SoHum Health

Finance Committee

Date: Friday, July 25, 2025
Time: 10:00 a.m.
Location: Sprowel Creek Campus
Facilitator: Governing Board President Corinne Stromstad
Link: https://shchd.webex.com/shchd/j.php?MTID=m8e9f2101e5058d25e8bf838ffc937ca7

Agenda

Page	Item
	A. Call to Order
	B. Public Comment (3-minute limit per person) See public comment instructions below.
	C. Announcements
	D. Previous Meeting Minutes 1. Minutes from Friday, June 20, 2025, Finance Committee
	E. Discussion and Review 1. June Financials – Paul Eves 2. June 2025 Patient Financial Services and HRG Reports – Marie Brown
	F. Discussion Items to Report to the Board
	G. Next Meeting: August 22 10:00 am
	H. Adjourn

PUBLIC COMMENT ON MATTERS NOT ON THE MEETING AGENDA: Members of the public are welcome to address the Board on items not listed on the agenda and within the jurisdiction of the Board of Directors. The Board is prohibited by law from taking action on matters not on the agenda but may ask questions to clarify the speaker's comment and/or briefly answer questions. The Board limits testimony on matters not on the agenda to three minutes per person and not more than ten minutes for a particular subject at the discretion of the Chair of the Board.

PUBLIC COMMENT ON MATTERS THAT ARE ON THE AGENDA: Individuals wishing to address the Board regarding items on the agenda may do so after the Board has completed their initial discussion of the item and before the matter is voted on so that the Board may have the benefit of these comments before making their decision. Please remember that it is the Board's responsibility to discuss matters thoroughly amongst themselves and that, because of Brown Act constraints, the Board meeting is their only opportunity to do so.

OTHER OPPORTUNITIES FOR PUBLIC COMMENT: Members of the public are encouraged to submit written comments to the Board at any time by writing to the Board of Directors, SHCHD, 733 Cedar Street, Garberville, CA 95542. Writers who identify themselves may, at their discretion, ask that their comments be shared publicly. All other comments shall be kept confidential to the Board and appropriate staff.

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, if you require special accommodations to participate in a District meeting, please contact the District Clerk at 707-923-3921, ext. 1303, at least 48 hours prior to the meeting." **Times are estimated*

**Times are estimated/Posted: Monday, July 22, 2025*

SoHum Health

Finance Committee

Date: Friday, June 20, 2025
Time: 10:00 a.m.
Location: Sprowel Creek Campus-Rm 105 and via Webex
Facilitator: Governing Board President Corinne Stromstad

Minutes

Finance Committee Present: CEO Matt Rees and Kevin Church
Not Present: None
Also Present: Administrative Assistant Darrin Guerra, PFS Manager Marie Brown, and CFO Paul Eves
By Webex: CEO Matt Rees, Accounting Controller Cherie' Hurt, COO Kent Scown, and HIM Manager Remy Quinn

A. Call to Order – Kevin Church called the meeting to order at 10:05 a.m.

B. Public Comment (3-minute limit per person) – None

C. Announcements - None

D. Previous Meeting Minutes

1. Minutes from Friday, May 23, 2025
    - This item was tabled by Kevin Church due to a clerical error in the document. They will be brought to the June 26th Board meeting, with corrections, for final approval

E. Discussion and Review

1. Financials – Paul Eves, CFO
    - Paul shared the June Income and Balance Sheet with the Board.
2. June 2025 HRG Report – Marie Brown, PFS Manager
    - Marie shared the HRG report with the Committee and explained that the increase in AR days is partially due to staffing changes in her department.

F. Discussion Items to Report to the Board –

1. The Finance Committee has asked that Marie give a small report on the uptick in AR days.
2. June 2025 Financials.

G. Next Meeting: Friday, July 25, 2025.

H. Adjourned at 10:25 a.m.

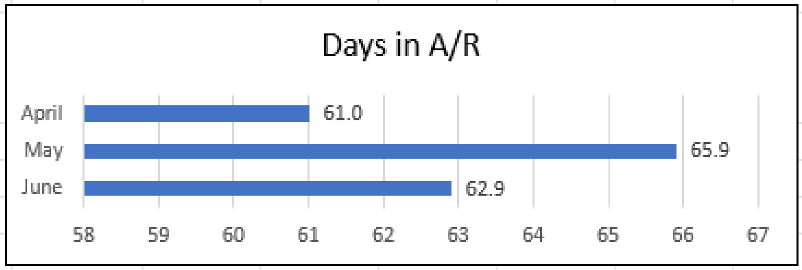
Southern Humboldt Community Healthcare District
June 2025

EPIC

Overall A/R Health

- **Overall AR:** *D*ays in A/R decreased 3.1 days. [+3.4 (Unbilled*) -0.6 (Self-Pay**) -5.9 (3rd-party***)]
- SoHum Target: **55** Days June days in A/R: **62.9**

Total AR by Financial Class	June Total	May Total	Overall Decrease/Increase
Blue Cross	289,627.41	252,247.21	37,380.20
Blue Shield	167,381.49	206,192.85	(38,811.36)
Commercial	296,554.93	272,965.62	23,589.31
Medicaid	2,160,391.51	2,072,743.33	87,648.18
Medicare	2,029,192.01	2,208,138.22	(178,946.21)
Other	2,294.29	2,296.82	(2.53)
Self-Pay	1,336,427.18	1,356,186.46	(19,759.28)
Tricare	59,381.78	94,795.15	(35,413.37)
Worker's Comp	111,293.09	87,552.20	23,740.89
Undistributed	(69,228.51)	(61,733.07)	(7,495.44)
Grand Total	**6,383,315.18**	**6,491,384.79**	(108,069.61)



- ****Self-Pay:** Self-pay decreased 0.6 days from May, we are reviewing potential opportunities to increase self-pay collections and reduce A/R including a review of the current payment plan policy.
- *****Third-Party (Insurance):** The outstanding issues mentioned as roadblocks below continue to contribute to the increase in this category. We continue to prioritize high dollar aged accounts and are actively working with payers on the roadblocks below.

Roadblocks

- **Third-Party A/R:** In June, A/R decreased across most payers. A/R continues to trend in the right direction, down 3.1 days from May. We are actively tracking and reporting high dollar work queues, outstanding claims with no touch in 30-days as well as staff productivity to identify underlying issues more timely.
- **Anthem Issue:** We are almost complete with the Anthem repayment issue.
  Original total: ≈$447,000 Remaining balance: ≈$5,031.85

Centriq

Overall A/R Health

We continue to successfully decrease Centriq AR balances. We are in the process of issuing refunds for remaining credit balances. 3rd Party AR at zero as expected. Moving remaining payment plan into Epic is not possible so we will continue to monitor this balance until account is paid off.

Remaining A/R	June	May
3rd Party Payer	0.00	0.00
Self Pay	3,492.36	3,617.36
Totals	3,492.36	3,617.36

SoHum Health

MONTH END FINANCE REPORT

June 2025

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FINANCE DASHBOARD

Revenue Cycle Performance

	Target	January-25	February-25	March-25	April-25	May-25	June-25
REVENUE							
Net Revenue		$1,296,004	$1,346,018	$1,500,431	$1,457,795	$1,774,764	$1,865,421
Gross Revenue		$2,675,880	$2,629,227	$2,904,835	$3,074,176	$3,076,654	$3,088,202
CASH							
Cash Collections as a % of Net Revenue	**100%**	121%	55%	124%	152%	103%	124%
Cash Collections		$1,532,085	$718,353	$1,664,075	$2,286,899	$1,504,925	$2,197,340
ACCOUNTS RECEIVABLE							
Net AR		$2,594,015	$2,998,434	$3,019,226	$2,621,864	$3,698,605	$3,623,615
Gross AR		$6,559,012	$7,101,318	$6,740,565	$5,901,019	$6,491,385	$6,383,315
Unbilled	**3**	12.1	11.5	10.5	12.6	10.4	13.8
Third Party	**26**	50.7	53.7	47.9	34.3	41.8	35.9
Self Pay	**16**	16.1	14.9	15.4	14.1	13.8	13.2
Total Days in AR	**45**	**78.9**	**80.0**	**73.9**	**61.0**	**65.9**	**62.9**
Days in AR - Credit Balances	**< 1**	1.18	1.11	1.08	1.23	1.19	1.46
UNBILLED							
In-house	**< 2 Days**	1.0	1.2	0.2	1.4	0.2	0.9
DNFB	**< 1 Day**	11.1	10.3	10.4	11.2	10.2	12.8
Total Unbilled	**<3 Days**	**12.1**	**11.5**	**10.5**	**12.6**	**10.4**	**13.8**

Third Party

	Target	January-25		February-25		March-25		April-25		May-25		June-25	
AGING (excluding credits)													
Medicare Aging > 90 Days	**11%**	**25.9%**	$ 379,947	**17.9%**	$ 367,110	**20.7%**	$ 409,000	**23.8%**	$ 432,676	**24.8%**	$ 552,287	**26.5%**	$ 548,939
Medicaid Aging > 90 Days	**12%**	**40.5%**	$ 1,217,927	**39.2%**	$ 1,221,661	**30.9%**	$ 823,273	**32.8%**	$ 679,764	**31.8%**	$ 662,451	**27.5%**	$ 595,800
Commercial Aging > 90 Days	**20%**	**47.0%**	$ 358,078	**43.9%**	$ 272,246	**25.8%**	$ 183,465	**21.5%**	$ 143,962	**20.6%**	$ 167,867	**25.0%**	$ 201,878
Work Comp Aging > 90 Days	**35%**	**32.7%**	$ 19,060	**22.0%**	$ 16,561	**32.5%**	$ 16,277	**29.5%**	$ 18,714	**26.5%**	$ 23,472	**8.7%**	$ 9,710
Total Third Party Aging > 90 Days	**11%**	**37.3%**	$ 1,975,011	**32.0%**	$ 1,877,577	**26.5%**	$ 1,432,015	**27.6%**	$ 1,275,116	**27.0%**	$ 1,406,077	**26.3%**	$ 1,356,327
CLAIM SUBMISSION EFFECIENCY													
Claims Submission		1,948	$ 3,866,828	1,790	$ 3,173,501	2,251	$ 3,700,137	2,174	$ 3,937,784	1,953	$ 3,412,328	2,334	$ 4,110,637
Clean Claims	**85%**	93%		96%		95%		95%		96%		97%	
Denial Percent	**5%**	8%		8%		8%		5%		7%		5%	
Total Denial Rate	**Count / Amt**	358	$ 275,724	375	$ 321,901	481	$ 251,747	303	$ 201,069	311	$ 274,674	260	$ 180,035
Late Charges	**Count / Amt**	72	$ 10,321	43	$ 19,580	8	$ (13,811)	70	$ 17,463	113	$ 27,015	90	$ 14,890
Communication Log Backlog		0	$ -	0	$ -	0	$ -	0	$ -	0	$ -	0	$ -

Self Pay

	Target	January-25		February-25		March-25		April-25		May-25		June-25	
INVENTORY & QUALITY													
Total Inventory		931	$ 1,340,929	883	$ 1,318,704	915	$ 1,407,582	900	$ 1,364,689	856	$ 1,356,186	885	$ 1,336,427
New		119	$ 119,887	88	$ 83,659	181	$ 185,577	99	$ 88,802	184	$ 196,238	193	$ 174,914
Aged >180 days from Discharge	**< 25%**	47.7%	$ 639,325	47.4%	$ 625,569	50.7%	$ 713,356	47.3%	$ 645,804	46.4%	$ 629,936	42.8%	$ 571,338
Total Payment Plans over 120 days		$2,127		$2,678		$4,623		$6,914		$37,268		$41,668	
Average Speed to Answer	**< 60 seconds**	254		140		159		355		304		610	
STATEMENTS & LETTERS													
Statements & Letters		481		640		618		638		738		675	
Charity Care Applications In Process		17	$ 28,080	11	$ 8,408	12	$ 8,288	0	$ -	6	$ 6,995	6	$ 5,803
Inbound and Outbound Calls	**In / Out**	312	459	302	408	284	405	388	375	282	306	297	157
WRITE OFFS													
Bad Debt as a % of Gross Revenue	**< 2%**	2.9%	$ 78,182	0.9%	$ 23,163	0.0%	$ -	3.0%	$ 91,898	3.5%	$ 107,225	4.7%	$ 145,278
Charity as a % of Gross Revenue	**< 2%**	0.0%	$ 367	0.1%	$ 2,142	1.4%	$ 41,564	0.5%	$ 14,271	0.0%	$ 54	0.2%	$ 5,510

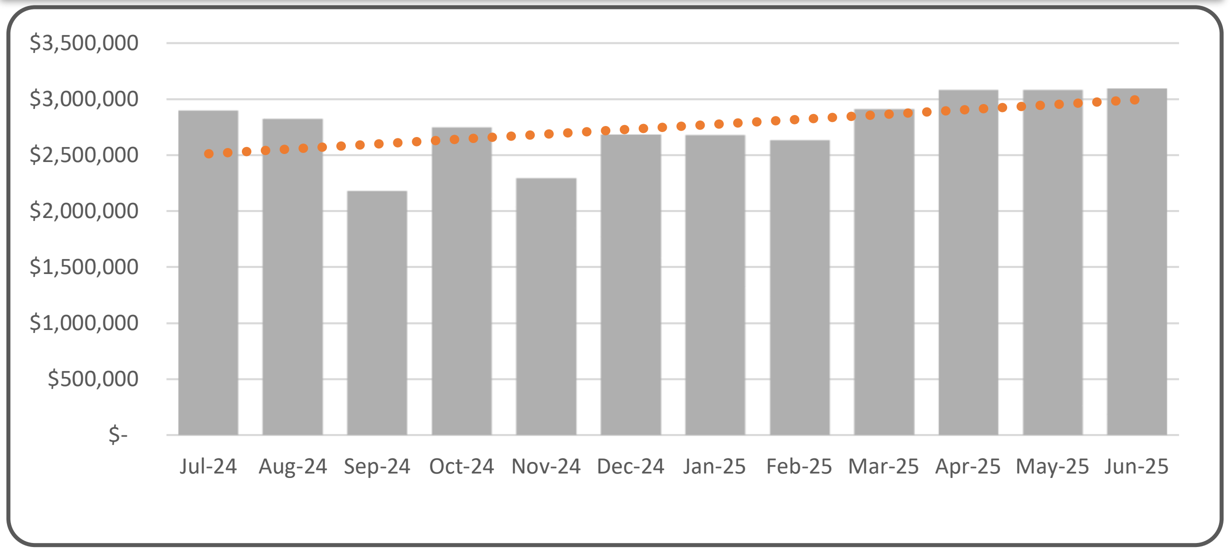
New inventory for March and April dollars are high due to imports to our proprietary database - we are no longer using proprietary database for self pay.

****Total Payment plans increased due to new report - found that not all payment plans drop on a WQ, used custom report and slicer dicer****

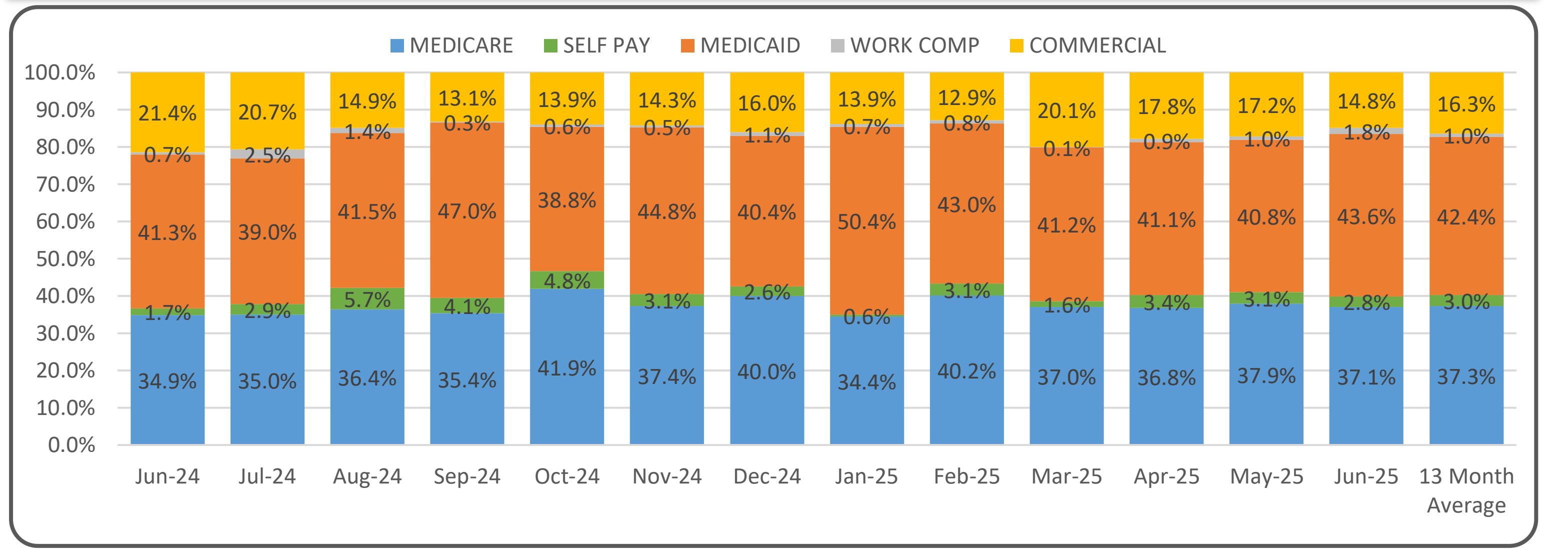
GROSS REVENUE

PAYER	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	13 Month Average
MEDICARE	$ 933,285	$ 1,010,801	$ 1,026,368	$ 770,633	$ 1,148,479	$ 855,151	$ 1,070,957	$ 921,297	$ 1,056,161	$ 1,075,033	$ 1,131,837	$ 1,166,879	$ 1,145,073	**$ 1,023,997**
MEDICAID	$ 1,103,495	$ 1,128,400	$ 1,171,488	$ 1,021,646	$ 1,063,098	$ 1,025,945	$ 1,081,589	$ 1,348,408	$ 1,131,463	$ 1,196,766	$ 1,262,874	$ 1,255,935	$ 1,345,208	**$ 1,164,332**
COMMERCIAL	$ 572,709	$ 597,354	$ 420,987	$ 285,774	$ 382,213	$ 326,410	$ 429,631	$ 371,132	$ 338,349	$ 582,579	$ 546,844	$ 528,003	$ 457,613	**$ 449,200**
WORK COMP	$ 17,509	$ 71,038	$ 39,727	$ 7,412	$ 17,254	$ 10,343	$ 28,146	$ 18,549	$ 21,692	$ 3,026	$ 28,291	$ 29,342	$ 54,341	**$ 26,667**
SELF PAY	$ 46,514	$ 83,996	$ 161,258	$ 89,155	$ 131,430	$ 71,392	$ 68,578	$ 16,494	$ 81,562	$ 47,431	$ 104,330	$ 96,495	$ 85,966	**$ 83,431**
TOTAL	**$ 2,673,513**	**$ 2,891,588**	**$ 2,819,829**	**$ 2,174,620**	**$ 2,742,474**	**$ 2,289,240**	**$ 2,678,901**	**$ 2,675,880**	**$ 2,629,227**	**$ 2,904,835**	**$ 3,074,176**	**$ 3,076,654**	**$ 3,088,202**	**$ 2,747,626**
AVERAGE DAILY REVENUE	**$ 80,737**	**$ 86,649**	**$ 91,141**	**$ 85,718**	**$ 84,097**	**$ 79,190**	**$ 83,811**	**$ 83,087**	**$ 88,711**	**$ 91,222**	**$ 96,722**	**$ 98,431**	**$ 101,528**	**$ 88,542**

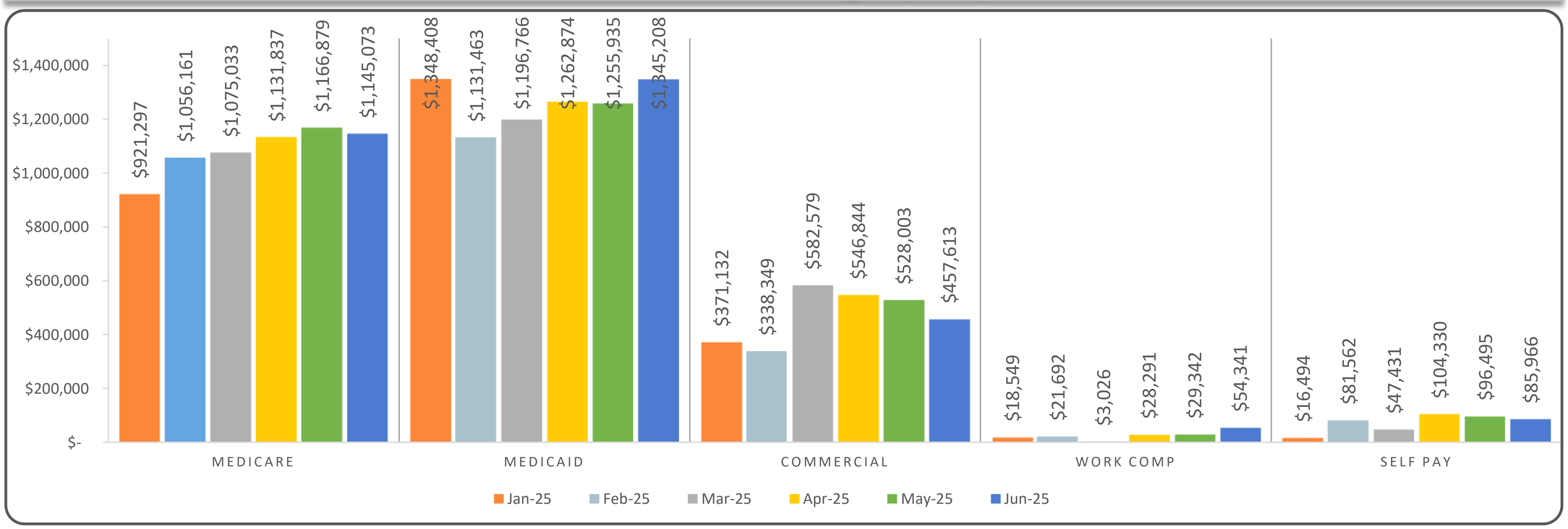
Gross Revenue



Payer Mix



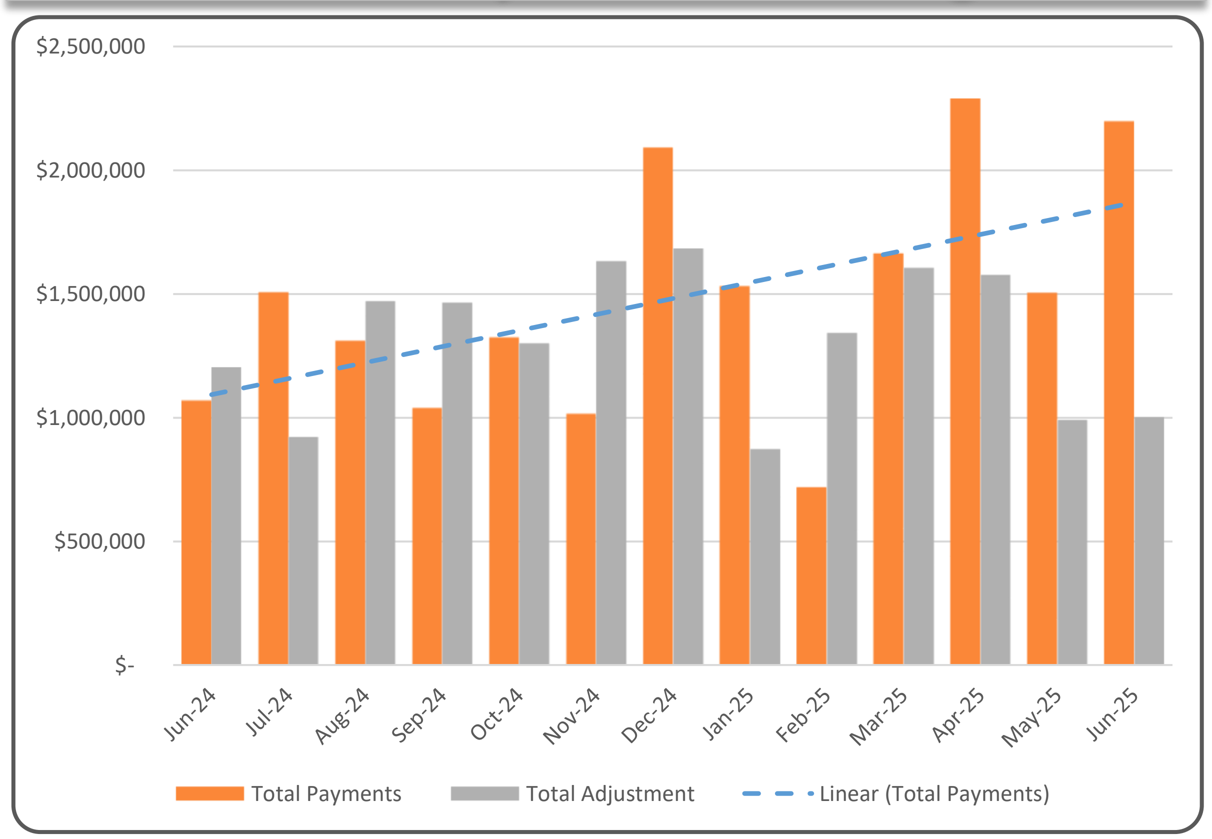
Revenue Trending By Payer



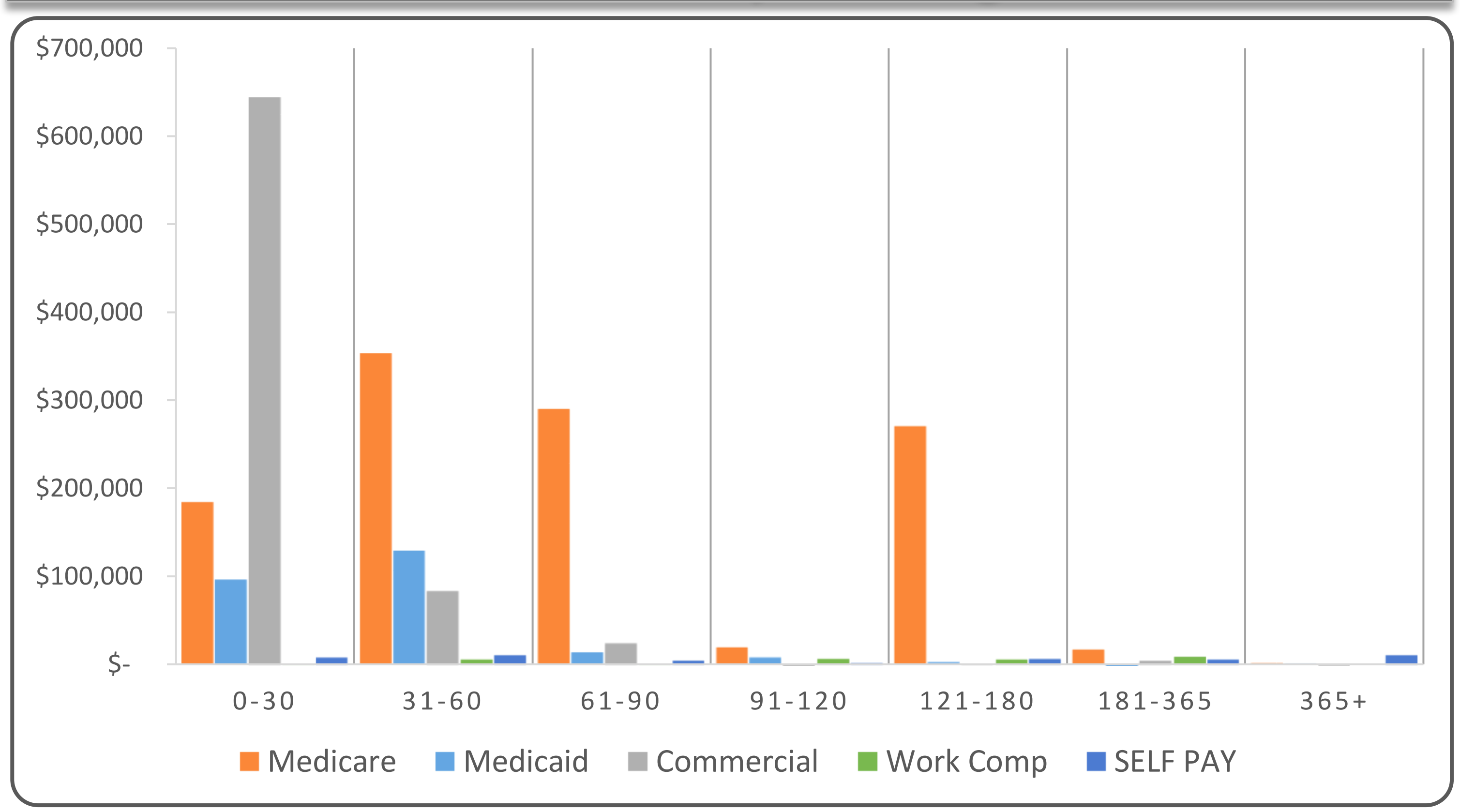
CASH DETAIL

PAYER	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	13 Month Average
MEDICARE														
Payments	**$ 616,646**	**$ 735,187**	**$ 580,619**	**$ 485,722**	**$ 805,773**	**$ 340,505**	**$ 1,279,836**	**$ 939,060**	**$ 224,562**	**$ 745,627**	**$ 1,204,141**	**$ 879,725**	**$ 1,133,928**	**$ 767,025**
Adjustments	$ 291,465	$ (101,465)	$ 197,964	$ 304,154	$ 5,511	$ 411,088	$ (30,868)	$ (277,011)	$ 173,524	$ 225,514	$ (95,093)	$ (273,155)	$ 36,573	**$ 66,785**
Collection %	68%	116%	75%	61%	99%	45%	102%	142%	56%	77%	109%	145%	97%	**92%**
MEDICAID														
Payments	**$ 97,940**	**$ 262,500**	**$ 206,411**	**$ 219,069**	**$ 206,730**	**$ 301,089**	**$ 344,793**	**$ 212,143**	**$ 183,817**	**$ 535,357**	**$ 634,298**	**$ 277,700**	**$ 242,098**	**$ 286,457**
Adjustments	$ 503,340	$ 816,511	$ 800,470	$ 893,473	$ 1,031,183	$ 785,721	$ 1,333,693	$ 907,327	$ 903,837	$ 1,179,572	$ 1,362,157	$ 1,031,750	$ 1,050,673	**$ 969,208**
Collection %	16%	24%	21%	20%	17%	28%	21%	19%	17%	31%	32%	21%	19%	**22%**
COMMERCIAL														
Payments	**$ 305,316**	**$ 440,497**	**$ 449,082**	**$ 283,770**	**$ 237,722**	**$ 327,279**	**$ 410,226**	**$ 306,442**	**$ 279,590**	**$ 305,607**	**$ 381,600**	**$ 282,718**	**$ 753,177**	**$ 366,387**
Adjustments	$ 116,014	$ 169,693	$ 174,513	$ 133,709	$ 116,975	$ 150,800	$ 182,600	$ 118,766	$ 143,513	$ 122,007	$ 155,375	$ 104,989	$ (276,435)	**$ 108,655**
Collection %	72%	72%	72%	68%	67%	68%	69%	72%	66%	71%	71%	73%	158%	**77%**
WORK COMP														
Payments	**$ 17,155**	**$ 17,492**	**$ 23,885**	**$ 16,949**	**$ 42,772**	**$ 17,090**	**$ 6,326**	**$ 23,932**	**$ 3,177**	**$ 21,848**	**$ 10,953**	**$ 1,586**	**$ 24,688**	**$ 17,527**
Adjustments	$ 3,256	$ 3,666	$ 6,483	$ 3,263	$ 9,310	$ 10,751	$ 5,591	$ 7,029	$ 4,633	$ 7,794	$ 3,947	$ 1,957	$ 5,731	**$ 5,647**
Collection %	84%	83%	79%	84%	82%	61%	53%	77%	41%	74%	74%	45%	81%	**71%**
SELF PAY														
Payments	**$ 32,275**	**$ 51,271**	**$ 51,107**	**$ 32,300**	**$ 31,964**	**$ 30,834**	**$ 49,472**	**$ 50,507**	**$ 27,206**	**$ 55,636**	**$ 55,907**	**$ 63,196**	**$ 43,448**	**$ 44,240**
Bad Debt Recoveries	**$ 503**	**$ 357**	**$ -**	**$ 1,128**	**$ 634**	**$ 166**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ 214**
Adjustments	$ 28,485	$ 19,435	$ 28,368	$ 40,613	$ 60,270	$ 36,652	$ 37,897	$ 37,958	$ 89,444	$ 26,200	$ 42,614	$ 16,265	$ 32,986	**$ 38,245**
Charity Care	$ 10,046	$ -	$ 1,995	$ 458	$ 11,566	$ 5,719	$ 2,903	$ 367	$ 2,142	$ 41,564	$ 14,271	$ 54	$ 5,510	**$ 7,430**
Bad Debt	$ 248,562	$ 12,294	$ 258,781	$ 87,940	$ 62,851	$ 229,824	$ 149,184	$ 78,182	$ 23,163	$ -	$ 91,898	$ 107,225	$ 145,278	**$ 115,014**
Total SP Adjustments	$ 287,093	$ 31,729	$ 289,144	$ 129,011	$ 134,686	$ 272,195	$ 189,984	$ 116,506	$ 114,749	$ 67,763	$ 148,783	$ 123,543	$ 183,774	**$ 160,689**
Collection %	10%	62%	15%	20%	19%	10%	21%	30%	19%	45%	27%	34%	19%	**26%**
TOTAL														
Total Payments	**$ 1,069,835**	**$ 1,507,305**	**$ 1,311,104**	**$ 1,038,937**	**$ 1,325,595**	**$ 1,016,963**	**$ 2,090,654**	**$ 1,532,085**	**$ 718,353**	**$ 1,664,075**	**$ 2,286,899**	**$ 1,504,925**	**$ 2,197,340**	**$ 1,481,852**
Total Adjustment	**$ 1,201,168**	**$ 920,133**	**$ 1,468,574**	**$ 1,463,610**	**$ 1,297,665**	**$ 1,630,554**	**$ 1,681,000**	**$ 872,617**	**$ 1,340,257**	**$ 1,602,651**	**$ 1,575,170**	**$ 989,084**	**$ 1,000,316**	**$ 1,150,295**
Total Collection %	47%	62%	47%	42%	51%	38%	55%	64%	35%	51%	59%	60%	69%	**52%**

Cash & Adjustment Trending

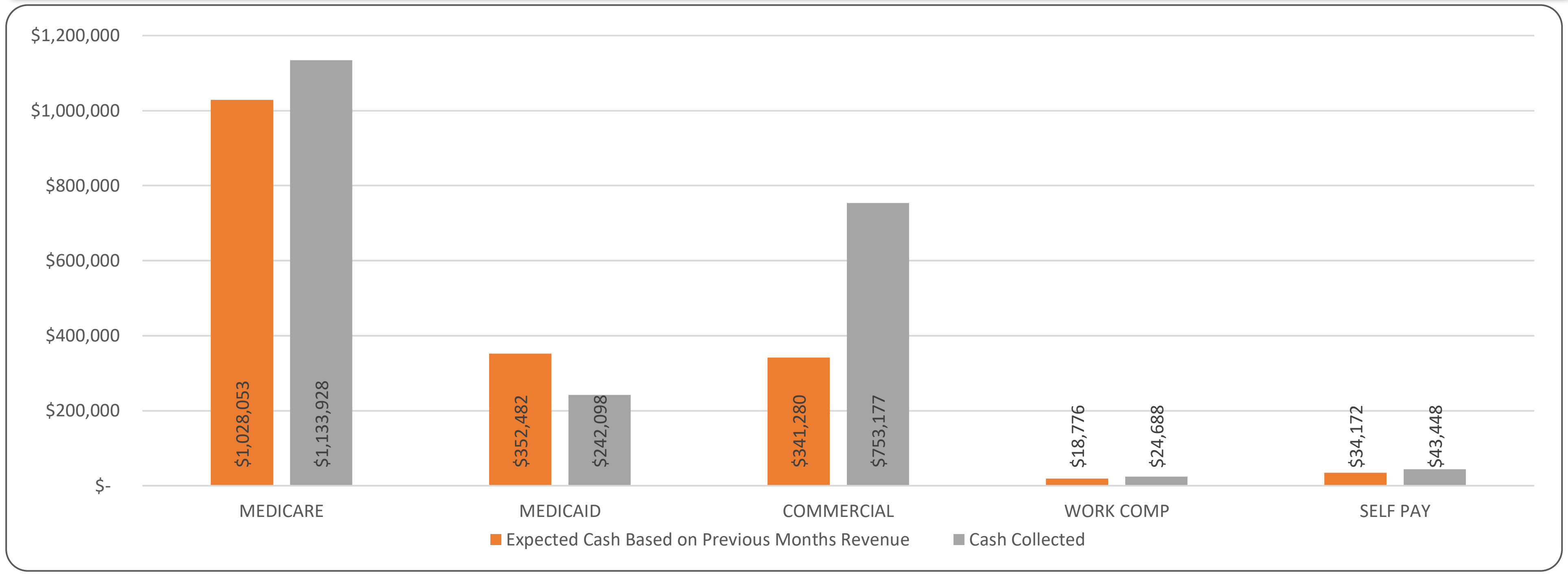


Cash Collections by Discharge Date

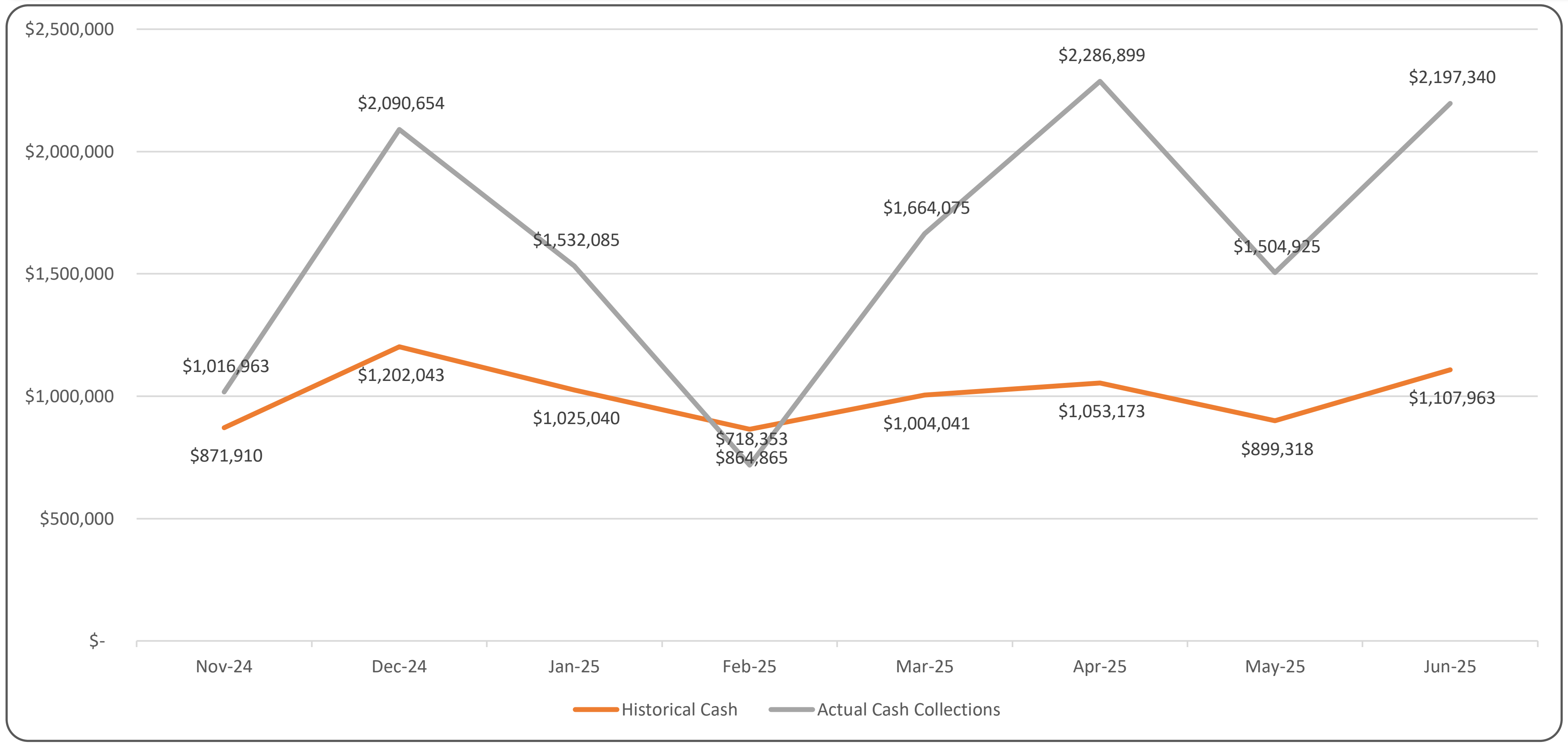


CASH FORECASTING

Expected Last Month vs Cash Collected (Based on Previous Months Revenue)

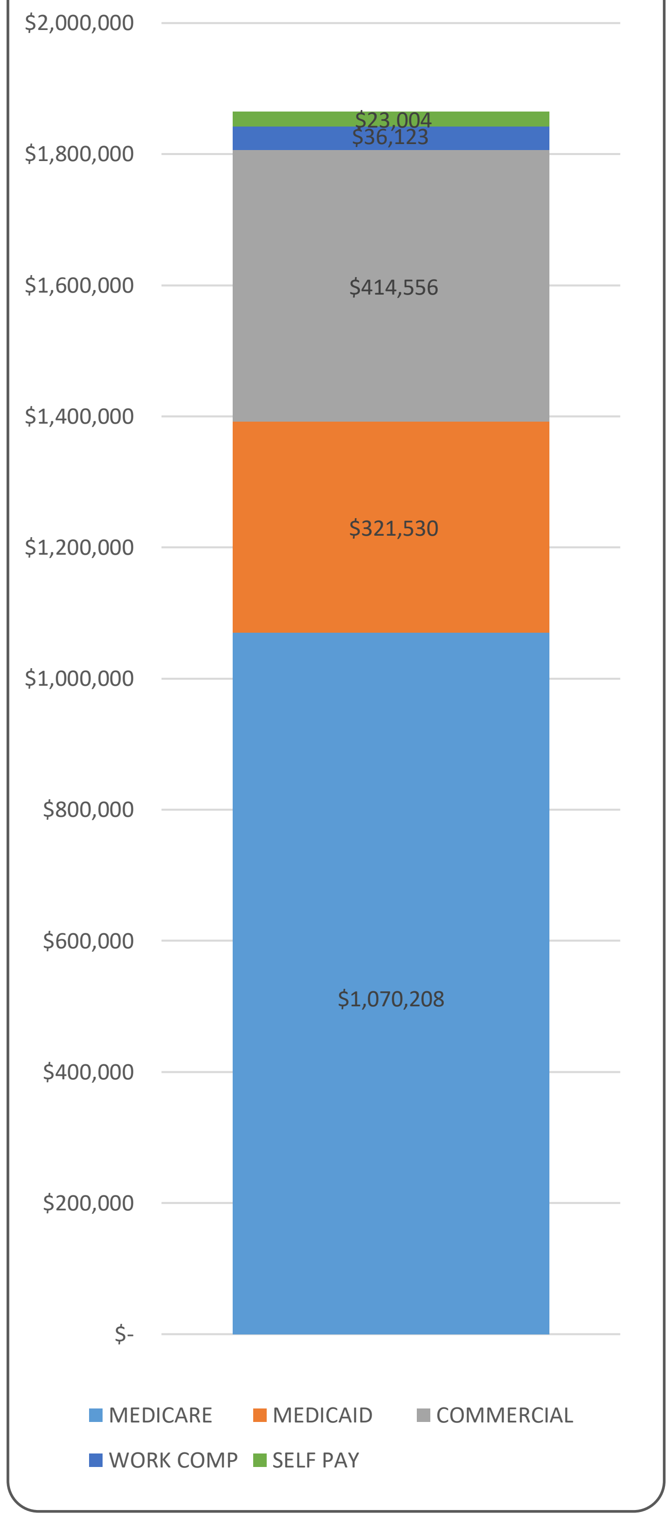


Actual Cash vs Historical Average Collections



Cash Expected Next Month
(Based on this Months Revenue)

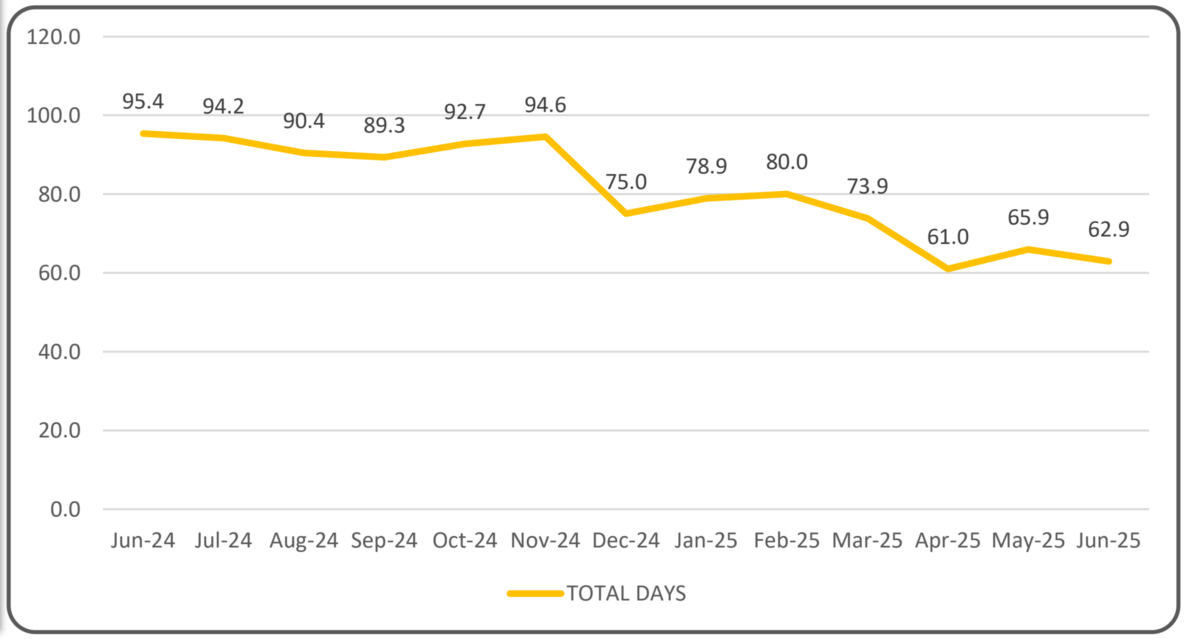
$ 1,865,421

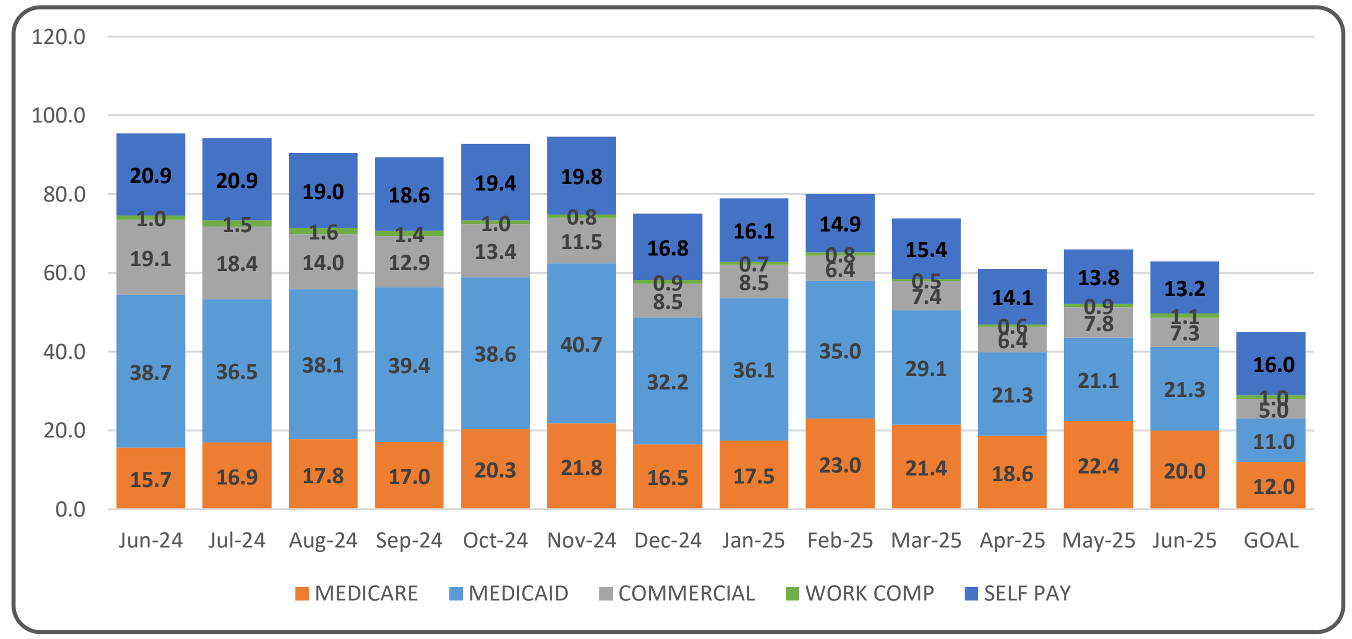


ACCOUNTS RECEIVABLE

AR Days

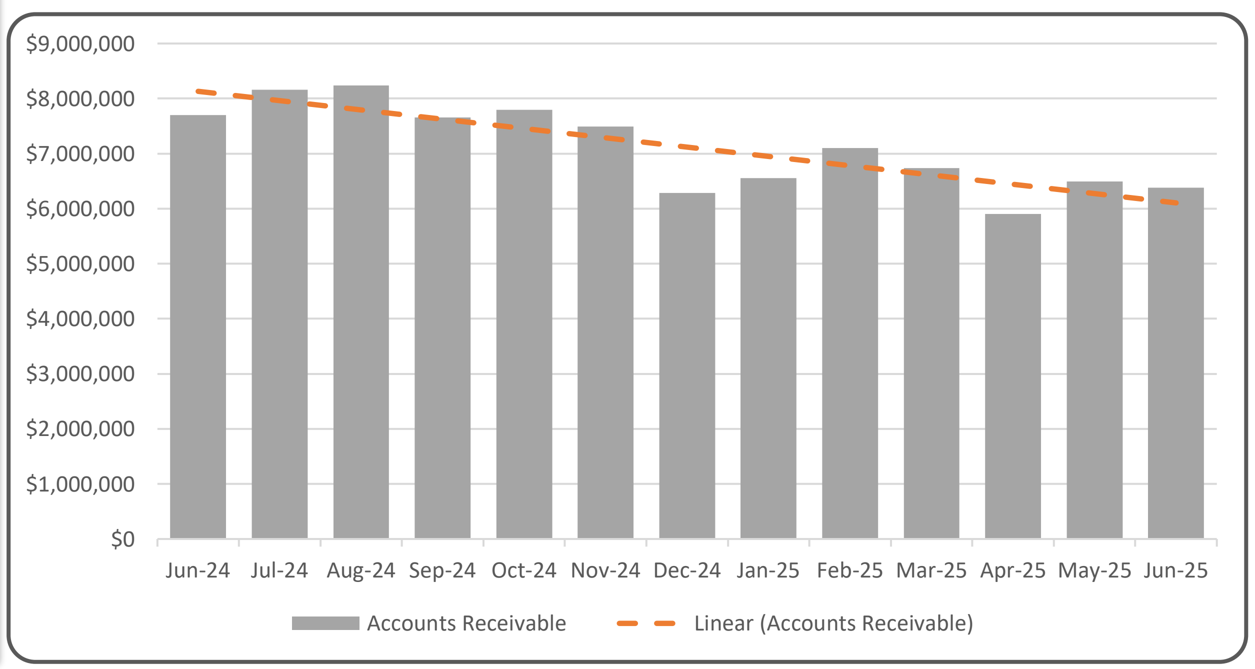
PAYER	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	13 Month Average
MEDICARE	15.7	16.9	17.8	17.0	20.3	21.8	16.5	17.5	23.0	21.4	18.6	22.4	20.0	**19.1**
MEDICAID	38.7	36.5	38.1	39.4	38.6	40.7	32.2	36.1	35.0	29.1	21.3	21.1	21.3	**32.9**
COMMERCIAL	19.1	18.4	14.0	12.9	13.4	11.5	8.5	8.5	6.4	7.4	6.4	7.8	7.3	**10.9**
WORK COMP	1.0	1.5	1.6	1.4	1.0	0.8	0.9	0.7	0.8	0.5	0.6	0.9	1.1	**1.0**
SELF PAY	20.9	20.9	19.0	18.6	19.4	19.8	16.8	16.1	14.9	15.4	14.1	13.8	13.2	**17.1**
TOTAL DAYS	**95.4**	**94.2**	**90.4**	**89.3**	**92.7**	**94.6**	**75.0**	**78.9**	**80.0**	**73.9**	**61.0**	**65.9**	**62.9**	**81.1**

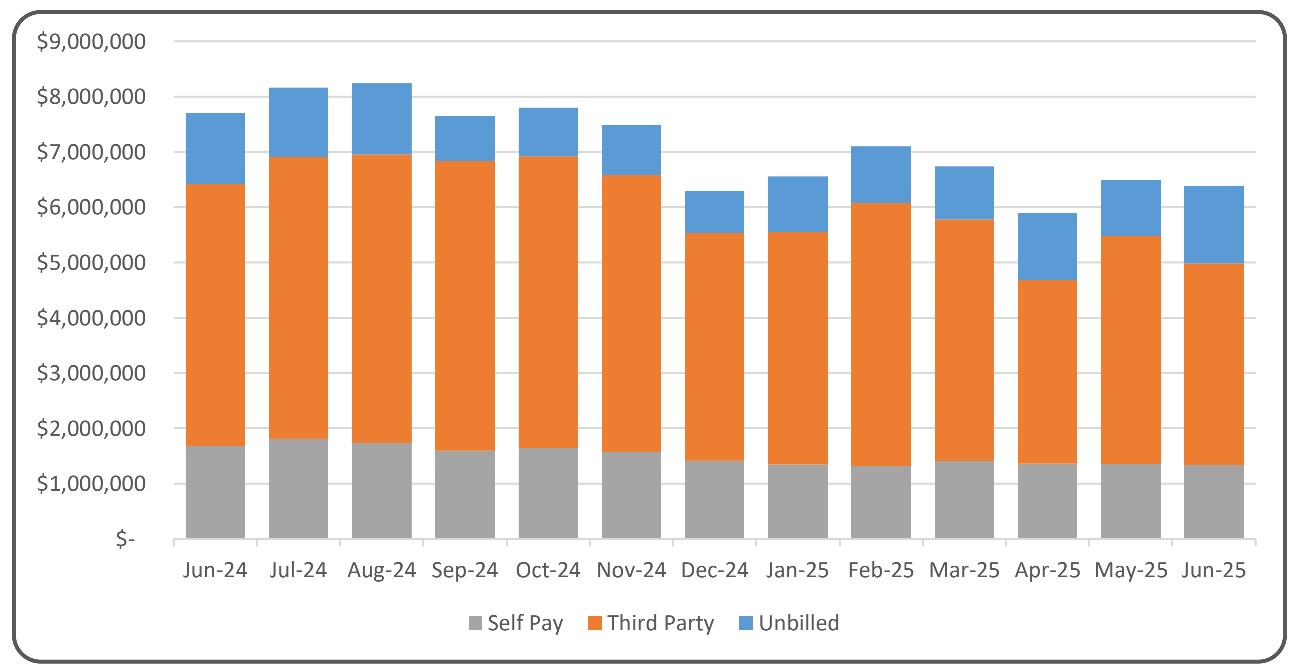




AR Balance

PAYER	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	13 Month Average
MEDICARE	$ 1,264,190	$ 1,466,233	$ 1,617,933	$ 1,459,766	$ 1,708,968	$ 1,724,409	$ 1,382,352	$ 1,450,431	$ 2,038,347	$ 1,956,198	$ 1,800,410	$ 2,208,138	$ 2,029,192	**$ 1,700,505**
MEDICAID	$ 3,126,226	$ 3,160,071	$ 3,473,695	$ 3,377,173	$ 3,246,501	$ 3,222,565	$ 2,701,942	$ 3,003,001	$ 3,102,235	$ 2,651,291	$ 2,057,319	$ 2,072,743	$ 2,160,392	**$ 2,873,473**
COMMERCIAL	$ 1,545,259	$ 1,594,542	$ 1,279,024	$ 1,106,133	$ 1,127,719	$ 913,574	$ 715,577	$ 707,049	$ 567,518	$ 676,197	$ 616,095	$ 766,765	$ 746,011	**$ 950,882**
WORK COMP	$ 82,043	$ 132,192	$ 141,749	$ 117,270	$ 82,695	$ 60,964	$ 75,984	$ 57,602	$ 74,515	$ 49,296	$ 62,506	$ 87,552	$ 111,293	**$ 87,359**
SELF PAY	$ 1,684,185	$ 1,809,858	$ 1,729,839	$ 1,597,324	$ 1,633,784	$ 1,568,278	$ 1,411,911	$ 1,340,929	$ 1,318,704	$ 1,407,582	$ 1,364,689	$ 1,356,186	$ 1,336,427	**$ 1,504,592**
TOTAL	**$ 7,701,902**	**$ 8,162,895**	**$ 8,242,240**	**$ 7,657,667**	**$ 7,799,668**	**$ 7,489,789**	**$ 6,287,766**	**$ 6,559,012**	**$ 7,101,318**	**$ 6,740,565**	**$ 5,901,019**	**$ 6,491,385**	**$ 6,383,315**	**$ 7,116,811**

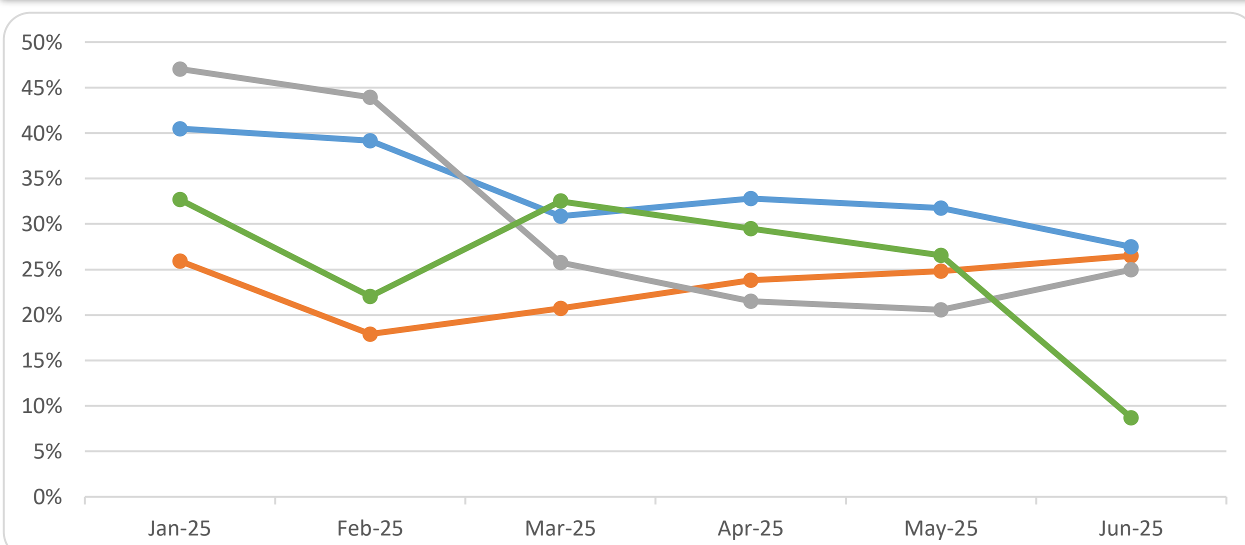




ACCOUNTS RECEIVABLE AGING

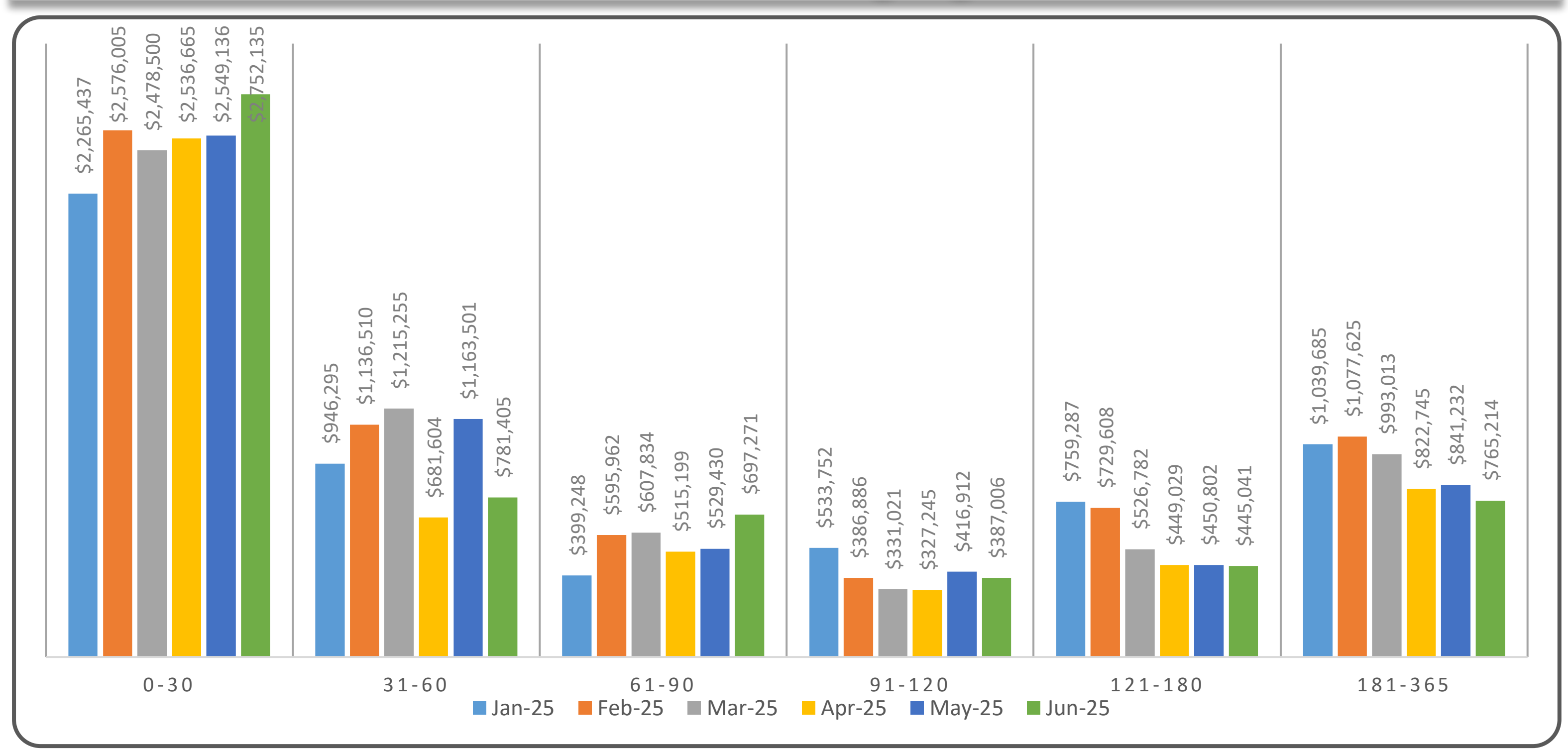
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$
MEDICARE																
Non-Credit	365	$ 977,140	110	$ 305,190	84	$ 239,991	51	$ 141,329	64	$ 134,917	86	$ 167,877	32	$ 104,816	**792**	**$ 2,071,261**
Credit	0	$ 766	1	$ (9,201)	2	$ (3,903)	0	$ (5,880)	1	$ (3,409)	3	$ (12,248)	5	$ (8,193)	**12**	**$ (42,069)**
TOTAL	**365**	**$ 977,906**	**111**	**$ 295,989**	**86**	**$ 236,088**	**51**	**$ 135,449**	**65**	**$ 131,508**	**89**	**$ 155,629**	**37**	**$ 96,623**	**804**	**$ 2,029,192**
MEDICAID																
Non-Credit	274	$ 1,243,217	87	$ 205,417	129	$ 122,754	66	$ 75,316	61	$ 89,846	128	$ 254,185	74	$ 176,453	**819**	**$ 2,167,188**
Credit	0	$ (7)	1	$ (142)	2	$ (83)	2	$ (1,357)	3	$ (776)	19	$ (3,319)	8	$ (1,113)	**35**	**$ (6,796)**
TOTAL	**274**	**$ 1,243,210**	**88**	**$ 205,275**	**131**	**$ 122,671**	**68**	**$ 73,959**	**64**	**$ 89,070**	**147**	**$ 250,866**	**82**	**$ 175,340**	**854**	**$ 2,160,392**
COMMERCIAL																
Non-Credit	210	$ 347,462	119	$ 122,382	67	$ 137,172	43	$ 37,904	34	$ 47,193	76	$ 34,908	68	$ 81,873	**617**	**$ 808,894**
Credit	0	$ (346)	1	$ (951)	3	$ (1,169)	1	$ (252)	7	$ (26,540)	13	$ (10,967)	27	$ (22,658)	**52**	**$ (62,883)**
TOTAL	**210**	**$ 347,116**	**120**	**$ 121,431**	**70**	**$ 136,003**	**44**	**$ 37,652**	**41**	**$ 20,653**	**89**	**$ 23,941**	**95**	**$ 59,215**	**669**	**$ 746,011**
WORK COMP																
Non-Credit	37	$ 55,601	17	$ 33,967	10	$ 12,351	4	$ 3,060	3	$ 5,706	0	$ 1,067	0	$ (122)	**71**	**$ 111,629**
Credit	0	$ (76)	0	$ -	0	$ -	0	$ -	2	$ 441	1	$ (286)	1	$ (414)	**4**	**$ (336)**
TOTAL	**37**	**$ 55,525**	**17**	**$ 33,967**	**10**	**$ 12,351**	**4**	**$ 3,060**	**5**	**$ 6,147**	**1**	**$ 781**	**1**	**$ (537)**	**75**	**$ 111,293**
SELF PAY																
Non-Credit	95	$ 133,241	85	$ 129,255	100	$ 193,337	91	$ 146,756	134	$ 198,251	198	$ 336,894	145	$ 234,444	**848**	**$ 1,372,178**
Credit	1	$ (4,862)	1	$ (4,512)	2	$ (3,180)	0	$ (9,870)	2	$ (587)	14	$ (2,898)	17	$ (9,842)	**37**	**$ (35,751)**
TOTAL	**96**	**$ 128,379**	**86**	**$ 124,743**	**102**	**$ 190,157**	**91**	**$ 136,886**	**136**	**$ 197,664**	**212**	**$ 333,996**	**162**	**$ 224,602**	**885**	**$ 1,336,427**
ACCOUNTS RECEIVABLE																
Non-Credit	981	$ 2,756,661	418	$ 796,211	390	$ 705,605	255	$ 404,365	296	$ 475,913	488	$ 794,931	319	$ 597,463	**3147**	**$ 6,531,149**
Credit	1	$ (4,526)	4	$ (14,806)	9	$ (8,334)	3	$ (17,359)	15	$ (30,871)	50	$ (29,718)	58	$ (42,221)	**140**	**$ (147,834)**
GRAND TOTAL	**982**	**$ 2,752,135**	**422**	**$ 781,405**	**399**	**$ 697,271**	**258**	**$ 387,006**	**311**	**$ 445,041**	**538**	**$ 765,214**	**377**	**$ 555,243**	**3287**	**$ 6,383,315**

Aged Over 90 Days Trending (excluding Credits)



	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25
Medicare	25.9%	17.9%	20.7%	23.8%	24.8%	26.5%
Medicaid	40.5%	39.2%	30.9%	32.8%	31.8%	27.5%
Commercial	47.0%	43.9%	25.8%	21.5%	20.6%	25.0%
Work Comp	32.7%	22.0%	32.5%	29.5%	26.5%	8.7%

6 Month Aging



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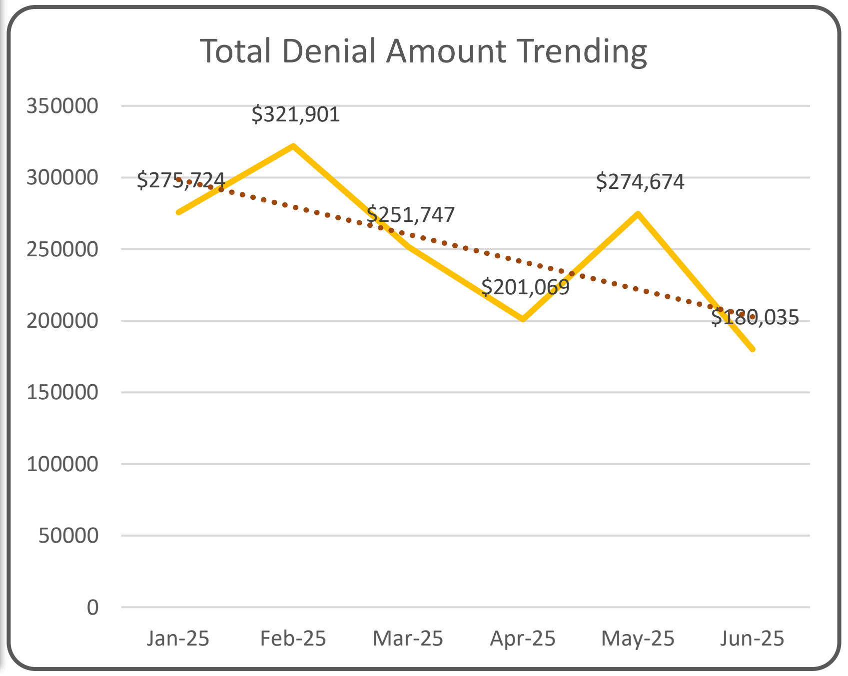
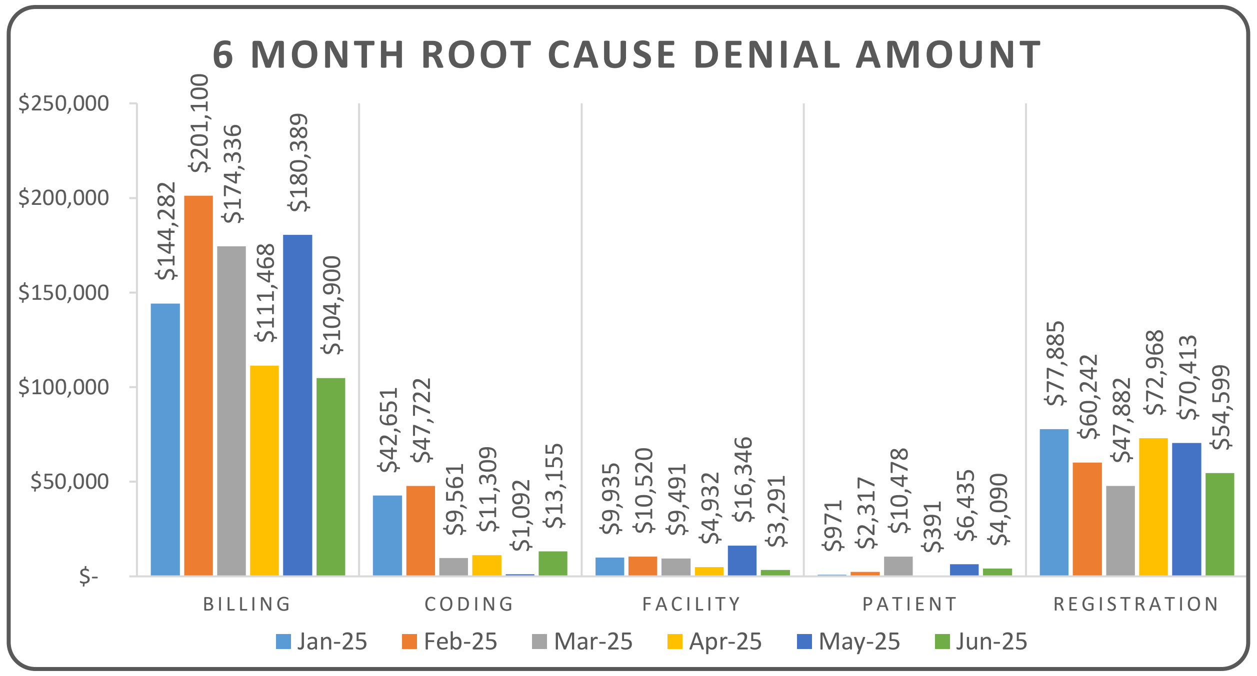
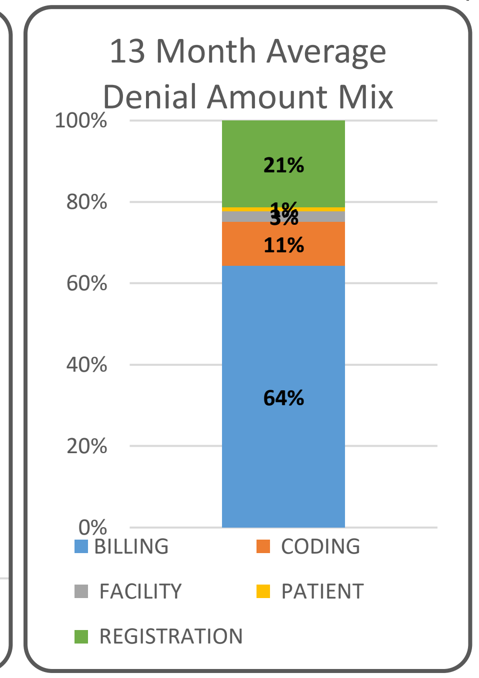
DENIAL MANAGEMENT

Denial Amount

AMOUNT	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	13 Month Average
BILLING	$ 92,875	$ 112,503	$ 181,620	$ 107,731	$ 408,438	$ 98,233	$ 302,068	$ 144,282	$ 201,100	$ 174,336	$ 111,468	$ 180,389	$ 104,900	**$ 170,765**
CODING	$ 19,242	$ 14,674	$ 8,426	$ 5,736	$ 42,881	$ 11,273	$ 146,342	$ 42,651	$ 47,722	$ 9,561	$ 11,309	$ 1,092	$ 13,155	**$ 28,774**
FACILITY	$ 8,080	$ 669	$ 663	$ 343	$ 474	$ 4,977	$ 21,008	$ 9,935	$ 10,520	$ 9,491	$ 4,932	$ 16,346	$ 3,291	**$ 6,979**
PATIENT	$ 1,559	$ 723	$ 1,776	$ 883	$ 1,714	$ 1,330	$ 976	$ 971	$ 2,317	$ 10,478	$ 391	$ 6,435	$ 4,090	**$ 2,588**
REGISTRATION	$ 27,782	$ 57,754	$ 33,530	$ 82,693	$ 52,737	$ 45,270	$ 51,584	$ 77,885	$ 60,242	$ 47,882	$ 72,968	$ 70,413	$ 54,599	**$ 56,564**
TOTAL	**$ 149,538**	**$ 186,322**	**$ 226,014**	**$ 197,386**	**$ 506,243**	**$ 161,083**	**$ 521,976**	**$ 275,724**	**$ 321,901**	**$ 251,747**	**$ 201,069**	**$ 274,674**	**$ 180,035**	**$ 265,670**

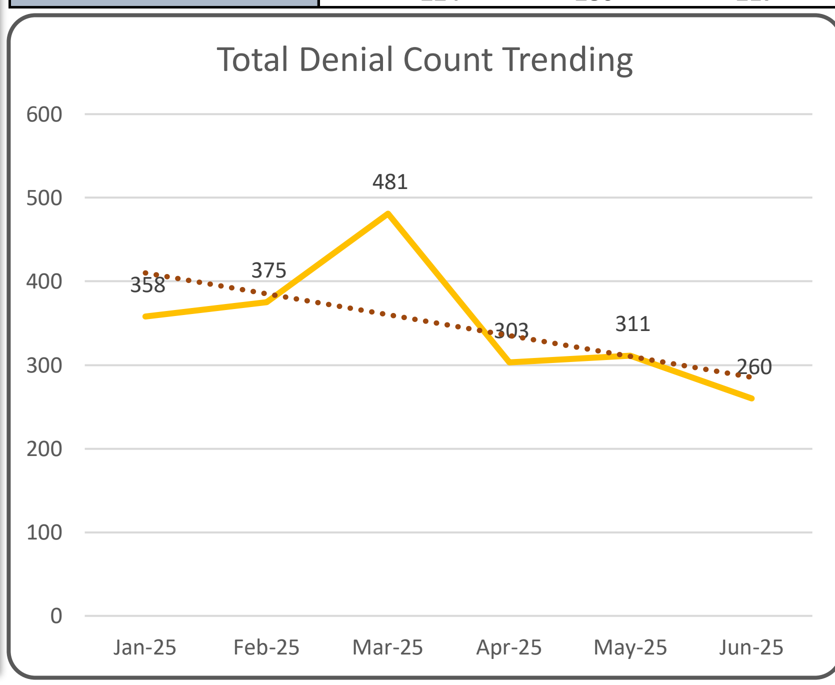


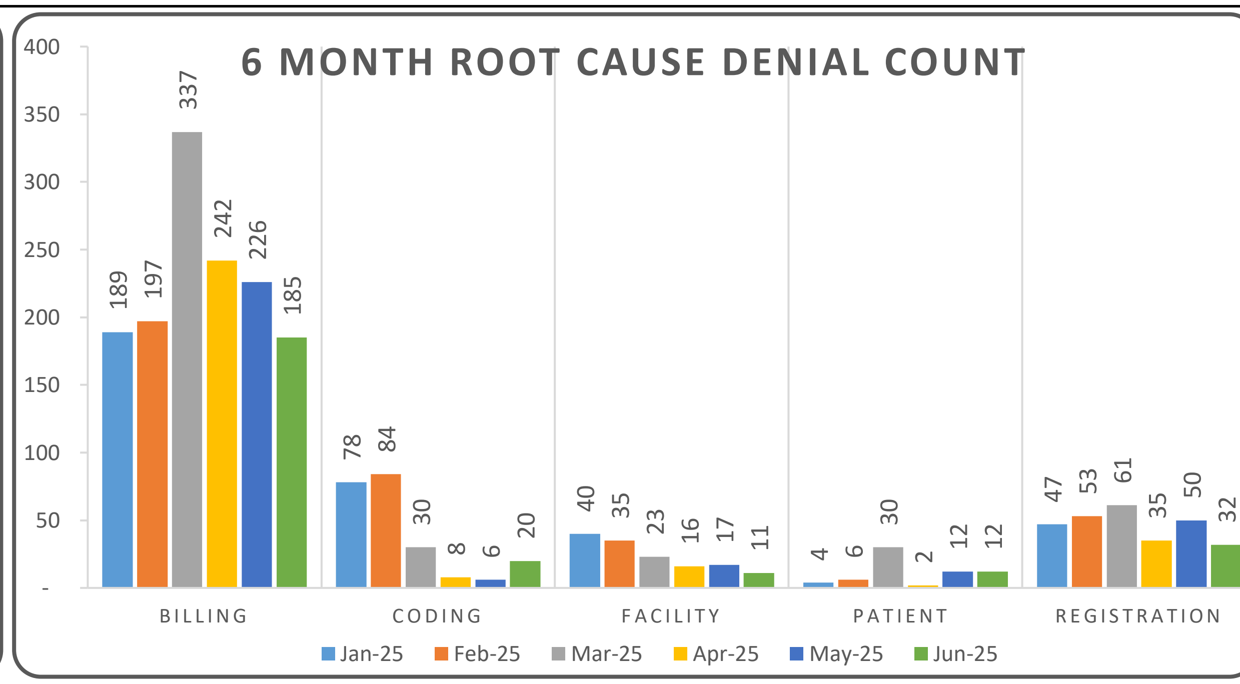


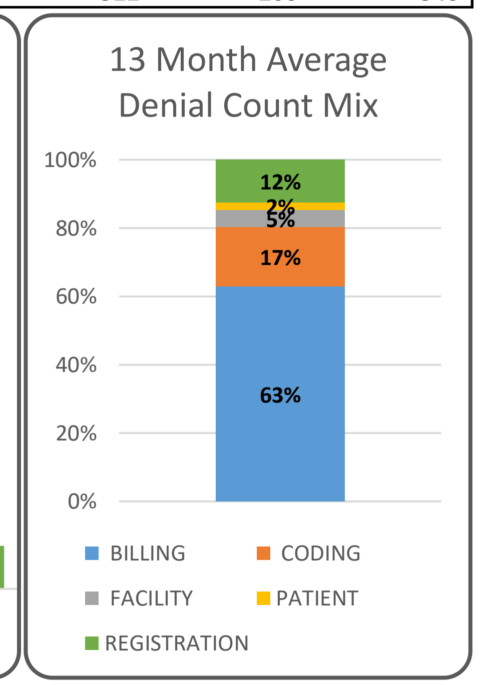


Denial Count

COUNT	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	13 Month Average
BILLING	156	178	147	123	289	161	398	189	197	337	242	226	185	**218**
CODING	32	53	25	75	103	93	177	78	84	30	8	6	20	**60**
FACILITY	5	3	2	2	2	19	48	40	35	23	16	17	11	**17**
PATIENT	3	3	6	4	7	4	6	4	6	30	2	12	12	**8**
REGISTRATION	28	49	37	36	44	28	61	47	53	61	35	50	32	**43**
TOTAL	**224**	**286**	**217**	**240**	**445**	**305**	**690**	**358**	**375**	**481**	**303**	**311**	**260**	**346**



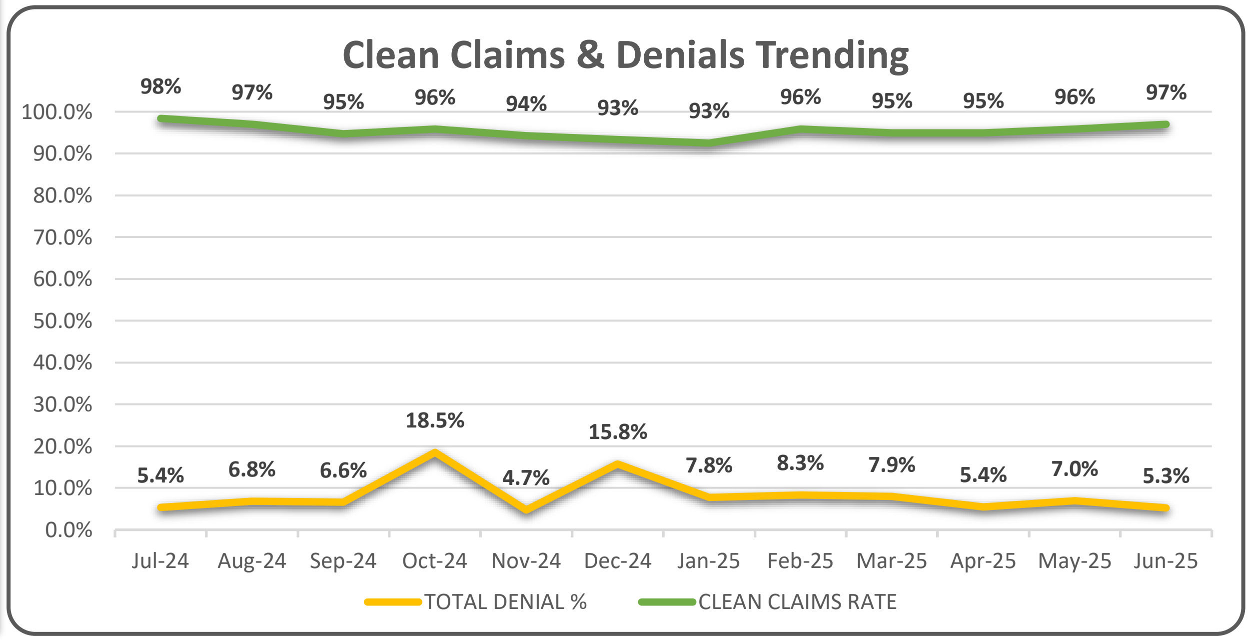


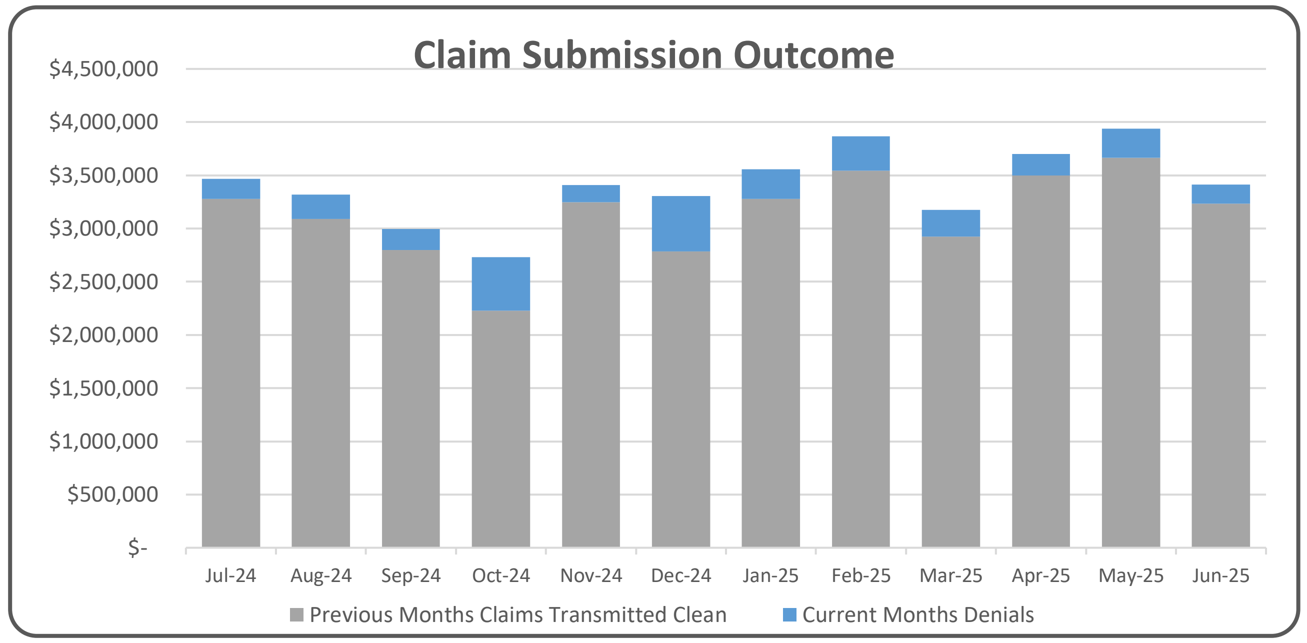


CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

Denial & Clean Claim Trending

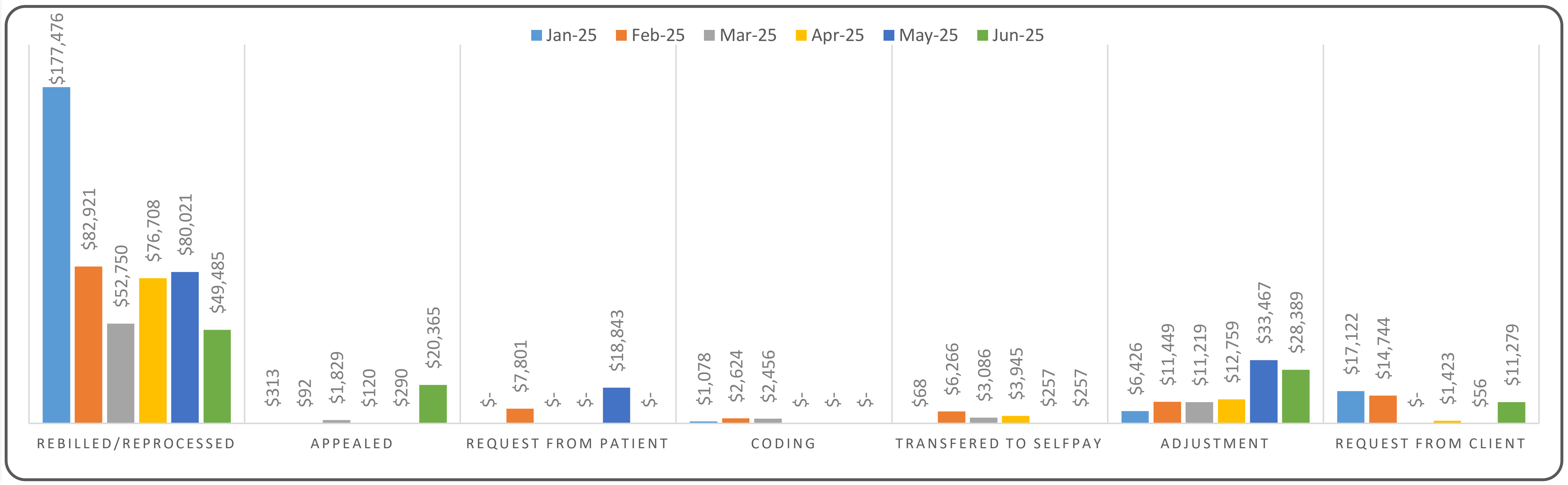
	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	13 Month Average
DENIAL AMOUNT	$ 149,538	$ 186,322	$ 226,014	$ 197,386	$ 506,243	$ 161,083	$ 521,976	$ 275,724	$ 321,901	$ 251,747	$ 201,069	$ 274,674	$ 180,035	**$ 265,670**
PREVIOUS MONTH'S TRANSMITTED CLAIMS	$ 2,578,338	$ 3,466,200	$ 3,317,829	$ 2,996,389	$ 2,732,807	$ 3,408,274	$ 3,307,577	$ 3,556,287	$ 3,866,828	$ 3,173,501	$ 3,700,137	$ 3,937,784	$ 3,412,328	**$ 3,342,637**
TOTAL DENIAL %	5.8%	5.4%	6.8%	6.6%	18.5%	4.7%	15.8%	7.8%	8.3%	7.9%	5.4%	7.0%	5.3%	8.1%
CLEAN CLAIMS RATE	99%	98%	97%	95%	96%	94%	93%	93%	96%	95%	95%	96%	97%	96%

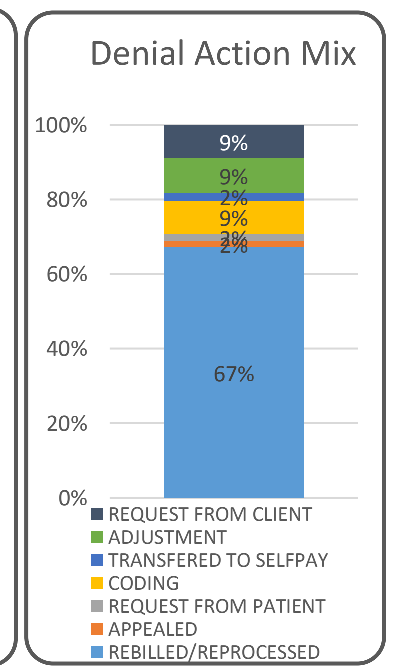




Action Taken on Denials

DENIAL ACTION	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	13 Month Average
REBILLED/REPROCESSED	$ 69,051	$ 9,204	$ 113,914	$ 99,042	$ 188,774	$ 35,546	$ 119,336	$ 177,476	$ 82,921	$ 52,750	$ 76,708	$ 80,021	$ 49,485	**$ 88,787**
APPEALED	$ 40	$ -	$ 1,061	$ 978	$ -	$ -	$ 2,643	$ 313	$ 92	$ 1,829	$ 120	$ 290	$ 20,365	**$ 2,133**
REQUEST FROM PATIENT	$ -	$ -	$ -	$ -	$ 3,650	$ -	$ 4,401	$ -	$ 7,801	$ -	$ -	$ 18,843	$ -	**$ 2,669**
CODING	$ 9,957	$ 15,196	$ 7,816	$ 105	$ 10,154	$ 9,828	$ 94,114	$ 1,078	$ 2,624	$ 2,456	$ -	$ -	$ -	**$ 11,795**
TRANSFERED TO SELFPAY	$ 8,649	$ -	$ 240	$ 3,218	$ 880	$ -	$ 5,804	$ 68	$ 6,266	$ 3,086	$ 3,945	$ 257	$ 257	**$ 2,513**
ADJUSTMENT	$ 1,033	$ 28,145	$ 6,096	$ 4,046	$ 5,556	$ 2,242	$ 9,589	$ 6,426	$ 11,449	$ 11,219	$ 12,759	$ 33,467	$ 28,389	**$ 12,340**
REQUEST FROM CLIENT	$ 8,906	$ 52,902	$ 16,166	$ -	$ 3,140	$ 28,396	$ -	$ 17,122	$ 14,744	$ -	$ 1,423	$ 56	$ 11,279	**$ 11,857**
TOTAL	**$ 97,637**	**$ 105,447**	**$ 145,293**	**$ 107,389**	**$ 212,154**	**$ 76,012**	**$ 235,887**	**$ 202,482**	**$ 125,898**	**$ 71,341**	**$ 94,957**	**$ 132,935**	**$ 109,775**	**$ 132,093**





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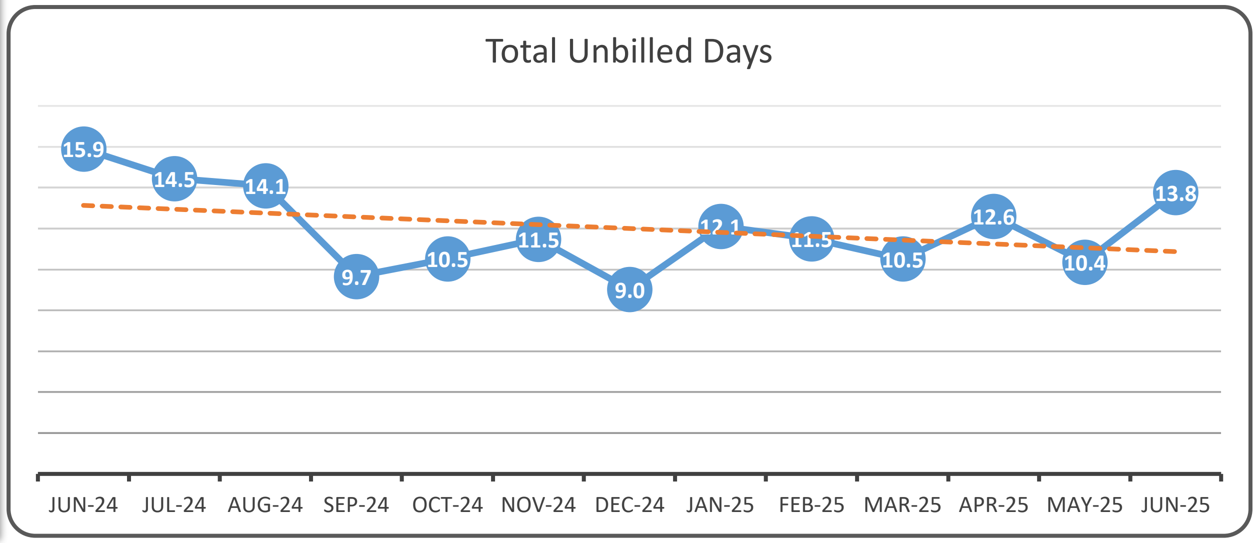
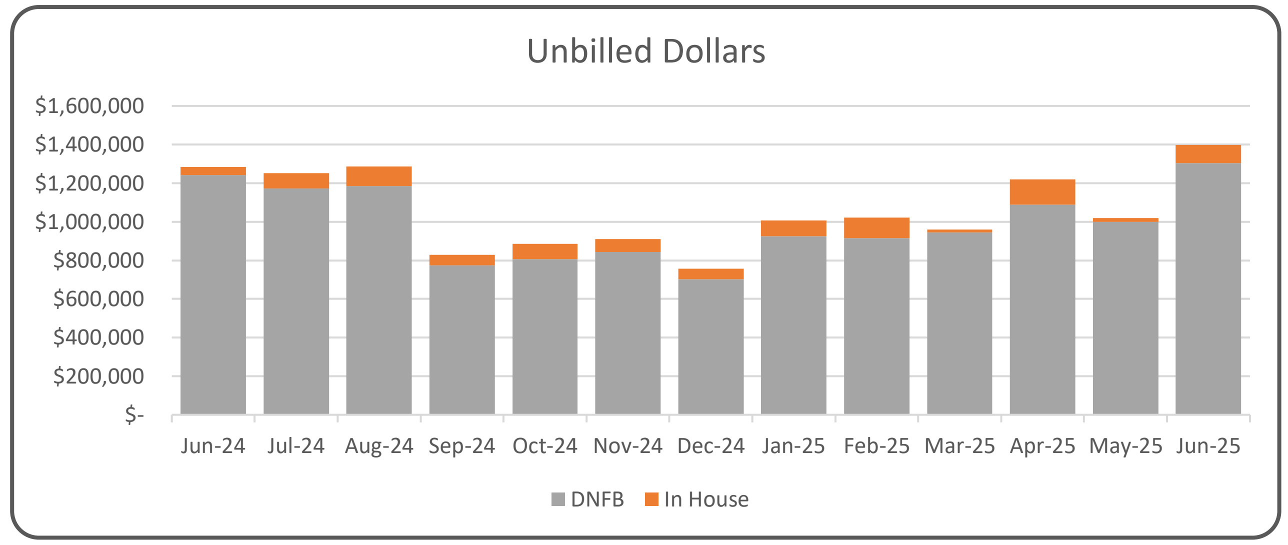
UNBILLED & INVENTORY

Unbilled

	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	13 Month Average
In House	$ 41,831	$ 80,889	$ 100,191	$ 53,574	$ 79,176	$ 65,477	$ 53,238	$ 82,562	$ 105,865	$ 14,460	$ 131,129	$ 19,900	$ 94,912	**$ 71,016**
DNFB	$ 1,241,997	$ 1,171,385	$ 1,185,713	$ 774,717	$ 805,923	$ 843,956	$ 702,853	$ 924,080	$ 915,629	$ 944,626	$ 1,087,840	$ 999,484	$ 1,302,749	**$ 992,381**
Total Unbilled	**$ 1,283,828**	**$ 1,252,274**	**$ 1,285,904**	**$ 828,291**	**$ 885,099**	**$ 909,433**	**$ 756,091**	**$ 1,006,642**	**$ 1,021,494**	**$ 959,086**	**$ 1,218,969**	**$ 1,019,384**	**$ 1,397,661**	**$ 1,063,397**
Unbilled Days	15.9	14.5	14.1	9.7	10.5	11.5	9.0	12.1	11.5	10.5	12.6	10.4	13.8	**12.0**

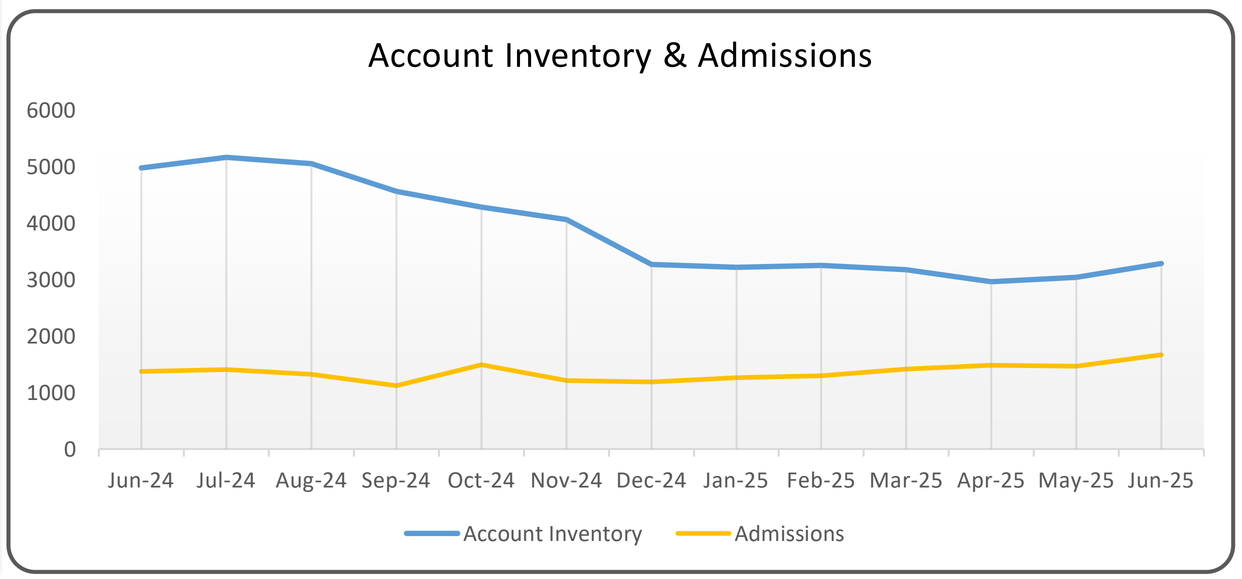


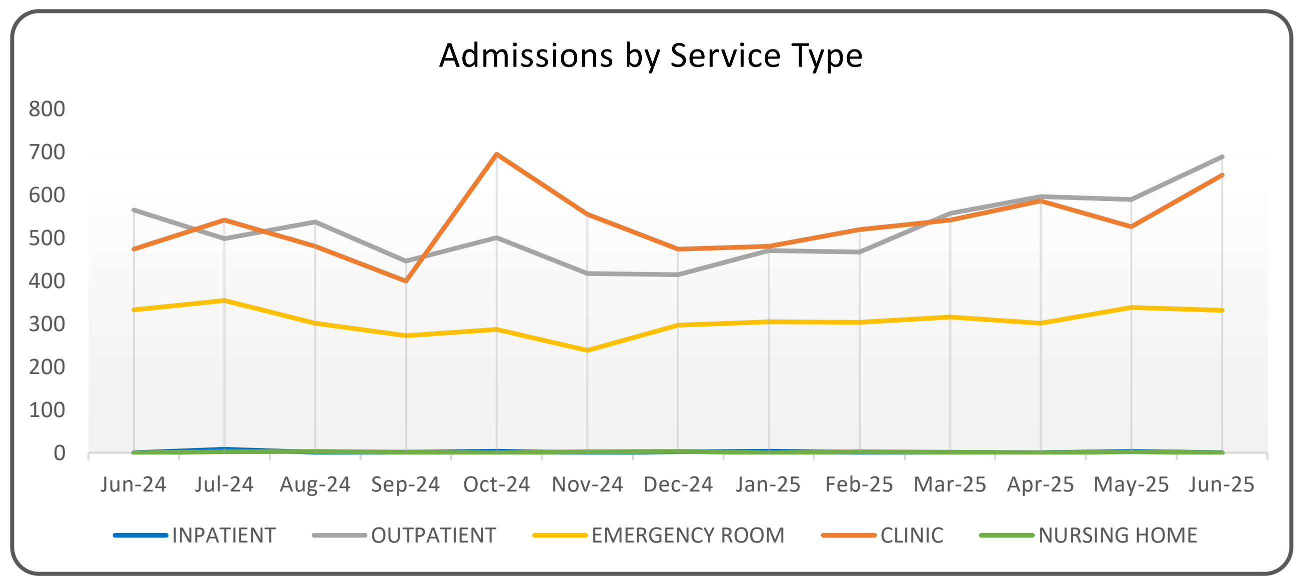


Admissions & Account Inventory

ADMISSIONS	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	13 Month Average
INPATIENT	0	8	1	1	3	0	2	3	1	0	0	3	0	**2**
SWINGBED	4	3	2	4	7	5	2	5	3	4	3	5	5	**4**
OUTPATIENT	564	498	537	445	500	417	414	470	467	557	595	589	688	**519**
EMERGENCY ROOM	332	354	301	272	287	238	297	304	303	316	301	338	331	**306**
CLINIC	473	541	480	399	694	554	473	480	519	541	585	526	645	**532**
NURSING HOME	0	2	3	1	0	2	3	0	2	1	0	2	0	**1**
TOTAL	**1,373**	**1,406**	**1,324**	**1,122**	**1,491**	**1,216**	**1,191**	**1,262**	**1,295**	**1,419**	**1,484**	**1,463**	**1,669**	**1363**

ACCOUNT INVENTORY	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	13 Month Average
MEDICARE	562	484	472	508	514	534	498	514	637	604	629	688	804	**573**
MEDICAID	1,197	1,154	1,353	1,275	1,230	1,164	1,136	1,147	1,179	1,041	832	850	854	**1109**
COMMERCIAL	1,368	1,519	1,356	1,079	986	858	587	592	503	572	561	595	669	**865**
WORK COMP	74	206	98	97	74	52	37	30	45	40	40	54	75	**71**
SELF PAY	1,776	1,800	1,775	1,599	1,479	1,455	1,007	931	883	915	900	856	885	**1251**
TOTAL	**4977**	**5163**	**5054**	**4558**	**4283**	**4063**	**3265**	**3214**	**3247**	**3172**	**2962**	**3043**	**3287**	**3868**

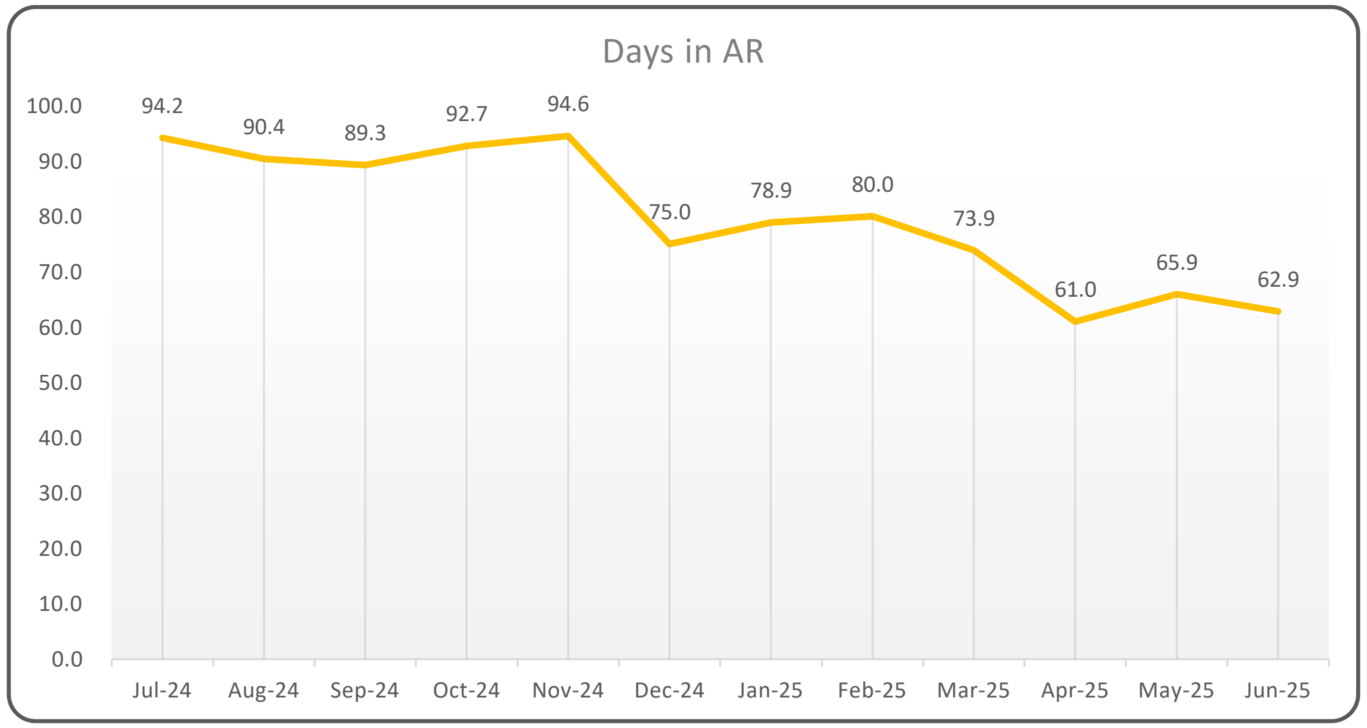


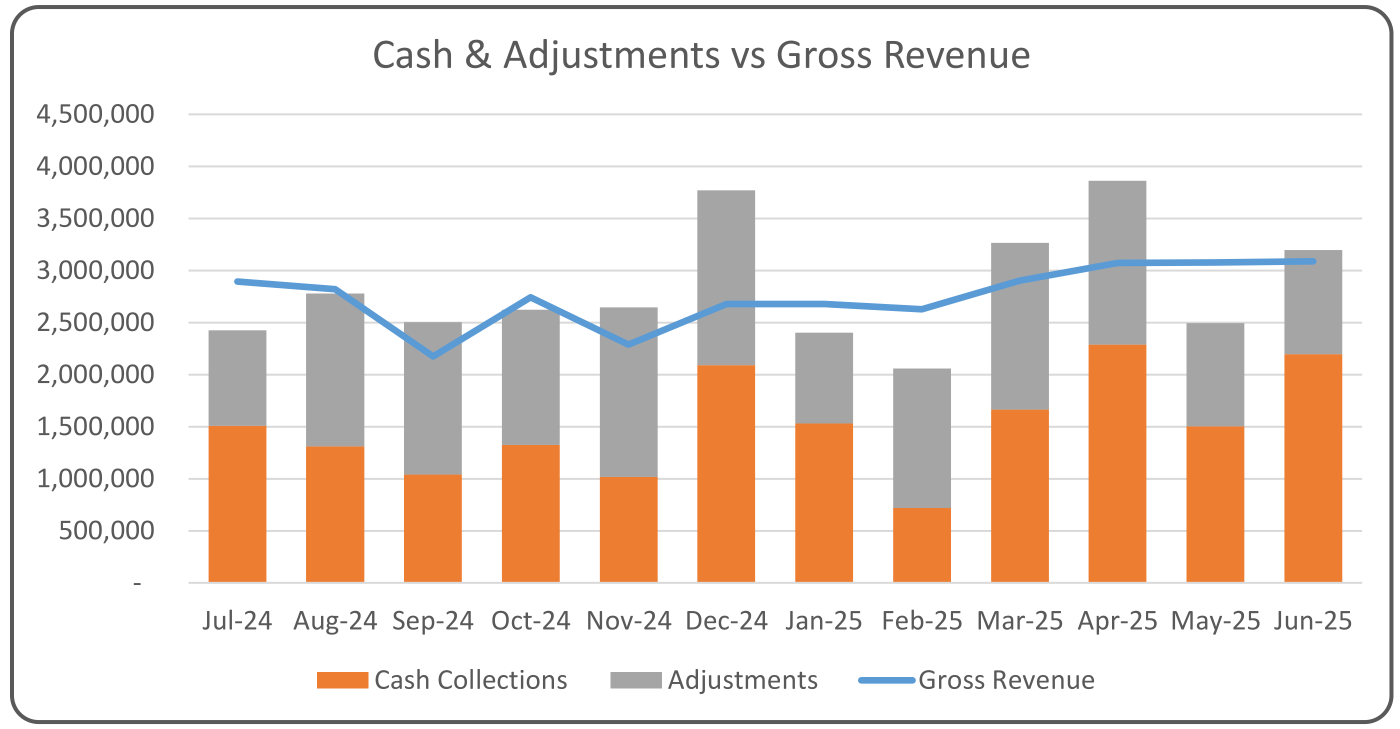


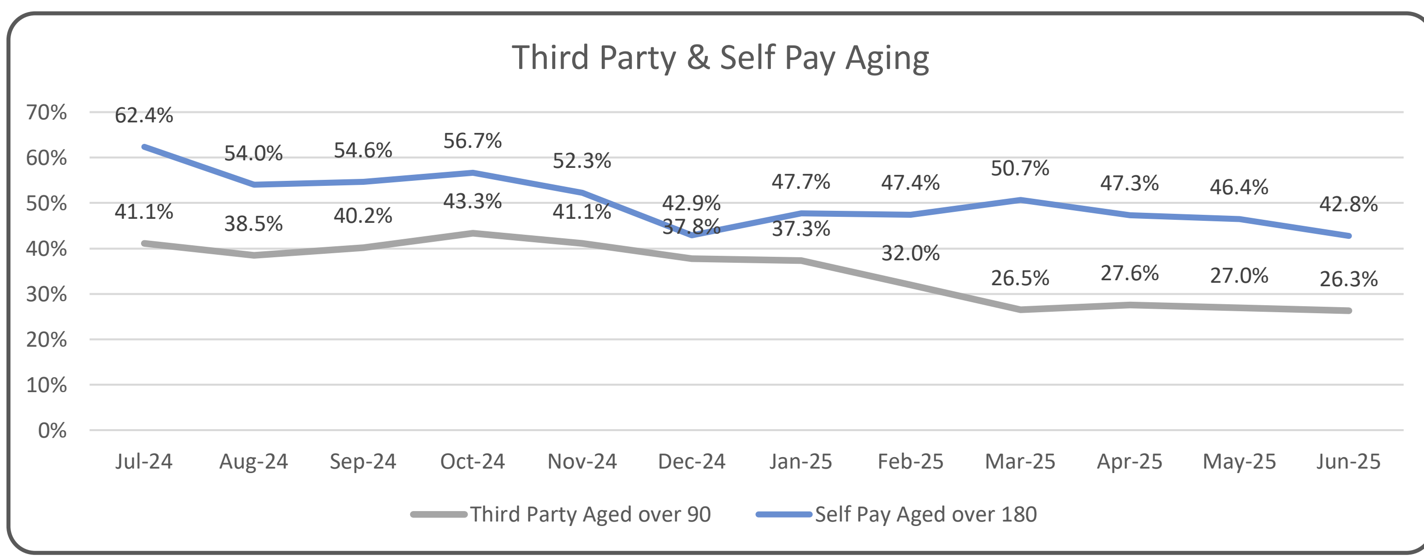
SoHum Health

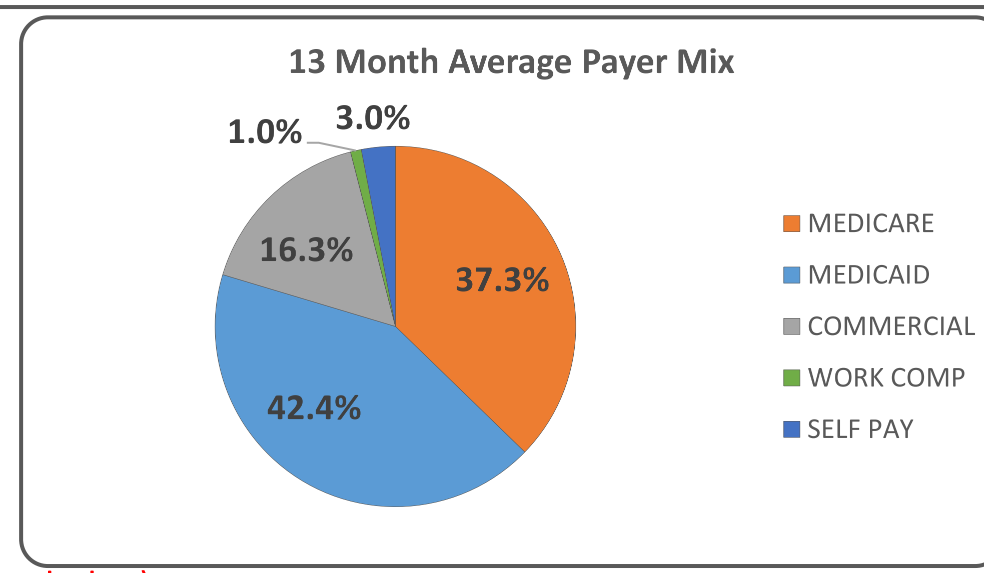
Executive Dashboard

	TARGET	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25
Days in AR	**45.0**	**94.2**	**90.4**	**89.3**	**92.7**	**94.6**	**75.0**	**78.9**	**80.0**	**73.9**	**61.0**	**65.9**	**62.9**
Gross AR		8,162,895	8,242,240	7,657,667	7,799,668	7,489,789	6,287,766	6,559,012	7,101,318	6,740,565	5,901,019	6,491,385	6,383,315
Gross Revenue		2,891,588	2,819,829	2,174,620	2,742,474	2,289,240	2,678,901	2,675,880	2,629,227	2,904,835	3,074,176	3,076,654	3,088,202
Cash Collections		1,507,305	1,311,104	1,038,937	1,325,595	1,016,963	2,090,654	1,532,085	718,353	1,664,075	2,286,899	1,504,925	2,197,340
Adjustments		920,133	1,468,574	1,463,610	1,297,665	1,630,554	1,681,000	872,617	1,340,257	1,602,651	1,575,170	989,084	1,000,316
Collection %		62.1%	47.2%	41.5%	50.5%	38.4%	55.4%	63.7%	34.9%	50.9%	59.2%	60.3%	68.7%
Late Charges	**1%**	1.3%	0.4%	1.0%	1.2%	0.1%	0.3%	0.4%	0.7%	-0.5%	0.6%	0.9%	0.5%
Bad Debt	**3%**	0.4%	9.2%	4.0%	2.3%	10.0%	5.6%	2.9%	0.9%	0.0%	3.0%	3.5%	4.7%
Charity Care	**3%**	0.0%	0.1%	0.0%	0.4%	0.2%	0.1%	0.0%	0.1%	1.4%	0.5%	0.0%	0.2%
Third Party Aged over 90	**11%**	**41.1%**	**38.5%**	**40.2%**	**43.3%**	**41.1%**	**37.8%**	**37.3%**	**32.0%**	**26.5%**	**27.6%**	**27.0%**	**26.3%**
Self Pay Aged over 180	**25%**	62.4%	54.0%	54.6%	56.7%	52.3%	42.9%	47.7%	47.4%	50.7%	47.3%	46.4%	42.8%









Upated Self Pay Aging to reflect 180 Days from Discharge due to data available in Epic (previously used assignment date in proprietary database).