

Finance Committee

Date: Thursday, February 27, 2025

Time: 10:00 a.m.

Location: Sprowel Creek Campus

Facilitator: Governing Board President Corinne Stromstad

Link: https://shchd.webex.com/shchd/j.php?MTID=mc77db5b525f9f156fe1907978f37d102

Agenda

Time*	Page	Item
10:00 a.m.	A.	Call to Order
10:01 a.m.	B.	Public Comment (3-minute limit per person)
		See public comment instructions below.
10:05 a.m.	C.	Announcements
10:10 a.m.	D.	Previous Meeting Minutes
		1. Minutes from Friday, January 24, 2025, Finance Committee
	E.	Discussion and Review
10:15 a.m.		1. January Financials – Paul Eves 2. January 2025 Patient Financial Services and JIBC Paragraph
10:30 a.m.		 January 2025 Patient Financial Services and HRG Reports – Marie Brown
	F.	Discussion Items to Report to the Board
	G.	Next Meeting: TBD
	H.	Adjourn
	I.	Adjourn

PUBLIC COMMENT ON MATTERS NOT ON THE MEETING AGENDA: Members of the public are welcome to address the Board on items not listed on the agenda and within the jurisdiction of the Board of Directors. The Board is prohibited by law from taking



action on matters not on the agenda but may ask questions to clarify the speaker's comment and/or briefly answer questions. The Board limits testimony on matters not on the agenda to three minutes per person and not more than ten minutes for a particular subject at the discretion of the Chair of the Board.

PUBLIC COMMENT ON MATTERS THAT ARE ON THE AGENDA: Individuals wishing to address the Board regarding items on the agenda may do so after the Board has completed their initial discussion of the item and before the matter is voted on so that the Board may have the benefit of these comments before making their decision. Please remember that it is the Board's responsibility to discuss matters thoroughly amongst themselves and that, because of Brown Act constraints, the Board meeting is their only opportunity to do so.

OTHER OPPORTUNITIES FOR PUBLIC COMMENT: Members of the public are encouraged to submit written comments to the Board at any time by writing to the Board of Directors, SHCHD, 733 Cedar Street, Garberville, CA 95542. Writers who identify themselves may, at their discretion, ask that their comments be shared publicly. All other comments shall be kept confidential to the Board and appropriate staff.

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, if you require special accommodations to participate in a District meeting, please contact the District Clerk at 707-923-3921, ext. 1303, at least 48 hours prior to the meeting." *Times are estimated

*Times are estimated/Posted: Friday, February 21, 2025



Finance Committee

Date: Friday, January 24, 2025

Time: 10:00 a.m.

Location: Sprowel Creek Campus-Rm 105 and via Webex **Facilitator:** Governing Board President Corinne Stromstad

Minutes

Finance Committee Present: Matt Rees, CEO and Corinne Stromstad

Not Present: Kevin Church

Also Present: Darrin Guerra, Administrative Assistant,

Paul Eves, CFO, and Ryan Stables, Business Development Director

By Webex: Kent Scown, COO, Cherie' Hurt, Accounting Controller, Yvonne Hendrix and HIM

Manager Remy Quinn

- A. Call to Order Darrin Guerra called the meeting to order at 10:01 a.m.
- B. Public Comment (3-minute limit per person) None
- C. Announcements None
- D. Previous Meeting Minutes
 - 1. Minutes from Friday, December 20, 2024

Motion: Matt Rees moved to approve the December 20th.

Second: Corinne Stromstad

Motion Carried

- E. Discussion and Review
 - 1. Financials Paul Eves, CFO
 - Paul shared the November and October Balance Sheets and Income Statements
 - 2. October 2024 HRG Report Marie Brown, PFS Manager
 - Paul shared the HRG report with the Committee and was happy to announce that AR decreased by 20 days.
- F. Discussion Items to Report to the Board The November and December Income and Balance sheets will be submitted to the Governing Board for approval.
- G. Next Meeting: Friday, February 27, 2025.
- H. Adjourned at 10:35 a.m.

Southern Humboldt Community Healthcare District Parent Company (Consolidated)

Admin SoHum Comp Balance Sheet End of Jan 2025

Financial Row	Amount (As of Jan 2025)	Comparison Amount (As of Adjust 2024 (6/30 -6/30))	Variance	% Variance
Assets				
Current Assets				
Cash - Checking & Investments	\$4,737,463	\$8,242,122	(\$3,504,659)	-43%
Patients Accounts Receivable	\$24,266,408	\$16,798,142	\$7,468,266	44%
Less Allowances	(\$17,352,863)	(\$10,893,716)	(\$6,459,147)	59%
Other Receivables	\$1,521,353	\$1,874,193	(\$352,841)	-19%
Inventories	\$683,344	\$604,652	\$78,692	13%
Prepaid Expenses and Deposits	\$1,044,805	\$985,956	\$58,849	6%
Total Current Assets	\$14,900,508	\$17,611,349	(\$2,710,841)	-15%
Property and Equipment				
Land	\$1,193,526	\$1,163,216	\$30,310	3%
Land Improvements	\$553,251	\$553,251	\$0	0%
Buildings	\$5,660,727	\$5,603,069	\$57,658	1%
Equipment	\$7,785,240	\$7,744,524	\$40,716	1%
Construction in progress	\$12,913,426	\$9,541,259	\$3,372,167	35%
Less: Accumulated Depreciation	(\$9,410,913)	(\$8,976,355)	(\$434,558)	5%
Net Property and Equipment	\$18,695,258	\$15,628,965	\$3,066,293	20%
Total Assets	\$33,595,766	\$33,240,314	\$355,453	1%
Liabilities & Fund Balance Current Liabilities Accounts Payable	\$579,737	\$900,065	(\$320,327)	-36%
Accrued Payroll & Related costs	\$869,348	\$1,261,517	(\$392,170)	-31%
Other Current Liabilities	(\$3,641,163)	(\$140,279)	(\$3,500,884)	2,496%
Total Current Liabilities	(\$2,192,077)	\$2,021,303	(\$4,213,381)	-208%
Long Term Debt, Less Current Portion	(ΨΣ,10Σ,077)	Ψ2,021,000	(ψ4,210,001)	20070
LEAF Data Backup Liability	\$53,135	\$53,135	\$0	0%
Maple Lane Loan	\$207,169	\$227,867	(\$20,698)	-9%
ELGA Lease Loan	\$1,875,369	\$0	\$1,875,369	0%
CHFFA Help II Loan	\$1,858,427	\$1,907,907	(\$49,480)	-3%
Lease Obligations	\$236,003	\$236,003	\$0	0%
Net Long Term Debt	\$4,230,104	\$2,424,912	\$1,805,191	74%
Equity	ψ., <u>2</u> 00,.0.	Ψ=, := :,σ :=	ψ.,σσσ,.σ.	, 0
Unrestricted Fund Balance - Prior Years	\$2,830,961	\$2,830,961	\$0	0%
Retained Earnings	\$25,963,137	\$18,799,270	\$7,163,867	38%
Net Income	\$2,763,642	\$7,163,867	(\$4,400,225)	-61%
Total Fund Balance	\$31,557,740	\$28,794,098	\$2,763,642	10%
Total Liabilities & Fund Balance	\$33,595,766	\$33,240,314	\$355,453	1%
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Comparative SoHum Income Statement Jan 2025

Financial Row	Amount (Jan 2025)	Prior Period (Dec 2024)	Last FY (Jul 2023 - Adjust 2024 (6/30 - 6/30))
Revenue			
Gross Patient Revenue			
Inpatient	\$290,699	\$247,809	\$2,750,181
Inpatient Ancillary	\$61,396	\$30,099	\$359,641
Outpatient	\$1,532,824	\$1,617,082	\$15,724,611
Outpatient Ancillary	\$782,655	\$782,874	\$7,666,152
Total Patient Revenue	\$2,667,575	\$2,677,864	\$26,500,585
Deductions from Revenue			
9060-913 - Supplemental Revenue	(\$2,745,285)	(\$581,494)	(\$9,497,749)
Contractual Allowances	\$759,460	\$1,567,082	\$8,546,326
Provision for Bad Debts	\$72,554	\$138,017	\$24,792
Other Allowances / Deductions	\$36,580	\$23,131	\$76,362
Cost Of Sales	\$0	\$0	\$0
Total Deductions	(\$1,876,691)	\$1,146,737	(\$850,268)
Net Patient Revenue	\$4,544,267	\$1,531,127	\$27,350,854
Other Operating Revenue	\$425,095	\$417,729	\$4,984,949
Total Operating Revenue	\$4,969,362	\$1,948,856	\$32,335,803
Expenses			
Salaries & Wages	\$885,010	\$891,422	\$9,809,581
Employee Benefits	\$412,975	\$378,717	\$3,686,699
Professional Fees	\$293,430	\$368,712	\$3,861,034
Supplies	\$501,464	\$442,166	\$5,061,574
Repairs & Maintenance	\$20,087	\$27,625	\$335,811
Purchased Services	\$231,494	\$200,758	\$2,756,609
Utilities	\$20,234	\$45,728	\$304,523
Insurance	\$18,539	\$18,539	\$172,820
Depreciation/ Amortization	\$61,737	\$61,737	\$768,124
Other	\$96,570	\$220,547	\$1,191,926
Total Operating Expenses	\$2,541,540	\$2,655,951	\$27,948,701
Operating Profit (Loss)	\$2,427,822	(\$707,095)	\$4,387,102
Tax Revenue	\$889,084	\$100,585	\$1,815,858
Other Non Operating Revenue (Expense)	(\$40,622)	(\$66,714)	\$766,885
Interest Income	\$39	\$3,135	\$194,029
Net Non Operating Revenue (Expense)	\$848,502	\$37,006	\$2,776,772
Net Income (Loss)	\$3,276,324	(\$670,089)	\$7,163,873

SoHum Income Statement Budget vs. Actual Jan 2025

Financial Row	Amount	Budget Amount	Amount Over Budget	% of Budget
Revenue		•		
Gross Patient Revenue				
Inpatient	\$290,699	\$183,333	\$107,366	159%
Inpatient Ancillary	\$61,396	\$31,667	\$29,730	194%
Outpatient	\$1,532,824	\$1,791,667	(\$258,842)	86%
Outpatient Ancillary	\$782,655	\$600,000	\$182,655	130%
Total Patient Revenue	\$2,667,575	\$2,606,667	\$60,909	102%
Deductions from Revenue				
9060-913 - Supplemental Revenue	(\$2,745,285)	(\$583,333)	(\$2,161,952)	471%
Contractual Allowances	\$759,460	\$683,333	\$76,126	111%
Provision for Bad Debts	\$72,554	\$100,000	(\$27,446)	73%
Other Allowances / Deductions	\$36,580	\$20,000	\$16,580	183%
Cost Of Sales	\$0	\$0	\$0	0%
Total Deductions	(\$1,876,691)	\$220,000	(\$2,096,691)	-853%
Net Patient Revenue	\$4,544,267	\$2,386,667	\$2,157,600	190%
Other Operating Revenue	\$425,095	\$405,000	\$20,096	105%
Total Operating Revenue	\$4,969,362	\$2,791,667	\$2,177,696	178%
Expenses				
Salaries & Wages	\$805,805	\$1,007,615	(\$201,811)	80%
Employee Benefits	\$381,854	\$268,034	\$113,820	142%
Professional Fees	\$282,673	\$279,999	\$2,674	101%
Supplies	\$501,464	\$417,261	\$84,203	120%
Repairs & Maintenance	\$20,087	\$30,000	(\$9,913)	67%
Purchased Services	\$360,967	\$362,231	(\$1,264)	100%
Utilities	\$20,234	\$29,997	(\$9,762)	67%
Insurance	\$18,539	\$18,333	\$206	101%
Depreciation/ Amortization	\$61,737	\$54,402	\$7,335	113%
Other	\$88,179	\$80,869	\$7,310	109%
Total Operating Expenses	\$2,541,540	\$2,548,741	(\$7,201)	100%
Operating Profit (Loss)	\$2,427,822	\$242,926	\$2,184,896	999%
Tax Revenue	\$889,084	\$92,500	\$796,584	961%
Other Non Operating Revenue (Expense)	(\$40,622)	\$91,667	(\$132,288)	-44%
Interest Income	\$39	\$16,667	(\$16,627)	0%
Net Non Operating Revenue (Expense)	\$848,502	\$200,833	\$647,668	422%
Net Income (Loss)	\$3,276,324	\$443,759	\$2,832,564	738%

SoHum Income by Financial Class Budget vs. Actual From Jul 2024 to Jan 2025

Financial Row	Amount	Budget Amount	Amount Over Budget	% of Budget
Income				
001 IP - Traditional Self Pay	(\$918)	\$860	(\$1,778)	-107%
002 IP - Traditional Private Coverage	\$79,191	\$34,498	\$44,693	230%
003 IP - Traditional Work Comp	\$0	\$20,116	(\$20,116)	0%
004 IP - Traditional Medicare	\$732,572	\$346,688	\$385,884	211%
005 IP - Traditional Medi-Cal	\$330,041	\$187,795	\$142,246	176%
006 IP - Traditional Other Government	\$189	\$0	\$189	0%
014 IP - Mgd Care Medicare	\$60,358	\$12,861	\$47,497	469%
015 IP - Mgd Care Medi-Cal	\$1,094,474	\$902,182	\$192,292	121%
040 OP - Traditional Self Pay	\$513,314	\$893,558	(\$380,244)	57%
042 OP - Traditional Private Coverage	\$2,434,200	\$2,649,096	(\$214,896)	92%
043 OP - Traditional Work Comp	\$3,212,998	\$2,975,691	\$237,308	108%
044 OP - Traditional Medicare	\$5,533,348	\$5,507,018	\$26,330	100%
045 OP - Traditional Medi-Cal	\$744,330	\$2,440,767	(\$1,696,437)	30%
046 OP - Traditional Other Government	\$305,778	\$275,082	\$30,696	111%
049 OP - Traditional Other	(\$10,766)	\$50,247	(\$61,013)	-21%
054 OP - Mgd Care Medicare	\$460,454	\$341,192	\$119,263	135%
055 OP - Mgd Care Medi-Cal	\$5,670,553	\$4,385,417	\$1,285,136	129%
056 OP - Mgd Care Other Government	\$1,048	\$267	\$780	392%
Income Total	\$21,161,164	\$21,023,333	\$137,831	101%

SoHum Expense by Financial Class Budget vs. Actual From Jul 2024 to Jan 2025

Financial Row	Amount	Budget Amount	Amount Over Budget	% of Budget
Expense		·		
001 Salary	(\$6,415,826)	(\$7,635,629)	\$1,219,803	84%
010 Tech Salary	\$0	(\$108,120)	\$108,120	0%
100 Medicare	\$0	(\$2,586)	\$2,586	0%
120 Paid Time Off	(\$545,395)	(\$390,673)	(\$154,722)	140%
122 Sick Time	(\$123,078)	(\$61,363)	(\$61,714)	201%
125 FICA	(\$481,143)	(\$332,290)	(\$148,852)	145%
130 Group Health Ins	(\$900,879)	(\$936,963)	\$36,084	96%
140 Group Life Ins	(\$7,295)	(\$4,628)	(\$2,666)	158%
150 Pension	(\$201,352)	(\$161,171)	(\$40,181)	125%
160 Worker Comp Ins	(\$118,958)	(\$122,825)	\$3,867	97%
200 Physician Fees	(\$944,786)	(\$651,959)	(\$292,827)	145%
220 Consultant	(\$144,498)	(\$142,214)	(\$2,284)	102%
230 Legal Fees	(\$138,207)	(\$63,537)	(\$74,670)	218%
240 Audit Fees	(\$104,981)	(\$138,389)	\$33,408	76%
250 Registry Nursing	(\$837,151)	(\$516,900)	(\$320,250)	162%
260 Other Contracted	(\$533,693)	(\$587,000)	\$53,307	91%
320 Sutures & Needles	(\$13,262)	(\$7,693)	(\$5,569)	172%
360 Oxygen & Gases	(\$18,110)	(\$18,367)	\$258	99%
370 IV Solutions	(\$15,157)	(\$9,298)	(\$5,860)	163%
380 Pharmacy	(\$38,518)	(\$10,481)	(\$28,037)	367%
400 X-Ray Film	\$0	(\$16)	\$16	0%
410 Medical Supplies	(\$771,273)	(\$576,311)	(\$194,962)	134%
420 Food Purchases	(\$43,776)	(\$30,120)	(\$13,655)	145%
430 Other Foods	(\$47,428)	(\$37,863)	(\$9,565)	125%
440 Linen & Bedding	(\$378)	(\$468)	\$90	81%
450 Cleaning Supplies	(\$3,430)	(\$3,466)	\$36	99%
460 Office Supplies	(\$37,990)	(\$36,111)	(\$1,879)	105%
480 Inst/Minor Med Egp	(\$1,682)	(\$1,872)	\$191	90%
490 Minor Equipment	(\$104,157)	(\$153,914)	\$49,757	68%
500 Non-Medical Supp	(\$82,971)	(\$71,858)	(\$11,113)	115%
610 Medical Purch Svcs	(\$27,007)	(\$19,973)	(\$7,034)	135%
620 Repairs & Maint	(\$194,591)	(\$210,000)	\$15,409	93%
690 Other Purch Svcs	(\$1,583,920)	(\$1,380,025)	(\$203,895)	115%
721 Buildings	(\$42,358)	(\$37,379)	(\$4,979)	113%
760 Rent/Lease Equipment	(\$146,269)	(\$125,640)	(\$20,629)	116%
770 Utility Electric	(\$98,521)	(\$91,354)	(\$7,166)	108%
780 Utility Gas	(\$27,748)	(\$33,273)	\$5,525	83%
790 Utility Water	(\$25,055)	(\$21,016)	(\$4,039)	119%
830 Licenses & Taxes	(\$56,205)	(\$67,668)	\$11,463	83%
840 Laundry Oth Unassigned Cost	(\$107,729)	(\$155,084)	\$47,355	69%
850 Telephone	(\$44,445)	(\$64,357)	\$19,912	69%
860 Dues & Subscriptions	(\$134,609)	(\$111,909)	(\$22,700)	120%
870 Outside Training	(\$114,927)	(\$107,064)	(\$7,862)	107%
900 Other Direct Exp	(\$43,644)	(\$40,235)	(\$3,409)	108%
901 Freight	(\$24,221)	(\$22,950)	(\$1,271)	106%
Expense Total	(\$15,346,621)	(\$15,302,015)	(\$44,606)	100%

Emergency Dept Budget vs. Actual Jan 2025

Financial Row	Amount	Budget Amount	Amount Over Budget	% of Budget
Acute Income		3	3.1	
4010-055 - Emergency Services OP Mgd Care Medi-Cal	\$553,074	\$382,414	\$170,661	145%
4010-054 - Emergency Services OP Mgd Care Medicare	\$53,167	\$25,425	\$27,743	209%
4010-045 - Emergency Services OP Trad Medi-Cal	\$43,618	\$217,485	(\$173,867)	20%
4010-044 - Emergency Services OP Trad Medicare	\$301,414	\$360,353	(\$58,939)	84%
4010-049 - Emergency Services OP Trad Other	(\$377)	\$4,810	(\$5,187)	-8%
4010-046 - Emergency Services OP Trad Other Govt	\$13,543	\$26,383	(\$12,840)	51%
4010-042 - Emergency Services OP Trad Priv Cov	\$142,127	\$200,784	(\$58,657)	71%
4010-040 - Emergency Services OP Trad Self Pay	\$5,319	\$94,376	(\$89,057)	6%
4010-043 - Emergency Services OP Trad Work Comp	\$9,534	\$23,291	(\$13,757)	41%
Total - Acute Income	\$1,121,420	\$1,335,320	(\$213,900)	84%
ED Expense				
7010-125 - Emergency Dept FICA	(\$2,827)	(\$1,653)	(\$1,174)	171%
7010-420 - Emergency Dept Food Purchases	(\$108)	(\$39)	(\$69)	277%
7010-901 - Emergency Dept Freight	\$0	(\$6)	\$6	0%
7010-140 - Emergency Dept Group Life Ins	(\$73)	(\$31)	(\$42)	233%
7010-370 - Emergency Dept IV Solutions	(\$862)	(\$762)	(\$100)	113%
7010-480 - Emergency Dept Inst/Minor Med Eqp	(\$115)	(\$127)	\$12	91%
7010-830 - Emergency Dept License & Taxes	\$0	(\$135)	\$135	0%
7010-610 - Emergency Dept Medical Purch Svcs	(\$620)	(\$477)	(\$142)	130%
7010-410 - Emergency Dept Medical Supplies	(\$9,217)	(\$6,146)	(\$3,071)	150%
7010-490 - Emergency Dept Minor Equipment	(\$32)	(\$948)	\$916	3%
7010-500 - Emergency Dept Non-Medical Supp	(\$341)	(\$392)	\$52	87%
7010-460 - Emergency Dept Office Supplies	(\$305)	(\$1,161)	\$856	26%
7010-430 - Emergency Dept Other Foods	\$0	(\$33)	\$33	0%
7010-690 - Emergency Dept Other Purch Svcs	\$0	(\$1,961)	\$1,961	0%
7010-360 - Emergency Dept Oxygen & Gases	(\$2,524)	(\$2,609)	\$84	97%
7010-120 - Emergency Dept Paid Time Off	(\$3,154)	(\$1,603)	(\$1,552)	197%
7010-150 - Emergency Dept Pension	(\$619)	(\$486)	(\$133)	127%
7010-200 - Emergency Dept Physician Fees	(\$71,480)	(\$83,493)	\$12,013	86%
7010-760 - Emergency Dept Rent/Lease Equip	\$0	(\$70)	\$70	0%
7010-620 - Emergency Dept Repairs & Maint	(\$1,463)	(\$4,002)	\$2,539	37%
7010-001 - Emergency Dept Salary	(\$35,472)	(\$37,497)	\$2,025	95%
7010-122 - Emergency Dept Sick Time	\$0	(\$867)	\$867	0%
7010-320 - Emergency Dept Sutures & Needles	(\$817)	(\$772)	(\$45)	106%
7010-880 - Emergency Dept Travel	(\$984)	(\$1,023)	\$39	96%
7010-160 - Emergency Dept Workers Comp Ins	(\$580)	(\$695)	\$115	83%
7010-130 - EmergencyDept Group Health Ins	(\$8,930)	(\$5,143)	(\$3,787)	174%
Total - ED Expense	(\$140,523)	(\$152,131)	\$11,608	92%
Net Income	\$980,897	\$1,183,190	(\$202,293)	83%



EPIC

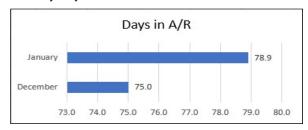
Overall A/R Health

• Overall AR: Total increase for the month of 3.9 days. [+3.1(Unbilled*) -.7(Self-Pay**)+1.5(3rd-party***)]

SoHum Target: 55 Days

Total Ar by			Overall
Financial Class	Jan Total	Dec Total	Decrease/Increase
Blue Cross	305,583.62	330,930.83	(25,347.21)
Blue Shield	122,536.65	61,687.18	60,849.47
Commercial	225,087.60	235,127.18	(10,039.58)
Medicaid	3,003,000.70	2,701,667.89	301,332.81
Medicare	1,450,431.20	1,382,472.66	67,958.54
Other	22,497.20	27,386.00	(4,888.80)
Self-Pay	1,340,929.15	1,412,587.50	(71,658.35)
Tricare	67,364.98	92,292.53	(24,927.55)
Worker's Comp	57,601.67	75,983.89	(18,382.22)
Undistributed	(36,020.91)	(32,369.34)	(3,651.57)
Grand Total	6,559,011.86	6,287,766.32	271,245.54

January days in A/R: 78.9



^{*} A portion of the increase in Unbilled days in A/R could be due to Dr. Hsu making great progress in account documentation. Unbilled days has already decreased as of 2/20/2025.

- **Denials:** Denials continue to decrease, down 8% from December. The Medicare issue experienced in December—multiple large dollar claims denied due to payment being erroneously included in another service was resolved.
- **Self-Pay: Due to the addition of dedicated staff and focused push from the Self-pay management team, Self-pay A/R continues to decrease.
- ***Third-Party (Insurance): The outstanding issues mentioned as roadblocks below still contribute to the increase in this category. We continue to prioritize high dollar aged accounts and are actively working with payers on the roadblocks below.

Roadblocks

- Anthem Issue: We are almost complete with the Anthem repayment issue.
 Original total: ≈\$447,000 Remaining balance: ≈\$9,000
- **PHP LTC:** We continue to work with PHP to resolve the claims denied due to authorization/billing mismatch. We are expecting payments on accounts in February due to a manual PHP review. However, initial claims continue to deny. Approximate current impact: ≈\$519,000 which represents 6.2 days in A/R.

Centriq

Overall A/R Health

We continue to successfully decrease Centriq A/R balances.

Remaining A/R	January	December
3rd Party Payer	-485.11	294.49
Self Pay	20,190.32	36,484.87
Totals	19,705.21	36,779.36

