

**SOUTHERN HUMBOLDT COMMUNITY
HEALTHCARE DISTRICT
FINANCE COMMITTEE
MEETING**

**Friday
August 25, 2023
10:00 a.m.**

**286 Sprowel Creek Road
Garberville, CA 95542**



SoHum Health



Finance Committee

Date: Friday, August 25, 2023

Time: 10:00 a.m.

Location: Sprowel Creek Campus

Facilitator: Governing Board President Corinne Stromstad

Link: <https://shchd.webex.com/shchd/j.php?MTID=mf7678f1b970bf140227dbdaf85e067a0>

Agenda

Time*	Page	Item
10:00 a.m.		A. Call to Order
10:01 a.m.		B. Public Comment (3-minute limit per person)
		See public comment instructions below
10:05 a.m.		C. Announcements
10:10 a.m.	1-2	D. Previous Meeting Minutes
		1. Minutes from Friday, July 21, 2023
		E. Discussion and Review
10:15 a.m.	3-6	1. May, 2023 Financials – Paul Eves
10:30 a.m.	7-18	2. July, 2023 Patient Financial Services and HRG Reports – Marie Brown
		F. Discussion Items to Report to the Board
		G. Next Meeting: Friday, September 22, 2023
		H. Adjourn



PUBLIC COMMENT ON MATTERS NOT ON THE MEETING AGENDA: Members of the public are welcome to address the Board on items not listed on the agenda and within the jurisdiction of the Board of Directors. The Board is prohibited by law from taking action on matters not on the agenda, but may ask questions to clarify the speaker's comment and/or briefly answer questions. The Board limits testimony on matters not on the agenda to three minutes per person and not more than ten minutes for a particular subject, at the discretion of the Chair of the Board.

PUBLIC COMMENT ON MATTERS THAT ARE ON THE AGENDA: Individuals wishing to address the Board regarding items on the agenda may do so after the Board has completed their initial discussion of the item and before the matter is voted on, so that the Board may have the benefit of these comments before making their decision. Please remember that it is the Board's responsibility to discuss matters thoroughly amongst themselves and that, because of Brown Act constraints, the Board meeting is their only opportunity to do so.

OTHER OPPORTUNITIES FOR PUBLIC COMMENT: Members of the public are encouraged to submit written comments to the Board at any time by writing to Board of Directors, SHCHD, 733 Cedar Street, Garberville, CA 95542. Writers who identify themselves may, at their discretion, ask that their comments be shared publicly. All other comments shall be kept confidential to the Board and appropriate staff.

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, if you require special accommodations to participate in a District meeting, please contact the District Clerk at 707-923-3921, ext. 1303 at least 48 hours prior to the meeting." **Times are estimated*

**Times are estimated/Posted: Tuesday, July 18, 2023*



Finance Committee

Date: Friday, July 21, 2023

Time: 10:00 a.m.

Location: Sprowel Creek Campus Rm 106 and via Webex

Facilitator: Governing Board President Corinne Stromstad

Minutes

Finance Committee Present: Corinne Stromstad and Paul Eves, in person, and Matt Rees, by Webex

Not Present: Kevin Church

Also Present: Barbara Truitt, Vice President/Secretary, Marie Brown, PFS Manager, Karen Johnson, Board Clerk, and Darrin Guerra, Administrative Assistant

By Webex: Kent Scown, COO

A. Call to Order – Corinne Stromstad called the meeting to order at 10:03 a.m.

Kevin Church would not be attending the meeting today and Barbara Truitt will attend in his place.

B. Public Comment (3-minute limit per person) – none

C. Announcements - none

D. Previous Meeting Minutes – Minutes from June 23, 2023.

Motion: Barbara Truitt moved to approve the June 23, 2023 Finance minutes, as is.

Second: None

Motion Carried

E. Discussion and Review

1. April, 2023 Financials – CFO Paul Eves

- April's Financial report was submitted this month.
- We have one rental available.
- EPIC will cost us \$60,000 to \$80,000 per month, significantly higher than Centriq. The Project Manager cost us around \$500,000.
- We deposited \$2.8 million out of the \$7 million received for rate range. The rest was used to pay debt.
- The 2021 Financial audit came back and it was a clean audit. They've started on the 2022 audit and hope to have it finished by the end of September. Once 2022 is finished, they'll start on 2023, and at that point we'll be caught up.



- We must be caught up on the audits for the USDA loan (for the new hospital).
- Scotia Pharmacy closed last month and Green's is reportedly barely breaking even.
- The auditors confirmed the \$2M Medicare Contingency can be removed from Liabilities. This was held from COVID money in case we needed to pay some of it back.

Matt joined the meeting at 10:15 am.

2. June, 2023 HRG Report – Marie Brown - see report
 - Next month's HRG report will show the transition to EPIC.
 - We may need to hire more employees for EPIC. It takes longer to register someone.
- F. Discussion Items to Report to the Board – The April, 2023 Financial Report will be submitted to the Governing Board for approval.
- G. Next Meeting: Friday, August 25, 2023.
- H. Adjourned at 10:32 a.m.

Minutes by Karen Johnson

**Southern Humboldt Community
Healthcare District**

	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	Dec 22	Jan 23	Febr 23	March 23	April 23	May 23	Current 12 Month AVG	Year to Date- Current Year
In Patient Statistics														
Total Acute Patient Days	7	6	6	10	8	22	8	14	13	9	4	4	9	96
Total Swing Patient Days	3	3	26	37	51	91	95	95	95	80	91	95	61	573
Total SNF Patient Days	215	248	248	214	241	240	235	197	223	217	185	197	227	2,063
Total Patient Days	225	257	280	261	300	353	338	306	331	306	280	296	297	2,732
Total Acute Discharges	3	1	2	3	2	8	3	4	4	4	1	1	3	31
Total Swing Discharges	2	1	1	3	3	4	5	3	2	5	3	2	3	27
Total SNF Discharges	0	4	0	1	0	0	2	2	0	2	0	2	1	11
	5	6	3	7	5	12	10	9	6	11	4	5	7	69
Acute Length of Stay	2.33	6.00	3.00	3.33	4.00	2.75	2.67	3.50	3.25	2.25	4.00	4.00	3	31
ER Admits	3	1	2	3	2	8	5	6	4	4	1	1	4	35
I/P Lab Visits	23	41	61	15	20	27	27	34	17	33	13	23	28	275
I/P Radiology Visits	3	3	5	5	3	6	2	6	0	4	2	4	4	34
I/P CTs										3	1	4	3	
I/P EKG's	0	0	0	3	0	0	1	1	1	0	1	1	1	6
Out Patient Statistics														
ER Visits	270	278	287	259	226	271	277	239	219	211	233	301	250	2,267
Clinic Visits	479	466	581	415	467	463	468	407	363	467	425	510	461	4,097
SLS Visits				0	0	0	0	0	0	0	0	0	0	0
Outpatient Medical	1853	1859	2005	1184	839	905	701	712	437	1578	571	624	1,215	10,220
Laboratory Visits	702	753	1351	507	401	481	437	424	351	518	376	388	598	5,223
Radiology	193	162	160	173	171	166	147	164	129	199	171	199	165	1,471
Mammography	9	18	30	18	19	9	28	46	52	38	24	31	26	258
CT Scans	88	63	80	77	60	90	57	76	69	84	93	104	75	656
Ultra Sonography					8	30	75	25	58	86	105	153	47	282
EKG's	64	28	47	62	40	77	56	57	41	52	47	60	50	460
Total O/P Visits	3,658	3,627	4,541	2,695	2,231	2,492	2,246	2,150	1,719	3,233	2,045	2,370		24,934
Retail Pharmacy Rx's Sold	3,279	3,512	3,693	3,472	3,468	3,314	3,404	3,859	3,124	2,924	3,523	4,364	3,362	27,846
Salary Statistics														
Productive FTE's	81.2	81.2	80.2	87.4	90.7	98.4	87.5	92.3	94.8	98.0	97.8	98.2	86.0	
Paid FTE's	92.0	91.8	94.5	97.3	101.6	101.3	101.3	105.2	108.4	110.9	105.4	105.1	96.4	
Salaries & Ben as % of Net Rev	48.15%	2867.64%	56.79%	56.55%	82.33%	55.64%	69.71%	76.36%	60.63%	63.57%	62.64%	#DIV/0!		
Benefits as % of Salaries	-24.13%	11.55%	23.93%	19.68%	32.98%	38.32%	23.86%	31.70%	33.14%	24.58%	21.60%	#DIV/0!		
Revenue Statistics														
Gross A/R > 120 Days	1,799,059	1,676,234	1,718,059	1,160,605	794,385	751,731	532,080	752,580	787,397	915,239	914,329		1,465,723	
A/R>120 Days as % of Total AR	41.8%	43.8%	43.8%	39.3%	26.8%	26.8%	23.9%	23.9%	23.9%	23.9%	23.9%		36.4%	
Gross Days in A/R	82.9	83.4	77.0	72.0	60.0	55.0	51.7	54.9	51.7	54.0	55.2		60.4	
Net Days in A/R	75.0	77.3	71.0	67.0	54.0	49.0	49.0	47.2	48.0	51.7	55.8		67.3	
A/R Cash Collections	1,227,309	801,517	1,182,187	815,275	767,658	937,047	1,319,235	1,319,235	1,260,563	1,600,484	1,147,881		1,013,478	
Collections as % of Net Rev	95.1%	54.9%	2860.8%	55.6%	51.5%	82.0%	79.2%	71.6%	93.7%	91.3%	70.4%		302.9%	
Accounts Payable Days	3.9	2.1	1.1	0.8	2.2	2.2	2.2	2.2	2.2	2.2	2.2		3.7	
Cash Collections per Cal Day	39,591	25,855	38,135	26,299	24,763	30,227	42,556	42,556	40,663	51,629	37,028		32,693	347,603
Cash Disburs. per Cal Day	53,859	58,544	50,307	50,270	54,701	55,648	64,461	58,461	77,266	54,233	55,997		54,535	925,913

**Southern Humboldt Community
Healthcare District
Income Statement
May 2023**

Current Month			Year to Date				
\$					\$	%	
Variance	Budget	Actual		Actual	Budget	Variance	Variance
			GROSS PATIENT REVENUE				
(22,538)	237,500.00	214,962.00	INPATIENT	2,461,502.00	2,375,000.00	86,502	4%
26,580	41,670.00	68,250.00	INPATIENT ANCILLARY	636,526.00	416,700.00	219,826	53%
521,003	1,202,080.00	1,723,083.00	OUTPATIENT ANCILLARY	15,915,108.00	12,020,800.00	3,894,308	32%
525,045	1,481,250.00	2,006,295.00	TOTAL PATIENT REVENUE	19,013,136.00	14,812,500.00	4,200,636	28%
			DEDUCTIONS FROM REVENUE				
95,440	515,630.00	611,070.00	CONTRACTUAL ALLOWANCES	5,183,148.00	5,156,300.00	26,848	1%
54,807	71,670.00	126,477.00	PROVISION FOR BAD DEBTS	876,342.00	716,700.00	159,642	22%
17,084	36,000.00	53,084.00	OTHER ALLOWANCES/DEDUCTIONS	850,777.00	360,000.00	490,777	136%
	(300,000.00)	(300,000.00)	OTHER OPERATING IGTs & SUPPLEMENTAL	(3,100,000.00)	(3,000,000.00)		
167,331	323,300.00	490,631.00	TOTAL DEDUCTIONS	3,810,267.00	3,233,000.00	577,267	18%
357,714	1,157,950.00	1,515,664.00	NET PATIENT REVENUE	15,202,869.00	11,579,500.00	3,623,369	31%
63,663	12,000.00	75,663.00	OTHER OPERATING REVENUE	233,769.00	120,000.00	113,769	95%
421,377	1,169,950.00	1,591,327.00	TOTAL OPERATING REVENUE	15,436,638.00	11,699,500.00	3,737,138	32%
88,023	731,670.00	819,693.00	SALARIES & WAGES	8,083,410.00	7,316,700.00	766,710	10%
18,722	158,330.00	177,052.00	EMPLOYEE BENEFITS	2,068,455.00	1,583,300.00	485,155	31%
106,462	123,330.00	229,792.00	PROFESSIONAL FEES	1,998,791.00	1,233,300.00	765,491	62%
(4,584)	112,500.00	107,916.00	SUPPLIES	1,771,784.00	1,125,000.00	646,784	57%
23,952	21,670.00	45,622.00	REPAIRS & MAINTENANCE	238,637.00	216,700.00	21,937	10%
34,023	110,000.00	144,023.00	PURCHASED SERVICES	1,915,522.00	1,100,000.00	815,522	74%
32,254	14,170.00	46,424.00	UTILITIES	227,092.00	141,700.00	85,392	60%
(10,304)	23,330.00	13,026.00	INSURANCE	140,442.00	233,300.00	(92,858)	-40%
0		0.00	INTEREST	7,479.00	0.00	7,479	#DIV/0!
(504)	38,330.00	37,826.00	DEPRECIATION/ AMORTIZATION	456,546.00	383,300.00	73,246	19%
25,214	33,330.00	58,544.00	OTHER	674,684.00	333,300.00	341,384	102%
313,258	1,366,660.00	1,679,918.00	TOTAL OPERATING EXPENSES	17,582,842.00	13,666,600.00	3,916,242	29%
108,119	(196,710.00)	(88,591.00)	OPERATING PROFIT (LOSS)	(2,146,204.00)	(1,967,100.00)	(179,104)	9%
3,272	95,000.00	98,272.00	TAX REVENUE	939,127.00	950,000.00	(10,873)	-1%
1,119,305	40,000.00	1,159,305.00	OTHER NONOPERATING REV (EXP)	2,435,411.91	400,000.00	2,035,412	509%
		0.00	INTEREST INCOME	56,297.00			
1,122,577	135,000.00	1,257,577.00	NET NON OPERATING REV (EXP)	3,430,835.91	1,350,000.00	2,080,836	154%
1,230,696	(61,710.00)	1,168,986.00	NET INCOME (LOSS)	1,284,631.91	(617,100.00)	1,901,732	-308%

**Southern Humboldt
Community Healthcare District
Income Statement Trend**

	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	Dec 22	Jan 23	Febr 23	March 23	April 23	May 23	12 Month AVG: Jan '22-Dec 22	YTD - Current Year
Inpatient Daily Hospital Services	175,686	203,494	195,530	226,636	229,926	312,161	274,851	267,263	275,255	261,424	214,962	224,498	234,343	2,461,502
Ancillary Revenue	41,791	62,795	46,574	49,420	59,860	97,151	49,174	76,880	48,123	78,299	68,250	96,401	62,583	636,526
Outpatient Revenue	1,463,561	1,494,265	1,585,012	1,608,495	1,477,715	1,791,368	1,514,071	1,549,924	1,527,660	1,643,515	1,723,083	1,911,407	1,544,555	15,915,108
Total Hospital Revenue	1,681,038	1,760,554	1,827,116	1,884,551	1,767,501	2,200,680	1,838,096	1,894,067	1,851,038	1,983,238	2,006,295	2,232,306	1,841,481	19,013,136
Contractual Allowances	472,276	144,218	594,051	673,790	815,485	701,700	197,898	485,611	444,548	514,777	611,070	1,111,402	525,235	5,183,148
Provision for Bad Debts	43,045	76,189	12,288	96,895	34,203	64,639	53,223	334,487	17,232	60,709	126,477	(757,677)	75,868	876,342
Other Allowances/Deductions	21,290	191,920	73,992	78,939	90,138	84,880	78,020	49,789	52,567	97,448	53,084	138,286	75,851	850,777
Other Operating: IGTs & Supplemental	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(400,000)	(300,000)	(300,000)	(300,000)	(307,692)	(3,100,000)
Total Deductions	236,611	112,327	380,331	549,624	639,826	551,219	29,141	569,887	114,347	372,934	490,631	192,011	369,262	3,810,267
Contractual %													20%	20%
Net Patient Revenue	1,444,427	1,648,227	1,446,785	1,334,927	1,127,675	1,649,461	1,808,955	1,324,180	1,736,691	1,610,304	1,515,664	2,040,295	1,468,599	15,202,869
Net Revenue %	86%	94%	79%	71%	64%	75%	98%	70%	94%	81%	76%	91%	80%	80%
Other Operating Revenue	15,242	15,449	20,822	16,920	15,442	15,842	16,490	21,700	16,354	19,087	75,663	15,922	22,296	233,769
Total Revenue	1,459,669	1,663,676	1,467,607	1,351,847	1,143,117	1,665,303	1,825,445	1,345,880	1,753,045	1,629,391	1,591,327	2,056,217	1,490,895	15,436,638
Salaries & Wages	926,391	1,062,282	672,518	704,531	707,695	669,912	1,036,649	780,344	798,310	831,476	819,693	828,372	788,051	8,083,410
Employee Benefits	(223,582)	122,742	160,924	138,636	233,405	256,697	247,346	262,745	264,545	204,363	177,052	184,988	184,948	2,068,455
Professional Fees	214,234	175,415	224,275	217,692	269,048	233,284	141,316	228,731	141,000	138,238	229,792	195,910	201,537	1,998,791
Supplies	64,935	103,987	132,886	89,573	137,641	164,621	150,619	175,771	595,910	112,860	107,916	244,513	155,704	1,771,784
Repairs & Maintenance	24,467	48,351	15,083	12,430	10,658	15,757	18,360	20,506	16,555	35,315	45,622	45,057	25,183	238,637
Purchased Services	427,722	189,613	202,305	195,034	197,269	169,223	193,708	198,548	234,161	191,638	144,023	140,090	204,071	1,915,522
Utilities	42,146	9,191	17,557	18,992	19,889	16,375	19,917	19,910	12,766	46,071	46,424	26,069	24,680	227,092
Insurance	13,111	13,117	13,117	13,026	13,026	13,026	13,026	13,026	13,026	23,026	13,026	13,026	13,829	140,442
Interest										7,479			7,479	7,479
Depreciation	48,603	47,210	47,210	48,125	48,125	48,127	48,128	48,128	45,841	37,826	37,826	37,826	46,335	456,546
Other Expense	77,739	42,944	73,651	70,056	58,985	82,417	129,231	64,567	41,345	52,944	58,544	64,565	65,280	674,684
Total Expenses	1,615,766	1,814,852	1,559,526	1,508,095	1,695,741	1,669,439	1,998,300	1,812,276	2,163,459	1,681,236	1,679,918	1,780,416	1,717,098	17,582,842
Expenses %	111%	109%	106%	112%	148%	100%	109%	135%	123%	103%	106%	87%	115%	4%
Profit/Loss from Operations	(156,097)	(151,176)	(91,919)	(156,248)	(552,624)	(4,136)	(172,855)	(466,396)	(410,414)	(51,845)	(88,591)	275,801	(226,204)	(2,146,204)
Tax Revenue	92,500	92,500	92,500	92,500	92,500	92,500	92,500	100,855	92,500	92,500	98,272	92,500	93,587	939,127
Other Non Operating Rev (Exp)	724,752	100,000	12,035	73,376	55,512		85,913	401,333	431,060	116,878	1,159,305		318,964	2,435,412
Interest Income				27,704		143	28,450						16,332	56,297
Net Non-operating Rev/(Exp)	817,252	192,500	104,535	193,580	148,012	92,643	206,863	502,188	523,560	209,378	1,257,577	92,500	428,882	3,430,836
NET INCOME/ (LOSS)	661,155	41,324	12,616	37,332	(404,612)	88,507	34,008	35,792	113,146	157,533	1,168,986	368,301	202,679	1,284,632

**Southern Humboldt Community Healthcare District
Balance Sheet
May 2023**

ASSETS	
Current Assets	
Cash- Checking & Investments	3,738,341
LAIF Account	7,797,247
Humboldt County Property Tax Acct	191,444
Patient Accounts Receivable	3,173,025
Less Allowances	1,500,681
Accounts Receivable- Net	1,672,344
Other Receivables	941,455
Inventories	84,235
Estimated 3rd Party Settlements	
Prepaid expenses and Deposits	274,643
Total current assets	14,699,708
Property and Equipment	
Land	955,377
Land improvements	553,251
Buildings	4,627,955
Equipment	6,456,557
Construction in progress	4,016,312
Total property and equipment	16,609,452
Less : accumulated depreciation	(7,283,759)
Net property and equipment	9,325,693
Other Assets	
Investments	5,852
Total Other Assets	5,852
Total Assets	24,031,253

LIABILITIES & FUND BALANCE	
Current Liabilities	
Accounts Payable	48,571
Accrued Payroll & Related costs	856,104
Other Current Liabilities	
Deferred revenue IGT	
A/R Credit balances	
Loan - HAF & RREDC	1,000,000
Medicare Contingency	2,000,000
CHFFA Help II Loan	1,195,929
Maple Lane Loan	271,629
Current Portion-Long Term Debt	
Other Short Term Debt - PPP Loan	
Accrued interest	
Total current Liabilities	5,372,233
Long Term Debt, Less Current Portion	
CHFFA Bridge Loan	
Less: Current Portion-Long Term Debt	
Total Long-term debt	-
Net Long Term Debt	
Equity	
Unrestricted Fund Balance--Prior Years	15,105,592
Net Income (Loss)--Current Year	1,284,632
Restricted Fund Balance	
Total fund balance	18,659,018
Total Liabilities and Fund Balance	24,031,253

Southern Humboldt Community Healthcare District July 2023 –Centriq

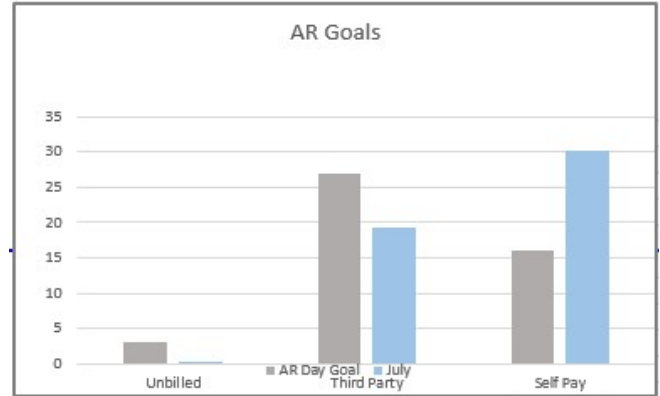


Key Items

- ➔ Cash totaled \$1.3M, 129% of net revenue
- ➔ AR decreased 8.0 days to 49.6 days
- ➔ Third Party aging increased \$76K, to 34.4%
- ➔ Unbilled AR decreased 2.0 days, ending at 0.3 days

Detailed Initiatives & Obstacles

- **Overall AR:** The month of July closed with \$2.3M in gross AR or 49.6 days. This is an overall decrease of 8 days from June. Revenue came in \$1.7M lower than what was reported in June, ending at \$424K—SoHum went live in Epic on the 9th of July so revenue is now being reported in Epic rather than the legacy system – Centriq. Third Party AR saw an overall decrease of 13.6 days, ending at 19.2 days. Unbilled AR decreased 2 days ending at 0.3 AR days. Cash collections came in higher than what was seen in June, coming in at \$1.3M or 129% of net revenue. With the current AR goals that are in place, we are now 3.6 days from hitting our overall AR target of 46 days.
- **Self Pay:** Self Pay AR has gone up since the month of June, increasing 7.6 days ending July at 30.1 days. Self Pay collections came in significantly lower than we have seen historically. Collections came in at just under \$20K, which is \$23K less than what was collected in June. We still have not been able to send any files to collections. This has been ongoing since December 2022. Arcadia Recovery Bureau, notified us at the beginning/middle of January that they are no longer able to collect within the state of California and have relinquished their capabilities to work with SHCHD. With that being said, SHCHD met with multiple agencies, later signing a contract with CCOC at the end of March. We are currently working with COCC to build an agency report and Goodbye letter meeting the AB1020 requirements. There are some additional added layers of complexity due to SHCHD’s current EHR conversion efforts, and we are working on sorting every detail out. We continue to work with CCOC and SHCHD to do all we can to ensure this bad debt obstacle does not create too severe of a setback in the self pay AR.
- **Third Party Aging:** July closed with \$339K in Third Party balances aged over 90 days, totaling 34.4%. Due to SoHum’s EHR conversion, we are now in the wind down phase of Centriq—cleaning up all outstanding and aged balances. There is no longer any new AR coming in affecting these current Centriq AR totals. We continue to focus on cleaning up the old AR, as well as staying current on the new AR inside of Epic. Medicare decreased \$23K to 10.1%. Medicaid aging increased by \$78K, to 46.8%. Commercial aging increased by \$20K and ended July at 33.2%. Workers Compensation decreased by \$2K, to 16.9%.



If you have any questions, concerns, or points you wish to discuss after reviewing the enclosed information, please feel free to contact me.

Sydni Thomas | Revenue Cycle Supervisor

Healthcare Resource Group

Office 509-703-4920 | sythomas@hrgpros.com



**Southern Humboldt Community
Healthcare District
MONTH END FINANCE REPORT**



SoHum Health

July 2023

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FINANCE DASHBOARD

	Target	February-23	March-23	April-23	May-23	June-23	July-23
REVENUE							
Net Revenue		\$1,067,051	\$1,029,879	\$955,848	\$922,261	\$994,013	\$228,164
Gross Revenue		\$1,537,305	\$1,606,835	\$1,632,497	\$1,801,881	\$2,088,494	\$424,413
CASH							
Cash Collections as a % of Net Revenue	100%	90%	120%	62%	79%	104%	129%
Cash Collections		\$1,021,149	\$1,276,559	\$641,314	\$756,460	\$958,114	\$1,285,280
ACCOUNTS RECEIVABLE							
Net AR		\$1,660,729	\$1,480,763	\$1,672,344	\$1,608,490	\$1,714,258	\$1,120,639
Gross AR		\$2,903,063	\$2,736,001	\$3,173,025	\$3,388,967	\$3,496,943	\$2,327,352
Unbilled	3	2.6	4.7	3.1	4.7	2.3	0.3
Third Party	27	31.9	26.1	34.1	34.7	32.8	19.2
Self Pay	16	20.6	20.9	22.0	22.5	22.5	30.1
Total Days in AR	46	55.1	51.7	59.1	61.8	57.6	49.6
Days in AR - Credit Balances	< 1	1.98	2.75	2.54	1.81	1.69	2.20
UNBILLED							
In-house	< 2 Days	0.4	0.3	0.2	0.0	0.0	0.0
DNFB	< 1 Day	2.2	4.4	2.9	4.6	2.3	0.3
Total Unbilled	<3 Days	2.6	4.7	3.1	4.7	2.3	0.3

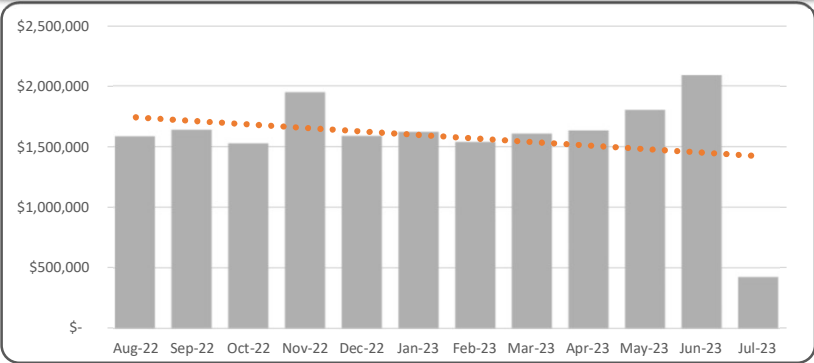
	Target	February-23	March-23	April-23	May-23	June-23	July-23
AGING (excluding credits)							
Medicare Aging > 90 Days	11%	3.8% \$ 24,185	4.3% \$ 25,253	6.0% \$ 35,224	5.8% \$ 34,050	5.5% \$ 43,417	10.1% \$ 22,718
Medicaid Aging > 90 Days	12%	19.0% \$ 163,026	20.1% \$ 169,221	14.1% \$ 167,605	13.3% \$ 164,444	17.0% \$ 161,365	46.8% \$ 239,865
Commercial Aging > 90 Days	20%	27.6% \$ 91,467	31.3% \$ 79,558	29.9% \$ 83,589	19.0% \$ 66,265	12.4% \$ 50,228	33.2% \$ 70,411
Work Comp Aging > 90 Days	35%	22.4% \$ 9,812	19.7% \$ 11,437	21.4% \$ 7,490	21.4% \$ 11,123	14.4% \$ 7,790	16.9% \$ 5,907
Total Third Party Aging > 90 Days	13%	15.3% \$ 288,490	16.4% \$ 285,468	14.0% \$ 293,907	12.4% \$ 275,883	12.0% \$ 262,799	34.4% \$ 338,901
CLAIM SUBMISSION EFFICIENCY							
Claims Submission		1,494 \$ 1,941,893	1,483 \$ 1,988,632	1,526 \$ 2,074,118	1,585 \$ 2,207,031	1,765 \$ 2,264,169	837 \$ 1,033,228
Clean Claims	85%	85%	82%	85%	85%	83%	84%
Denial Percent	5%	4%	5%	5%	7%	5%	4%
Total Denial Rate	Count Amt	166 \$ 87,041	150 \$ 94,322	157 \$ 92,321	137 \$ 139,801	143 \$ 104,704	139 \$ 90,479
Late Charges	Count Amt	20 \$ 878	26 \$ 4,337	5 \$ 164	1 \$ 112	21 \$ 3,932	14 \$ 4,351
Communication Log Backlog		41 \$ 47,301	31 \$ 64,318	68 \$ 118,556	80 \$ 113,243	27 \$ 65,924	40 \$ 74,811

	Target	February-23	March-23	April-23	May-23	June-23	July-23
INVENTORY & QUALITY							
Total Inventory		2,191 \$ 1,088,045	2,260 \$ 1,104,091	2,303 \$ 1,178,370	2,461 \$ 1,232,411	2,584 \$ 1,367,447	2,701 \$ 1,410,284
New		219 \$ 97,114	371 \$ 119,082	253 \$ 77,689	352 \$ 144,470	341 \$ 156,924	313 \$ 126,039
Resolved		250 \$ 82,453	281 \$ 54,473	230 \$ 21,314	165 \$ 41,652	251 \$ 84,051	181 \$ 44,947
Aged >180 days from Assignment	< 25%	41.3% \$ 449,618	48.3% \$ 532,779	50.7% \$ 597,037	52.9% \$ 651,755	52.4% \$ 716,215	53.4% \$ 753,151
Total Payment Plans over 120 days		\$30,611	\$26,650	\$27,150	\$4,065	\$8,031	\$4,714
Average Speed to Answer	< 60 seconds	145	229	149	239	53	21
STATEMENTS & LETTERS							
Statements & Letters		615	562	463	849	803	232
Charity Care Applications In Process		1 \$ 391	18 \$ 9,208	7 \$ 8,578	4 \$ 5,318	11 \$ 9,230	8 \$ 3,351
Inbound and Outbound Calls	In Out	105 92	139 185	67 272	97 169	2 222	149 555
WRITE OFFS							
Bad Debt as a % of Gross Revenue	< 2%	0.0% \$ -	0.0% \$ -	0.0% \$ -	0.0% \$ -	0.0% \$ -	0.0% \$ -
Charity as a % of Gross Revenue	< 2%	1.0% \$ 14,747	1.5% \$ 23,556	0.1% \$ 973	1.2% \$ 21,551	0.5% \$ 9,633	2.5% \$ 10,549

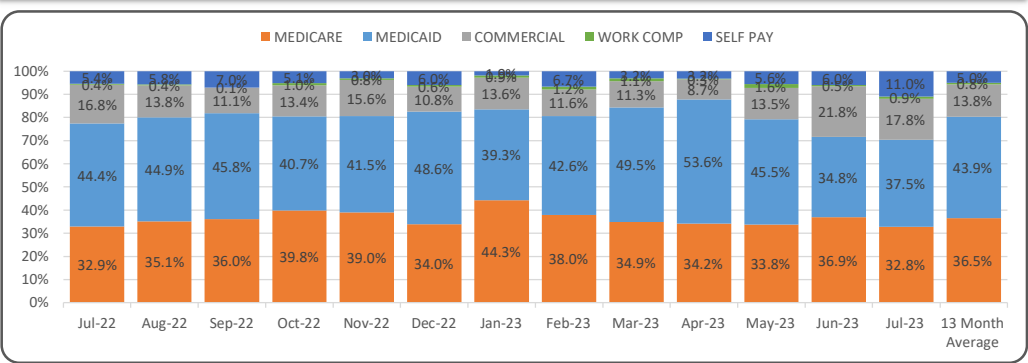
GROSS REVENUE

PAYER	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	13 Month Average
MEDICARE	\$ 497,277	\$ 555,868	\$ 590,200	\$ 606,856	\$ 760,302	\$ 539,320	\$ 717,741	\$ 584,209	\$ 560,965	\$ 557,768	\$ 608,991	\$ 770,520	\$ 139,374	\$ 576,107
MEDICAID	\$ 670,704	\$ 710,829	\$ 749,538	\$ 620,393	\$ 808,367	\$ 770,467	\$ 636,332	\$ 654,199	\$ 794,626	\$ 874,406	\$ 819,312	\$ 726,128	\$ 159,081	\$ 691,876
COMMERCIAL	\$ 254,416	\$ 218,738	\$ 181,491	\$ 204,841	\$ 304,163	\$ 170,862	\$ 220,365	\$ 178,568	\$ 182,374	\$ 142,791	\$ 243,074	\$ 454,637	\$ 75,638	\$ 217,843
WORK COMP	\$ 6,454	\$ 6,147	\$ 1,698	\$ 14,805	\$ 15,345	\$ 9,587	\$ 15,137	\$ 17,996	\$ 18,086	\$ 5,119	\$ 29,663	\$ 10,915	\$ 3,770	\$ 11,902
SELF PAY	\$ 81,299	\$ 91,154	\$ 114,603	\$ 78,345	\$ 58,989	\$ 95,876	\$ 30,494	\$ 102,332	\$ 50,784	\$ 52,413	\$ 100,841	\$ 126,294	\$ 46,551	\$ 79,229
TOTAL	\$ 1,510,151	\$ 1,582,735	\$ 1,637,530	\$ 1,525,240	\$ 1,947,165	\$ 1,586,113	\$ 1,620,070	\$ 1,537,305	\$ 1,606,835	\$ 1,632,497	\$ 1,801,881	\$ 2,088,494	\$ 424,413	\$ 1,576,956
AVERAGE DAILY REVENUE	\$ 48,363	\$ 49,646	\$ 51,418	\$ 51,582	\$ 56,153	\$ 54,984	\$ 56,015	\$ 52,705	\$ 52,936	\$ 53,670	\$ 54,796	\$ 60,691	\$ 46,900	\$ 53,066

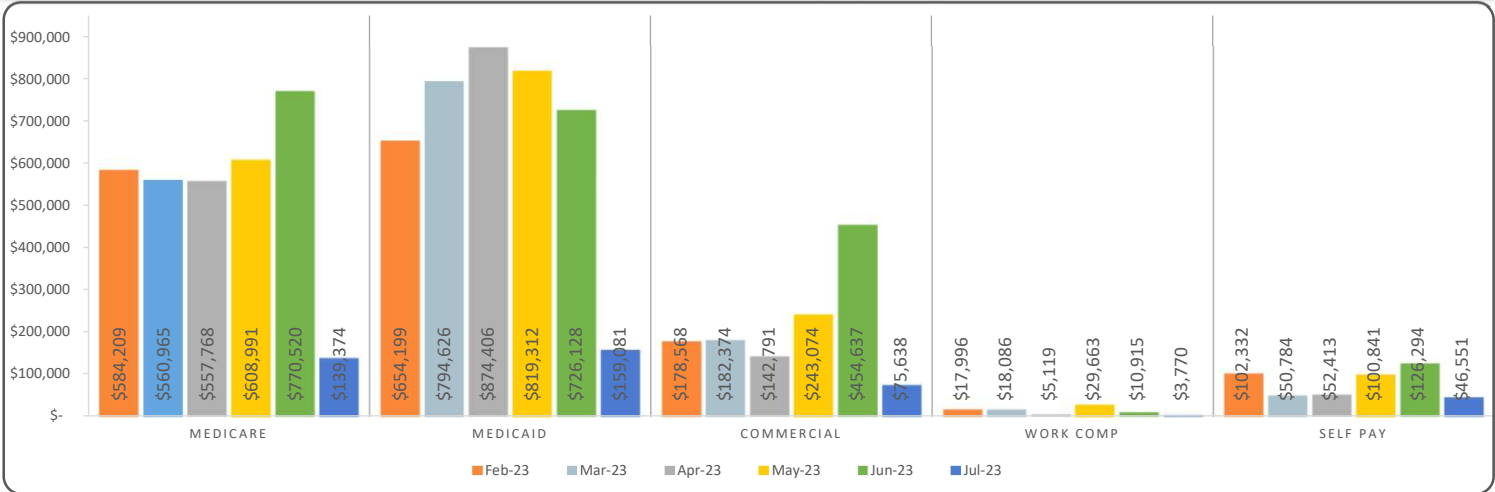
Gross Revenue



Payer Mix



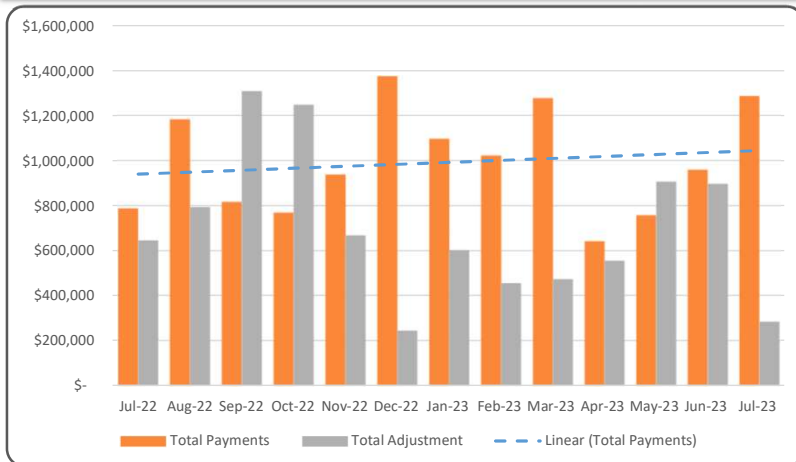
Revenue Trending By Payer



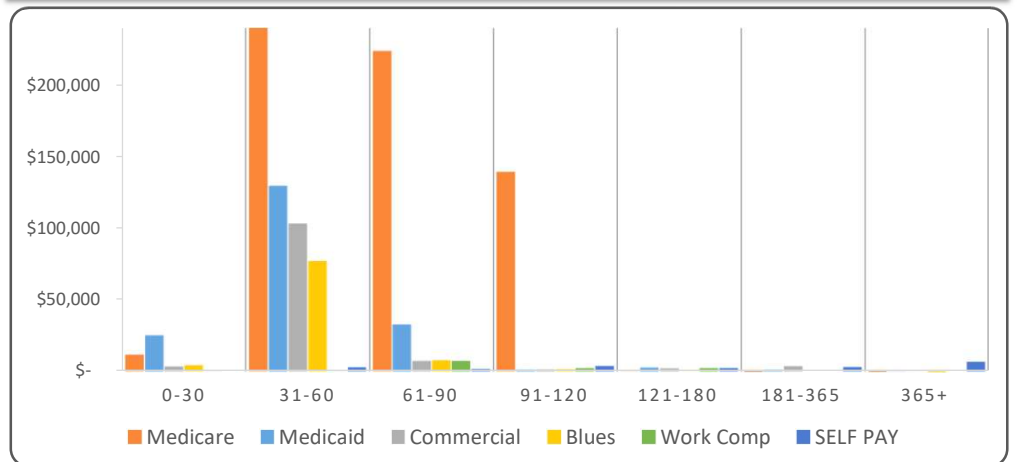
CASH DETAIL

PAYER	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	13 Month Average
MEDICARE														
Payments	\$ 450,340	\$ 268,672	\$ 272,770	\$ 313,604	\$ 441,248	\$ 904,435	\$ 591,668	\$ 592,859	\$ 743,922	\$ 310,558	\$ 300,837	\$ 380,113	\$ 851,353	\$ 494,029
Adjustments	\$ 20,576	\$ 186,886	\$ 153,735	\$ 163,209	\$ 59,652	\$ (305,051)	\$ (87,776)	\$ (99,709)	\$ (134,234)	\$ 106,519	\$ 138,215	\$ 166,800	\$ (297,566)	\$ 5,481
Collection %	96%	59%	64%	66%	88%	151%	117%	120%	122%	74%	69%	70%	154%	96%
MEDICAID														
Payments	\$ 137,465	\$ 623,479	\$ 319,979	\$ 247,066	\$ 308,165	\$ 264,924	\$ 314,806	\$ 255,109	\$ 277,640	\$ 193,806	\$ 300,483	\$ 275,555	\$ 192,283	\$ 285,443
Adjustments	\$ 288,197	\$ 355,444	\$ 456,542	\$ 502,029	\$ 451,692	\$ 433,745	\$ 547,064	\$ 449,945	\$ 461,105	\$ 361,576	\$ 609,604	\$ 571,141	\$ 466,985	\$ 458,082
Collection %	32%	64%	41%	33%	41%	38%	37%	36%	38%	35%	33%	33%	29%	38%
COMMERCIAL														
Payments	\$ 78,377	\$ 90,192	\$ 83,210	\$ 61,199	\$ 61,572	\$ 52,160	\$ 48,629	\$ 73,731	\$ 117,204	\$ 36,603	\$ 42,946	\$ 90,936	\$ 120,614	\$ 73,644
Adjustments	\$ 67,108	\$ 37,478	\$ 26,028	\$ 33,117	\$ 38,841	\$ 16,336	\$ 21,767	\$ 27,065	\$ 30,397	\$ 24,802	\$ 26,556	\$ 66,876	\$ 27,237	\$ 34,124
Collection %	54%	71%	76%	65%	61%	76%	69%	73%	79%	60%	62%	58%	82%	68%
BLUES														
Payments	\$ 74,430	\$ 127,658	\$ 75,087	\$ 95,374	\$ 76,431	\$ 116,673	\$ 92,264	\$ 63,385	\$ 96,727	\$ 54,673	\$ 79,624	\$ 162,086	\$ 89,306	\$ 92,594
Adjustments	\$ 40,415	\$ 54,789	\$ 40,371	\$ 41,878	\$ 42,420	\$ 44,446	\$ 44,703	\$ 43,122	\$ 51,765	\$ 30,285	\$ 68,579	\$ 62,281	\$ 55,589	\$ 47,742
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	65%	64%	54%	72%	62%	63%
WORK COMP														
Payments	\$ 6,841	\$ 6,504	\$ 6,931	\$ 6,447	\$ 1,565	\$ 5,615	\$ 17,126	\$ 4,638	\$ 7,853	\$ 17,944	\$ 4,105	\$ 6,593	\$ 11,971	\$ 8,010
Adjustments	\$ 2,719	\$ 4,325	\$ 2,288	\$ 3,708	\$ 879	\$ 2,189	\$ 6,198	\$ 1,926	\$ 8,982	\$ 8,713	\$ 9,697	\$ 2,215	\$ 7,288	\$ 4,702
Collection %	72%	60%	75%	63%	64%	72%	73%	71%	47%	67%	30%	75%	62%	64%
SELF PAY														
Payments	\$ 38,993	\$ 65,640	\$ 57,009	\$ 43,947	\$ 48,022	\$ 29,312	\$ 30,943	\$ 31,426	\$ 33,213	\$ 27,729	\$ 28,466	\$ 42,832	\$ 19,754	\$ 38,253
Bad Debt Recoveries	\$ 57	\$ 44	\$ 288	\$ 21	\$ 44	\$ 694	\$ 44	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 91
Adjustments	\$ 160,625	\$ 50,805	\$ 43,691	\$ 30,031	\$ 14,039	\$ 13,402	\$ 6,237	\$ 17,897	\$ 30,789	\$ 21,095	\$ 31,837	\$ 17,525	\$ 14,103	\$ 34,775
Charity Care	\$ 53,600	\$ 81,379	\$ 72,800	\$ 54,563	\$ 36,963	\$ 33,516	\$ 63,113	\$ 14,747	\$ 23,556	\$ 973	\$ 21,551	\$ 9,633	\$ 10,549	\$ 36,688
Bad Debt	\$ 11,557	\$ 21,643	\$ 512,826	\$ 419,473	\$ 22,287	\$ 5,920	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 76,439
Total SP Adjustments	\$ 225,781	\$ 153,827	\$ 629,317	\$ 504,067	\$ 73,289	\$ 52,838	\$ 69,350	\$ 32,644	\$ 54,346	\$ 22,067	\$ 53,388	\$ 27,157	\$ 24,653	\$ 147,902
Collection %	15%	30%	8%	8%	40%	36%	31%	49%	38%	56%	35%	61%	44%	35%
TOTAL														
Total Payments	\$ 786,503	\$ 1,182,187	\$ 815,275	\$ 767,658	\$ 937,047	\$ 1,373,812	\$ 1,095,480	\$ 1,021,149	\$ 1,276,559	\$ 641,314	\$ 756,460	\$ 958,114	\$ 1,285,280	\$ 992,065
Total Adjustment	\$ 644,797	\$ 792,749	\$ 1,308,282	\$ 1,248,008	\$ 666,773	\$ 244,503	\$ 601,307	\$ 454,994	\$ 472,360	\$ 553,962	\$ 906,039	\$ 896,471	\$ 284,186	\$ 550,132
Total Collection %	55%	60%	38%	38%	58%	85%	65%	69%	73%	54%	46%	52%	82%	60%

Cash & Adjustment Trending

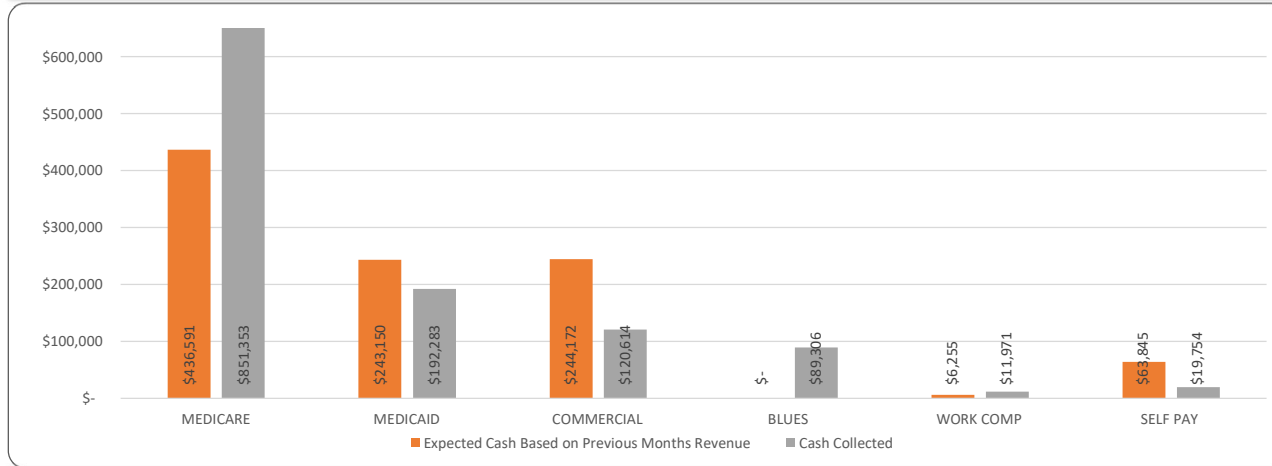


Cash Collections by Discharge Date



CASH FORECASTING

Expected Last Month vs Cash Collected (Based on Previous Months Revenue)

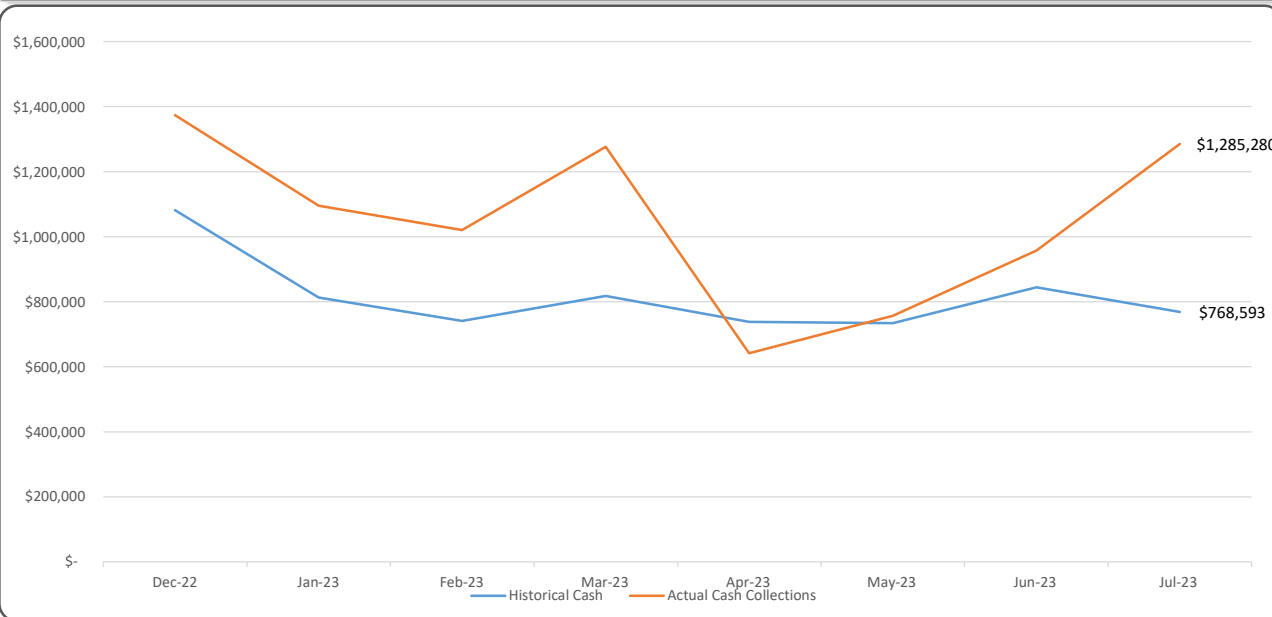


Cash Expected Next Month (Based on this Months Revenue)

\$ 228,164



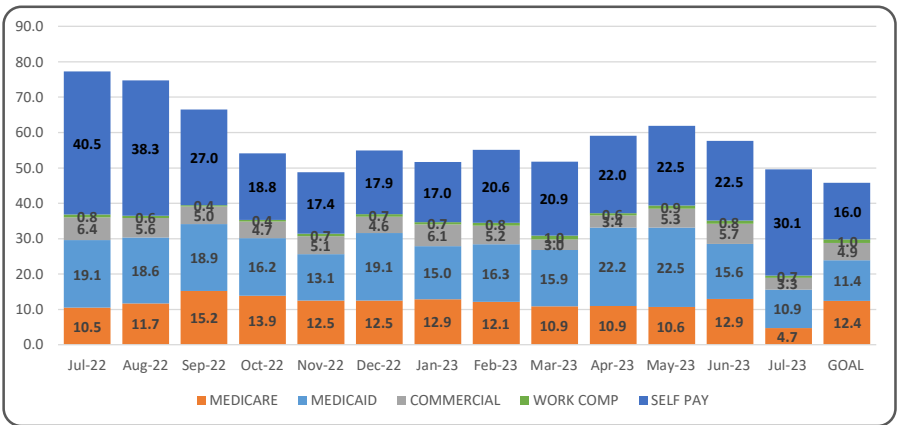
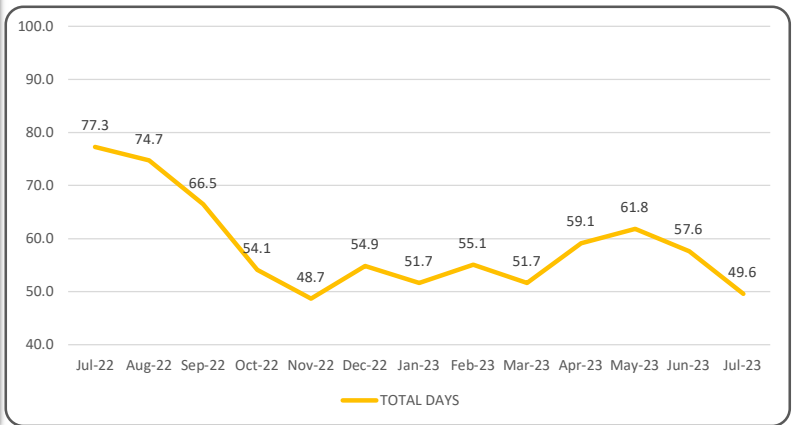
Actual Cash Based on Historical Collections



ACCOUNTS RECEIVABLE

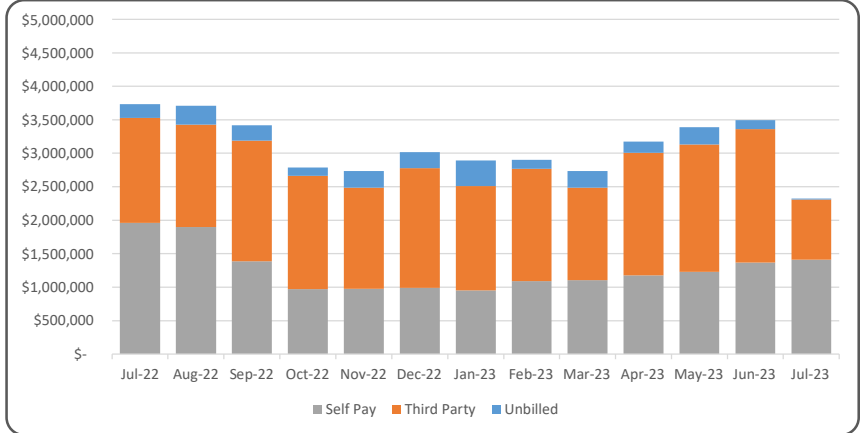
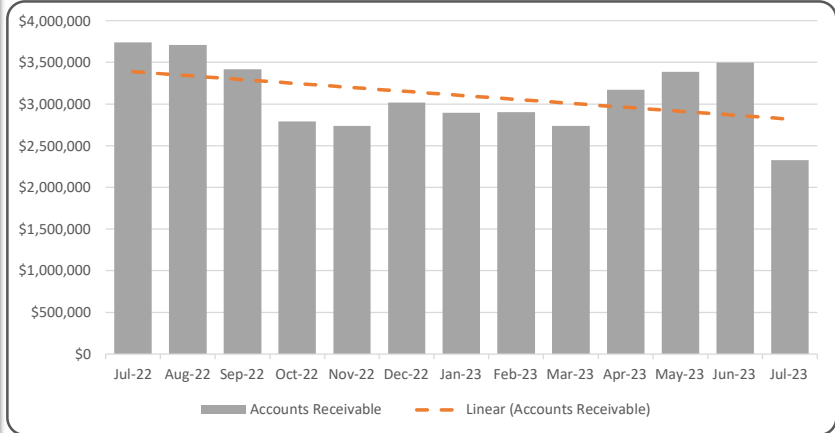
AR Days

PAYER	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	13 Month Average
MEDICARE	10.5	11.7	15.2	13.9	12.5	12.5	12.9	12.1	10.9	10.9	10.6	12.9	4.7	11.7
MEDICAID	19.1	18.6	18.9	16.2	13.1	19.1	15.0	16.3	15.9	22.2	22.5	15.6	10.9	17.2
COMMERCIAL	6.4	5.6	5.0	4.7	5.1	4.6	6.1	5.2	3.0	3.4	5.3	5.7	3.3	4.9
WORK COMP	0.8	0.6	0.4	0.4	0.7	0.7	0.7	0.8	1.0	0.6	0.9	0.8	0.7	0.7
SELF PAY	40.5	38.3	27.0	18.8	17.4	17.9	17.0	20.6	20.9	22.0	22.5	22.5	30.1	24.3
TOTAL DAYS	77.3	74.7	66.5	54.1	48.7	54.9	51.7	55.1	51.7	59.1	61.8	57.6	49.6	58.7



AR Balance

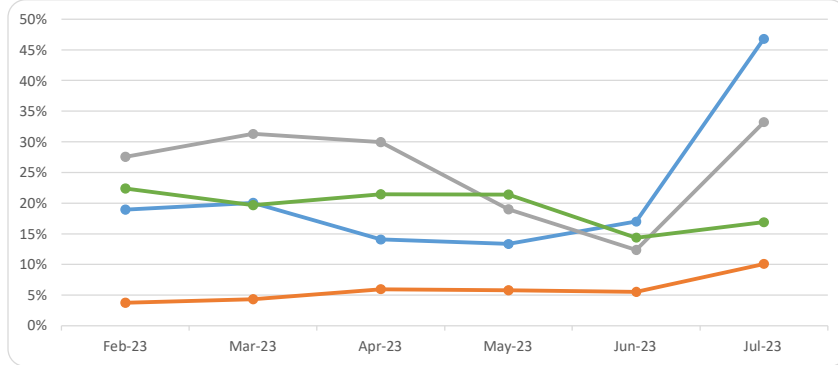
PAYER	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	13 Month Average
MEDICARE	\$ 507,839	\$ 582,895	\$ 783,406	\$ 715,189	\$ 702,322	\$ 685,997	\$ 721,466	\$ 640,281	\$ 577,661	\$ 586,779	\$ 583,176	\$ 783,065	\$ 220,787	\$ 622,374
MEDICAID	\$ 921,687	\$ 921,244	\$ 969,381	\$ 837,689	\$ 737,438	\$ 1,050,271	\$ 840,983	\$ 858,761	\$ 841,757	\$ 1,191,120	\$ 1,231,780	\$ 946,990	\$ 509,352	\$ 912,189
COMMERCIAL	\$ 311,717	\$ 275,712	\$ 258,102	\$ 244,212	\$ 284,569	\$ 254,521	\$ 340,591	\$ 275,168	\$ 157,304	\$ 184,884	\$ 292,678	\$ 348,563	\$ 155,287	\$ 260,255
WORK COMP	\$ 36,591	\$ 28,844	\$ 19,071	\$ 23,134	\$ 37,379	\$ 39,097	\$ 38,788	\$ 40,808	\$ 55,187	\$ 31,871	\$ 48,923	\$ 50,878	\$ 31,642	\$ 37,093
SELF PAY	\$ 1,959,428	\$ 1,899,559	\$ 1,388,640	\$ 970,309	\$ 974,408	\$ 986,852	\$ 951,571	\$ 1,088,045	\$ 1,104,091	\$ 1,178,370	\$ 1,232,411	\$ 1,367,447	\$ 1,410,284	\$ 1,270,109
TOTAL	\$ 3,737,262	\$ 3,708,255	\$ 3,418,601	\$ 2,790,532	\$ 2,736,117	\$ 3,016,738	\$ 2,893,400	\$ 2,903,063	\$ 2,736,001	\$ 3,173,025	\$ 3,388,967	\$ 3,496,943	\$ 2,327,352	\$ 3,102,020



ACCOUNTS RECEIVABLE AGING

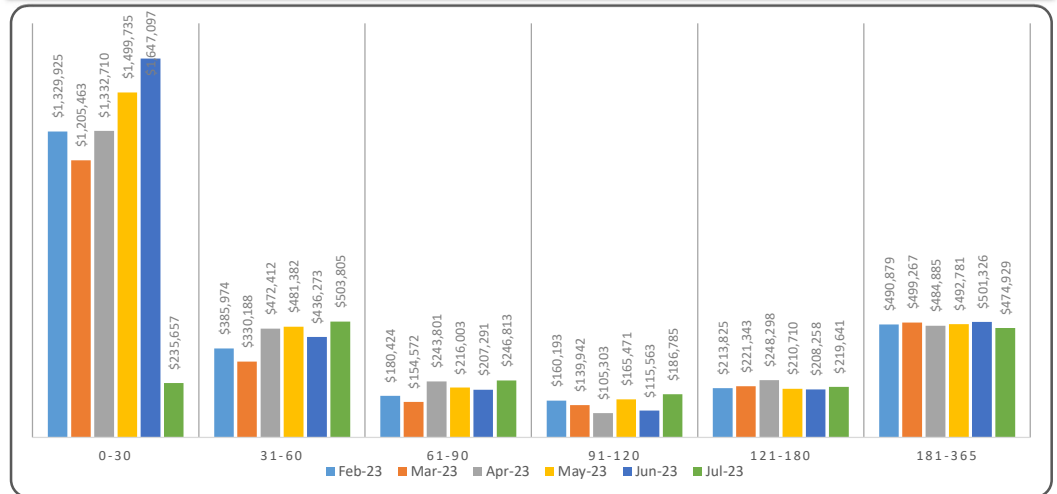
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
MEDICARE																
Non-Credit	34	\$ 62,183	63	\$ 114,312	33	\$ 26,204	14	\$ 6,730	10	\$ 9,342	11	\$ 3,093	6	\$ 3,552	171	\$ 225,417
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	2	\$ (68)	5	\$ (4,562)	7	\$ (4,631)
TOTAL	34	\$ 62,183	63	\$ 114,312	33	\$ 26,204	14	\$ 6,730	10	\$ 9,342	13	\$ 3,025	11	\$ (1,010)	178	\$ 220,787
MEDICAID																
Non-Credit	50	\$ 87,912	175	\$ 122,482	66	\$ 62,272	39	\$ 107,992	50	\$ 37,649	64	\$ 50,911	42	\$ 43,313	486	\$ 512,531
Credit	0	\$ -	2	\$ (391)	1	\$ (0)	1	\$ (38)	0	\$ -	6	\$ (2,274)	9	\$ (477)	19	\$ (3,179)
TOTAL	50	\$ 87,912	177	\$ 122,092	67	\$ 62,272	40	\$ 107,954	50	\$ 37,649	70	\$ 48,637	51	\$ 42,836	505	\$ 509,352
COMMERCIAL																
Non-Credit	58	\$ 48,845	176	\$ 77,312	58	\$ 15,496	14	\$ 2,381	16	\$ 6,632	46	\$ 33,172	42	\$ 28,226	410	\$ 212,063
Credit	0	\$ -	4	\$ (1,126)	1	\$ (0)	5	\$ (294)	11	\$ (1,976)	23	\$ (4,231)	313	\$ (49,149)	357	\$ (56,776)
TOTAL	58	\$ 48,845	180	\$ 76,187	59	\$ 15,495	19	\$ 2,086	27	\$ 4,657	69	\$ 28,941	355	\$ (20,923)	767	\$ 155,287
WORK COMP																
Non-Credit	1	\$ 1,605	10	\$ 9,384	13	\$ 18,123	4	\$ 712	9	\$ 2,925	9	\$ 2,112	1	\$ 157	47	\$ 35,018
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	2	\$ (632)	14	\$ (2,744)	16	\$ (3,376)
TOTAL	1	\$ 1,605	10	\$ 9,384	13	\$ 18,123	4	\$ 712	9	\$ 2,925	11	\$ 1,480	15	\$ (2,586)	63	\$ 31,642
SELF PAY																
Non-Credit	49	\$ 35,645	292	\$ 182,241	269	\$ 125,356	177	\$ 69,755	280	\$ 165,576	645	\$ 399,090	698	\$ 467,959	2410	\$ 1,445,621
Credit	4	\$ (532)	6	\$ (410)	1	\$ (637)	8	\$ (453)	11	\$ (508)	35	\$ (6,244)	226	\$ (26,553)	291	\$ (35,337)
TOTAL	53	\$ 35,112	298	\$ 181,831	270	\$ 124,720	185	\$ 69,302	291	\$ 165,068	680	\$ 392,846	924	\$ 441,405	2701	\$ 1,410,284
ACCOUNTS RECEIVABLE																
Non-Credit	192	\$ 236,189	716	\$ 505,732	439	\$ 247,450	248	\$ 187,570	365	\$ 222,125	775	\$ 488,377	789	\$ 543,208	3524	\$ 2,430,652
Credit	4	\$ (532)	12	\$ (1,926)	3	\$ (637)	14	\$ (785)	22	\$ (2,484)	68	\$ (13,449)	567	\$ (83,486)	690	\$ (103,299)
GRAND TOTAL	196	\$ 235,657	728	\$ 503,805	442	\$ 246,813	262	\$ 186,785	387	\$ 219,641	843	\$ 474,929	1356	\$ 459,722	4214	\$ 2,327,352

Aged Over 90 Days Trending (excluding Credits)



	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23
Medicare	3.8%	4.3%	6.0%	5.8%	5.5%	10.1%
Medicaid	19.0%	20.1%	14.1%	13.3%	17.0%	46.8%
Commercial	27.6%	31.3%	29.9%	19.0%	12.4%	33.2%
Work Comp	22.4%	19.7%	21.4%	21.4%	14.4%	16.9%

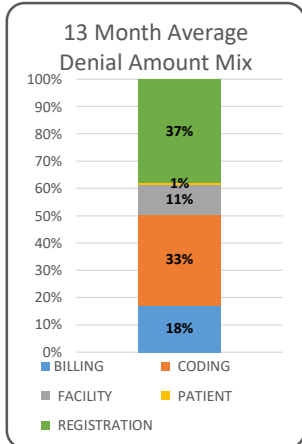
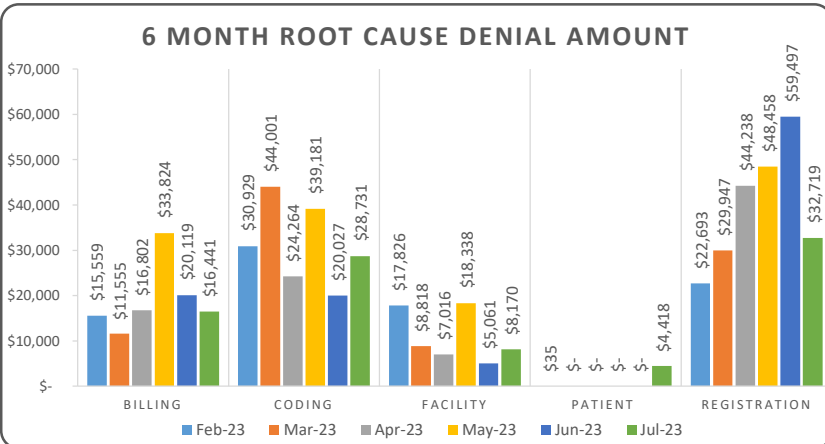
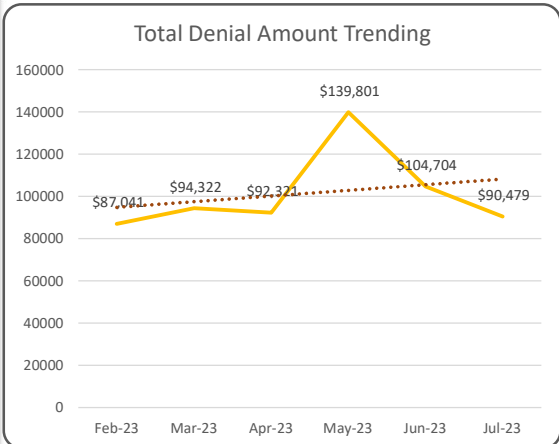
6 Month Aging



DENIAL MANAGEMENT

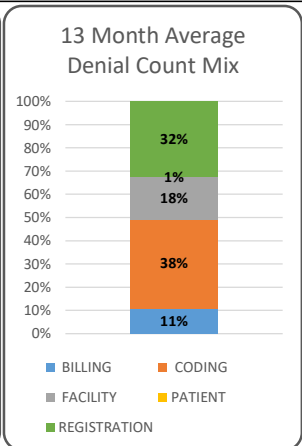
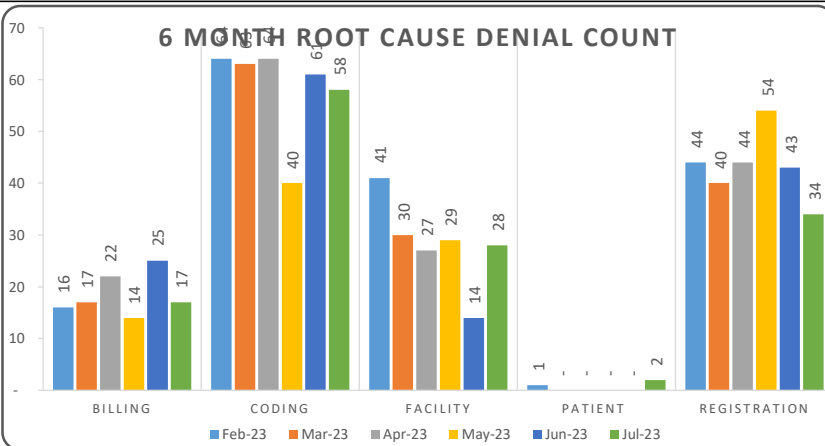
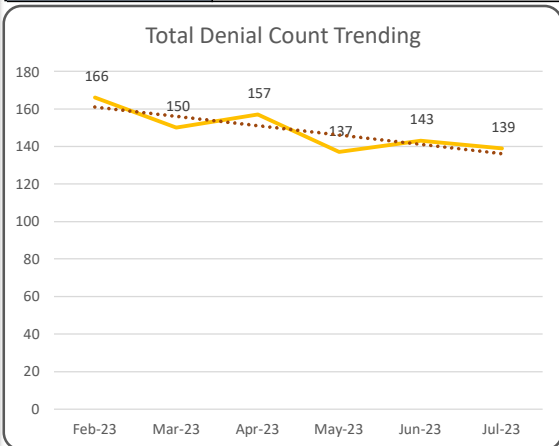
Denial Amount

AMOUNT	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	13 Month Average
BILLING	\$ 3,750	\$ 13,733	\$ 9,413	\$ 16,338	\$ 17,355	\$ 37,445	\$ 14,934	\$ 15,559	\$ 11,555	\$ 16,802	\$ 33,824	\$ 20,119	\$ 16,441	\$ 17,482
CODING	\$ 41,762	\$ 30,542	\$ 10,113	\$ 38,291	\$ 74,734	\$ 14,065	\$ 29,838	\$ 30,929	\$ 44,001	\$ 24,264	\$ 39,181	\$ 20,027	\$ 28,731	\$ 32,806
FACILITY	\$ 10,080	\$ 2,062	\$ 5,672	\$ 7,861	\$ 4,175	\$ 15,113	\$ 27,920	\$ 17,826	\$ 8,818	\$ 7,016	\$ 18,338	\$ 5,061	\$ 8,170	\$ 10,624
PATIENT	\$ 921	\$ -	\$ 1,349	\$ 416	\$ 2,047	\$ -	\$ 180	\$ 35	\$ -	\$ -	\$ -	\$ -	\$ 4,418	\$ 720
REGISTRATION	\$ 18,882	\$ 17,344	\$ 34,308	\$ 54,543	\$ 35,218	\$ 41,552	\$ 39,405	\$ 22,693	\$ 29,947	\$ 44,238	\$ 48,458	\$ 59,497	\$ 32,719	\$ 36,831
TOTAL	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,276	\$ 87,041	\$ 94,322	\$ 92,321	\$ 139,801	\$ 104,704	\$ 90,479	\$ 98,464



Denial Count

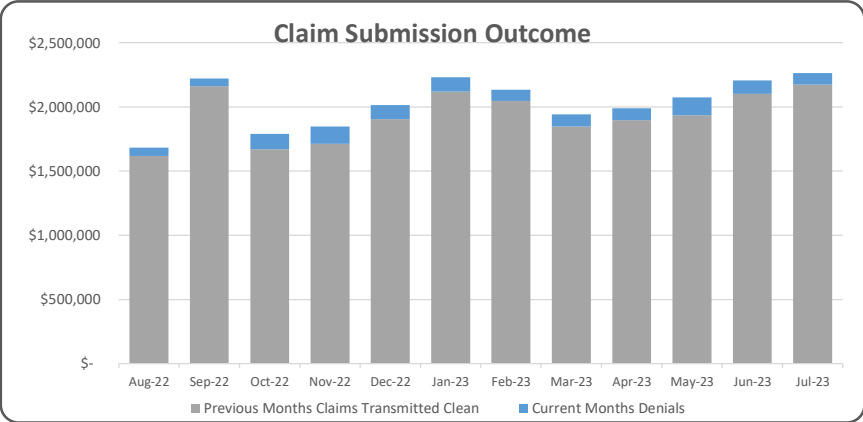
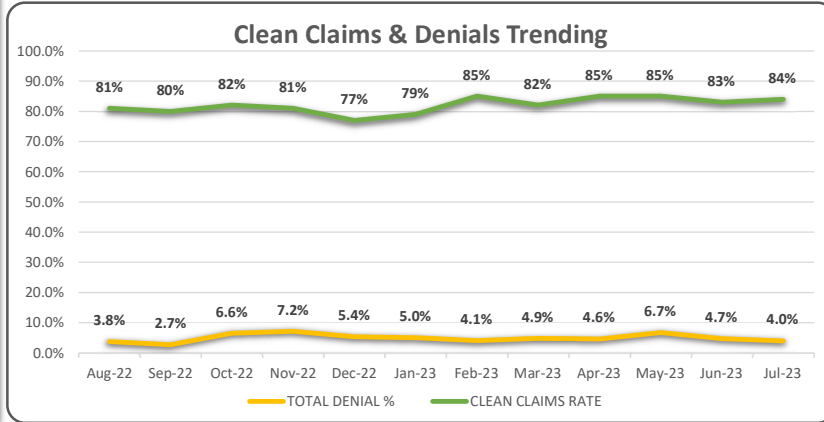
COUNT	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	13 Month Average
BILLING	8	16	13	15	13	26	9	16	17	22	14	25	17	16
CODING	42	44	23	61	76	56	52	64	63	64	40	61	58	54
FACILITY	16	13	18	37	19	17	43	41	30	27	29	14	28	26
PATIENT	3	-	1	1	3	-	1	1	-	-	-	-	2	1
REGISTRATION	18	34	28	75	57	57	57	44	40	44	54	43	34	45
TOTAL	87	107	83	189	168	156	162	166	150	157	137	143	139	142



CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

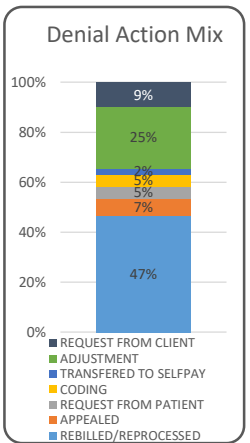
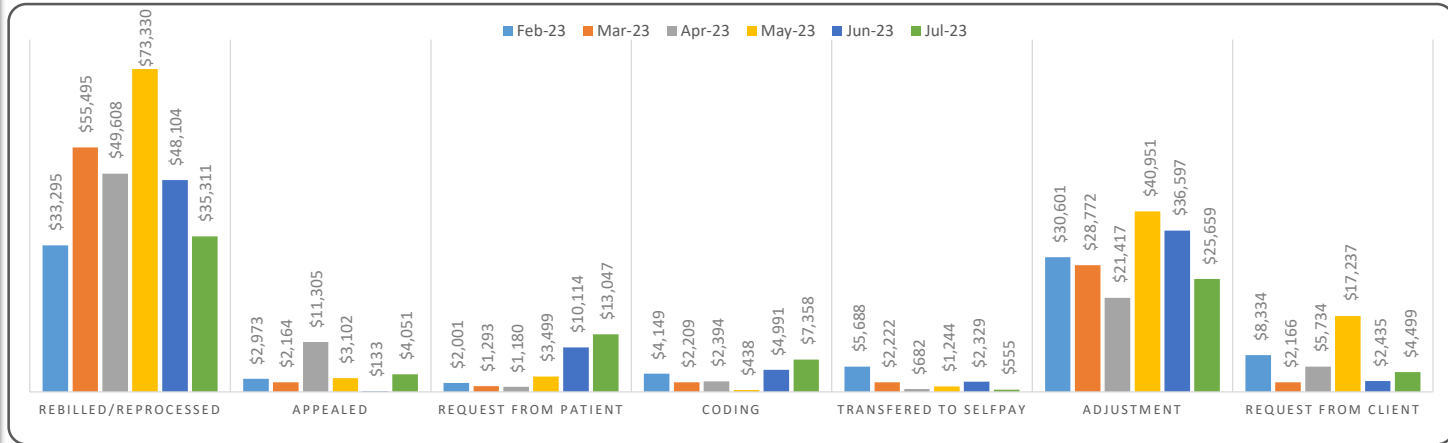
Denial & Clean Claim Trending

	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	13 Month Average
DENIAL AMOUNT	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,276	\$ 87,041	\$ 94,322	\$ 92,321	\$ 139,801	\$ 104,704	\$ 90,479	\$ 98,464
PREVIOUS MONTH'S TRANSMITTED CLAIMS	\$ 1,918,330	\$ 1,682,882	\$ 2,222,145	\$ 1,789,190	\$ 1,847,952	\$ 2,012,812	\$ 2,232,303	\$ 2,135,776	\$ 1,941,893	\$ 1,988,632	\$ 2,074,118	\$ 2,207,031	\$ 2,264,169	\$ 2,024,403
TOTAL DENIAL %	3.9%	3.8%	2.7%	6.6%	7.2%	5.4%	5.0%	4.1%	4.9%	4.6%	6.7%	4.7%	4.0%	4.9%
CLEAN CLAIMS RATE	83%	81%	80%	82%	81%	77%	79%	85%	82%	85%	85%	83%	84%	82%



Action Taken on Denials

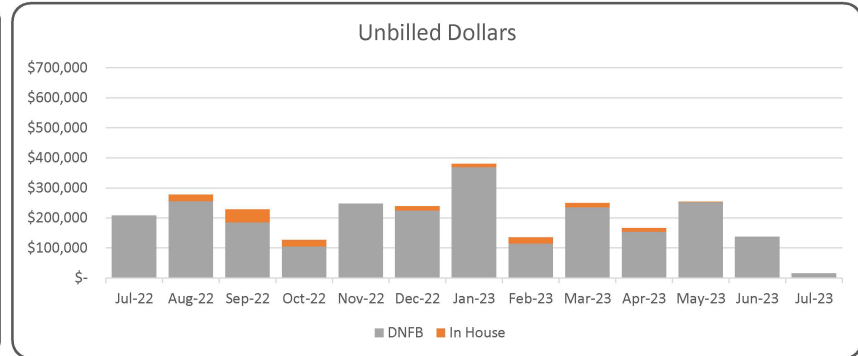
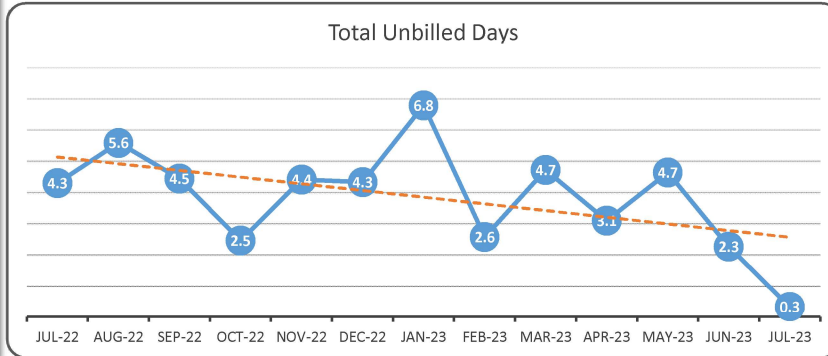
DENIAL ACTION	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	13 Month Average
REBILLED/REPROCESSED	\$ 19,317	\$ 23,601	\$ 29,104	\$ 40,727	\$ 92,434	\$ 65,189	\$ 37,987	\$ 33,295	\$ 55,495	\$ 49,608	\$ 73,330	\$ 48,104	\$ 35,311	\$ 46,423
APPEALED	\$ -	\$ 6,078	\$ 3,825	\$ 26,106	\$ 10,035	\$ 11,926	\$ 2,121	\$ 2,973	\$ 2,164	\$ 11,305	\$ 3,102	\$ 133	\$ 4,051	\$ 6,448
REQUEST FROM PATIENT	\$ 2,963	\$ 1,818	\$ 9,122	\$ 4,642	\$ 157	\$ 3,128	\$ 12,289	\$ 2,001	\$ 1,293	\$ 1,180	\$ 3,499	\$ 10,114	\$ 13,047	\$ 5,020
CODING	\$ 5,997	\$ 3,747	\$ 7,813	\$ 4,695	\$ 2,726	\$ 2,836	\$ 13,654	\$ 4,149	\$ 2,209	\$ 2,394	\$ 438	\$ 4,991	\$ 7,358	\$ 4,847
TRANSFERRED TO SELFPAY	\$ 3,880	\$ -	\$ 1,506	\$ 1,092	\$ 3,120	\$ 4,163	\$ 2,355	\$ 5,688	\$ 2,222	\$ 682	\$ 1,244	\$ 2,329	\$ 555	\$ 2,218
ADJUSTMENT	\$ 11,003	\$ 20,120	\$ 3,213	\$ 34,311	\$ 14,251	\$ 12,458	\$ 35,153	\$ 30,601	\$ 28,772	\$ 21,417	\$ 40,951	\$ 36,597	\$ 25,659	\$ 24,193
REQUEST FROM CLIENT	\$ 32,236	\$ 8,316	\$ 6,272	\$ 5,874	\$ 10,805	\$ 8,474	\$ 8,718	\$ 8,334	\$ 2,166	\$ 5,734	\$ 17,237	\$ 2,435	\$ 4,499	\$ 9,315
TOTAL	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,277	\$ 87,041	\$ 94,322	\$ 92,321	\$ 139,801	\$ 104,704	\$ 90,479	\$ 98,464



UNBILLED & INVENTORY

Unbilled

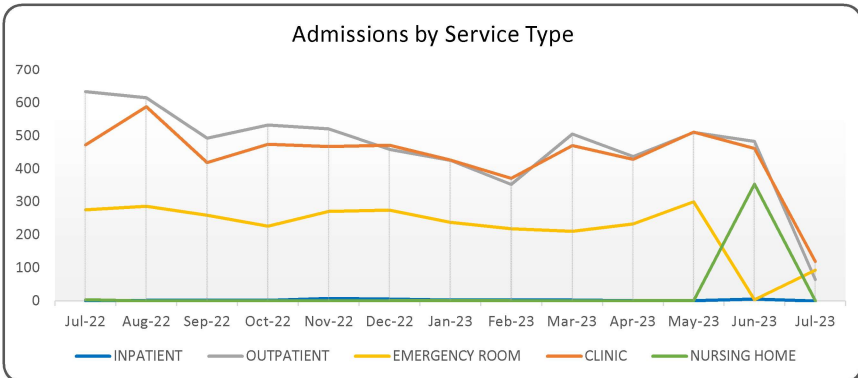
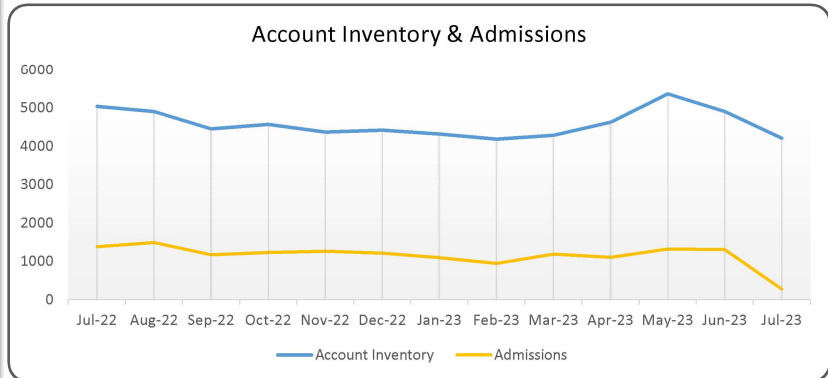
	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	13 Month Average
In House	\$ -	\$ 22,251	\$ 43,554	\$ 22,609	\$ -	\$ 13,804	\$ 11,990	\$ 21,812	\$ 15,908	\$ 13,120	\$ 2,240	\$ -	\$ -	\$ 12,868
DNFB	\$ 208,502	\$ 255,911	\$ 185,499	\$ 104,807	\$ 248,431	\$ 224,970	\$ 368,997	\$ 114,332	\$ 234,498	\$ 153,558	\$ 252,579	\$ 137,865	\$ 15,964	\$ 192,763
Total Unbilled	\$ 208,502	\$ 278,162	\$ 229,053	\$ 127,416	\$ 248,431	\$ 238,775	\$ 380,987	\$ 136,143	\$ 250,407	\$ 166,678	\$ 254,819	\$ 137,865	\$ 15,964	\$ 205,631
Unbilled Days	4.3	5.6	4.5	2.5	4.4	4.3	6.8	2.6	4.7	3.1	4.7	2.3	0.3	3.9



Admissions & Account Inventory

ADMISSIONS	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	13 Month Average
INPATIENT	1	2	3	2	8	5	3	4	3	1	1	6	0	3
SWINGBED	1	2	2	4	5	4	2	4	4	4	0	1	0	3
OUTPATIENT	633	615	492	532	520	458	425	352	505	437	510	482	65	464
EMERGENCY ROOM	276	287	259	226	271	275	238	219	211	233	300	4	93	222
CLINIC	472	588	418	474	467	471	426	371	470	428	511	462	119	437
NURSING HOME	4	0	0	1	0	1	2	1	0	1	1	353	1	28
TOTAL	1,387	1,494	1,174	1,239	1,271	1,214	1,096	951	1,193	1,104	1,323	1,308	278	1156

ACCOUNT INVENTORY	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	13 Month Average
MEDICARE	362	394	388	687	498	453	497	417	438	494	547	485	178	449
MEDICAID	656	700	678	804	750	840	739	692	645	855	794	748	505	724
COMMERCIAL	997	904	909	1,006	957	912	871	814	857	903	914	997	767	908
WORK COMP	70	57	48	60	78	73	73	72	91	77	87	89	63	72
SELF PAY	2,957	2,855	2,425	2,016	2,088	2,136	2,139	2,191	2,260	2,303	2,461	2,584	2,701	2394
TOTAL	5042	4910	4448	4573	4371	4414	4319	4186	4291	4632	5363	4903	4214	4590



Southern Humboldt Community Healthcare District Executive Dashboard

	TARGET	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23
Days in AR	45.8	74.7	66.5	54.1	48.7	54.9	51.7	55.1	51.7	59.1	61.8	57.6	49.6
Gross AR		3,708,255	3,418,601	2,790,532	2,736,117	3,016,738	2,893,400	2,903,063	2,736,001	3,173,025	3,388,967	3,496,943	2,327,352
Gross Revenue		1,582,735	1,637,530	1,525,240	1,947,165	1,586,113	1,620,070	1,537,305	1,606,835	1,632,497	1,801,881	2,088,494	424,413
Cash Collections		1,182,187	815,275	767,658	937,047	1,373,812	1,095,480	1,021,149	1,276,559	641,314	756,460	958,114	1,285,280
Adjustments		792,749	1,308,282	1,248,008	666,773	244,503	601,307	454,994	472,360	553,962	906,039	896,471	284,186
Collection %		59.9%	38.4%	38.1%	58.4%	84.9%	64.6%	69.2%	73.0%	53.7%	45.5%	51.7%	81.9%
Late Charges	1%	0.6%	1.1%	0.0%	0.0%	0.0%	0.0%	0.1%	0.3%	0.0%	0.0%	0.2%	1.0%
Bad Debt	3%	1.4%	31.3%	27.5%	1.1%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Charity Care	3%	5.1%	4.4%	3.6%	1.9%	2.1%	3.9%	1.0%	1.5%	0.1%	1.2%	0.5%	2.5%
Third Party Aged over 90	13%	19.1%	22.6%	25.9%	14.1%	14.9%	15.2%	15.3%	16.4%	14.0%	12.4%	12.0%	34.4%
Self Pay Aged 180 (from assignment)	25%	62.5%	47.1%	23.7%	28.6%	35.4%	41.5%	41.3%	48.3%	50.7%	52.9%	52.4%	53.4%

