

**SOUTHERN HUMBOLDT COMMUNITY  
HEALTHCARE DISTRICT  
FINANCE COMMITTEE  
MEETING**

**REVISED**

**Friday  
July 21, 2023  
10:00 a.m.**

**286 Sprowel Creek Road  
Garberville, CA 95542**



**SoHum Health**





## Finance Committee

**Date:** Friday, July 21, 2023

**Time:** 10:00 a.m.

**Location:** Sprowel Creek Campus, Room 106

**Facilitator:** Governing Board President Corinne Stromstad

**Link:** <https://shchd.webex.com/shchd/j.php?MTID=m3e5b4b96373632fb63d7add4b265efe7>

## Agenda - Revised

<b>Time*</b>	<b>Page</b>	<b>Item</b>
10:00 a.m.		A. Call to Order
10:01 a.m.		B. Public Comment (3-minute limit per person)
		See public comment instructions below
10:05 a.m.		C. Announcements
10:10 a.m.	1-2	D. Previous Meeting Minutes
		1. Minutes from Friday, June 23, 2023
		E. Discussion and Review
10:15 a.m.	3-6	1. April, 2023 Financials – Paul Eves
10:30 a.m.	7-18	2. June, 2023 Patient Financial Services and HRG Reports – Marie Brown
		F. Discussion Items to Report to the Board
		G. Next Meeting: Friday, August 25, 2023
		H. Adjourn



**PUBLIC COMMENT ON MATTERS NOT ON THE MEETING AGENDA:** Members of the public are welcome to address the Board on items not listed on the agenda and within the jurisdiction of the Board of Directors. The Board is prohibited by law from taking action on matters not on the agenda, but may ask questions to clarify the speaker's comment and/or briefly answer questions. The Board limits testimony on matters not on the agenda to three minutes per person and not more than ten minutes for a particular subject, at the discretion of the Chair of the Board.

**PUBLIC COMMENT ON MATTERS THAT ARE ON THE AGENDA:** Individuals wishing to address the Board regarding items on the agenda may do so after the Board has completed their initial discussion of the item and before the matter is voted on, so that the Board may have the benefit of these comments before making their decision. Please remember that it is the Board's responsibility to discuss matters thoroughly amongst themselves and that, because of Brown Act constraints, the Board meeting is their only opportunity to do so.

**OTHER OPPORTUNITIES FOR PUBLIC COMMENT:** Members of the public are encouraged to submit written comments to the Board at any time by writing to Board of Directors, SHCHD, 733 Cedar Street, Garberville, CA 95542. Writers who identify themselves may, at their discretion, ask that their comments be shared publicly. All other comments shall be kept confidential to the Board and appropriate staff.

**IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT,** if you require special accommodations to participate in a District meeting, please contact the District Clerk at 707-923-3921, ext. 1303 at least 48 hours prior to the meeting." *\*Times are estimated*

*\*Times are estimated/Posted: Tuesday, July 18, 2023*



## Finance Committee

**Date:** Friday, June 23, 2023

**Time:** 10:00 a.m.

**Location:** Sprowel Creek Campus Rm 106 and via Webex

**Facilitator:** Governing Board President Corinne Stromstad

## Minutes

**Finance Committee Present:** Corinne Stromstad, Kevin Church, Paul Eves and Matt Rees

**Not Present:** None

**Also Present:** Marie Brown, PFS Manager, Karen Johnson, Board Clerk, and Darrin Guerra, Administrative Assistant

**By Webex:** Kent Scown, COO

- A. Call to Order – Corinne Stromstad called the meeting to order at 10:00 a.m.
- B. Public Comment (3-minute limit per person) – none
- C. Announcements - none
- D. Previous Meeting Minutes – Minutes from May 19, 2023.

Request to change item F in the minutes from Ophthalmology and Ophthalmologist to Optometry and Optometrist

**Motion:** Matt Rees moved to approve the May 19, 2023 Finance minutes, with the above-mentioned changes.

Second: Kevin Church

**Motion Carried**

### E. Discussion and Review

- 1. April, 2023 Financials – CFO Paul Eves

April's Financial report was not submitted but a handout was provided to the Finance Committee by Paul Eves.

The transition from Centriq to NetSuite has been difficult. NetSuite was to provide training to HRG in April and May, and no training was provided. Went Live with NetSuite on June 1<sup>st</sup>. All claims are being held at this time due to the transition. EPIC Go Live date is July 9<sup>th</sup>. We are also transitioning to a new collections company, which started 2 months ago. No claims have been submitted yet. It may be a couple months after EPIC Go Live before we start sending out bills.



The 2021 Financial audit came back and it was a clean audit.

2. May, 2023 HRG Report – Marie Brown - see report

This weekend PFS will be coming in to start entering data into EPIC. The clinic will be closed Friday, July 9<sup>th</sup> for a mock drill with EPIC. A new employee will be starting in PFS next week.

One claim is hanging out there. It's sizable, so it has thrown off the numbers.

- F. Discussion Items to Report to the Board – The April, 2023 Financial Report will be submitted to the Governing Board for approval.
- G. Next Meeting: Friday, July 21, 2023. The dates for November and December meetings were discussed. No changes were made at this time.
- H. Adjourned at 10:27 a.m.

*Minutes by Karen Johnson*

**Southern Humboldt Community  
Healthcare District**

	April 22	May 22	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	Dec 22	Jan 23	Febr 23	March 23	April 23	Current 12 Month AVG	Year to Date- Current Year
<b>In Patient Statistics</b>															
Total Acute Patient Days	5	3	7	6	6	10	8	22	8	14	13	9	4	9	100
Total Swing Patient Days	98	54	3	3	26	37	51	91	95	95	95	80	91	63	664
Total SNF Patient Days	228	221	215	248	248	214	241	240	235	197	223	217	185	224	2,248
<b>Total Patient Days</b>	<b>331</b>	<b>278</b>	<b>225</b>	<b>257</b>	<b>280</b>	<b>261</b>	<b>300</b>	<b>353</b>	<b>338</b>	<b>306</b>	<b>331</b>	<b>306</b>	<b>280</b>	<b>296</b>	<b>3,012</b>
Total Acute Discharges	3	1	3	1	2	3	2	8	3	4	4	4	1	3	32
Total Swing Discharges	5	3	2	1	1	3	3	4	5	3	2	5	3	3	30
Total SNF Discharges	0	2	0	4	0	1	0	0	2	2	0	2	0	1	11
	8	6	5	6	3	7	5	12	10	9	6	11	4	7	73
<b>Acute Length of Stay</b>															
	1.67	3.00	2.33	6.00	3.00	3.33	4.00	2.75	2.67	3.50	3.25	2.25	4.00	3	35
ER Admits	3	2	3	1	2	3	2	8	5	6	4	4	1	3	36
I/P Lab Visits	17	22	23	41	61	15	20	27	27	34	17	33	13	27	288
I/P Radiology Visits	6	10	3	3	5	5	3	6	2	6	0	4	1	4	35
I/P CTs												3	0	2	3
I/P EKG's	0	0	0	0	0	3	0	0	1	1	1	0	1	1	7
<b>Out Patient Statistics</b>															
ER Visits	219	248	270	278	287	259	226	271	277	239	219	211	233	249	2,500
Clinic Visits	452	500	479	466	581	415	467	463	468	407	363	467	325	450	4,422
SLS Visits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Outpatient Medical	1049	1453	1853	1859	2005	1184	839	905	701	712	437	1578	571	1,165	10,791
Laboratory Visits	574	681	702	753	1351	507	401	481	437	424	351	518	376	581	5,599
Radiology	161	154	193	162	160	173	171	166	147	164	129	199	171	165	1,642
Mammography	13	28	9	18	30	18	19	9	28	46	52	38	24	26	282
CT Scans	72	80	88	63	80	77	60	90	57	76	69	84	93	76	749
Ultra Sonography							8	30	75	25	58	86	105	55	387
EKG's	34	59	64	28	47	62	40	77	56	57	41	52	47	51	507
<b>Total O/P Visits</b>	<b>2,574</b>	<b>3,203</b>	<b>3,658</b>	<b>3,627</b>	<b>4,541</b>	<b>2,695</b>	<b>2,231</b>	<b>2,492</b>	<b>2,246</b>	<b>2,150</b>	<b>1,719</b>	<b>3,233</b>	<b>1,945</b>		<b>26,879</b>
Retail Pharmacy Rx's Sold	2,983	3,237	3,279	3,512	3,693	3,472	3,468	3,314	3,404	3,859	3,124	2,924		3,362	27,846
<b>Salary Statistics</b>															
Productive FTE's	79.7	81.1	81.2	81.2	80.2	87.4	90.7	98.4	87.5	92.3	94.8	98.0	97.8	86.0	
Paid FTE's	87.8	88.2	92.0	91.8	94.5	97.3	101.6	101.3	101.3	105.2	108.4	110.9	105.4	96.4	
Salaries & Ben as % of Net Rev	70.03%	71.65%	48.15%	2867.64%	56.79%	56.55%	82.33%	55.64%	69.71%	76.36%	60.63%	63.57%	61.10%		
Benefits as % of Salaries	43.42%	47.12%	-24.13%	11.55%	23.93%	19.68%	32.98%	38.32%	23.86%	31.70%	33.14%	24.58%	21.60%		
<b>Revenue Statistics</b>															
Gross A/R > 120 Days	2,181,976	1,997,956	1,799,059	1,676,234	1,718,059	1,160,605	794,385	751,731	532,080	752,580	787,397	915,239	914,329	1,465,723	
A/R>120 Days as % of Total AR	41.8%	41.8%	41.8%	43.8%	43.8%	39.3%	26.8%	26.8%	23.9%	23.9%	23.9%	23.9%	27.5%	36.4%	
Gross Days in A/R	88.5	84.9	82.9	83.4	77.0	72.0	60.0	55.0	54.9	51.7	54.0	55.2	61.2	73.6	
Net Days in A/R	80.0	78.6	75.0	77.3	71.0	67.0	54.0	49.0	49.0	47.2	48.0	51.7	57.9	67.3	
A/R Cash Collections	1,024,101	1,137,769	1,227,309	801,517	1,182,187	815,275	767,658	937,047	1,319,235	1,319,235	1,260,563	1,600,484	894,460	1,013,478	
Collections as % of Net Rev	62.8%	91.6%	95.1%	54.9%	2860.8%	55.6%	51.5%	82.0%	79.2%	71.6%	93.7%	91.3%	54.9%	302.8%	
Accounts Payable Days	7.2	7.8	3.9	2.1	1.1	0.8	2.2	2.2	2.2	2.2	2.2	2.2	3.7		
Cash Collections per Cal Day	33,036	36,702	39,591	25,855	38,135	26,299	24,763	30,227	42,556	42,556	40,663	51,629	28,854	32,693	347,603
Cash Disburs. per Cal Day	46,099	53,257	53,859	58,544	50,307	50,270	54,701	55,648	64,461	58,461	77,266	54,233	56,292	54,559	926,483

**Southern Humboldt Community  
Healthcare District  
Income Statement  
April 2023**

Current Month			Year to Date				
\$ Variance	Budget	Actual		Actual	Budget	\$ Variance	% Variance
			<b>GROSS PATIENT REVENUE</b>				
(22,538)	237,500	214,962	INPATIENT	2,461,502	2,375,000	86,502	4%
26,580	41,670	68,250	INPATIENT ANCILLARY	636,526	416,700	219,826	53%
521,003	1,202,080	1,723,083	OUTPATIENT ANCILLARY	15,915,108	12,020,800	3,894,308	32%
525,045	1,481,250	2,006,295	<b>TOTAL PATIENT REVENUE</b>	19,013,136	14,812,500	4,200,636	28%
			<b>DEDUCTIONS FROM REVENUE</b>				
74,815	515,630	590,445	CONTRACTUAL ALLOWANCES	5,162,523	5,156,300	6,223	0%
14,807	71,670	86,477	PROVISION FOR BAD DEBTS	836,342	716,700	119,642	17%
37,708	36,000	73,708	OTHER ALLOWANCES/DEDUCTIONS	871,401	360,000	511,401	142%
	(300,000)	(300,000)	OTHER OPERATING IGTs & SUPPLEMENTAL	(3,100,000)	(3,000,000)		
127,330	323,300	450,630	<b>TOTAL DEDUCTIONS</b>	3,770,266	3,233,000	537,266	17%
397,715	1,157,950	1,555,665	<b>NET PATIENT REVENUE</b>	15,242,870	11,579,500	3,663,370	32%
63,663	12,000	75,663	OTHER OPERATING REVENUE	233,769	120,000	113,769	95%
461,378	1,169,950	1,631,328	<b>TOTAL OPERATING REVENUE</b>	15,476,639	11,699,500	3,777,139	32%
88,023	731,670	819,693	SALARIES & WAGES	8,083,410	7,316,700	766,710	10%
18,722	158,330	177,052	EMPLOYEE BENEFITS	2,068,455	1,583,300	485,155	31%
106,462	123,330	229,792	PROFESSIONAL FEES	1,998,791	1,233,300	765,491	62%
(4,584)	112,500	107,916	SUPPLIES	1,771,784	1,125,000	646,784	57%
23,952	21,670	45,622	REPAIRS & MAINTENANCE	238,637	216,700	21,937	10%
34,023	110,000	144,023	PURCHASED SERVICES	1,915,522	1,100,000	815,522	74%
32,254	14,170	46,424	UTILITIES	227,092	141,700	85,392	60%
(10,304)	23,330	13,026	INSURANCE	140,442	233,300	(92,858)	-40%
8,538		8,538	INTEREST	16,017	0	16,017	#DIV/0!
(504)	38,330	37,826	DEPRECIATION/ AMORTIZATION	456,546	383,300	73,246	19%
25,514	33,330	58,844	OTHER	674,984	333,300	341,684	103%
322,096	1,366,660	1,688,756	<b>TOTAL OPERATING EXPENSES</b>	17,591,680	13,666,600	3,925,080	29%
139,282	(196,710)	(57,428)	<b>OPERATING PROFIT (LOSS)</b>	(2,115,041)	(1,967,100)	(147,941)	8%
(2,500)	95,000	92,500	TAX REVENUE	933,355	950,000	(16,645)	-2%
(30,000)	40,000	10,000	OTHER NONOPERATING REV (EXP)	1,286,107	400,000	886,107	222%
		0	INTEREST INCOME	56,297			
(32,500)	135,000	102,500	<b>NET NON OPERATING REV (EXP)</b>	2,275,759	1,350,000	925,759	69%
106,782	(61,710)	45,072	<b>NET INCOME (LOSS)</b>	160,718	(617,100)	777,818	-126%



**Southern Humboldt  
Community Healthcare District  
Income Statement Trend**

	April 22	May 22	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	Dec 22	Jan 23	Febr 23	March 23	April 23	12 Month AVG: Jan '22-Dec 22	YTD - Current Year
Inpatient Daily Hospital Services	217,261	192,011	175,686	203,494	195,530	226,636	229,926	312,161	274,851	267,263	275,255	261,424	214,962	234,343	2,461,502
Ancillary Revenue	71,057	64,210	41,791	62,795	46,574	49,420	59,860	97,151	49,174	76,880	48,123	78,299	68,250	62,583	636,526
Outpatient Revenue	1,285,791	1,414,753	1,463,561	1,494,265	1,585,012	1,608,495	1,477,715	1,791,368	1,514,071	1,549,924	1,527,660	1,643,515	1,723,083	1,544,555	15,915,108
<b>Total Hospital Revenue</b>	<b>1,574,109</b>	<b>1,670,974</b>	<b>1,681,038</b>	<b>1,760,554</b>	<b>1,827,116</b>	<b>1,884,551</b>	<b>1,767,501</b>	<b>2,200,680</b>	<b>1,838,096</b>	<b>1,894,067</b>	<b>1,851,038</b>	<b>1,983,238</b>	<b>2,006,295</b>	<b>1,841,481</b>	<b>19,013,136</b>
Contractual Allowances	556,716	615,921	472,276	144,218	594,051	673,790	815,485	701,700	197,898	485,611	444,548	514,777	590,445	523,649	5,162,523
Provision for Bad Debts	49,676	17,220	43,045	76,189	12,288	96,895	34,203	64,639	53,223	334,487	17,232	60,709	86,477	72,791	836,342
Other Allowances/Deductions	52,827	61,168	21,290	191,920	73,992	78,939	90,138	84,880	78,020	49,789	52,567	97,448	73,708	77,437	871,401
Other Operating: IGTs & Supplemental	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(400,000)	(300,000)	(300,000)	(307,692)	(3,100,000)
<b>Total Deductions</b>	<b>359,219</b>	<b>394,309</b>	<b>236,611</b>	<b>112,327</b>	<b>380,331</b>	<b>549,624</b>	<b>639,826</b>	<b>551,219</b>	<b>29,141</b>	<b>569,887</b>	<b>114,347</b>	<b>372,934</b>	<b>450,630</b>	<b>366,185</b>	<b>3,770,266</b>
Contractual %															20%
<b>Net Patient Revenue</b>	<b>1,214,890</b>	<b>1,276,665</b>	<b>1,444,427</b>	<b>1,648,227</b>	<b>1,446,785</b>	<b>1,334,927</b>	<b>1,127,675</b>	<b>1,649,461</b>	<b>1,808,955</b>	<b>1,324,180</b>	<b>1,736,691</b>	<b>1,610,304</b>	<b>1,555,665</b>	<b>1,468,599</b>	<b>15,242,870</b>
Net Revenue %	77%	76%	86%	94%	79%	71%	64%	75%	98%	70%	94%	81%	78%	80%	80%
Other Operating Revenue	26,619	14,215	15,242	15,449	20,822	16,920	15,442	15,842	16,490	21,700	16,354	19,087	75,663	22,296	233,769
<b>Total Revenue</b>	<b>1,241,509</b>	<b>1,290,880</b>	<b>1,459,669</b>	<b>1,663,676</b>	<b>1,467,607</b>	<b>1,351,847</b>	<b>1,143,117</b>	<b>1,665,303</b>	<b>1,825,445</b>	<b>1,345,880</b>	<b>1,753,045</b>	<b>1,629,391</b>	<b>1,631,328</b>	<b>1,490,895</b>	<b>15,476,639</b>
Salaries & Wages	606,216	628,652	926,391	1,062,282	672,518	704,531	707,695	669,912	1,036,649	780,344	798,310	831,476	819,693	788,051	8,083,410
Employee Benefits	263,210	296,245	(223,582)	122,742	160,924	138,636	233,405	256,697	247,346	262,745	264,545	204,363	177,052	184,948	2,068,455
Professional Fees	178,201	228,761	214,234	175,415	224,275	217,692	269,048	233,284	141,316	228,731	141,000	138,238	229,792	201,537	1,998,791
Supplies	68,106	119,328	64,935	103,987	132,886	89,573	137,641	164,621	150,619	175,771	595,910	112,860	107,916	155,704	1,771,784
Repairs & Maintenance	43,108	21,161	24,467	48,351	15,083	12,430	10,658	15,757	18,360	20,506	16,555	35,315	45,622	25,183	238,637
Purchased Services	87,732	221,948	427,722	189,613	202,305	195,034	197,269	169,223	193,708	198,548	234,161	191,638	144,023	204,071	1,915,522
Utilities	32,704	18,898	42,146	9,191	17,557	18,992	19,889	16,375	19,917	19,910	12,766	46,071	46,424	24,680	227,092
Insurance	13,112	13,112	13,111	13,117	13,117	13,026	13,026	13,026	13,026	13,026	13,026	23,026	13,026	13,829	140,442
Interest												7,479	8,538	8,009	16,017
Depreciation	48,603	48,603	48,603	47,210	47,210	48,125	48,125	48,127	48,128	48,128	45,841	37,826	37,826	46,335	456,546
Other Expense	41,975	54,246	77,739	42,944	73,651	70,056	58,985	82,417	129,231	64,567	41,345	52,944	58,844	65,303	674,984
<b>Total Expenses</b>	<b>1,382,967</b>	<b>1,650,954</b>	<b>1,615,766</b>	<b>1,814,852</b>	<b>1,559,526</b>	<b>1,508,095</b>	<b>1,695,741</b>	<b>1,669,439</b>	<b>1,998,300</b>	<b>1,812,276</b>	<b>2,163,459</b>	<b>1,681,236</b>	<b>1,688,756</b>	<b>1,717,651</b>	<b>17,591,680</b>
Expenses %	111%	128%	111%	109%	106%	112%	148%	100%	109%	135%	123%	103%	104%	115%	4%
<b>Profit/Loss from Operations</b>	<b>(141,458)</b>	<b>(360,074)</b>	<b>(156,097)</b>	<b>(151,176)</b>	<b>(91,919)</b>	<b>(156,248)</b>	<b>(552,624)</b>	<b>(4,136)</b>	<b>(172,855)</b>	<b>(466,396)</b>	<b>(410,414)</b>	<b>(51,845)</b>	<b>(57,428)</b>	<b>(226,756)</b>	<b>(2,115,041)</b>
Tax Revenue	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	100,855	92,500	92,500	92,500	93,143	933,355
Other Non Operating Rev (Exp)	301,936	365,465	724,752	100,000	12,035	73,376	55,512		85,913	401,333	431,060	116,878	10,000	223,188	1,286,107
Interest Income	9,031					27,704		143	28,450					16,332	56,297
<b>Net Non-operating Rev(Exp)</b>	<b>403,467</b>	<b>457,965</b>	<b>817,252</b>	<b>192,500</b>	<b>104,535</b>	<b>193,580</b>	<b>148,012</b>	<b>92,643</b>	<b>206,863</b>	<b>502,188</b>	<b>523,560</b>	<b>209,378</b>	<b>102,500</b>	<b>332,663</b>	<b>2,275,759</b>
<b>NET INCOME/ (LOSS)</b>	<b>262,009</b>	<b>97,891</b>	<b>661,155</b>	<b>41,324</b>	<b>12,616</b>	<b>37,332</b>	<b>(404,612)</b>	<b>88,507</b>	<b>34,008</b>	<b>35,792</b>	<b>113,146</b>	<b>157,533</b>	<b>45,072</b>	<b>105,907</b>	<b>160,718</b>

**Southern Humboldt Community Healthcare District  
Balance Sheet  
April 2023**

<b>ASSETS</b>	<b>LIABILITIES &amp; FUND BALANCE</b>
<b>Current Assets</b>	<b>Current Liabilities</b>
Cash- Checking & Investments 10,845,738	Accounts Payable 269,567
LAIF Account 883,840	Accrued Payroll & Related costs 1,229,381
Humboldt County Property Tax Acct 191,444	
	<b>Other Current Liabilities</b>
Patient Accounts Receivable 3,444,792	Deferred revenue IGT
Less Allowances 1,377,732	A/R Credit balances
Accounts Receivable- Net <u>2,067,060</u>	Loan - HAF & RREDC 1,000,000
	Medicare Contingency 2,000,000
Other Receivables 35,509	CHFFA Help II Loan 1,200,000
Inventories 156,504	Current Portion-Long Term Debt
Estimated 3rd Party Settlements	Other Short Term Debt - PPP Loan
Prepaid expenses and Deposits 233,413	Accrued interest
<b>Total current assets</b> <u>14,413,508</u>	<b>Total current Liabilities</b> <u>5,698,948</u>
<b>Property and Equipment</b>	<b>Long Term Debt, Less Current Portion</b>
Land 955,377	CHFFA Bridge Loan 511,000
Land improvements 553,251	
Buildings 4,627,955	<b>Less: Current Portion-Long Term Debt</b>
Equipment 6,456,557	<b>Total Long-term debt</b> <u>511,000</u>
Construction in progress 4,016,312	
Total property and equipment 16,609,452	<b>Net Long Term Debt</b> <u>511,000</u>
Less : accumulated depreciation (7,283,759)	
Net property and equipment 9,325,693	<b>Equity</b>
<b>Other Assets</b>	Unrestricted Fund Balance--Prior Years 15,105,592
Investments 5,852	Net Income (Loss)--Current Year 160,718
Total Other Assets <u>5,852</u>	Restricted Fund Balance
<b>Total Assets</b> <u>23,745,053</u>	<b>Total fund balance</b> <u>17,535,104</u>
	<b>Total Liabilities and Fund Balance</b> <u>23,745,053</u>

## Southern Humboldt Community Healthcare District

June 2023



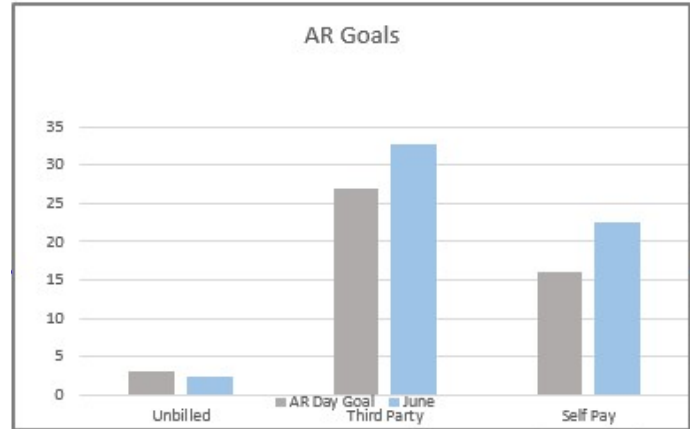
# SoHum Health

### Key Items

- ➔ Cash totaled \$958K, 104% of net revenue
- ➔ AR decreased 4.2 days to 57.6 days
- ➔ Third Party aging decreased \$13K, to 12.0%
- ➔ Unbilled AR decreased 2.4 days, ending at 2.3 days

### Detailed Initiatives & Obstacles

- **Overall AR:** The month of May closed with \$3.5M in gross AR or 57.6 days. This is an overall decrease of 4.2 days from May. Revenue came in \$287K higher than what was reported in May, ending at \$2.1M. Third Party AR saw an overall decrease of 1.9 days, ending at 32.8 days. Unbilled AR decreased 2.4 days ending at 2.3 AR days. We continue to discuss unbilled AR in the bi-weekly conference calls between SHCHD and HRG and will continue to keep this on our radar in the coming months. Cash collections came in much higher than what was seen in May, coming in at \$958M or 104% of net revenue. With the current AR goals that are in place, we are now 11.6 days from hitting our overall AR target of 46 days.
- **Self Pay:** Self Pay AR remained the same as what was seen in May, neither increasing nor decreasing ending at 22.5 days. This is 6.5 days away from the set goal of 16 AR days. Self Pay collections came in at \$43K, which is \$14K more than what was collected in May. We have not been able to send any files to collections since December 2022. Arcadia Recovery Bureau, notified us at the beginning/middle of January that they are no longer able to collect within the state of California and have relinquished their capabilities to work with SHCHD. With that being said, SHCHD met with multiple agencies, later signing a contract with CCOC at the end of March. We are currently working with COCC to build an agency report and Goodbye letter meeting the AB1020 requirements. There are some additional added layers of complexity due to SHCHD's current EHR conversion efforts, and we are working on sorting every detail out. We continue to work with CCOC and SHCHD to do all we can to ensure this bad debt obstacle does not create too severe of a setback in the self pay AR.
- **Third Party Aging:** June closed with \$263K in Third Party balances aged over 90 days, totaling 12.0%. This is a decrease of 0.4% from May. Medicare increased by \$9, decreasing 0.3% to 5.5%. Medicaid aging decreased by \$3K, to 17.0%. Commercial aging decreased by \$16K and ended June at 12.4%. Workers Compensation decreased by \$3K, and decreased to 14.4%. Third Party aging is within our goal of 13 for the second consecutive month.



If you have any questions, concerns, or points you wish to discuss after reviewing the enclosed information, please feel free to contact me.

Sydni Thomas | Revenue Cycle Supervisor

**Healthcare Resource Group**

Office 509-703-4920 | sythomas@hrgpros.com



**Southern Humboldt Community  
Healthcare District  
MONTH END FINANCE REPORT**



**SoHum** Health

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**June 2023**

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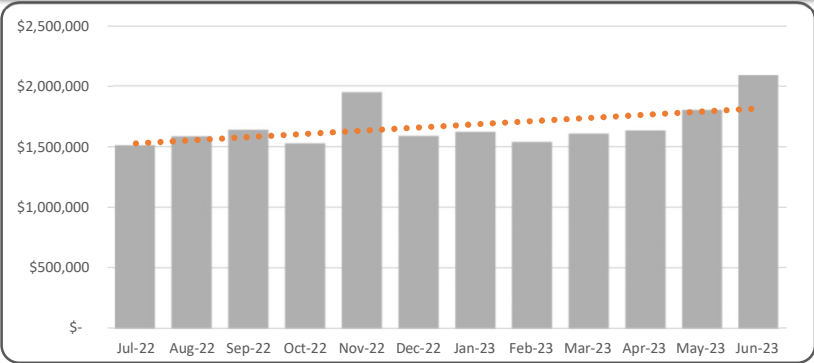
# FINANCE DASHBOARD

	Target	January-23	February-23	March-23	April-23	May-23	June-23	
Revenue Cycle Performance	<b>REVENUE</b>							
	Net Revenue		\$1,137,069	\$1,067,051	\$1,029,879	\$906,723	\$922,261	\$994,013
	Gross Revenue		\$1,620,070	\$1,537,305	\$1,606,835	\$1,632,497	\$1,801,881	\$2,088,494
	<b>CASH</b>							
	Cash Collections as a % of Net Revenue	100%	123%	90%	120%	62%	83%	104%
	Cash Collections		\$1,095,480	\$1,021,149	\$1,276,559	\$641,314	\$756,460	\$958,114
	<b>ACCOUNTS RECEIVABLE</b>							
	Net AR		\$1,632,047	\$1,660,729	\$1,480,763	\$1,672,344	\$1,608,490	\$1,714,258
	Gross AR		\$2,893,400	\$2,903,063	\$2,736,001	\$3,173,025	\$3,388,967	\$3,496,943
	Unbilled	3	6.8	2.6	4.7	3.1	4.7	2.3
	Third Party	27	27.9	31.9	26.1	34.1	34.7	32.8
	Self Pay	16	17.0	20.6	20.9	22.0	22.5	22.5
	Total Days in AR	46	51.7	55.1	51.7	59.1	61.8	57.6
	Days in AR - Credit Balances	< 1	1.80	1.98	2.75	2.54	1.81	1.69
	<b>UNBILLED</b>							
In-house	< 2 Days	0.2	0.4	0.3	0.2	0.0	0.0	
DNFB	< 1 Day	6.6	2.2	4.4	2.9	4.6	2.3	
Total Unbilled	<3 Days	6.8	2.6	4.7	3.1	4.7	2.3	
Third Party	<b>AGING (excluding credits)</b>							
	Medicare Aging > 90 Days	11%	4.1%	3.8%	4.3%	6.0%	5.8%	5.5%
	Medicaid Aging > 90 Days	12%	21.5%	19.0%	20.1%	14.1%	13.3%	17.0%
	Commercial Aging > 90 Days	20%	19.5%	27.6%	31.3%	29.9%	19.0%	12.4%
	Work Comp Aging > 90 Days	35%	39.3%	22.4%	19.7%	21.4%	21.4%	14.4%
	Total Third Party Aging > 90 Days	13%	15.2%	15.3%	16.4%	14.0%	12.4%	12.0%
	<b>CLAIM SUBMISSION EFFICIENCY</b>							
	Claims Submission		1,682   \$ 2,135,776	1,494   \$ 1,941,893	1,483   \$ 1,988,632	1,526   \$ 2,074,118	1,585   \$ 2,207,031	1,765   \$ 2,264,169
	Clean Claims	85%	79%	85%	82%	85%	85%	83%
	Denial Percent	5%	5%	4%	5%	5%	7%	5%
	Total Denial Rate	Count   Amt	162   \$ 112,276	166   \$ 87,041	150   \$ 94,322	157   \$ 92,321	137   \$ 139,801	143   \$ 104,704
	Late Charges	Count   Amt	11   \$ 380	20   \$ 878	26   \$ 4,337	5   \$ 164	1   \$ 112	21   \$ 3,932
	Communication Log Backlog		59   \$ 111,814	41   \$ 47,301	31   \$ 64,318	68   \$ 118,556	80   \$ 113,243	27   \$ 65,924
	Self Pay	<b>INVENTORY &amp; QUALITY</b>						
		Total Inventory		2,139   \$ 951,571	2,191   \$ 1,088,045	2,260   \$ 1,104,091	2,303   \$ 1,178,370	2,461   \$ 1,232,411
New			304   \$ 103,514	219   \$ 97,114	371   \$ 119,082	253   \$ 77,689	352   \$ 144,470	341   \$ 156,924
Resolved			206   \$ 37,835	250   \$ 82,453	281   \$ 54,473	230   \$ 21,314	165   \$ 41,652	251   \$ 84,051
Aged >180 days from Assignment		< 25%	41.5%   \$ 395,331	41.3%   \$ 449,618	48.3%   \$ 532,779	50.7%   \$ 597,037	52.9%   \$ 651,755	52.4%   \$ 716,215
Total Payment Plans over 120 days			\$26,015	\$30,611	\$26,650	\$27,150	\$4,065	\$8,031
Average Speed to Answer		< 60 seconds	215	145	229	149	239	53
<b>STATEMENTS &amp; LETTERS</b>								
Statements & Letters			676	615	562	463	849	803
Charity Care Applications In Process			9   \$ 402	1   \$ 391	18   \$ 9,208	7   \$ 8,578	4   \$ 5,318	11   \$ 9,230
Inbound and Outbound Calls		In   Out	156   304	105   92	139   185	67   272	97   169	2   222
<b>WRITE OFFS</b>								
Bad Debt as a % of Gross Revenue		< 2%	0.0%   \$ -	0.0%   \$ -	0.0%   \$ -	0.0%   \$ -	0.0%   \$ -	0.0%   \$ -
Charity as a % of Gross Revenue		< 2%	3.9%   \$ 63,113	1.0%   \$ 14,747	1.5%   \$ 23,556	0.1%   \$ 973	1.2%   \$ 21,551	0.5%   \$ 9,633

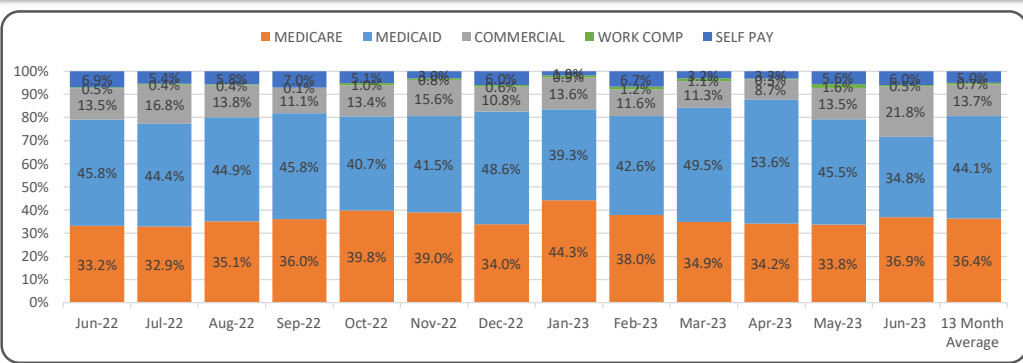
# GROSS REVENUE

PAYER	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
MEDICARE	\$ 490,275	\$ 497,277	\$ 555,868	\$ 590,200	\$ 606,856	\$ 760,302	\$ 539,320	\$ 717,741	\$ 584,209	\$ 560,965	\$ 557,768	\$ 608,991	\$ 770,520	\$ 603,099
MEDICAID	\$ 676,074	\$ 670,704	\$ 710,829	\$ 749,538	\$ 620,393	\$ 808,367	\$ 770,467	\$ 636,332	\$ 654,199	\$ 794,626	\$ 874,406	\$ 819,312	\$ 726,128	\$ 731,644
COMMERCIAL	\$ 199,337	\$ 254,416	\$ 218,738	\$ 181,491	\$ 204,841	\$ 304,163	\$ 170,862	\$ 220,365	\$ 178,568	\$ 182,374	\$ 142,791	\$ 243,074	\$ 454,637	\$ 227,358
WORK COMP	\$ 6,889	\$ 6,454	\$ 6,147	\$ 1,698	\$ 14,805	\$ 15,345	\$ 9,587	\$ 15,137	\$ 17,996	\$ 18,086	\$ 5,119	\$ 29,663	\$ 10,915	\$ 12,142
SELF PAY	\$ 101,982	\$ 81,299	\$ 91,154	\$ 114,603	\$ 78,345	\$ 58,989	\$ 95,876	\$ 30,494	\$ 102,332	\$ 50,784	\$ 52,413	\$ 100,841	\$ 126,294	\$ 83,493
<b>TOTAL</b>	<b>\$ 1,474,557</b>	<b>\$ 1,510,151</b>	<b>\$ 1,582,735</b>	<b>\$ 1,637,530</b>	<b>\$ 1,525,240</b>	<b>\$ 1,947,165</b>	<b>\$ 1,586,113</b>	<b>\$ 1,620,070</b>	<b>\$ 1,537,305</b>	<b>\$ 1,606,835</b>	<b>\$ 1,632,497</b>	<b>\$ 1,801,881</b>	<b>\$ 2,088,494</b>	<b>\$ 1,657,736</b>
<b>AVERAGE DAILY REVENUE</b>	<b>\$ 47,510</b>	<b>\$ 48,363</b>	<b>\$ 49,646</b>	<b>\$ 51,418</b>	<b>\$ 51,582</b>	<b>\$ 56,153</b>	<b>\$ 54,984</b>	<b>\$ 56,015</b>	<b>\$ 52,705</b>	<b>\$ 52,936</b>	<b>\$ 53,670</b>	<b>\$ 54,796</b>	<b>\$ 60,691</b>	<b>\$ 53,113</b>

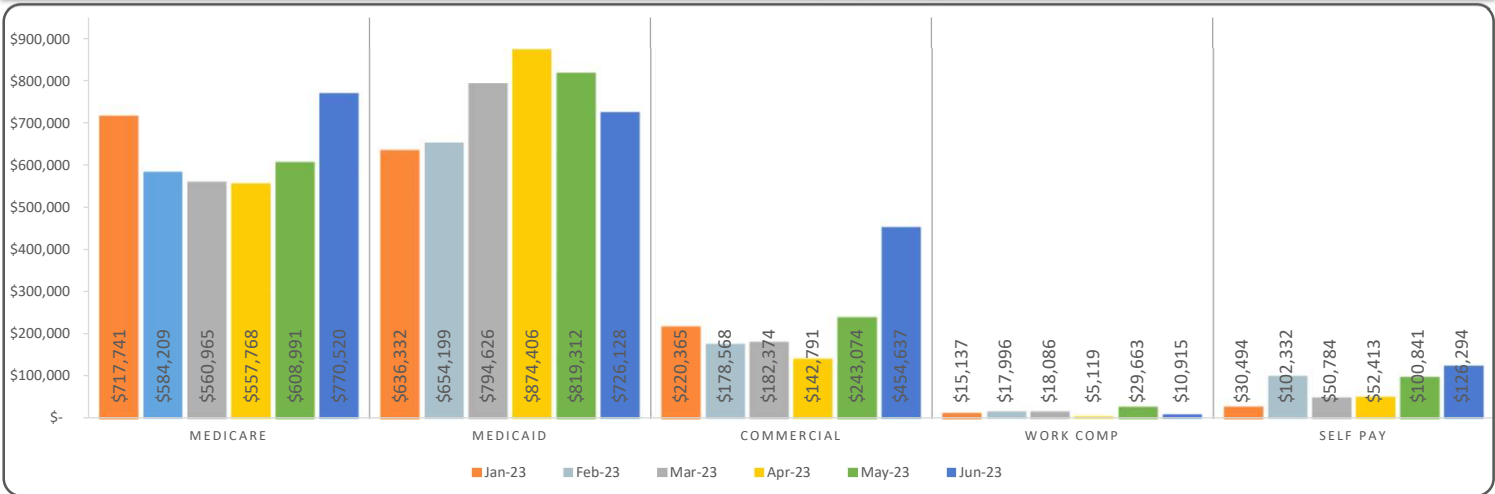
## Gross Revenue



## Payer Mix



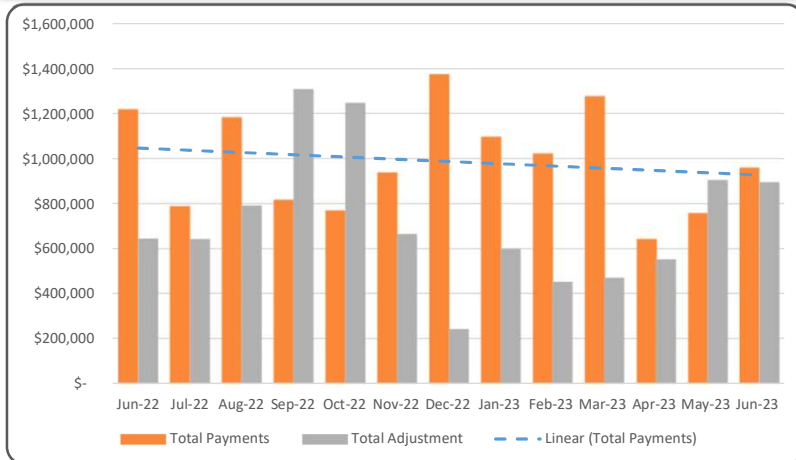
## Revenue Trending By Payer



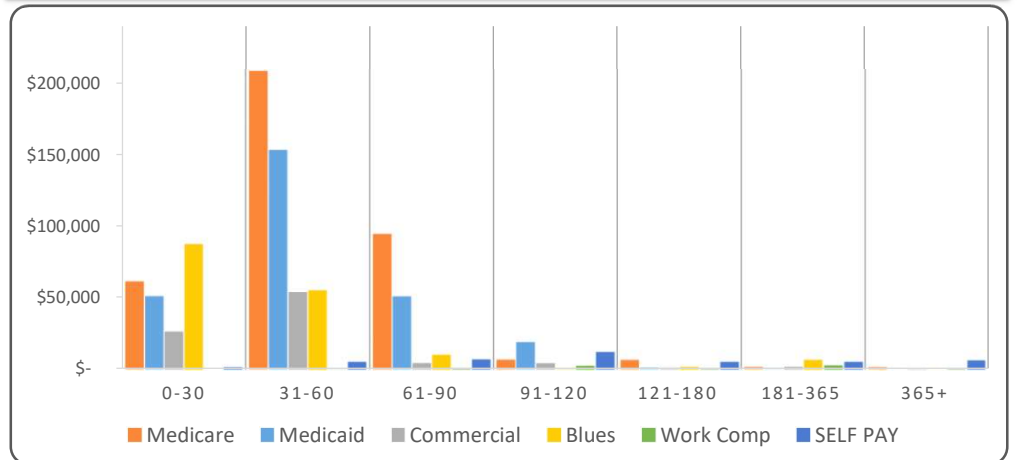
# CASH DETAIL

PAYER	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
<b>MEDICARE</b>														
Payments	\$ 743,061	\$ 450,340	\$ 268,672	\$ 272,770	\$ 313,604	\$ 441,248	\$ 904,435	\$ 591,668	\$ 592,859	\$ 743,922	\$ 310,558	\$ 300,837	\$ 380,113	\$ 485,699
Adjustments	\$ (155,707)	\$ 20,576	\$ 186,886	\$ 153,735	\$ 163,209	\$ 59,652	\$ (305,051)	\$ (87,776)	\$ (99,709)	\$ (134,234)	\$ 106,519	\$ 138,215	\$ 166,800	\$ 16,394
Collection %	127%	96%	59%	64%	66%	88%	151%	117%	120%	122%	74%	69%	70%	94%
<b>MEDICAID</b>														
Payments	\$ 243,359	\$ 137,465	\$ 623,479	\$ 319,979	\$ 247,066	\$ 308,165	\$ 264,924	\$ 314,806	\$ 255,109	\$ 277,640	\$ 193,806	\$ 300,483	\$ 275,555	\$ 289,372
Adjustments	\$ 476,678	\$ 288,197	\$ 355,444	\$ 456,542	\$ 502,029	\$ 451,692	\$ 433,745	\$ 547,064	\$ 449,945	\$ 461,105	\$ 361,576	\$ 609,604	\$ 571,141	\$ 458,828
Collection %	34%	32%	64%	41%	33%	41%	38%	37%	36%	38%	35%	33%	33%	38%
<b>COMMERCIAL</b>														
Payments	\$ 49,987	\$ 78,377	\$ 90,192	\$ 83,210	\$ 61,199	\$ 61,572	\$ 52,160	\$ 48,629	\$ 73,731	\$ 117,204	\$ 36,603	\$ 42,946	\$ 90,936	\$ 68,211
Adjustments	\$ 15,330	\$ 67,108	\$ 37,478	\$ 26,028	\$ 33,117	\$ 38,841	\$ 16,336	\$ 21,767	\$ 27,065	\$ 30,397	\$ 24,802	\$ 26,556	\$ 66,876	\$ 33,208
Collection %	77%	54%	71%	76%	65%	61%	76%	69%	73%	79%	60%	62%	58%	68%
<b>BLUES</b>														
Payments	\$ 125,891	\$ 74,430	\$ 127,658	\$ 75,087	\$ 95,374	\$ 76,431	\$ 116,673	\$ 92,264	\$ 63,385	\$ 96,727	\$ 54,673	\$ 79,624	\$ 162,086	\$ 95,408
Adjustments	\$ 57,868	\$ 40,415	\$ 54,789	\$ 40,371	\$ 41,878	\$ 42,420	\$ 44,446	\$ 44,703	\$ 43,122	\$ 51,765	\$ 30,285	\$ 68,579	\$ 62,281	\$ 47,917
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	60%	65%	64%	54%	72%	63%
<b>WORK COMP</b>														
Payments	\$ 7,723	\$ 6,841	\$ 6,504	\$ 6,931	\$ 6,447	\$ 1,565	\$ 5,615	\$ 17,126	\$ 4,638	\$ 7,853	\$ 17,944	\$ 4,105	\$ 6,593	\$ 7,683
Adjustments	\$ 5,630	\$ 2,719	\$ 4,325	\$ 2,288	\$ 3,708	\$ 879	\$ 2,189	\$ 4,198	\$ 1,926	\$ 8,982	\$ 8,713	\$ 9,697	\$ 2,215	\$ 4,575
Collection %	58%	72%	60%	75%	63%	64%	72%	73%	71%	47%	67%	30%	75%	64%
<b>SELF PAY</b>														
Payments	\$ 47,380	\$ 38,993	\$ 65,640	\$ 57,009	\$ 43,947	\$ 48,022	\$ 29,312	\$ 30,943	\$ 31,426	\$ 33,213	\$ 27,729	\$ 28,466	\$ 42,832	\$ 40,378
Bad Debt Recoveries	\$ 179	\$ 57	\$ 44	\$ 288	\$ 21	\$ 44	\$ 694	\$ 44	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 105
Adjustments	\$ 26,050	\$ 160,625	\$ 50,805	\$ 43,691	\$ 30,031	\$ 14,039	\$ 13,402	\$ 6,237	\$ 17,897	\$ 30,789	\$ 21,095	\$ 31,837	\$ 17,525	\$ 35,694
Charity Care	\$ 199,419	\$ 53,600	\$ 81,379	\$ 72,800	\$ 54,563	\$ 36,963	\$ 33,516	\$ 63,113	\$ 14,747	\$ 23,556	\$ 973	\$ 21,551	\$ 9,633	\$ 51,216
Bad Debt	\$ 21,026	\$ 11,557	\$ 21,643	\$ 512,826	\$ 419,473	\$ 22,287	\$ 5,920	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 78,056
Total SP Adjustments	\$ 246,494	\$ 225,781	\$ 153,827	\$ 629,317	\$ 504,067	\$ 73,289	\$ 52,838	\$ 69,350	\$ 32,644	\$ 54,346	\$ 22,067	\$ 53,388	\$ 27,157	\$ 164,967
Collection %	16%	15%	30%	8%	8%	40%	36%	31%	49%	38%	56%	35%	61%	32%
<b>TOTAL</b>														
Total Payments	\$ 1,217,580	\$ 786,503	\$ 1,182,187	\$ 815,275	\$ 767,658	\$ 937,047	\$ 1,373,812	\$ 1,095,480	\$ 1,021,149	\$ 1,276,559	\$ 641,314	\$ 756,460	\$ 958,114	\$ 986,857
Total Adjustment	\$ 646,293	\$ 644,797	\$ 792,749	\$ 1,308,282	\$ 1,248,008	\$ 666,773	\$ 244,503	\$ 601,307	\$ 454,994	\$ 472,360	\$ 553,962	\$ 906,039	\$ 896,471	\$ 560,921
Total Collection %	65%	55%	60%	38%	38%	58%	85%	65%	69%	73%	54%	46%	52%	58%

## Cash & Adjustment Trending

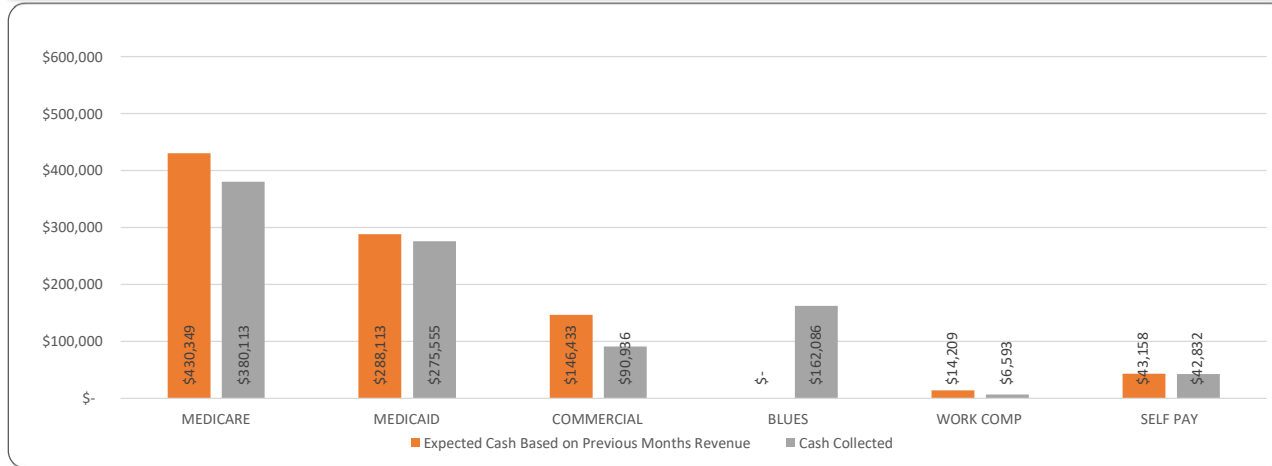


## Cash Collections by Discharge Date

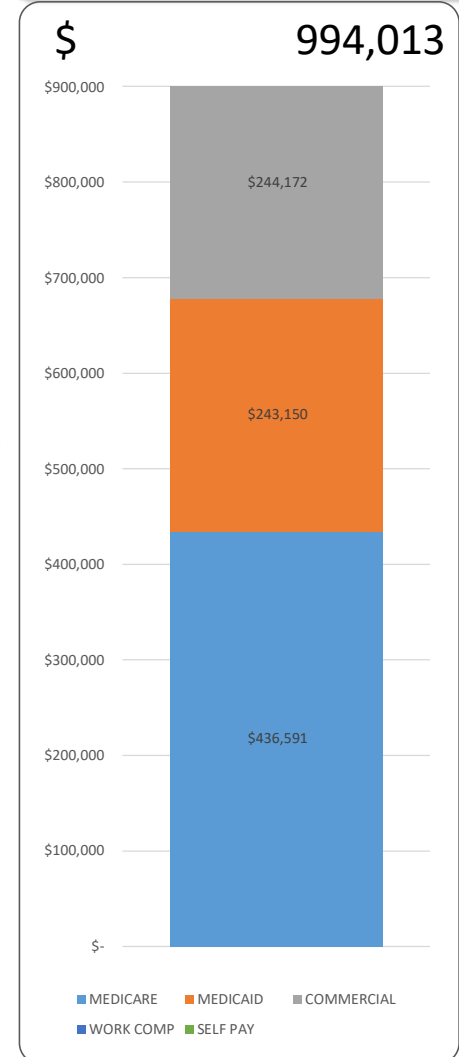


# CASH FORECASTING

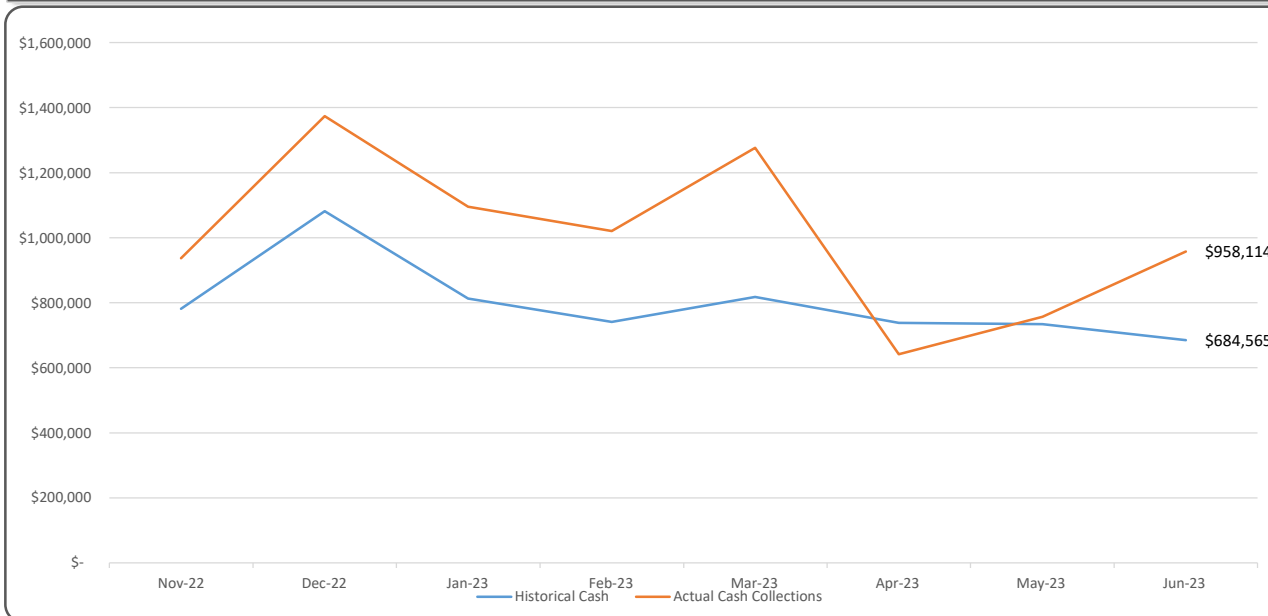
Expected Last Month vs Cash Collected (Based on Previous Months Revenue)



Cash Expected Next Month (Based on this Months Revenue)



Actual Cash Based on Historical Collections

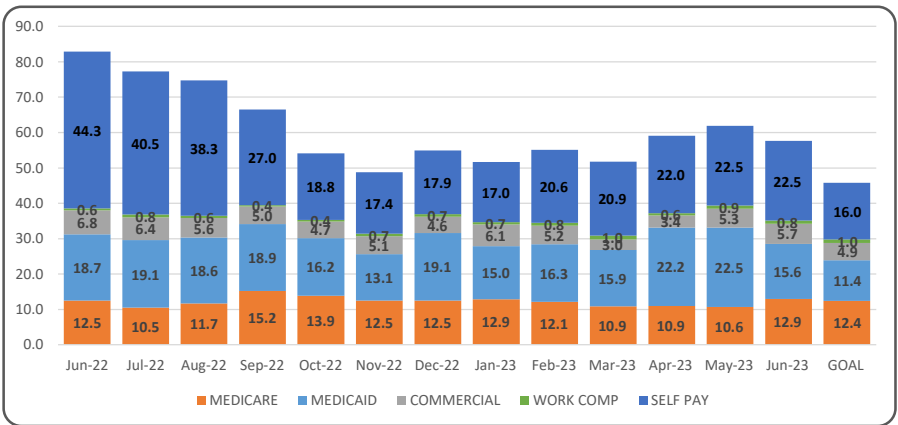
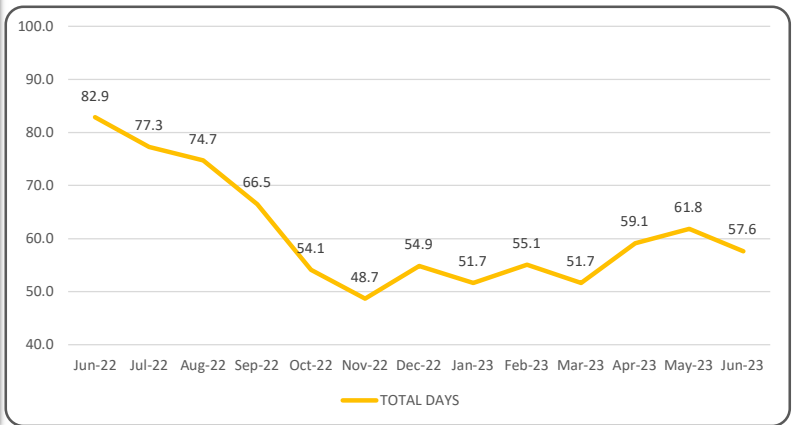




# ACCOUNTS RECEIVABLE

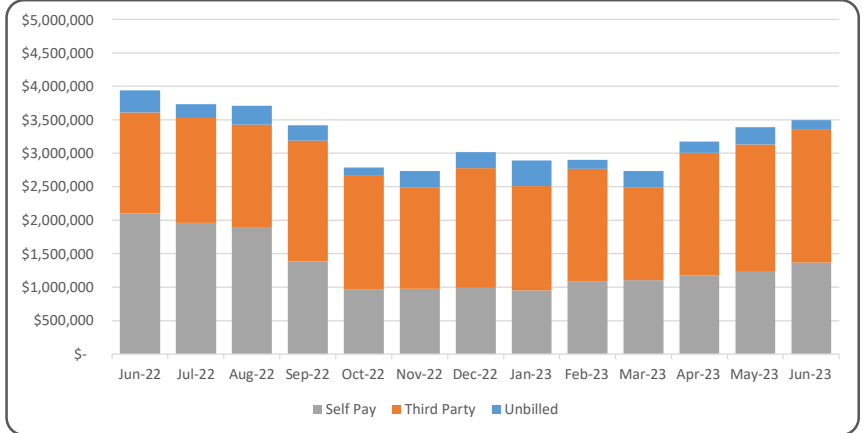
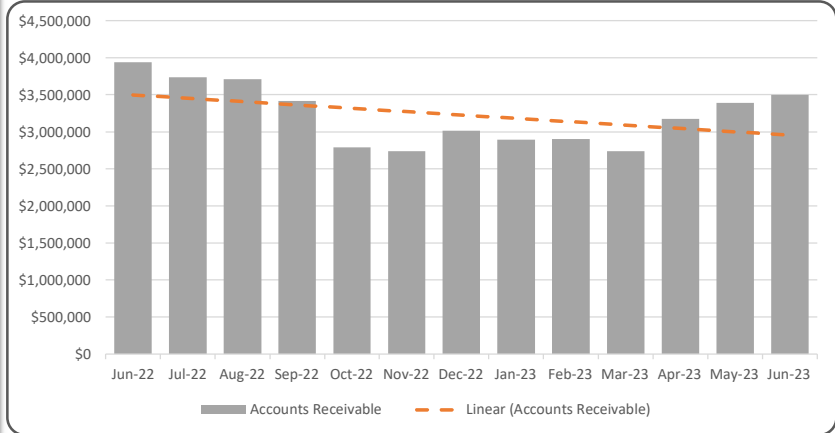
AR Days

PAYER	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
MEDICARE	12.5	10.5	11.7	15.2	13.9	12.5	12.5	12.9	12.1	10.9	10.9	10.6	12.9	12.2
MEDICAID	18.7	19.1	18.6	18.9	16.2	13.1	19.1	15.0	16.3	15.9	22.2	22.5	15.6	17.8
COMMERCIAL	6.8	6.4	5.6	5.0	4.7	5.1	4.6	6.1	5.2	3.0	3.4	5.3	5.7	5.2
WORK COMP	0.6	0.8	0.6	0.4	0.4	0.7	0.7	0.7	0.8	1.0	0.6	0.9	0.8	0.7
SELF PAY	44.3	40.5	38.3	27.0	18.8	17.4	17.9	17.0	20.6	20.9	22.0	22.5	22.5	25.4
<b>TOTAL DAYS</b>	<b>82.9</b>	<b>77.3</b>	<b>74.7</b>	<b>66.5</b>	<b>54.1</b>	<b>48.7</b>	<b>54.9</b>	<b>51.7</b>	<b>55.1</b>	<b>51.7</b>	<b>59.1</b>	<b>61.8</b>	<b>57.6</b>	<b>61.2</b>



AR Balance

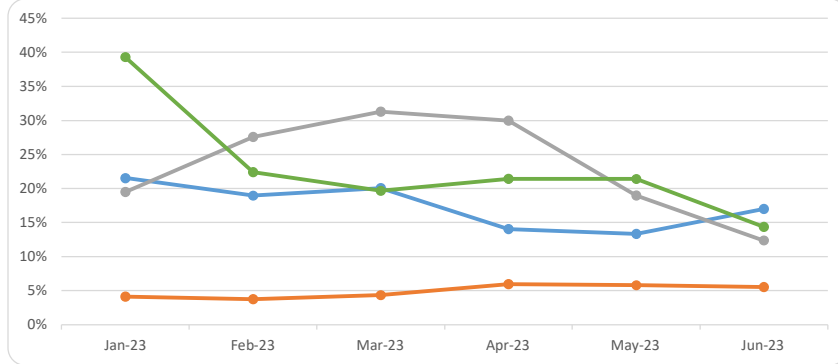
PAYER	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
MEDICARE	\$ 593,780	\$ 507,839	\$ 582,895	\$ 783,406	\$ 715,189	\$ 702,322	\$ 685,997	\$ 721,466	\$ 640,281	\$ 577,661	\$ 586,779	\$ 583,176	\$ 783,065	\$ 651,066
MEDICAID	\$ 888,101	\$ 921,687	\$ 921,244	\$ 969,381	\$ 837,689	\$ 737,438	\$ 1,050,271	\$ 840,983	\$ 858,761	\$ 841,757	\$ 1,191,120	\$ 1,231,780	\$ 946,990	\$ 941,323
COMMERCIAL	\$ 321,984	\$ 311,717	\$ 275,712	\$ 258,102	\$ 244,212	\$ 284,569	\$ 254,521	\$ 340,591	\$ 275,168	\$ 157,304	\$ 184,884	\$ 292,678	\$ 348,563	\$ 273,077
WORK COMP	\$ 27,858	\$ 36,591	\$ 28,844	\$ 19,071	\$ 23,134	\$ 37,379	\$ 39,097	\$ 38,788	\$ 40,808	\$ 55,187	\$ 31,871	\$ 48,923	\$ 50,878	\$ 36,802
SELF PAY	\$ 2,105,043	\$ 1,959,428	\$ 1,899,559	\$ 1,388,640	\$ 970,309	\$ 974,408	\$ 986,852	\$ 951,571	\$ 1,088,045	\$ 1,104,091	\$ 1,178,370	\$ 1,232,411	\$ 1,367,447	\$ 1,323,552
<b>TOTAL</b>	<b>\$ 3,936,767</b>	<b>\$ 3,737,262</b>	<b>\$ 3,708,255</b>	<b>\$ 3,418,601</b>	<b>\$ 2,790,532</b>	<b>\$ 2,736,117</b>	<b>\$ 3,016,738</b>	<b>\$ 2,893,400</b>	<b>\$ 2,903,063</b>	<b>\$ 2,736,001</b>	<b>\$ 3,173,025</b>	<b>\$ 3,388,967</b>	<b>\$ 3,496,943</b>	<b>\$ 3,225,821</b>



# ACCOUNTS RECEIVABLE AGING

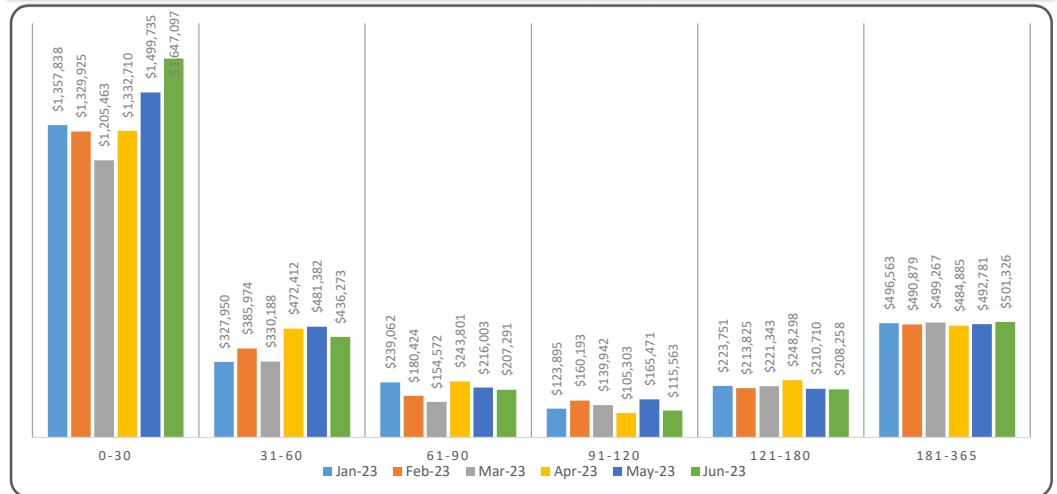
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
<b>MEDICARE</b>																
Non-Credit	354	\$ 605,292	75	\$ 126,632	14	\$ 12,392	12	\$ 9,670	6	\$ 23,073	10	\$ 7,122	6	\$ 3,552	477	\$ 787,732
Credit	0	\$ -	0	\$ -	1	\$ (33)	0	\$ -	0	\$ -	4	\$ (676)	3	\$ (3,959)	8	\$ (4,667)
<b>TOTAL</b>	<b>354</b>	<b>\$ 605,292</b>	<b>75</b>	<b>\$ 126,632</b>	<b>15</b>	<b>\$ 12,360</b>	<b>12</b>	<b>\$ 9,670</b>	<b>6</b>	<b>\$ 23,073</b>	<b>14</b>	<b>\$ 6,446</b>	<b>9</b>	<b>\$ (407)</b>	<b>485</b>	<b>\$ 783,065</b>
<b>MEDICAID</b>																
Non-Credit	296	\$ 545,744	180	\$ 124,210	66	\$ 118,229	49	\$ 38,905	40	\$ 22,978	60	\$ 57,240	37	\$ 42,242	728	\$ 949,548
Credit	0	\$ -	1	\$ (127)	1	\$ (147)	2	\$ (329)	0	\$ -	7	\$ (1,477)	9	\$ (477)	20	\$ (2,558)
<b>TOTAL</b>	<b>296</b>	<b>\$ 545,744</b>	<b>181</b>	<b>\$ 124,082</b>	<b>67</b>	<b>\$ 118,082</b>	<b>51</b>	<b>\$ 38,576</b>	<b>40</b>	<b>\$ 22,978</b>	<b>67</b>	<b>\$ 55,763</b>	<b>46</b>	<b>\$ 41,765</b>	<b>748</b>	<b>\$ 946,990</b>
<b>COMMERCIAL</b>																
Non-Credit	382	\$ 323,421	123	\$ 28,973	24	\$ 3,506	15	\$ 3,260	21	\$ 11,658	38	\$ 7,198	39	\$ 28,112	642	\$ 406,127
Credit	3	\$ (140)	2	\$ (100)	5	\$ (294)	4	\$ (281)	10	\$ (3,733)	22	\$ (3,176)	309	\$ (49,840)	355	\$ (57,564)
<b>TOTAL</b>	<b>385</b>	<b>\$ 323,281</b>	<b>125</b>	<b>\$ 28,872</b>	<b>29</b>	<b>\$ 3,211</b>	<b>19</b>	<b>\$ 2,979</b>	<b>31</b>	<b>\$ 7,925</b>	<b>60</b>	<b>\$ 4,022</b>	<b>348</b>	<b>\$ (21,728)</b>	<b>997</b>	<b>\$ 348,563</b>
<b>WORK COMP</b>																
Non-Credit	17	\$ 12,768	25	\$ 29,772	7	\$ 3,925	7	\$ 2,408	6	\$ 2,955	9	\$ 2,112	2	\$ 315	73	\$ 54,254
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	1	\$ (127)	1	\$ (504)	14	\$ (2,744)	16	\$ (3,376)
<b>TOTAL</b>	<b>17</b>	<b>\$ 12,768</b>	<b>25</b>	<b>\$ 29,772</b>	<b>7</b>	<b>\$ 3,925</b>	<b>7</b>	<b>\$ 2,408</b>	<b>7</b>	<b>\$ 2,827</b>	<b>10</b>	<b>\$ 1,607</b>	<b>16</b>	<b>\$ (2,429)</b>	<b>89</b>	<b>\$ 50,878</b>
<b>SELF PAY</b>																
Non-Credit	203	\$ 161,210	244	\$ 127,552	182	\$ 69,766	167	\$ 62,080	244	\$ 156,229	678	\$ 436,251	585	\$ 388,957	2303	\$ 1,402,045
Credit	9	\$ (1,197)	1	\$ (637)	5	\$ (54)	4	\$ (150)	13	\$ (4,774)	34	\$ (2,764)	215	\$ (25,024)	281	\$ (34,599)
<b>TOTAL</b>	<b>212</b>	<b>\$ 160,013</b>	<b>245</b>	<b>\$ 126,915</b>	<b>187</b>	<b>\$ 69,713</b>	<b>171</b>	<b>\$ 61,930</b>	<b>257</b>	<b>\$ 151,455</b>	<b>712</b>	<b>\$ 433,486</b>	<b>800</b>	<b>\$ 363,934</b>	<b>2584</b>	<b>\$ 1,367,447</b>
<b>ACCOUNTS RECEIVABLE</b>																
Non-Credit	1252	\$ 1,648,434	647	\$ 437,137	293	\$ 207,818	250	\$ 116,323	317	\$ 216,892	795	\$ 509,923	669	\$ 463,178	4223	\$ 3,599,707
Credit	12	\$ (1,337)	4	\$ (864)	12	\$ (528)	10	\$ (760)	24	\$ (8,634)	68	\$ (8,597)	550	\$ (82,043)	680	\$ (102,764)
<b>GRAND TOTAL</b>	<b>1264</b>	<b>\$ 1,647,097</b>	<b>651</b>	<b>\$ 436,273</b>	<b>305</b>	<b>\$ 207,291</b>	<b>260</b>	<b>\$ 115,563</b>	<b>341</b>	<b>\$ 208,258</b>	<b>863</b>	<b>\$ 501,326</b>	<b>1219</b>	<b>\$ 381,135</b>	<b>4903</b>	<b>\$ 3,496,943</b>

## Aged Over 90 Days Trending (excluding Credits)



	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23
Medicare	4.1%	3.8%	4.3%	6.0%	5.8%	5.5%
Medicaid	21.5%	19.0%	20.1%	14.1%	13.3%	17.0%
Commercial	19.5%	27.6%	31.3%	29.9%	19.0%	12.4%
Work Comp	39.3%	22.4%	19.7%	21.4%	21.4%	14.4%

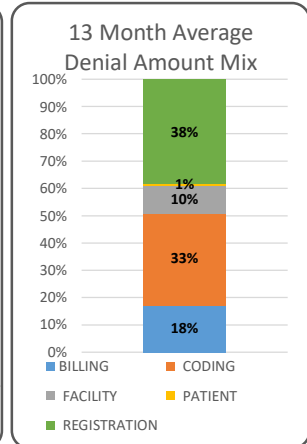
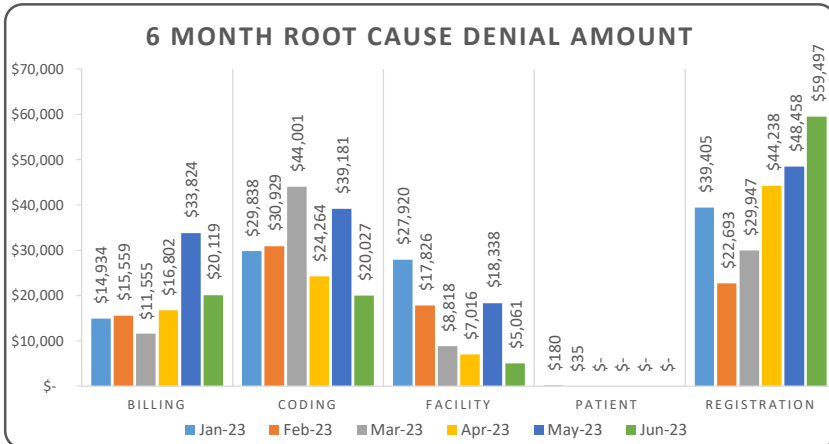
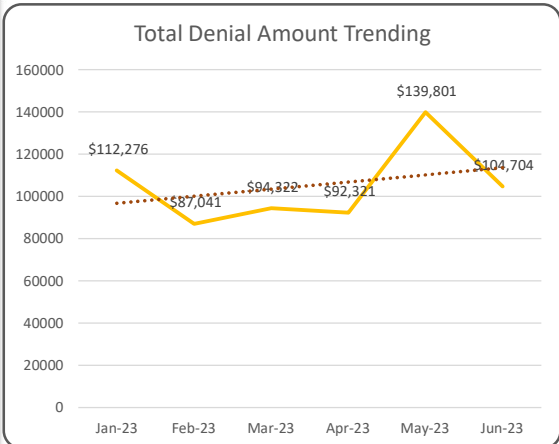
## 6 Month Aging



# DENIAL MANAGEMENT

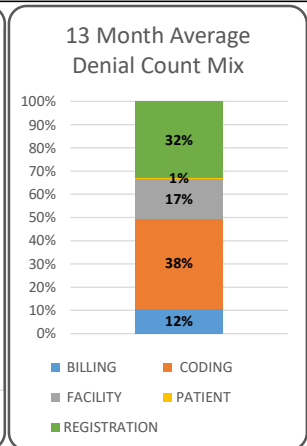
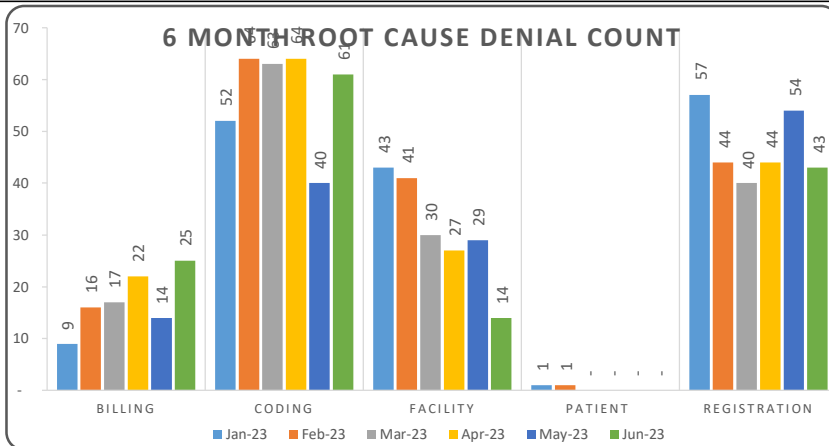
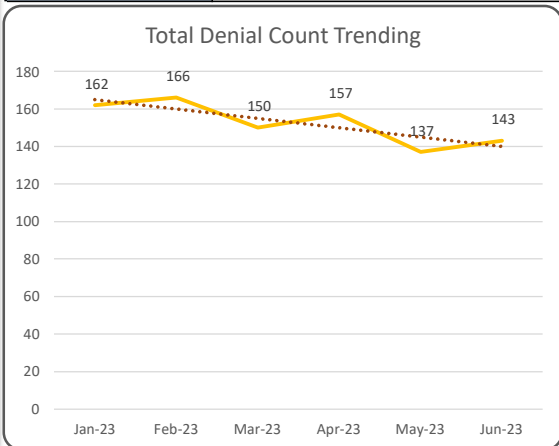
Denial Amount

AMOUNT	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
<b>BILLING</b>	\$ 15,356	\$ 3,750	\$ 13,733	\$ 9,413	\$ 16,338	\$ 17,355	\$ 37,445	\$ 14,934	\$ 15,559	\$ 11,555	\$ 16,802	\$ 33,824	\$ 20,119	\$ 17,399
<b>CODING</b>	\$ 22,728	\$ 41,762	\$ 30,542	\$ 10,113	\$ 38,291	\$ 74,734	\$ 14,065	\$ 29,838	\$ 30,929	\$ 44,001	\$ 24,264	\$ 39,181	\$ 20,027	\$ 32,344
<b>FACILITY</b>	\$ 1,283	\$ 10,080	\$ 2,062	\$ 5,672	\$ 7,861	\$ 4,175	\$ 15,113	\$ 27,920	\$ 17,826	\$ 8,818	\$ 7,016	\$ 18,338	\$ 5,061	\$ 10,094
<b>PATIENT</b>	\$ 1,673	\$ 921	\$ -	\$ 1,349	\$ 416	\$ 2,047	\$ -	\$ 180	\$ 35	\$ -	\$ -	\$ -	\$ -	\$ 509
<b>REGISTRATION</b>	\$ 31,619	\$ 18,882	\$ 17,344	\$ 34,308	\$ 54,543	\$ 35,218	\$ 41,552	\$ 39,405	\$ 22,693	\$ 29,947	\$ 44,238	\$ 48,458	\$ 59,497	\$ 36,746
<b>TOTAL</b>	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,276	\$ 87,041	\$ 94,322	\$ 92,321	\$ 139,801	\$ 104,704	\$ 97,093



Denial Count

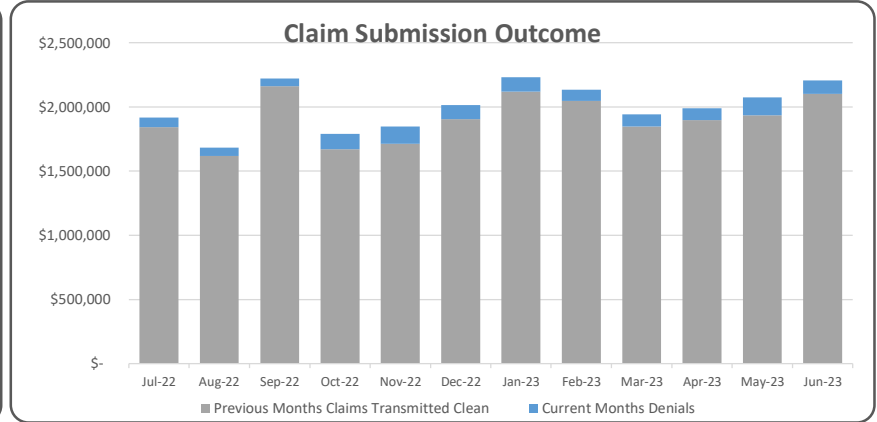
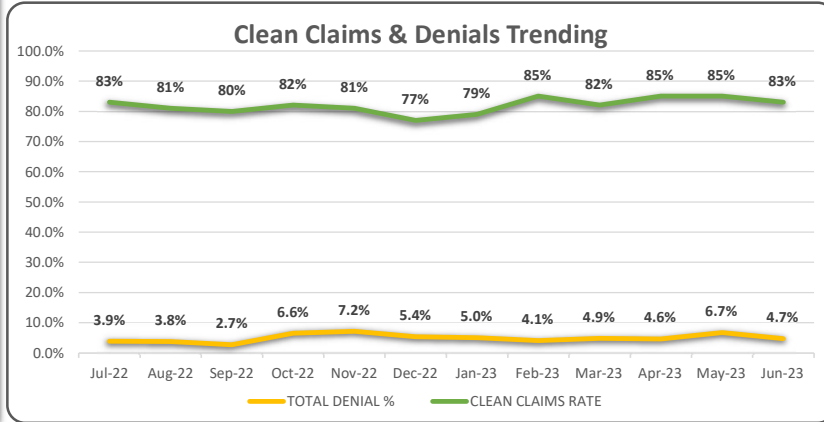
COUNT	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
<b>BILLING</b>	16	8	16	13	15	13	26	9	16	17	22	14	25	16
<b>CODING</b>	41	42	44	23	61	76	56	52	64	63	64	40	61	53
<b>FACILITY</b>	6	16	13	18	37	19	17	43	41	30	27	29	14	24
<b>PATIENT</b>	1	3	-	1	1	3	-	1	1	-	-	-	-	1
<b>REGISTRATION</b>	35	18	34	28	75	57	57	57	44	40	44	54	43	45
<b>TOTAL</b>	99	87	107	83	189	168	156	162	166	150	157	137	143	139



# CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

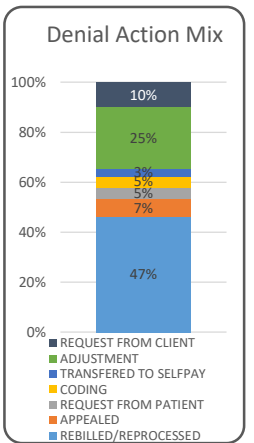
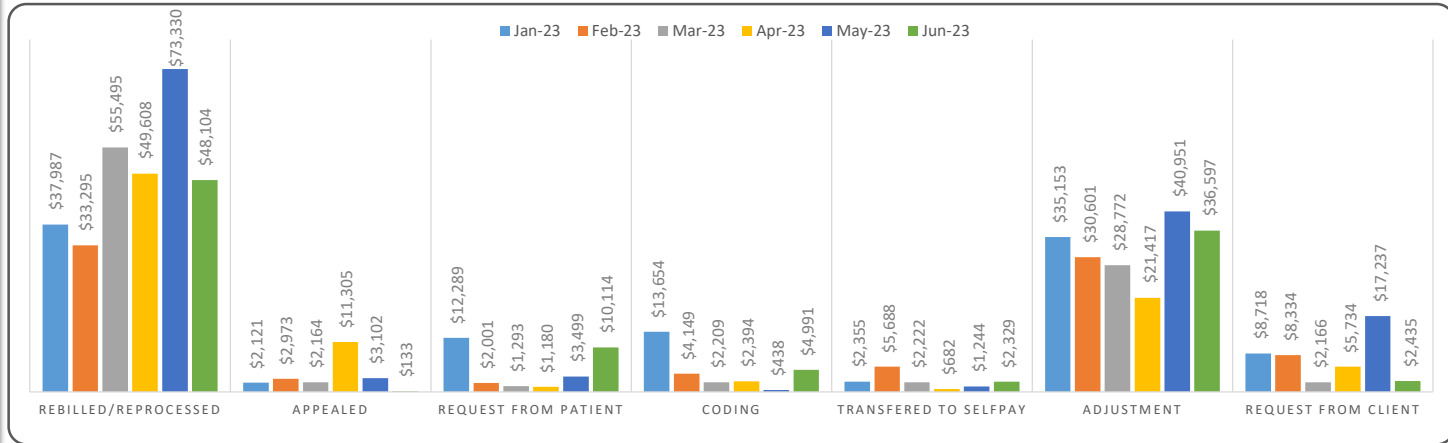
Denial & Clean Claim Trending

	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
<b>DENIAL AMOUNT</b>	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,276	\$ 87,041	\$ 94,322	\$ 92,321	\$ 139,801	\$ 104,704	\$ 97,093
<b>PREVIOUS MONTH'S TRANSMITTED CLAIMS</b>	\$ 1,451,713	\$ 1,918,330	\$ 1,682,882	\$ 2,222,145	\$ 1,789,190	\$ 1,847,952	\$ 2,012,812	\$ 2,232,303	\$ 2,135,776	\$ 1,941,893	\$ 1,988,632	\$ 2,074,118	\$ 2,207,031	\$ 1,961,906
<b>TOTAL DENIAL %</b>	5.0%	3.9%	3.8%	2.7%	6.6%	7.2%	5.4%	5.0%	4.1%	4.9%	4.6%	6.7%	4.7%	5.0%
<b>CLEAN CLAIMS RATE</b>	84%	83%	81%	80%	82%	81%	77%	79%	85%	82%	85%	85%	83%	82%



Action Taken on Denials

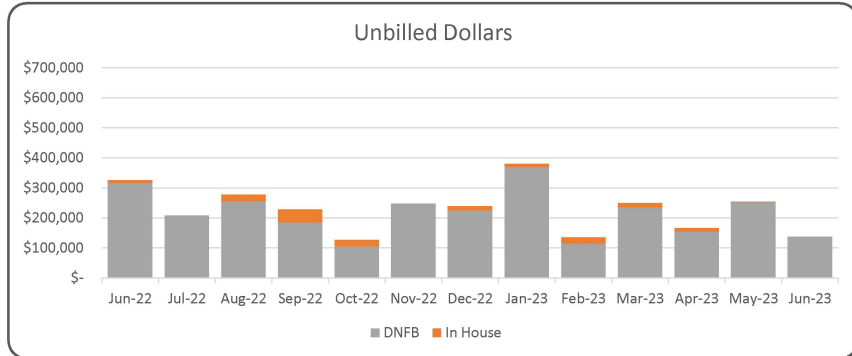
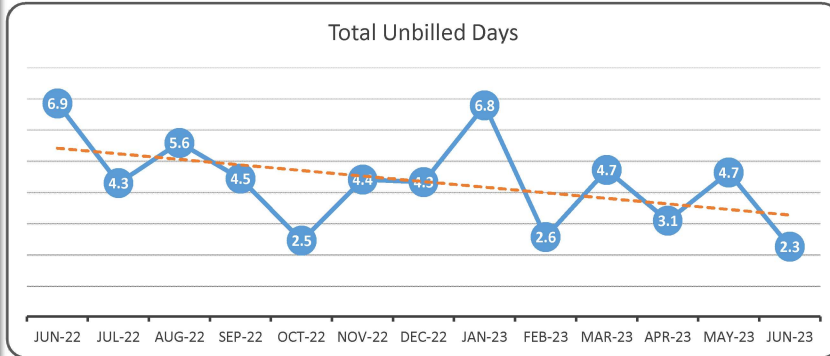
DENIAL ACTION	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
<b>REBILLED/REPROCESSED</b>	\$ 23,707	\$ 19,317	\$ 23,601	\$ 29,104	\$ 40,727	\$ 92,434	\$ 65,189	\$ 37,987	\$ 33,295	\$ 55,495	\$ 49,608	\$ 73,330	\$ 48,104	\$ 45,531
<b>APPEALED</b>	\$ 3,442	\$ -	\$ 6,078	\$ 3,825	\$ 26,106	\$ 10,035	\$ 11,926	\$ 2,121	\$ 2,973	\$ 2,164	\$ 11,305	\$ 3,102	\$ 133	\$ 6,401
<b>REQUEST FROM PATIENT</b>	\$ 8,833	\$ 2,963	\$ 1,818	\$ 9,122	\$ 4,642	\$ 157	\$ 3,128	\$ 12,289	\$ 2,001	\$ 1,293	\$ 1,180	\$ 3,499	\$ 10,114	\$ 4,696
<b>CODING</b>	\$ 1,470	\$ 5,997	\$ 3,747	\$ 7,813	\$ 4,695	\$ 2,726	\$ 2,836	\$ 13,654	\$ 4,149	\$ 2,209	\$ 2,394	\$ 438	\$ 4,991	\$ 4,394
<b>TRANSFERRED TO SELFPAY</b>	\$ 7,141	\$ 3,880	\$ -	\$ 1,506	\$ 1,092	\$ 3,120	\$ 4,163	\$ 2,355	\$ 5,688	\$ 2,222	\$ 682	\$ 1,244	\$ 2,329	\$ 2,725
<b>ADJUSTMENT</b>	\$ 24,350	\$ 11,003	\$ 20,120	\$ 3,213	\$ 34,311	\$ 14,251	\$ 12,458	\$ 35,153	\$ 30,601	\$ 28,772	\$ 21,417	\$ 40,951	\$ 36,597	\$ 24,092
<b>REQUEST FROM CLIENT</b>	\$ 3,715	\$ 32,236	\$ 8,316	\$ 6,272	\$ 5,874	\$ 10,805	\$ 8,474	\$ 8,718	\$ 8,334	\$ 2,166	\$ 5,734	\$ 17,237	\$ 2,435	\$ 9,255
<b>TOTAL</b>	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,277	\$ 87,041	\$ 94,322	\$ 92,321	\$ 139,801	\$ 104,704	\$ 97,093



# UNBILLED & INVENTORY

Unbilled

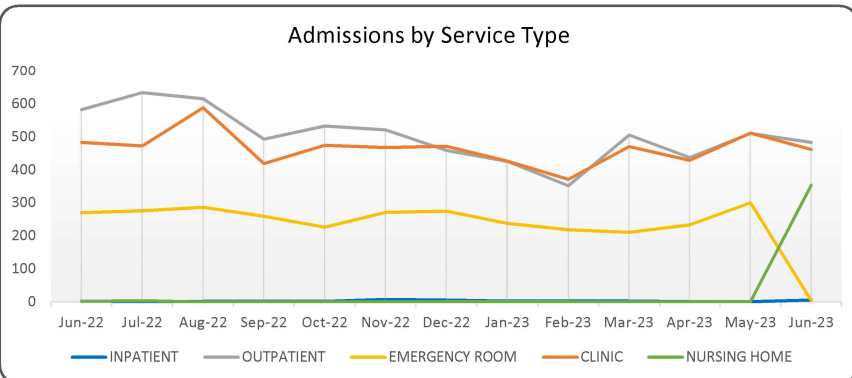
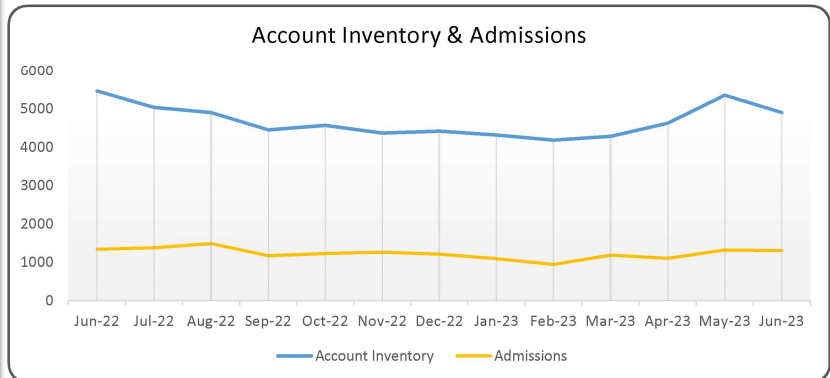
	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
In House	\$ 9,182	\$ -	\$ 22,251	\$ 43,554	\$ 22,609	\$ -	\$ 13,804	\$ 11,990	\$ 21,812	\$ 15,908	\$ 13,120	\$ 2,240	\$ -	\$ 13,575
DNFB	\$ 316,709	\$ 208,502	\$ 255,911	\$ 185,499	\$ 104,807	\$ 248,431	\$ 224,970	\$ 368,997	\$ 114,332	\$ 234,498	\$ 153,558	\$ 252,579	\$ 137,865	\$ 215,897
<b>Total Unbilled</b>	<b>\$ 325,891</b>	<b>\$ 208,502</b>	<b>\$ 278,162</b>	<b>\$ 229,053</b>	<b>\$ 127,416</b>	<b>\$ 248,431</b>	<b>\$ 238,775</b>	<b>\$ 380,987</b>	<b>\$ 136,143</b>	<b>\$ 250,407</b>	<b>\$ 166,678</b>	<b>\$ 254,819</b>	<b>\$ 137,865</b>	<b>\$ 229,471</b>
Unbilled Days	6.9	4.3	5.6	4.5	2.5	4.4	4.3	6.8	2.6	4.7	3.1	4.7	2.3	4.4



Admissions & Account Inventory

ADMISSIONS	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
INPATIENT	3	1	2	3	2	8	5	3	4	3	1	1	6	3
SWINGBED	1	1	2	2	4	5	4	2	4	4	4	0	1	3
OUTPATIENT	582	633	615	492	532	520	458	425	352	505	437	510	482	503
EMERGENCY ROOM	270	276	287	259	226	271	275	238	219	211	233	300	4	236
CLINIC	482	472	588	418	474	467	471	426	371	470	428	511	462	465
NURSING HOME	2	4	0	0	1	0	1	2	1	0	1	1	353	28
<b>TOTAL</b>	<b>1,340</b>	<b>1,387</b>	<b>1,494</b>	<b>1,174</b>	<b>1,239</b>	<b>1,271</b>	<b>1,214</b>	<b>1,096</b>	<b>951</b>	<b>1,193</b>	<b>1,104</b>	<b>1,323</b>	<b>1,308</b>	<b>1238</b>

ACCOUNT INVENTORY	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
MEDICARE	468	362	394	388	687	498	453	497	417	438	494	547	485	471
MEDICAID	731	656	700	678	804	750	840	739	692	645	855	794	748	741
COMMERCIAL	1,020	997	904	909	1,006	957	912	871	814	857	903	914	997	928
WORK COMP	71	70	57	48	60	78	73	73	72	91	77	87	89	73
SELF PAY	3,173	2,957	2,855	2,425	2,016	2,088	2,136	2,139	2,191	2,260	2,303	2,461	2,584	2430
<b>TOTAL</b>	<b>5463</b>	<b>5042</b>	<b>4910</b>	<b>4448</b>	<b>4573</b>	<b>4371</b>	<b>4414</b>	<b>4319</b>	<b>4186</b>	<b>4291</b>	<b>4632</b>	<b>5363</b>	<b>4903</b>	<b>4686</b>



# Southern Humboldt Community Healthcare District Executive Dashboard

	TARGET	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23
<b>Days in AR</b>	<b>45.8</b>	<b>77.3</b>	<b>74.7</b>	<b>66.5</b>	<b>54.1</b>	<b>48.7</b>	<b>54.9</b>	<b>51.7</b>	<b>55.1</b>	<b>51.7</b>	<b>59.1</b>	<b>61.8</b>	<b>57.6</b>
Gross AR		3,737,262	3,708,255	3,418,601	2,790,532	2,736,117	3,016,738	2,893,400	2,903,063	2,736,001	3,173,025	3,388,967	3,496,943
Gross Revenue		1,510,151	1,582,735	1,637,530	1,525,240	1,947,165	1,586,113	1,620,070	1,537,305	1,606,835	1,632,497	1,801,881	2,088,494
Cash Collections		786,503	1,182,187	815,275	767,658	937,047	1,373,812	1,095,480	1,021,149	1,276,559	641,314	756,460	958,114
Adjustments		644,797	792,749	1,308,282	1,248,008	666,773	244,503	601,307	454,994	472,360	553,962	906,039	896,471
Collection %		55.0%	59.9%	38.4%	38.1%	58.4%	84.9%	64.6%	69.2%	73.0%	53.7%	45.5%	51.7%
Late Charges	<b>1%</b>	1.6%	0.6%	1.1%	0.0%	0.0%	0.0%	0.0%	0.1%	0.3%	0.0%	0.0%	0.2%
Bad Debt	<b>3%</b>	0.8%	1.4%	31.3%	27.5%	1.1%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Charity Care	<b>3%</b>	3.5%	5.1%	4.4%	3.6%	1.9%	2.1%	3.9%	1.0%	1.5%	0.1%	1.2%	0.5%
Third Party Aged over 90	<b>13%</b>	<b>19.7%</b>	<b>19.1%</b>	<b>22.6%</b>	<b>25.9%</b>	<b>14.1%</b>	<b>14.9%</b>	<b>15.2%</b>	<b>15.3%</b>	<b>16.4%</b>	<b>14.0%</b>	<b>12.4%</b>	<b>12.0%</b>
Self Pay Aged 180 (from assignment)	<b>25%</b>	59.4%	62.5%	47.1%	23.7%	28.6%	35.4%	41.5%	41.3%	48.3%	50.7%	52.9%	52.4%

