

**SOUTHERN HUMBOLDT COMMUNITY
HEALTHCARE DISTRICT
FINANCE COMMITTEE
MEETING**

**Friday
May 19, 2023
10:00 a.m.**

**286 Sprowel Creek Road
Garberville, CA 95542**



SoHum Health



Finance Committee

Date: Friday, May 19, 2023
Time: 10:00 a.m.
Location: Sprowel Creek Campus, Room 106
Facilitator: Governing Board President Corinne Stromstad
Link: <https://shchd.webex.com/shchd/j.php?MTID=m4f10a4a703c64bf987e35b80d43b5f65>

Agenda

Time*	Page	Item
10:00 a.m.		A. Call to Order
10:01 a.m.		B. Public Comment (3-minute limit per person)
		See public comment instructions below
10:05 a.m.		C. Announcements
10:10 a.m.	1-2	D. Previous Meeting Minutes
		1. Minutes from Friday, April 21, 2023
		E. Discussion and Review
10:15 a.m.	3-6	1. March, 2023 Financials – Paul Eves
10:30 a.m.	7-19	2. April, 2023 Patient Financial Services and HRG Reports – Marie Brown and Remy Quinn
		F. Discussion Items to Report to the Board
		G. Next Meeting: Friday, June 23, 2023
		H. Adjourn



PUBLIC COMMENT ON MATTERS NOT ON THE MEETING AGENDA: Members of the public are welcome to address the Board on items not listed on the agenda and within the jurisdiction of the Board of Directors. The Board is prohibited by law from taking action on matters not on the agenda, but may ask questions to clarify the speaker's comment and/or briefly answer questions. The Board limits testimony on matters not on the agenda to three minutes per person and not more than ten minutes for a particular subject, at the discretion of the Chair of the Board.

PUBLIC COMMENT ON MATTERS THAT ARE ON THE AGENDA: Individuals wishing to address the Board regarding items on the agenda may do so after the Board has completed their initial discussion of the item and before the matter is voted on, so that the Board may have the benefit of these comments before making their decision. Please remember that it is the Board's responsibility to discuss matters thoroughly amongst themselves and that, because of Brown Act constraints, the Board meeting is their only opportunity to do so.

OTHER OPPORTUNITIES FOR PUBLIC COMMENT: Members of the public are encouraged to submit written comments to the Board at any time by writing to Board of Directors, SHCHD, 733 Cedar Street, Garberville, CA 95542. Writers who identify themselves may, at their discretion, ask that their comments be shared publicly. All other comments shall be kept confidential to the Board and appropriate staff.

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, if you require special accommodations to participate in a District meeting, please contact the District Clerk at 707-923-3921, ext. 1303 at least 48 hours prior to the meeting." **Times are estimated*

**Times are estimated/Posted: Tuesday, March 21, 2023*



Finance Committee

Date: Friday, April 21, 2023

Time: 10:00 a.m.

Location: Sprowel Creek Campus Rm 106 and via Webex

Facilitator: Governing Board President Corinne Stromstad

Minutes

Finance Committee Present: Corinne Stromstad, Kevin Church, Paul Eves and Matt Rees

Also Present: Marie Brown, PFS Manager, Barbara Truitt, Board Member, Karen Johnson, Board Clerk and Darrin Guerra, Administrative Assistant

By Webex: Jason Dockins, IT Director, and Adela Yanez, CNO

- A. Call to Order – Corinne Stromstad called the meeting to order at 10:03 a.m.
- B. Public Comment (3-minute limit per person) – none
- C. Announcements - none
- D. Previous Meeting Minutes – Minutes from February 17, 2023.

Finance Committee would like the following sentence, “We used the remainder to pay for the property across the street.” Add the sentence “We used cash to purchase the property across the street.”

Motion: Kevin Church moved to approve the March 24, 2023 Finance minutes, with the changes mentioned above.

Second: Matt Rees

Motion Carried

E. Discussion and Review

- 1. February, 2023 Financials –CFO Paul Eves– see report
 - Go Live with Net Suite on June 1st.
 - Comparing Outpatient stats to March, 2022, we had much higher numbers due to COVID tests and vaccinations. Our current numbers are about average compared to pre-COVID.
 - February had snow storms that affected outpatient services significantly.

Motion: Kevin Church made a motion to pass February, 2023 Financial Statements, with the correction mentioned above, and recommend they go to the Board.

Second: Matt Rees



Motion carried

2. March, 2023 Patient Financial Services and HRG Reports – Marie Brown - see report
 - Jessie Bugbee, NP, is now enrolled with Partnership. As a result, she can now see up to 10 patients a day.
 - We are 2nd lowest in denied claims of the counties Partnership covers.
3. Approval for Data Backup and Email Storage, Matt Rees and Jason Dockins – see quotes, for approximately \$160K.

Motion: Matt Rees made a motion to approve to purchase of data backup and email storage from Keep IT Simple, as quoted, and recommend they go to the Board.

Second: Matt Rees

Motion carried

- F. Discussion Items to Report to the Board – A summary of today’s reports will be taken to the Board.
- G. Next Meeting: Friday, May 19, 2023.
- H. Adjourned at 10:32 a.m.

Minutes by Karen Johnson

**Southern Humboldt Community
Healthcare District**

	April 22	May 22	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	Dec 22	Jan 23	Febr 23	March 23	Current 12 Month AVG	Year to Date- Current Year
In Patient Statistics														
Total Acute Patient Days	5	3	7	6	6	10	8	22	8	14	13	9	9	96
Total Swing Patient Days	98	54	3	3	26	37	51	91	95	95	95	80	61	573
Total SNF Patient Days	228	221	215	248	248	214	241	240	235	197	223	217	227	2,063
Total Patient Days	331	278	225	257	280	261	300	353	338	306	331	306	297	2,732
Total Acute Discharges	3	1	3	1	2	3	2	8	3	4	4	4	3	31
Total Swing Discharges	5	3	2	1	1	3	3	4	5	3	2	5	3	27
Total SNF Discharges	0	2	0	4	0	1	0	0	2	2	0	2	1	11
	8	6	5	6	3	7	5	12	10	9	6	11	7	69
Acute Length of Stay	1.67	3.00	2.33	6.00	3.00	3.33	4.00	2.75	2.67	3.50	3.25	2.25	3	31
ER Admits	3	2	3	1	2	3	2	8	5	6	4	4	4	35
I/P Lab Visits	17	22	23	41	61	15	20	27	27	34	17	33	28	275
I/P Radiology Visits	6	10	3	3	5	5	3	6	2	6	0	4	4	34
I/P CTs												3	3	
I/P EKG's	0	0	0	0	0	3	0	0	1	1	1	0	1	6
Out Patient Statistics														
ER Visits	219	248	270	278	287	259	226	271	277	239	219	211	250	2,267
Clinic Visits	452	500	479	466	581	415	467	463	468	407	363	467	461	4,097
SLS Visits	0	0				0	0	0	0	0	0	0	0	0
Outpatient Medical	1049	1453	1853	1859	2005	1184	839	905	701	712	437	1578	1,215	10,220
Laboratory Visits	574	681	702	753	1351	507	401	481	437	424	351	518	598	5,223
Radiology	161	154	193	162	160	173	171	166	147	164	129	199	165	1,471
Mammography	13	28	9	18	30	18	19	9	28	46	52	38	26	258
CT Scans	72	80	88	63	80	77	60	90	57	76	69	84	75	656
Ultra Sonography							8	30	75	25	58	86	47	282
EKG's	34	59	64	28	47	62	40	77	56	57	41	52	50	460
Total O/P Visits	2,574	3,203	3,658	3,627	4,541	2,695	2,231	2,492	2,246	2,150	1,719	3,233		24,934
Retail Pharmacy Rxs Sold	2,983	3,237	3,279	3,512	3,693	3,472	3,468	3,314	3,404	3,859	3,124	2,924	3,362	27,846
Salary Statistics														
Productive FTE's	79.7	81.1	81.2	81.2	80.2	87.4	90.7	98.4	87.5	92.3	94.8	98.0	86.0	
Paid FTE's	87.8	88.2	92.0	91.8	94.5	97.3	101.6	101.3	101.3	105.2	108.4	110.9	96.4	
Salaries & Ben as % of Net Rev	70.03%	71.65%	48.15%	2867.64%	56.79%	56.72%	82.33%	55.64%	69.71%	76.36%	60.63%	63.57%		
Benefits as % of Salaries	43.42%	47.12%	-24.13%	11.55%	23.93%	19.68%	32.98%	38.32%	23.86%	31.70%	33.14%	24.58%		
Revenue Statistics														
Gross A/R > 120 Days	2,181,976	1,997,956	1,799,059	1,676,234	1,718,059	1,160,605	794,385	751,731	532,080	752,580	787,397	915,239	1,465,723	
A/R>120 Days as % of Total AR	41.8%	41.8%	41.8%	43.8%	43.8%	39.3%	26.8%	26.8%	23.9%	23.9%	23.9%	23.9%	36.4%	
Gross Days in A/R	88.5	84.9	82.9	83.4	77.0	72.0	60.0	55.0	54.9	51.7	54.0	55.2	73.6	
Net Days in A/R	80.0	78.6	75.0	77.3	71.0	67.0	54.0	49.0	49.0	47.2	48.0	51.7	67.3	
A/R Cash Collections	1,024,101	1,137,769	1,227,309	801,517	1,182,187	815,275	767,658	937,047	1,319,235	1,319,235	1,260,563	1,600,484	1,013,478	
Collections as % of Net Rev	62.9%	91.6%	95.1%	54.9%	2860.8%	55.6%	51.6%	82.0%	79.2%	71.6%	93.7%	91.3%	302.8%	
Accounts Payable Days	7.2	7.8	3.9	2.1	1.1	0.8	2.2	2.2	2.2	2.2	2.2	2.2	3.7	
Cash Collections per Cal Day	33,036	36,702	39,591	25,855	38,135	26,299	24,763	30,227	42,556	42,556	40,663	51,629	32,693	347,603
Cash Disburs. per Cal Day	46,099	53,257	53,859	58,544	50,307	50,270	54,701	55,648	64,461	58,461	77,266	54,233	54,539	925,998
DATA Entry/Details/Calcs														
Calendar Days	30	31	30	31	31	30	31	30	31	31	28	31		

**Southern Humboldt Community
Healthcare District
Income Statement
March 2023**

Current Month			Year to Date			
\$					\$	%
Variance	Budget	Actual		Actual	Budget	Variance
			GROSS PATIENT REVENUE			
23,924	237,500.00	261,424.00	INPATIENT	2,246,540.00	2,375,000.00	(128,460)
36,629	41,670.00	78,299.00	INPATIENT ANCILLARY	568,276.00	416,700.00	151,576
441,435	1,202,080.00	1,643,515.00	OUTPATIENT ANCILLARY	14,192,025.00	12,020,800.00	2,171,225
501,988	1,481,250.00	1,983,238.00	TOTAL PATIENT REVENUE	17,006,841.00	14,812,500.00	2,194,341
			DEDUCTIONS FROM REVENUE			
(853)	515,630.00	514,777.00	CONTRACTUAL ALLOWANCES	4,572,078.00	5,156,300.00	(584,222)
(10,961)	71,670.00	60,709.00	PROVISION FOR BAD DEBTS	749,865.00	716,700.00	33,165
61,448	36,000.00	97,448.00	OTHER ALLOWANCES/DEDUCTIONS	797,693.00	360,000.00	437,693
	(300,000.00)	(300,000.00)	OTHER OPERATING IGTs & SUPPLEMENTAL	(2,800,000.00)	(3,000,000.00)	
49,634	323,300.00	372,934.00	TOTAL DEDUCTIONS	3,319,636.00	3,233,000.00	86,636
452,354	1,157,950.00	1,610,304.00	NET PATIENT REVENUE	13,687,205.00	11,579,500.00	2,107,705
7,087	12,000.00	19,087.00	OTHER OPERATING REVENUE	158,106.00	120,000.00	38,106
459,441	1,169,950.00	1,629,391.00	TOTAL OPERATING REVENUE	13,845,311.00	11,699,500.00	2,145,811
99,806	731,670.00	831,476.00	SALARIES & WAGES	7,263,717.00	7,316,700.00	(52,983)
46,033	158,330.00	204,363.00	EMPLOYEE BENEFITS	1,891,403.00	1,583,300.00	308,103
14,908	123,330.00	138,238.00	PROFESSIONAL FEES	1,768,999.00	1,233,300.00	535,699
360	112,500.00	112,860.00	SUPPLIES	1,663,868.00	1,125,000.00	538,868
13,645	21,670.00	35,315.00	REPAIRS & MAINTENANCE	193,015.00	216,700.00	(23,685)
81,638	110,000.00	191,638.00	PURCHASED SERVICES	1,771,499.00	1,100,000.00	671,499
31,901	14,170.00	46,071.00	UTILITIES	180,668.00	141,700.00	38,968
(304)	23,330.00	23,026.00	INSURANCE	127,416.00	233,300.00	(105,884)
7,479		7,479.00	INTEREST	7,479.00	0.00	7,479
(504)	38,330.00	37,826.00	DEPRECIATION/ AMORTIZATION	418,720.00	383,300.00	35,420
19,614	33,330.00	52,944.00	OTHER	616,140.00	333,300.00	282,840
314,576	1,366,660.00	1,681,236.00	TOTAL OPERATING EXPENSES	15,902,924.00	13,666,600.00	2,236,324
144,865	(196,710.00)	(51,845.00)	OPERATING PROFIT (LOSS)	(2,057,613.00)	(1,967,100.00)	(90,513)
(2,500)	95,000.00	92,500.00	TAX REVENUE	840,855.00	950,000.00	(109,145)
76,878	40,000.00	116,878.00	OTHER NONOPERATING REV (EXP)	1,276,106.91	400,000.00	876,107
		0.00	INTEREST INCOME	56,297.00		
74,378	135,000.00	209,378.00	NET NON OPERATING REV (EXP)	2,173,258.91	1,350,000.00	823,259
219,243	(61,710.00)	157,533.00	NET INCOME (LOSS)	115,645.91	(617,100.00)	732,746

**Southern Humboldt
Community Healthcare District
Income Statement Trend**

	April 22	May 22	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	Dec 22	Jan 23	Febr 23	March 23	12 Month AVG: Jan '22-Dec 22	YTD - Current Year
Inpatient Daily Hospital Services	217,261	192,011	175,686	203,494	195,530	226,636	229,926	312,161	274,851	267,263	275,255	261,424	235,958	2,246,540
Ancillary Revenue	71,057	64,210	41,791	62,795	46,574	49,420	59,860	97,151	49,174	76,880	48,123	78,299	62,111	568,276
Outpatient Revenue	1,285,791	1,414,753	1,463,561	1,494,265	1,585,012	1,608,495	1,477,715	1,791,368	1,514,071	1,549,924	1,527,660	1,643,515	1,529,678	14,192,025
Total Hospital Revenue	1,574,109	1,670,974	1,681,038	1,760,554	1,827,116	1,884,551	1,767,501	2,200,680	1,838,096	1,894,067	1,851,038	1,983,238	1,827,747	17,006,841
Contractual Allowances	556,716	615,921	472,276	144,218	594,051	673,790	815,485	701,700	197,898	485,611	444,548	514,777	518,083	4,572,078
Provision for Bad Debts	49,676	17,220	43,045	76,189	12,288	96,895	34,203	64,639	53,223	334,487	17,232	60,709	71,651	749,865
Other Allowances/Deductions	52,827	61,168	21,290	191,920	73,992	78,939	90,138	84,880	78,020	49,789	52,567	97,448	77,748	797,693
Other Operating: IGTs & Supplemental	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(400,000)	(300,000)	(308,333)	(2,800,000)
Total Deductions	359,219	394,309	236,611	112,327	380,331	549,624	639,826	551,219	29,141	569,887	114,347	372,934	359,148	3,319,636
Contractual %													20%	20%
Net Patient Revenue	1,214,890	1,276,665	1,444,427	1,648,227	1,446,785	1,334,927	1,127,675	1,649,461	1,808,955	1,324,180	1,736,691	1,610,304	1,468,599	13,687,205
Net Revenue %	77%	76%	86%	94%	79%	71%	64%	75%	98%	70%	94%	81%	80%	80%
Other Operating Revenue	26,619	14,215	15,242	15,449	20,822	16,920	15,442	15,842	16,490	21,700	16,354	19,087	17,849	158,106
Total Revenue	1,241,509	1,290,880	1,459,669	1,663,676	1,467,607	1,351,847	1,143,117	1,665,303	1,825,445	1,345,880	1,753,045	1,629,391	1,486,447	13,845,311
Salaries & Wages	606,216	628,652	926,391	1,062,282	672,518	704,531	707,695	669,912	1,036,649	780,344	798,310	831,476	785,415	7,263,717
Employee Benefits	263,210	296,245	(223,582)	122,742	160,924	138,636	233,405	256,697	247,346	262,745	264,545	204,363	185,606	1,891,403
Professional Fees	178,201	228,761	214,234	175,415	224,275	217,692	269,048	233,284	141,316	228,731	141,000	138,238	199,183	1,768,999
Supplies	68,106	119,328	64,935	103,987	132,886	89,573	137,641	164,621	150,619	175,771	595,910	112,860	159,686	1,663,868
Repairs & Maintenance	43,108	21,161	24,467	48,351	15,083	12,430	10,658	15,757	18,360	20,506	16,555	35,315	23,479	193,015
Purchased Services	87,732	221,948	427,722	189,613	202,305	195,034	197,269	169,223	193,708	198,548	234,161	191,638	209,075	1,771,499
Utilities	32,704	18,898	42,146	9,191	17,557	18,992	19,889	16,375	19,917	19,910	12,766	46,071	22,868	180,668
Insurance	13,112	13,112	13,111	13,117	13,117	13,026	13,026	13,026	13,026	13,026	13,026	23,026	13,896	127,416
Interest												7,479	7,479	7,479
Depreciation	48,603	48,603	48,603	47,210	47,210	48,125	48,125	48,127	48,128	48,128	45,841	37,826	47,044	418,720
Other Expense	41,975	54,246	77,739	42,944	73,651	70,056	58,985	82,417	129,231	64,567	41,345	52,944	65,842	616,140
Total Expenses	1,382,967	1,650,954	1,615,766	1,814,852	1,559,526	1,508,095	1,695,741	1,669,439	1,998,300	1,812,276	2,163,459	1,681,236	1,719,573	15,902,924
Expenses %	111%	128%	111%	109%	106%	112%	148%	100%	109%	135%	123%	103%	116%	4%
Profit/Loss from Operations	(141,458)	(360,074)	(156,097)	(151,176)	(91,919)	(156,248)	(552,624)	(4,136)	(172,855)	(466,396)	(410,414)	(51,845)	(233,126)	(2,057,613)
Tax Revenue	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	100,855	92,500	92,500	93,196	840,855
Other Non Operating Rev (Exp)	301,936	365,465	724,752	100,000	12,035	73,376	55,512		85,913	401,333	431,060	116,878	242,569	1,276,107
Interest Income	9,031					27,704		143	28,450				16,332	56,297
Net Non-operating Rev/(Exp)	403,467	457,965	817,252	192,500	104,535	193,580	148,012	92,643	206,863	502,188	523,560	209,378	352,097	2,173,259
NET INCOME/ (LOSS)	262,009	97,891	661,155	41,324	12,616	37,332	(404,612)	88,507	34,008	35,792	113,146	157,533	118,971	115,646

Southern Humboldt Community Healthcare District
Balance Sheet
March 2023

ASSETS	
Current Assets	
Cash- Checking & Investments	2,897,978
LAIF Account	883,840
Humboldt County Property Tax Acct	4,700
Patient Accounts Receivable	2,736,001
Less Allowances	1,255,238
Accounts Receivable- Net	<u>1,480,763</u>
Other Receivables	3,635,509
Inventories	156,504
Estimated 3rd Party Settlements	
Prepaid expenses and Deposits	4,233,413
Total current assets	<u><u>13,292,707</u></u>
Property and Equipment	
Land	955,377
Land improvements	553,251
Buildings	4,627,955
Equipment	6,456,557
Construction in progress	4,016,312
Total property and equipment	<u>16,609,452</u>
Less : accumulated depreciation	<u>(6,826,745)</u>
Net property and equipment	<u>9,782,707</u>
Other Assets	
Investments	5,852
Total Other Assets	<u>5,852</u>
Total Assets	<u><u>23,081,266</u></u>

LIABILITIES & FUND BALANCE	
Current Liabilities	
Accounts Payable	25,272
Accrued Payroll & Related costs	854,961
Other Current Liabilities	
Deferred revenue IGT	
A/R Credit balances	
Loan - HAF & RREDC	1,000,000
Medicare Contingency	2,000,000
CHFFA Help II Loan	1,200,000
Current Portion-Long Term Debt	
Other Short Term Debt - PPP Loan	
Accrued interest	
Total current Liabilities	<u>5,080,233</u>
Long Term Debt, Less Current Portion	
CHFFA Bridge Loan	511,000
Less: Current Portion-Long Term Debt	
Total Long-term debt	<u>511,000</u>
Net Long Term Debt	<u>511,000</u>
Equity	
Unrestricted Fund Balance--Prior Years	15,105,592
Net Income (Loss)--Current Year	115,646
Restricted Fund Balance	
Total fund balance	<u>17,490,032</u>
Total Liabilities and Fund Balance	<u><u>23,081,266</u></u>

Southern Humboldt Community Healthcare District

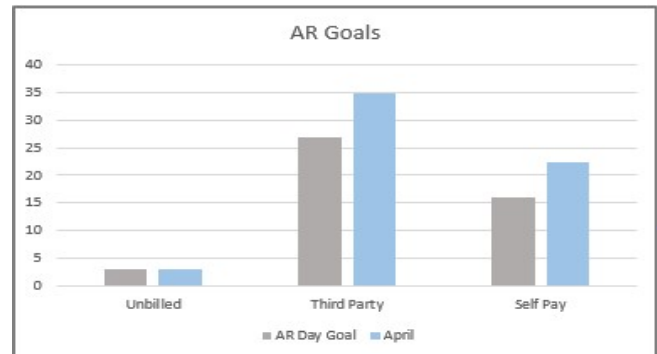
April 2023



Key Items

- ➡ Cash totaled \$641K, 65% of net revenue
- ➡ AR increased 437K to 60.4 days
- ➡ Third Party aging increased \$8K, to 14.0%
- ➡ Unbilled AR decreased 1.5 days, ending at 3.2 days

Detailed Initiatives & Obstacles



- **Overall AR:** The month of April closed with \$3.1M in gross AR or 60.4 days. This is an overall increase of 8.7 days from March. Revenue came in \$26K higher than what was reported in March, ending at \$1.6M. We saw a \$437K increase in gross AR. Third Party AR saw an overall increase of 8.7 days, ending at 34.8 days. Unbilled AR decreased 1.5 days ending at 3.2 AR days. We continue to discuss unbilled AR in the bi-weekly conference calls between SHCHD and HRG and will continue to stay on our radar in the coming months. Cash collections came in much lower in April than we have seen months prior, coming in at \$641M or 65% of net revenue. Cash was low for multiple reasons. For many months, SHCHD has been in the process of transitioning health systems. Towards the end of March, SHCHD put well over 100 claims on hold for Epic Live Claims Testing. Claims testing with Epic began in the middle of April—testing roughly 50 of the claims that were placed on hold, however, the remaining that were not tested were not billed until the beginning of May. We expect to see payment on these held claims in the month of May. Unfortunately, there were also fewer LTC and swing bed claims paid due to expired LTC patients in late March, and claims pending for authorization/TAR's. In April, there was roughly \$73K pending for authorization/TAR. We saw delays in coding where the unbilled was high from the middle of March through the middle of April, seeing improvements late in April. The delay in coding and the accounts pending authorization/TAR's negatively impacts cash flow along with overall AR. With the current AR goals that are in place, we are now 14.4 days from hitting our overall AR target of 46 days.
- **Self Pay:** Self Pay AR increased by of 1.5 AR days to 22.4, ending 6.4 days away from the set goal of 16 AR days. Self Pay collections came in at \$28K, \$5K less than what we collected in March. We have not been able to send any files to collections since December 2022. Arcadia Recovery Bureau, notified us at the beginning/middle of January that they are no longer able to collect within the state of California and have relinquished their capabilities to work with SHCHD. With that being said, SHCHD continues to work on acquiring a new agency. At the end of March, SHCHD had reached out to CCOC requesting for the agencies legal department to prepare a contract. The contract has been prepared by CCOC and signed by SHCHD. We are currently with COCC to build an agency report and Goodbye letter meeting the AB1020 requirements. We continue to work with CCOC and SHCHD to do all we can to ensure this bad debt obstacle does not create too severe of a setback in the self pay AR.
- **Third Party Aging:** April closed with \$294K in Third Party balances aged over 90 days, totaling 14.0%. This is a decrease of 2.4% from February. Medicare increased by \$10K, increasing 1.7% to 6.0%. Medi-Cal aging decreased by \$2K, at 14.1%. Commercial aging increased by \$4K and ended April at 29.9%. Workers Compensation decreased by \$4K, to 21.4%. Third Party aging is now just 1% away from our goal and will continue to be an area of focus until that goal is met.



Industry Updates

COVID-19 Public Health Emergency Ending in May

On February 9, the Department of Health and Human Services (HHS) announced the Public Health Emergency (PHE) for COVID-19 will end on May 11, 2023. During the PHE, CMS has used a combination of emergency authority waivers, regulations, enforcement discretion, and sub-regulatory guidance to ensure easier access to care during the PHE for health care providers and their beneficiaries.

Some of the flexibilities that were created during the pandemic were recently expanded by the Consolidated Appropriations Act, 2023. Others, while critical during our initial responses to COVID-19, are no longer needed. CMS has made further updates to the CMS Emergencies Page with useful information for providers – specifically around major telehealth and individual waivers – that were initiated during the Public Health Emergency (PHE). For a full listing of COVID-19 Public Health Emergency (PHE) waivers and flexibilities, please visit [CMS.gov/coronavirus-waivers](https://www.cms.gov/coronavirus-waivers).

The Department of Health and Human Services (HHS) has released a COVID-19 Transition Roadmap to help explain changes to waivers. In the coming weeks, CMS will be hosting stakeholder calls and office hours to provide additional information. Please continue to visit the CMS Emergencies Page for continuous updates regarding PHE sunset guidance as information becomes available to the public.

If you have any questions, concerns, or points you wish to discuss after reviewing the enclosed information, please feel free to contact me.

Sydni Thomas | Revenue Cycle Supervisor

Healthcare Resource Group

Office 509-703-4920 | sythomas@hrgpros.com

**Southern Humboldt Community
Healthcare District
MONTH END FINANCE REPORT**



SoHum Health

April 2023

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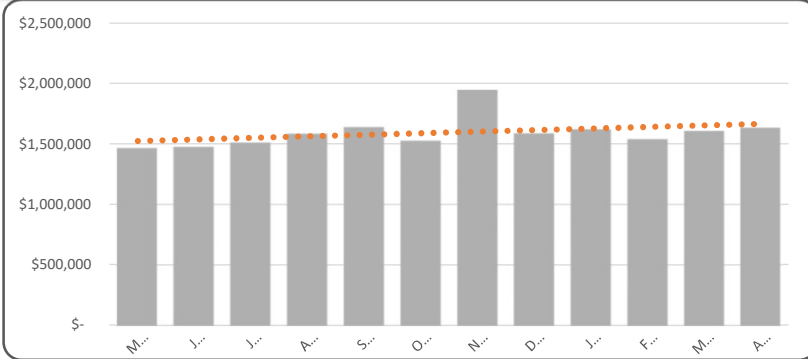
FINANCE DASHBOARD

Revenue Cycle Performance	Revenue Cycle Performance																											
	Target		November-22		December-22		January-23		February-23		March-23		April-23															
	REVENUE																											
	Net Revenue		\$976,735		\$888,473		\$1,137,069		\$1,015,903		\$982,852		\$906,723															
	Gross Revenue		\$1,947,165		\$1,586,113		\$1,620,070		\$1,537,305		\$1,606,835		\$1,632,497															
	CASH																											
	Cash Collections as a % of Net Revenue		100%		124%		141%		123%		90%		126%		65%													
	Cash Collections		\$937,047		\$1,373,812		\$1,095,480		\$1,021,149		\$1,276,559		\$641,314															
	ACCOUNTS RECEIVABLE																											
	Net AR		\$1,085,157		\$1,433,557		\$1,632,047		\$1,660,729		\$1,480,763		\$1,672,344															
Gross AR		\$2,736,117		\$3,016,738		\$2,893,400		\$2,903,063		\$2,736,001		\$3,173,025																
Unbilled		3		4.4		4.3		6.8		2.6		4.7		3.2														
Third Party		27		26.9		32.6		27.9		31.9		26.1		34.8														
Self Pay		16		17.4		17.9		17.0		20.6		20.9		22.4														
Total Days in AR		46		48.7		54.9		51.7		55.1		51.7		60.4														
Days in AR - Credit Balances		< 1		1.74		1.78		1.80		1.98		2.75		2.60														
UNBILLED																												
In-house		< 2 Days		0.0		0.3		0.2		0.4		0.3		0.2														
DNFB		< 1 Day		4.4		4.1		6.6		2.2		4.4		2.9														
Total Unbilled		<3 Days		4.4		4.3		6.8		2.6		4.7		3.2														
Third Party	Third Party																											
	Target		November-22		December-22		January-23		February-23		March-23		April-23															
	AGING (excluding credits)																											
	Medicare Aging > 90 Days		11%		4.8%		\$ 33,877		4.9%		\$ 34,121		4.1%		\$ 29,966		3.8%		\$ 24,185		4.3%		\$ 25,253		6.0%		\$ 35,224	
	Medicaid Aging > 90 Days		12%		21.0%		\$ 155,056		20.0%		\$ 210,268		21.5%		\$ 181,351		19.0%		\$ 163,026		20.1%		\$ 169,221		14.1%		\$ 167,605	
	Commercial Aging > 90 Days		20%		17.4%		\$ 57,667		17.6%		\$ 54,079		19.5%		\$ 76,719		27.6%		\$ 91,467		31.3%		\$ 79,558		29.9%		\$ 83,589	
	Work Comp Aging > 90 Days		35%		26.9%		\$ 10,592		32.9%		\$ 13,486		39.3%		\$ 16,409		22.4%		\$ 9,812		19.7%		\$ 11,437		21.4%		\$ 7,490	
	Total Third Party Aging > 90 Days		13%		14.1%		\$ 257,193		14.9%		\$ 311,954		15.2%		\$ 304,445		15.3%		\$ 288,490		16.4%		\$ 285,468		14.0%		\$ 293,907	
	CLAIM SUBMISSION EFFICIENCY																											
	Claims Submission		1,974		\$ 2,012,812		1,847		\$ 2,232,303		1,682		\$ 2,135,776		1,494		\$ 1,941,893		1,483		\$ 1,988,632		1,526		\$ 2,074,118			
Clean Claims		85%		81%		77%		79%		85%		82%		85%		82%		85%		82%		85%		82%		85%		
Denial Percent		5%		7%		5%		5%		4%		5%		5%		5%		5%		5%		5%		5%		5%		
Total Denial Rate		Count Amt		168		\$ 133,529		156		\$ 108,174		162		\$ 112,276		166		\$ 87,041		150		\$ 94,322		157		\$ 92,321		
Late Charges		Count Amt		10		\$ 94		49		\$ 438		11		\$ 380		20		\$ 878		26		\$ 4,337		0		\$ 164		
Communication Log Backlog		12		\$ 26,345		49		\$ 85,257		59		\$ 111,814		41		\$ 47,301		31		\$ 64,318		68		\$ 118,556				
Self Pay	Self Pay																											
	Target		November-22		December-22		January-23		February-23		March-23		April-23															
	INVENTORY & QUALITY																											
	Total Inventory		2,088		\$ 974,408		2,136		\$ 986,852		2,139		\$ 951,571		2,191		\$ 1,088,045		2,260		\$ 1,104,091		2,303		\$ 1,178,370			
	New		383		\$ 113,046		321		\$ 124,494		304		\$ 103,514		219		\$ 97,114		371		\$ 119,082		253		\$ 77,689			
	Resolved		276		\$ 67,863		253		\$ 91,261		206		\$ 37,835		250		\$ 82,453		281		\$ 54,473		230		\$ 21,314			
	Aged >180 days from Assignment		< 25%		28.6%		\$ 278,517		35.4%		\$ 348,985		41.5%		\$ 395,331		41.3%		\$ 449,618		48.3%		\$ 532,779		50.7%		\$ 597,037	
	Total Payment Plans over 120 days		\$15,425		\$21,273		\$26,015		\$30,611		\$26,650		\$27,150		\$27,150		\$27,150		\$27,150		\$27,150		\$27,150		\$27,150			
	Average Speed to Answer		< 60 seconds		124		211		215		145		229		149		229		149		229		149		229		149	
	STATEMENTS & LETTERS																											
Statements & Letters		697		648		676		615		562		463		697		648		676		615		562		463		697		
Charity Care Applications In Process		27		\$ 27,564		0		\$ -		9		\$ 402		1		\$ 391		18		\$ 9,208		7		\$ 8,578		27		
Inbound and Outbound Calls		In Out		147		348		24		120		156		304		105		92		139		185		67		272		
WRITE OFFS																												
Bad Debt as a % of Gross Revenue		< 2%		1.1%		\$ 22,287		0.4%		\$ 5,920		0.0%		\$ -		0.0%		\$ -		0.0%		\$ -		0.0%		\$ -		
Charity as a % of Gross Revenue		< 2%		1.9%		\$ 36,963		2.1%		\$ 33,516		3.9%		\$ 63,113		1.0%		\$ 14,747		1.5%		\$ 23,556		0.1%		\$ 973		

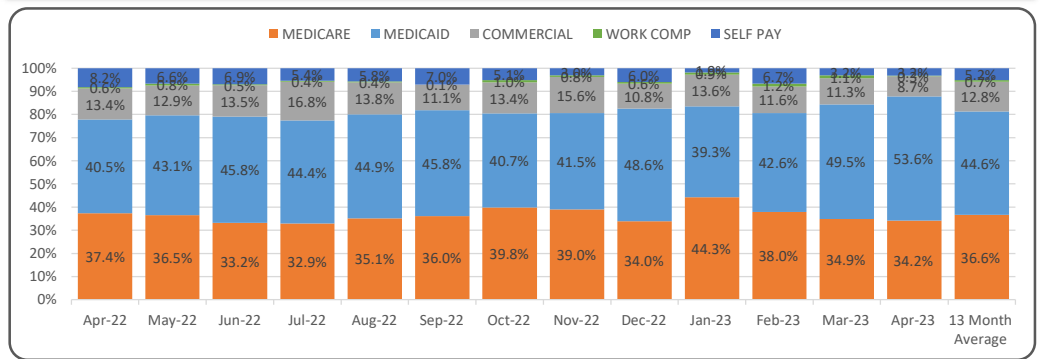
GROSS REVENUE

PAYER	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	13 Month Average
MEDICARE	\$ 517,108	\$ 535,226	\$ 490,275	\$ 497,277	\$ 555,868	\$ 590,200	\$ 606,856	\$ 760,302	\$ 539,320	\$ 717,741	\$ 584,209	\$ 560,965	\$ 557,768	\$ 577,932
MEDICAID	\$ 559,974	\$ 631,339	\$ 676,074	\$ 670,704	\$ 710,829	\$ 749,538	\$ 620,393	\$ 808,367	\$ 770,467	\$ 636,332	\$ 654,199	\$ 794,626	\$ 874,406	\$ 704,404
COMMERCIAL	\$ 185,153	\$ 188,623	\$ 199,337	\$ 254,416	\$ 218,738	\$ 181,491	\$ 204,841	\$ 304,163	\$ 170,862	\$ 220,365	\$ 178,568	\$ 182,374	\$ 142,791	\$ 202,440
WORK COMP	\$ 8,879	\$ 12,311	\$ 6,889	\$ 6,454	\$ 6,147	\$ 1,698	\$ 14,805	\$ 15,345	\$ 9,587	\$ 15,137	\$ 17,996	\$ 18,086	\$ 5,119	\$ 10,650
SELF PAY	\$ 113,045	\$ 97,212	\$ 101,982	\$ 81,299	\$ 91,154	\$ 114,603	\$ 78,345	\$ 58,989	\$ 95,876	\$ 30,494	\$ 102,332	\$ 50,784	\$ 52,413	\$ 82,195
TOTAL	\$ 1,384,159	\$ 1,464,711	\$ 1,474,557	\$ 1,510,151	\$ 1,582,735	\$ 1,637,530	\$ 1,525,240	\$ 1,947,165	\$ 1,586,113	\$ 1,620,070	\$ 1,537,305	\$ 1,606,835	\$ 1,632,497	\$ 1,577,621
AVERAGE DAILY REVENUE	\$ 49,141	\$ 48,784	\$ 47,510	\$ 48,363	\$ 49,646	\$ 51,418	\$ 51,582	\$ 56,153	\$ 54,984	\$ 56,015	\$ 52,705	\$ 52,936	\$ 52,491	\$ 51,671

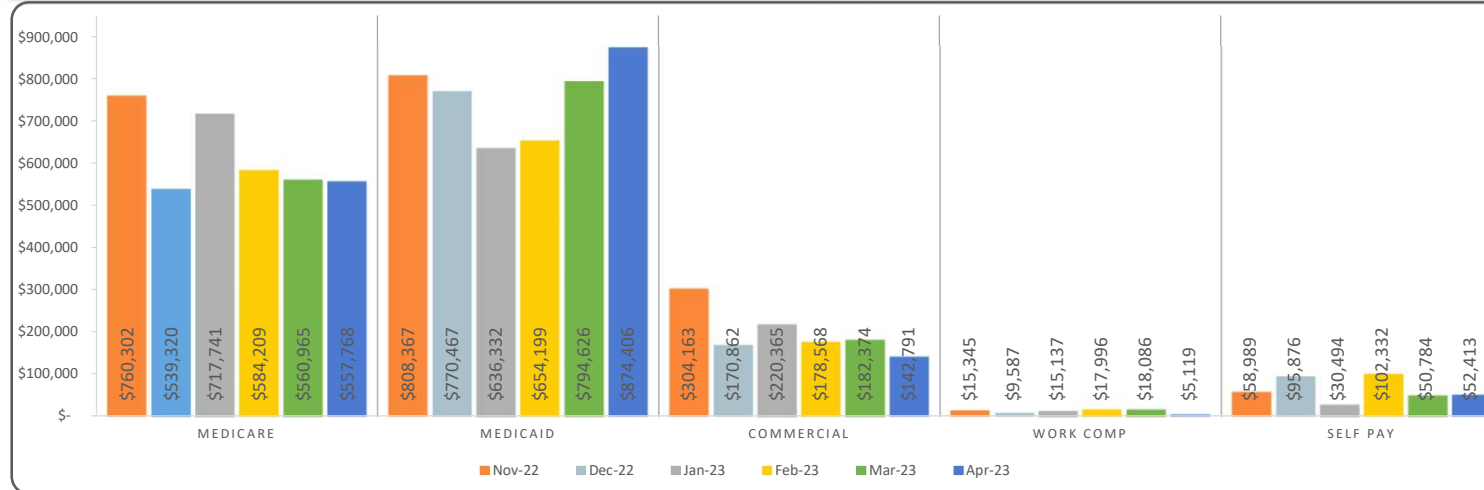
Gross Revenue



Payer Mix



Revenue Trending By Payer



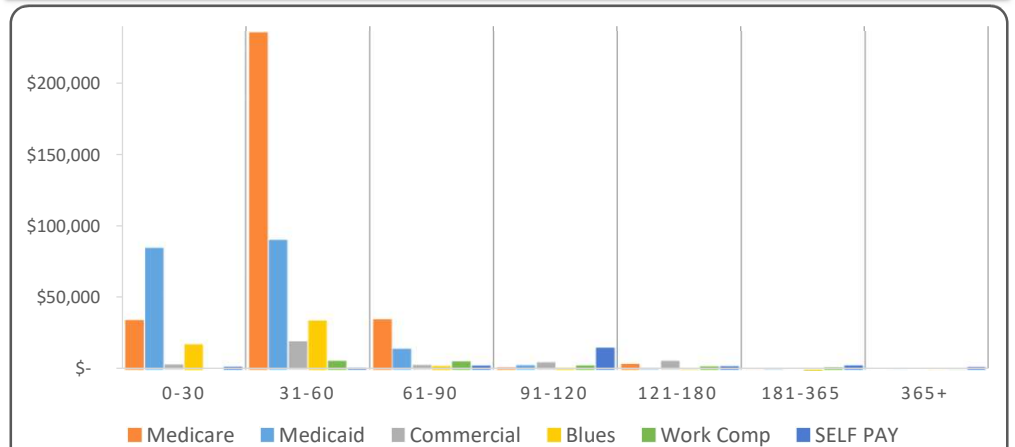
CASH DETAIL

PAYER	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	13 Month Average
MEDICARE														
Payments	\$ 491,736	\$ 653,772	\$ 743,061	\$ 450,340	\$ 268,672	\$ 272,770	\$ 313,604	\$ 441,248	\$ 904,435	\$ 591,668	\$ 592,859	\$ 743,922	\$ 310,558	\$ 521,434
Adjustments	\$ (48,508)	\$ (48,202)	\$ (155,707)	\$ 20,576	\$ 186,886	\$ 153,735	\$ 163,209	\$ 59,652	\$ (305,051)	\$ (87,776)	\$ (99,709)	\$ (134,234)	\$ 106,519	\$ (14,508)
Collection %	111%	108%	127%	96%	59%	64%	66%	88%	151%	117%	120%	122%	74%	100%
MEDICAID														
Payments	\$ 327,277	\$ 306,596	\$ 243,359	\$ 137,465	\$ 623,479	\$ 319,979	\$ 247,066	\$ 308,165	\$ 264,924	\$ 314,806	\$ 255,109	\$ 277,640	\$ 193,806	\$ 293,821
Adjustments	\$ 296,009	\$ 471,305	\$ 476,678	\$ 288,197	\$ 355,444	\$ 456,542	\$ 502,029	\$ 451,692	\$ 433,745	\$ 547,064	\$ 449,945	\$ 461,105	\$ 361,576	\$ 427,025
Collection %	53%	39%	34%	32%	64%	41%	33%	41%	38%	37%	36%	38%	35%	40%
COMMERCIAL														
Payments	\$ 94,255	\$ 35,661	\$ 49,987	\$ 78,377	\$ 90,192	\$ 83,210	\$ 61,199	\$ 61,572	\$ 52,160	\$ 48,629	\$ 73,731	\$ 117,204	\$ 36,603	\$ 67,906
Adjustments	\$ 34,954	\$ 19,183	\$ 15,330	\$ 67,108	\$ 37,478	\$ 26,028	\$ 33,117	\$ 38,841	\$ 16,336	\$ 21,767	\$ 27,065	\$ 30,397	\$ 24,802	\$ 30,185
Collection %	73%	65%	77%	54%	71%	76%	65%	61%	76%	69%	73%	79%	60%	69%
BLUES														
Payments	\$ 66,073	\$ 86,067	\$ 125,891	\$ 74,430	\$ 127,658	\$ 75,087	\$ 95,374	\$ 76,431	\$ 116,673	\$ 92,264	\$ 63,385	\$ 96,727	\$ 54,673	\$ 88,518
Adjustments	\$ 35,755	\$ 42,946	\$ 57,868	\$ 40,415	\$ 54,789	\$ 40,371	\$ 41,878	\$ 42,420	\$ 44,446	\$ 44,703	\$ 43,122	\$ 51,765	\$ 30,285	\$ 43,905
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	72%	67%	60%	65%	64%	66%
WORK COMP														
Payments	\$ 1,482	\$ 9,756	\$ 7,723	\$ 6,841	\$ 6,504	\$ 6,931	\$ 6,447	\$ 1,565	\$ 5,615	\$ 17,126	\$ 4,638	\$ 7,853	\$ 17,944	\$ 7,725
Adjustments	\$ 1,463	\$ 4,651	\$ 5,630	\$ 2,719	\$ 4,325	\$ 2,288	\$ 3,708	\$ 879	\$ 2,189	\$ 6,198	\$ 1,926	\$ 8,982	\$ 8,713	\$ 4,129
Collection %	50%	68%	58%	72%	60%	75%	63%	64%	72%	73%	71%	47%	67%	65%
SELF PAY														
Payments	\$ 42,539	\$ 45,773	\$ 47,380	\$ 38,993	\$ 65,640	\$ 57,009	\$ 43,947	\$ 48,022	\$ 29,312	\$ 30,943	\$ 31,426	\$ 33,213	\$ 27,729	\$ 41,687
Bad Debt Recoveries	\$ 739	\$ 144	\$ 179	\$ 57	\$ 44	\$ 288	\$ 21	\$ 44	\$ 694	\$ 44	\$ -	\$ -	\$ -	\$ 173
Adjustments	\$ 36,623	\$ 18,153	\$ 26,050	\$ 160,625	\$ 50,805	\$ 43,691	\$ 30,031	\$ 14,039	\$ 13,402	\$ 6,237	\$ 17,897	\$ 30,789	\$ 21,095	\$ 36,111
Charity Care	\$ 87,222	\$ 45,909	\$ 199,419	\$ 53,600	\$ 81,379	\$ 72,800	\$ 54,563	\$ 36,963	\$ 33,516	\$ 63,113	\$ 14,747	\$ 23,556	\$ 973	\$ 59,058
Bad Debt	\$ -	\$ 27,754	\$ 21,026	\$ 11,557	\$ 21,643	\$ 512,826	\$ 419,473	\$ 22,287	\$ 5,920	\$ -	\$ -	\$ -	\$ -	\$ 80,191
Total SP Adjustments	\$ 123,845	\$ 91,816	\$ 246,494	\$ 225,781	\$ 153,827	\$ 629,317	\$ 504,067	\$ 73,289	\$ 52,838	\$ 69,350	\$ 32,644	\$ 54,346	\$ 22,067	\$ 175,360
Collection %	26%	33%	16%	15%	30%	8%	8%	40%	36%	31%	49%	38%	56%	30%
TOTAL														
Total Payments	\$ 1,024,101	\$ 1,137,769	\$ 1,217,580	\$ 786,503	\$ 1,182,187	\$ 815,275	\$ 767,658	\$ 937,047	\$ 1,373,812	\$ 1,095,480	\$ 1,021,149	\$ 1,276,559	\$ 641,314	\$ 1,021,264
Total Adjustment	\$ 443,517	\$ 581,700	\$ 646,293	\$ 644,797	\$ 792,749	\$ 1,308,282	\$ 1,248,008	\$ 666,773	\$ 244,503	\$ 601,307	\$ 454,994	\$ 472,360	\$ 553,962	\$ 490,736
Total Collection %	70%	66%	65%	55%	60%	38%	38%	58%	85%	65%	69%	73%	54%	61%

Cash & Adjustment Trending

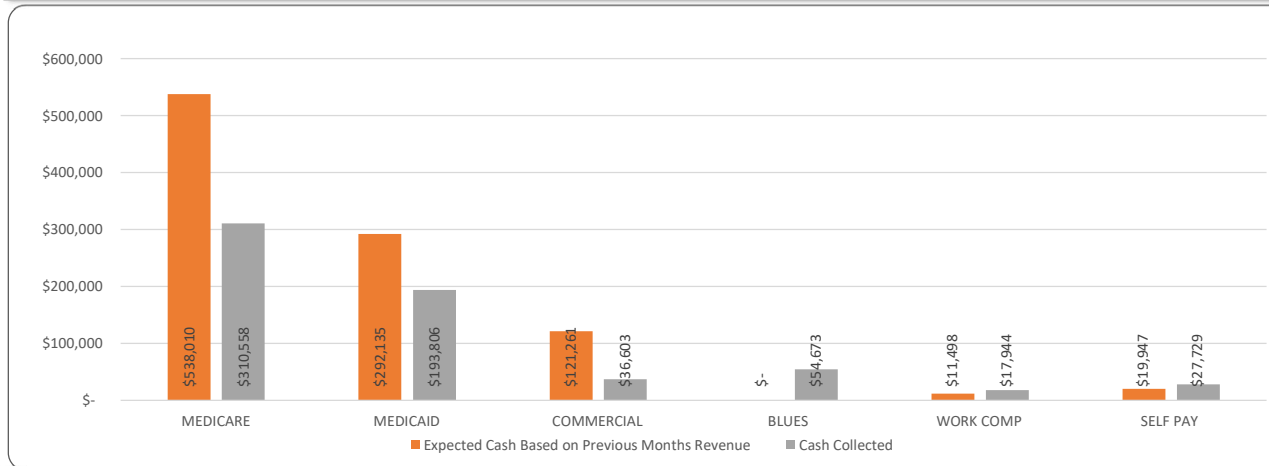


Cash Collections by Discharge Date

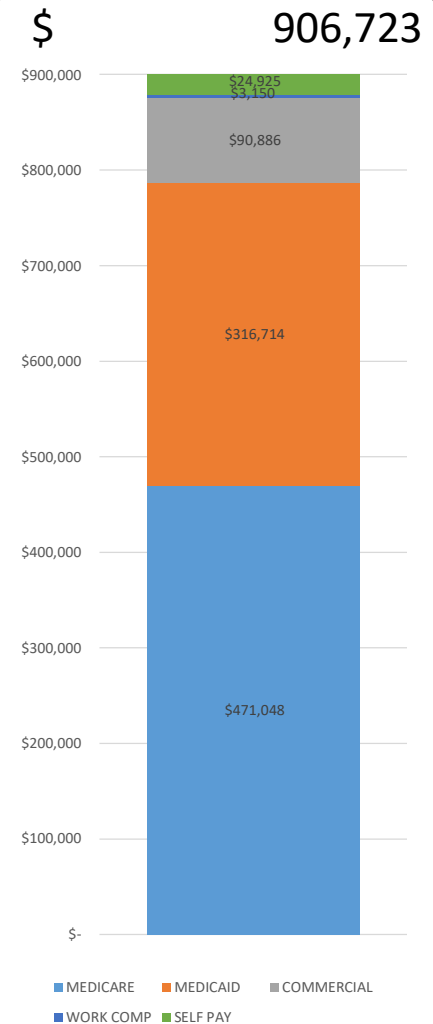


CASH FORECASTING

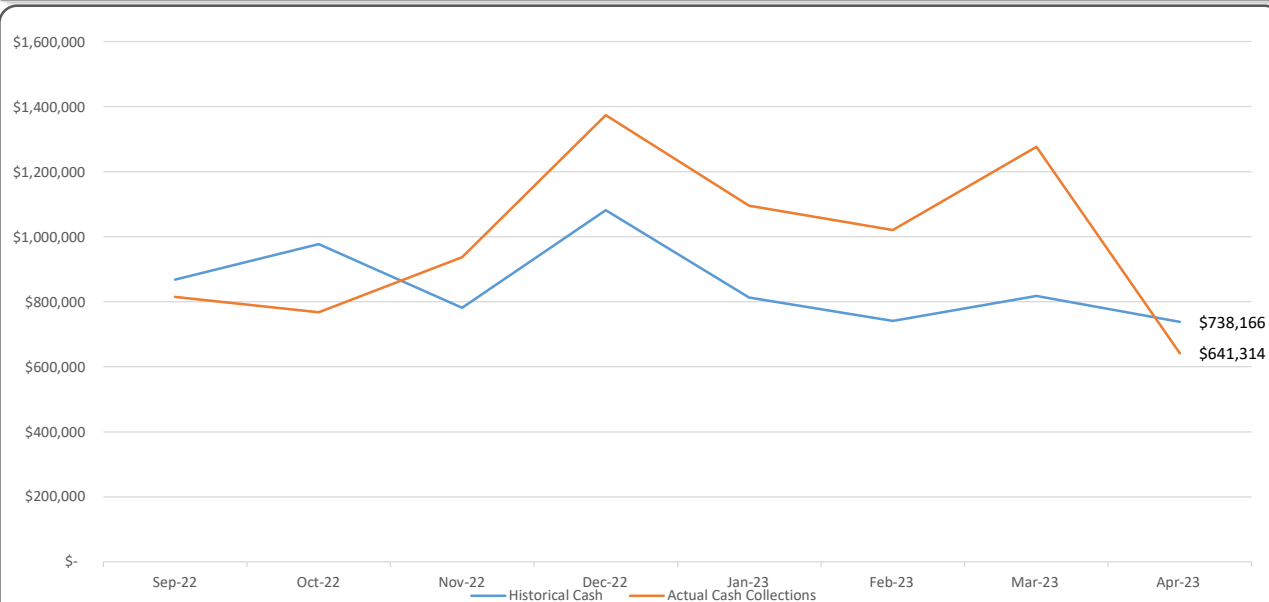
Expected Last Month vs Cash Collected (Based on Previous Months Revenue)



Cash Expected Next Month
(Based on this Months Revenue)



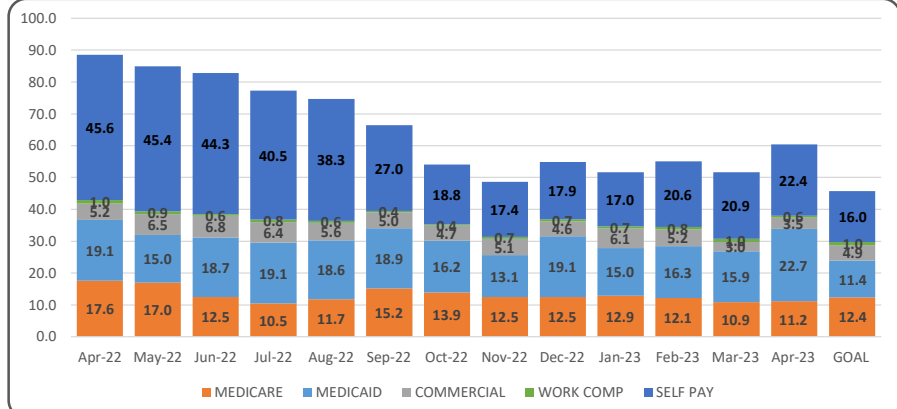
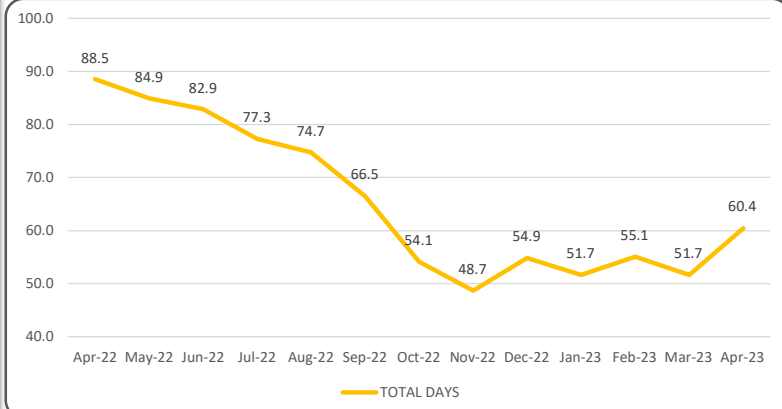
Actual Cash Based on Historical Collections



ACCOUNTS RECEIVABLE

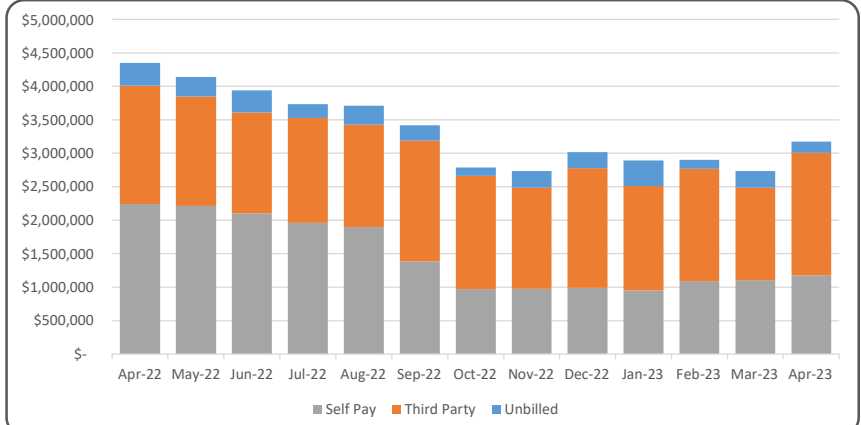
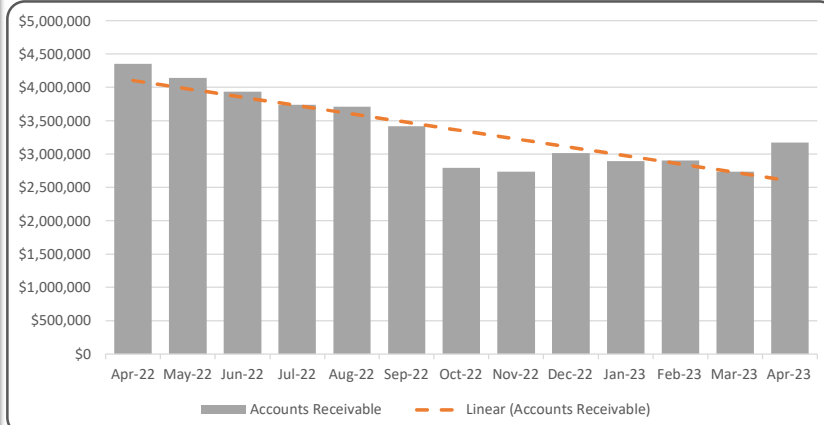
AR Days

PAYER	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	13 Month Average
MEDICARE	17.6	17.0	12.5	10.5	11.7	15.2	13.9	12.5	12.5	12.9	12.1	10.9	11.2	13.1
MEDICAID	19.1	15.0	18.7	19.1	18.6	18.9	16.2	13.1	19.1	15.0	16.3	15.9	22.7	17.5
COMMERCIAL	5.2	6.5	6.8	6.4	5.6	5.0	4.7	5.1	4.6	6.1	5.2	3.0	3.5	5.2
WORK COMP	1.0	0.9	0.6	0.8	0.6	0.4	0.4	0.7	0.7	0.7	0.8	1.0	0.6	0.7
SELF PAY	45.6	45.4	44.3	40.5	38.3	27.0	18.8	17.4	17.9	17.0	20.6	20.9	22.4	28.9
TOTAL DAYS	88.5	84.9	82.9	77.3	74.7	66.5	54.1	48.7	54.9	51.7	55.1	51.7	60.4	65.5



AR Balance

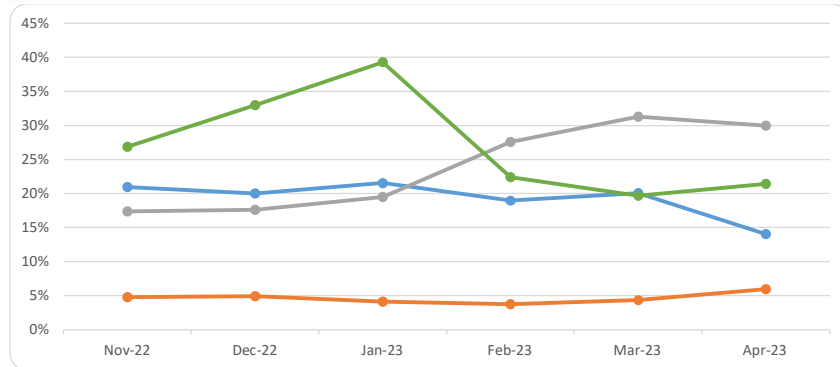
PAYER	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	13 Month Average
MEDICARE	\$ 864,590	\$ 828,105	\$ 593,780	\$ 507,839	\$ 582,895	\$ 783,406	\$ 715,189	\$ 702,322	\$ 685,997	\$ 721,466	\$ 640,281	\$ 577,661	\$ 586,779	\$ 676,178
MEDICAID	\$ 939,475	\$ 733,511	\$ 888,101	\$ 921,687	\$ 921,244	\$ 969,381	\$ 837,689	\$ 737,438	\$ 1,050,271	\$ 840,983	\$ 858,761	\$ 841,757	\$ 1,191,120	\$ 902,417
COMMERCIAL	\$ 255,074	\$ 319,138	\$ 321,984	\$ 311,717	\$ 275,712	\$ 258,102	\$ 244,212	\$ 284,569	\$ 254,521	\$ 340,591	\$ 275,168	\$ 157,304	\$ 184,884	\$ 267,921
WORK COMP	\$ 50,949	\$ 42,910	\$ 27,858	\$ 36,591	\$ 28,844	\$ 19,071	\$ 23,134	\$ 37,379	\$ 39,097	\$ 19,071	\$ 40,808	\$ 55,187	\$ 31,871	\$ 36,345
SELF PAY	\$ 2,240,554	\$ 2,216,895	\$ 2,105,043	\$ 1,959,428	\$ 1,899,559	\$ 1,388,640	\$ 970,309	\$ 974,408	\$ 986,852	\$ 951,571	\$ 1,088,045	\$ 1,104,091	\$ 1,178,370	\$ 1,466,444
TOTAL	\$ 4,350,642	\$ 4,140,558	\$ 3,936,767	\$ 3,737,262	\$ 3,708,255	\$ 3,418,601	\$ 2,790,532	\$ 2,736,117	\$ 3,016,738	\$ 2,893,400	\$ 2,903,063	\$ 2,736,001	\$ 3,173,025	\$ 3,349,305



ACCOUNTS RECEIVABLE AGING

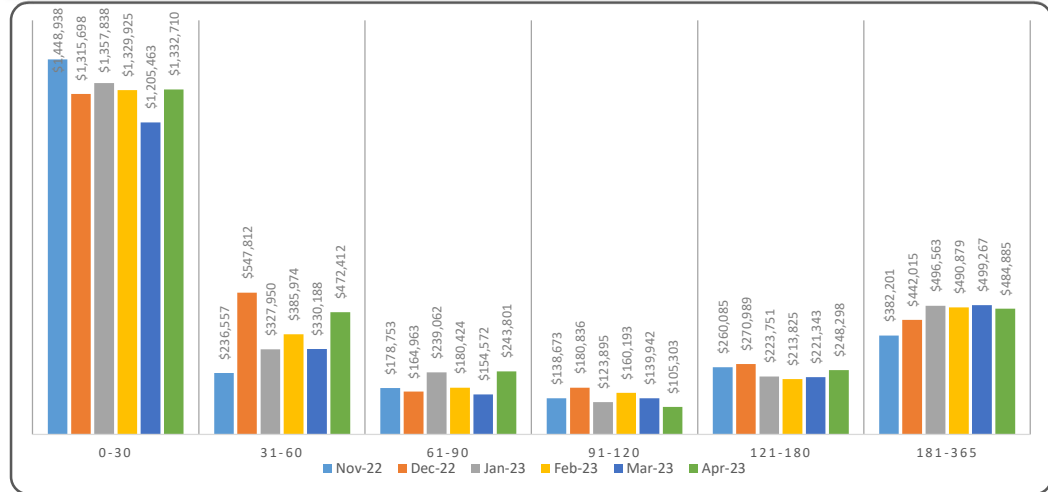
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
MEDICARE																
Non-Credit	354	\$ 438,927	91	\$ 77,089	17	\$ 39,875	5	\$ 24,502	10	\$ 1,145	5	\$ 6,024	6	\$ 3,552	488	\$ 591,115
Credit	1	\$ (20)	0	\$ -	0	\$ -	0	\$ -	2	\$ (696)	2	\$ (68)	1	\$ (3,551)	6	\$ (4,335)
TOTAL	355	\$ 438,907	91	\$ 77,089	17	\$ 39,875	5	\$ 24,502	12	\$ 449	7	\$ 5,956	7	\$ 1	494	\$ 586,779
MEDICAID																
Non-Credit	341	\$ 700,580	213	\$ 268,663	90	\$ 55,340	31	\$ 24,448	76	\$ 63,260	62	\$ 55,178	30	\$ 24,718	843	\$ 1,192,187
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	2	\$ (69)	1	\$ (521)	9	\$ (477)	12	\$ (1,067)
TOTAL	341	\$ 700,580	213	\$ 268,663	90	\$ 55,340	31	\$ 24,448	78	\$ 63,192	63	\$ 54,657	39	\$ 24,241	855	\$ 1,191,120
COMMERCIAL																
Non-Credit	276	\$ 133,512	105	\$ 43,378	26	\$ 18,716	17	\$ 7,495	20	\$ 23,501	41	\$ 14,817	47	\$ 37,777	532	\$ 279,194
Credit	4	\$ (87)	3	\$ (256)	5	\$ (1,541)	5	\$ (2,191)	10	\$ (816)	28	\$ (4,357)	316	\$ (85,061)	371	\$ (94,310)
TOTAL	280	\$ 133,425	108	\$ 43,121	31	\$ 17,174	22	\$ 5,303	30	\$ 22,685	69	\$ 10,460	363	\$ (47,284)	903	\$ 184,884
WORK COMP																
Non-Credit	14	\$ 4,962	15	\$ 6,933	12	\$ 15,551	4	\$ 1,119	7	\$ 4,834	9	\$ 1,305	3	\$ 232	64	\$ 34,935
Credit	0	\$ -	0	\$ -	0	\$ -	1	\$ (127)	1	\$ (504)	0	\$ -	11	\$ (2,432)	13	\$ (3,064)
TOTAL	14	\$ 4,962	15	\$ 6,933	12	\$ 15,551	5	\$ 992	8	\$ 4,329	9	\$ 1,305	14	\$ (2,200)	77	\$ 31,871
SELF PAY																
Non-Credit	124	\$ 55,874	224	\$ 76,716	183	\$ 116,116	137	\$ 54,420	229	\$ 158,918	661	\$ 414,913	472	\$ 334,982	2030	\$ 1,211,940
Credit	7	\$ (1,037)	3	\$ (110)	3	\$ (255)	5	\$ (4,362)	13	\$ (1,276)	23	\$ (2,406)	219	\$ (24,124)	273	\$ (33,570)
TOTAL	131	\$ 54,836	227	\$ 76,606	186	\$ 115,861	142	\$ 50,059	242	\$ 157,642	684	\$ 412,508	691	\$ 310,858	2303	\$ 1,178,370
ACCOUNTS RECEIVABLE																
Non-Credit	1109	\$ 1,333,854	648	\$ 472,778	328	\$ 245,597	194	\$ 111,984	342	\$ 251,658	778	\$ 492,237	558	\$ 401,262	3957	\$ 3,309,371
Credit	12	\$ (1,144)	6	\$ (367)	8	\$ (1,796)	11	\$ (6,680)	28	\$ (3,361)	54	\$ (7,352)	556	\$ (115,646)	675	\$ (136,346)
GRAND TOTAL	1121	\$ 1,332,710	654	\$ 472,412	336	\$ 243,801	205	\$ 105,303	370	\$ 248,298	832	\$ 484,885	1114	\$ 285,617	4632	\$ 3,173,025

Aged Over 90 Days Trending (excluding Credits)



	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23
Medicare	4.8%	4.9%	4.1%	3.8%	4.3%	6.0%
Medicaid	21.0%	20.0%	21.5%	19.0%	20.1%	14.1%
Commercial	17.4%	17.6%	19.5%	27.6%	31.3%	29.9%
Work Comp	26.9%	32.9%	39.3%	22.4%	19.7%	21.4%

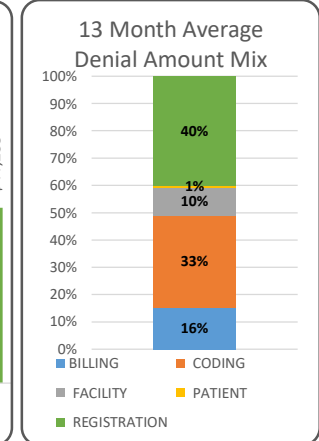
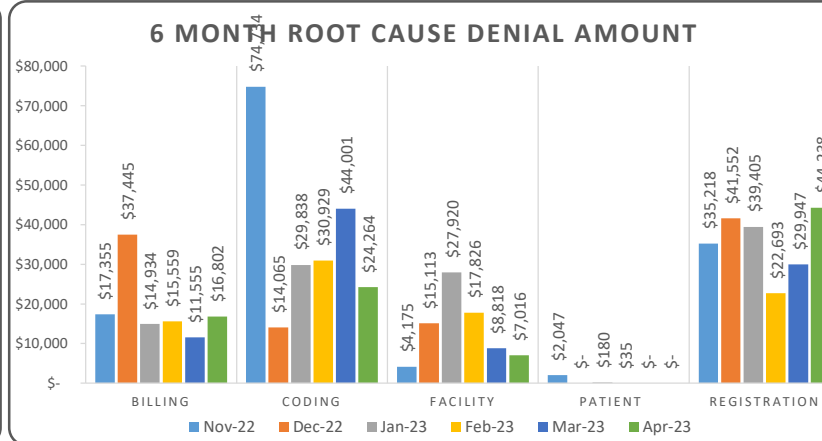
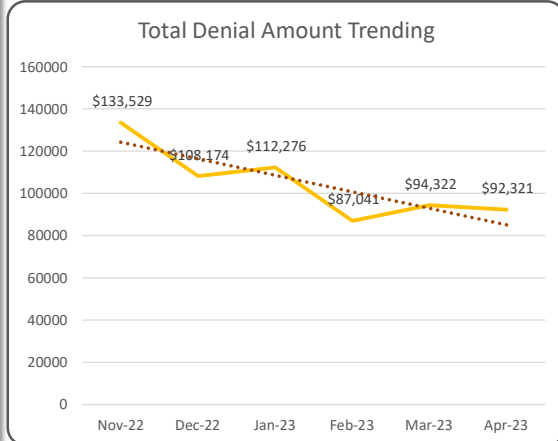
6 Month Aging



DENIAL MANAGEMENT

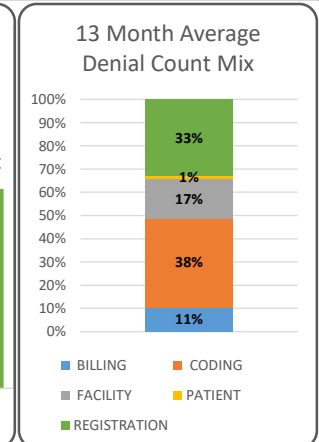
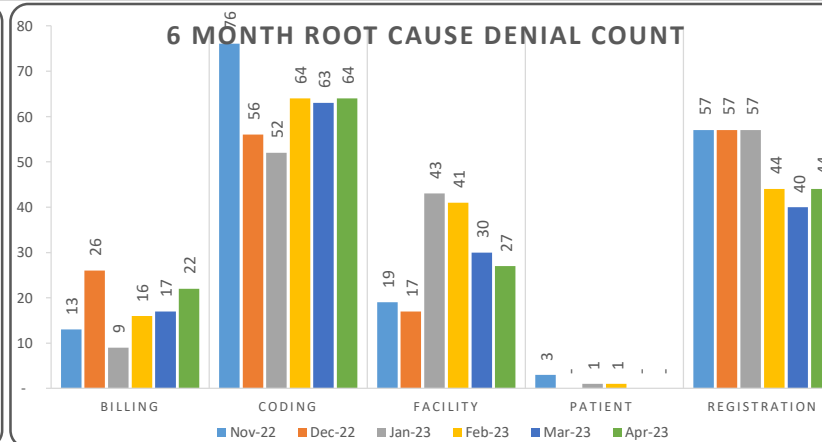
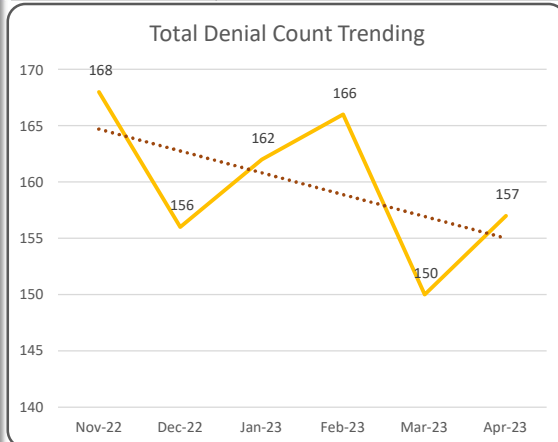
Denial Amount

AMOUNT	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	13 Month Average
BILLING	\$ 5,104	\$ 17,472	\$ 15,356	\$ 3,750	\$ 13,733	\$ 9,413	\$ 16,338	\$ 17,355	\$ 37,445	\$ 14,934	\$ 15,559	\$ 11,555	\$ 16,802	\$ 14,986
CODING	\$ 17,413	\$ 31,262	\$ 22,728	\$ 41,762	\$ 30,542	\$ 10,113	\$ 38,291	\$ 74,734	\$ 14,065	\$ 29,838	\$ 30,929	\$ 44,001	\$ 24,264	\$ 31,534
FACILITY	\$ 14,777	\$ 4,172	\$ 1,283	\$ 10,080	\$ 2,062	\$ 5,672	\$ 7,861	\$ 4,175	\$ 15,113	\$ 27,920	\$ 17,826	\$ 8,818	\$ 7,016	\$ 9,752
PATIENT	\$ 553	\$ 1,303	\$ 1,673	\$ 921	\$ -	\$ 1,349	\$ 416	\$ 2,047	\$ -	\$ 180	\$ 35	\$ -	\$ -	\$ 652
REGISTRATION	\$ 61,130	\$ 58,259	\$ 31,619	\$ 18,882	\$ 17,344	\$ 34,308	\$ 54,543	\$ 35,218	\$ 41,552	\$ 39,405	\$ 22,693	\$ 29,947	\$ 44,238	\$ 37,626
TOTAL	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,276	\$ 87,041	\$ 94,322	\$ 92,321	\$ 94,550



Denial Count

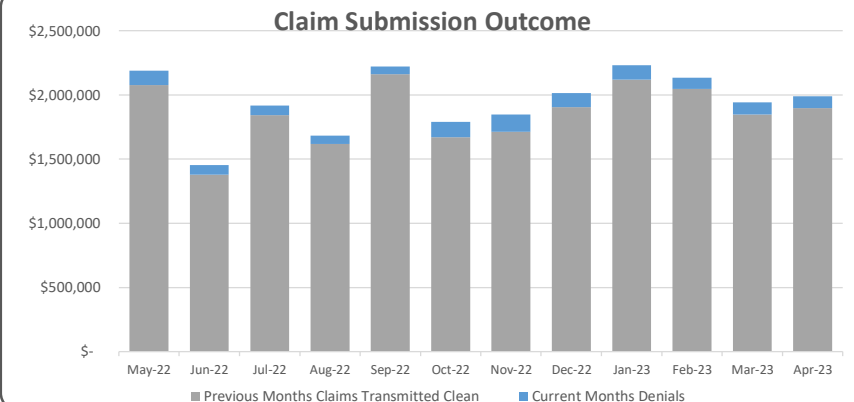
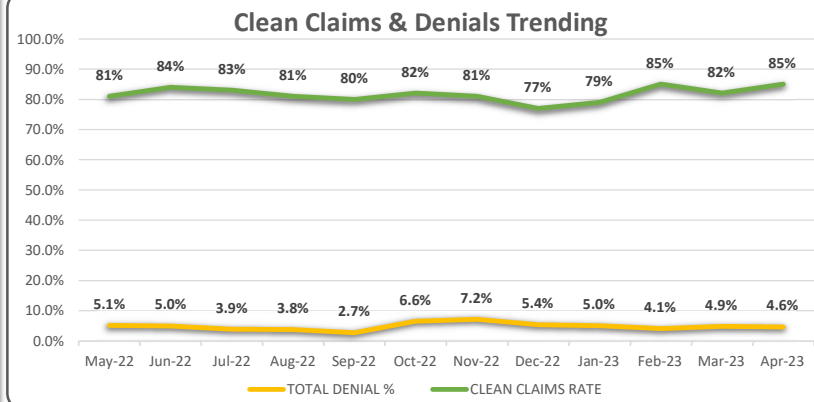
COUNT	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	13 Month Average
BILLING	15	13	16	8	16	13	15	13	26	9	16	17	22	15
CODING	43	43	41	42	44	23	61	76	56	52	64	63	64	52
FACILITY	29	13	6	16	13	18	37	19	17	43	41	30	27	24
PATIENT	3	2	1	3	-	1	1	3	-	1	1	-	-	1
REGISTRATION	46	49	35	18	34	28	75	57	57	57	44	40	44	45
TOTAL	136	120	99	87	107	83	189	168	156	162	166	150	157	137



CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

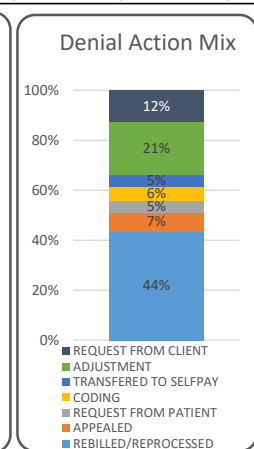
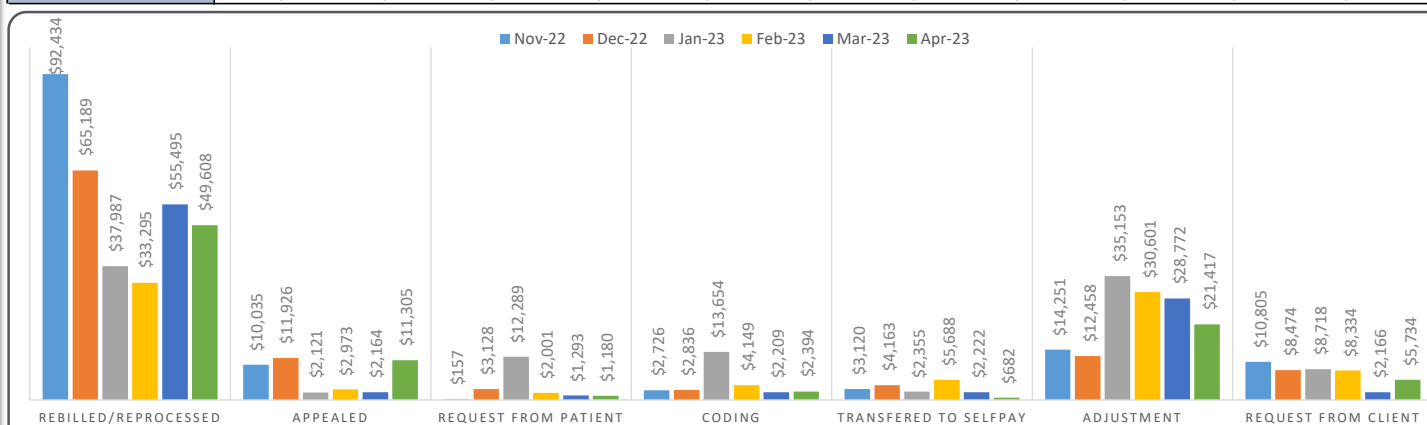
Denial & Clean Claim Trending

	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	13 Month Average
DENIAL AMOUNT	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,276	\$ 87,041	\$ 94,322	\$ 92,321	\$ 94,550
PREVIOUS MONTH'S TRANSMITTED CLAIMS	\$ 1,481,392	\$ 2,189,220	\$ 1,451,713	\$ 1,918,330	\$ 1,682,882	\$ 2,222,145	\$ 1,789,190	\$ 1,847,952	\$ 2,012,812	\$ 2,232,303	\$ 2,135,776	\$ 1,941,893	\$ 1,988,632	\$ 1,914,942
TOTAL DENIAL %	6.7%	5.1%	5.0%	3.9%	3.8%	2.7%	6.6%	7.2%	5.4%	5.0%	4.1%	4.9%	4.6%	5.0%
CLEAN CLAIMS RATE	83%	81%	84%	83%	81%	80%	82%	81%	77%	79%	85%	82%	85%	82%



Action Taken on Denials

DENIAL ACTION	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	13 Month Average
REBILLED/REPROCESSED	\$ 39,285	\$ 32,702	\$ 23,707	\$ 19,317	\$ 23,601	\$ 29,104	\$ 40,727	\$ 92,434	\$ 65,189	\$ 37,987	\$ 33,295	\$ 55,495	\$ 49,608	\$ 41,727
APPEALED	\$ 2,540	\$ 8,584	\$ 3,442	\$ -	\$ 6,078	\$ 3,825	\$ 26,106	\$ 10,035	\$ 11,926	\$ 2,121	\$ 2,973	\$ 2,164	\$ 11,305	\$ 7,008
REQUEST FROM PATIENT	\$ 5,482	\$ 4,956	\$ 8,833	\$ 2,963	\$ 1,818	\$ 9,122	\$ 4,642	\$ 157	\$ 3,128	\$ 12,289	\$ 2,001	\$ 1,293	\$ 1,180	\$ 4,451
CODING	\$ 4,052	\$ 16,472	\$ 1,470	\$ 5,997	\$ 3,747	\$ 7,813	\$ 4,695	\$ 2,726	\$ 2,836	\$ 13,654	\$ 4,149	\$ 2,209	\$ 2,394	\$ 5,555
TRANSFERRED TO SELFPAY	\$ 6,985	\$ 17,507	\$ 7,141	\$ 3,880	\$ -	\$ 1,506	\$ 1,092	\$ 3,120	\$ 4,163	\$ 2,355	\$ 5,688	\$ 2,222	\$ 682	\$ 4,334
ADJUSTMENT	\$ 6,842	\$ 16,510	\$ 24,350	\$ 11,003	\$ 20,120	\$ 3,213	\$ 34,311	\$ 14,251	\$ 12,458	\$ 35,153	\$ 30,601	\$ 28,772	\$ 21,417	\$ 19,923
REQUEST FROM CLIENT	\$ 33,792	\$ 15,736	\$ 3,715	\$ 32,236	\$ 8,316	\$ 6,272	\$ 5,874	\$ 10,805	\$ 8,474	\$ 8,718	\$ 8,334	\$ 2,166	\$ 5,734	\$ 11,552
TOTAL	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,277	\$ 87,041	\$ 94,322	\$ 92,321	\$ 94,550

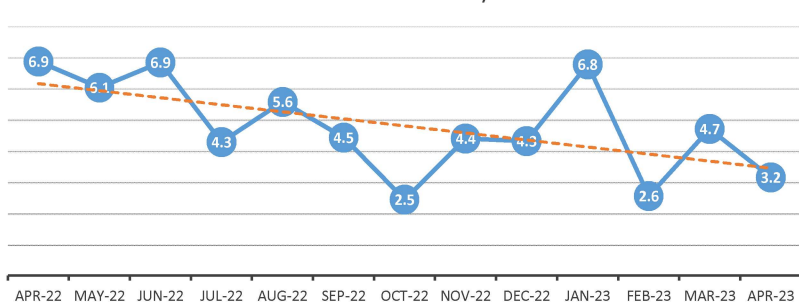


UNBILLED & INVENTORY

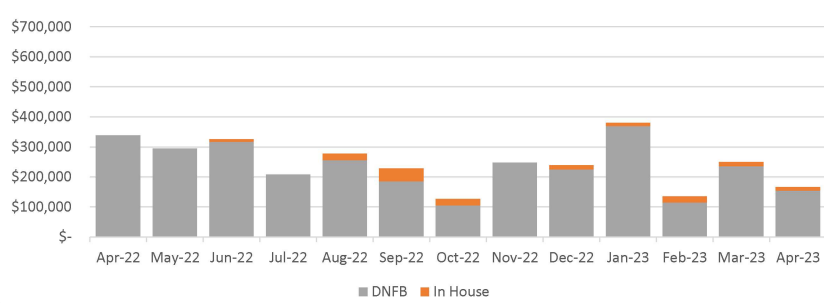
Unbilled

	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	13 Month Average
In House	\$ -	\$ -	\$ 9,182	\$ -	\$ 22,251	\$ 43,554	\$ 22,609	\$ -	\$ 13,804	\$ 11,990	\$ 21,812	\$ 15,908	\$ 13,120	\$ 13,402
DNFB	\$ 338,650	\$ 295,441	\$ 316,709	\$ 208,502	\$ 255,911	\$ 185,499	\$ 104,807	\$ 248,431	\$ 224,970	\$ 368,997	\$ 114,332	\$ 234,498	\$ 153,558	\$ 234,639
Total Unbilled	\$ 338,650	\$ 295,441	\$ 325,891	\$ 208,502	\$ 278,162	\$ 229,053	\$ 127,416	\$ 248,431	\$ 238,775	\$ 380,987	\$ 136,143	\$ 250,407	\$ 166,678	\$ 248,041
Unbilled Days	6.9	6.1	6.9	4.3	5.6	4.5	2.5	4.4	4.3	6.8	2.6	4.7	3.2	4.8

Total Unbilled Days



Unbilled Dollars

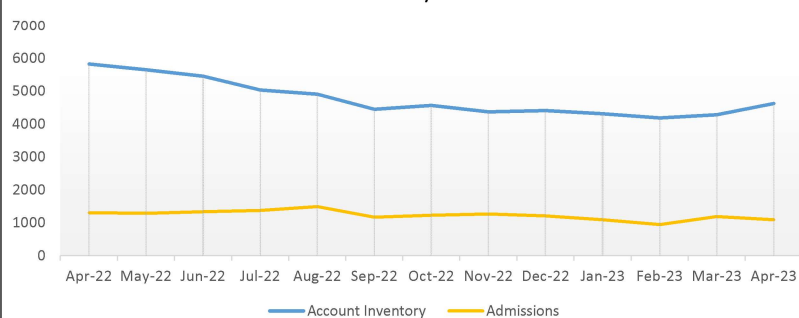


Admissions & Account Inventory

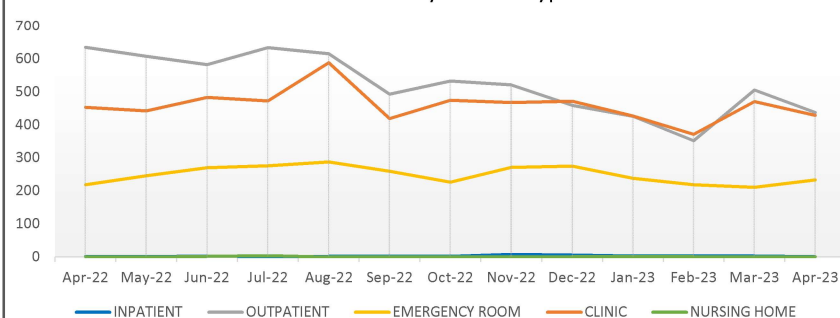
ADMISSIONS	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	13 Month Average
INPATIENT	2	1	3	1	2	3	2	8	5	3	4	3	1	3
SWINGBED	5	1	1	1	2	2	4	5	4	2	4	4	4	3
OUTPATIENT	634	607	582	633	615	492	532	520	458	425	352	505	437	522
EMERGENCY ROOM	218	246	270	276	287	259	226	271	275	238	219	211	233	248
CLINIC	453	442	482	472	588	418	474	467	471	426	371	470	428	459
NURSING HOME	1	0	2	4	0	0	1	0	1	2	1	0	1	1
TOTAL	1,313	1,297	1,340	1,387	1,494	1,174	1,239	1,271	1,214	1,096	951	1,193	1,104	1236

ACCOUNT INVENTORY	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	13 Month Average
MEDICARE	556	561	468	362	394	388	687	498	453	497	417	438	494	478
MEDICAID	714	726	731	656	700	678	804	750	840	739	692	645	855	733
COMMERCIAL	964	938	1,020	997	904	909	1,006	957	912	871	814	857	903	927
WORK COMP	95	85	71	70	57	48	60	78	73	73	72	91	77	73
SELF PAY	3,505	3,344	3,173	2,957	2,855	2,425	2,016	2,088	2,136	2,139	2,191	2,260	2,303	2569
TOTAL	5834	5654	5463	5042	4910	4448	4573	4371	4414	4319	4186	4291	4632	4780

Account Inventory & Admissions



Admissions by Service Type



Southern Humboldt Community Healthcare District

Executive Dashboard

	TARGET	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23
Days in AR	45.8	84.9	82.9	77.3	74.7	66.5	54.1	48.7	54.9	51.7	55.1	51.7	60.4
Gross AR		4,140,558	3,936,767	3,737,262	3,708,255	3,418,601	2,790,532	2,736,117	3,016,738	2,893,400	2,903,063	2,736,001	3,173,025
Gross Revenue		1,464,711	1,474,557	1,510,151	1,582,735	1,637,530	1,525,240	1,947,165	1,586,113	1,620,070	1,537,305	1,606,835	1,632,497
Cash Collections		1,137,769	1,217,580	786,503	1,182,187	815,275	767,658	937,047	1,373,812	1,095,480	1,021,149	1,276,559	641,314
Adjustments		581,700	646,293	644,797	792,749	1,308,282	1,248,008	666,773	244,503	601,307	454,994	472,360	553,962
Collection %		66.2%	65.3%	55.0%	59.9%	38.4%	38.1%	58.4%	84.9%	64.6%	69.2%	73.0%	53.7%
Late Charges	1%	0.6%	0.1%	1.6%	0.6%	1.1%	0.0%	0.0%	0.0%	0.0%	0.1%	0.3%	0.0%
Bad Debt	3%	1.9%	1.4%	0.8%	1.4%	31.3%	27.5%	1.1%	0.4%	0.0%	0.0%	0.0%	0.0%
Charity Care	3%	3.1%	13.5%	3.5%	5.1%	4.4%	3.6%	1.9%	2.1%	3.9%	1.0%	1.5%	0.1%
Third Party Aged over 90	13%	18.9%	17.5%	19.7%	19.1%	22.6%	25.9%	14.1%	14.9%	15.2%	15.3%	16.4%	14.0%
Self Pay Aged 180 (from assignment)	25%	63.4%	60.2%	59.4%	62.5%	47.1%	23.7%	28.6%	35.4%	41.5%	41.3%	48.3%	50.7%

