



## Finance Committee

**Date:** Friday, February 17, 2023

**Time:** 10:00 a.m.

**Location:** Sprowel Creek Campus Rm 106 and via Webex

**Facilitator:** Governing Board President Corinne Stromstad

## Minutes

**Finance Committee Present:** Corinne Stromstad, Kevin Church, Paul Eves and Matt Rees (via Webex)

**Also Present:** Marie Brown, Remy Quinn, HIM Manager and Darrin Guerra, Administrative Assistant

**By Webex:** Kent Scown, COO

- A. Call to Order – Corinne Stromstad called the meeting to order at 10:02 a.m.
- B. Public Comment (3-minute limit per person) – none
- C. Announcements - none
- D. Previous Meeting Minutes – Minutes from January 20, 2023.

**Motion:** Kevin Church moved to approve the January 20, 2023 Finance minutes.

Second: Matt Rees

**Motion Carried**

### E. Discussion and Review

1. December, 2022 Financials – CEO Matt Rees for CFO Paul Eves– see reports
  - Had an additional 5 SWG bed days over November.
  - Ultrasounds will vary quite a bit from month to month and it's too early to see an average, but 75 is good for a brand-new service.
  - Balance Sheet says November, but should say December
  - Humboldt County Tax Account is accurate now, which is the first time in a long time

**Motion:** Kevin Church moved to approve the December, 2022 Financial Statements to share with the Governing Board.

Second: Matt Rees

**Motion carried**

2. January, 2023 Patient Financial Services and HRG Reports – Marie Brown and Remy



Quinn- see report

- F. Discussion Items to Report to the Board – A summary of today’s reports will be taken to the Board.
- G. Next Meeting: Friday, March 24, 2023.
- H. Adjourned at 10:14 a.m.

*Minutes by Karen Johnson*

**Southern Humboldt Community  
Healthcare District**

	Feb 22	March 22	April 22	May 22	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	Dec 22	Jan 23	Current 12 Month AVG	Year to Date- Current Year
<b>In Patient Statistics</b>														
Total Acute Patient Days	18	15	5	3	7	6	6	10	8	22	8	14	10	74
Total Swing Patient Days	65	95	98	54	3	3	26	37	51	91	95	95	59	398
Total SNF Patient Days	190	217	228	221	215	248	248	214	241	240	235	197	225	1,623
<b>Total Patient Days</b>	<b>273</b>	<b>327</b>	<b>331</b>	<b>278</b>	<b>225</b>	<b>257</b>	<b>280</b>	<b>261</b>	<b>300</b>	<b>353</b>	<b>338</b>	<b>306</b>	<b>294</b>	<b>2,095</b>
Total Acute Discharges	7	3	3	1	3	1	2	3	2	8	3	4	3	23
Total Swing Discharges	2	5	5	3	2	1	1	3	3	4	5	3	3	20
Total SNF Discharges	1	0	0	2	0	4	0	1	0	0	2	2	1	9
	10	8	8	6	5	6	3	7	5	12	10	9	7	52
<b>Acute Length of Stay</b>														
	2.57	5.00	1.67	3.00	2.33	6.00	3.00	3.33	4.00	2.75	2.67	3.50	3.07	12
ER Admits	7	4	3	2	3	1	2	3	2	8	5	6	4	27
I/P Lab Visits	26	14	17	22	23	41	61	15	20	27	27	34	27	225
I/P Radiology Visits	5	6	6	10	3	3	5	5	3	6	2	6	5	30
I/P EKG's	0	0	0	0	0	0	0	3	0	0	1	1	0	5
<b>Out Patient Statistics</b>														
ER Visits	188	218	219	248	270	278	287	259	226	271	277	239	248	1,837
Clinic Visits	380	509	452	500	479	466	581	415	467	463	468	407	466	3,267
SLS Visits	0		0	0				0	0	0	0	0	0	0
Outpatient Medical	2597	1042	1049	1453	1853	1859	2005	1184	839	905	701	712	1,350	8,205
Laboratory Visits	455	589	574	681	702	753	1351	507	401	481	437	424	613	4,354
Radiology	182	170	161	154	193	162	160	173	171	166	147	164	167	1,143
Mammography	9	14	13	28	9	18	30	18	19	9	28	46	20	168
CT Scans	77	88	72	80	88	63	80	77	60	90	57	76	76	503
Ultra Sonography									8	30	75	25		
EKG's	55	37	34	59	64	28	47	62	40	77	56	57	51	367
<b>Total O/P Visits</b>	<b>3,943</b>	<b>2,667</b>	<b>2,574</b>	<b>3,203</b>	<b>3,658</b>	<b>3,627</b>	<b>4,541</b>	<b>2,695</b>	<b>2,231</b>	<b>2,492</b>	<b>2,246</b>	<b>2,150</b>	<b>-</b>	<b>19,844</b>
Retail Pharmacy Rxs Sold	2,455	2,999	2,983	3,237	3,279	3,512	3,693	3,472	3,468	3,314	3,404	3,859	3,306	24,722
<b>Salary Statistics</b>														
Productive FTE's	79.1	77.4	79.7	81.1	81.2	81.2	80.2	87.4	90.7	98.4	87.5	85.3	84	
Paid FTE's	87.0	88.0	87.8	88.2	92.0	91.8	94.5	97.3	101.6	101.3	101.3	104.7	95	
Salaries & Ben as % of Net Rev	72.8%	70.34%	70.03%	71.65%	48.15%	2867.64%	56.79%	63.31%	82.33%	55.64%	69.71%	76.36%	3	
Benefits as % of Salaries	43.9%	23.86%	43.42%	47.12%	-24.13%	11.55%	23.93%	19.68%	32.98%	38.32%	23.86%	31.70%	0	
<b>Revenue Statistics</b>														
Gross A/R > 120 Days	2,152,505	2,071,508	2,181,976	1,997,956	1,799,059	1,676,234	1,718,059	1,160,605	794,385	751,731	532,080	752,580	1,465,723	
A/R>120 Days as % of Total AR	41.8%	41.8%	41.8%	41.8%	41.8%	43.8%	43.8%	39.3%	26.8%	26.8%	23.9%	23.9%	0	
Gross Days in A/R	86.5	86.5	88.5	84.9	82.9	83.4	77.0	72.0	60.0	55.0	54.9	51.7	74	
Net Days in A/R	79.9	79.9	80.0	78.6	75.0	77.3	71.0	67.0	54.0	49.0	49.0	47.2	67	
A/R Cash Collections	859,954	770,454	1,024,101	1,137,769	1,227,309	801,517	1,182,187	815,275	767,658	937,047	1,319,235	1,319,235	1,013,478	
Collections as % of Net Rev	59.5%	69.3%	56.1%	91.6%	95.1%	54.9%	2860.8%	55.6%	57.6%	82.0%	79.2%	71.6%	302.8%	
Accounts Payable Days	6.2	6.2	6.7	7.3	3.9	2.1	1.1	0.8	2.2	2.2	2.2	2.2	3.6	
Cash Collections per Cal Day	27,740	24,853	33,036	36,702	39,591	25,855	38,135	26,299	24,763	30,227	42,556	42,556	32,693	347,603
Cash Disburs. per Cal Day	54,626	64,461	46,099	53,257	53,859	58,544	50,307	50,270	54,701	55,648	64,461	58,461	55,391	946,453
<b>DATA Entry/Details/Calcs</b>														
Calendar Days	28	31	30	31	30	31	31	30	31	30	31	31		

**Southern Humboldt Community  
Healthcare District  
Income Statement  
January 2023**

Current Month			Year to Date				
\$ Variance	Budget	Actual		Actual	Budget	\$ Variance	% Variance
			<b>GROSS PATIENT REVENUE</b>				
37,351	237,500	274,851	INPATIENT	1,709,861	1,662,500	47,361	3%
7,504	41,670	49,174	INPATIENT ANCILLARY	441,854	291,690	150,164	51%
311,991	1,202,080	1,514,071	OUTPATIENT ANCILLARY	11,020,850	8,414,560	2,606,290	31%
356,846	1,481,250	1,838,096	<b>TOTAL PATIENT REVENUE</b>	13,172,565	10,368,750	2,803,815	27%
			<b>DEDUCTIONS FROM REVENUE</b>				
(317,732)	515,630	197,898	CONTRACTUAL ALLOWANCES	3,612,753	3,609,410	3,343	0%
(18,447)	71,670	53,223	PROVISION FOR BAD DEBTS	671,924	501,690	170,234	34%
42,020	36,000	78,020	OTHER ALLOWANCES/DEDUCTIONS	647,678	252,000	395,678	157%
	-300,000	(300,000)	OTHER OPERATING IGTs & SUPPLEMENTAL	(2,100,000)	(2,100,000)		
(294,159)	323,300	29,141	<b>TOTAL DEDUCTIONS</b>	2,832,355	2,263,100	569,255	25%
651,005	1,157,950	1,808,955	<b>NET PATIENT REVENUE</b>	10,340,210	8,105,650	2,234,560	28%
4,490	12,000	16,490	OTHER OPERATING REVENUE	122,665	84,000	38,665	46%
655,495	1,169,950	1,825,445	<b>TOTAL OPERATING REVENUE</b>	10,462,875	8,189,650	2,273,225	28%
304,979	731,670	1,036,649	SALARIES & WAGES	5,633,931	5,121,690	512,241	10%
89,016	158,330	247,346	EMPLOYEE BENEFITS	1,422,495	1,108,310	314,185	28%
17,986	123,330	141,316	PROFESSIONAL FEES	1,489,761	863,310	626,451	73%
38,119	112,500	150,619	SUPPLIES	955,098	787,500	167,598	21%
(3,310)	21,670	18,360	REPAIRS & MAINTENANCE	141,145	151,690	(10,545)	-7%
83,708	110,000	193,708	PURCHASED SERVICES	1,345,700	770,000	575,700	75%
5,747	14,170	19,917	UTILITIES	121,831	99,190	22,641	23%
(10,304)	23,330	13,026	INSURANCE	91,364	163,310	(71,946)	-44%
0		0	INTEREST	0	0	0	#DIV/0!
9,798	38,330	48,128	DEPRECIATION/ AMORTIZATION	335,053	268,310	66,743	25%
95,901	33,330	129,231	OTHER	521,851	233,310	288,541	124%
631,640	1,366,660	1,998,300	<b>TOTAL OPERATING EXPENSES</b>	12,058,229	9,566,620	2,491,609	26%
23,855	(196,710)	(172,855)	<b>OPERATING PROFIT (LOSS)</b>	(1,595,354)	(1,376,970)	(218,384)	16%
(2,500)	95,000	92,500	TAX REVENUE	655,855	665,000	(9,145)	-1%
45,913	40,000	85,913	OTHER NONOPERATING REV (EXP)	728,169	280,000	448,169	160%
		28,450	INTEREST INCOME	56,297			
71,863	135,000	206,863	<b>NET NON OPERATING REV (EXP)</b>	1,440,321	945,000	495,321	52%
95,718	(61,710)	34,008	<b>NET INCOME (LOSS)</b>	(155,033)	(431,970)	276,937	-64%

**Southern Humboldt  
Community Healthcare District  
Income Statement Trend**

	Feb 22	March 22	April 22	May 22	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	Dec 22	Jan 23	12 Month AVG: Jan '22-Dec 22	YTD - Current Year
Inpatient Daily Hospital Services	226,213	263,867	217,261	192,011	175,686	203,494	195,530	226,636	229,926	312,161	274,851	267,263	232,075	1,709,861
Ancillary Revenue	57,688	86,204	71,057	64,210	41,791	62,795	46,574	49,420	59,860	97,151	49,174	76,880	63,567	441,854
Outpatient Revenue	1,208,326	1,472,842	1,285,791	1,414,753	1,463,561	1,494,265	1,585,012	1,608,495	1,477,715	1,791,368	1,514,071	1,549,924	1,488,844	11,020,850
<b>Total Hospital Revenue</b>	<b>1,492,227</b>	<b>1,822,913</b>	<b>1,574,109</b>	<b>1,670,974</b>	<b>1,681,038</b>	<b>1,760,554</b>	<b>1,827,116</b>	<b>1,884,551</b>	<b>1,767,501</b>	<b>2,200,680</b>	<b>1,838,096</b>	<b>1,894,067</b>	<b>1,784,486</b>	<b>13,172,565</b>
Contractual Allowances	508,013	761,987	556,716	615,921	472,276	144,218	594,051	673,790	815,485	701,700	197,898	485,611	543,972	3,612,753
Provision for Bad Debts	118,631	10,157	49,676	17,220	43,045	76,189	12,288	96,895	34,203	64,639	53,223	334,487	75,888	671,924
Other Allowances/Deductions	67,521	90,994	52,827	61,168	21,290	191,920	73,992	78,939	90,138	84,880	78,020	49,789	78,457	647,678
Other Operating: IGTs & Supplemental	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(2,100,000)
<b>Total Deductions</b>	<b>394,165</b>	<b>563,138</b>	<b>359,219</b>	<b>394,309</b>	<b>236,611</b>	<b>112,327</b>	<b>380,331</b>	<b>549,624</b>	<b>639,826</b>	<b>551,219</b>	<b>29,141</b>	<b>569,887</b>	<b>398,316</b>	<b>2,832,355</b>
Contractual %													22%	22%
<b>Net Patient Revenue</b>	<b>1,098,062</b>	<b>1,259,775</b>	<b>1,214,890</b>	<b>1,276,665</b>	<b>1,444,427</b>	<b>1,648,227</b>	<b>1,446,785</b>	<b>1,334,927</b>	<b>1,127,675</b>	<b>1,649,461</b>	<b>1,808,955</b>	<b>1,324,180</b>	<b>1,314,490</b>	<b>10,340,210</b>
Net Revenue %	74%	69%	77%	76%	86%	94%	79%	71%	64%	75%	98%	70%	74%	78%
Other Operating Revenue	14,219	14,964	26,619	14,215	15,242	15,449	20,822	16,920	15,442	15,842	16,490	21,700	17,327	122,665
<b>Total Revenue</b>	<b>1,112,281</b>	<b>1,274,739</b>	<b>1,241,509</b>	<b>1,290,880</b>	<b>1,459,669</b>	<b>1,663,676</b>	<b>1,467,607</b>	<b>1,351,847</b>	<b>1,143,117</b>	<b>1,665,303</b>	<b>1,825,445</b>	<b>1,345,880</b>	<b>1,331,817</b>	<b>10,462,875</b>
Salaries & Wages	562,777	634,230	606,216	628,652	926,391	1,062,282	672,518	704,531	707,695	669,912	1,036,649	780,344	749,350	5,633,931
Employee Benefits	247,085	271,899	263,210	296,245	(223,582)	122,742	160,924	138,636	233,405	256,697	247,346	262,745	189,779	1,422,495
Professional Fees	278,975	310,402	178,201	228,761	214,234	175,415	224,275	217,692	269,048	233,284	141,316	228,731	225,028	1,489,761
Supplies	107,907	93,932	68,106	119,328	64,935	103,987	132,886	89,573	137,641	164,621	150,619	175,771	117,442	955,098
Repairs & Maintenance	27,885	16,373	43,108	21,161	24,467	48,351	15,083	12,430	10,658	15,757	18,360	20,506	22,845	141,145
Purchased Services	159,060	109,754	87,732	221,948	427,722	189,613	202,305	195,034	197,269	169,223	193,708	198,548	195,993	1,345,700
Utilities	39,491	6,414	32,704	18,898	42,146	9,191	17,557	18,992	19,889	16,375	19,917	19,910	21,790	121,831
Insurance	13,112	13,112	13,112	13,112	13,111	13,117	13,117	13,026	13,026	13,026	13,026	13,026	13,026	91,364
Interest														0
Depreciation	49,177	48,603	48,603	48,603	48,603	47,210	47,210	48,125	48,125	48,127	48,128	48,128	48,220	335,053
Other Expense	44,049	55,565	41,975	54,246	77,739	42,944	73,651	70,056	58,985	82,417	129,231	64,567	66,285	521,851
<b>Total Expenses</b>	<b>1,529,518</b>	<b>1,560,284</b>	<b>1,382,967</b>	<b>1,650,954</b>	<b>1,615,766</b>	<b>1,814,852</b>	<b>1,559,526</b>	<b>1,508,095</b>	<b>1,695,741</b>	<b>1,669,439</b>	<b>1,998,300</b>	<b>1,812,276</b>	<b>1,649,810</b>	<b>12,058,229</b>
Expenses %	138%	122%	111%	128%	111%	109%	106%	112%	148%	100%	109%	135%	124%	5%
<b>Profit/Loss from Operations</b>	<b>(417,237)</b>	<b>(285,545)</b>	<b>(141,458)</b>	<b>(360,074)</b>	<b>(156,097)</b>	<b>(151,176)</b>	<b>(91,919)</b>	<b>(156,248)</b>	<b>(552,624)</b>	<b>(4,136)</b>	<b>(172,855)</b>	<b>(466,396)</b>	<b>(317,993)</b>	<b>(1,595,354)</b>
Tax Revenue	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	100,855	93,196	655,855
Other Non Operating Rev (Exp)	347,670	383,116	301,936	365,465	724,752	100,000	12,035	73,376	55,512		85,913	401,333	259,192	728,169
Interest Income			9,031					27,704		143	28,450		16,332	56,297
<b>Net Non-operating Rev/(Exp)</b>	<b>440,170</b>	<b>475,616</b>	<b>403,467</b>	<b>457,965</b>	<b>817,252</b>	<b>192,500</b>	<b>104,535</b>	<b>193,580</b>	<b>148,012</b>	<b>92,643</b>	<b>206,863</b>	<b>502,188</b>	<b>368,720</b>	<b>1,440,321</b>
<b>NET INCOME/ (LOSS)</b>	<b>22,933</b>	<b>190,071</b>	<b>262,009</b>	<b>97,891</b>	<b>661,155</b>	<b>41,324</b>	<b>12,616</b>	<b>37,332</b>	<b>(404,612)</b>	<b>88,507</b>	<b>34,008</b>	<b>35,792</b>	<b>50,727</b>	<b>(155,033)</b>

**Southern Humboldt Community Healthcare District**  
**Balance Sheet**  
**January 2023**

<b>ASSETS</b>	<b>LIABILITIES &amp; FUND BALANCE</b>
<b>Current Assets</b>	<b>Current Liabilities</b>
Cash- Checking & Investments 1,469,235	Accounts Payable 44,424
LAIF Account 3,583,841	Accrued Payroll & Related costs 625,730
Humboldt County Property Tax Acct 4,700	
Patient Accounts Receivable 2,903,063	<b>Other Current Liabilities</b>
Less Allowances 1,242,334	Deferred revenue IGT 1,206,974
Accounts Receivable- Net <u>1,660,729</u>	A/R Credit balances
	Medicare Accelerated Payments
Other Receivables 2,850,509	Medicare Contingency 2,000,000
Inventories 248,188	Current Portion-Long Term Debt
Estimated 3rd Party Settlements	Other Short Term Debt - PPP Loan
Prepaid expenses and Deposits 900,787	Accrued interest
<b>Total current assets</b> <u>10,717,989</u>	<b>Total current Liabilities</b> <u>3,877,128</u>
<b>Property and Equipment</b>	<b>Long Term Debt, Less Current Portion</b>
Land 1,079,877	CHFFA Bridge Loan 511,000
Land improvements 553,251	
Buildings 4,490,670	
Equipment 6,209,249	
Construction in progress 3,024,879	<b>Total Long-term debt</b> <u>511,000</u>
Total property and equipment <u>15,357,926</u>	<b>Less: Current Portion-Long Term Debt</b>
Less : accumulated depreciation <u>(6,743,078)</u>	<b>Net Long Term Debt</b> <u>511,000</u>
Net property and equipment 8,614,848	
<b>Other Assets</b>	<b>Equity</b>
Investments 5,852	Unrestricted Fund Balance--Prior Years 15,105,592
Total Other Assets <u>5,852</u>	Net Income (Loss)--Current Year (155,033)
	Restricted Fund Balance
<b>Total Assets</b> <u>19,338,689</u>	<b>Total fund balance</b> <u>14,950,559</u>
	<b>Total Liabilities and Fund Balance</b> <u>19,338,689</u>

## Southern Humboldt Community Healthcare District

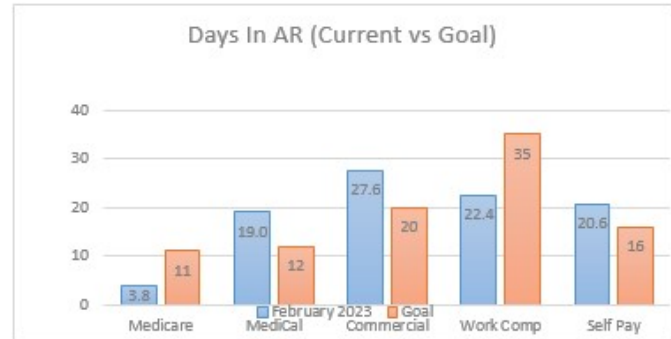
February 2023



### Key Items

- ➔ Cash totaled \$1.0M, 94% of net revenue
- ➔ AR increased 10K to 55.1 days
- ➔ Third Party aging decreased \$16K, to 15.3%
- ➔ Unbilled AR decreased 4.2 days, ending at 2.6 days

### Detailed Initiatives & Obstacles



- **Overall AR:** The short month of February closed with \$2.9M in gross AR or 55.1 days. This is an overall increase of 3.4 days from January. Revenue came in at \$1.5M. This is a decrease of \$83K over what was reported in January. Gross AR was increased by \$10K. Third Party AR saw an overall increase of 4 days, coming in at 31.9 days. Unbilled AR decreased 4.2 days coming in at 2.6 AR days. The unbilled AR continues to be a discussion topic in the bi-weekly conference calls between SHCHD and HRG resulting in tremendous improvements in February. Cash collections came in slightly lower than what we saw in January, but I anticipate a drop in days and increased cash as those recently coded services process and pay. February is a shorter month, and also includes a holiday (President's Day) which also played a factor in the lower than expected collections. Cash for February still exceeded just over \$1M, or 94% of January's net revenue. With the current AR goals that are in place, we are now 9.1 days from hitting our overall AR target of 46 days.
- **Self Pay:** Self Pay AR increased by of 3.6 AR days to 20.6. We are now 4.6 AR days away from our goal of 16 AR days. Self Pay collections came in just under \$500.00 more than what was seen in January to \$31K. We have not been able to send any files to collections since December 2022. Arcadia Recovery Bureau, notified us at the beginning/middle of January that they are no longer able to collect within the state of California and have relinquished their capabilities to work with SHCHD. With that being said, SHCHD continues to work on acquiring a new agency. SHCHD has met with two potential agencies—CA Business Bureau, and CCOC. These agencies have requested SHCHD's previous contracted monthly rate with Arcadia. This information has been requested and we are pending a response from Arcadia before we can move forward with either agency. As we predicted, this has negatively affected the self pay AR and will likely continue to do so until a new agency has been established and we are able to send files to collections. We will continue to do all we can to ensure this bad debt obstacle does not create too severe of a setback in the self pay AR.
- **Third Party Aging:** January closed with \$288K in Third Party balances aged over 90 days, totaling 15.3%. This is a decrease of \$16K from January. Medicare decreased by just \$6K, decreasing 0.3% to 3.8%. Medi-Cal aging decreased by \$15K, at 19%. Commercial aging increased by \$15K and ended January at 27.6%. Workers Compensation also decreased by \$7K, to 22.4%. Third Party aging is now 2.3% away from our goal and will continue to be an area of focus until that goal is met.

### Industry Updates

#### COVID-19 Public Health Emergency Ending in May

On February 9, the Department of Health and Human Services (HHS) announced the Public Health Emergency (PHE) for COVID-19 will end on May, 11, 2023.

During the PHE, CMS has used a combination of emergency authority waivers, regulations, enforcement discretion, and sub-regulatory guidance to ensure easier access to care during the PHE for health care providers and their beneficiaries.

Some of the flexibilities that were created during the pandemic were recently expanded by the Consolidated Appropriations Act, 2023. Others, while critical during our initial responses to COVID-19, are no longer needed.

CMS has made further updates to the CMS Emergencies Page with useful information for providers – specifically around major



For a full listing of COVID-19 Public Health Emergency (PHE) waivers and flexibilities, please visit [CMS.gov/coronavirus-waivers](https://www.cms.gov/coronavirus-waivers). The Department of Health and Human Services (HHS) has released a [COVID-19 Transition Roadmap](#) to help explain changes to waivers. In the coming weeks, CMS will be hosting stakeholder calls and office hours to provide additional information. Please continue to visit the [CMS Emergencies Page](#) for continuous updates regarding PHE sunseting guidance as information becomes available to the public.

If you have any questions, concerns, or points you wish to discuss after reviewing the enclosed information, please feel free to contact me.

Sydni Thomas | Revenue Cycle Supervisor

**Healthcare Resource Group**

Office 509-703-4920 | [sythomas@hrgpros.com](mailto:sythomas@hrgpros.com)





**Southern Humboldt Community  
Healthcare District  
MONTH END FINANCE REPORT**



**SoHum** Health

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**February 2023**

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# FINANCE DASHBOARD

	Target	September-22	October-22	November-22	December-22	January-23	February-23
<b>REVENUE</b>							
Net Revenue		\$831,489	\$753,900	\$976,735	\$861,257	\$1,083,979	\$1,015,903
Gross Revenue		\$1,637,530	\$1,525,240	\$1,947,165	\$1,586,113	\$1,620,070	\$1,537,305
<b>CASH</b>							
Cash Collections as a % of Net Revenue	100%	91%	92%	124%	141%	127%	94%
Cash Collections		\$815,275	\$767,658	\$937,047	\$1,373,812	\$1,095,480	\$1,021,149
<b>ACCOUNTS RECEIVABLE</b>							
Net AR		\$1,329,887	\$1,076,184	\$1,085,157	\$1,433,557	\$1,632,047	\$1,660,729
Gross AR		\$3,418,601	\$2,790,532	\$2,736,117	\$3,016,738	\$2,893,400	\$2,903,063
Unbilled	3	4.5	2.5	4.4	4.3	6.8	2.6
Third Party	27	35.0	32.8	26.9	32.6	27.9	31.9
Self Pay	16	27.0	18.8	17.4	17.9	17.0	20.6
<b>Total Days in AR</b>	<b>46</b>	<b>66.5</b>	<b>54.1</b>	<b>48.7</b>	<b>54.9</b>	<b>51.7</b>	<b>55.1</b>
Days in AR - Credit Balances	< 1	1.80	1.79	1.74	1.78	1.80	1.98
<b>UNBILLED</b>							
In-house	< 2 Days	0.8	0.4	0.0	0.3	0.2	0.4
DNFB	< 1 Day	3.6	2.0	4.4	4.1	6.6	2.2
<b>Total Unbilled</b>	<b>&lt;3 Days</b>	<b>4.5</b>	<b>2.5</b>	<b>4.4</b>	<b>4.3</b>	<b>6.8</b>	<b>2.6</b>

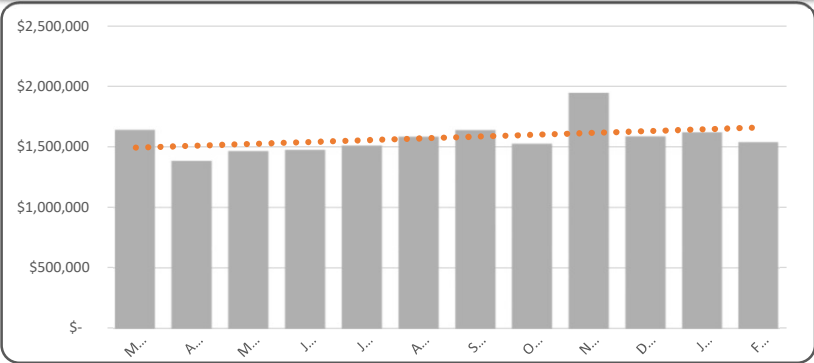
	Target	September-22	October-22	November-22	December-22	January-23	February-23
<b>AGING (excluding credits)</b>							
Medicare Aging > 90 Days	11%	23.8%	\$ 187,548	30.3%	\$ 217,965	4.8%	\$ 33,877
Medicaid Aging > 90 Days	12%	18.4%	\$ 178,375	21.2%	\$ 177,556	21.0%	\$ 155,056
Commercial Aging > 90 Days	20%	29.9%	\$ 91,726	27.4%	\$ 80,217	17.4%	\$ 57,667
Work Comp Aging > 90 Days	35%	61.9%	\$ 12,949	37.6%	\$ 9,393	26.9%	\$ 10,592
<b>Total Third Party Aging &gt; 90 Days</b>	<b>13%</b>	<b>22.6%</b>	<b>\$ 470,598</b>	<b>25.9%</b>	<b>\$ 485,130</b>	<b>14.1%</b>	<b>\$ 257,193</b>
<b>CLAIM SUBMISSION EFFICIENCY</b>							
Claims Submission		1,350	\$ 1,789,190	1,934	\$ 1,847,952	1,974	\$ 2,012,812
Clean Claims	85%	80%		82%		81%	
Denial Percent	5%	3%		7%		5%	
Total Denial Rate	Count   Amt	83   \$ 60,855	189   \$ 117,448	168   \$ 133,529	156   \$ 108,174	162   \$ 112,276	166   \$ 87,041
Late Charges	Count   Amt	99   \$ 18,532	16   \$ 230	10   \$ 94	49   \$ 438	11   \$ 380	20   \$ 878
Communication Log Backlog		44   \$ 50,450	41   \$ 69,888	12   \$ 26,345	49   \$ 85,257	59   \$ 111,814	41   \$ 47,301

	Target	September-22	October-22	November-22	December-22	January-23	February-23
<b>INVENTORY &amp; QUALITY</b>							
Total Inventory		2,425	\$ 1,388,640	2,016	\$ 970,309	2,088	\$ 974,408
New		297	\$ 146,884	338	\$ 134,608	383	\$ 113,046
Resolved		707	\$ 622,665	762	\$ 512,299	276	\$ 67,863
Aged >180 days from Assignment	< 25%	47.1%	\$ 654,076	23.7%	\$ 229,604	28.6%	\$ 278,517
Total Payment Plans over 120 days		\$25,127	\$23,960	\$15,425	\$21,273	\$26,015	\$30,611
Average Speed to Answer	< 60 seconds	48		135		211	
<b>STATEMENTS &amp; LETTERS</b>							
Statements & Letters		970		518		648	
Charity Care Applications In Process		37	\$ 46,793	15	\$ 10,652	27	\$ 27,564
Inbound and Outbound Calls	In   Out	269   461	158   185	147   348	24   120	156   304	105   92
<b>WRITE OFFS</b>							
Bad Debt as a % of Gross Revenue	< 2%	31.3%	\$ 512,826	27.5%	\$ 419,473	1.1%	\$ 22,287
Charity as a % of Gross Revenue	< 2%	4.4%	\$ 72,800	3.6%	\$ 54,563	1.9%	\$ 36,963

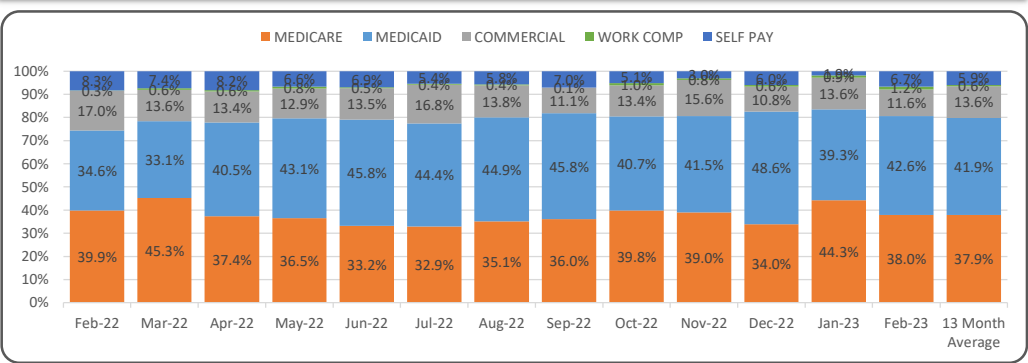
# GROSS REVENUE

PAYER	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	13 Month Average
MEDICARE	\$ 538,639	\$ 742,459	\$ 517,108	\$ 535,226	\$ 490,275	\$ 497,277	\$ 555,868	\$ 590,200	\$ 606,856	\$ 760,302	\$ 539,320	\$ 717,741	\$ 584,209	\$ 590,421
MEDICAID	\$ 466,921	\$ 542,632	\$ 559,974	\$ 631,339	\$ 676,074	\$ 670,704	\$ 710,829	\$ 749,538	\$ 620,393	\$ 808,367	\$ 770,467	\$ 636,332	\$ 654,199	\$ 653,675
COMMERCIAL	\$ 229,347	\$ 222,294	\$ 185,153	\$ 188,623	\$ 199,337	\$ 254,416	\$ 218,738	\$ 181,491	\$ 204,841	\$ 304,163	\$ 170,862	\$ 220,365	\$ 178,568	\$ 212,169
WORK COMP	\$ 3,414	\$ 10,258	\$ 8,879	\$ 12,311	\$ 6,889	\$ 6,454	\$ 6,147	\$ 1,698	\$ 14,805	\$ 15,345	\$ 9,587	\$ 15,137	\$ 17,996	\$ 9,917
SELF PAY	\$ 111,801	\$ 121,591	\$ 113,045	\$ 97,212	\$ 101,982	\$ 81,299	\$ 91,154	\$ 114,603	\$ 78,345	\$ 58,989	\$ 95,876	\$ 30,494	\$ 102,332	\$ 92,210
<b>TOTAL</b>	<b>\$ 1,350,122</b>	<b>\$ 1,639,234</b>	<b>\$ 1,384,159</b>	<b>\$ 1,464,711</b>	<b>\$ 1,474,557</b>	<b>\$ 1,510,151</b>	<b>\$ 1,582,735</b>	<b>\$ 1,637,530</b>	<b>\$ 1,525,240</b>	<b>\$ 1,947,165</b>	<b>\$ 1,586,113</b>	<b>\$ 1,620,070</b>	<b>\$ 1,537,305</b>	<b>\$ 1,558,392</b>
<b>AVERAGE DAILY REVENUE</b>	<b>\$ 49,982</b>	<b>\$ 51,436</b>	<b>\$ 49,141</b>	<b>\$ 48,784</b>	<b>\$ 47,510</b>	<b>\$ 48,363</b>	<b>\$ 49,646</b>	<b>\$ 51,418</b>	<b>\$ 51,582</b>	<b>\$ 56,153</b>	<b>\$ 54,984</b>	<b>\$ 56,015</b>	<b>\$ 52,705</b>	<b>\$ 51,363</b>

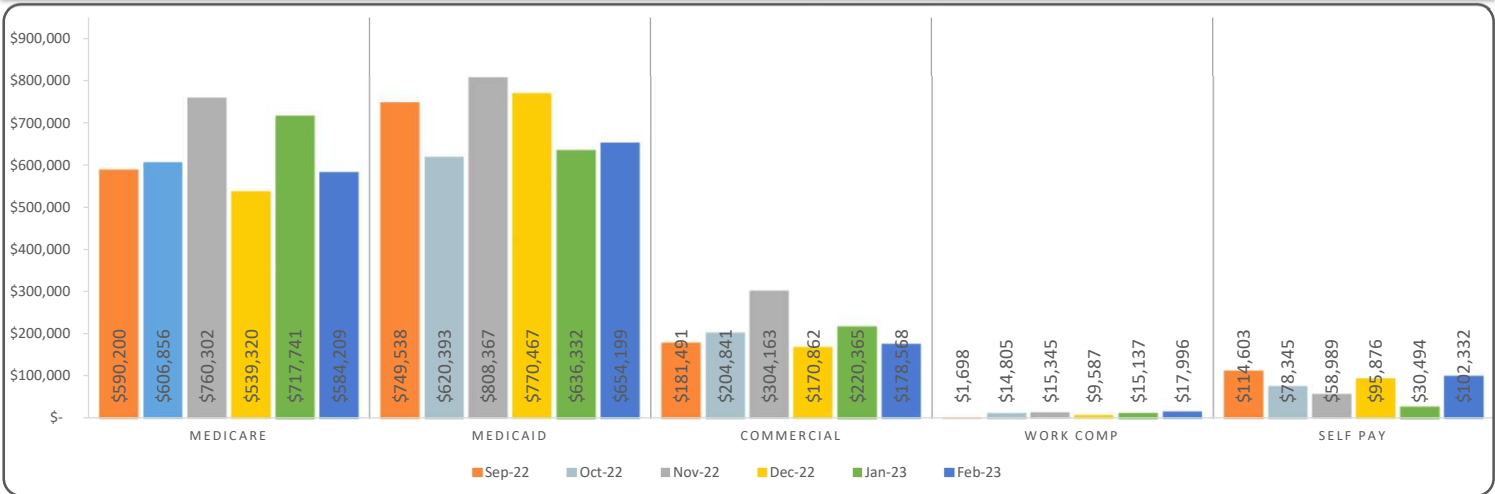
## Gross Revenue



## Payer Mix



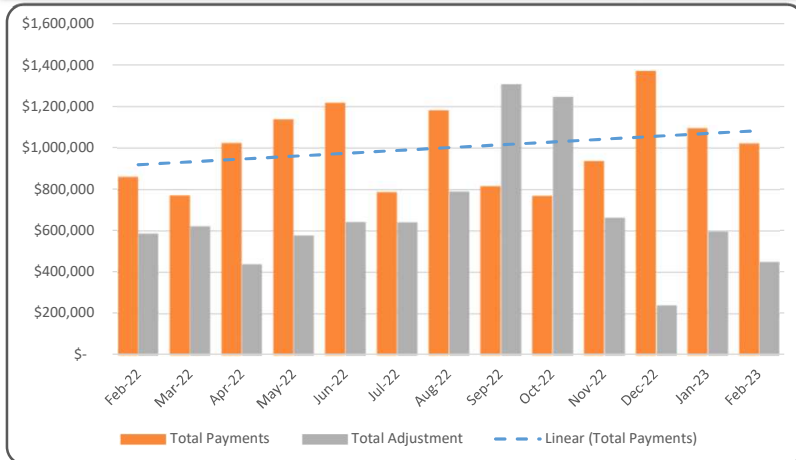
## Revenue Trending By Payer



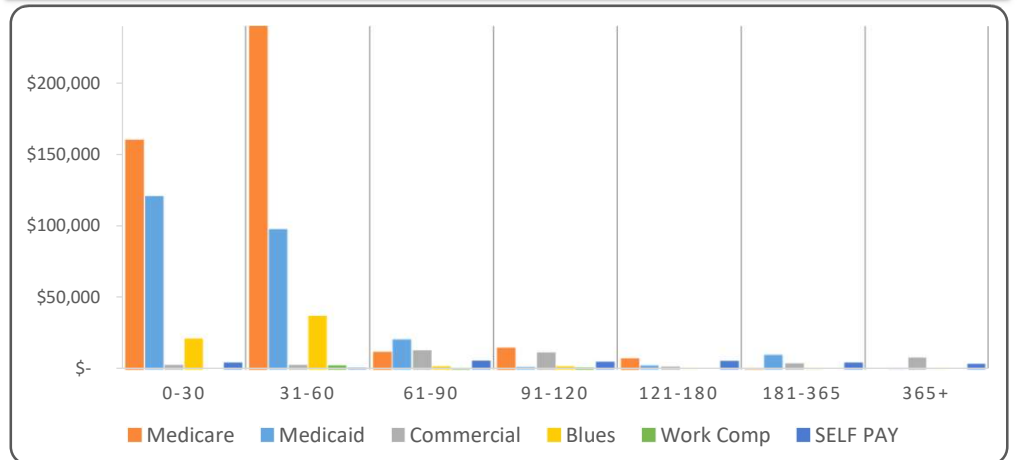
# CASH DETAIL

PAYER	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	13 Month Average
<b>MEDICARE</b>														
Payments	\$ 398,314	\$ 450,962	\$ 491,736	\$ 653,772	\$ 743,061	\$ 450,340	\$ 268,672	\$ 272,770	\$ 313,604	\$ 441,248	\$ 904,435	\$ 591,668	\$ 592,859	\$ 505,649
Adjustments	\$ 65,484	\$ 85,982	\$ (48,508)	\$ (48,202)	\$ (155,707)	\$ 20,576	\$ 186,886	\$ 153,735	\$ 163,209	\$ 59,652	\$ (305,051)	\$ (87,776)	\$ (99,709)	\$ (725)
Collection %	86%	84%	111%	108%	127%	96%	59%	64%	66%	88%	151%	117%	120%	98%
<b>MEDICAID</b>														
Payments	\$ 275,251	\$ 131,928	\$ 327,277	\$ 306,596	\$ 243,359	\$ 137,465	\$ 623,479	\$ 319,979	\$ 247,066	\$ 308,165	\$ 264,924	\$ 314,806	\$ 255,109	\$ 288,877
Adjustments	\$ 445,733	\$ 311,968	\$ 296,009	\$ 471,305	\$ 476,678	\$ 288,197	\$ 355,444	\$ 456,542	\$ 502,029	\$ 451,692	\$ 433,745	\$ 547,064	\$ 449,945	\$ 422,027
Collection %	38%	30%	53%	39%	34%	32%	64%	41%	33%	41%	38%	37%	36%	40%
<b>COMMERCIAL</b>														
Payments	\$ 45,115	\$ 55,397	\$ 94,255	\$ 35,661	\$ 49,987	\$ 78,377	\$ 90,192	\$ 83,210	\$ 61,199	\$ 61,572	\$ 52,160	\$ 48,629	\$ 73,731	\$ 63,806
Adjustments	\$ 9,930	\$ 27,215	\$ 34,954	\$ 19,183	\$ 15,330	\$ 67,108	\$ 37,478	\$ 26,028	\$ 33,117	\$ 38,841	\$ 16,336	\$ 21,767	\$ 27,065	\$ 28,796
Collection %	82%	67%	73%	65%	77%	54%	71%	76%	65%	61%	76%	69%	73%	70%
<b>BLUES</b>														
Payments	\$ 107,252	\$ 95,023	\$ 66,073	\$ 86,067	\$ 125,891	\$ 74,430	\$ 127,658	\$ 75,087	\$ 95,374	\$ 76,431	\$ 116,673	\$ 92,264	\$ 63,385	\$ 92,431
Adjustments	\$ 58,967	\$ 39,602	\$ 35,755	\$ 42,946	\$ 57,868	\$ 40,415	\$ 54,789	\$ 40,371	\$ 41,878	\$ 42,420	\$ 44,446	\$ 44,703	\$ 43,122	\$ 45,175
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	69%	64%	72%	67%	60%	67%
<b>WORK COMP</b>														
Payments	\$ 1,631	\$ 7,429	\$ 1,482	\$ 9,756	\$ 7,723	\$ 6,841	\$ 6,504	\$ 6,931	\$ 6,447	\$ 1,565	\$ 5,615	\$ 17,126	\$ 4,638	\$ 6,438
Adjustments	\$ 1,688	\$ 3,695	\$ 1,463	\$ 4,651	\$ 5,630	\$ 2,719	\$ 4,325	\$ 2,288	\$ 3,708	\$ 879	\$ 2,189	\$ 6,198	\$ 1,926	\$ 3,182
Collection %	49%	67%	50%	68%	58%	72%	60%	75%	63%	64%	72%	73%	71%	65%
<b>SELF PAY</b>														
Payments	\$ 29,302	\$ 29,539	\$ 42,539	\$ 45,773	\$ 47,380	\$ 38,993	\$ 65,640	\$ 57,009	\$ 43,947	\$ 48,022	\$ 29,312	\$ 30,943	\$ 31,426	\$ 41,525
Bad Debt Recoveries	\$ 3,090	\$ 174	\$ 739	\$ 144	\$ 179	\$ 57	\$ 44	\$ 288	\$ 21	\$ 44	\$ 694	\$ 44	\$ -	\$ 424
Adjustments	\$ 7,658	\$ 29,539	\$ 36,623	\$ 18,153	\$ 26,050	\$ 160,625	\$ 50,805	\$ 43,691	\$ 30,031	\$ 14,039	\$ 13,402	\$ 6,237	\$ 17,897	\$ 34,981
Charity Care	\$ 2,062	\$ 92,241	\$ 87,222	\$ 45,909	\$ 199,419	\$ 53,600	\$ 81,379	\$ 72,800	\$ 54,563	\$ 36,963	\$ 33,516	\$ 63,113	\$ 14,747	\$ 64,426
Bad Debt	\$ -	\$ 35,941	\$ -	\$ 27,754	\$ 21,026	\$ 11,557	\$ 21,643	\$ 512,826	\$ 419,473	\$ 22,287	\$ 5,920	\$ -	\$ -	\$ 82,956
Total SP Adjustments	\$ 9,721	\$ 157,722	\$ 123,845	\$ 91,816	\$ 246,494	\$ 225,781	\$ 153,827	\$ 629,317	\$ 504,067	\$ 73,289	\$ 52,838	\$ 69,350	\$ 32,644	\$ 182,362
Collection %	75%	16%	26%	33%	16%	15%	30%	8%	8%	40%	36%	31%	49%	29%
<b>TOTAL</b>														
Total Payments	\$ 859,954	\$ 770,454	\$ 1,024,101	\$ 1,137,769	\$ 1,217,580	\$ 786,503	\$ 1,182,187	\$ 815,275	\$ 767,658	\$ 937,047	\$ 1,373,812	\$ 1,095,480	\$ 1,021,149	\$ 999,151
Total Adjustment	\$ 591,522	\$ 626,184	\$ 443,517	\$ 581,700	\$ 646,293	\$ 644,797	\$ 792,749	\$ 1,308,282	\$ 1,248,008	\$ 666,773	\$ 244,503	\$ 601,307	\$ 454,994	\$ 498,455
Total Collection %	59%	55%	70%	66%	65%	55%	60%	38%	38%	58%	85%	65%	69%	60%

## Cash & Adjustment Trending

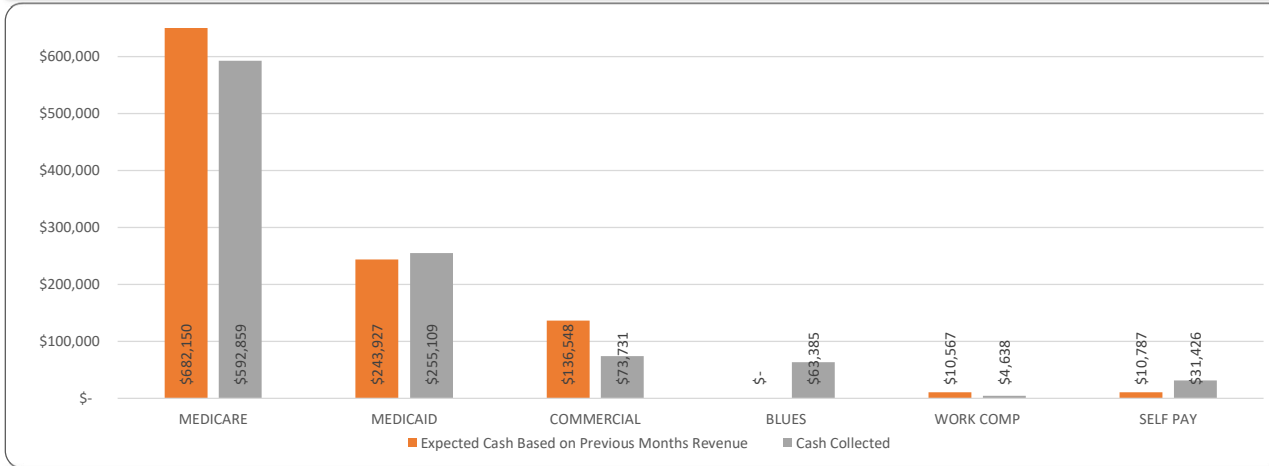


## Cash Collections by Discharge Date

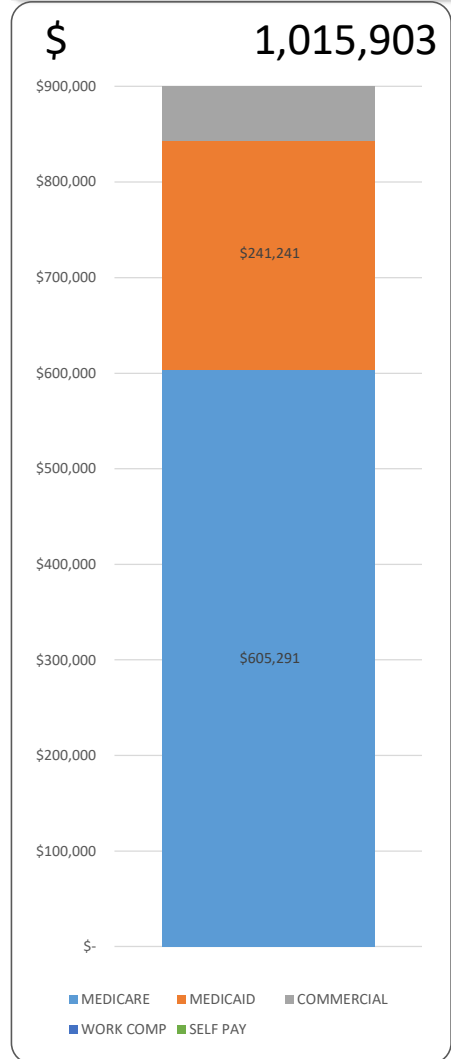


# CASH FORECASTING

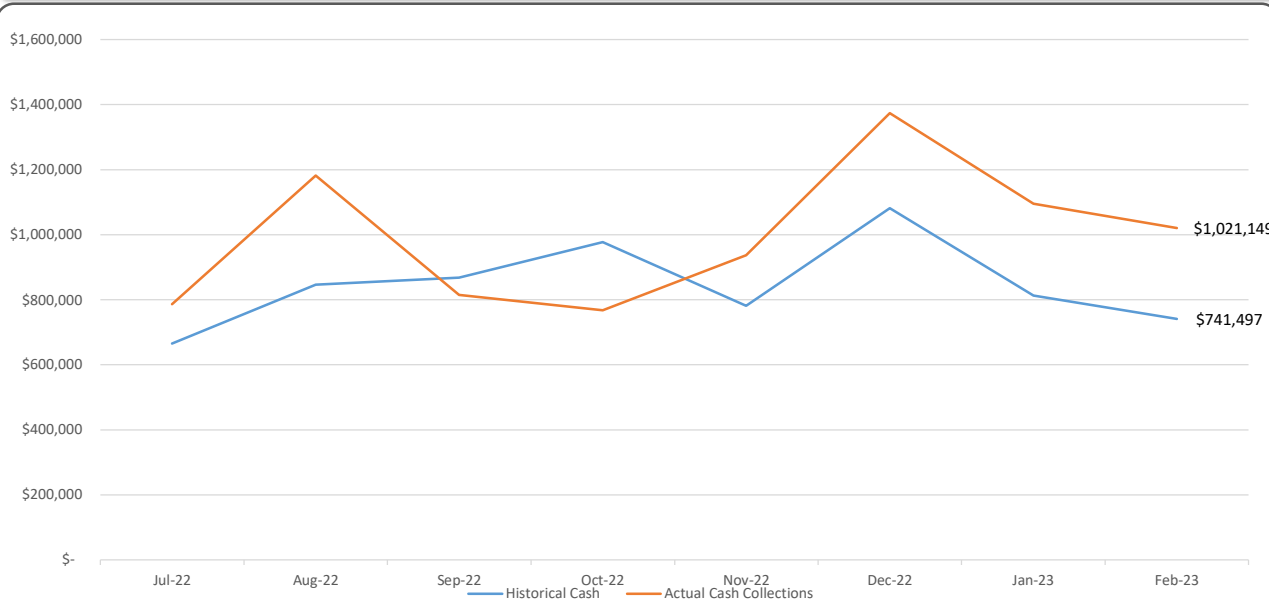
Expected Last Month vs Cash Collected (Based on Previous Months Revenue)



Cash Expected Next Month (Based on this Months Revenue)



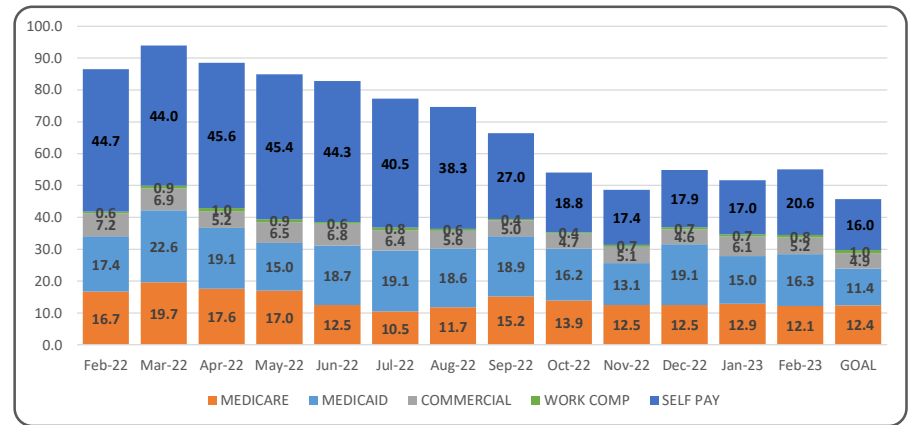
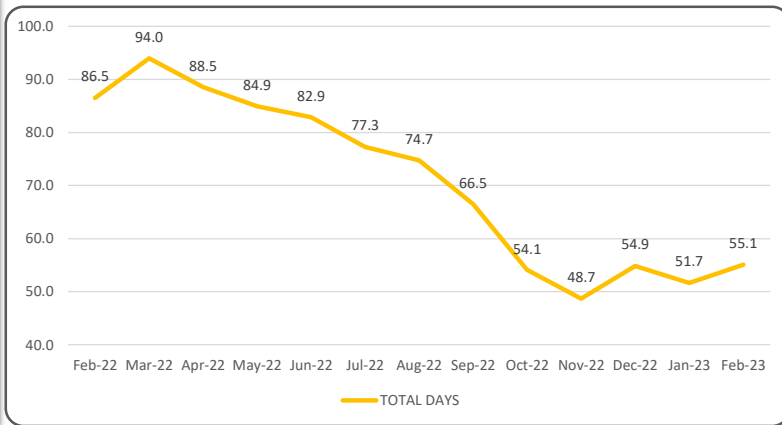
Actual Cash Based on Historical Collections



# ACCOUNTS RECEIVABLE

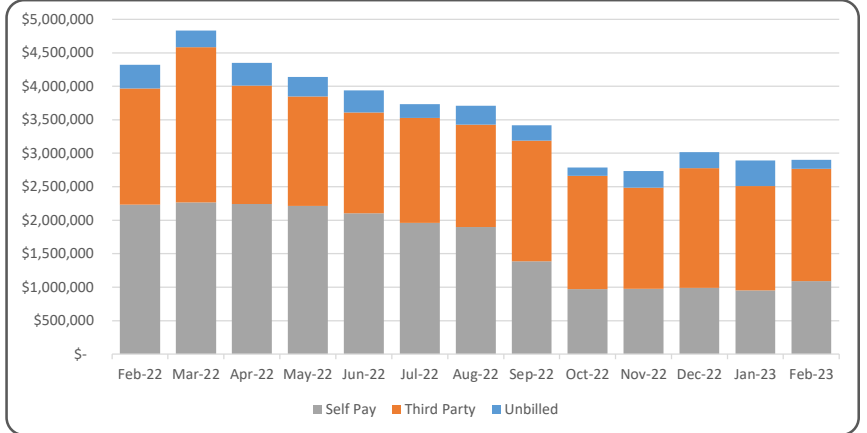
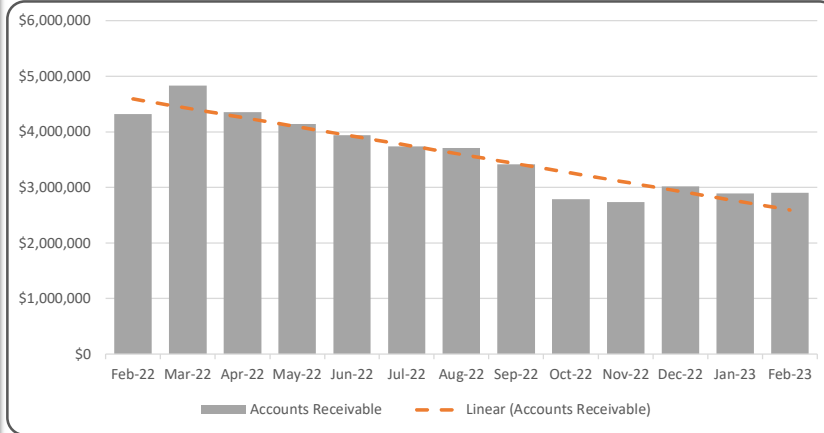
AR Days

PAYER	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	13 Month Average
MEDICARE	16.7	19.7	17.6	17.0	12.5	10.5	11.7	15.2	13.9	12.5	12.5	12.9	12.1	14.2
MEDICAID	17.4	22.6	19.1	15.0	18.7	19.1	18.6	18.9	16.2	13.1	19.1	15.0	16.3	17.6
COMMERCIAL	7.2	6.9	5.2	6.5	6.8	6.4	5.6	5.0	4.7	5.1	4.6	6.1	5.2	5.8
WORK COMP	0.6	0.9	1.0	0.9	0.6	0.8	0.6	0.4	0.4	0.7	0.7	0.7	0.8	0.7
SELF PAY	44.7	44.0	45.6	45.4	44.3	40.5	38.3	27.0	18.8	17.4	17.9	17.0	20.6	32.4
<b>TOTAL DAYS</b>	<b>86.5</b>	<b>94.0</b>	<b>88.5</b>	<b>84.9</b>	<b>82.9</b>	<b>77.3</b>	<b>74.7</b>	<b>66.5</b>	<b>54.1</b>	<b>48.7</b>	<b>54.9</b>	<b>51.7</b>	<b>55.1</b>	<b>70.7</b>



AR Balance

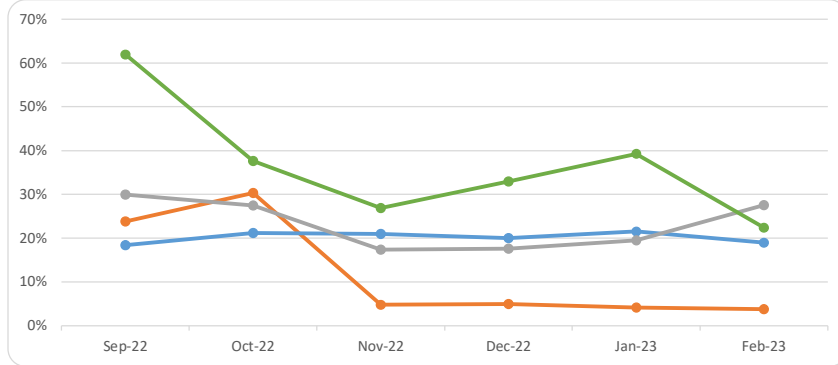
PAYER	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	13 Month Average
MEDICARE	\$ 834,221	\$ 1,011,373	\$ 864,590	\$ 828,105	\$ 593,780	\$ 507,839	\$ 582,895	\$ 783,406	\$ 715,189	\$ 702,322	\$ 685,997	\$ 721,466	\$ 640,281	\$ 728,574
MEDICAID	\$ 870,378	\$ 1,159,997	\$ 939,475	\$ 733,511	\$ 888,101	\$ 921,687	\$ 921,244	\$ 969,381	\$ 837,689	\$ 737,438	\$ 1,050,271	\$ 840,983	\$ 858,761	\$ 902,224
COMMERCIAL	\$ 357,842	\$ 352,803	\$ 255,074	\$ 319,138	\$ 321,984	\$ 311,717	\$ 275,712	\$ 258,102	\$ 244,212	\$ 284,569	\$ 254,521	\$ 340,591	\$ 275,168	\$ 296,264
WORK COMP	\$ 28,217	\$ 44,031	\$ 50,949	\$ 42,910	\$ 27,858	\$ 36,591	\$ 28,844	\$ 19,071	\$ 23,134	\$ 37,379	\$ 39,097	\$ 38,788	\$ 40,808	\$ 35,206
SELF PAY	\$ 2,232,314	\$ 2,264,662	\$ 2,240,554	\$ 2,216,895	\$ 2,105,043	\$ 1,959,428	\$ 1,899,559	\$ 1,388,640	\$ 970,309	\$ 974,408	\$ 986,852	\$ 951,571	\$ 1,088,045	\$ 1,636,791
<b>TOTAL</b>	<b>\$ 4,322,972</b>	<b>\$ 4,832,867</b>	<b>\$ 4,350,642</b>	<b>\$ 4,140,558</b>	<b>\$ 3,936,767</b>	<b>\$ 3,737,262</b>	<b>\$ 3,708,255</b>	<b>\$ 3,418,601</b>	<b>\$ 2,790,532</b>	<b>\$ 2,736,117</b>	<b>\$ 3,016,738</b>	<b>\$ 2,893,400</b>	<b>\$ 2,903,063</b>	<b>\$ 3,599,059</b>



# ACCOUNTS RECEIVABLE AGING

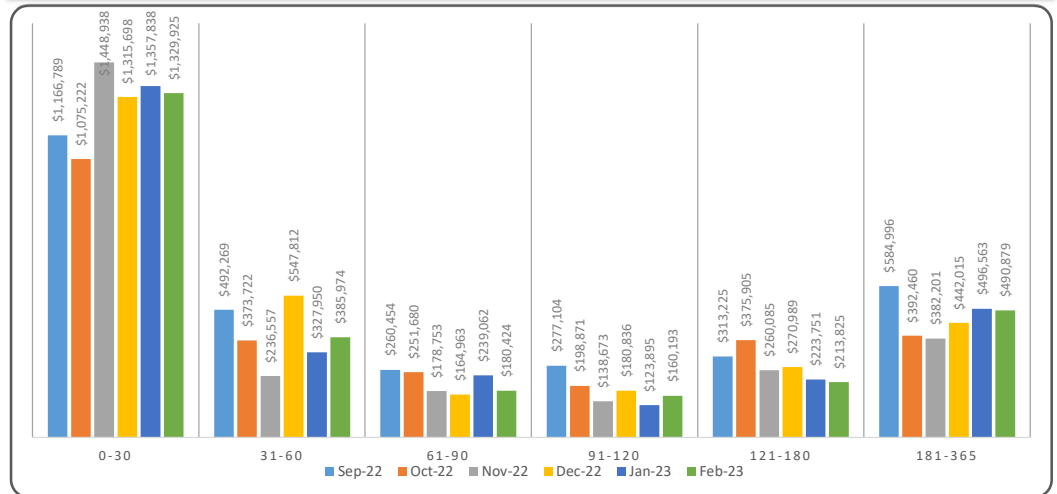
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
<b>MEDICARE</b>																
Non-Credit	288	\$ 468,690	60	\$ 133,051	31	\$ 18,142	9	\$ 11,337	13	\$ 6,948	5	\$ 1,879	8	\$ 4,022	414	\$ 644,068
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	1	\$ (134)	0	\$ -	2	\$ (3,652)	3	\$ (3,786)
<b>TOTAL</b>	<b>288</b>	<b>\$ 468,690</b>	<b>60</b>	<b>\$ 133,051</b>	<b>31</b>	<b>\$ 18,142</b>	<b>9</b>	<b>\$ 11,337</b>	<b>14</b>	<b>\$ 6,813</b>	<b>5</b>	<b>\$ 1,879</b>	<b>10</b>	<b>\$ 370</b>	<b>417</b>	<b>\$ 640,281</b>
<b>MEDICAID</b>																
Non-Credit	262	\$ 534,629	147	\$ 121,099	85	\$ 41,538	50	\$ 43,262	43	\$ 24,701	63	\$ 79,253	26	\$ 15,809	676	\$ 860,291
Credit	0	\$ -	1	\$ (25)	1	\$ (112)	1	\$ (11)	2	\$ (232)	1	\$ (521)	10	\$ (628)	16	\$ (1,530)
<b>TOTAL</b>	<b>262</b>	<b>\$ 534,629</b>	<b>148</b>	<b>\$ 121,074</b>	<b>86</b>	<b>\$ 41,426</b>	<b>51</b>	<b>\$ 43,251</b>	<b>45</b>	<b>\$ 24,469</b>	<b>64</b>	<b>\$ 78,732</b>	<b>36</b>	<b>\$ 15,181</b>	<b>692</b>	<b>\$ 858,761</b>
<b>COMMERCIAL</b>																
Non-Credit	189	\$ 170,316	88	\$ 52,480	34	\$ 17,632	21	\$ 22,834	27	\$ 18,420	40	\$ 16,955	36	\$ 33,258	435	\$ 331,894
Credit	10	\$ (1,620)	2	\$ (145)	7	\$ (280)	2	\$ (158)	9	\$ (1,011)	31	\$ (12,085)	318	\$ (41,427)	379	\$ (56,726)
<b>TOTAL</b>	<b>199</b>	<b>\$ 168,695</b>	<b>90</b>	<b>\$ 52,335</b>	<b>41</b>	<b>\$ 17,352</b>	<b>23</b>	<b>\$ 22,676</b>	<b>36</b>	<b>\$ 17,409</b>	<b>71</b>	<b>\$ 4,870</b>	<b>354</b>	<b>\$ (8,169)</b>	<b>814</b>	<b>\$ 275,168</b>
<b>WORK COMP</b>																
Non-Credit	16	\$ 17,167	13	\$ 10,653	8	\$ 6,170	5	\$ 2,744	8	\$ 5,101	10	\$ 1,967	0	\$ -	60	\$ 43,802
Credit	0	\$ -	0	\$ -	0	\$ -	1	\$ (504)	0	\$ -	3	\$ (689)	8	\$ (1,800)	12	\$ (2,993)
<b>TOTAL</b>	<b>16</b>	<b>\$ 17,167</b>	<b>13</b>	<b>\$ 10,653</b>	<b>8</b>	<b>\$ 6,170</b>	<b>6</b>	<b>\$ 2,240</b>	<b>8</b>	<b>\$ 5,101</b>	<b>13</b>	<b>\$ 1,278</b>	<b>8</b>	<b>\$ (1,800)</b>	<b>72</b>	<b>\$ 40,808</b>
<b>SELF PAY</b>																
Non-Credit	130	\$ 141,570	184	\$ 68,879	183	\$ 98,375	151	\$ 81,014	257	\$ 161,793	679	\$ 409,603	276	\$ 165,994	1860	\$ 1,127,228
Credit	8	\$ (825)	3	\$ (18)	10	\$ (1,040)	5	\$ (324)	10	\$ (1,760)	51	\$ (5,484)	244	\$ (29,732)	331	\$ (39,182)
<b>TOTAL</b>	<b>138</b>	<b>\$ 140,745</b>	<b>187</b>	<b>\$ 68,862</b>	<b>193</b>	<b>\$ 97,335</b>	<b>156</b>	<b>\$ 80,689</b>	<b>267</b>	<b>\$ 160,033</b>	<b>730</b>	<b>\$ 404,119</b>	<b>520</b>	<b>\$ 136,262</b>	<b>2191</b>	<b>\$ 1,088,045</b>
<b>ACCOUNTS RECEIVABLE</b>																
Non-Credit	885	\$ 1,332,370	492	\$ 386,162	341	\$ 181,856	236	\$ 161,191	348	\$ 216,962	797	\$ 509,657	346	\$ 219,082	3445	\$ 3,007,282
Credit	18	\$ (2,445)	6	\$ (188)	18	\$ (1,433)	9	\$ (998)	22	\$ (3,138)	86	\$ (18,779)	582	\$ (77,239)	741	\$ (104,219)
<b>GRAND TOTAL</b>	<b>903</b>	<b>\$ 1,329,925</b>	<b>498</b>	<b>\$ 385,974</b>	<b>359</b>	<b>\$ 180,424</b>	<b>245</b>	<b>\$ 160,193</b>	<b>370</b>	<b>\$ 213,825</b>	<b>883</b>	<b>\$ 490,879</b>	<b>928</b>	<b>\$ 141,843</b>	<b>4186</b>	<b>\$ 2,903,063</b>

## Aged Over 90 Days Trending (excluding Credits)



	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23
Medicare	23.8%	30.3%	4.8%	4.9%	4.1%	3.8%
Medicaid	18.4%	21.2%	21.0%	20.0%	21.5%	19.0%
Commercial	29.9%	27.4%	17.4%	17.6%	19.5%	27.6%
Work Comp	61.9%	37.6%	26.9%	32.9%	39.3%	22.4%

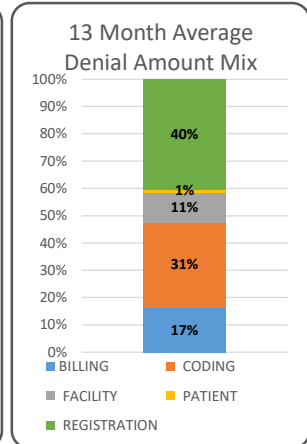
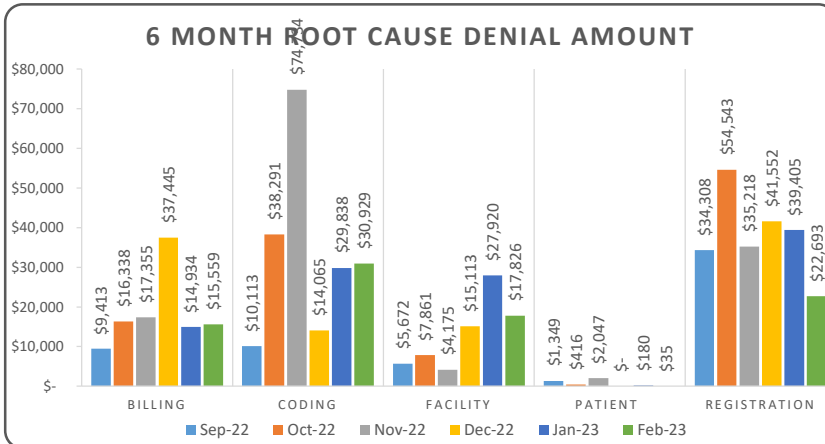
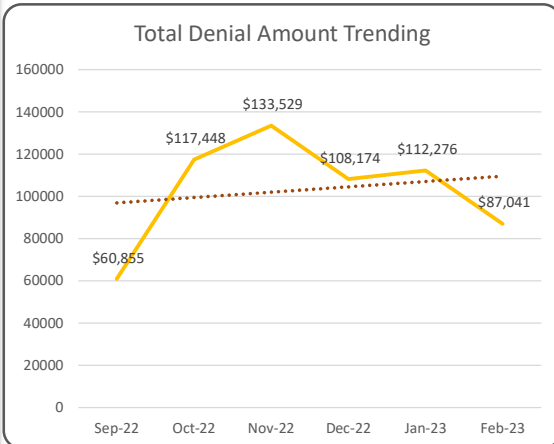
## 6 Month Aging



# DENIAL MANAGEMENT

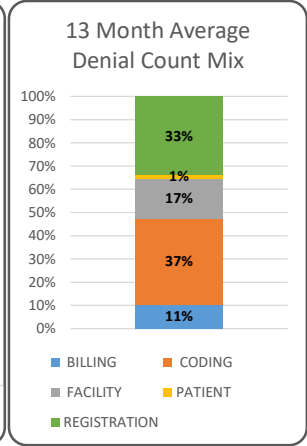
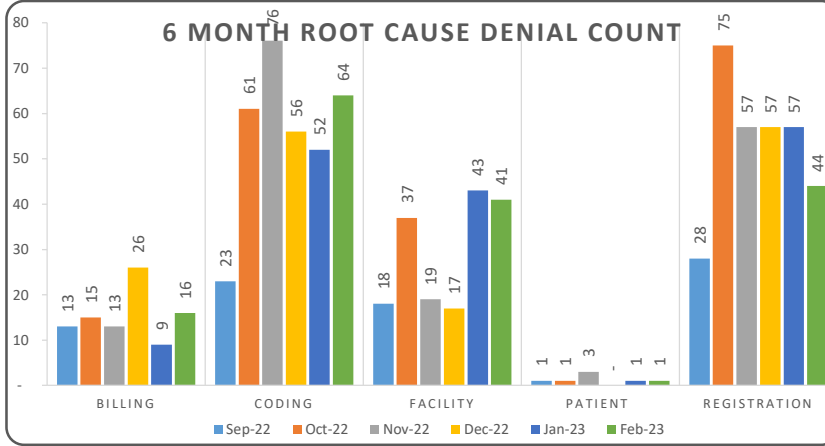
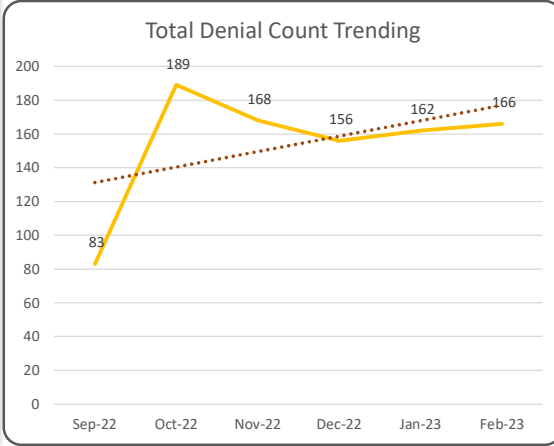
Denial Amount

AMOUNT	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	13 Month Average
<b>BILLING</b>	\$ 23,601	\$ 8,260	\$ 5,104	\$ 17,472	\$ 15,356	\$ 3,750	\$ 13,733	\$ 9,413	\$ 16,338	\$ 17,355	\$ 37,445	\$ 14,934	\$ 15,559	\$ 15,255
<b>CODING</b>	\$ 11,494	\$ 9,388	\$ 17,413	\$ 31,262	\$ 22,728	\$ 41,762	\$ 30,542	\$ 10,113	\$ 38,291	\$ 74,734	\$ 14,065	\$ 29,838	\$ 30,929	\$ 27,889
<b>FACILITY</b>	\$ 10,921	\$ 6,806	\$ 14,777	\$ 4,172	\$ 1,283	\$ 10,080	\$ 2,062	\$ 5,672	\$ 7,861	\$ 4,175	\$ 15,113	\$ 27,920	\$ 17,826	\$ 9,897
<b>PATIENT</b>	\$ 5,884	\$ -	\$ 553	\$ 1,303	\$ 1,673	\$ 921	\$ -	\$ 1,349	\$ 416	\$ 2,047	\$ -	\$ 180	\$ 35	\$ 1,105
<b>REGISTRATION</b>	\$ 26,347	\$ 25,983	\$ 61,130	\$ 58,259	\$ 31,619	\$ 18,882	\$ 17,344	\$ 34,308	\$ 54,543	\$ 35,218	\$ 41,552	\$ 39,405	\$ 22,693	\$ 35,945
<b>TOTAL</b>	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,276	\$ 87,041	\$ 90,091



Denial Count

COUNT	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	13 Month Average
<b>BILLING</b>	11	11	15	13	16	8	16	13	15	13	26	9	16	14
<b>CODING</b>	28	28	43	43	41	42	44	23	61	76	56	52	64	46
<b>FACILITY</b>	16	17	29	13	6	16	13	18	37	19	17	43	41	22
<b>PATIENT</b>	6	-	3	2	1	3	-	1	1	3	-	1	1	2
<b>REGISTRATION</b>	24	23	46	49	35	18	34	28	75	57	57	57	44	42
<b>TOTAL</b>	85	79	136	120	99	87	107	83	189	168	156	162	166	126

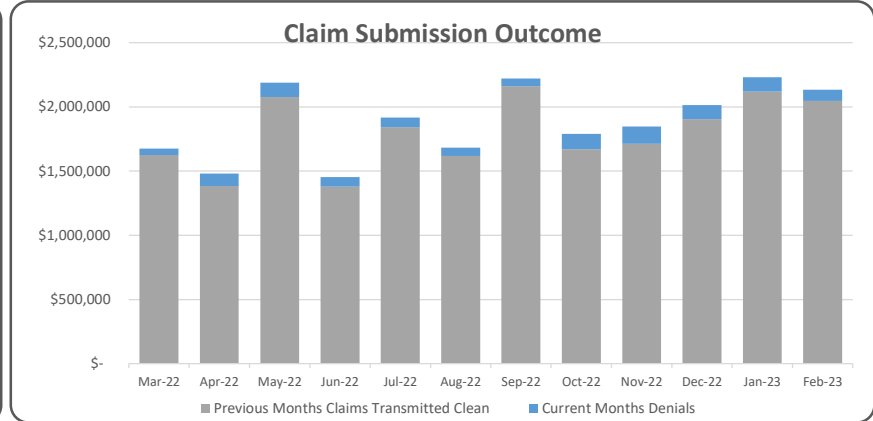
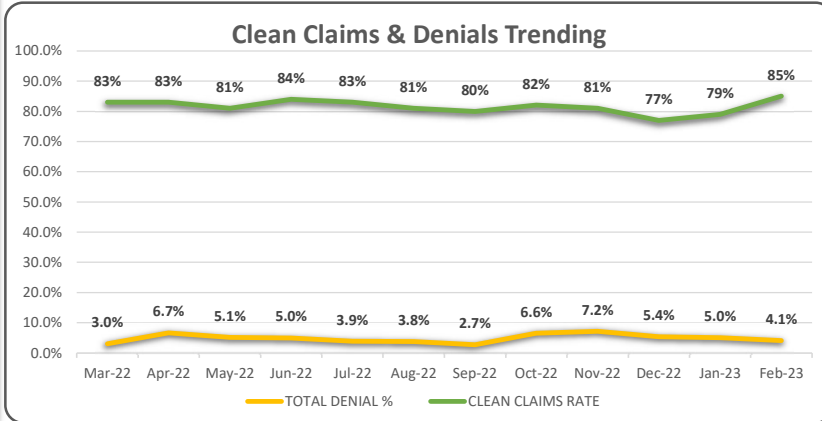




# CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

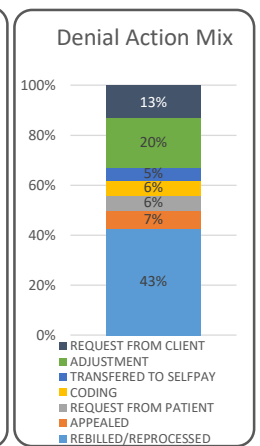
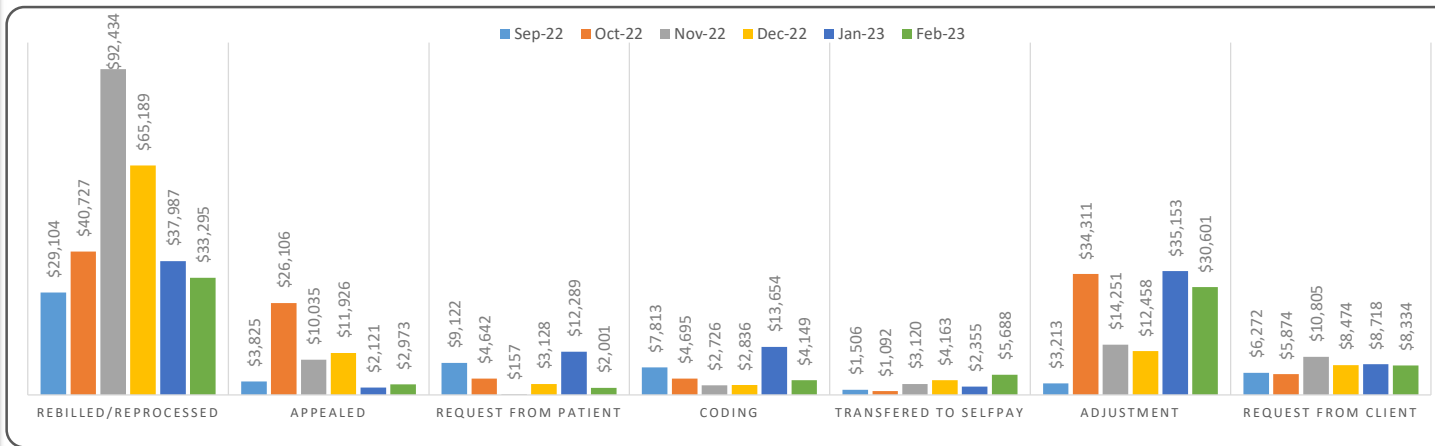
Denial & Clean Claim Trending

	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	13 Month Average
<b>DENIAL AMOUNT</b>	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,276	\$ 87,041	\$ 90,091
<b>PREVIOUS MONTH'S TRANSMITTED CLAIMS</b>	\$ 1,516,636	\$ 1,676,470	\$ 1,481,392	\$ 2,189,220	\$ 1,451,713	\$ 1,918,330	\$ 1,682,882	\$ 2,222,145	\$ 1,789,190	\$ 1,847,952	\$ 2,012,812	\$ 2,232,303	\$ 2,135,776	\$ 1,858,217
<b>TOTAL DENIAL %</b>	5.2%	3.0%	6.7%	5.1%	5.0%	3.9%	3.8%	2.7%	6.6%	7.2%	5.4%	5.0%	4.1%	4.9%
<b>CLEAN CLAIMS RATE</b>	85%	83%	83%	81%	84%	83%	81%	80%	82%	81%	77%	79%	85%	82%



Action Taken on Denials

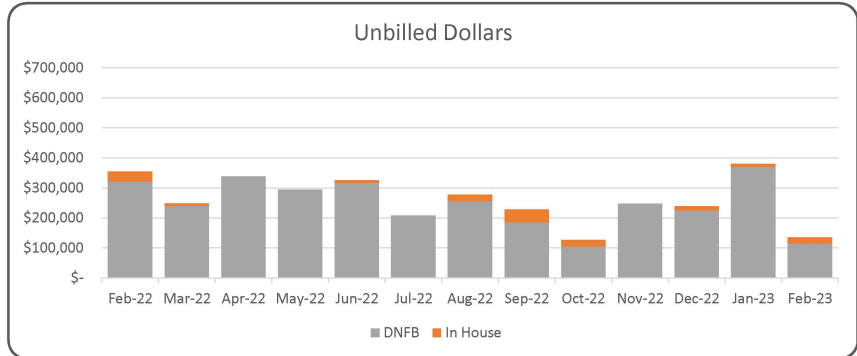
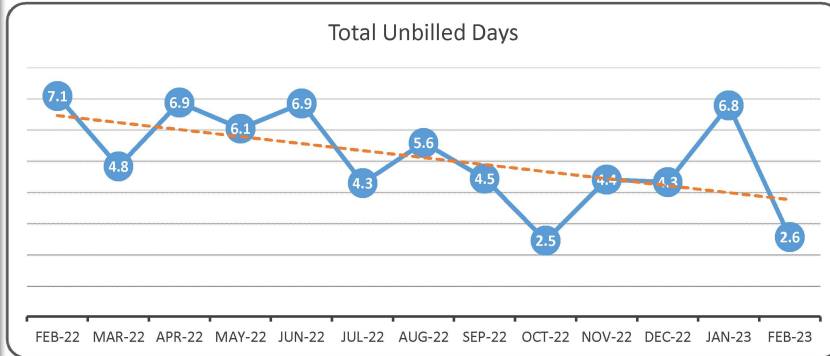
DENIAL ACTION	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	13 Month Average
<b>REBILLED/REPROCESSED</b>	\$ 47,694	\$ 22,109	\$ 39,285	\$ 32,702	\$ 23,707	\$ 19,317	\$ 23,601	\$ 29,104	\$ 40,727	\$ 92,434	\$ 65,189	\$ 37,987	\$ 33,295	\$ 39,012
<b>APPEALED</b>	\$ 33	\$ 4,633	\$ 2,540	\$ 8,584	\$ 3,442	\$ -	\$ 6,078	\$ 3,825	\$ 26,106	\$ 10,035	\$ 11,926	\$ 2,121	\$ 2,973	\$ 6,330
<b>REQUEST FROM PATIENT</b>	\$ 14,761	\$ -	\$ 5,482	\$ 4,956	\$ 8,833	\$ 2,963	\$ 1,818	\$ 9,122	\$ 4,642	\$ 157	\$ 3,128	\$ 12,289	\$ 2,001	\$ 5,396
<b>CODING</b>	\$ 3,148	\$ 2,615	\$ 4,052	\$ 16,472	\$ 1,470	\$ 5,997	\$ 3,747	\$ 7,813	\$ 4,695	\$ 2,726	\$ 2,836	\$ 13,654	\$ 4,149	\$ 5,644
<b>TRANSFERRED TO SELFPAY</b>	\$ 1,775	\$ 2,978	\$ 6,985	\$ 17,507	\$ 7,141	\$ 3,880	\$ -	\$ 1,506	\$ 1,092	\$ 3,120	\$ 4,163	\$ 2,355	\$ 5,688	\$ 4,476
<b>ADJUSTMENT</b>	\$ 9,913	\$ 14,337	\$ 6,842	\$ 16,510	\$ 24,350	\$ 11,003	\$ 20,120	\$ 3,213	\$ 34,311	\$ 14,251	\$ 12,458	\$ 35,153	\$ 30,601	\$ 17,928
<b>REQUEST FROM CLIENT</b>	\$ 922	\$ 3,765	\$ 33,792	\$ 15,736	\$ 3,715	\$ 32,236	\$ 8,316	\$ 6,272	\$ 5,874	\$ 10,805	\$ 8,474	\$ 8,718	\$ 8,334	\$ 11,305
<b>TOTAL</b>	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,277	\$ 87,041	\$ 90,091



# UNBILLED & INVENTORY

Unbilled

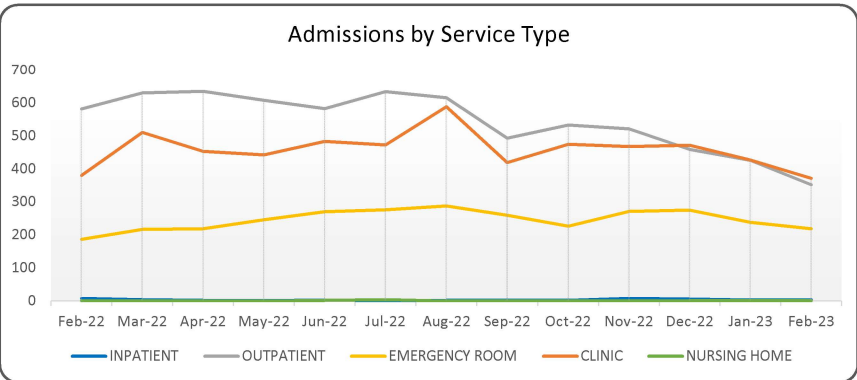
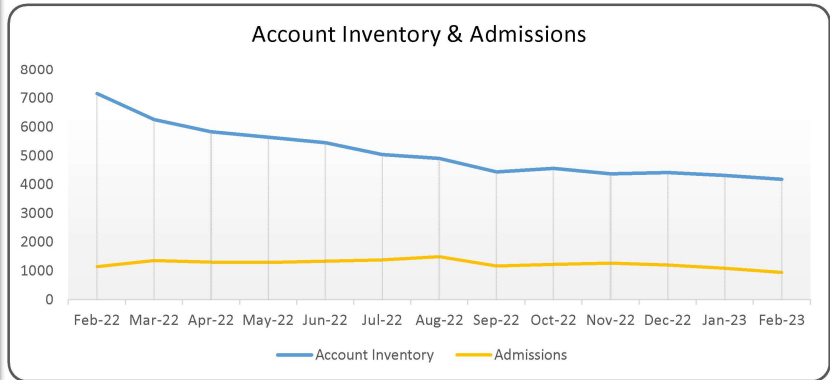
	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	13 Month Average
<b>In House</b>	\$ 34,167	\$ 10,466	\$ -	\$ -	\$ 9,182	\$ -	\$ 22,251	\$ 43,554	\$ 22,609	\$ -	\$ 13,804	\$ 11,990	\$ 21,812	\$ 14,603
<b>DNFB</b>	\$ 320,765	\$ 238,954	\$ 338,650	\$ 295,441	\$ 316,709	\$ 208,502	\$ 255,911	\$ 185,499	\$ 104,807	\$ 248,431	\$ 224,970	\$ 368,997	\$ 114,332	\$ 247,844
<b>Total Unbilled</b>	\$ 354,932	\$ 249,420	\$ 338,650	\$ 295,441	\$ 325,891	\$ 208,502	\$ 278,162	\$ 229,053	\$ 127,416	\$ 248,431	\$ 238,775	\$ 380,987	\$ 136,143	\$ 262,446
<b>Unbilled Days</b>	7.1	4.8	6.9	6.1	6.9	4.3	5.6	4.5	2.5	4.4	4.3	6.8	2.6	5.1



Admissions & Account Inventory

ADMISSIONS	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	13 Month Average
<b>INPATIENT</b>	7	4	2	1	3	1	2	3	2	8	5	3	4	3
<b>SWINGBED</b>	4	5	5	1	1	1	2	2	4	5	4	2	4	3
<b>OUTPATIENT</b>	581	630	634	607	582	633	615	492	532	520	458	425	352	543
<b>EMERGENCY ROOM</b>	186	217	218	246	270	276	287	259	226	271	275	238	219	245
<b>CLINIC</b>	380	510	453	442	482	472	588	418	474	467	471	426	371	458
<b>NURSING HOME</b>	1	0	1	0	2	4	0	0	1	0	1	2	1	1
<b>TOTAL</b>	1,159	1,366	1,313	1,297	1,340	1,387	1,494	1,174	1,239	1,271	1,214	1,096	951	1254

ACCOUNT INVENTORY	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	13 Month Average
<b>MEDICARE</b>	662	578	556	561	468	362	394	388	687	498	453	497	417	502
<b>MEDICAID</b>	799	1,010	714	726	731	656	700	678	804	750	840	739	692	757
<b>COMMERCIAL</b>	1,214	1,046	964	938	1,020	997	904	909	1,006	957	912	871	814	966
<b>WORK COMP</b>	82	95	95	85	71	70	57	48	60	78	73	73	72	74
<b>SELF PAY</b>	4,408	3,527	3,505	3,344	3,173	2,957	2,855	2,425	2,016	2,088	2,136	2,139	2,191	2828
<b>TOTAL</b>	7165	6256	5834	5654	5463	5042	4910	4448	4573	4371	4414	4319	4186	5126



# Southern Humboldt Community Healthcare District Executive Dashboard

	TARGET	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23
<b>Days in AR</b>	<b>45.8</b>	<b>94.0</b>	<b>88.5</b>	<b>84.9</b>	<b>82.9</b>	<b>77.3</b>	<b>74.7</b>	<b>66.5</b>	<b>54.1</b>	<b>48.7</b>	<b>54.9</b>	<b>51.7</b>	<b>55.1</b>
Gross AR		4,832,867	4,350,642	4,140,558	3,936,767	3,737,262	3,708,255	3,418,601	2,790,532	2,736,117	3,016,738	2,893,400	2,903,063
Gross Revenue		1,639,234	1,384,159	1,464,711	1,474,557	1,510,151	1,582,735	1,637,530	1,525,240	1,947,165	1,586,113	1,620,070	1,537,305
Cash Collections		770,454	1,024,101	1,137,769	1,217,580	786,503	1,182,187	815,275	767,658	937,047	1,373,812	1,095,480	1,021,149
Adjustments		626,184	443,517	581,700	646,293	644,797	792,749	1,308,282	1,248,008	666,773	244,503	601,307	454,994
Collection %		55.2%	69.8%	66.2%	65.3%	55.0%	59.9%	38.4%	38.1%	58.4%	84.9%	64.6%	69.2%
Late Charges	<b>1%</b>	0.0%	2.6%	0.6%	0.1%	1.6%	0.6%	1.1%	0.0%	0.0%	0.0%	0.0%	0.1%
Bad Debt	<b>3%</b>	2.2%	0.0%	1.9%	1.4%	0.8%	1.4%	31.3%	27.5%	1.1%	0.4%	0.0%	0.0%
Charity Care	<b>3%</b>	5.6%	6.3%	3.1%	13.5%	3.5%	5.1%	4.4%	3.6%	1.9%	2.1%	3.9%	1.0%
Third Party Aged over 90	<b>13%</b>	<b>18.5%</b>	<b>19.3%</b>	<b>18.9%</b>	<b>17.5%</b>	<b>19.7%</b>	<b>19.1%</b>	<b>22.6%</b>	<b>25.9%</b>	<b>14.1%</b>	<b>14.9%</b>	<b>15.2%</b>	<b>15.3%</b>
Self Pay Aged 180 (from assignment)	<b>25%</b>	<b>71.7%</b>	<b>71.6%</b>	<b>63.4%</b>	<b>60.2%</b>	<b>59.4%</b>	<b>62.5%</b>	<b>47.1%</b>	<b>23.7%</b>	<b>28.6%</b>	<b>35.4%</b>	<b>41.5%</b>	<b>41.3%</b>

