

**SOUTHERN HUMBOLDT COMMUNITY
HEALTHCARE DISTRICT
FINANCE COMMITTEE
MEETING**

**Friday
February 17, 2023
10:00 a.m.**

**286 Sprowel Creek Road
Garberville, CA 95542**



SoHum Health



Finance Committee

Date: Friday, February 17, 2023

Time: 10:00 a.m.

Location: Sprowel Creek Campus, Room 106

Facilitator: Governing Board President Corinne Stromstad

Link: <https://shchd.webex.com/shchd/j.php?MTID=mcf7f49149061df53feaaa08211a13996>

Agenda

Time*	Page	Item
10:00 a.m.		A. Call to Order
10:01 a.m.		B. Public Comment (3-minute limit per person)
		See public comment instructions below
10:05 a.m.		C. Announcements
10:10 a.m.	1-2	D. Previous Meeting Minutes
		1. Minutes from Friday, January 20, 2023
		E. Discussion and Review
10:15 a.m.	3-6	1. December, 2022 Financials – Paul Eves
10:30 a.m.	7-19	2. January, 2023 Patient Financial Services and HRG Reports – Marie Brown and Remy Quinn
		F. Discussion Items to Report to the Board
		G. Next Meeting: Friday, March 24, 2023
		H. Adjourn



PUBLIC COMMENT ON MATTERS NOT ON THE MEETING AGENDA: Members of the public are welcome to address the Board on items not listed on the agenda and within the jurisdiction of the Board of Directors. The Board is prohibited by law from taking action on matters not on the agenda, but may ask questions to clarify the speaker's comment and/or briefly answer questions. The Board limits testimony on matters not on the agenda to three minutes per person and not more than ten minutes for a particular subject, at the discretion of the Chair of the Board.

PUBLIC COMMENT ON MATTERS THAT ARE ON THE AGENDA: Individuals wishing to address the Board regarding items on the agenda may do so after the Board has completed their initial discussion of the item and before the matter is voted on, so that the Board may have the benefit of these comments before making their decision. Please remember that it is the Board's responsibility to discuss matters thoroughly amongst themselves and that, because of Brown Act constraints, the Board meeting is their only opportunity to do so.

OTHER OPPORTUNITIES FOR PUBLIC COMMENT: Members of the public are encouraged to submit written comments to the Board at any time by writing to Board of Directors, SHCHD, 733 Cedar Street, Garberville, CA 95542. Writers who identify themselves may, at their discretion, ask that their comments be shared publicly. All other comments shall be kept confidential to the Board and appropriate staff.

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, if you require special accommodations to participate in a District meeting, please contact the District Clerk at 707-923-3921, ext. 1303 at least 48 hours prior to the meeting." **Times are estimated*

**Times are estimated/Posted: Monday, February 13, 2023*



Finance Committee

Date: Friday, January 20, 2023

Time: 10:00 a.m.

Location: Sprowel Creek Campus Rm 106 and via Webex

Facilitator: Governing Board President Corinne Stromstad

Minutes

Finance Committee Present: Corinne Stromstad, Barbara Truitt and Matt Rees

Also Present: Remy Quinn, HIM Manager and Darrin Guerra, Administrative Assistant

By Webex: Kent Scown, COO and Karen Johnson, Board Clerk

Not Present: Paul Eves, CFO

A. Call to Order – Corinne Stromstad called the meeting to order at 10:02 a.m.

B. Public Comment (3-minute limit per person) – none

C. Announcements - none

D. Previous Meeting Minutes – Minutes from November 29, 2022.

Motion: Barbara Truitt moved to approve the November 29, 2022 Finance minutes.

Second: Matt Rees

Motion Carried

E. Discussion and Review

1. November, 2022 Financials – CEO Matt Rees for CFO Paul Eves– see reports

- 8 ultrasounds in October and 30 in November.
- Prescriptions were at 3300, but that was due to the holidays and was to be expected.
- Swing bed days were up.
- IGTs and supplemental payments – We have \$3.5 million due in the middle of February
- Construction project \$2.6 million has all been taken out of cash, so cash is way down. EPIC was over \$800,000.

Motion: Barbara Truitt moved to approve the November, 2022 Financial Statements to share with the Governing Board.

Second: Matt Rees

Motion carried



2. November, 2022 Revenue Cycle Reports – Remy Quinn – see report
3. November, 2022 HRG Reports – Remy Quinn- see report
 - Arcadia, our bad debt collector, is no longer going to handling accounts in California. We were notified on 11th of January, 2023 that they would no longer handle our account effective on the 1st of January, 2023. We expected this and are looking for another company to take them over, and are working on several leads. We will most likely see an increase in Self-Pay aging again as a result.
 - Beacon, the Medical third-party payor for Behavioral Health, is set up and we can start seeing patients now.
- F. Discussion Items to Report to the Board – A summary of today’s reports will be taken to the Board.
- G. Next Meeting: Friday, February 17, 2023.
- H. Adjourned at 10:14 a.m.

Minutes by Karen Johnson

**Southern Humboldt Community
Healthcare District**

	Jan 22	Feb 22	March 22	April 22	May 22	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	Dec 22	Current 12 Month AVG	Year to Date- Current Year
In Patient Statistics														
Total Acute Patient Days	3	18	15	5	3	7	6	6	10	8	22	8	10	52
Total Swing Patient Days	35	65	95	98	54	3	3	26	37	51	91	95	50	208
Total SNF Patient Days	223	190	217	228	221	215	248	248	214	241	240	235	227	1,191
Total Patient Days	261	273	327	331	278	225	257	280	261	300	353	338	286	1,451
Total Acute Discharges	1	7	3	3	1	3	1	2	3	2	8	3	3	16
Total Swing Discharges	2	2	5	5	3	2	1	1	3	3	4	5	3	12
Total SNF Discharges	1	1	0	0	2	0	4	0	1	0	0	2	1	5
	4	10	8	8	6	5	6	3	7	5	12	10	7	33
Acute Length of Stay	3.00	2.57	5.00	1.67	3.00	2.33	6.00	3.00	3.33	4.00	2.75	2.67	3.07	12
ER Admits	1	7	4	3	2	3	1	2	3	2	8	5	3	16
I/P Lab Visits	23	26	14	17	22	23	41	61	15	20	27	27	25	164
I/P Radiology Visits	2	5	6	6	10	3	3	5	5	3	6	2	5	22
I/P EKG's	0	0	0	0	0	0	0	0	3	0	0	1	0	3
Out Patient Statistics														
ER Visits	233	188	218	219	248	270	278	287	259	226	271	277	242	1,321
Clinic Visits	449	380	509	452	500	479	466	581	415	467	463	468	468	2,392
SLS Visits	0	0		0	0				0	0	0	0	0	0
Outpatient Medical	2278	2597	1042	1049	1453	1853	1859	2005	1184	839	905	701	1,559	6,792
Laboratory Visits	1009	455	589	574	681	702	753	1351	507	401	481	437	695	3,493
Radiology	121	182	170	161	154	193	162	160	173	171	166	147	166	832
Mammography	17	9	14	13	28	9	18	30	18	19	9	28	16	94
CT Scans	73	77	88	72	80	88	63	80	77	60	90	57	76	370
Ultra Sonography										8	30	75		
EKG's	48	55	37	34	59	64	28	47	62	40	77	56	50	254
Total O/P Visits	4,228	3,943	2,667	2,574	3,203	3,658	3,627	4,541	2,695	2,231	2,492	2,246	-	15,548
Retail Pharmacy Rxs Sold	2,573	2,455	2,999	2,983	3,237	3,279	3,512	3,693	3,472	3,468	3,314	3,404	3,041	14,145
Salary Statistics														
Productive FTE's	71.7	79.1	77.4	79.7	81.1	81.2	81.2	80.2	87.4	90.7	98.4		82	
Paid FTE's	85.4	87.0	88.0	87.8	88.2	92.0	91.8	94.5	97.3	101.6	101.3		92	
Salaries & Ben as % of Net Rev	50.1%	72.8%	69.71%	70.03%	71.65%	48.15%	2867.64%	56.79%	63.27%	82.33%	55.64%	#DIV/0!	300.87%	
Benefits as % of Salaries	28.1%	43.9%	23.86%	43.42%	47.12%	-24.13%	11.55%	23.93%	19.68%	32.98%	38.32%	#DIV/0!	26.05%	
Revenue Statistics														
Gross A/R > 120 Days	2,040,686	2,152,505	2,071,508	2,181,976	1,997,956	1,799,059	1,676,234	1,718,059	1,160,605	794,385	751,731	532,080	1,674,273	
A/R>120 Days as % of Total AR	41.8%	41.8%	41.8%	41.8%	41.8%	41.8%	43.8%	43.8%	39.3%	26.8%	26.8%	23.9%	0	
Gross Days in A/R	91.6	86.5	86.5	88.5	84.9	82.9	83.4	77.0	72.0	60.0	55.0	54.9	86	
Net Days in A/R	84.4	79.9	79.9	80.0	78.6	75.0	77.3	71.0	67.0	54.0	49.0	49.0	80	
A/R Cash Collections	727,607	859,954	770,454	1,024,101	1,137,769	1,227,309	801,517	1,182,187	815,275	767,658	937,047	1,319,235	915,005	
Collections as % of Net Rev	58.0%	59.5%	69.3%	55.6%	91.6%	95.1%	54.9%	2860.8%	55.6%	57.6%	82.0%	79.2%	67.5%	
Accounts Payable Days	6.4	6.2	6.2	6.7	7.3	3.9	2.1	1.1	0.8	2.2	2.2	2.2	4.7	
Cash Collections per Cal Day	23,471	27,740	24,853	33,036	36,702	39,591	25,855	38,135	26,299	24,763	30,227	42,556	29,516	347,603
Cash Disburs. per Cal Day	41,846	54,626	64,461	46,099	53,257	53,859	58,544	50,307	50,270	54,701	55,648	-	52,178	946,453
DATA Entry/Details/Calcs														
Calendar Days	31	28	31	30	31	30	31	31	30	31	30	31		

**Southern Humboldt Community
Healthcare District
Income Statement
December 2022**

Current Month			Year to Date			
\$					\$	%
Variance	Budget	Actual		Actual	Budget	Variance
			GROSS PATIENT REVENUE			
37,351	237,500	274,851	INPATIENT	855,586	950,000	(94,414)
7,504	41,670	49,174	INPATIENT ANCILLARY	218,649	166,680	51,969
311,991	1,202,080	1,514,071	OUTPATIENT ANCILLARY	6,165,487	4,808,320	1,357,167
356,846	1,481,250	1,838,096	TOTAL PATIENT REVENUE	7,239,722	5,925,000	1,314,722
			DEDUCTIONS FROM REVENUE			
(334,216)	515,630	181,414	CONTRACTUAL ALLOWANCES	2,227,544	2,062,520	165,024
(18,447)	71,670	53,223	PROVISION FOR BAD DEBTS	219,575	286,680	(67,105)
42,020	36,000	78,020	OTHER ALLOWANCES/DEDUCTIONS	434,989	144,000	290,989
	-300,000	(300,000)	OTHER OPERATING IGTs & SUPPLEMENTAL	(1,200,000)	(1,200,000)	
(310,643)	323,300	12,657	TOTAL DEDUCTIONS	1,682,108	1,293,200	388,908
667,489	1,157,950	1,825,439	NET PATIENT REVENUE	5,557,614	4,631,800	925,814
4,490	12,000	16,490	OTHER OPERATING REVENUE	68,633	48,000	20,633
671,979	1,169,950	1,841,929	TOTAL OPERATING REVENUE	5,626,247	4,679,800	946,447
304,979	731,670	1,036,649	SALARIES & WAGES	3,147,026	2,926,680	220,346
89,016	158,330	247,346	EMPLOYEE BENEFITS	655,707	633,320	22,387
17,986	123,330	141,316	PROFESSIONAL FEES	886,430	493,320	393,110
38,119	112,500	150,619	SUPPLIES	464,087	450,000	14,087
(3,310)	21,670	18,360	REPAIRS & MAINTENANCE	86,522	86,680	(158)
83,708	110,000	193,708	PURCHASED SERVICES	784,221	440,000	344,221
5,747	14,170	19,917	UTILITIES	65,629	56,680	8,949
(10,304)	23,330	13,026	INSURANCE	52,286	93,320	(41,034)
0		0	INTEREST	0	0	0
9,798	38,330	48,128	DEPRECIATION/ AMORTIZATION	190,670	153,320	37,350
95,901	33,330	129,231	OTHER	245,636	133,320	112,316
631,640	1,366,660	1,998,300	TOTAL OPERATING EXPENSES	6,578,214	5,466,640	1,111,574
40,339	(196,710)	(156,371)	OPERATING PROFIT (LOSS)	(951,967)	(786,840)	(165,127)
(2,500)	95,000	92,500	TAX REVENUE	370,000	380,000	(10,000)
45,913	40,000	85,913	OTHER NONOPERATING REV (EXP)	240,923	160,000	80,923
		28,450	INTEREST INCOME	27,704		
71,863	135,000	206,863	NET NON OPERATING REV (EXP)	638,627	540,000	98,627
112,202	(61,710)	50,492	NET INCOME (LOSS)	(313,340)	(246,840)	(66,500)

**Southern Humboldt
Community Healthcare District
Income Statement Trend**

	Jan 22	Feb 22	March 22	April 22	May 22	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	Dec 22	12 Month AVG: Jan '22-Dec 22	YTD - Current Year
Inpatient Daily Hospital Services	170,724	226,213	263,867	217,261	192,011	175,686	203,494	195,530	226,636	229,926	312,161	274,851	207,463	855,586
Ancillary Revenue	54,178	57,688	86,204	71,057	64,210	41,791	62,795	46,574	49,420	59,860	97,151	49,174	57,130	218,649
Outpatient Revenue	1,577,499	1,208,326	1,472,842	1,285,791	1,414,753	1,463,561	1,494,265	1,585,012	1,608,495	1,477,715	1,791,368	1,514,071	1,425,567	6,165,487
Total Hospital Revenue	1,802,401	1,492,227	1,822,913	1,574,109	1,670,974	1,681,038	1,760,554	1,827,116	1,884,551	1,767,501	2,200,680	1,838,096	1,690,160	7,239,722
Contractual Allowances	501,660	508,013	761,987	556,716	615,921	472,276	144,218	594,051	673,790	815,485	701,700	181,414	542,233	2,227,544
Provision for Bad Debts	117,448	118,631	10,157	49,676	17,220	43,045	76,189	12,288	96,895	34,203	64,639	53,223	63,979	219,575
Other Allowances/Deductions	38,322	67,521	90,994	52,827	61,168	21,290	191,920	73,992	78,939	90,138	84,880	78,020	78,124	434,989
Other Operating: IGTs & Supplemental	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(1,200,000)
Total Deductions	357,430	394,165	563,138	359,219	394,309	236,611	112,327	380,331	549,624	639,826	551,219	12,657	384,336	1,682,108
Contractual %													23%	23%
Net Patient Revenue	1,444,971	1,098,062	1,259,775	1,214,890	1,276,665	1,444,427	1,648,227	1,446,785	1,334,927	1,127,675	1,649,461	1,825,439	1,314,490	5,557,614
Net Revenue %	80%	74%	69%	77%	76%	86%	94%	79%	71%	64%	75%	99%	78%	77%
Other Operating Revenue	34,137	14,219	14,964	26,619	14,215	15,242	15,449	20,822	16,920	15,442	15,842	16,490	18,204	68,633
Total Revenue	1,479,108	1,112,281	1,274,739	1,241,509	1,290,880	1,459,669	1,663,676	1,467,607	1,351,847	1,143,117	1,665,303	1,841,929	1,332,694	5,626,247
Salaries & Wages	565,381	562,777	634,230	606,216	628,652	926,391	1,062,282	672,518	704,531	707,695	669,912	1,036,649	688,547	3,147,026
Employee Benefits	159,058	247,085	271,899	263,210	296,245	(223,582)	122,742	160,924	138,636	233,405	256,697	247,346	165,469	655,707
Professional Fees	112,547	278,975	310,402	178,201	228,761	214,234	175,415	224,275	217,692	269,048	233,284	141,316	208,342	886,430
Supplies	182,616	107,907	93,932	68,106	119,328	64,935	103,987	132,886	89,573	137,641	164,621	150,619	109,339	464,087
Repairs & Maintenance	12,666	27,885	16,373	43,108	21,161	24,467	48,351	15,083	12,430	10,658	15,757	18,360	21,226	86,522
Purchased Services	132,609	159,060	109,754	87,732	221,948	427,722	189,613	202,305	195,034	197,269	169,223	193,708	171,707	784,221
Utilities	4,079	39,491	6,414	32,704	18,898	42,146	9,191	17,557	18,992	19,889	16,375	19,917	18,515	65,629
Insurance	13,112	13,112	13,112	13,112	13,112	13,111	13,117	13,117	13,026	13,026	13,026	13,026	13,098	52,286
Interest														0
Depreciation	38,614	49,177	48,603	48,603	48,603	48,603	47,210	47,210	48,125	48,125	48,127	48,128	46,322	190,670
Other Expense	76,536	44,049	55,565	41,975	54,246	77,739	42,944	73,651	70,056	58,985	82,417	129,231	70,024	245,636
Total Expenses	1,297,218	1,529,518	1,560,284	1,382,967	1,650,954	1,615,766	1,814,852	1,559,526	1,508,095	1,695,741	1,669,439	1,998,300	1,512,589	6,578,214
Expenses %	88%	138%	122%	111%	128%	111%	109%	106%	112%	148%	100%	108%	113%	4%
Profit/Loss from Operations	181,890	(417,237)	(285,545)	(141,458)	(360,074)	(156,097)	(151,176)	(91,919)	(156,248)	(552,624)	(4,136)	(156,371)	(179,895)	(951,967)
Tax Revenue	100,855	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	93,196	370,000
Other Non Operating Rev (Exp)	327,636	347,670	383,116	301,936	365,465	724,752	100,000	12,035	73,376	55,512		85,913	248,033	240,923
Interest Income	6,789			9,031					27,704		143	28,450	11,147	27,704
Net Non-operating Rev/(Exp)	435,280	440,170	475,616	403,467	457,965	817,252	192,500	104,535	193,580	148,012	92,643	206,863	352,376	638,627
NET INCOME/ (LOSS)	617,170	22,933	190,071	262,009	97,891	661,155	41,324	12,616	37,332	(404,612)	88,507	50,492	172,480	(313,340)

Southern Humboldt Community Healthcare District
Balance Sheet
November 2022

ASSETS	
Current Assets	
Cash- Checking & Investments	1,565,107
LAIF Account	3,553,783
Humboldt County Property Tax Acct	2,029,700
Patient Accounts Receivable	3,016,738
Less Allowances	1,583,181
Accounts Receivable- Net	1,433,557
Other Receivables	2,565,015
Inventories	48,701
Estimated 3rd Party Settlements	
Prepaid expenses and Deposits	783,843
Total current assets	11,979,705
Property and Equipment	
Land	959,877
Land improvements	553,251
Buildings	2,465,451
Equipment	6,409,249
Construction in progress	2,640,567
Total property and equipment	13,028,395
Less : accumulated depreciation	(6,646,821)
Net property and equipment	6,381,574
Other Assets	
Investments	5,852
Total Other Assets	5,852
Total Assets	18,367,131

LIABILITIES & FUND BALANCE	
Current Liabilities	
Accounts Payable	281,313
Accrued Payroll & Related costs	782,565
Other Current Liabilities	
Deferred revenue IGT	
A/R Credit balances	
Medicare Accelerated Payments	
Medicare Contingency	2,000,000
Current Portion-Long Term Debt	
Other Short Term Debt - PPP Loan	
Accrued interest	
Total current Liabilities	3,063,878
Long Term Debt, Less Current Portion	
CHFFA Bridge Loan	511,000
Total Long-term debt	511,000
Less: Current Portion-Long Term Debt	
Net Long Term Debt	511,000
Equity	
Unrestricted Fund Balance--Prior Years	15,105,592
Net Income (Loss)--Current Year	(313,340)
Restricted Fund Balance	
Total fund balance	14,792,252
Total Liabilities and Fund Balance	18,367,131

Southern Humboldt Community Healthcare District

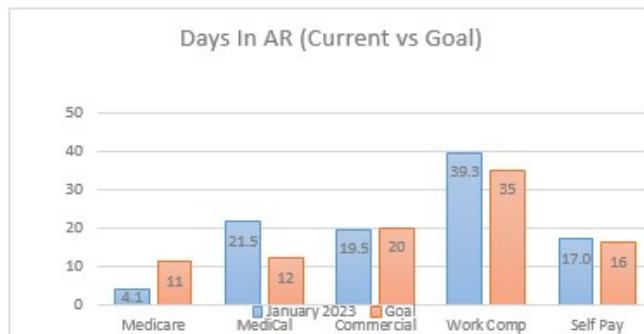
January 2023



SoHum Health

Key Items

- ➡ Cash totaled \$1.1M, 127% of net revenue
- ➡ AR decreased 123K to 51.7 days
- ➡ Third Party aging decreased \$8K, to 15.2%
- ➡ Unbilled AR increased 2.5 days, ending at 6.8 days



Detailed Initiatives & Obstacles

- **Overall AR:** January closed with \$2.9M in gross AR or 51.7 days. This is an overall decrease of 3.2 days from December. Revenue came in at \$1.6M, a slight increase of \$34K over what was reported in December. Gross AR was decreased by \$123K. Third Party AR saw an overall reduction of 4.7 days, coming in at 27.9 days. Unbilled AR increased 2.5 days coming in at 6.8 AR days. The unbilled AR continues to be a discussion topic in the bi-weekly conference calls between SHCHD and HRG. Cash collections came in slightly lower than what we saw in December, however, the cash collections for January is still quite higher than we typically see for the second consecutive month in a row—coming in at \$1.1M, or 127% of December's net revenue. With the current AR goals that are in place, we are just 5.7 days from hitting our overall AR target of 46 days.
- **Self Pay:** Self Pay AR saw a slight decrease of 0.9 AR days. We are now just 1 AR day away from our goal of 16 AR days. Self Pay collections came in roughly \$2K more than what was seen in December to \$30K. It was anticipated back in December that there would be a larger file sent to collections in the month of January, however, that did not happen. Unfortunately, our current collections agency, Arcadia Recovery Bureau, notified us at the beginning/middle of January that they are no longer able to collect within the state of California and have relinquished their capabilities to work with SHCHD. With that being said, SHCHD will not be able send anyone to collections until a new agency has been established. This will likely negatively affect the self pay AR in the coming future months. We will continue to do all we can to ensure this bad debt obstacle does not create too severe of a setback in the self pay AR.
- **Third Party Aging:** January closed with \$304K in Third Party balances aged over 90 days, totaling 15.2%. This is a decrease of \$8K from December. Medicare decreased by just \$4K, decreasing 0.8% to 4.1%. Medi-Cal aging decreased by \$29K, at 21.5%. Commercial aging increased by \$23K and ended January at 19.5%. Workers Compensation also increased by \$3K, to 39.3%. Third Party aging is now 2.2% away from our goal and will continue to be an area of focus until that goal is met.

Industry Updates

Balance Billing Patients for COVID-19 Testing, Treatment and Vaccines

With the March 27, 2020, signing of the Provider Relief Fund, all COVID-19 testing, related care and testing would be covered if the patient had no insurance or was under insured. Providers could submit claims to the Health Resources and Services Administration (HRSA) Uninsured Program (UIP) and expect reimbursement for testing, vaccines and treatment related to COVID-19.

In April 2022, HRSA announced funding for the Uninsured Program had been depleted and claims would no longer be paid. Deadline for submitting testing and/or treatment claims was March 22, 2022. Vaccine administration claim submission deadline was April 5, 2022.



How does exhaustion of funding affect providers? *HRSA has different recommendations depending on the services provided...*

*For COVID-19 tests and related care, providers are allowed to balance bill the patient for any out of pocket related to a COVID-19 test and/or treatment. To assist uninsured or underinsured patients with their out of pocket, they can be referred to resources such as applying for Medicaid, enrolling in a healthcare marketplace plan, or accessing tests or care from a HRSA health center.

*For COVID-19 vaccine administration reimbursement, CDC strongly encourages providers to stay in the CDC COVID-19 Vaccination Program and CDC expects participating providers will continue to administer vaccines at no cost to patients to ensure equitable access for all individuals. For more information on CDC COVID-19 Vaccination Program Provider Requirements, visit the CDC [Vaccine & Immunizations fact page](#).

For more information, please visit the [HRSA COVID-19 Uninsured Program FAQ page](#).

If you have any questions, concerns, or points you wish to discuss after reviewing the enclosed information, please feel free to contact me.

Sydni Thomas | Revenue Cycle Supervisor

Healthcare Resource Group

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**Southern Humboldt Community
Healthcare District
MONTH END FINANCE REPORT**



SoHum Health

January 2023

Table of Contents

Finance Dashboard.....	Page 2
Revenue Detail.....	Page 3
Cash Detail.....	Page 4
Cash Forecasting.....	Page 5
Accounts Receivable.....	Page 6-7
Denial Management.....	Page 8
Claim Submit Efficiency.....	Page 9
Admits & Unbilled.....	Page 10
Executive Dashboard.....	Page 11

FINANCE DASHBOARD

Revenue Cycle Performance	Target		August-22		September-22		October-22		November-22		December-22		January-23		
	REVENUE														
	Net Revenue		\$898,039		\$831,489		\$753,900		\$956,833		\$861,257		\$1,083,979		
	Gross Revenue		\$1,582,735		\$1,637,530		\$1,525,240		\$1,947,165		\$1,586,113		\$1,620,070		
	CASH														
	Cash Collections as a % of Net Revenue		100%		136%		91%		92%		124%		127%		
	Cash Collections		\$1,182,187		\$815,275		\$767,658		\$937,047		\$1,373,812		\$1,095,480		
	ACCOUNTS RECEIVABLE														
	Net AR		\$1,422,763		\$1,329,887		\$1,076,184		\$1,085,157		\$1,433,557		\$1,632,047		
	Gross AR		\$3,708,255		\$3,418,601		\$2,790,532		\$2,736,117		\$3,016,738		\$2,893,400		
Unbilled		3		5.6		4.5		2.5		4.4		4.3		6.8	
Third Party		27		30.8		35.0		32.8		26.9		32.6		27.9	
Self Pay		16		38.3		27.0		18.8		17.4		17.9		17.0	
Total Days in AR		46		74.7		66.5		54.1		48.7		54.9		51.7	
Days in AR - Credit Balances		< 1		1.98		1.80		1.79		1.74		1.78		1.80	
UNBILLED															
In-house		< 2 Days		0.4		0.8		0.4		0.0		0.3		0.2	
DNFB		< 1 Day		5.2		3.6		2.0		4.4		4.1		6.6	
Total Unbilled		<3 Days		5.6		4.5		2.5		4.4		4.3		6.8	

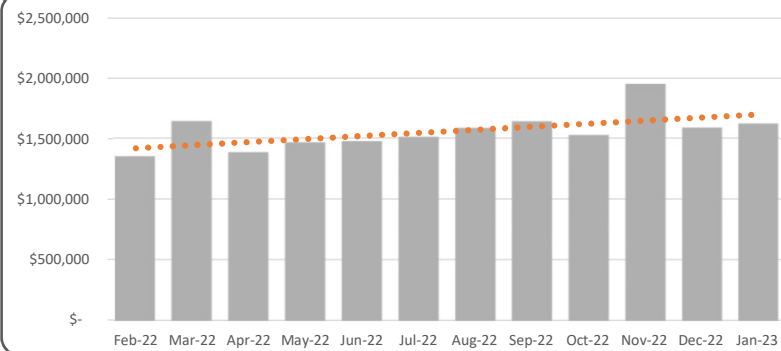
Third Party	Target		August-22		September-22		October-22		November-22		December-22		January-23															
	AGING (excluding credits)																											
	Medicare Aging > 90 Days		11%		16.5%		\$ 97,731		23.8%		\$ 187,548		30.3%		\$ 217,965		4.8%		\$ 33,877		4.9%		\$ 34,121		4.1%		\$ 29,966	
	Medicaid Aging > 90 Days		12%		18.6%		\$ 171,806		18.4%		\$ 178,375		21.2%		\$ 177,556		21.0%		\$ 155,056		20.0%		\$ 210,268		21.5%		\$ 181,351	
	Commercial Aging > 90 Days		20%		21.5%		\$ 69,362		29.9%		\$ 91,726		27.4%		\$ 80,217		17.4%		\$ 57,667		17.6%		\$ 54,079		19.5%		\$ 76,719	
	Work Comp Aging > 90 Days		35%		57.4%		\$ 17,596		61.9%		\$ 12,949		37.6%		\$ 9,393		26.9%		\$ 10,592		32.9%		\$ 13,486		39.3%		\$ 16,409	
	Total Third Party Aging > 90 Days		13%		19.1%		\$ 356,496		22.6%		\$ 470,598		25.9%		\$ 485,130		14.1%		\$ 257,193		14.9%		\$ 311,954		15.2%		\$ 304,445	
	CLAIM SUBMISSION EFFICIENCY																											
	Claims Submission				1,380		\$ 2,222,145		1,350		\$ 1,789,190		1,934		\$ 1,847,952		1,974		\$ 2,012,812		1,847		\$ 2,232,303		1,682		\$ 2,135,776	
	Clean Claims		85%		81%		80%		82%		81%		77%		79%													
Denial Percent		5%		4%		3%		7%		7%		5%		5%														
Total Denial Rate		Count Amt		107		\$ 63,681		83		\$ 60,855		189		\$ 117,448		168		\$ 133,529		156		\$ 108,174		162		\$ 112,276		
Late Charges		Count Amt		42		\$ 9,335		99		\$ 18,532		16		\$ 230		10		\$ 94		49		\$ 438		11		\$ 380		
Communication Log Backlog				79		\$ 58,426		44		\$ 50,450		41		\$ 69,888		12		\$ 26,345		49		\$ 85,257		59		\$ 111,814		

Self Pay	Target		August-22		September-22		October-22		November-22		December-22		January-23															
	INVENTORY & QUALITY																											
	Total Inventory				2,855		\$ 1,899,559		2,425		\$ 1,388,640		2,016		\$ 970,309		2,088		\$ 974,408		2,136		\$ 986,852		2,139		\$ 951,571	
	New				374		\$ 122,268		297		\$ 146,884		338		\$ 134,608		383		\$ 113,046		321		\$ 124,494		304		\$ 103,514	
	Resolved				447		\$ 173,344		707		\$ 622,665		762		\$ 512,299		276		\$ 67,863		253		\$ 91,261		206		\$ 37,835	
	Aged >180 days from Assignment		< 25%		62.5%		\$ 1,187,446		47.1%		\$ 654,076		23.7%		\$ 229,604		28.6%		\$ 278,517		35.4%		\$ 348,985		41.5%		\$ 395,331	
	Total Payment Plans over 120 days				\$39,557		\$25,127		\$23,960		\$15,425		\$21,273		\$26,015													
	Average Speed to Answer		< 60 seconds		32		48		135		124		211		215													
	STATEMENTS & LETTERS																											
	Statements & Letters				1,492		970		518		697		648		676													
Charity Care Applications In Process				29		\$ 32,537		37		\$ 46,793		15		\$ 10,652		27		\$ 27,564		0		\$ -		9		\$ 402		
Inbound and Outbound Calls		In Out		284		847		269		461		158		185		147		348		24		120		156		304		
WRITE OFFS																												
Bad Debt as a % of Gross Revenue		< 2%		1.4%		\$ 21,643		31.3%		\$ 512,826		27.5%		\$ 419,473		1.1%		\$ 22,287		0.4%		\$ 5,920		0.0%		\$ -		
Charity as a % of Gross Revenue		< 2%		5.1%		\$ 81,379		4.4%		\$ 72,800		3.6%		\$ 54,563		1.9%		\$ 36,963		2.1%		\$ 33,516		3.9%		\$ 63,113		

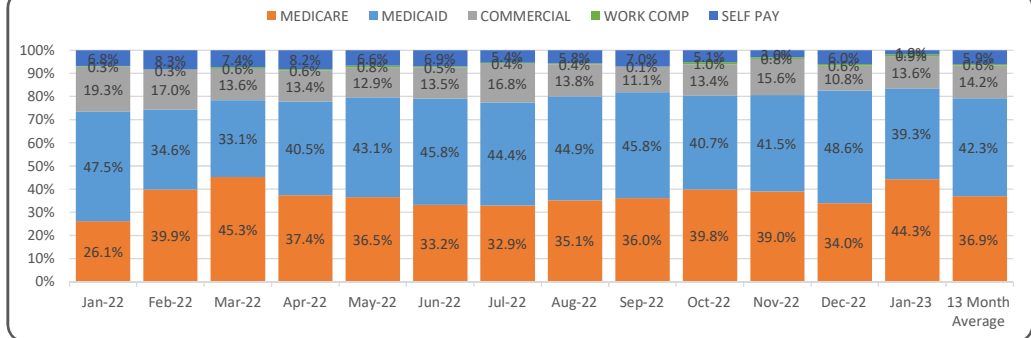
GROSS REVENUE

PAYER	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	13 Month Average
MEDICARE	\$ 427,748	\$ 538,639	\$ 742,459	\$ 517,108	\$ 535,226	\$ 490,275	\$ 497,277	\$ 555,868	\$ 590,200	\$ 606,856	\$ 760,302	\$ 539,320	\$ 717,741	\$ 578,386
MEDICAID	\$ 779,456	\$ 466,921	\$ 542,632	\$ 559,974	\$ 631,339	\$ 676,074	\$ 670,704	\$ 710,829	\$ 749,538	\$ 620,393	\$ 808,367	\$ 770,467	\$ 636,332	\$ 663,310
COMMERCIAL	\$ 316,007	\$ 229,347	\$ 222,294	\$ 185,153	\$ 188,623	\$ 199,337	\$ 254,416	\$ 218,738	\$ 181,491	\$ 204,841	\$ 304,163	\$ 170,862	\$ 220,365	\$ 222,741
WORK COMP	\$ 4,843	\$ 3,414	\$ 10,258	\$ 8,879	\$ 12,311	\$ 6,889	\$ 6,454	\$ 6,147	\$ 1,698	\$ 14,805	\$ 15,345	\$ 9,587	\$ 15,137	\$ 8,905
SELF PAY	\$ 111,825	\$ 111,801	\$ 121,591	\$ 113,045	\$ 97,212	\$ 101,982	\$ 81,299	\$ 91,154	\$ 114,603	\$ 78,345	\$ 58,989	\$ 95,876	\$ 30,494	\$ 92,940
TOTAL	\$ 1,639,879	\$ 1,350,122	\$ 1,639,234	\$ 1,384,159	\$ 1,464,711	\$ 1,474,557	\$ 1,510,151	\$ 1,582,735	\$ 1,637,530	\$ 1,525,240	\$ 1,947,165	\$ 1,586,113	\$ 1,620,070	\$ 1,566,282
AVERAGE DAILY REVENUE	\$ 47,808	\$ 49,982	\$ 51,436	\$ 49,141	\$ 48,784	\$ 47,510	\$ 48,363	\$ 49,646	\$ 51,418	\$ 51,582	\$ 56,153	\$ 54,984	\$ 56,015	\$ 50,986

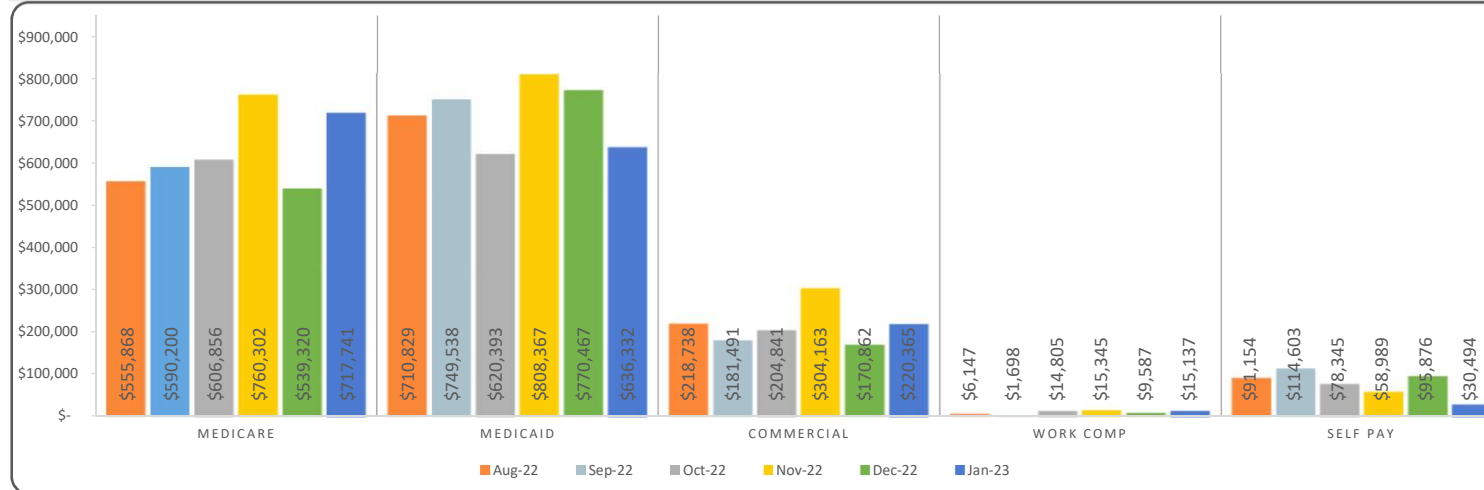
Gross Revenue



Payer Mix



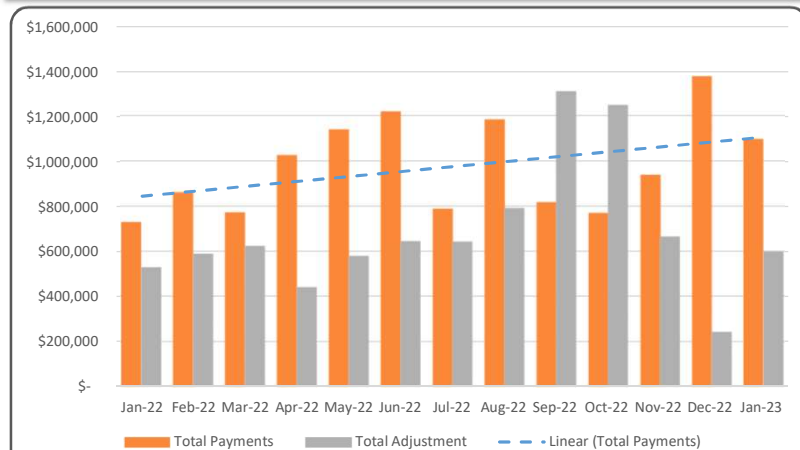
Revenue Trending By Payer



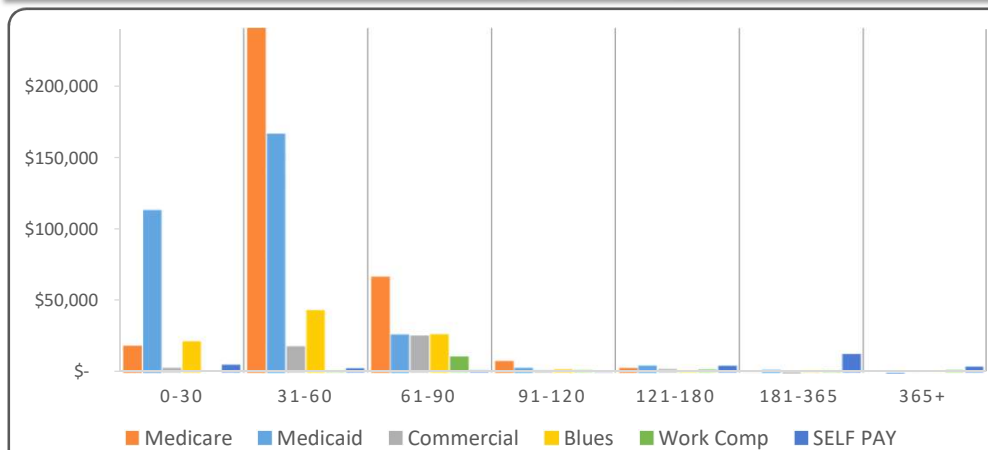
CASH DETAIL

PAYER	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	13 Month Average
MEDICARE														
Payments	\$ 353,842	\$ 398,314	\$ 450,962	\$ 491,736	\$ 653,772	\$ 743,061	\$ 450,340	\$ 268,672	\$ 272,770	\$ 313,604	\$ 441,248	\$ 904,435	\$ 591,668	\$ 487,263
Adjustments	\$ 66,441	\$ 65,484	\$ 85,982	\$ (48,508)	\$ (48,202)	\$ (155,707)	\$ 20,576	\$ 186,886	\$ 153,735	\$ 163,209	\$ 59,652	\$ (305,051)	\$ (87,776)	\$ 12,055
Collection %	84%	86%	84%	111%	108%	127%	96%	59%	64%	66%	88%	151%	117%	95%
MEDICAID														
Payments	\$ 212,315	\$ 275,251	\$ 131,928	\$ 327,277	\$ 306,596	\$ 243,359	\$ 137,465	\$ 623,479	\$ 319,979	\$ 247,066	\$ 308,165	\$ 264,924	\$ 314,806	\$ 285,585
Adjustments	\$ 396,591	\$ 445,733	\$ 311,968	\$ 296,009	\$ 471,305	\$ 476,678	\$ 288,197	\$ 355,444	\$ 456,542	\$ 502,029	\$ 451,692	\$ 433,745	\$ 547,064	\$ 417,923
Collection %	35%	38%	30%	53%	39%	34%	32%	64%	41%	33%	41%	38%	37%	40%
COMMERCIAL														
Payments	\$ 42,329	\$ 45,115	\$ 55,397	\$ 94,255	\$ 35,661	\$ 49,987	\$ 78,377	\$ 90,192	\$ 83,210	\$ 61,199	\$ 61,572	\$ 52,160	\$ 48,629	\$ 61,391
Adjustments	\$ 12,751	\$ 9,930	\$ 27,215	\$ 34,954	\$ 19,183	\$ 15,330	\$ 67,108	\$ 37,478	\$ 26,028	\$ 33,117	\$ 38,841	\$ 16,336	\$ 21,767	\$ 27,695
Collection %	77%	82%	67%	73%	65%	77%	54%	71%	76%	65%	61%	76%	69%	70%
BLUES														
Payments	\$ 95,349	\$ 107,252	\$ 95,023	\$ 66,073	\$ 86,067	\$ 125,891	\$ 74,430	\$ 127,658	\$ 75,087	\$ 95,374	\$ 76,431	\$ 116,673	\$ 92,264	\$ 94,890
Adjustments	\$ 34,181	\$ 58,967	\$ 39,602	\$ 35,755	\$ 42,946	\$ 57,868	\$ 40,415	\$ 54,789	\$ 40,371	\$ 41,878	\$ 42,420	\$ 44,446	\$ 44,703	\$ 44,488
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	65%	69%	64%	72%	67%	68%
WORK COMP														
Payments	\$ 4,469	\$ 1,631	\$ 7,429	\$ 1,482	\$ 9,756	\$ 7,723	\$ 6,841	\$ 6,504	\$ 6,931	\$ 6,447	\$ 1,565	\$ 5,615	\$ 17,126	\$ 6,425
Adjustments	\$ 1,731	\$ 1,688	\$ 3,695	\$ 1,463	\$ 4,651	\$ 5,630	\$ 2,719	\$ 4,325	\$ 2,288	\$ 3,708	\$ 879	\$ 2,189	\$ 6,198	\$ 3,166
Collection %	72%	49%	67%	50%	68%	58%	72%	60%	75%	63%	64%	72%	73%	65%
SELF PAY														
Payments	\$ 18,553	\$ 29,302	\$ 29,539	\$ 42,539	\$ 45,773	\$ 47,380	\$ 38,993	\$ 65,640	\$ 57,009	\$ 43,947	\$ 48,022	\$ 29,312	\$ 30,943	\$ 40,535
Bad Debt Recoveries	\$ 751	\$ 3,090	\$ 174	\$ 739	\$ 144	\$ 179	\$ 57	\$ 44	\$ 288	\$ 21	\$ 44	\$ 694	\$ 44	\$ 482
Adjustments	\$ 12,037	\$ 7,658	\$ 29,539	\$ 36,623	\$ 18,153	\$ 26,050	\$ 160,625	\$ 50,805	\$ 43,691	\$ 30,031	\$ 14,039	\$ 13,402	\$ 6,237	\$ 34,530
Charity Care	\$ 7,646	\$ 2,062	\$ 92,241	\$ 87,222	\$ 45,909	\$ 199,419	\$ 53,600	\$ 81,379	\$ 72,800	\$ 54,563	\$ 36,963	\$ 33,516	\$ 63,113	\$ 63,879
Bad Debt	\$ -	\$ -	\$ 35,941	\$ -	\$ 27,754	\$ 21,026	\$ 11,557	\$ 21,643	\$ 512,826	\$ 419,473	\$ 22,287	\$ 5,920	\$ -	\$ 82,956
Total SP Adjustments	\$ 19,682	\$ 9,721	\$ 157,722	\$ 123,845	\$ 91,816	\$ 246,494	\$ 225,781	\$ 153,827	\$ 629,317	\$ 504,067	\$ 73,289	\$ 52,838	\$ 69,350	\$ 181,365
Collection %	49%	75%	16%	26%	33%	16%	15%	30%	8%	8%	40%	36%	31%	29%
TOTAL														
Total Payments	\$ 727,607	\$ 859,954	\$ 770,454	\$ 1,024,101	\$ 1,137,769	\$ 1,217,580	\$ 786,503	\$ 1,182,187	\$ 815,275	\$ 767,658	\$ 937,047	\$ 1,373,812	\$ 1,095,480	\$ 976,571
Total Adjustment	\$ 531,378	\$ 591,522	\$ 626,184	\$ 443,517	\$ 581,700	\$ 646,293	\$ 644,797	\$ 792,749	\$ 1,308,282	\$ 1,248,008	\$ 666,773	\$ 244,503	\$ 601,307	\$ 505,328
Total Collection %	58%	59%	55%	70%	66%	65%	55%	60%	38%	38%	58%	85%	65%	59%

Cash & Adjustment Trending

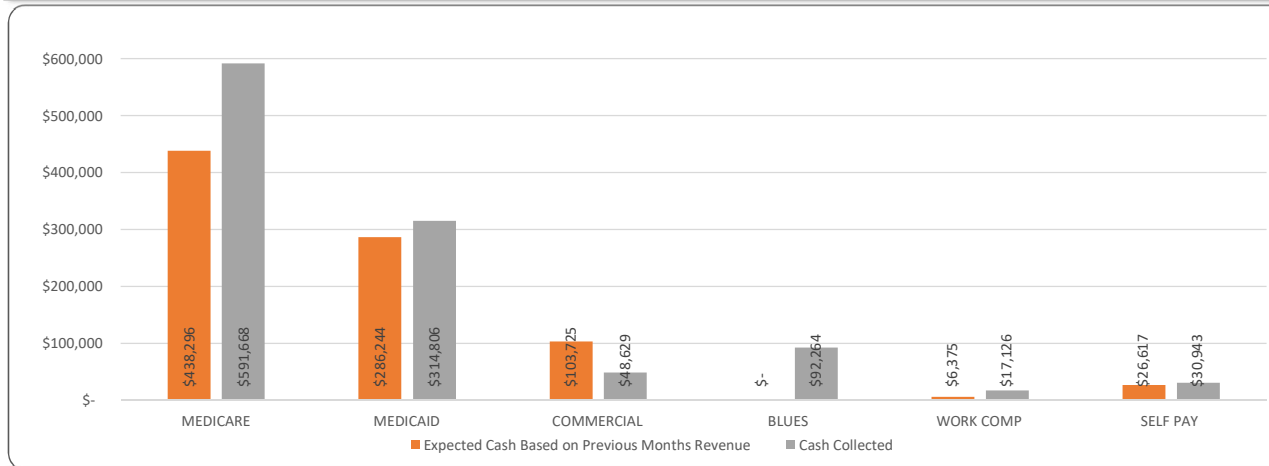


Cash Collections by Discharge Date

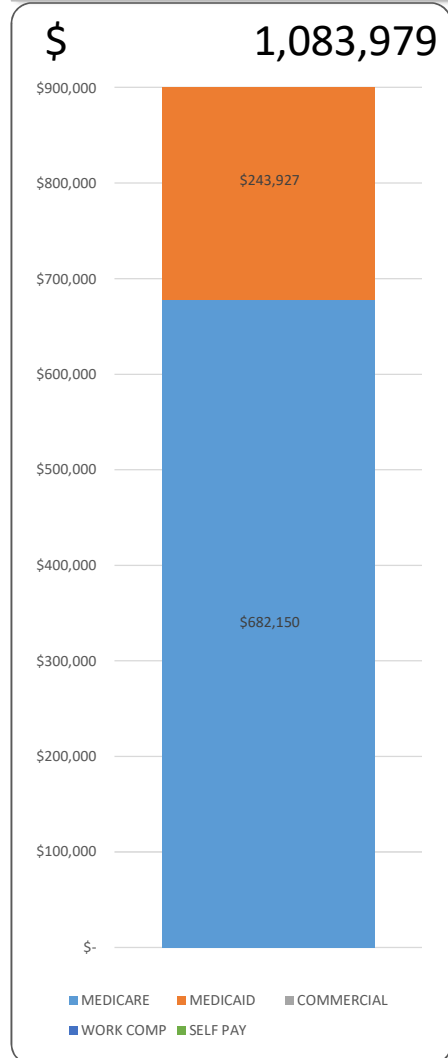


CASH FORECASTING

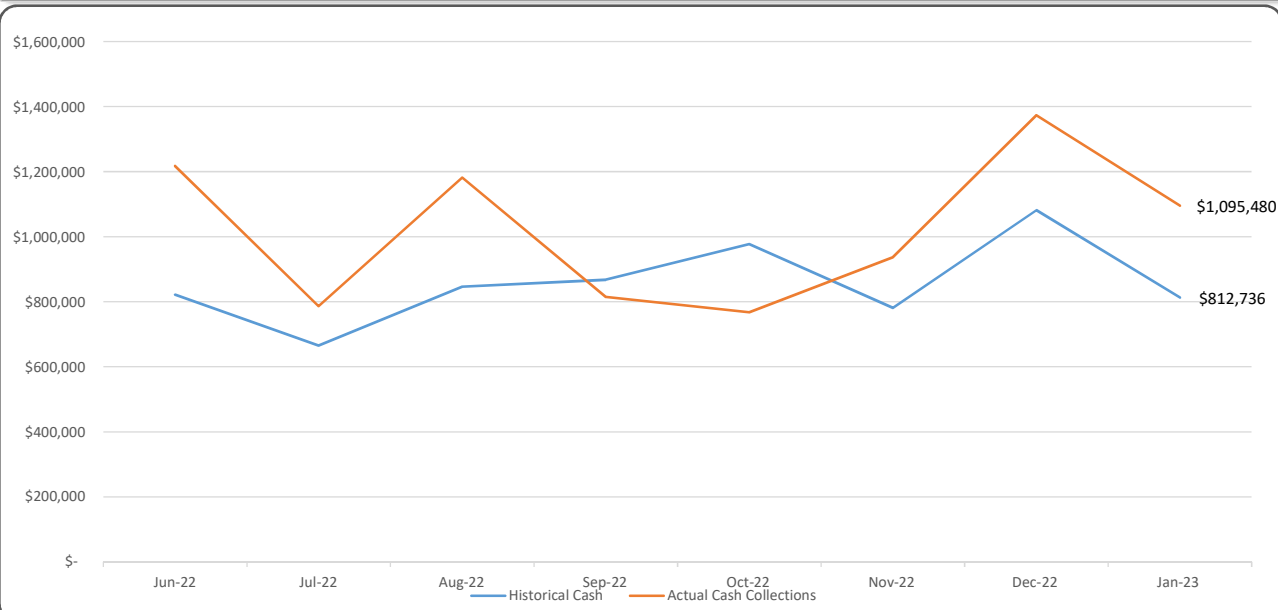
Expected Last Month vs Cash Collected (Based on Previous Months Revenue)



Cash Expected Next Month
(Based on this Months Revenue)



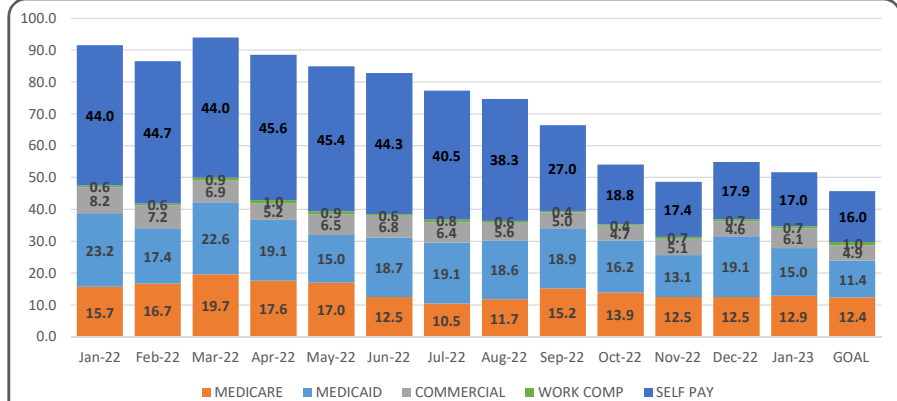
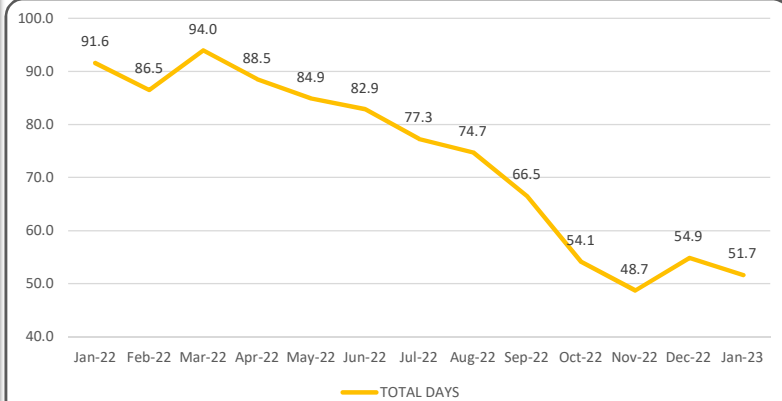
Actual Cash Based on Historical Collections



ACCOUNTS RECEIVABLE

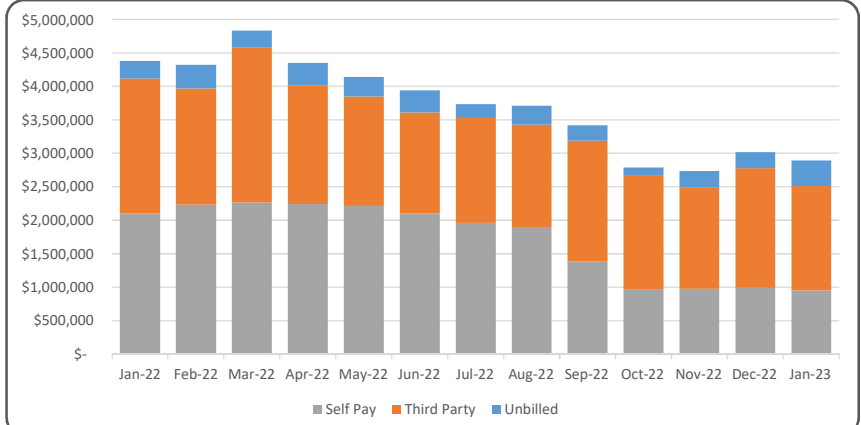
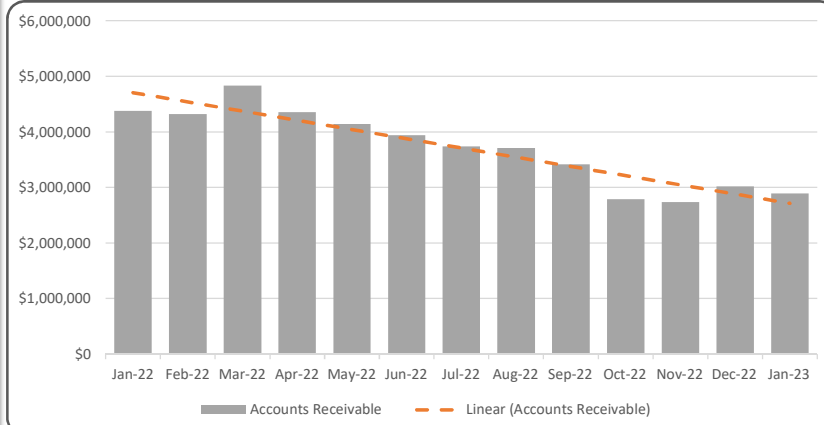
AR Days

PAYER	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	13 Month Average
MEDICARE	15.7	16.7	19.7	17.6	17.0	12.5	10.5	11.7	15.2	13.9	12.5	12.5	12.9	14.5
MEDICAID	23.2	17.4	22.6	19.1	15.0	18.7	19.1	18.6	18.9	16.2	13.1	19.1	15.0	18.1
COMMERCIAL	8.2	7.2	6.9	5.2	6.5	6.8	6.4	5.6	5.0	4.7	5.1	4.6	6.1	6.0
WORK COMP	0.6	0.6	0.9	1.0	0.9	0.6	0.8	0.6	0.4	0.4	0.7	0.7	0.7	0.7
SELF PAY	44.0	44.7	44.0	45.6	45.4	44.3	40.5	38.3	27.0	18.8	17.4	17.9	17.0	34.2
TOTAL DAYS	91.6	86.5	94.0	88.5	84.9	82.9	77.3	74.7	66.5	54.1	48.7	54.9	51.7	73.5



AR Balance

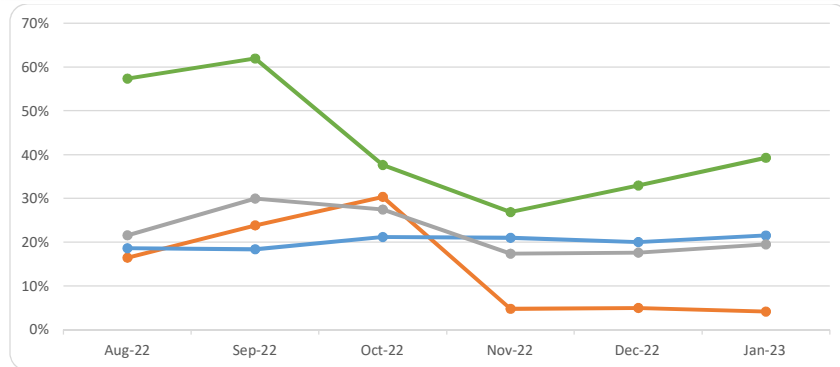
PAYER	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	13 Month Average
MEDICARE	\$ 748,436	\$ 834,221	\$ 1,011,373	\$ 864,590	\$ 828,105	\$ 593,780	\$ 507,839	\$ 582,895	\$ 783,406	\$ 715,189	\$ 702,322	\$ 685,997	\$ 721,466	\$ 736,894
MEDICAID	\$ 1,106,825	\$ 870,378	\$ 1,159,997	\$ 939,475	\$ 733,511	\$ 888,101	\$ 921,687	\$ 921,244	\$ 969,381	\$ 837,689	\$ 737,438	\$ 1,050,271	\$ 840,983	\$ 921,306
COMMERCIAL	\$ 390,942	\$ 357,842	\$ 352,803	\$ 255,074	\$ 319,138	\$ 321,984	\$ 311,717	\$ 275,712	\$ 258,102	\$ 244,212	\$ 284,569	\$ 254,521	\$ 340,591	\$ 305,170
WORK COMP	\$ 29,721	\$ 28,217	\$ 44,031	\$ 50,949	\$ 42,910	\$ 27,858	\$ 36,591	\$ 28,844	\$ 19,071	\$ 23,134	\$ 37,379	\$ 39,097	\$ 38,788	\$ 34,353
SELF PAY	\$ 2,103,148	\$ 2,232,314	\$ 2,264,662	\$ 2,240,554	\$ 2,216,895	\$ 2,105,043	\$ 1,959,428	\$ 1,899,559	\$ 1,388,640	\$ 970,309	\$ 974,408	\$ 986,852	\$ 951,571	\$ 1,714,876
TOTAL	\$ 4,379,072	\$ 4,322,972	\$ 4,832,867	\$ 4,350,642	\$ 4,140,558	\$ 3,936,767	\$ 3,737,262	\$ 3,708,255	\$ 3,418,601	\$ 2,790,532	\$ 2,736,117	\$ 3,016,738	\$ 2,893,400	\$ 3,712,599



ACCOUNTS RECEIVABLE AGING

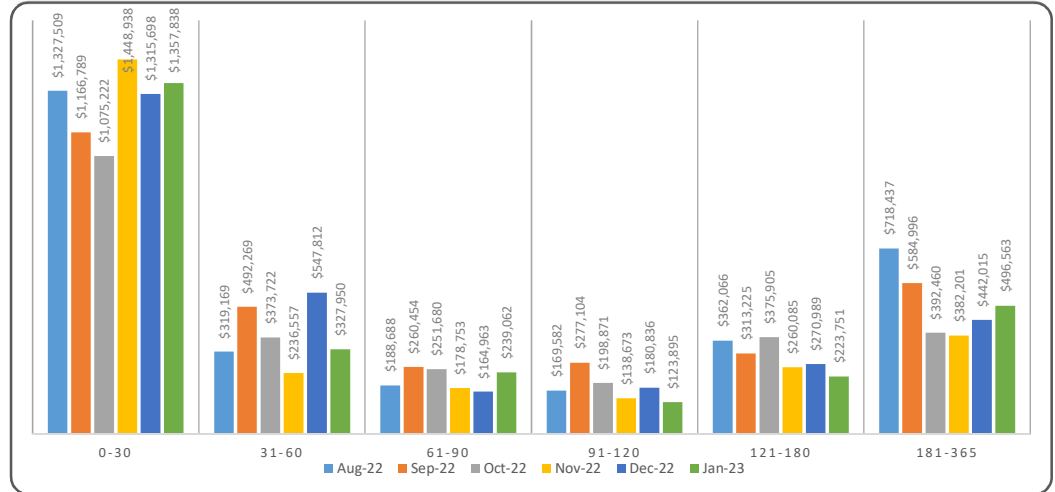
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
MEDICARE																
Non-Credit	356	\$ 609,869	80	\$ 45,293	16	\$ 40,125	5	\$ 5,265	21	\$ 4,307	8	\$ 9,341	8	\$ 11,053	494	\$ 725,253
Credit	0	\$ -	0	\$ -	0	\$ -	1	\$ (134)	0	\$ -	0	\$ -	2	\$ (3,652)	3	\$ (3,786)
TOTAL	356	\$ 609,869	80	\$ 45,293	16	\$ 40,125	6	\$ 5,131	21	\$ 4,307	8	\$ 9,341	10	\$ 7,401	497	\$ 721,466
MEDICAID																
Non-Credit	263	\$ 462,730	164	\$ 137,674	87	\$ 60,549	34	\$ 13,692	63	\$ 35,886	85	\$ 106,103	29	\$ 25,670	725	\$ 842,304
Credit	1	\$ (25)	1	\$ (112)	0	\$ -	1	\$ (35)	1	\$ (521)	0	\$ -	10	\$ (628)	14	\$ (1,321)
TOTAL	264	\$ 462,705	165	\$ 137,562	87	\$ 60,549	35	\$ 13,657	64	\$ 35,365	85	\$ 106,103	39	\$ 25,042	739	\$ 840,983
COMMERCIAL																
Non-Credit	215	\$ 232,663	103	\$ 35,633	45	\$ 48,272	27	\$ 24,670	29	\$ 9,577	41	\$ 24,022	30	\$ 18,451	490	\$ 393,286
Credit	11	\$ (375)	11	\$ (358)	1	\$ (33)	4	\$ (423)	5	\$ (768)	34	\$ (13,086)	315	\$ (37,653)	381	\$ (52,695)
TOTAL	226	\$ 232,288	114	\$ 35,275	46	\$ 48,239	31	\$ 24,247	34	\$ 8,809	75	\$ 10,936	345	\$ (19,202)	871	\$ 340,591
WORK COMP																
Non-Credit	18	\$ 14,823	12	\$ 7,106	8	\$ 3,443	5	\$ 5,415	11	\$ 2,642	5	\$ 7,817	2	\$ 535	61	\$ 41,781
Credit	0	\$ -	0	\$ -	1	\$ (504)	0	\$ -	0	\$ -	3	\$ (689)	8	\$ (1,800)	12	\$ (2,993)
TOTAL	18	\$ 14,823	12	\$ 7,106	9	\$ 2,939	5	\$ 5,415	11	\$ 2,642	8	\$ 7,128	10	\$ (1,265)	73	\$ 38,788
SELF PAY																
Non-Credit	99	\$ 39,540	209	\$ 103,694	185	\$ 87,524	167	\$ 76,696	292	\$ 173,551	617	\$ 369,179	240	\$ 141,174	1809	\$ 991,358
Credit	8	\$ (1,387)	8	\$ (980)	4	\$ (314)	5	\$ (1,250)	10	\$ (922)	46	\$ (6,123)	249	\$ (28,810)	330	\$ (39,787)
TOTAL	107	\$ 38,154	217	\$ 102,713	189	\$ 87,210	172	\$ 75,445	302	\$ 172,628	663	\$ 363,056	489	\$ 112,365	2139	\$ 951,571
ACCOUNTS RECEIVABLE																
Non-Credit	951	\$ 1,359,625	568	\$ 329,400	341	\$ 239,913	238	\$ 125,738	416	\$ 225,962	756	\$ 516,461	309	\$ 196,884	3579	\$ 2,993,982
Credit	20	\$ (1,787)	20	\$ (1,450)	6	\$ (851)	11	\$ (1,842)	16	\$ (2,211)	83	\$ (19,898)	584	\$ (72,543)	740	\$ (100,582)
GRAND TOTAL	971	\$ 1,357,838	588	\$ 327,950	347	\$ 239,062	249	\$ 123,895	432	\$ 223,751	839	\$ 496,563	893	\$ 124,341	4319	\$ 2,893,400

Aged Over 90 Days Trending (excluding Credits)



	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23
Medicare	16.5%	23.8%	30.3%	4.8%	4.9%	4.1%
Medicaid	18.6%	18.4%	21.2%	21.0%	20.0%	21.5%
Commercial	21.5%	29.9%	27.4%	17.4%	17.6%	19.5%
Work Comp	57.4%	61.9%	37.6%	26.9%	32.9%	39.3%

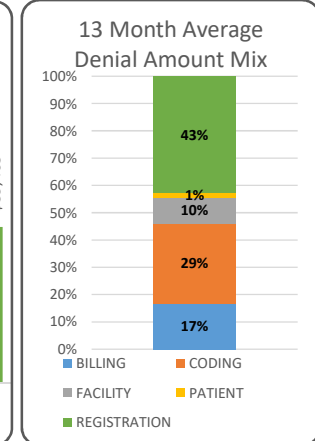
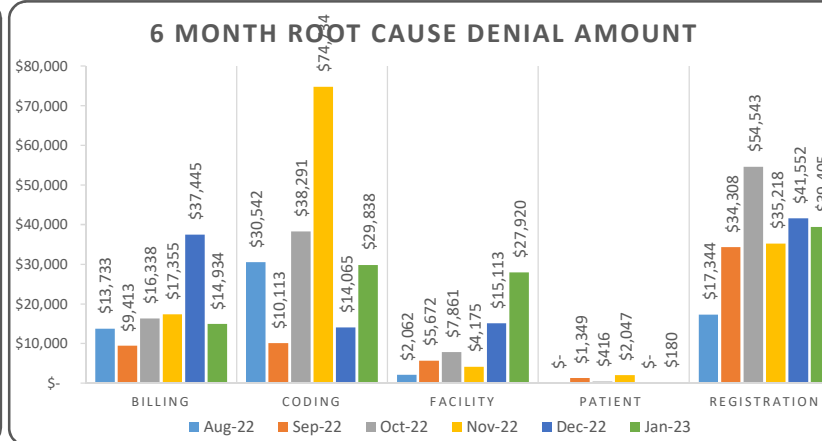
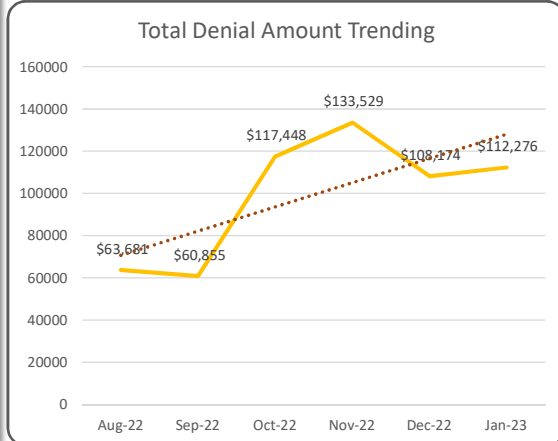
6 Month Aging



DENIAL MANAGEMENT

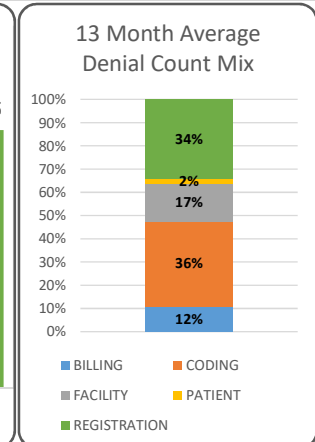
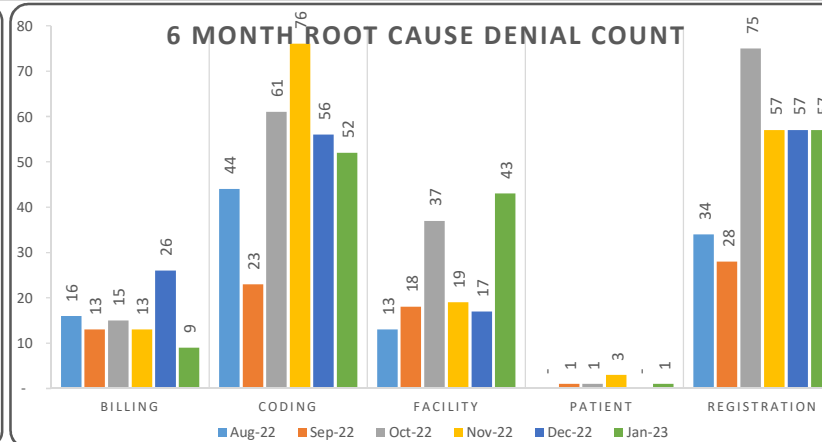
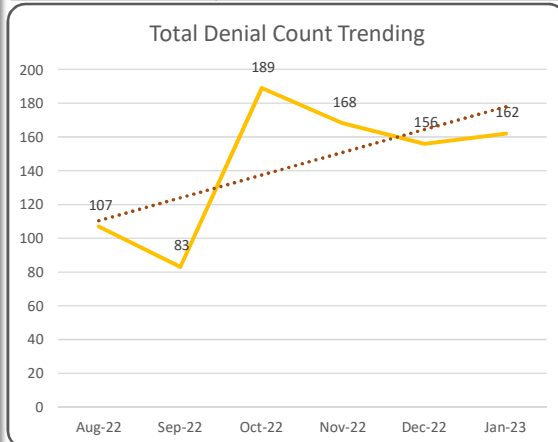
Denial Amount

AMOUNT	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	13 Month Average
BILLING	\$ 25,646	\$ 23,601	\$ 8,260	\$ 5,104	\$ 17,472	\$ 15,356	\$ 3,750	\$ 13,733	\$ 9,413	\$ 16,338	\$ 17,355	\$ 37,445	\$ 14,934	\$ 16,031
CODING	\$ 14,335	\$ 11,494	\$ 9,388	\$ 17,413	\$ 31,262	\$ 22,728	\$ 41,762	\$ 30,542	\$ 10,113	\$ 38,291	\$ 74,734	\$ 14,065	\$ 29,838	\$ 26,613
FACILITY	\$ 6,063	\$ 10,921	\$ 6,806	\$ 14,777	\$ 4,172	\$ 1,283	\$ 10,080	\$ 2,062	\$ 5,672	\$ 7,861	\$ 4,175	\$ 15,113	\$ 27,920	\$ 8,993
PATIENT	\$ 2,818	\$ 5,884	\$ -	\$ 553	\$ 1,303	\$ 1,673	\$ 921	\$ -	\$ 1,349	\$ 416	\$ 2,047	\$ -	\$ 180	\$ 1,319
REGISTRATION	\$ 65,613	\$ 26,347	\$ 25,983	\$ 61,130	\$ 58,259	\$ 31,619	\$ 18,882	\$ 17,344	\$ 34,308	\$ 54,543	\$ 35,218	\$ 41,552	\$ 39,405	\$ 39,246
TOTAL	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,276	\$ 92,202



Denial Count

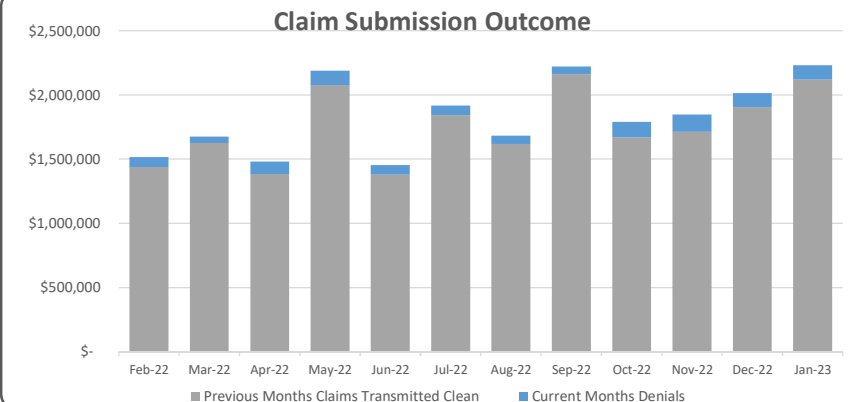
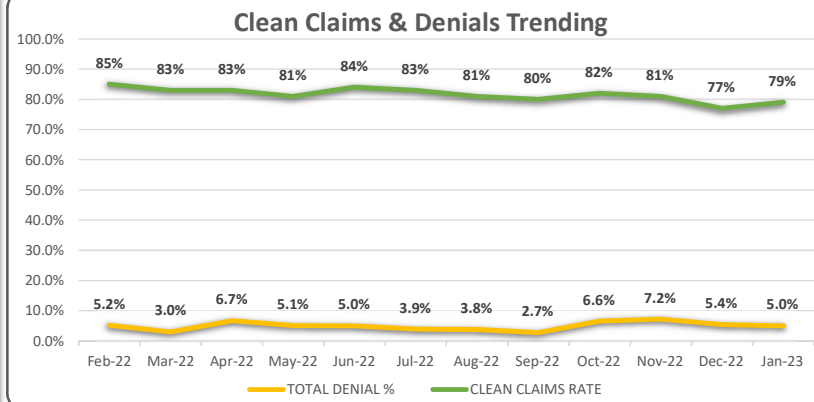
COUNT	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	13 Month Average
BILLING	18	11	11	15	13	16	8	16	13	15	13	26	9	14
CODING	31	28	28	43	43	41	42	44	23	61	76	56	52	44
FACILITY	20	16	17	29	13	6	16	13	18	37	19	17	43	20
PATIENT	9	6	-	3	2	1	3	-	1	1	3	-	1	2
REGISTRATION	28	24	23	46	49	35	18	34	28	75	57	57	57	41
TOTAL	106	85	79	136	120	99	87	107	83	189	168	156	162	121



CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

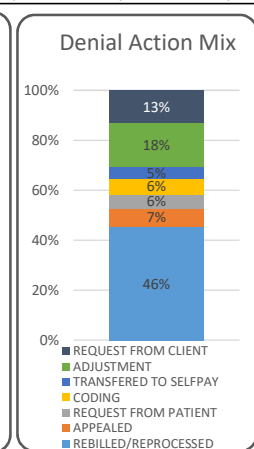
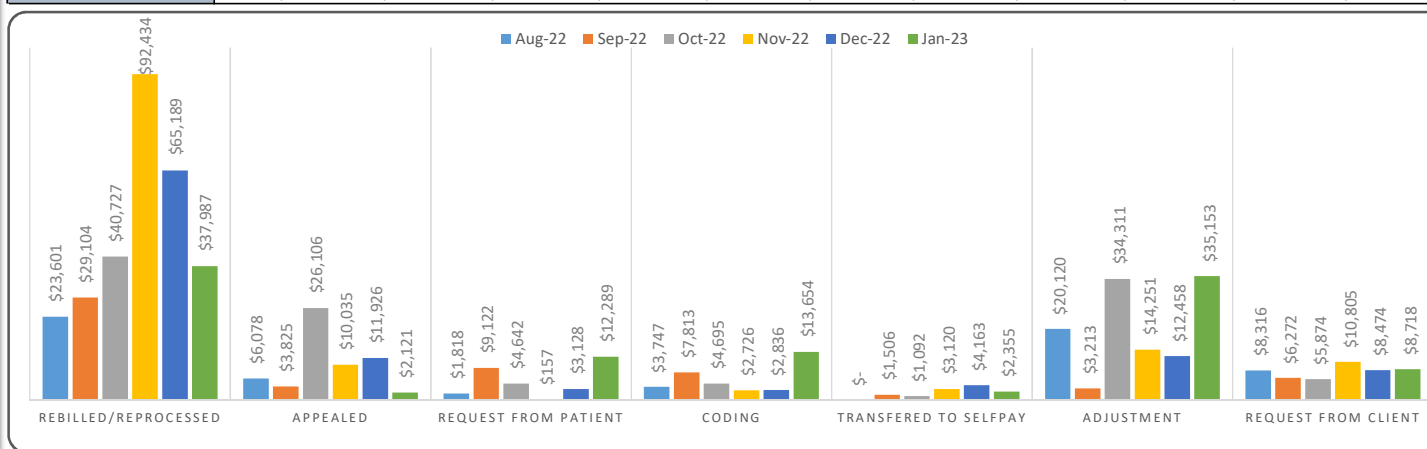
Denial & Clean Claim Trending

	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	13 Month Average
DENIAL AMOUNT	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,276	\$ 92,202
PREVIOUS MONTH'S TRANSMITTED CLAIMS	\$ 1,451,836	\$ 1,516,636	\$ 1,676,470	\$ 1,481,392	\$ 2,189,220	\$ 1,451,713	\$ 1,918,330	\$ 1,682,882	\$ 2,222,145	\$ 1,789,190	\$ 1,847,952	\$ 2,012,812	\$ 2,232,303	\$ 1,805,606
TOTAL DENIAL %	7.9%	5.2%	3.0%	6.7%	5.1%	5.0%	3.9%	3.8%	2.7%	6.6%	7.2%	5.4%	5.0%	5.2%
CLEAN CLAIMS RATE	87%	85%	83%	83%	81%	84%	83%	81%	80%	82%	81%	77%	79%	82%



Action Taken on Denials

DENIAL ACTION	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	13 Month Average
REBILLED/REPROCESSED	\$ 75,335	\$ 47,694	\$ 22,109	\$ 39,285	\$ 32,702	\$ 23,707	\$ 19,317	\$ 23,601	\$ 29,104	\$ 40,727	\$ 92,434	\$ 65,189	\$ 37,987	\$ 42,245
APPEALED	\$ 7,000	\$ 33	\$ 4,633	\$ 2,540	\$ 8,584	\$ 3,442	\$ -	\$ 6,078	\$ 3,825	\$ 26,106	\$ 10,035	\$ 11,926	\$ 2,121	\$ 6,640
REQUEST FROM PATIENT	\$ 3,802	\$ 14,761	\$ -	\$ 5,482	\$ 4,956	\$ 8,833	\$ 2,963	\$ 1,818	\$ 9,122	\$ 4,642	\$ 157	\$ 3,128	\$ 12,289	\$ 5,535
CODING	\$ 2,332	\$ 3,148	\$ 2,615	\$ 4,052	\$ 16,472	\$ 1,470	\$ 5,997	\$ 3,747	\$ 7,813	\$ 4,695	\$ 2,726	\$ 2,836	\$ 13,654	\$ 5,504
TRANSFERRED TO SELF-PAY	\$ 3,184	\$ 1,775	\$ 2,978	\$ 6,985	\$ 17,507	\$ 7,141	\$ 3,880	\$ -	\$ 1,506	\$ 1,092	\$ 3,120	\$ 4,163	\$ 2,355	\$ 4,284
ADJUSTMENT	\$ 10,909	\$ 9,913	\$ 14,337	\$ 6,842	\$ 16,510	\$ 24,350	\$ 11,003	\$ 20,120	\$ 3,213	\$ 34,311	\$ 14,251	\$ 12,458	\$ 35,153	\$ 16,413
REQUEST FROM CLIENT	\$ 12,220	\$ 922	\$ 3,765	\$ 33,792	\$ 15,736	\$ 3,715	\$ 32,236	\$ 8,316	\$ 6,272	\$ 5,874	\$ 10,805	\$ 8,474	\$ 8,718	\$ 11,603
TOTAL	\$ 114,782	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 112,277	\$ 92,225

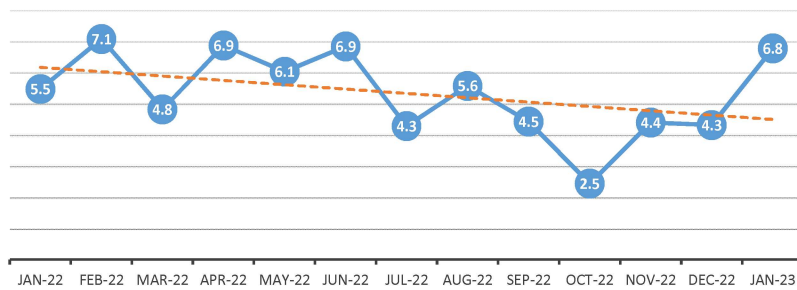


UNBILLED & INVENTORY

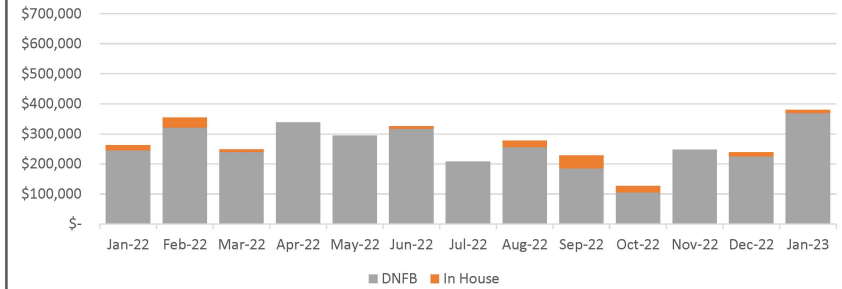
Unbilled

	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	13 Month Average
In House	\$ 17,753	\$ 34,167	\$ 10,466	\$ -	\$ -	\$ 9,182	\$ -	\$ 22,251	\$ 43,554	\$ 22,609	\$ -	\$ 13,804	\$ 11,990	\$ 14,291
DNFB	\$ 245,224	\$ 320,765	\$ 238,954	\$ 338,650	\$ 295,441	\$ 316,709	\$ 208,502	\$ 255,911	\$ 185,499	\$ 104,807	\$ 248,431	\$ 224,970	\$ 368,997	\$ 257,912
Total Unbilled	\$ 262,978	\$ 354,932	\$ 249,420	\$ 338,650	\$ 295,441	\$ 325,891	\$ 208,502	\$ 278,162	\$ 229,053	\$ 127,416	\$ 248,431	\$ 238,775	\$ 380,987	\$ 272,203
Unbilled Days	5.5	7.1	4.8	6.9	6.1	6.9	4.3	5.6	4.5	2.5	4.4	4.3	6.8	5.4

Total Unbilled Days



Unbilled Dollars

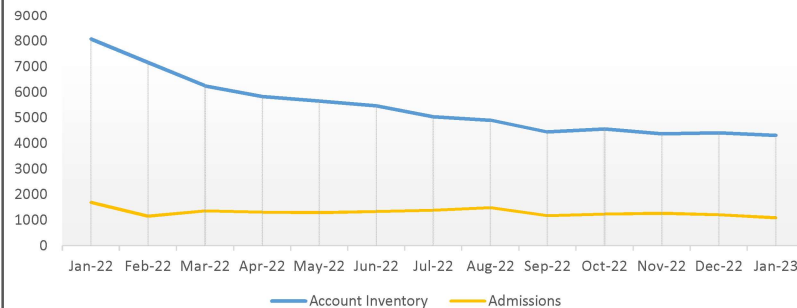


Admissions & Account Inventory

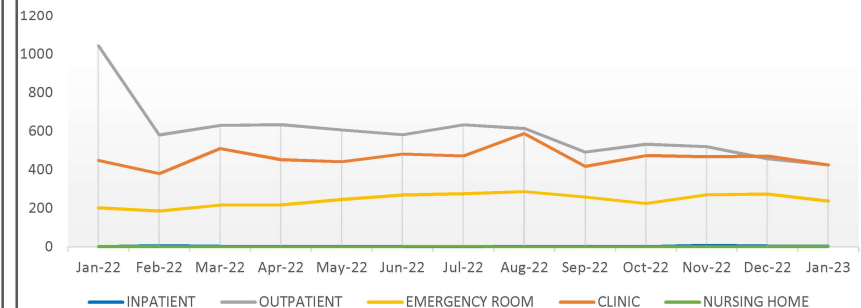
ADMISSIONS	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	13 Month Average
INPATIENT	1	7	4	2	1	3	1	2	3	2	8	5	3	3
SWINGBED	1	4	5	5	1	1	1	2	2	4	5	4	2	3
OUTPATIENT	1,043	581	630	634	607	582	633	615	492	532	520	458	425	596
EMERGENCY ROOM	202	186	217	218	246	270	276	287	259	226	271	275	238	244
CLINIC	449	380	510	453	442	482	472	588	418	474	467	471	426	464
NURSING HOME	1	1	0	1	0	2	4	0	0	1	0	1	2	1
TOTAL	1,697	1,159	1,366	1,313	1,297	1,340	1,387	1,494	1,174	1,239	1,271	1,214	1,096	1311

ACCOUNT INVENTORY	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	13 Month Average
MEDICARE	1,294	662	578	556	561	468	362	394	388	687	498	453	497	569
MEDICAID	1,073	799	1,010	714	726	731	656	700	678	804	750	840	739	786
COMMERCIAL	1,339	1,214	1,046	964	938	1,020	997	904	909	1,006	957	912	871	1006
WORK COMP	81	82	95	95	85	71	70	57	48	60	78	73	73	74
SELF PAY	4,293	4,408	3,527	3,505	3,344	3,173	2,957	2,855	2,425	2,016	2,088	2,136	2,139	2990
TOTAL	8080	7165	6256	5834	5654	5463	5042	4910	4448	4573	4371	4414	4319	5425

Account Inventory & Admissions



Admissions by Service Type



Southern Humboldt Community Healthcare District

Executive Dashboard

	TARGET	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23
Days in AR	45.8	86.5	94.0	88.5	84.9	82.9	77.3	74.7	66.5	54.1	48.7	54.9	51.7
Gross AR		4,322,972	4,832,867	4,350,642	4,140,558	3,936,767	3,737,262	3,708,255	3,418,601	2,790,532	2,736,117	3,016,738	2,893,400
Gross Revenue		1,350,122	1,639,234	1,384,159	1,464,711	1,474,557	1,510,151	1,582,735	1,637,530	1,525,240	1,947,165	1,586,113	1,620,070
Cash Collections		859,954	770,454	1,024,101	1,137,769	1,217,580	786,503	1,182,187	815,275	767,658	937,047	1,373,812	1,095,480
Adjustments		591,522	626,184	443,517	581,700	646,293	644,797	792,749	1,308,282	1,248,008	666,773	244,503	601,307
Collection %		59.2%	55.2%	69.8%	66.2%	65.3%	55.0%	59.9%	38.4%	38.1%	58.4%	84.9%	64.6%
Late Charges	1%	1.2%	0.0%	2.6%	0.6%	0.1%	1.6%	0.6%	1.1%	0.0%	0.0%	0.0%	0.0%
Bad Debt	3%	0.0%	2.2%	0.0%	1.9%	1.4%	0.8%	1.4%	31.3%	27.5%	1.1%	0.4%	0.0%
Charity Care	3%	0.2%	5.6%	6.3%	3.1%	13.5%	3.5%	5.1%	4.4%	3.6%	1.9%	2.1%	3.9%
Third Party Aged over 90	13%	19.8%	18.5%	19.3%	18.9%	17.5%	19.7%	19.1%	22.6%	25.9%	14.1%	14.9%	15.2%
Self Pay Aged 180 (from assignment)	25%	72.2%	71.7%	71.6%	63.4%	60.2%	59.4%	62.5%	47.1%	23.7%	28.6%	35.4%	41.5%

