SoHum Health

Southern Humboldt Community Healthcare District

GOVERNING BOARD MEETING

Supplemental Packet

January 26, 2023

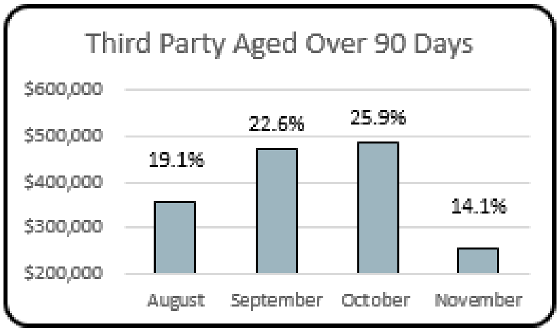
(In person and Via Webex Conferencing)

Southern Humboldt Community Healthcare District

November 2022

Key Items

- **Cash totaled $937K, 126% of net revenue**
- **AR dropped to 48.7 days or $2.7M**
- **Third Party aging decreased by $228K, to 14.1%**
- **Unbilled AR increased by 1.9 days, ending at 4.4 days**



Detailed Initiatives & Obstacles

- **Overall AR:** November closed with $2.7M in gross AR or 48.7 days. This is an overall decrease of 5.4 days. Revenue came in at $1.9M, an increase of $422K that was reported in October. Gross AR was reduced by $54K. Third Party AR decreased 5.9 days, coming in at 26.9 days. Unbilled AR increased by 1.9 days coming in at 4.4 AR days for the month of November. Unbilled AR continues to be a topic that is discussed in the bi-weekly conference calls between SHCHD and HRG. Cash collections came in at $937K, or 126% of October's net revenue. The AR targets were updated in October, based on the previous quarter's average payer mix, average days to pay and current AR. The AR goals are now set at 3 days for unbilled, 27 days for third party, and 16 days for self-pay. The total days in AR have been updated to 46 days. We are now just 2.7 days away from the new target.
- **Self Pay:** Self Pay AR saw another decrease for the third consecutive month in a row, ending November at 17.4 days. This is a decrease of 1.4 days since October. We are now just 1.4 days away from the new target that was set in October. In the past three months (September, October, and November) there has been an overall decrease of 20.9 AR days. Self Pay collections came in roughly $4K more than what was seen in October, to $48K. SHCHD was able to send just over $22K to collections. Self Pay AR has been a hurdle and focal point in recent months, and will continue to be until our new target is met and surpassed.
- **Third Party Aging:** November closed with $257K in Third Party balances aged over 90 days, totaling 14.1%. This is a decrease of $228K or 11.8% from last month in October. Medicare decreased by just over $184K, and decreased 25.5% to 4.8%. Medi-Cal aging decreased by $23K, at 21%. Commercial aging decreased by $23K and ended November at 17.4%. Workers Compensation also increased by $1K. Although there was an increase, the overall percentage decreased to 26.9%. Third Party aging is now 1.1% away from our goal and will continue to be an area of focus until that goal is met.

Industry Updates

CY 2023 Medicare Deductible, Coinsurance and Premium Rates

Patients using covered Part A and Part B services may be subject to deductible and coinsurance requirements. Below are the amounts beneficiaries may be responsible for paying depending on services provided.

Part A – Hospital Insurance (HI) Part A Deductible - $1,600.00

Part A Coinsurance:

- $400.00 a day for days 61-90
- $800.00 a day for days 91-150 (lifetime reserve days)
- $200.00 a day for days 21-100 (SNF coinsurance)

Part B Deductible - $226.00 a year

Part B Coinsurance – 20%

Under Part B, all enrollees pay a monthly premium. When voluntary enrollment takes place more than 12 months after a person's initial enrollment period, Medicare adds a permanent 10% increase for Part B and a 10% penalty for 2 years for every year they could have enrolled but didn't enroll in Part A. Below are the amounts for calendar year 2023.

- Part A Base Premium (BP) - $506.00 a month
- Part A BP with 10% surcharge - $556.60 a month
- Part B Standard Premium - $164.90 a month
- Pro Rata Data Amount - $154.95 for month one and $71.05 for month two

To view the full article, please visit MLN Matters 12903

If you have any questions, concerns, or points you wish to discuss after reviewing the enclosed information, please feel free to contact me.

Christy Williams | Director of CBO

Healthcare Resource Group
Office 509-824-1574| cwilliams@hrgpros.com

Southern Humboldt Community Healthcare District

SoHum Health

MONTH END FINANCE REPORT

November 2022

Table of Contents

FINANCE DASHBOARD

Revenue Cycle Performance

	Target	June-22	July-22	August-22	September-22	October-22	November-22
REVENUE							
Net Revenue		$918,479	$866,287	$898,039	$817,420	$742,483	$956,833
Gross Revenue		$1,474,557	$1,510,151	$1,582,735	$1,637,530	$1,525,240	$1,947,165
CASH							
Cash Collections as a % of Net Revenue	**100%**	142%	86%	136%	91%	94%	126%
Cash Collections		$1,217,580	$786,503	$1,182,187	$815,275	$767,658	$937,047
ACCOUNTS RECEIVABLE							
Net AR		$1,696,446	$1,416,249	$1,422,763	$1,329,887	$1,076,184	$1,085,157
Gross AR		$3,936,767	$3,737,262	$3,708,255	$3,418,601	$2,790,532	$2,736,117
Unbilled	**3**	6.9	4.3	5.6	4.5	2.5	4.4
Third Party	**27**	31.7	32.4	30.8	35.0	32.8	26.9
Self Pay	**16**	44.3	40.5	38.3	27.0	18.8	17.4
Total Days in AR	**46**	**82.9**	**77.3**	**74.7**	**66.5**	**54.1**	**48.7**
Days in AR - Credit Balances	**< 1**	1.90	1.93	1.98	1.80	1.79	1.74
UNBILLED							
In-house	**< 2 Days**	0.2	0.0	0.4	0.8	0.4	0.0
DNFB	**< 1 Day**	6.7	4.3	5.2	3.6	2.0	4.4
Total Unbilled	**<3 Days**	**6.9**	**4.3**	**5.6**	**4.5**	**2.5**	**4.4**

Third Party

	Target	June-22		July-22		August-22		September-22		October-22		November-22	
AGING (excluding credits)													
Medicare Aging > 90 Days	**11%**	**11.8%**	$ 70,384	**18.0%**	$ 92,227	**16.5%**	$ 97,731	**23.8%**	$ 187,548	**30.3%**	$ 217,965	**4.8%**	$ 33,877
Medicaid Aging > 90 Days	**12%**	**12.7%**	$ 112,593	**18.0%**	$ 165,977	**18.6%**	$ 171,806	**18.4%**	$ 178,375	**21.2%**	$ 177,556	**21.0%**	$ 155,056
Commercial Aging > 90 Days	**20%**	**35.7%**	$ 132,930	**22.3%**	$ 81,128	**21.5%**	$ 69,362	**29.9%**	$ 91,726	**27.4%**	$ 80,217	**17.4%**	$ 57,667
Work Comp Aging > 90 Days	**35%**	**47.4%**	$ 14,065	**57.8%**	$ 22,197	**57.4%**	$ 17,596	**61.9%**	$ 12,949	**37.6%**	$ 9,393	**26.9%**	$ 10,592
Total Third Party Aging > 90 Days	**13%**	**17.5%**	$ 329,972	**19.7%**	$ 361,528	**19.1%**	$ 356,496	**22.6%**	$ 470,598	**25.9%**	$ 485,130	**14.1%**	$ 257,193
CLAIM SUBMISSION EFFECIENCY													
Claims Submission		1,794	$ 1,918,330	1,486	$ 1,682,882	1,380	$ 2,222,145	1,350	$ 1,789,190	1,934	$ 1,847,952	1,974	$ 2,012,812
Clean Claims	**85%**	84%		83%		81%		80%		82%		81%	
Denial Percent	**5%**	5%		4%		4%		3%		7%		7%	
Total Denial Rate	**Count | Amt**	99	$ 72,659	87	$ 75,394	107	$ 63,681	83	$ 60,855	189	$ 117,448	168	$ 133,529
Late Charges	**Count | Amt**	28	$ 902	66	$ 24,528	42	$ 9,335	99	$ 18,532	16	$ 230	0	$ 94
Communication Log Backlog		100	$ 157,069	50	$ 70,186	79	$ 58,426	44	$ 50,450	41	$ 69,888	12	$ 26,345

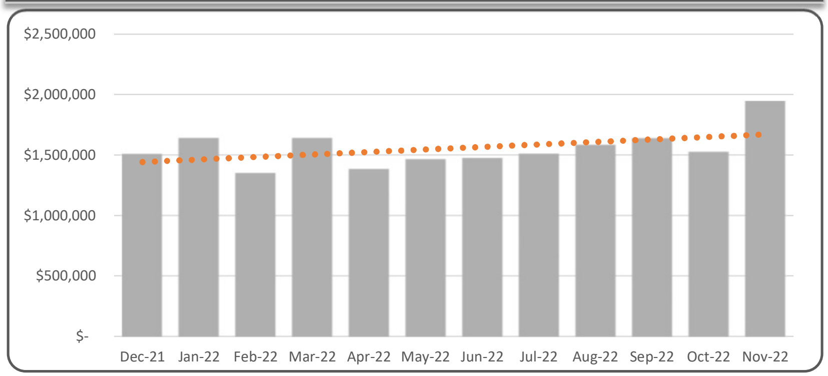
Self Pay

	Target	June-22		July-22		August-22		September-22		October-22		November-22	
INVENTORY & QUALITY													
Total Inventory		3,173	$ 2,105,043	2,957	$ 1,959,428	2,855	$ 1,899,559	2,425	$ 1,388,640	2,016	$ 970,309	2,088	$ 974,408
New		422	$ 196,662	317	$ 93,596	374	$ 122,268	297	$ 146,884	338	$ 134,608	383	$ 113,046
Resolved		610	$ 332,592	524	$ 223,952	447	$ 173,344	707	$ 622,665	762	$ 512,299	276	$ 67,863
Aged >180 days from Assignment	**< 25%**	60.2%	$ 1,266,992	59.4%	$ 1,164,657	62.5%	$ 1,187,446	47.1%	$ 654,076	23.7%	$ 229,604	28.6%	$ 278,517
Total Payment Plans over 120 days		$28,312		$24,661		$39,557		$25,127		$23,960		$15,425	
Average Speed to Answer	**< 60 seconds**	129		145		32		48		135		124	
STATEMENTS & LETTERS													
Statements & Letters		1,110		1,850		1,492		970		518		697	
Charity Care Applications In Process		37	$ 26,461	7	$ 12,385	29	$ 32,537	37	$ 46,793	15	$ 10,652	27	$ 27,564
Inbound and Outbound Calls	**In | Out**	231	770	184	310	284	847	269	461	158	185	147	348
WRITE OFFS													
Bad Debt as a % of Gross Revenue	**< 2%**	1.4%	$ 21,026	0.8%	$ 11,557	1.4%	$ 21,643	31.3%	$ 512,826	27.5%	$ 419,473	1.1%	$ 22,287
Charity as a % of Gross Revenue	**< 2%**	13.5%	$ 199,419	3.5%	$ 53,600	5.1%	$ 81,379	4.4%	$ 72,800	3.6%	$ 54,563	1.9%	$ 36,963

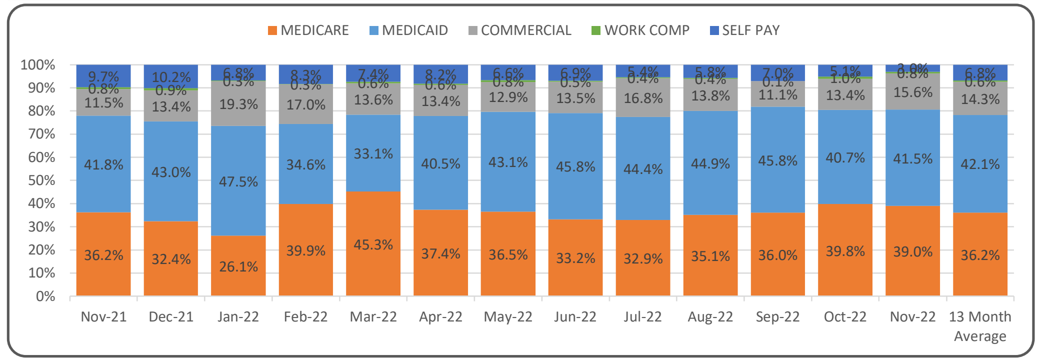
GROSS REVENUE

PAYER	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
MEDICARE	$ 452,536	$ 489,231	$ 427,748	$ 538,639	$ 742,459	$ 517,108	$ 535,226	$ 490,275	$ 497,277	$ 555,868	$ 590,200	$ 606,856	$ 760,302	**$ 554,133**
MEDICAID	$ 522,097	$ 649,245	$ 779,456	$ 466,921	$ 542,632	$ 559,974	$ 631,339	$ 676,074	$ 670,704	$ 710,829	$ 749,538	$ 620,393	$ 808,367	**$ 645,198**
COMMERCIAL	$ 144,086	$ 202,524	$ 316,007	$ 229,347	$ 222,294	$ 185,153	$ 188,623	$ 199,337	$ 254,416	$ 218,738	$ 181,491	$ 204,841	$ 304,163	**$ 219,309**
WORK COMP	$ 10,340	$ 14,240	$ 4,843	$ 3,414	$ 10,258	$ 8,879	$ 12,311	$ 6,889	$ 6,454	$ 6,147	$ 1,698	$ 14,805	$ 15,345	**$ 8,894**
SELF PAY	$ 120,951	$ 153,177	$ 111,825	$ 111,801	$ 121,591	$ 113,045	$ 97,212	$ 101,982	$ 81,299	$ 91,154	$ 114,603	$ 78,345	$ 58,989	**$ 104,306**
TOTAL	**$ 1,250,010**	**$ 1,508,417**	**$ 1,639,879**	**$ 1,350,122**	**$ 1,639,234**	**$ 1,384,159**	**$ 1,464,711**	**$ 1,474,557**	**$ 1,510,151**	**$ 1,582,735**	**$ 1,637,530**	**$ 1,525,240**	**$ 1,947,165**	**$ 1,531,839**
AVERAGE DAILY REVENUE	**$ 45,669**	**$ 44,976**	**$ 47,808**	**$ 49,982**	**$ 51,436**	**$ 49,141**	**$ 48,784**	**$ 47,510**	**$ 48,363**	**$ 49,646**	**$ 51,418**	**$ 51,582**	**$ 56,153**	**$ 49,421**

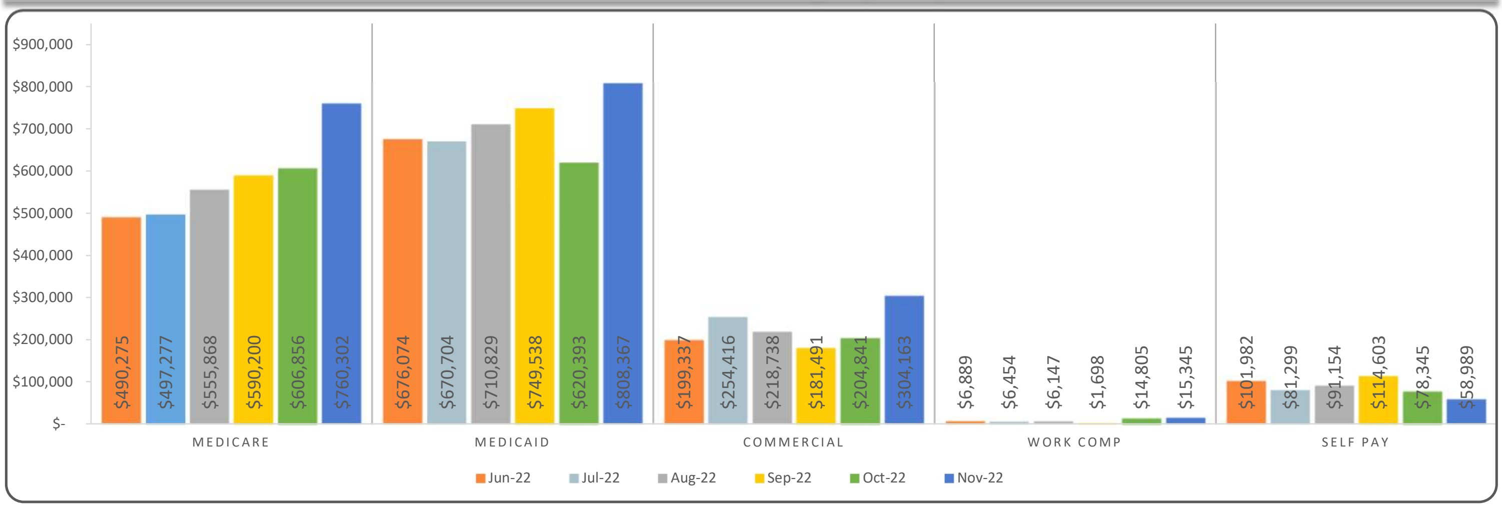
Gross Revenue



Payer Mix



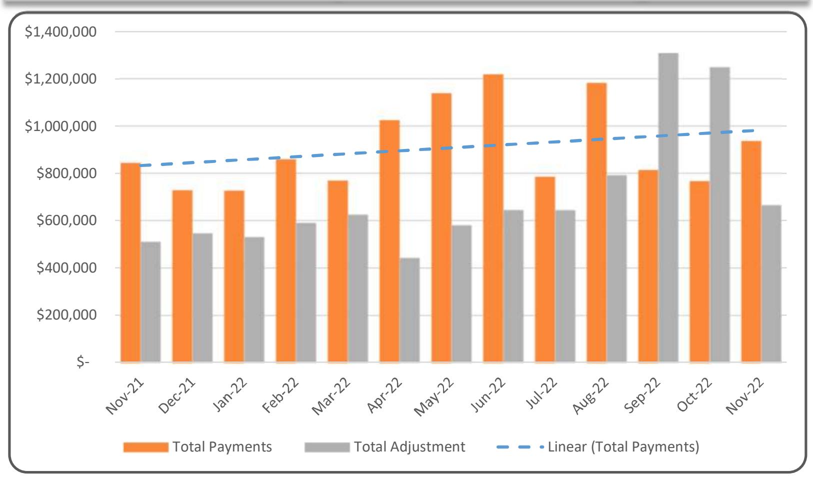
Revenue Trending By Payer



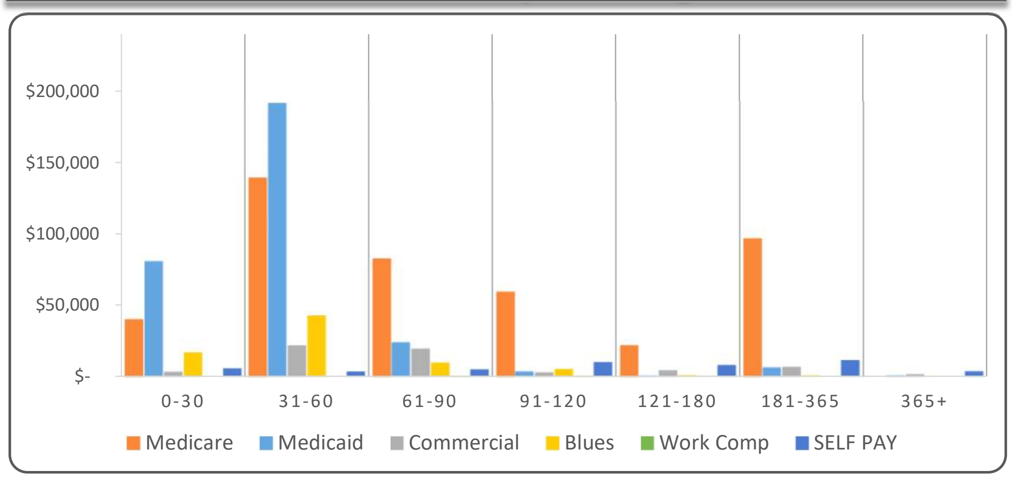
CASH DETAIL

PAYER	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
MEDICARE														
Payments	$ 505,109	$ 382,225	$ 353,842	$ 398,314	$ 450,962	$ 491,736	$ 653,772	$ 743,061	$ 450,340	$ 268,672	$ 272,770	$ 313,604	$ 441,248	$ 440,435
Adjustments	$ (103,551)	$ 97,705	$ 66,441	$ 65,484	$ 85,982	$ (48,508)	$ (48,202)	$ (155,707)	$ 20,576	$ 186,886	$ 153,735	$ 163,209	$ 59,652	$ 41,823
Collection %	126%	80%	84%	86%	84%	111%	108%	127%	96%	59%	64%	66%	88%	91%
MEDICAID														
Payments	$ 173,863	$ 200,547	$ 212,315	$ 275,251	$ 131,928	$ 327,277	$ 306,596	$ 243,359	$ 137,465	$ 623,479	$ 319,979	$ 247,066	$ 308,165	$ 269,791
Adjustments	$ 273,521	$ 338,117	$ 396,591	$ 445,733	$ 311,968	$ 296,009	$ 471,305	$ 476,678	$ 288,197	$ 355,444	$ 456,542	$ 502,029	$ 451,692	$ 389,525
Collection %	39%	37%	35%	38%	30%	53%	39%	34%	32%	64%	41%	33%	41%	40%
COMMERCIAL														
Payments	$ 23,057	$ 32,890	$ 42,329	$ 45,115	$ 55,397	$ 94,255	$ 35,661	$ 49,987	$ 78,377	$ 90,192	$ 83,210	$ 61,199	$ 61,572	$ 57,942
Adjustments	$ 15,162	$ 11,202	$ 12,751	$ 9,930	$ 27,215	$ 34,954	$ 19,183	$ 15,330	$ 67,108	$ 37,478	$ 26,028	$ 33,117	$ 38,841	$ 26,792
Collection %	60%	75%	77%	82%	67%	73%	65%	77%	54%	71%	76%	65%	61%	69%
BLUES														
Payments	$ 109,199	$ 88,547	$ 95,349	$ 107,252	$ 95,023	$ 66,073	$ 86,067	$ 125,891	$ 74,430	$ 127,658	$ 75,087	$ 95,374	$ 76,431	$ 94,029
Adjustments	$ 46,032	$ 35,632	$ 34,181	$ 58,967	$ 39,602	$ 35,755	$ 42,946	$ 57,868	$ 40,415	$ 54,789	$ 40,371	$ 41,878	$ 42,420	$ 43,912
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	65%	70%	65%	69%	64%	67%
WORK COMP														
Payments	$ 8,873	$ 5,181	$ 4,469	$ 1,631	$ 7,429	$ 1,482	$ 9,756	$ 7,723	$ 6,841	$ 6,504	$ 6,931	$ 6,447	$ 1,565	$ 5,756
Adjustments	$ 5,576	$ 3,131	$ 1,731	$ 1,688	$ 3,695	$ 1,463	$ 4,651	$ 5,630	$ 2,719	$ 4,325	$ 2,288	$ 3,708	$ 879	$ 3,191
Collection %	61%	62%	72%	49%	67%	50%	68%	58%	72%	60%	75%	63%	64%	63%
SELF PAY														
Payments	$ 24,686	$ 17,085	$ 18,553	$ 29,302	$ 29,539	$ 42,539	$ 45,773	$ 47,380	$ 38,993	$ 65,640	$ 57,009	$ 43,947	$ 48,022	$ 39,113
Bad Debt Recoveries	$ 291	$ 2,711	$ 751	$ 3,090	$ 174	$ 739	$ 144	$ 179	$ 57	$ 44	$ 288	$ 21	$ 44	$ 656
Adjustments	$ 8,579	$ 23,588	$ 12,037	$ 7,658	$ 29,539	$ 36,623	$ 18,153	$ 26,050	$ 160,625	$ 50,805	$ 43,691	$ 30,031	$ 14,039	$ 35,494
Charity Care	$ 107,586	$ 6,325	$ 7,646	$ 2,062	$ 92,241	$ 87,222	$ 45,909	$ 199,419	$ 53,600	$ 81,379	$ 72,800	$ 54,563	$ 36,963	$ 65,209
Bad Debt	$ 158,775	$ 31,967	$ -	$ -	$ 35,941	$ -	$ 27,754	$ 21,026	$ 11,557	$ 21,643	$ 512,826	$ 419,473	$ 22,287	$ 97,173
Total SP Adjustments	$ 274,940	$ 61,879	$ 19,682	$ 9,721	$ 157,722	$ 123,845	$ 91,816	$ 246,494	$ 225,781	$ 153,827	$ 629,317	$ 504,067	$ 73,289	$ 197,876
Collection %	8%	22%	49%	75%	16%	26%	33%	16%	15%	30%	8%	8%	40%	27%
TOTAL														
Total Payments	$ 845,077	$ 729,186	$ 727,607	$ 859,954	$ 770,454	$ 1,024,101	$ 1,137,769	$ 1,217,580	$ 786,503	$ 1,182,187	$ 815,275	$ 767,658	$ 937,047	$ 907,723
Total Adjustment	$ 511,680	$ 547,667	$ 531,378	$ 591,522	$ 626,184	$ 443,517	$ 581,700	$ 646,293	$ 644,797	$ 792,749	$ 1,308,282	$ 1,248,008	$ 666,773	$ 505,244
Total Collection %	62%	57%	58%	59%	55%	70%	66%	65%	55%	60%	38%	38%	58%	57%

Cash & Adjustment Trending

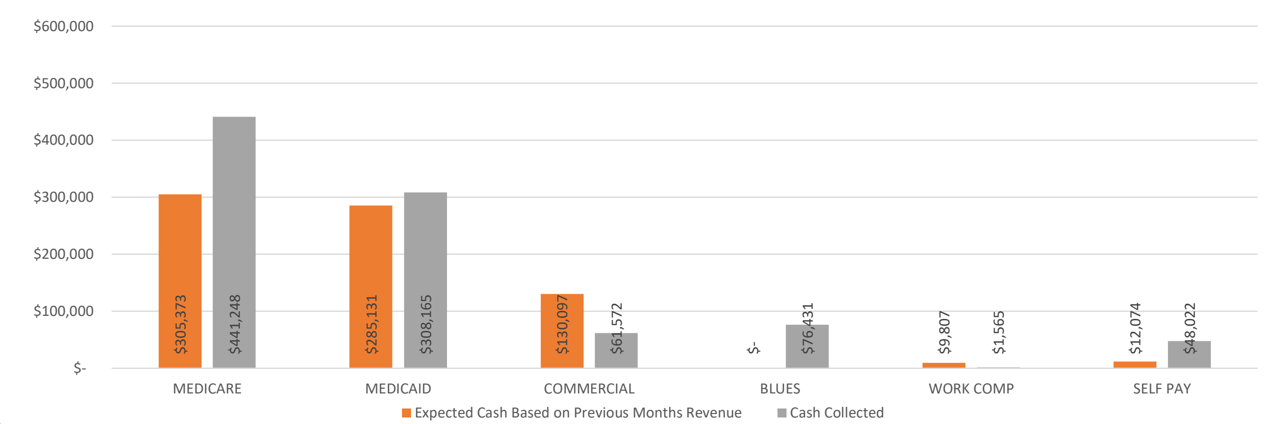


Cash Collections by Discharge Date

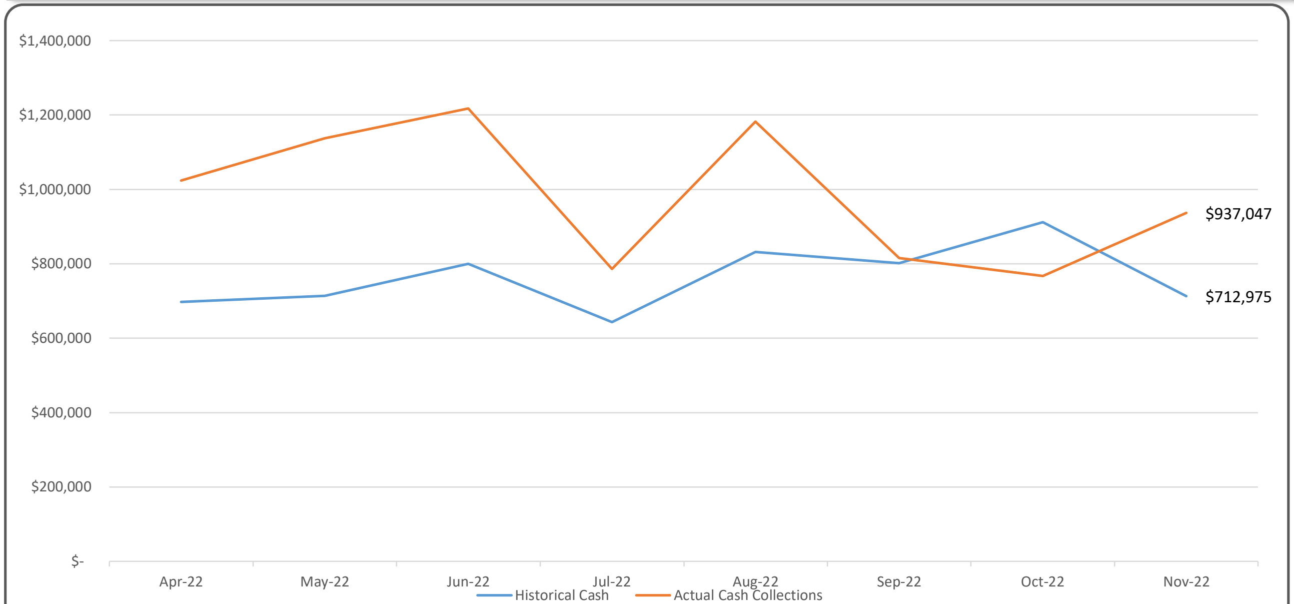


CASH FORECASTING

Expected Last Month vs Cash Collected (Based on Previous Months Revenue)

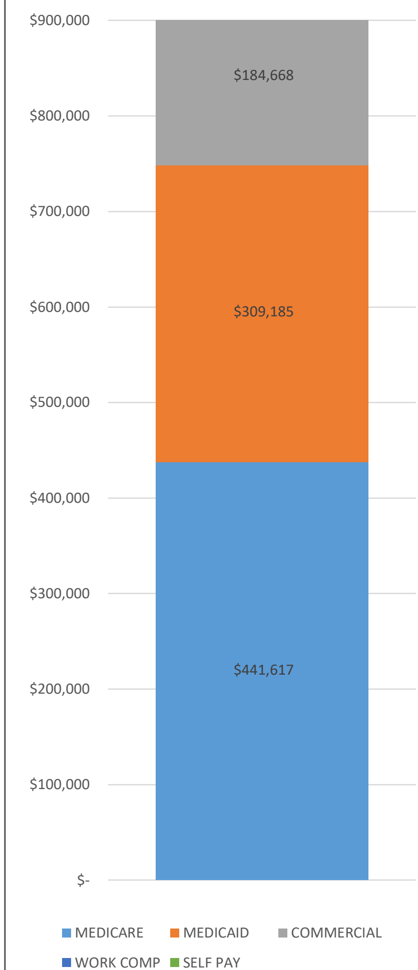


Actual Cash Based on Historical Collections



Cash Expected Next Month (Based on this Months Revenue)

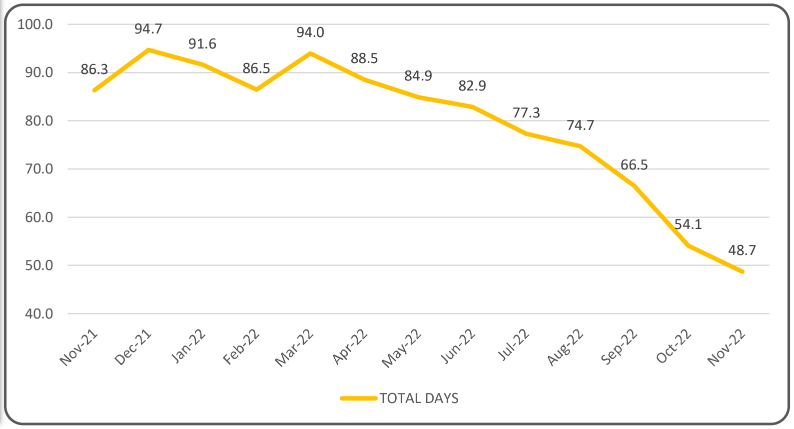
$ 956,833

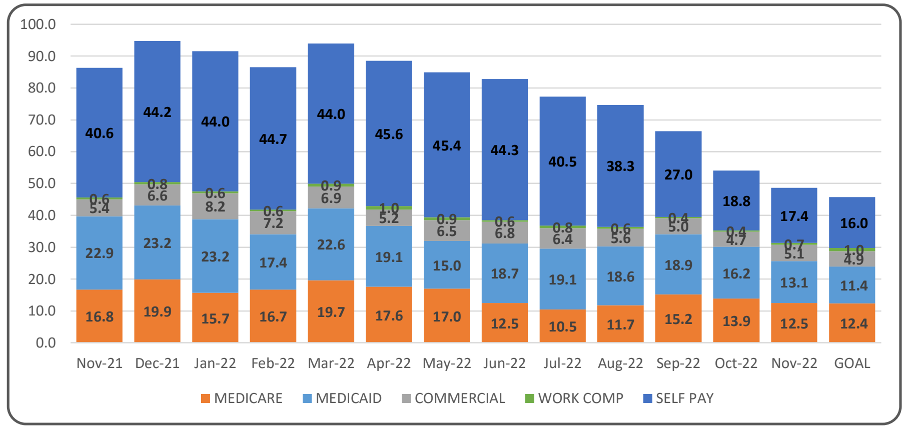


ACCOUNTS RECEIVABLE

AR Days

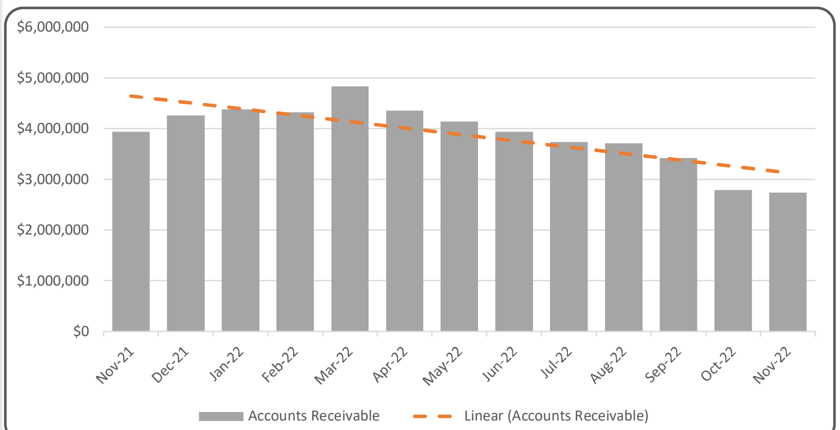
PAYER	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
MEDICARE	16.8	19.9	15.7	16.7	19.7	17.6	17.0	12.5	10.5	11.7	15.2	13.9	12.5	**15.4**
MEDICAID	22.9	23.2	23.2	17.4	22.6	19.1	15.0	18.7	19.1	18.6	18.9	16.2	13.1	**19.1**
COMMERCIAL	5.4	6.6	8.2	7.2	6.9	5.2	6.5	6.8	6.4	5.6	5.0	4.7	5.1	**6.1**
WORK COMP	0.6	0.8	0.6	0.6	0.9	1.0	0.9	0.6	0.8	0.6	0.4	0.4	0.7	**0.7**
SELF PAY	40.6	44.2	44.0	44.7	44.0	45.6	45.4	44.3	40.5	38.3	27.0	18.8	17.4	**38.1**
TOTAL DAYS	**86.3**	**94.7**	**91.6**	**86.5**	**94.0**	**88.5**	**84.9**	**82.9**	**77.3**	**74.7**	**66.5**	**54.1**	**48.7**	**79.3**

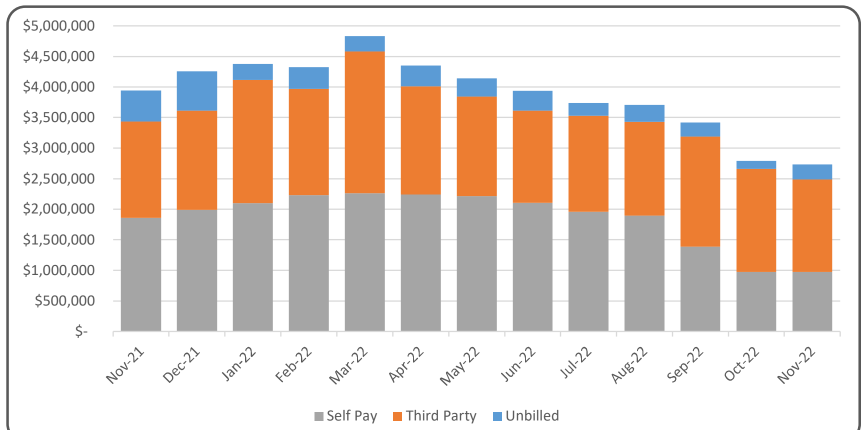




AR Balance

PAYER	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
MEDICARE	$ 765,280	$ 895,860	$ 748,436	$ 834,221	$ 1,011,373	$ 864,590	$ 828,105	$ 593,780	$ 507,839	$ 582,895	$ 783,406	$ 715,189	$ 702,322	**$ 756,408**
MEDICAID	$ 1,047,831	$ 1,043,932	$ 1,106,825	$ 870,378	$ 1,159,997	$ 939,475	$ 733,511	$ 888,101	$ 921,687	$ 921,244	$ 969,381	$ 837,689	$ 737,438	**$ 936,730**
COMMERCIAL	$ 245,343	$ 297,214	$ 390,942	$ 357,842	$ 352,803	$ 255,074	$ 319,138	$ 321,984	$ 311,717	$ 275,712	$ 258,102	$ 244,212	$ 284,569	**$ 301,127**
WORK COMP	$ 26,812	$ 34,458	$ 29,721	$ 28,217	$ 44,031	$ 50,949	$ 42,910	$ 27,858	$ 36,591	$ 28,844	$ 19,071	$ 23,134	$ 37,379	**$ 33,075**
SELF PAY	$ 1,855,738	$ 1,987,106	$ 2,103,148	$ 2,232,314	$ 2,264,662	$ 2,240,554	$ 2,216,895	$ 2,105,043	$ 1,959,428	$ 1,899,559	$ 1,388,640	$ 970,309	$ 974,408	**$ 1,861,370**
TOTAL	**$ 3,941,004**	**$ 4,258,570**	**$ 4,379,072**	**$ 4,322,972**	**$ 4,832,867**	**$ 4,350,642**	**$ 4,140,558**	**$ 3,936,767**	**$ 3,737,262**	**$ 3,708,255**	**$ 3,418,601**	**$ 2,790,532**	**$ 2,736,117**	**$ 3,888,709**



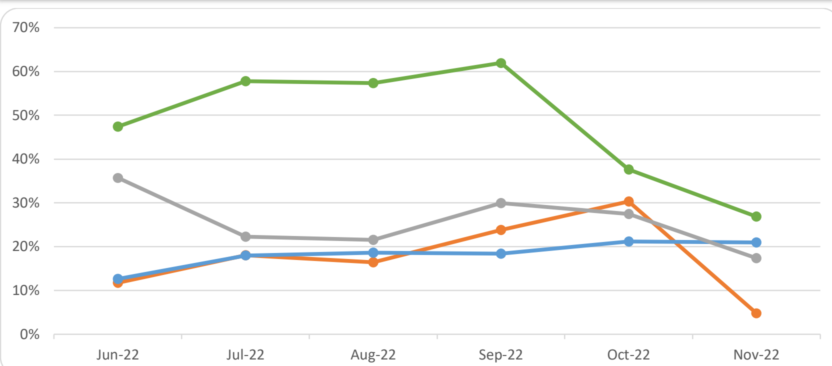


OutPartnering™ | Management | Consulting | Staffing
Patient Access | Health Information Management | Patient Financial Services | Information Technology

ACCOUNTS RECEIVABLE AGING

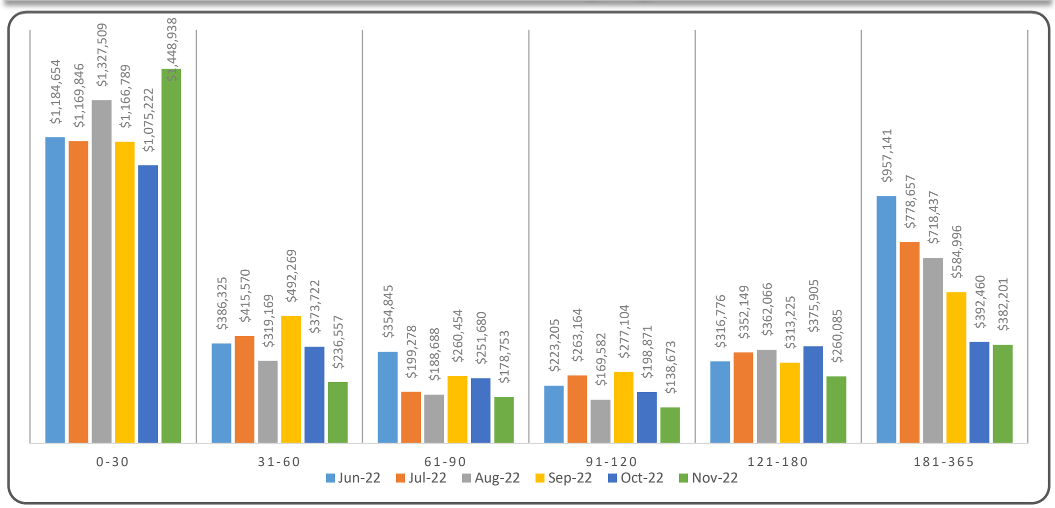
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$
MEDICARE																
Non-Credit	360	$ 608,149	56	$ 55,385	20	$ 12,459	5	$ 1,128	9	$ 2,520	37	$ 19,642	6	$ 10,587	**493**	**$ 709,870**
Credit	0	$ -	1	$ (134)	0	$ -	1	$ (20)	0	$ -	1	$ (3,741)	2	$ (3,652)	**5**	**$ (7,548)**
TOTAL	**360**	**$ 608,149**	**57**	**$ 55,250**	**20**	**$ 12,459**	**6**	**$ 1,108**	**9**	**$ 2,520**	**38**	**$ 15,900**	**8**	**$ 6,935**	**498**	**$ 702,322**
MEDICAID																
Non-Credit	309	$ 489,285	92	$ 56,799	113	$ 38,362	67	$ 17,278	66	$ 58,725	59	$ 64,957	24	$ 14,095	**730**	**$ 739,502**
Credit	2	$ (352)	1	$ (122)	2	$ (252)	4	$ (519)	1	$ (189)	0	$ -	10	$ (628)	**20**	**$ (2,064)**
TOTAL	**311**	**$ 488,932**	**93**	**$ 56,677**	**115**	**$ 38,110**	**71**	**$ 16,759**	**67**	**$ 58,536**	**59**	**$ 64,957**	**34**	**$ 13,467**	**750**	**$ 737,438**
COMMERCIAL																
Non-Credit	274	$ 219,753	91	$ 36,890	85	$ 17,952	55	$ 10,006	21	$ 3,984	44	$ 26,419	31	$ 17,258	**601**	**$ 332,262**
Credit	1	$ (15)	3	$ (283)	3	$ (558)	1	$ (273)	9	$ (2,254)	34	$ (7,843)	305	$ (36,467)	**356**	**$ (47,692)**
TOTAL	**275**	**$ 219,738**	**94**	**$ 36,607**	**88**	**$ 17,394**	**56**	**$ 9,733**	**30**	**$ 1,730**	**78**	**$ 18,576**	**336**	**$ (19,209)**	**957**	**$ 284,569**
WORK COMP																
Non-Credit	26	$ 15,867	14	$ 11,687	6	$ 1,280	12	$ 1,744	2	$ 241	6	$ 8,072	2	$ 535	**68**	**$ 39,426**
Credit	1	$ (214)	0	$ -	0	$ -	0	$ -	0	$ -	2	$ (328)	7	$ (1,505)	**10**	**$ (2,047)**
TOTAL	**27**	**$ 15,653**	**14**	**$ 11,687**	**6**	**$ 1,280**	**12**	**$ 1,744**	**2**	**$ 241**	**8**	**$ 7,744**	**9**	**$ (970)**	**78**	**$ 37,379**
SELF PAY																
Non-Credit	126	$ 117,312	190	$ 76,628	186	$ 110,011	236	$ 109,758	319	$ 198,242	472	$ 283,057	240	$ 117,712	**1769**	**$ 1,012,720**
Credit	9	$ (846)	2	$ (293)	3	$ (502)	9	$ (429)	11	$ (1,184)	47	$ (8,034)	238	$ (27,025)	**319**	**$ (38,313)**
TOTAL	**135**	**$ 116,466**	**192**	**$ 76,335**	**189**	**$ 109,510**	**245**	**$ 109,329**	**330**	**$ 197,058**	**519**	**$ 275,023**	**478**	**$ 90,687**	**2088**	**$ 974,408**
ACCOUNTS RECEIVABLE																
Non-Credit	1095	$ 1,450,365	443	$ 237,389	410	$ 180,064	375	$ 139,914	417	$ 263,712	618	$ 402,148	303	$ 160,187	**3661**	**$ 2,833,780**
Credit	13	$ (1,428)	7	$ (832)	8	$ (1,311)	15	$ (1,241)	21	$ (3,627)	84	$ (19,947)	562	$ (69,277)	**710**	**$ (97,664)**
GRAND TOTAL	**1108**	**$ 1,448,938**	**450**	**$ 236,557**	**418**	**$ 178,753**	**390**	**$ 138,673**	**438**	**$ 260,085**	**702**	**$ 382,201**	**865**	**$ 90,911**	**4371**	**$ 2,736,117**

Aged Over 90 Days Trending (excluding Credits)



	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22
Medicare	11.8%	18.0%	16.5%	23.8%	30.3%	4.8%
Medicaid	12.7%	18.0%	18.6%	18.4%	21.2%	21.0%
Commercial	35.7%	22.3%	21.5%	29.9%	27.4%	17.4%
Work Comp	47.4%	57.8%	57.4%	61.9%	37.6%	26.9%

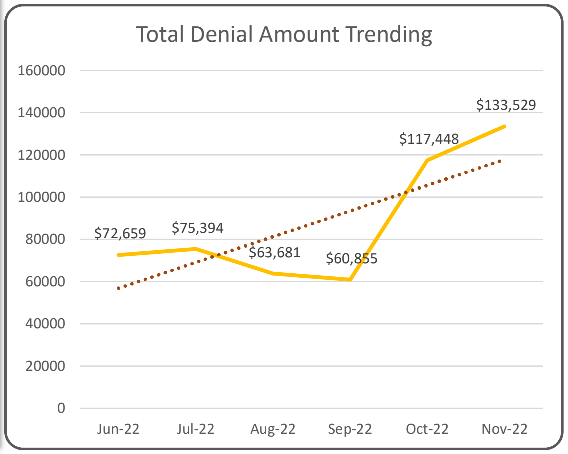
6 Month Aging

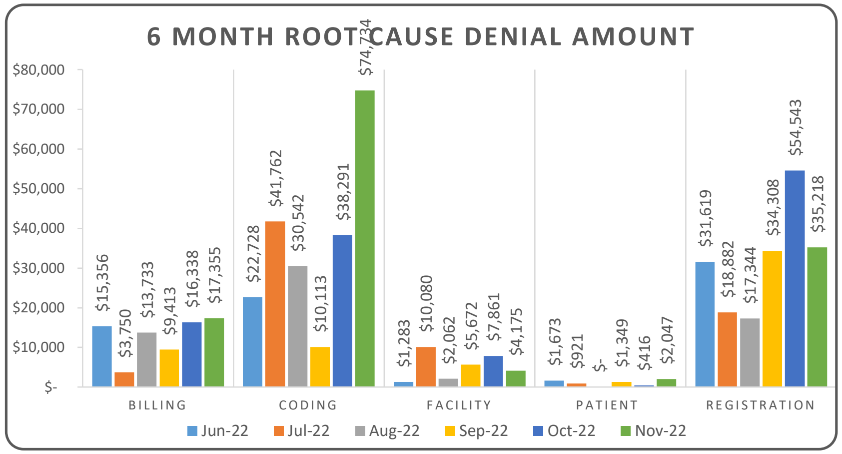


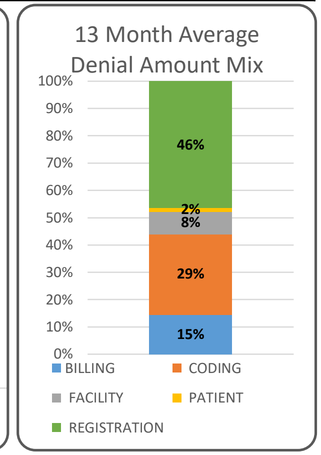
DENIAL MANAGEMENT

Denial Amount

AMOUNT	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
BILLING	$ 10,145	$ 1,101	$ 25,646	$ 23,601	$ 8,260	$ 5,104	$ 17,472	$ 15,356	$ 3,750	$ 13,733	$ 9,413	$ 16,338	$ 17,355	**$ 12,867**
CODING	$ 15,242	$ 8,452	$ 14,335	$ 11,494	$ 9,388	$ 17,413	$ 31,262	$ 22,728	$ 41,762	$ 30,542	$ 10,113	$ 38,291	$ 74,734	**$ 25,058**
FACILITY	$ 14,464	$ 1,136	$ 6,063	$ 10,921	$ 6,806	$ 14,777	$ 4,172	$ 1,283	$ 10,080	$ 2,062	$ 5,672	$ 7,861	$ 4,175	**$ 6,882**
PATIENT	$ -	$ 427	$ 2,818	$ 5,884	$ -	$ 553	$ 1,303	$ 1,673	$ 921	$ -	$ 1,349	$ 416	$ 2,047	**$ 1,338**
REGISTRATION	$ 25,601	$ 53,474	$ 65,613	$ 26,347	$ 25,983	$ 61,130	$ 58,259	$ 31,619	$ 18,882	$ 17,344	$ 34,308	$ 54,543	$ 35,218	**$ 39,102**
TOTAL	**$ 65,452**	**$ 64,589**	**$ 114,475**	**$ 78,246**	**$ 50,437**	**$ 98,978**	**$ 112,468**	**$ 72,659**	**$ 75,394**	**$ 63,681**	**$ 60,855**	**$ 117,448**	**$ 133,529**	**$ 85,247**

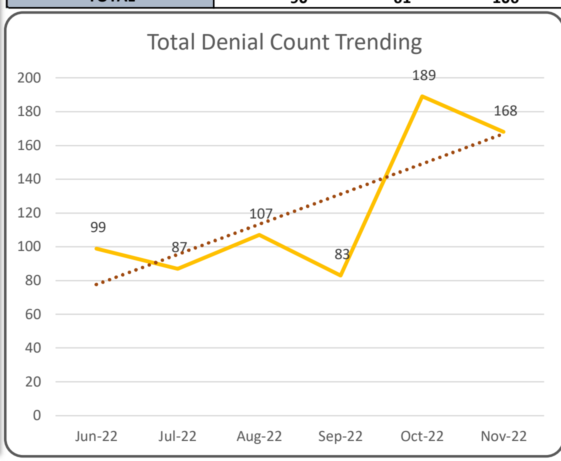


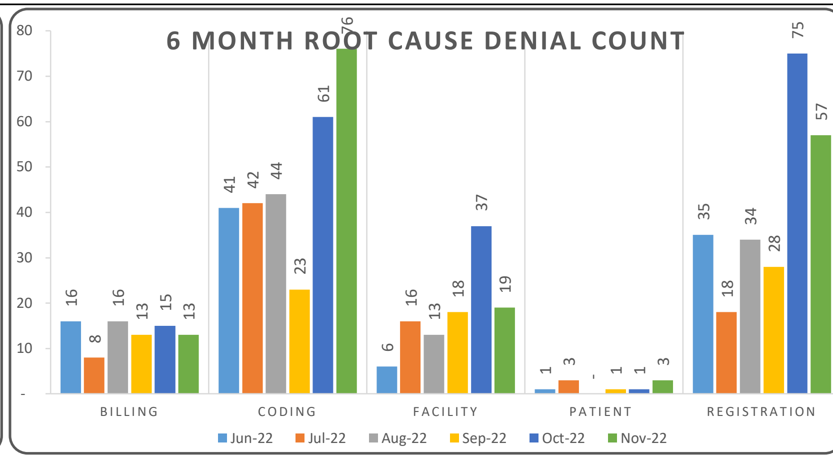


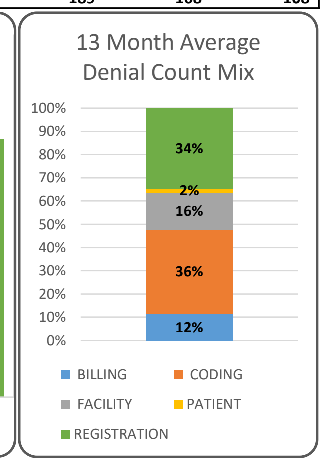


Denial Count

COUNT	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
BILLING	13	7	18	11	11	15	13	16	8	16	13	15	13	**13**
CODING	28	22	31	28	28	43	43	41	42	44	23	61	76	**39**
FACILITY	12	5	20	16	17	29	13	6	16	13	18	37	19	**17**
PATIENT	-	1	9	6	-	3	2	1	3	-	1	1	3	**2**
REGISTRATION	37	26	28	24	23	46	49	35	18	34	28	75	57	**37**
TOTAL	**90**	**61**	**106**	**85**	**79**	**136**	**120**	**99**	**87**	**107**	**83**	**189**	**168**	**108**



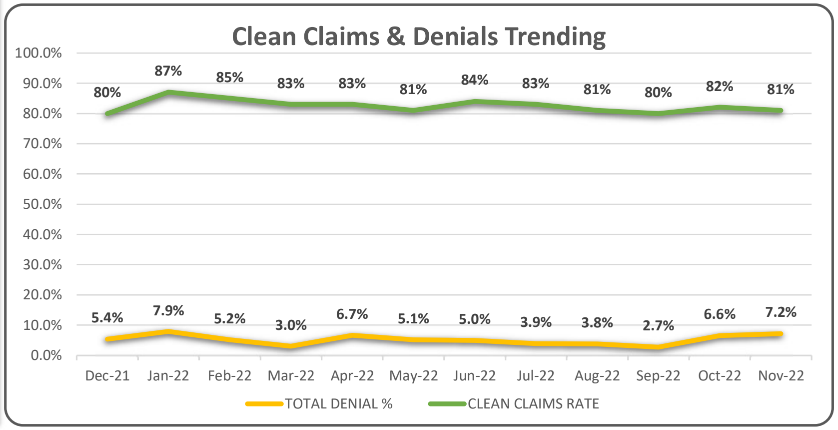


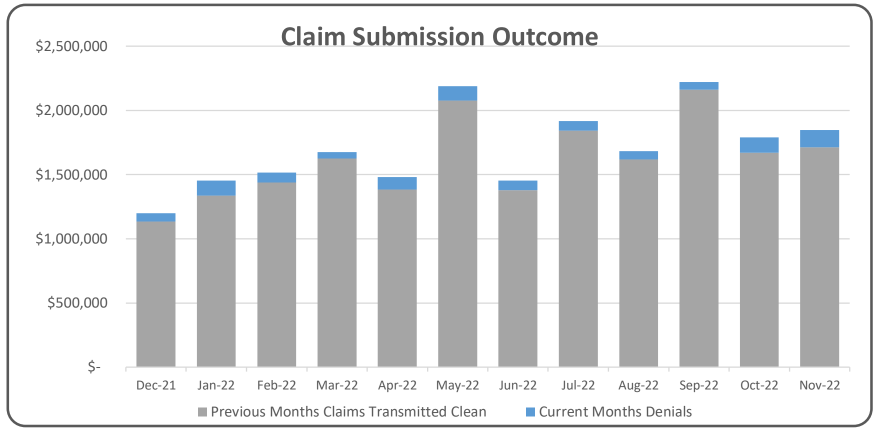


CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

Denial & Clean Claim Trending

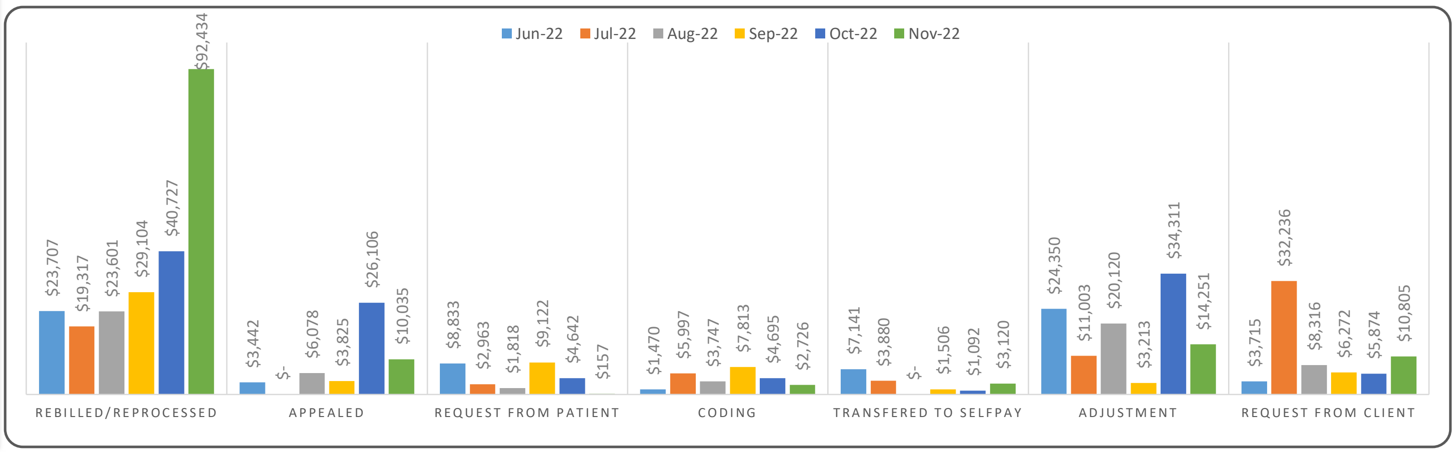
	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
DENIAL AMOUNT	$ 65,452	$ 64,589	$ 114,475	$ 78,246	$ 50,437	$ 98,978	$ 112,468	$ 72,659	$ 75,394	$ 63,681	$ 60,855	$ 117,448	$ 133,529	$ 85,247
PREVIOUS MONTH'S TRANSMITTED CLAIMS	$ 1,164,069	$ 1,198,525	$ 1,451,836	$ 1,516,636	$ 1,676,470	$ 1,481,392	$ 2,189,220	$ 1,451,713	$ 1,918,330	$ 1,682,882	$ 2,222,145	$ 1,789,190	$ 1,847,952	$ 1,660,797
TOTAL DENIAL %	5.6%	5.4%	7.9%	5.2%	3.0%	6.7%	5.1%	5.0%	3.9%	3.8%	2.7%	6.6%	7.2%	5.2%
CLEAN CLAIMS RATE	81%	80%	87%	85%	83%	83%	81%	84%	83%	81%	80%	82%	81%	82%

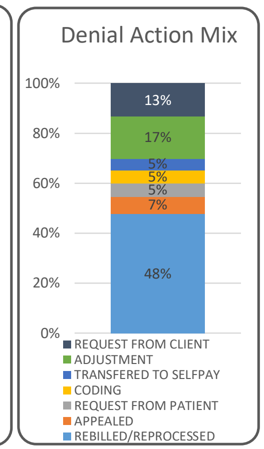




Action Taken on Denials

DENIAL ACTION	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
REBILLED/REPROCESSED	$ 35,679	$ 52,815	$ 75,335	$ 47,694	$ 22,109	$ 39,285	$ 32,702	$ 23,707	$ 19,317	$ 23,601	$ 29,104	$ 40,727	$ 92,434	$ 41,116
APPEALED	$ 937	$ 2,706	$ 7,000	$ 33	$ 4,633	$ 2,540	$ 8,584	$ 3,442	$ -	$ 6,078	$ 3,825	$ 26,106	$ 10,035	$ 5,840
REQUEST FROM PATIENT	$ -	$ 939	$ 3,802	$ 14,761	$ -	$ 5,482	$ 4,956	$ 8,833	$ 2,963	$ 1,818	$ 9,122	$ 4,642	$ 157	$ 4,421
CODING	$ 4,435	$ 109	$ 2,332	$ 3,148	$ 2,615	$ 4,052	$ 16,472	$ 1,470	$ 5,997	$ 3,747	$ 7,813	$ 4,695	$ 2,726	$ 4,586
TRANSFERED TO SELFPAY	$ 2,757	$ 509	$ 3,184	$ 1,775	$ 2,978	$ 6,985	$ 17,507	$ 7,141	$ 3,880	$ -	$ 1,506	$ 1,092	$ 3,120	$ 4,033
ADJUSTMENT	$ 13,772	$ 6,476	$ 10,909	$ 9,913	$ 14,337	$ 6,842	$ 16,510	$ 24,350	$ 11,003	$ 20,120	$ 3,213	$ 34,311	$ 14,251	$ 14,308
REQUEST FROM CLIENT	$ 7,873	$ 1,034	$ 12,220	$ 922	$ 3,765	$ 33,792	$ 15,736	$ 3,715	$ 32,236	$ 8,316	$ 6,272	$ 5,874	$ 10,805	$ 10,966
TOTAL	$ 65,452	$ 64,589	$ 114,782	$ 78,246	$ 50,437	$ 98,978	$ 112,468	$ 72,659	$ 75,394	$ 63,681	$ 60,855	$ 117,448	$ 133,529	$ 85,271

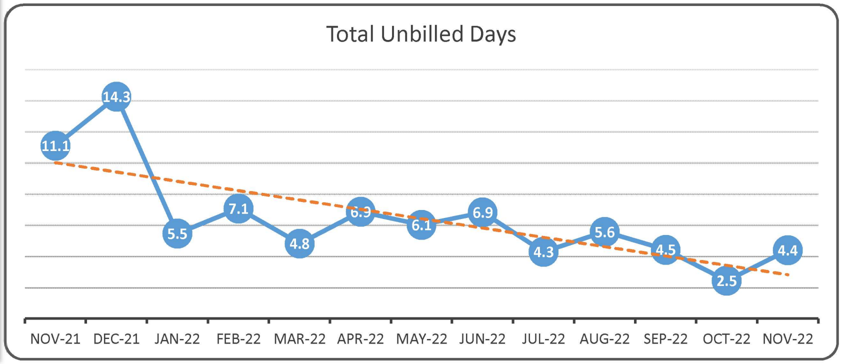


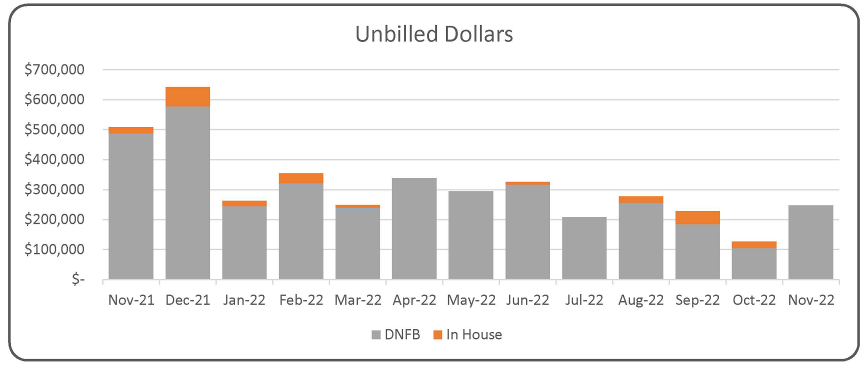


UNBILLED & INVENTORY

Unbilled

	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
In House	$ 20,857	$ 64,355	$ 17,753	$ 34,167	$ 10,466	$ -	$ -	$ 9,182	$ -	$ 22,251	$ 43,554	$ 22,609	$ -	**$ 18,861**
DNFB	$ 487,338	$ 577,901	$ 245,224	$ 320,765	$ 238,954	$ 338,650	$ 295,441	$ 316,709	$ 208,502	$ 255,911	$ 185,499	$ 104,807	$ 248,431	**$ 294,164**
Total Unbilled	**$ 508,195**	**$ 642,256**	**$ 262,978**	**$ 354,932**	**$ 249,420**	**$ 338,650**	**$ 295,441**	**$ 325,891**	**$ 208,502**	**$ 278,162**	**$ 229,053**	**$ 127,416**	**$ 248,431**	**$ 313,025**
Unbilled Days	11.1	14.3	5.5	7.1	4.8	6.9	6.1	6.9	4.3	5.6	4.5	2.5	4.4	**6.5**

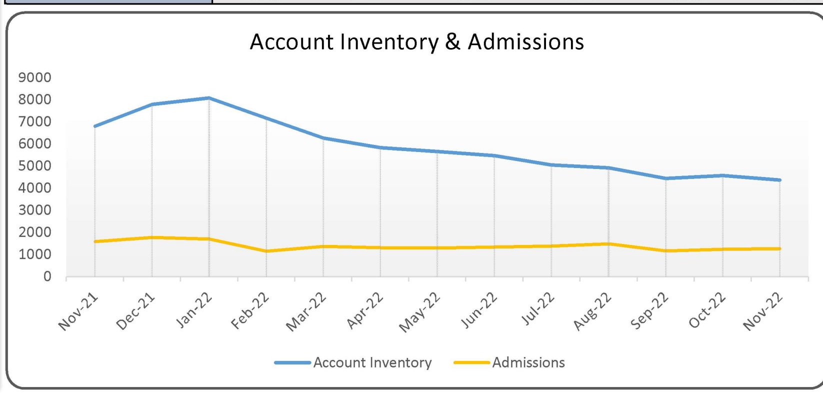


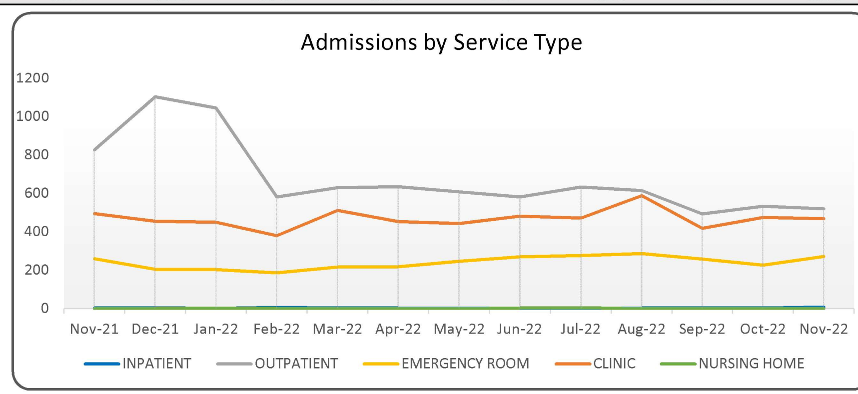


Admissions & Account Inventory

ADMISSIONS	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
INPATIENT	2	5	1	7	4	2	1	3	1	2	3	2	8	**3**
SWINGBED	2	3	1	4	5	5	1	1	1	2	2	4	5	**3**
OUTPATIENT	826	1,102	1,043	581	630	634	607	582	633	615	492	532	520	**677**
EMERGENCY ROOM	260	205	202	186	217	218	246	270	276	287	259	226	271	**240**
CLINIC	495	454	449	380	510	453	442	482	472	588	418	474	467	**468**
NURSING HOME	0	1	1	1	0	1	0	2	4	0	0	1	0	**1**
TOTAL	**1,585**	**1,770**	**1,697**	**1,159**	**1,366**	**1,313**	**1,297**	**1,340**	**1,387**	**1,494**	**1,174**	**1,239**	**1,271**	**1392**

ACCOUNT INVENTORY	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
MEDICARE	869	1,543	1,294	662	578	556	561	468	362	394	388	687	498	**682**
MEDICAID	862	911	1,073	799	1,010	714	726	731	656	700	678	804	750	**801**
COMMERCIAL	1,119	1,193	1,339	1,214	1,046	964	938	1,020	997	904	909	1,006	957	**1047**
WORK COMP	83	80	81	82	95	95	85	71	70	57	48	60	78	**76**
SELF PAY	3,872	4,058	4,293	4,408	3,527	3,505	3,344	3,173	2,957	2,855	2,425	2,016	2,088	**3271**
TOTAL	**6805**	**7785**	**8080**	**7165**	**6256**	**5834**	**5654**	**5463**	**5042**	**4910**	**4448**	**4573**	**4371**	**5876**

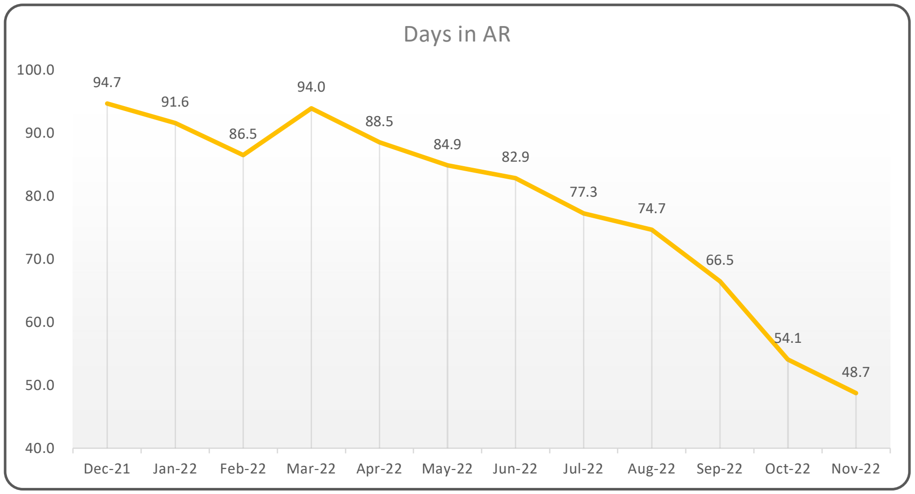


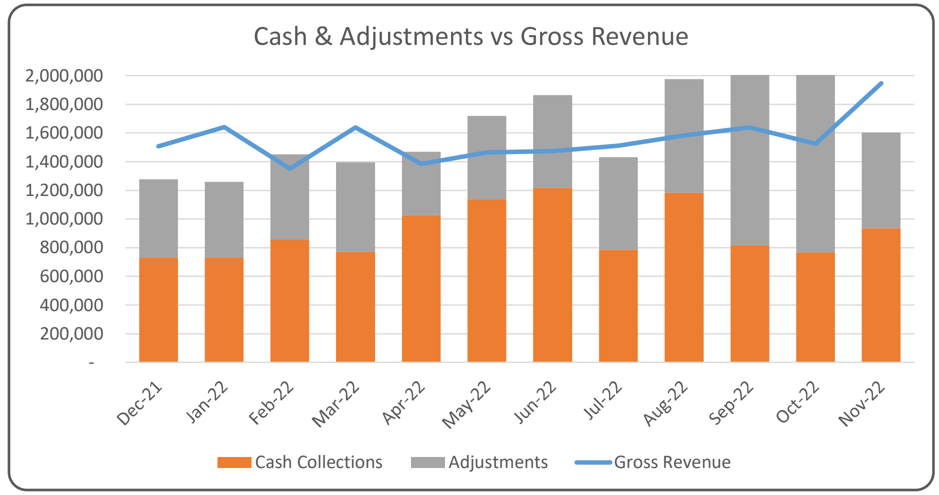


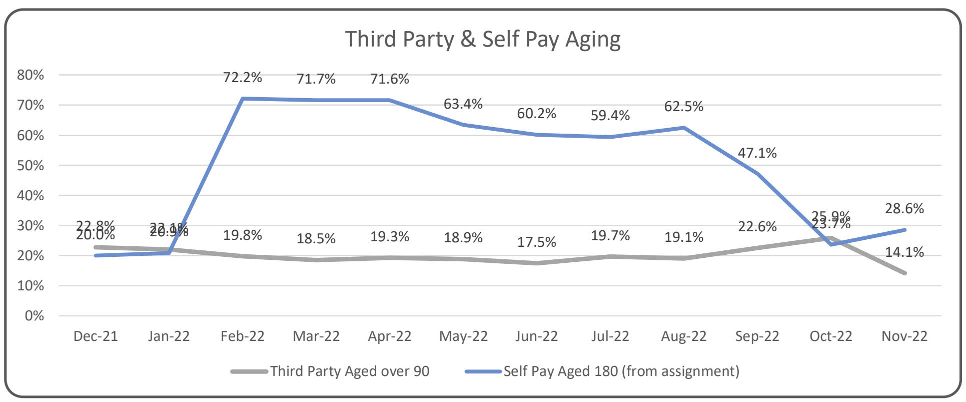
Southern Humboldt Community Healthcare District

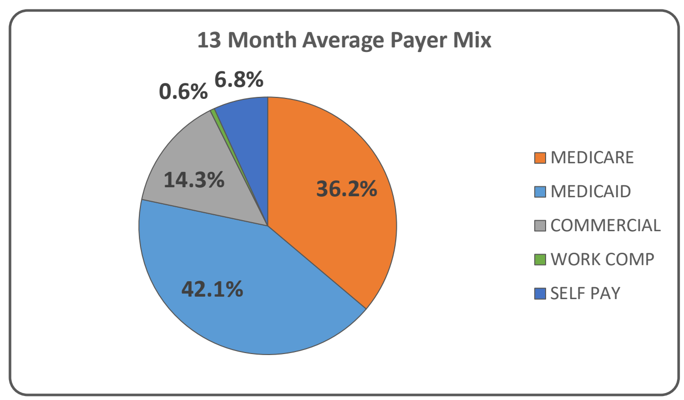
Executive Dashboard

	TARGET	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22
Days in AR	**45.8**	**94.7**	**91.6**	**86.5**	**94.0**	**88.5**	**84.9**	**82.9**	**77.3**	**74.7**	**66.5**	**54.1**	**48.7**
Gross AR		4,258,570	4,379,072	4,322,972	4,832,867	4,350,642	4,140,558	3,936,767	3,737,262	3,708,255	3,418,601	2,790,532	2,736,117
Gross Revenue		1,508,417	1,639,879	1,350,122	1,639,234	1,384,159	1,464,711	1,474,557	1,510,151	1,582,735	1,637,530	1,525,240	1,947,165
Cash Collections		729,186	727,607	859,954	770,454	1,024,101	1,137,769	1,217,580	786,503	1,182,187	815,275	767,658	937,047
Adjustments		547,667	531,378	591,522	626,184	443,517	581,700	646,293	644,797	792,749	1,308,282	1,248,008	666,773
Collection %		57.1%	57.8%	59.2%	55.2%	69.8%	66.2%	65.3%	55.0%	59.9%	38.4%	38.1%	58.4%
Late Charges	**1%**	1.4%	0.3%	1.2%	0.0%	2.6%	0.6%	0.1%	1.6%	0.6%	1.1%	0.0%	0.0%
Bad Debt	**3%**	2.1%	0.0%	0.0%	2.2%	0.0%	1.9%	1.4%	0.8%	1.4%	31.3%	27.5%	1.1%
Charity Care	**3%**	0.4%	0.5%	0.2%	5.6%	6.3%	3.1%	13.5%	3.5%	5.1%	4.4%	3.6%	1.9%
Third Party Aged over 90	**13%**	**22.8%**	**22.1%**	**19.8%**	**18.5%**	**19.3%**	**18.9%**	**17.5%**	**19.7%**	**19.1%**	**22.6%**	**25.9%**	**14.1%**
Self Pay Aged 180 (from assignment)	**25%**	20.0%	20.9%	72.2%	71.7%	71.6%	63.4%	60.2%	59.4%	62.5%	47.1%	23.7%	28.6%









OutPartnering™ | Management | Consulting | Staffing
Patient Access | Health Information Management | Patient Financial Services | Information Technology

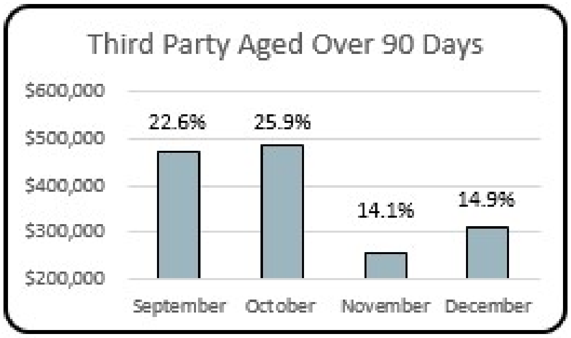
Southern Humboldt Community Healthcare District

December 2022

SoHum Health

Key Items

- **Cash totaled $1.4M, 144% of net revenue**
- **AR increased to 54.9 days or $3M**
- **Third Party aging increased $55K, to 14.9%**
- **Unbilled AR decreased by 0.1 days, ending at 4.3 days**



Detailed Initiatives & Obstacles

- **Overall AR:** December closed with $3M in gross AR or 54.9 days. This is an overall increase of of 6.2 days. Revenue came in at $1.6M, a decrease of $361K that was reported in November. Gross AR was also increased by $281K. Third Party AR increased 5.7 days, coming in at 32.6 days. Unbilled AR decreased slightly by 0.1 days coming in at 4.3 AR days for the month of December. Unbilled AR continues to be a topic that is discussed in the bi-weekly conference calls between SHCHD and HRG. Cash collections came in significantly higher than we typically see—coming in at $1.4K, or 144% of November's net revenue. The AR targets were updated in October 2022, based on the previous quarter's average payer mix, average days to pay and current AR. The AR goals are now set at 3 days for unbilled, 27 days for third party, and 16 days for self-pay. The total days in AR have been updated to 46 days. We are now just 8.9 days away from the new target.
- **Self Pay:** Self Pay AR saw a slight increase of 0.5 AR days. This is the first time in three months where we did not see a decrease in AR days. We are now just 1.9 days away from the new target that was set in October. In the past four months (September, October, November, and December) there has been an overall decrease of 20.4 AR days. Self Pay collections came in roughly $19K less than what was seen in November, to $29K. SHCHD was able to send just under $6K to collections. It is anticipated that there will be a larger file sent to collections in the month of January. Self Pay AR has been a hurdle and focal point in recent months, and will continue to be until our new target is met and surpassed.
- **Third Party Aging:** December closed with $312K in Third Party balances aged over 90 days, totaling 14.9%. This is an increase of $55K or 0.8% from last month in November. Medicare increased by just $244.00 (dollars), and increased 0.1% to 4.9%. Medi-Cal aging increased by $55K, at 20%. Commercial aging decreased by $4K and ended December at 17.6%. Workers Compensation also increased by $3K, to 32.9%. Third Party aging is now 1.9% away from our goal and will continue to be an area of focus until that goal is met.

Industry Updates

Rural Health Clinic All Inclusive Rate (AIR) Payment Limit for CY2023

As authorized by section 1833(f) of the Social Security Act (the Act), Medicare Part B payment to RHCs is 80 percent of the AIR, subject to a payment limit for medically necessary medical, and qualified preventive face-to-face visits with a practitioner and a Medicare beneficiary for RHC services. For independent RHC's and provider based RHCs in a hospital with 50 or more beds, the RHC payment limit per visit for CY 2023 is $126.00. For specified provider-based RHCs that continue to meet the qualifications in section 1833(f)(3)(B) of the Act, the payment limit per visit for CY 2023 is an amount equal to the greater of:

- The payment limit per visit beginning January 1, 2022, increased by the percentage increase in MEI applicable to primary care services furnished as of the first day of CY 2023 (that is, 3.8 percent*), or

- the RHC national statutory payment limit per visit for CY 2023 (that is, $126 per visit).

For specified provider based RHCs that no longer meet the qualifications in section 1833(f)(3)(B) of the Act, the payment limit per visit for CY 2023 is national statutory payment limit per visit for CY 2023 (that is, $126 per visit).

Please visit CMS.gov R11718CP to review the full CMS transmittal.

If you have any questions, concerns, or points you wish to discuss after reviewing the enclosed information, please feel free to contact me.

Sydni Thomas | Revenue Cycle Supervisor

Healthcare Resource Group
Office 509-703-4920| sythomas@hrgpros.com

Southern Humboldt Community Healthcare District

MONTH END FINANCE REPORT

December 2022

Table of Contents

FINANCE DASHBOARD

Revenue Cycle Performance

	Target	July-22	August-22	September-22	October-22	November-22	December-22
REVENUE							
Net Revenue		$866,287	$898,039	$831,489	$742,483	$956,833	$861,257
Gross Revenue		$1,510,151	$1,582,735	$1,637,530	$1,525,240	$1,947,165	$1,586,113
CASH							
Cash Collections as a % of Net Revenue	**100%**	86%	136%	91%	92%	126%	144%
Cash Collections		$786,503	$1,182,187	$815,275	$767,658	$937,047	$1,373,812
ACCOUNTS RECEIVABLE							
Net AR		$1,416,249	$1,422,763	$1,329,887	$1,076,184	$1,085,157	$1,433,557
Gross AR		$3,737,262	$3,708,255	$3,418,601	$2,790,532	$2,736,117	$3,016,738
Unbilled	**3**	4.3	5.6	4.5	2.5	4.4	4.3
Third Party	**27**	32.4	30.8	35.0	32.8	26.9	32.6
Self Pay	**16**	40.5	38.3	27.0	18.8	17.4	17.9
Total Days in AR	**46**	**77.3**	**74.7**	**66.5**	**54.1**	**48.7**	**54.9**
Days in AR - Credit Balances	**< 1**	1.93	1.98	1.80	1.79	1.74	1.78
UNBILLED							
In-house	**< 2 Days**	0.0	0.4	0.8	0.4	0.0	0.3
DNFB	**< 1 Day**	4.3	5.2	3.6	2.0	4.4	4.1
Total Unbilled	**<3 Days**	**4.3**	**5.6**	**4.5**	**2.5**	**4.4**	**4.3**

Third Party

	Target	July-22		August-22		September-22		October-22		November-22		December-22	
AGING (excluding credits)													
Medicare Aging > 90 Days	**11%**	**18.0%**	$ 92,227	**16.5%**	$ 97,731	**23.8%**	$ 187,548	**30.3%**	$ 217,965	**4.8%**	$ 33,877	**4.9%**	$ 34,121
Medicaid Aging > 90 Days	**12%**	**18.0%**	$ 165,977	**18.6%**	$ 171,806	**18.4%**	$ 178,375	**21.2%**	$ 177,556	**21.0%**	$ 155,056	**20.0%**	$ 210,268
Commercial Aging > 90 Days	**20%**	**22.3%**	$ 81,128	**21.5%**	$ 69,362	**29.9%**	$ 91,726	**27.4%**	$ 80,217	**17.4%**	$ 57,667	**17.6%**	$ 54,079
Work Comp Aging > 90 Days	**35%**	**57.8%**	$ 22,197	**57.4%**	$ 17,596	**61.9%**	$ 12,949	**37.6%**	$ 9,393	**26.9%**	$ 10,592	**32.9%**	$ 13,486
Total Third Party Aging > 90 Days	**13%**	**19.7%**	$ 361,528	**19.1%**	$ 356,496	**22.6%**	$ 470,598	**25.9%**	$ 485,130	**14.1%**	$ 257,193	**14.9%**	$ 311,954
CLAIM SUBMISSION EFFECIENCY													
Claims Submission		1,486	$ 1,682,882	1,380	$ 2,222,145	1,350	$ 1,789,190	1,934	$ 1,847,952	1,974	$ 2,012,812	1,847	$ 2,232,303
Clean Claims	**85%**	83%		81%		80%		82%		81%		77%	
Denial Percent	**5%**	4%		4%		3%		7%		7%		5%	
Total Denial Rate	**Count | Amt**	87	$ 75,394	107	$ 63,681	83	$ 60,855	189	$ 117,448	168	$ 133,529	156	$ 108,174
Late Charges	**Count | Amt**	66	$ 24,528	42	$ 9,335	99	$ 18,532	16	$ 230	10	$ 94	49	$ 438
Communication Log Backlog		50	$ 70,186	79	$ 58,426	44	$ 50,450	41	$ 69,888	12	$ 26,345	49	$ 85,257

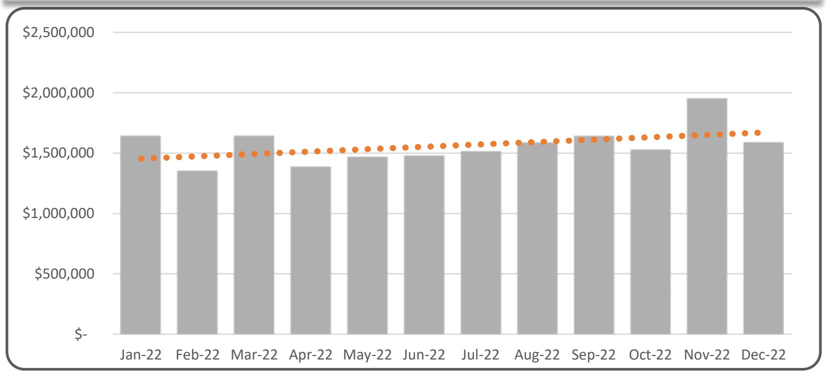
Self Pay

	Target	July-22		August-22		September-22		October-22		November-22		December-22	
INVENTORY & QUALITY													
Total Inventory		2,957	$ 1,959,428	2,855	$ 1,899,559	2,425	$ 1,388,640	2,016	$ 970,309	2,088	$ 974,408	2,136	$ 986,852
New		317	$ 93,596	374	$ 122,268	297	$ 146,884	338	$ 134,608	383	$ 113,046	321	$ 124,494
Resolved		524	$ 223,952	447	$ 173,344	707	$ 622,665	762	$ 512,299	276	$ 67,863	253	$ 91,261
Aged >180 days from Assignment	**< 25%**	59.4%	$ 1,164,657	62.5%	$ 1,187,446	47.1%	$ 654,076	23.7%	$ 229,604	28.6%	$ 278,517	35.4%	$ 348,985
Total Payment Plans over 120 days		$24,661		$39,557		$25,127		$23,960		$15,425		$21,273	
Average Speed to Answer	**< 60 seconds**	145		32		48		135		124		211	
STATEMENTS & LETTERS													
Statements & Letters		1,850		1,492		970		518		697		648	
Charity Care Applications In Process		7	$ 12,385	29	$ 32,537	37	$ 46,793	15	$ 10,652	27	$ 27,564	0	$ -
Inbound and Outbound Calls	**In | Out**	184	310	284	847	269	461	158	185	147	348	24	120
WRITE OFFS													
Bad Debt as a % of Gross Revenue	**< 2%**	0.8%	$ 11,557	1.4%	$ 21,643	31.3%	$ 512,826	27.5%	$ 419,473	1.1%	$ 22,287	0.4%	$ 5,920
Charity as a % of Gross Revenue	**< 2%**	3.5%	$ 53,600	5.1%	$ 81,379	4.4%	$ 72,800	3.6%	$ 54,563	1.9%	$ 36,963	2.1%	$ 33,516

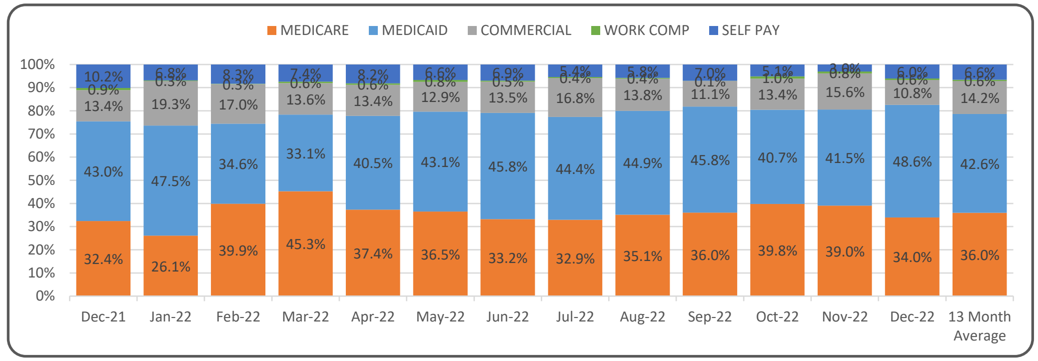
GROSS REVENUE

PAYER	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
MEDICARE	$ 489,231	$ 427,748	$ 538,639	$ 742,459	$ 517,108	$ 535,226	$ 490,275	$ 497,277	$ 555,868	$ 590,200	$ 606,856	$ 760,302	$ 539,320	**$ 560,808**
MEDICAID	$ 649,245	$ 779,456	$ 466,921	$ 542,632	$ 559,974	$ 631,339	$ 676,074	$ 670,704	$ 710,829	$ 749,538	$ 620,393	$ 808,367	$ 770,467	**$ 664,303**
COMMERCIAL	$ 202,524	$ 316,007	$ 229,347	$ 222,294	$ 185,153	$ 188,623	$ 199,337	$ 254,416	$ 218,738	$ 181,491	$ 204,841	$ 304,163	$ 170,862	**$ 221,369**
WORK COMP	$ 14,240	$ 4,843	$ 3,414	$ 10,258	$ 8,879	$ 12,311	$ 6,889	$ 6,454	$ 6,147	$ 1,698	$ 14,805	$ 15,345	$ 9,587	**$ 8,836**
SELF PAY	$ 153,177	$ 111,825	$ 111,801	$ 121,591	$ 113,045	$ 97,212	$ 101,982	$ 81,299	$ 91,154	$ 114,603	$ 78,345	$ 58,989	$ 95,876	**$ 102,377**
TOTAL	**$ 1,508,417**	**$ 1,639,879**	**$ 1,350,122**	**$ 1,639,234**	**$ 1,384,159**	**$ 1,464,711**	**$ 1,474,557**	**$ 1,510,151**	**$ 1,582,735**	**$ 1,637,530**	**$ 1,525,240**	**$ 1,947,165**	**$ 1,586,113**	**$ 1,557,693**
AVERAGE DAILY REVENUE	**$ 44,976**	**$ 47,808**	**$ 49,982**	**$ 51,436**	**$ 49,141**	**$ 48,784**	**$ 47,510**	**$ 48,363**	**$ 49,646**	**$ 51,418**	**$ 51,582**	**$ 56,153**	**$ 54,984**	**$ 50,137**

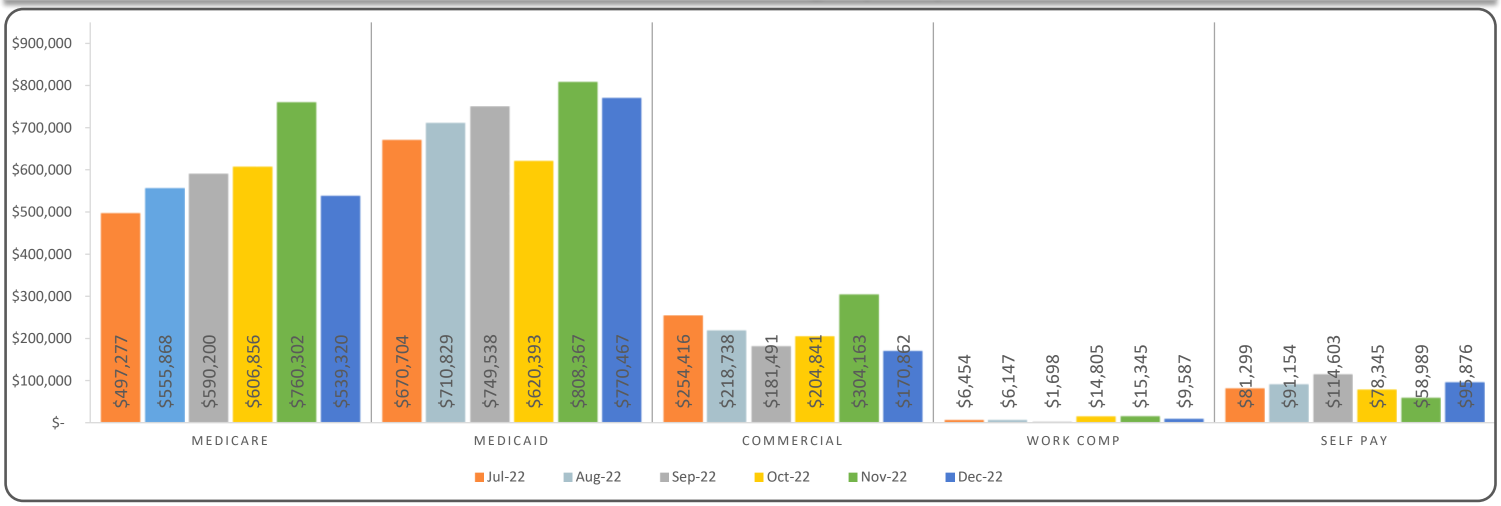
Gross Revenue



Payer Mix



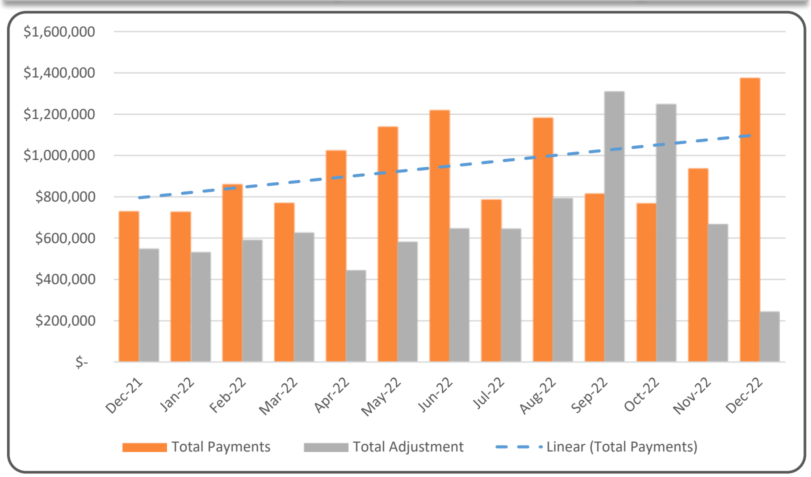
Revenue Trending By Payer



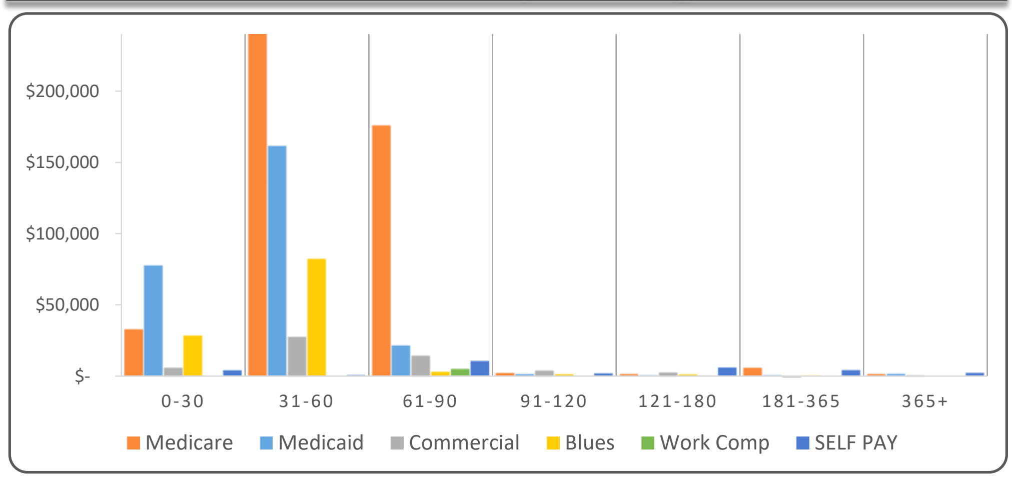
CASH DETAIL

PAYER	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
MEDICARE														
Payments	$ 382,225	$ 353,842	$ 398,314	$ 450,962	$ 491,736	$ 653,772	$ 743,061	$ 450,340	$ 268,672	$ 272,770	$ 313,604	$ 441,248	$ 904,435	$ 471,152
Adjustments	$ 97,705	$ 66,441	$ 65,484	$ 85,982	$ (48,508)	$ (48,202)	$ (155,707)	$ 20,576	$ 186,886	$ 153,735	$ 163,209	$ 59,652	$ (305,051)	$ 26,323
Collection %	80%	84%	86%	84%	111%	108%	127%	96%	59%	64%	66%	88%	151%	92%
MEDICAID														
Payments	$ 200,547	$ 212,315	$ 275,251	$ 131,928	$ 327,277	$ 306,596	$ 243,359	$ 137,465	$ 623,479	$ 319,979	$ 247,066	$ 308,165	$ 264,924	$ 276,796
Adjustments	$ 338,117	$ 396,591	$ 445,733	$ 311,968	$ 296,009	$ 471,305	$ 476,678	$ 288,197	$ 355,444	$ 456,542	$ 502,029	$ 451,692	$ 433,745	$ 401,850
Collection %	37%	35%	38%	30%	53%	39%	34%	32%	64%	41%	33%	41%	38%	40%
COMMERCIAL														
Payments	$ 32,890	$ 42,329	$ 45,115	$ 55,397	$ 94,255	$ 35,661	$ 49,987	$ 78,377	$ 90,192	$ 83,210	$ 61,199	$ 61,572	$ 52,160	$ 60,180
Adjustments	$ 11,202	$ 12,751	$ 9,930	$ 27,215	$ 34,954	$ 19,183	$ 15,330	$ 67,108	$ 37,478	$ 26,028	$ 33,117	$ 38,841	$ 16,336	$ 26,883
Collection %	75%	77%	82%	67%	73%	65%	77%	54%	71%	76%	65%	61%	76%	71%
BLUES														
Payments	$ 88,547	$ 95,349	$ 107,252	$ 95,023	$ 66,073	$ 86,067	$ 125,891	$ 74,430	$ 127,658	$ 75,087	$ 95,374	$ 76,431	$ 116,673	$ 94,604
Adjustments	$ 35,632	$ 34,181	$ 58,967	$ 39,602	$ 35,755	$ 42,946	$ 57,868	$ 40,415	$ 54,789	$ 40,371	$ 41,878	$ 42,420	$ 44,446	$ 43,790
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	70%	65%	69%	64%	72%	68%
WORK COMP														
Payments	$ 5,181	$ 4,469	$ 1,631	$ 7,429	$ 1,482	$ 9,756	$ 7,723	$ 6,841	$ 6,504	$ 6,931	$ 6,447	$ 1,565	$ 5,615	$ 5,506
Adjustments	$ 3,131	$ 1,731	$ 1,688	$ 3,695	$ 1,463	$ 4,651	$ 5,630	$ 2,719	$ 4,325	$ 2,288	$ 3,708	$ 879	$ 2,189	$ 2,930
Collection %	62%	72%	49%	67%	50%	68%	58%	72%	60%	75%	63%	64%	72%	64%
SELF PAY														
Payments	$ 17,085	$ 18,553	$ 29,302	$ 29,539	$ 42,539	$ 45,773	$ 47,380	$ 38,993	$ 65,640	$ 57,009	$ 43,947	$ 48,022	$ 29,312	$ 39,469
Bad Debt Recoveries	$ 2,711	$ 751	$ 3,090	$ 174	$ 739	$ 144	$ 179	$ 57	$ 44	$ 288	$ 21	$ 44	$ 694	$ 687
Adjustments	$ 23,588	$ 12,037	$ 7,658	$ 29,539	$ 36,623	$ 18,153	$ 26,050	$ 160,625	$ 50,805	$ 43,691	$ 30,031	$ 14,039	$ 13,402	$ 35,865
Charity Care	$ 6,325	$ 7,646	$ 2,062	$ 92,241	$ 87,222	$ 45,909	$ 199,419	$ 53,600	$ 81,379	$ 72,800	$ 54,563	$ 36,963	$ 33,516	$ 59,511
Bad Debt	$ 31,967	$ -	$ -	$ 35,941	$ -	$ 27,754	$ 21,026	$ 11,557	$ 21,643	$ 512,826	$ 419,473	$ 22,287	$ 5,920	$ 85,415
Total SP Adjustments	$ 61,879	$ 19,682	$ 9,721	$ 157,722	$ 123,845	$ 91,816	$ 246,494	$ 225,781	$ 153,827	$ 629,317	$ 504,067	$ 73,289	$ 52,838	$ 180,791
Collection %	22%	49%	75%	16%	26%	33%	16%	15%	30%	8%	8%	40%	36%	29%
TOTAL														
Total Payments	$ 729,186	$ 727,607	$ 859,954	$ 770,454	$ 1,024,101	$ 1,137,769	$ 1,217,580	$ 786,503	$ 1,182,187	$ 815,275	$ 767,658	$ 937,047	$ 1,373,812	$ 948,395
Total Adjustment	$ 547,667	$ 531,378	$ 591,522	$ 626,184	$ 443,517	$ 581,700	$ 646,293	$ 644,797	$ 792,749	$ 1,308,282	$ 1,248,008	$ 666,773	$ 244,503	$ 501,777
Total Collection %	57%	58%	59%	55%	70%	66%	65%	55%	60%	38%	38%	58%	85%	59%

Cash & Adjustment Trending

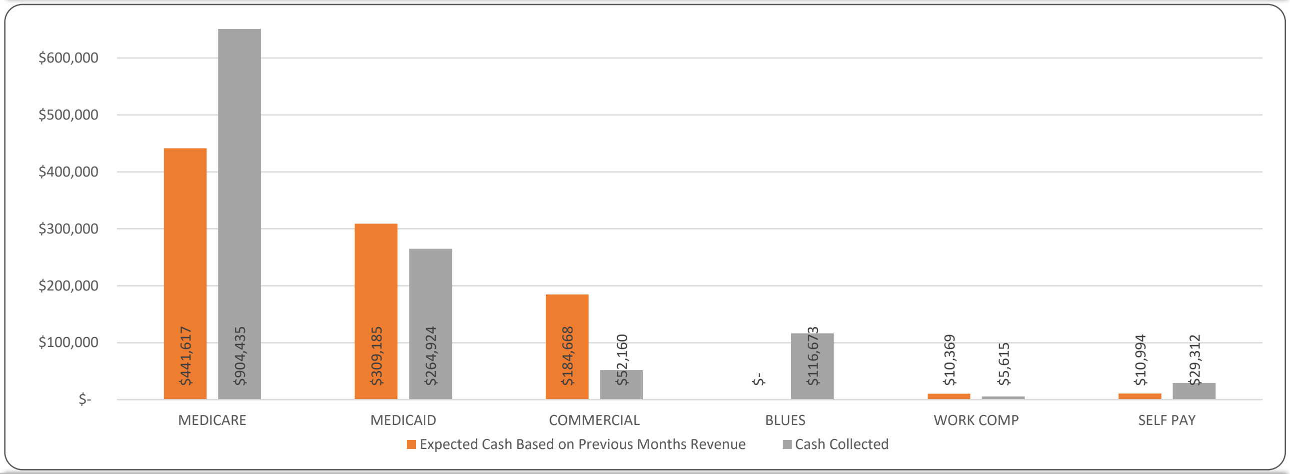


Cash Collections by Discharge Date

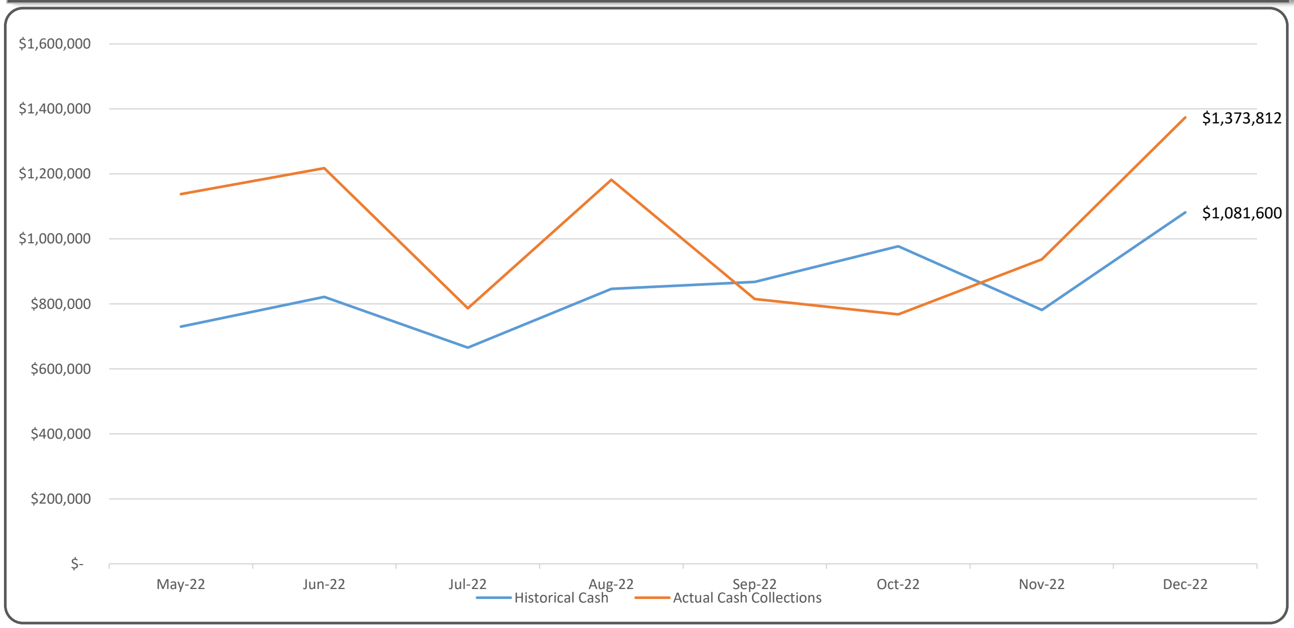


CASH FORECASTING

Expected Last Month vs Cash Collected (Based on Previous Months Revenue)

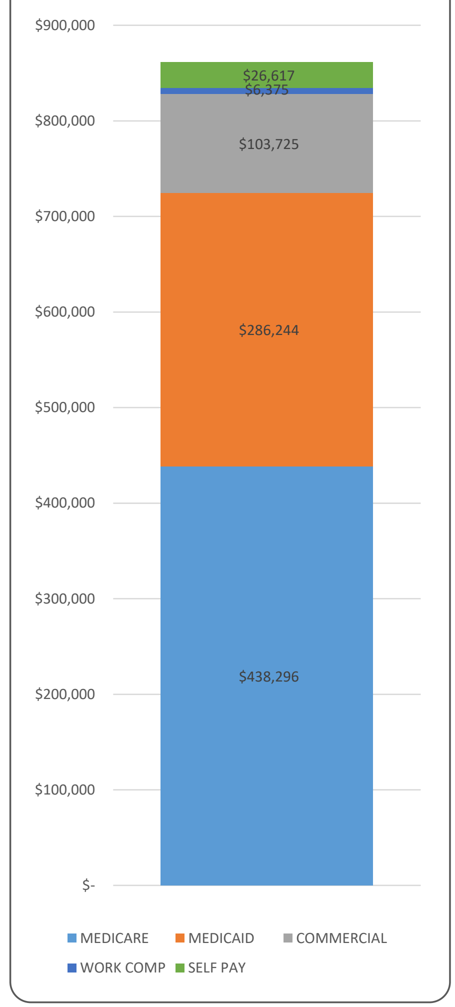


Actual Cash Based on Historical Collections



Cash Expected Next Month
(Based on this Months Revenue)

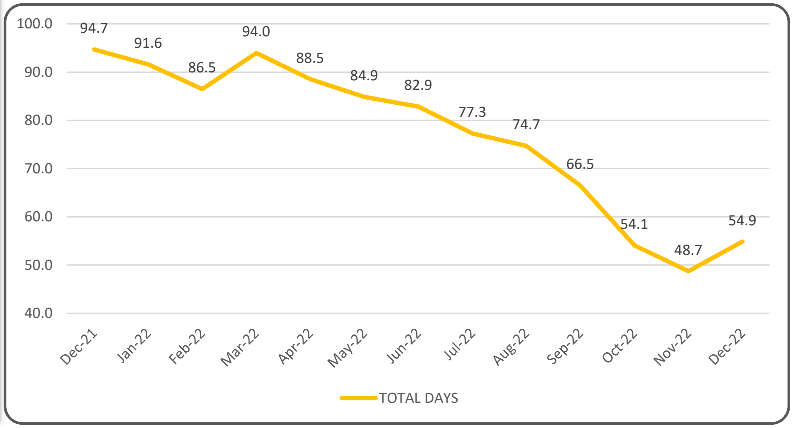
$ 861,257

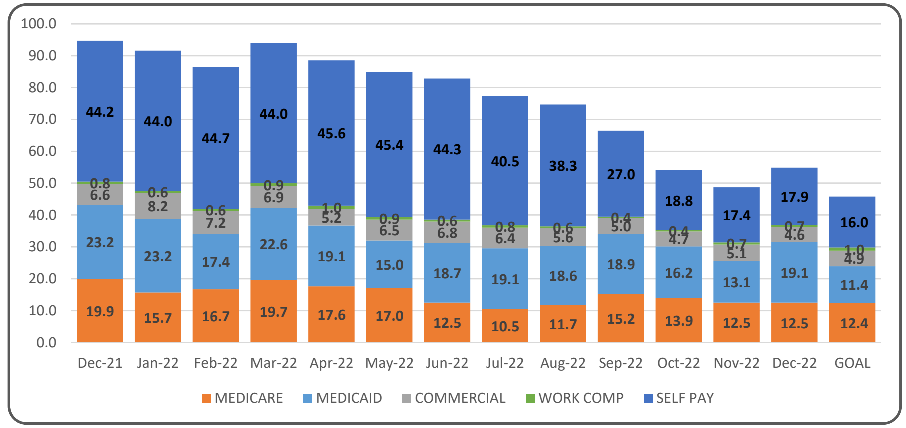


ACCOUNTS RECEIVABLE

AR Days

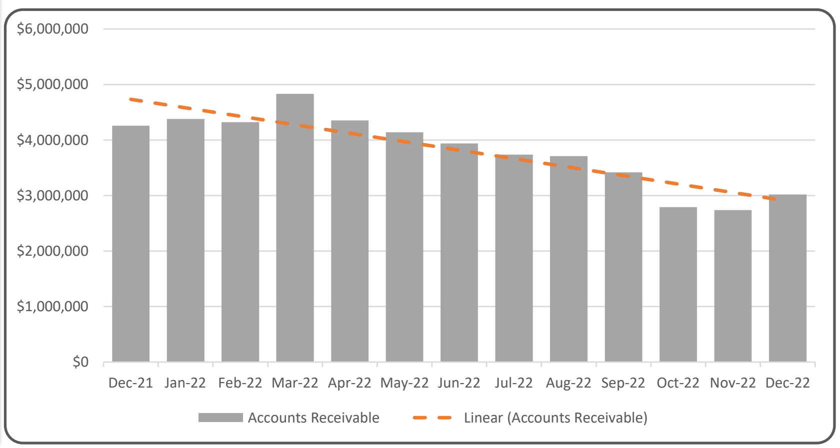
PAYER	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
MEDICARE	19.9	15.7	16.7	19.7	17.6	17.0	12.5	10.5	11.7	15.2	13.9	12.5	12.5	**15.0**
MEDICAID	23.2	23.2	17.4	22.6	19.1	15.0	18.7	19.1	18.6	18.9	16.2	13.1	19.1	**18.8**
COMMERCIAL	6.6	8.2	7.2	6.9	5.2	6.5	6.8	6.4	5.6	5.0	4.7	5.1	4.6	**6.1**
WORK COMP	0.8	0.6	0.6	0.9	1.0	0.9	0.6	0.8	0.6	0.4	0.4	0.7	0.7	**0.7**
SELF PAY	44.2	44.0	44.7	44.0	45.6	45.4	44.3	40.5	38.3	27.0	18.8	17.4	17.9	**36.3**
TOTAL DAYS	**94.7**	**91.6**	**86.5**	**94.0**	**88.5**	**84.9**	**82.9**	**77.3**	**74.7**	**66.5**	**54.1**	**48.7**	**54.9**	**76.9**

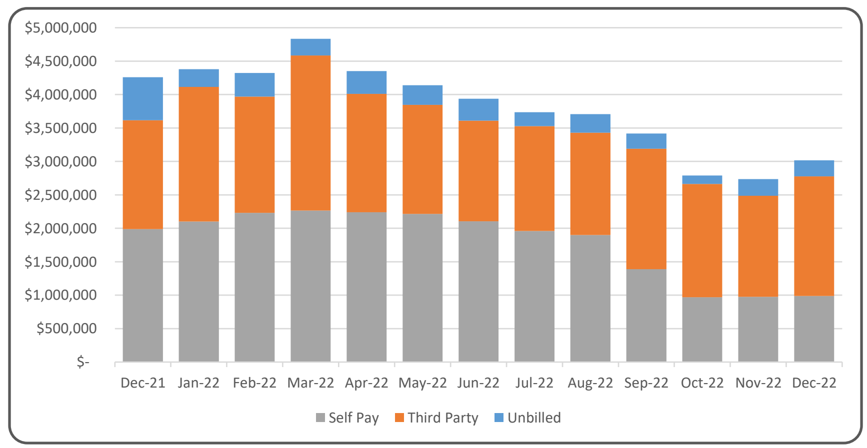




AR Balance

PAYER	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
MEDICARE	$ 895,860	$ 748,436	$ 834,221	$ 1,011,373	$ 864,590	$ 828,105	$ 593,780	$ 507,839	$ 582,895	$ 783,406	$ 715,189	$ 702,322	$ 685,997	**$ 750,309**
MEDICAID	$ 1,043,932	$ 1,106,825	$ 870,378	$ 1,159,997	$ 939,475	$ 733,511	$ 888,101	$ 921,687	$ 921,244	$ 969,381	$ 837,689	$ 737,438	$ 1,050,271	**$ 936,918**
COMMERCIAL	$ 297,214	$ 390,942	$ 357,842	$ 352,803	$ 255,074	$ 319,138	$ 321,984	$ 311,717	$ 275,712	$ 258,102	$ 244,212	$ 284,569	$ 254,521	**$ 301,833**
WORK COMP	$ 34,458	$ 29,721	$ 28,217	$ 44,031	$ 50,949	$ 42,910	$ 27,858	$ 36,591	$ 28,844	$ 19,071	$ 23,134	$ 37,379	$ 39,097	**$ 34,020**
SELF PAY	$ 1,987,106	$ 2,103,148	$ 2,232,314	$ 2,264,662	$ 2,240,554	$ 2,216,895	$ 2,105,043	$ 1,959,428	$ 1,899,559	$ 1,388,640	$ 970,309	$ 974,408	$ 986,852	**$ 1,794,532**
TOTAL	**$ 4,258,570**	**$ 4,379,072**	**$ 4,322,972**	**$ 4,832,867**	**$ 4,350,642**	**$ 4,140,558**	**$ 3,936,767**	**$ 3,737,262**	**$ 3,708,255**	**$ 3,418,601**	**$ 2,790,532**	**$ 2,736,117**	**$ 3,016,738**	**$ 3,817,612**

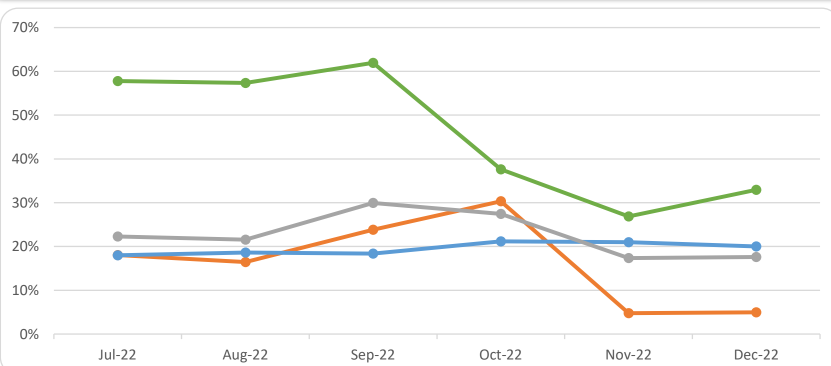




ACCOUNTS RECEIVABLE AGING

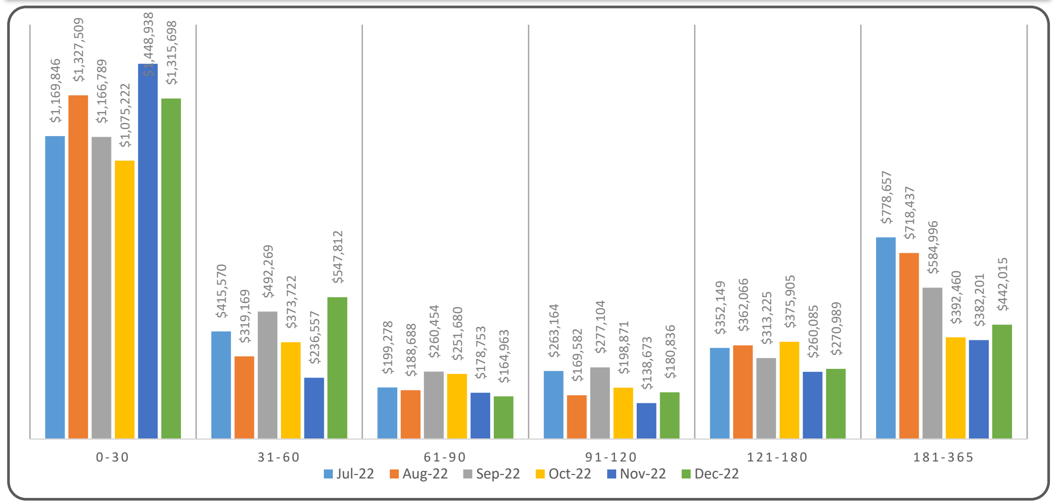
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$	# Acts	$
MEDICARE																
Non-Credit	294	$ 482,985	76	$ 138,863	40	$ 34,023	11	$ 6,530	7	$ 1,112	14	$ 15,756	7	$ 10,723	449	$ 689,991
Credit	0	$ -	1	$ (208)	1	$ (134)	0	$ -	0	$ -	0	$ -	2	$ (3,652)	4	$ (3,994)
TOTAL	**294**	**$ 482,985**	**77**	**$ 138,655**	**41**	**$ 33,888**	**11**	**$ 6,530**	**7**	**$ 1,112**	**14**	**$ 15,756**	**9**	**$ 7,071**	**453**	**$ 685,997**
MEDICAID																
Non-Credit	347	$ 610,779	183	$ 207,540	56	$ 22,497	62	$ 54,949	82	$ 55,185	71	$ 83,270	28	$ 16,863	829	$ 1,051,084
Credit	1	$ (185)	0	$ -	0	$ -	0	$ -	0	$ -	0	$ -	10	$ (628)	11	$ (813)
TOTAL	**348**	**$ 610,594**	**183**	**$ 207,540**	**56**	**$ 22,497**	**62**	**$ 54,949**	**82**	**$ 55,185**	**71**	**$ 83,270**	**38**	**$ 16,235**	**840**	**$ 1,050,271**
COMMERCIAL																
Non-Credit	212	$ 113,340	126	$ 109,610	67	$ 30,134	28	$ 10,105	32	$ 6,941	49	$ 20,339	29	$ 16,694	543	$ 307,163
Credit	14	$ (617)	0	$ -	3	$ (283)	3	$ (558)	5	$ (1,094)	34	$ (12,234)	310	$ (37,857)	369	$ (52,643)
TOTAL	**226**	**$ 112,722**	**126**	**$ 109,610**	**70**	**$ 29,851**	**31**	**$ 9,547**	**37**	**$ 5,846**	**83**	**$ 8,105**	**339**	**$ (21,162)**	**912**	**$ 254,521**
WORK COMP																
Non-Credit	15	$ 10,191	16	$ 9,737	9	$ 7,516	4	$ 965	11	$ 3,756	6	$ 7,952	3	$ 813	64	$ 40,930
Credit	0	$ -	0	$ -	0	$ -	0	$ -	0	$ -	2	$ (328)	7	$ (1,505)	9	$ (1,833)
TOTAL	**15**	**$ 10,191**	**16**	**$ 9,737**	**9**	**$ 7,516**	**4**	**$ 965**	**11**	**$ 3,756**	**8**	**$ 7,624**	**10**	**$ (692)**	**73**	**$ 39,097**
SELF PAY																
Non-Credit	146	$ 100,130	191	$ 82,572	163	$ 72,438	174	$ 109,251	383	$ 206,427	519	$ 333,238	236	$ 121,648	1812	$ 1,025,704
Credit	10	$ (924)	4	$ (302)	4	$ (1,228)	2	$ (407)	16	$ (1,337)	44	$ (5,976)	244	$ (28,677)	324	$ (38,852)
TOTAL	**156**	**$ 99,207**	**195**	**$ 82,270**	**167**	**$ 71,210**	**176**	**$ 108,843**	**399**	**$ 205,089**	**563**	**$ 327,262**	**480**	**$ 92,972**	**2136**	**$ 986,852**
ACCOUNTS RECEIVABLE																
Non-Credit	1014	$ 1,317,424	592	$ 548,322	335	$ 166,608	279	$ 181,801	515	$ 273,421	659	$ 460,553	303	$ 166,742	3697	$ 3,114,873
Credit	25	$ (1,726)	5	$ (510)	8	$ (1,645)	5	$ (965)	21	$ (2,432)	80	$ (18,538)	573	$ (72,319)	717	$ (98,135)
GRAND TOTAL	**1039**	**$ 1,315,698**	**597**	**$ 547,812**	**343**	**$ 164,963**	**284**	**$ 180,836**	**536**	**$ 270,989**	**739**	**$ 442,015**	**876**	**$ 94,423**	**4414**	**$ 3,016,738**

Aged Over 90 Days Trending (excluding Credits)



	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22
Medicare	18.0%	16.5%	23.8%	30.3%	4.8%	4.9%
Medicaid	18.0%	18.6%	18.4%	21.2%	21.0%	20.0%
Commercial	22.3%	21.5%	29.9%	27.4%	17.4%	17.6%
Work Comp	57.8%	57.4%	61.9%	37.6%	26.9%	32.9%

6 Month Aging

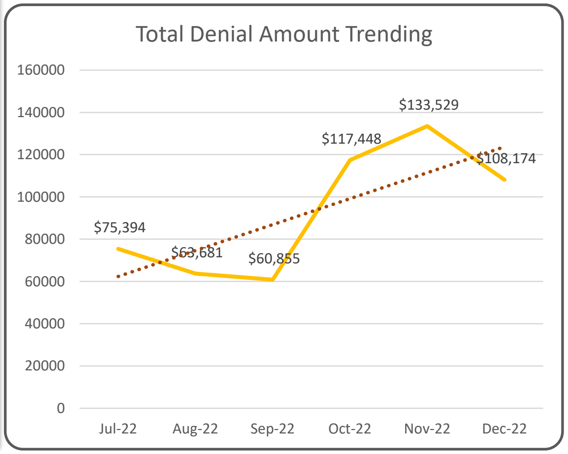


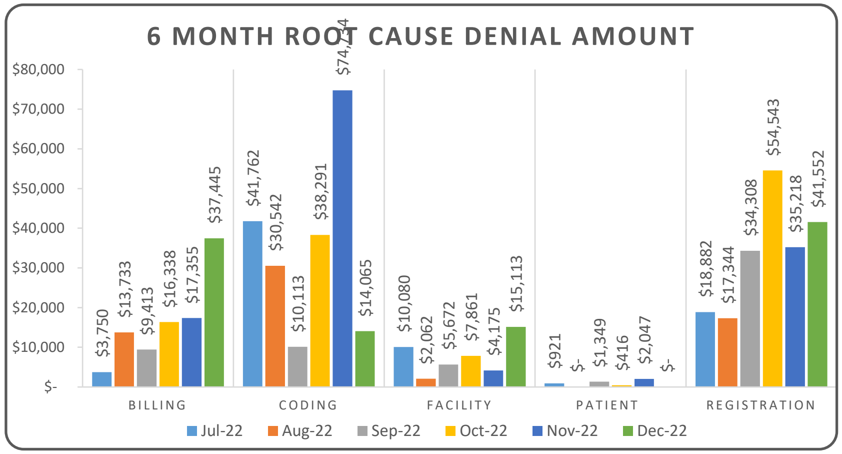
OutPartnering™ | Management | Consulting | Staffing
Patient Access | Health Information Management | Patient Financial Services | Information Technology

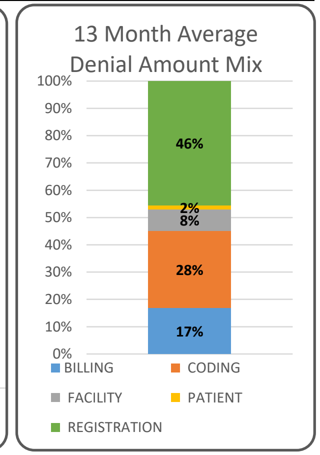
DENIAL MANAGEMENT

Denial Amount

AMOUNT	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
BILLING	$ 1,101	$ 25,646	$ 23,601	$ 8,260	$ 5,104	$ 17,472	$ 15,356	$ 3,750	$ 13,733	$ 9,413	$ 16,338	$ 17,355	$ 37,445	**$ 14,967**
CODING	$ 8,452	$ 14,335	$ 11,494	$ 9,388	$ 17,413	$ 31,262	$ 22,728	$ 41,762	$ 30,542	$ 10,113	$ 38,291	$ 74,734	$ 14,065	**$ 24,967**
FACILITY	$ 1,136	$ 6,063	$ 10,921	$ 6,806	$ 14,777	$ 4,172	$ 1,283	$ 10,080	$ 2,062	$ 5,672	$ 7,861	$ 4,175	$ 15,113	**$ 6,932**
PATIENT	$ 427	$ 2,818	$ 5,884	$ -	$ 553	$ 1,303	$ 1,673	$ 921	$ -	$ 1,349	$ 416	$ 2,047	$ -	**$ 1,338**
REGISTRATION	$ 53,474	$ 65,613	$ 26,347	$ 25,983	$ 61,130	$ 58,259	$ 31,619	$ 18,882	$ 17,344	$ 34,308	$ 54,543	$ 35,218	$ 41,552	**$ 40,329**
TOTAL	**$ 64,589**	**$ 114,475**	**$ 78,246**	**$ 50,437**	**$ 98,978**	**$ 112,468**	**$ 72,659**	**$ 75,394**	**$ 63,681**	**$ 60,855**	**$ 117,448**	**$ 133,529**	**$ 108,174**	**$ 88,533**

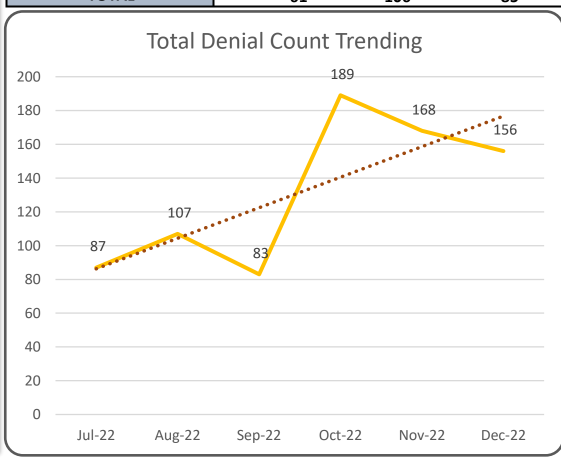


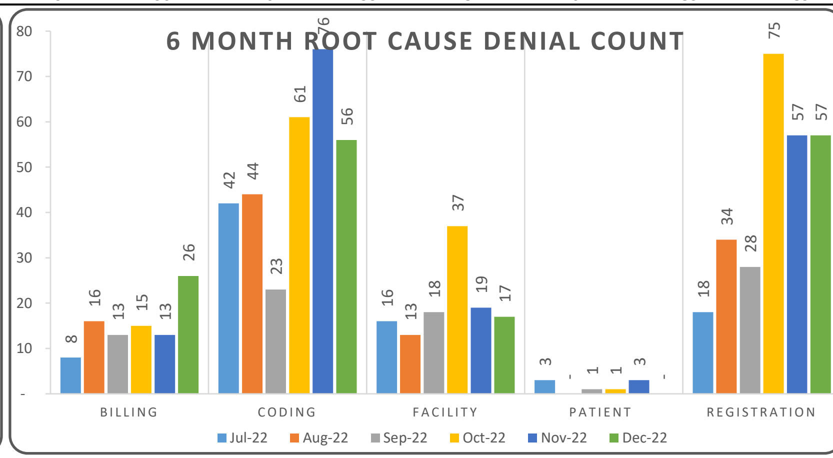


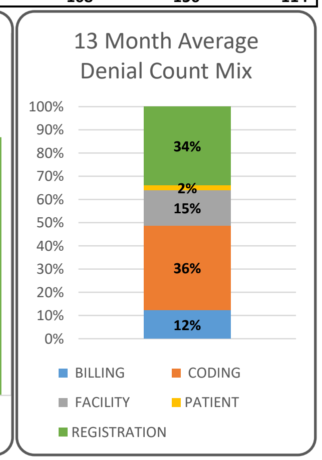


Denial Count

COUNT	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
BILLING	7	18	11	11	15	13	16	8	16	13	15	13	26	**14**
CODING	22	31	28	28	43	43	41	42	44	23	61	76	56	**41**
FACILITY	5	20	16	17	29	13	6	16	13	18	37	19	17	**17**
PATIENT	1	9	6	-	3	2	1	3	-	1	1	3	-	**2**
REGISTRATION	26	28	24	23	46	49	35	18	34	28	75	57	57	**38**
TOTAL	**61**	**106**	**85**	**79**	**136**	**120**	**99**	**87**	**107**	**83**	**189**	**168**	**156**	**114**



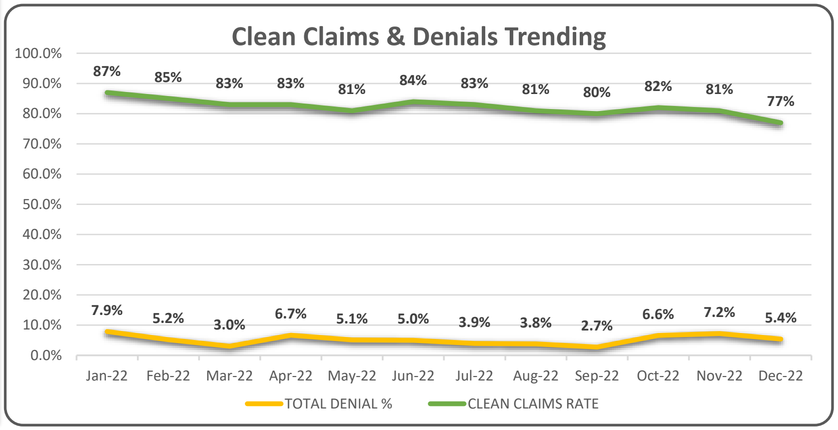


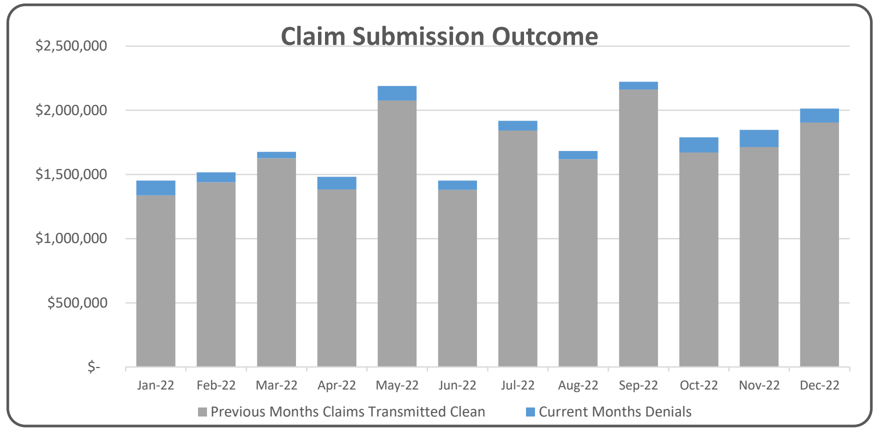


CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

Denial & Clean Claim Trending

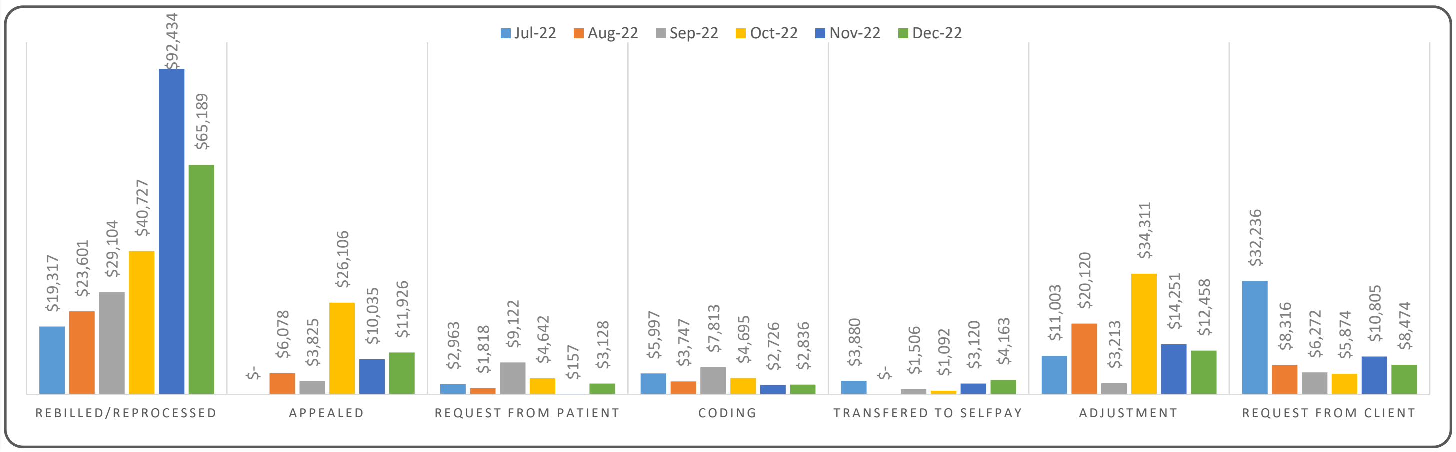
	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
DENIAL AMOUNT	$ 64,589	$ 114,475	$ 78,246	$ 50,437	$ 98,978	$ 112,468	$ 72,659	$ 75,394	$ 63,681	$ 60,855	$ 117,448	$ 133,529	$ 108,174	$ 88,533
PREVIOUS MONTH'S TRANSMITTED CLAIMS	$ 1,198,525	$ 1,451,836	$ 1,516,636	$ 1,676,470	$ 1,481,392	$ 2,189,220	$ 1,451,713	$ 1,918,330	$ 1,682,882	$ 2,222,145	$ 1,789,190	$ 1,847,952	$ 2,012,812	$ 1,726,085
TOTAL DENIAL %	5.4%	7.9%	5.2%	3.0%	6.7%	5.1%	5.0%	3.9%	3.8%	2.7%	6.6%	7.2%	5.4%	5.2%
CLEAN CLAIMS RATE	80%	87%	85%	83%	83%	81%	84%	83%	81%	80%	82%	81%	77%	82%

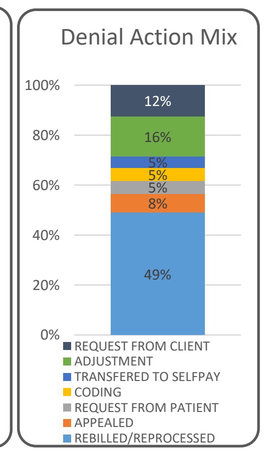




Action Taken on Denials

DENIAL ACTION	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
REBILLED/REPROCESSED	$ 52,815	$ 75,335	$ 47,694	$ 22,109	$ 39,285	$ 32,702	$ 23,707	$ 19,317	$ 23,601	$ 29,104	$ 40,727	$ 92,434	$ 65,189	$ 43,386
APPEALED	$ 2,706	$ 7,000	$ 33	$ 4,633	$ 2,540	$ 8,584	$ 3,442	$ -	$ 6,078	$ 3,825	$ 26,106	$ 10,035	$ 11,926	$ 6,685
REQUEST FROM PATIENT	$ 939	$ 3,802	$ 14,761	$ -	$ 5,482	$ 4,956	$ 8,833	$ 2,963	$ 1,818	$ 9,122	$ 4,642	$ 157	$ 3,128	$ 4,662
CODING	$ 109	$ 2,332	$ 3,148	$ 2,615	$ 4,052	$ 16,472	$ 1,470	$ 5,997	$ 3,747	$ 7,813	$ 4,695	$ 2,726	$ 2,836	$ 4,463
TRANSFERED TO SELFPAY	$ 509	$ 3,184	$ 1,775	$ 2,978	$ 6,985	$ 17,507	$ 7,141	$ 3,880	$ -	$ 1,506	$ 1,092	$ 3,120	$ 4,163	$ 4,142
ADJUSTMENT	$ 6,476	$ 10,909	$ 9,913	$ 14,337	$ 6,842	$ 16,510	$ 24,350	$ 11,003	$ 20,120	$ 3,213	$ 34,311	$ 14,251	$ 12,458	$ 14,207
REQUEST FROM CLIENT	$ 1,034	$ 12,220	$ 922	$ 3,765	$ 33,792	$ 15,736	$ 3,715	$ 32,236	$ 8,316	$ 6,272	$ 5,874	$ 10,805	$ 8,474	$ 11,012
TOTAL	$ 64,589	$ 114,782	$ 78,246	$ 50,437	$ 98,978	$ 112,468	$ 72,659	$ 75,394	$ 63,681	$ 60,855	$ 117,448	$ 133,529	$ 108,174	$ 88,557



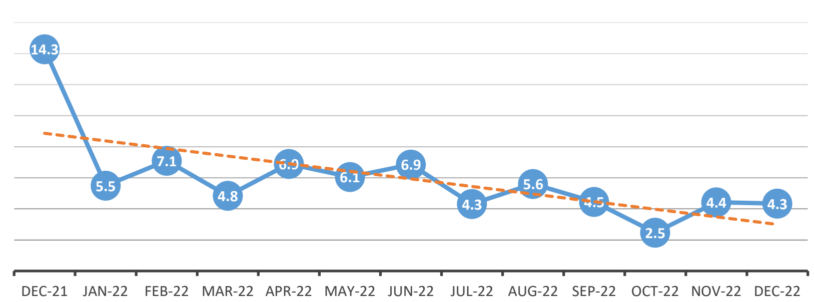


UNBILLED & INVENTORY

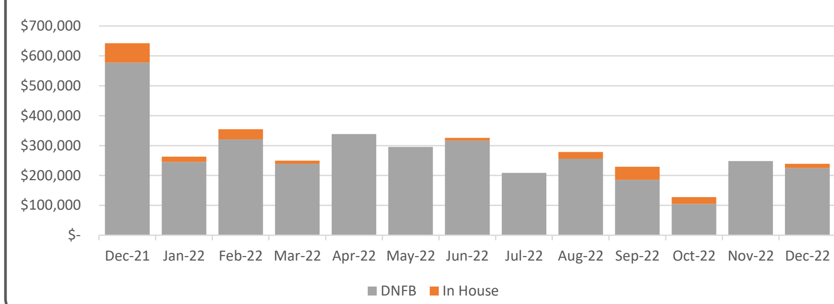
Unbilled

	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
In House	$ 64,355	$ 17,753	$ 34,167	$ 10,466	$ -	$ -	$ 9,182	$ -	$ 22,251	$ 43,554	$ 22,609	$ -	$ 13,804	**$ 18,319**
DNFB	$ 577,901	$ 245,224	$ 320,765	$ 238,954	$ 338,650	$ 295,441	$ 316,709	$ 208,502	$ 255,911	$ 185,499	$ 104,807	$ 248,431	$ 224,970	**$ 273,982**
Total Unbilled	**$ 642,256**	**$ 262,978**	**$ 354,932**	**$ 249,420**	**$ 338,650**	**$ 295,441**	**$ 325,891**	**$ 208,502**	**$ 278,162**	**$ 229,053**	**$ 127,416**	**$ 248,431**	**$ 238,775**	**$ 292,300**
Unbilled Days	14.3	5.5	7.1	4.8	6.9	6.1	6.9	4.3	5.6	4.5	2.5	4.4	4.3	**5.9**

Total Unbilled Days



Unbilled Dollars

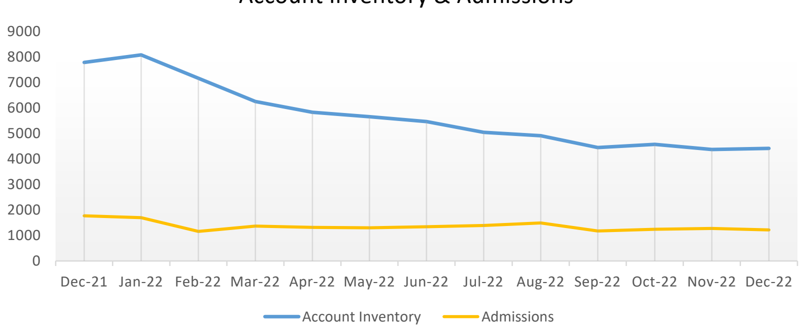


Admissions & Account Inventory

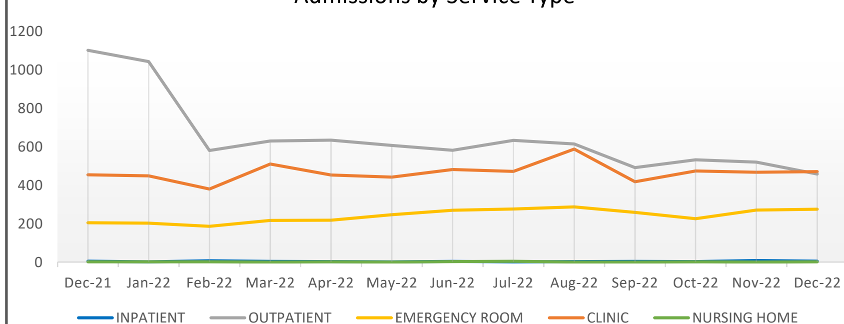
ADMISSIONS	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
INPATIENT	5	1	7	4	2	1	3	1	2	3	2	8	5	**3**
SWINGBED	3	1	4	5	5	1	1	1	2	2	4	5	4	**3**
OUTPATIENT	1,102	1,043	581	630	634	607	582	633	615	492	532	520	458	**648**
EMERGENCY ROOM	205	202	186	217	218	246	270	276	287	259	226	271	275	**241**
CLINIC	454	449	380	510	453	442	482	472	588	418	474	467	471	**466**
NURSING HOME	1	1	1	0	1	0	2	4	0	0	1	0	1	**1**
TOTAL	**1,770**	**1,697**	**1,159**	**1,366**	**1,313**	**1,297**	**1,340**	**1,387**	**1,494**	**1,174**	**1,239**	**1,271**	**1,214**	**1363**

ACCOUNT INVENTORY	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
MEDICARE	1,543	1,294	662	578	556	561	468	362	394	388	687	498	453	**650**
MEDICAID	911	1,073	799	1,010	714	726	731	656	700	678	804	750	840	**799**
COMMERCIAL	1,193	1,339	1,214	1,046	964	938	1,020	997	904	909	1,006	957	912	**1031**
WORK COMP	80	81	82	95	95	85	71	70	57	48	60	78	73	**75**
SELF PAY	4,058	4,293	4,408	3,527	3,505	3,344	3,173	2,957	2,855	2,425	2,016	2,088	2,136	**3137**
TOTAL	**7785**	**8080**	**7165**	**6256**	**5834**	**5654**	**5463**	**5042**	**4910**	**4448**	**4573**	**4371**	**4414**	**5692**

Account Inventory & Admissions



Admissions by Service Type



Southern Humboldt Community Healthcare District

Executive Dashboard

	TARGET	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22
Days in AR	**45.8**	**91.6**	**86.5**	**94.0**	**88.5**	**84.9**	**82.9**	**77.3**	**74.7**	**66.5**	**54.1**	**48.7**	**54.9**
Gross AR		4,379,072	4,322,972	4,832,867	4,350,642	4,140,558	3,936,767	3,737,262	3,708,255	3,418,601	2,790,532	2,736,117	3,016,738
Gross Revenue		1,639,879	1,350,122	1,639,234	1,384,159	1,464,711	1,474,557	1,510,151	1,582,735	1,637,530	1,525,240	1,947,165	1,586,113
Cash Collections		727,607	859,954	770,454	1,024,101	1,137,769	1,217,580	786,503	1,182,187	815,275	767,658	937,047	1,373,812
Adjustments		531,378	591,522	626,184	443,517	581,700	646,293	644,797	792,749	1,308,282	1,248,008	666,773	244,503
Collection %		57.8%	59.2%	55.2%	69.8%	66.2%	65.3%	55.0%	59.9%	38.4%	38.1%	58.4%	84.9%
Late Charges	**1%**	0.3%	1.2%	0.0%	2.6%	0.6%	0.1%	1.6%	0.6%	1.1%	0.0%	0.0%	0.0%
Bad Debt	**3%**	0.0%	0.0%	2.2%	0.0%	1.9%	1.4%	0.8%	1.4%	31.3%	27.5%	1.1%	0.4%
Charity Care	**3%**	0.5%	0.2%	5.6%	6.3%	3.1%	13.5%	3.5%	5.1%	4.4%	3.6%	1.9%	2.1%
Third Party Aged over 90	**13%**	**22.1%**	**19.8%**	**18.5%**	**19.3%**	**18.9%**	**17.5%**	**19.7%**	**19.1%**	**22.6%**	**25.9%**	**14.1%**	**14.9%**
Self Pay Aged 180 (from assignment)	**25%**	20.9%	72.2%	71.7%	71.6%	63.4%	60.2%	59.4%	62.5%	47.1%	23.7%	28.6%	35.4%