

**SOUTHERN HUMBOLDT COMMUNITY
HEALTHCARE DISTRICT
FINANCE COMMITTEE
MEETING**

REVISED PACKET

**Friday
January 20, 2023
10:00 a.m.**

**286 Sprowel Creek Road
Garberville, CA 95542**



SoHum Health



Finance Committee

Date: Friday, January 20, 2023

Time: 10:00 a.m.

Location: Sprowel Creek Campus, Room 106

Facilitator: Governing Board President Corinne Stromstad

Link: <https://shchd.webex.com/shchd/j.php?MTID=mce528cc3caed7181d2ef33f59d93de22>

Agenda - REVISED

Time*	Page	Item
10:00 a.m.		A. Call to Order
10:01 a.m.		B. Public Comment (3-minute limit per person)
		See public comment instructions below
10:05 a.m.		C. Announcements
10:10 a.m.	1-2	D. Previous Meeting Minutes
		1. Minutes from Tuesday, November 29, 2022
		E. Discussion and Review
10:15 a.m.	3-6	1. November, 2022 Financials – Paul Eves
10:30 a.m.	7	2. November and December, 2022 Revenue Cycle Report – Marie Brown – See report
	8-33	3. November and December, 2022 HRG Report – Remy Quinn – See report
		F. Discussion Items to Report to the Board
		G. Next Meeting: Friday, February 17, 2023



PUBLIC COMMENT ON MATTERS NOT ON THE MEETING AGENDA: Members of the public are welcome to address the Board on items not listed on the agenda and within the jurisdiction of the Board of Directors. The Board is prohibited by law from taking action on matters not on the agenda, but may ask questions to clarify the speaker's comment and/or briefly answer questions. The Board limits testimony on matters not on the agenda to three minutes per person and not more than ten minutes for a particular subject, at the discretion of the Chair of the Board.

PUBLIC COMMENT ON MATTERS THAT ARE ON THE AGENDA: Individuals wishing to address the Board regarding items on the agenda may do so after the Board has completed their initial discussion of the item and before the matter is voted on, so that the Board may have the benefit of these comments before making their decision. Please remember that it is the Board's responsibility to discuss matters thoroughly amongst themselves and that, because of Brown Act constraints, the Board meeting is their only opportunity to do so.

OTHER OPPORTUNITIES FOR PUBLIC COMMENT: Members of the public are encouraged to submit written comments to the Board at any time by writing to Board of Directors, SHCHD, 733 Cedar Street, Garberville, CA 95542. Writers who identify themselves may, at their discretion, ask that their comments be shared publicly. All other comments shall be kept confidential to the Board and appropriate staff.

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, if you require special accommodations to participate in a District meeting, please contact the District Clerk at 707-923-3921, ext. 1303 at least 48 hours prior to the meeting." **Times are estimated*

**Times are estimated/Posted: Thursday, January 19, 2023*



Finance Committee

Date: Tuesday, November 29, 2022

Time: 10:00 a.m.

Location: Sprowel Creek Campus Rm 106 and via Webex

Facilitator: Governing Board President Corinne Stromstad

Minutes

Finance Committee Present: Corinne Stromstad, Barbara Truitt and Paul Eves

Also Present: Remy Quinn and Karen Johnson

By Webex: Adela Yanez, CNO and Darrin Guerra, Administrative Assistant

Not Present: Matt Rees, CEO

- A. Call to Order – Corinne Stromstad called the meeting to order at 10:02 a.m.
- B. Public Comment (3-minute limit per person) – none
- C. Announcements - none
- D. Previous Meeting Minutes – Minutes from October 21, 2022.

Motion: Barbara Truitt moved to approve the October 21, 2022 Finance minutes.

Second: Corinne Stromstad

Motion Carried

- E. Discussion and Review

- 1. October, 2022 Financials – CFO Paul Eves– see reports
 - Length of stay is up, as it does 2-3 times each year
 - Lab visits are down in October, but were back up this last week due to the holiday
 - The income statement with one month and YTD will be shared only quarterly with the committee
 - 3D mammography is in place but hasn't been set up by the company yet
 - AR days on the Stats Trend is 42% all the way across. Paul will check the formula.
 - Much of the net loss in October is due to Contractual Allowances
 - Took out \$3.6M out of the LAIF account. Part was to pay back the Medicare Accelerated Payments (loan)
 - Medicare Contingency will be left for now, as we're waiting on the CPA firm to complete the final audit



Motion: Barbara Truitt moved to approve the October, 2022 Financial Statements to share with the Governing Board.

Second: Corinne Stromstad

Motion carried

2. October, 2022 Revenue Cycle Reports – Remy Quinn – see report
3. October, 2022 HRG Reports – see report
 - Denial Management page shows denials up during times of cross training. As the cross training continues, errors go back down. EPIC has processes built in to help prevent some of these errors.
 - We have less Worker’s Comp patients now. We continue to take all new patients.
- F. Discussion Items to Report to the Board – A summary of today’s reports will be taken to the Board.
- G. Next Meeting: TBD, possibly Tuesday, January 24, 2023. The date of the Finance Committee in 2023 will be discussed further in the regular Board meeting on Thursday, December 1, 2022.
- H. Adjourned at 11:10 a.m.

Minutes by Karen Johnson

**Southern Humboldt Community
Healthcare District**

	Dec 21	Jan 22	Feb 22	March 22	April 22	May 22	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	Current 12 Month AVG	Year to Date- Current Year
In Patient Statistics														
Total Acute Patient Days	11	3	18	15	5	3	7	6	6	10	8	22	10	52
Total Swing Patient Days	39	35	65	95	98	54	3	3	26	37	51	91	50	208
Total SNF Patient Days	237	223	190	217	228	221	215	248	248	214	241	240	227	1,191
Total Patient Days	287	261	273	327	331	278	225	257	280	261	300	353	286	1,451
Total Acute Discharges	5	1	7	3	3	1	3	1	2	3	2	8	3	16
Total Swing Discharges	2	2	2	5	5	3	2	1	1	3	3	4	3	12
Total SNF Discharges	2	1	1	0	0	2	0	4	0	1	0	0	1	5
	9	4	10	8	8	6	5	6	3	7	5	12	7	33
Acute Length of Stay	2.20	3.00	2.57	5.00	1.67	3.00	2.33	6.00	3.00	3.33	4.00	2.75	3.07	12
ER Admits	5	1	7	4	3	2	3	1	2	3	2	8	3	16
I/P Lab Visits	10	23	26	14	17	22	23	41	61	15	20	27	25	164
I/P Radiology Visits	4	2	5	6	6	10	3	3	5	5	3	6	5	22
I/P EKG's	1	0	0	0	0	0	0	0	0	3	0	0	0	3
Out Patient Statistics														
ER Visits	206	233	188	218	219	248	270	278	287	259	226	271	242	1,321
Clinic Visits	453	449	380	509	452	500	479	466	581	415	467	463	468	2,392
SLS Visits	0	0	0		0	0				0	0	0	0	0
Outpatient Medical	1644	2278	2597	1042	1049	1453	1853	1859	2005	1184	839	905	1,559	6,792
Laboratory Visits	839	1009	455	589	574	681	702	753	1351	507	401	481	695	3,493
Radiology	179	121	182	170	161	154	193	162	160	173	171	166	166	832
Mammography	9	17	9	14	13	28	9	18	30	18	19	9	16	94
CT Scans	66	73	77	88	72	80	88	63	80	77	60	90	76	370
EKG's	44	48	55	37	34	59	64	28	47	62	40	77	50	254
Total O/P Visits	3,440	4,228	3,943	2,667	2,574	3,203	3,658	3,627	4,541	2,695	2,223	2,462	-	15,548
Retail Pharmacy Rx's Sold	2,249	2,573	2,455	2,999	2,983	3,237	3,279	3,512	3,693	3,472	3,468	3,314	3,041	14,145
Salary Statistics														
Productive FTE's	79.2	71.7	79.1	77.4	79.7	81.1	81.2	81.2	80.2	87.4	90.7	98.4	82	
Paid FTE's	87.9	85.4	87.0	88.0	87.8	88.2	92.0	91.8	94.5	97.3	101.6	101.3	92	
Salaries & Ben as % of Net Rev	73.8%	50.1%	72.8%	55.64%	70.03%	71.65%	48.15%	2867.64%	56.79%	63.27%	82.33%	55.64%	297.33%	
Benefits as % of Salaries	38.3%	28.1%	43.9%	38.32%	43.42%	47.12%	-24.13%	11.55%	23.93%	19.68%	32.98%	38.32%	28.46%	
Revenue Statistics														
Gross A/R > 120 Days	1,746,576	2,040,686	2,152,505	2,071,508	2,181,976	1,997,956	1,799,059	1,676,234	1,718,059	1,160,605	794,385	751,731	1,674,273	
A/R>120 Days as % of Total AR	41.8%	41.8%	41.8%	41.8%	41.8%	41.8%	41.8%	43.8%	43.8%	39.3%	26.8%	26.8%	0	
Gross Days in A/R	94.7	91.6	86.5	86.5	88.5	84.9	82.9	83.4	77.0	72.0	60.0	55.0	86	
Net Days in A/R	87.5	84.4	79.9	79.9	80.0	78.6	75.0	77.3	71.0	67.0	54.0	49.0	80	
A/R Cash Collections	729,186	727,607	859,954	770,454	1,024,101	1,137,769	1,227,309	801,517	1,182,187	815,275	767,658	937,047	915,005	
Collections as % of Net Rev	63.1%	58.0%	59.5%	69.3%	61.5%	91.6%	95.1%	54.9%	2860.8%	55.6%	57.6%	82.0%	68.5%	
Accounts Payable Days	0.8	6.4	6.2	6.7	7.2	7.8	3.9	2.1	1.1	0.8	2.2	2.2	4.9	
Cash Collections per Cal Day	23,522	23,471	27,740	24,853	33,036	36,702	39,591	25,855	38,135	26,299	24,763	30,227	29,516	347,603
Cash Disburs. per Cal Day	42,521	41,846	54,626	53,853	46,099	53,257	53,859	58,544	50,307	50,270	54,701	55,648	51,294	925,237
DATA Entry/Details/Calcs														
Calendar Days	31	31	28	31	30	31	30	31	31	30	31	30		

**Southern Humboldt Community
Healthcare District
Income Statement
November 2022**

Current Month			Year to Date			
\$					\$	%
Variance	Budget	Actual		Actual	Budget	Variance
			GROSS PATIENT REVENUE			
74,661	237,500	312,161	INPATIENT	855,586	950,000	(94,414)
55,481	41,670	97,151	INPATIENT ANCILLARY	218,649	166,680	51,969
589,288	1,202,080	1,791,368	OUTPATIENT ANCILLARY	6,165,487	4,808,320	1,357,167
719,430	1,481,250	2,200,680	TOTAL PATIENT REVENUE	7,239,722	5,925,000	1,314,722
			DEDUCTIONS FROM REVENUE			
186,070	515,630	701,700	CONTRACTUAL ALLOWANCES	2,227,544	2,062,520	165,024
(7,031)	71,670	64,639	PROVISION FOR BAD DEBTS	219,575	286,680	(67,105)
48,880	36,000	84,880	OTHER ALLOWANCES/DEDUCTIONS	434,989	144,000	290,989
	-300,000	(300,000)	OTHER OPERATING IGTs & SUPPLEMENTAL	(1,200,000)	(1,200,000)	
227,919	323,300	551,219	TOTAL DEDUCTIONS	1,682,108	1,293,200	388,908
491,511	1,157,950	1,649,461	NET PATIENT REVENUE	5,557,614	4,631,800	925,814
3,842	12,000	15,842	OTHER OPERATING REVENUE	68,633	48,000	20,633
495,353	1,169,950	1,665,303	TOTAL OPERATING REVENUE	5,626,247	4,679,800	946,447
(61,758)	731,670	669,912	SALARIES & WAGES	3,147,026	2,926,680	220,346
98,367	158,330	256,697	EMPLOYEE BENEFITS	655,707	633,320	22,387
109,954	123,330	233,284	PROFESSIONAL FEES	886,430	493,320	393,110
52,121	112,500	164,621	SUPPLIES	464,087	450,000	14,087
(5,913)	21,670	15,757	REPAIRS & MAINTENANCE	86,522	86,680	(158)
59,223	110,000	169,223	PURCHASED SERVICES	784,221	440,000	344,221
2,205	14,170	16,375	UTILITIES	65,629	56,680	8,949
(10,304)	23,330	13,026	INSURANCE	52,286	93,320	(41,034)
0		0	INTEREST	0	0	0
9,797	38,330	48,127	DEPRECIATION/ AMORTIZATION	190,670	153,320	37,350
49,087	33,330	82,417	OTHER	245,636	133,320	112,316
302,779	1,366,660	1,669,439	TOTAL OPERATING EXPENSES	6,578,214	5,466,640	1,111,574
192,574	(196,710)	(4,136)	OPERATING PROFIT (LOSS)	(951,967)	(786,840)	(165,127)
(2,500)	95,000	92,500	TAX REVENUE	370,000	380,000	(10,000)
(40,000)	40,000	0	OTHER NONOPERATING REV (EXP)	240,923	160,000	80,923
		143	INTEREST INCOME	27,704		
(42,357)	135,000	92,643	NET NON OPERATING REV (EXP)	638,627	540,000	98,627
150,217	(61,710)	88,507	NET INCOME (LOSS)	(313,340)	(246,840)	(66,500)

**Southern Humboldt
Community Healthcare District
Income Statement Trend**

	Dec 21	Jan 22	Feb 22	March 22	April 22	May 22	June 22	July 22	Aug 22	Sept 22	Oct 22	Nov 22	12 Month AVG: Mar '21-Feb 22	YTD - Current Year
Inpatient Daily Hospital Services	217,954	170,724	226,213	263,867	217,261	192,011	175,686	203,494	195,530	226,636	229,926	312,161	207,463	855,586
Ancillary Revenue	51,743	54,178	57,688	86,204	71,057	64,210	41,791	62,795	46,574	49,420	59,860	97,151	57,130	218,649
Outpatient Revenue	1,356,271	1,577,499	1,208,326	1,472,842	1,285,791	1,414,753	1,463,561	1,494,265	1,585,012	1,608,495	1,477,715	1,791,368	1,425,567	6,165,487
Total Hospital Revenue	1,625,968	1,802,401	1,492,227	1,822,913	1,574,109	1,670,974	1,681,038	1,760,554	1,827,116	1,884,551	1,767,501	2,200,680	1,690,160	7,239,722
Contractual Allowances	447,106	501,660	508,013	761,987	556,716	615,921	472,276	144,218	594,051	673,790	815,485	701,700	542,233	2,227,544
Provision for Bad Debts	137,821	117,448	118,631	10,157	49,676	17,220	43,045	76,189	12,288	96,895	34,203	64,639	63,979	219,575
Other Allowances/Deductions	100,622	38,322	67,521	90,994	52,827	61,168	21,290	191,920	73,992	78,939	90,138	84,880	78,132	434,989
Other Operating: IGTs & Supplemental	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(1,200,000)
Total Deductions	385,549	357,430	394,165	563,138	359,219	394,309	236,611	112,327	380,331	549,624	639,826	551,219	384,344	1,682,108
Contractual %													23%	23%
Net Patient Revenue	1,240,419	1,444,971	1,098,062	1,259,775	1,214,890	1,276,665	1,444,427	1,648,227	1,446,785	1,334,927	1,127,675	1,649,461	1,314,490	5,557,614
Net Revenue %	76%	80%	74%	69%	77%	76%	86%	94%	79%	71%	64%	75%	78%	77%
Other Operating Revenue	14,753	34,137	14,219	14,964	26,619	14,215	15,242	15,449	20,822	16,920	15,442	15,842	18,204	68,633
Total Revenue	1,255,172	1,479,108	1,112,281	1,274,739	1,241,509	1,290,880	1,459,669	1,663,676	1,467,607	1,351,847	1,143,117	1,665,303	1,332,694	5,626,247
Salaries & Wages	627,862	565,381	562,777	634,230	606,216	628,652	926,391	1,062,282	672,518	704,531	707,695	669,912	688,547	3,147,026
Employee Benefits	134,580	159,058	247,085	271,899	263,210	296,245	(223,582)	122,742	160,924	138,636	233,405	256,697	165,469	655,707
Professional Fees	109,637	112,547	278,975	310,402	178,201	228,761	214,234	175,415	224,275	217,692	269,048	233,284	208,342	886,430
Supplies	101,501	182,616	107,907	93,932	68,106	119,328	64,935	103,987	132,886	89,573	137,641	164,621	109,339	464,087
Repairs & Maintenance	8,884	12,666	27,885	16,373	43,108	21,161	24,467	48,351	15,083	12,430	10,658	15,757	21,226	86,522
Purchased Services	66,996	132,609	159,060	109,754	87,732	221,948	427,722	189,613	202,305	195,034	197,269	169,223	171,707	784,221
Utilities	6,943	4,079	39,491	6,414	32,704	18,898	42,146	9,191	17,557	18,992	19,889	16,375	18,515	65,629
Insurance	13,521	13,112	13,112	13,112	13,112	13,112	13,111	13,117	13,117	13,026	13,026	13,026	13,098	52,286
Interest														0
Depreciation	37,021	38,614	49,177	48,603	48,603	48,603	48,603	47,210	47,210	48,125	48,125	48,127	46,322	190,670
Other Expense	211,206	76,536	44,049	55,565	41,975	54,246	77,739	42,944	73,651	70,056	58,985	82,417	70,024	245,636
Total Expenses	1,318,151	1,297,218	1,529,518	1,560,284	1,382,967	1,650,954	1,615,766	1,814,852	1,559,526	1,508,095	1,695,741	1,669,439	1,512,589	6,578,214
Expenses %	105%	88%	138%	122%	111%	128%	111%	109%	106%	112%	148%	100%	113%	4%
Profit/Loss from Operations	(62,979)	181,890	(417,237)	(285,545)	(141,458)	(360,074)	(156,097)	(151,176)	(91,919)	(156,248)	(552,624)	(4,136)	(179,895)	(951,967)
Tax Revenue	92,500	100,855	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	92,500	93,196	370,000
Other Non Operating Rev (Exp)	244,733	327,636	347,670	383,116	301,936	365,465	724,752	100,000	12,035	73,376	55,512		248,033	240,923
Interest Income		6,789			9,031					27,704		143	11,147	27,704
Net Non-operating Rev/(Exp)	337,233	435,280	440,170	475,616	403,467	457,965	817,252	192,500	104,535	193,580	148,012	92,643	352,376	638,627
NET INCOME/ (LOSS)	274,254	617,170	22,933	190,071	262,009	97,891	661,155	41,324	12,616	37,332	(404,612)	88,507	172,480	(313,340)

Southern Humboldt Community Healthcare District
Balance Sheet
November 2022

ASSETS	
Current Assets	
Cash- Checking & Investments	849,060
LAIF Account	4,053,783
Humboldt County Property Tax Acct	1,426,306
Patient Accounts Receivable	2,736,117
Less Allowances	1,650,960
Accounts Receivable- Net	1,085,157
Other Receivables	3,591,641
Inventories	48,701
Estimated 3rd Party Settlements	
Prepaid expenses and Deposits	783,843
Total current assets	11,838,490
Property and Equipment	
Land	959,877
Land improvements	553,251
Buildings	2,465,451
Equipment	6,409,249
Construction in progress	2,640,567
Total property and equipment	13,028,395
Less : accumulated depreciation	(6,646,821)
Net property and equipment	6,381,574
Other Assets	
Investments	5,852
Total Other Assets	5,852
Total Assets	18,225,916

LIABILITIES & FUND BALANCE	
Current Liabilities	
Accounts Payable	281,313
Accrued Payroll & Related costs	641,350
Other Current Liabilities	
Deferred revenue IGT	
A/R Credit balances	
Medicare Accelerated Payments	
Medicare Contingency	2,000,000
Current Portion-Long Term Debt	
Other Short Term Debt - PPP Loan	
Accrued interest	
Total current Liabilities	2,922,663
Long Term Debt, Less Current Portion	
CHFFA Bridge Loan	511,000
Total Long-term debt	511,000
Less: Current Portion-Long Term Debt	
Net Long Term Debt	511,000
Equity	
Unrestricted Fund Balance--Prior Years	15,105,592
Net Income (Loss)--Current Year	(313,340)
Restricted Fund Balance	
Total fund balance	14,792,252
Total Liabilities and Fund Balance	18,225,916

Revenue Cycle / Patient Financial Services Combined November & December 2022 Finance Committee Report

HRG - Key Items November:

- Cash totaled \$937K, 126% of net revenue
- AR dropped to 48.7 days or \$2.7M
- Third Party aging decreased by \$228K, to 14.1%
- Unbilled AR increased by 1.9 days, ending at 4.4 days

HRG - Key Items December:

- Cash totaled \$1.4M, 144% of net revenue
- AR increased to 54.9 days or \$3M
- Third Party aging increased \$55K, to 14.9%
- Unbilled AR decreased by 0.1 days, ending at 4.3 days

Staff - We continue to work on obtaining and cross training adequate staff in the PFS Department. We've had some setbacks recently but have been interviewing as needed to fill open positions. We should have 1 to 2 new employees starting sometime in January. HIM will also be down an employee for the first time in several years starting late January as we have had an internal transfer to the IT department. This transition is in line with the employees' education and goals, and we are happy to support it. We will be posting an open HIM position once we've had the opportunity to update the job description.

Coding – The coding company reports that it has hired a new employee to start assisting with work on SoHum accounts. We are hoping this will result in a consistent reduction of our DNFB.

OCHIN – There are ongoing challenges with the time demands required as part of our OCHIN implementation, but our team continues to rise to the occasion. We will be coordinating Super User training in January ahead of their February classes. We will be simultaneously working on UAT (User Acceptance Testing) and participating in various design and build teams that are still ongoing.

Bad Debt & Collections – We have received notice that the company we've been using for our Bad Debt is no longer going to be servicing accounts in California as of 1/1/2023. We have obtained information on a few companies that will continue to provide service in CA, and we are following up with them. We will need to receive the accounts back from the prior vendor before we've finalized a selection for the new vendor, so please anticipate an increase in the SP aging in the coming months as we work to develop a plan to mitigate potential risks.

PHC / Beacon – We have finally received notice from Beacon that our facility enrollment was completed, and we can now begin the process of provider enrollment for Behavioral Health with PHC. HRG is now working on this enrollment for our LCSW.

Southern Humboldt Community Healthcare District

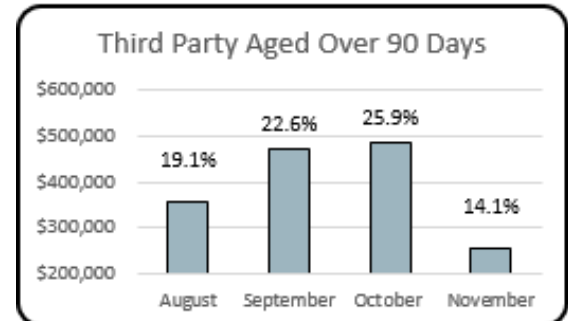
November 2022



SoHum Health

Key Items

- ➔ Cash totaled \$937K, 126% of net revenue
- ➔ AR dropped to 48.7 days or \$2.7M
- ➔ Third Party aging decreased by \$228K, to 14.1%
- ➔ Unbilled AR increased by 1.9 days, ending at 4.4 days



Detailed Initiatives & Obstacles

- **Overall AR:** November closed with \$2.7M in gross AR or 48.7 days. This is an overall decrease of 5.4 days. Revenue came in at \$1.9M, an increase of \$422K that was reported in October. Gross AR was reduced by \$54K. Third Party AR decreased 5.9 days, coming in at 26.9 days. Unbilled AR increased by 1.9 days coming in at 4.4 AR days for the month of November. Unbilled AR continues to be a topic that is discussed in the bi-weekly conference calls between SHCHD and HRG. Cash collections came in at \$937K, or 126% of October's net revenue. The AR targets were updated in October, based on the previous quarter's average payer mix, average days to pay and current AR. The AR goals are now set at 3 days for unbilled, 27 days for third party, and 16 days for self-pay. The total days in AR have been updated to 46 days. We are now just 2.7 days away from the new target.
- **Self Pay:** Self Pay AR saw another decrease for the third consecutive month in a row, ending November at 17.4 days. This is a decrease of 1.4 days since October. We are now just 1.4 days away from the new target that was set in October. In the past three months (September, October, and November) there has been an overall decrease of 20.9 AR days. Self Pay collections came in roughly \$4K more than what was seen in October, to \$48K. SHCHD was able to send just over \$22K to collections. Self Pay AR has been a hurdle and focal point in recent months, and will continue to be until our new target is met and surpassed.
- **Third Party Aging:** November closed with \$257K in Third Party balances aged over 90 days, totaling 14.1%. This is a decrease of \$228K or 11.8% from last month in October. Medicare decreased by just over \$184K, and decreased 25.5% to 4.8%. Medi-Cal aging decreased by \$23K, at 21%. Commercial aging decreased by \$23K and ended November at 17.4%. Workers Compensation also increased by \$1K. Although there was an increase, the overall percentage decreased to 26.9%. Third Party aging is now 1.1% away from our goal and will continue to be an area of focus until that goal is met.

Industry Updates

CY 2023 Medicare Deductible, Coinsurance and Premium Rates

Patients using covered Part A and Part B services may be subject to deductible and coinsurance requirements. Below are the amounts beneficiaries may be responsible for paying depending on services provided.

Part A – Hospital Insurance (HI) Part A Deductible - \$1,600.00

Part A Coinsurance:

- \$400.00 a day for days 61-90
- \$800.00 a day for days 91-150 (lifetime reserve days)
- \$200.00 a day for days 21-100 (SNF coinsurance)



Part B Deductible - \$226.00 a year**Part B Coinsurance – 20%**

Under Part B, all enrollees pay a monthly premium. When voluntary enrollment takes place more than 12 months after a person's initial enrollment period, Medicare adds a permanent 10% increase for Part B and a 10% penalty for 2 years for every year they could have enrolled but didn't enroll in Part A. Below are the amounts for calendar year 2023.

- Part A Base Premium (BP) - \$506.00 a month
- Part A BP with 10% surcharge - \$556.60 a month
- Part B Standard Premium - \$164.90 a month
- Pro Rata Data Amount - \$154.95 for month one and \$71.05 for month two

To view the full article, please visit [MLN Matters 12903](#)

If you have any questions, concerns, or points you wish to discuss after reviewing the enclosed information, please feel free to contact me.

Christy Williams | Director of CBO

Healthcare Resource Group

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Southern Humboldt Community Healthcare District

MONTH END FINANCE REPORT



SoHum Health

November 2022

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FINANCE DASHBOARD

Revenue Cycle Performance		Target	June-22		July-22		August-22		September-22		October-22		November-22		
	REVENUE														
	Net Revenue			\$918,479		\$866,287		\$898,039		\$817,420		\$742,483		\$956,833	
	Gross Revenue			\$1,474,557		\$1,510,151		\$1,582,735		\$1,637,530		\$1,525,240		\$1,947,165	
	CASH														
	Cash Collections as a % of Net Revenue	100%		142%		86%		136%		91%		94%		126%	
	Cash Collections			\$1,217,580		\$786,503		\$1,182,187		\$815,275		\$767,658		\$937,047	
	ACCOUNTS RECEIVABLE														
	Net AR			\$1,696,446		\$1,416,249		\$1,422,763		\$1,329,887		\$1,076,184		\$1,085,157	
	Gross AR			\$3,936,767		\$3,737,262		\$3,708,255		\$3,418,601		\$2,790,532		\$2,736,117	
Unbilled	3		6.9		4.3		5.6		4.5		2.5		4.4		
Third Party	27		31.7		32.4		30.8		35.0		32.8		26.9		
Self Pay	16		44.3		40.5		38.3		27.0		18.8		17.4		
Total Days in AR	46		82.9		77.3		74.7		66.5		54.1		48.7		
Days in AR - Credit Balances	< 1		1.90		1.93		1.98		1.80		1.79		1.74		
UNBILLED															
In-house	< 2 Days		0.2		0.0		0.4		0.8		0.4		0.0		
DNFB	< 1 Day		6.7		4.3		5.2		3.6		2.0		4.4		
Total Unbilled	<3 Days		6.9		4.3		5.6		4.5		2.5		4.4		

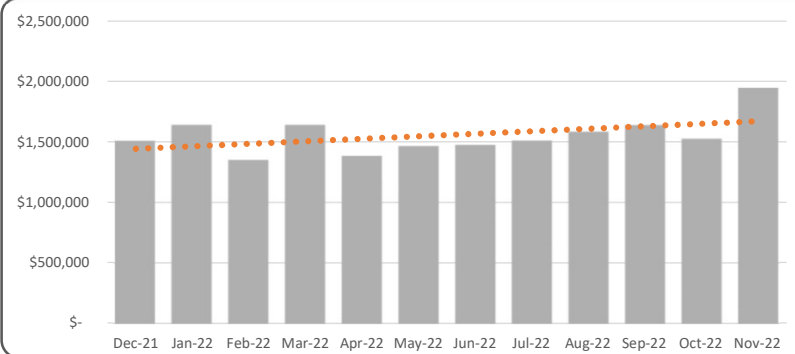
Third Party		Target	June-22		July-22		August-22		September-22		October-22		November-22		
	AGING (excluding credits)														
	Medicare Aging > 90 Days	11%	11.8%	\$ 70,384	18.0%	\$ 92,227	16.5%	\$ 97,731	23.8%	\$ 187,548	30.3%	\$ 217,965	4.8%	\$ 33,877	
	Medicaid Aging > 90 Days	12%	12.7%	\$ 112,593	18.0%	\$ 165,977	18.6%	\$ 171,806	18.4%	\$ 178,375	21.2%	\$ 177,556	21.0%	\$ 155,056	
	Commercial Aging > 90 Days	20%	35.7%	\$ 132,930	22.3%	\$ 81,128	21.5%	\$ 69,362	29.9%	\$ 91,726	27.4%	\$ 80,217	17.4%	\$ 57,667	
	Work Comp Aging > 90 Days	35%	47.4%	\$ 14,065	57.8%	\$ 22,197	57.4%	\$ 17,596	61.9%	\$ 12,949	37.6%	\$ 9,393	26.9%	\$ 10,592	
	Total Third Party Aging > 90 Days	13%	17.5%	\$ 329,972	19.7%	\$ 361,528	19.1%	\$ 356,496	22.6%	\$ 470,598	25.9%	\$ 485,130	14.1%	\$ 257,193	
	CLAIM SUBMISSION EFFICIENCY														
	Claims Submission			1,794	\$ 1,918,330	1,486	\$ 1,682,882	1,380	\$ 2,222,145	1,350	\$ 1,789,190	1,934	\$ 1,847,952	1,974	\$ 2,012,812
	Clean Claims	85%		84%		83%		81%		80%		82%		81%	
Denial Percent	5%		5%		4%		4%		3%		7%		7%		
Total Denial Rate	Count Amt	99	\$ 72,659	87	\$ 75,394	107	\$ 63,681	83	\$ 60,855	189	\$ 117,448	168	\$ 133,529		
Late Charges	Count Amt	28	\$ 902	66	\$ 24,528	42	\$ 9,335	99	\$ 18,532	16	\$ 230	0	\$ 94		
Communication Log Backlog		100	\$ 157,069	50	\$ 70,186	79	\$ 58,426	44	\$ 50,450	41	\$ 69,888	12	\$ 26,345		

Self Pay		Target	June-22		July-22		August-22		September-22		October-22		November-22	
	INVENTORY & QUALITY													
	Total Inventory		3,173	\$ 2,105,043	2,957	\$ 1,959,428	2,855	\$ 1,899,559	2,425	\$ 1,388,640	2,016	\$ 970,309	2,088	\$ 974,408
	New		422	\$ 196,662	317	\$ 93,596	374	\$ 122,268	297	\$ 146,884	338	\$ 134,608	383	\$ 113,046
	Resolved		610	\$ 332,592	524	\$ 223,952	447	\$ 173,344	707	\$ 622,665	762	\$ 512,299	276	\$ 67,863
	Aged >180 days from Assignment	< 25%	60.2%	\$ 1,266,992	59.4%	\$ 1,164,657	62.5%	\$ 1,187,446	47.1%	\$ 654,076	23.7%	\$ 229,604	28.6%	\$ 278,517
	Total Payment Plans over 120 days		\$28,312	\$24,661	\$39,557	\$25,127	\$23,960	\$15,425						
	Average Speed to Answer	< 60 seconds	129	145	32	48	135	124						
	STATEMENTS & LETTERS													
	Statements & Letters		1,110	1,850	1,492	970	518	697						
Charity Care Applications In Process		37	\$ 26,461	7	\$ 12,385	29	\$ 32,537	37	\$ 46,793	15	\$ 10,652	27	\$ 27,564	
Inbound and Outbound Calls	In Out	231	770	184	310	284	847	269	461	158	185	147	348	
WRITE OFFS														
Bad Debt as a % of Gross Revenue	< 2%	1.4%	\$ 21,026	0.8%	\$ 11,557	1.4%	\$ 21,643	31.3%	\$ 512,826	27.5%	\$ 419,473	1.1%	\$ 22,287	
Charity as a % of Gross Revenue	< 2%	13.5%	\$ 199,419	3.5%	\$ 53,600	5.1%	\$ 81,379	4.4%	\$ 72,800	3.6%	\$ 54,563	1.9%	\$ 36,963	

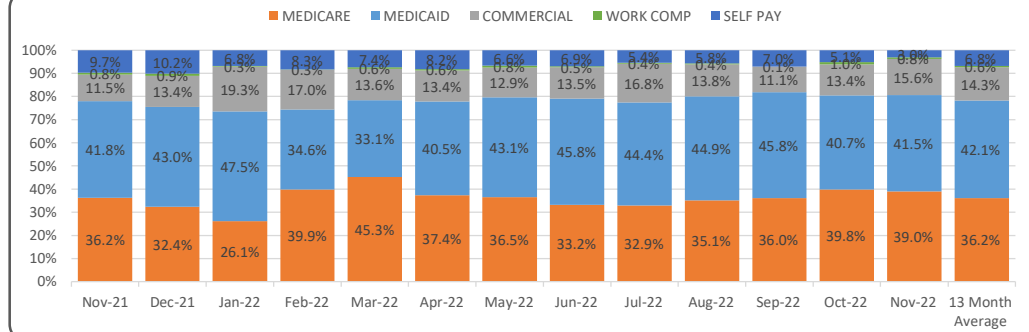
GROSS REVENUE

PAYER	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
MEDICARE	\$ 452,536	\$ 489,231	\$ 427,748	\$ 538,639	\$ 742,459	\$ 517,108	\$ 535,226	\$ 490,275	\$ 497,277	\$ 555,868	\$ 590,200	\$ 606,856	\$ 760,302	\$ 554,133
MEDICAID	\$ 522,097	\$ 649,245	\$ 779,456	\$ 466,921	\$ 542,632	\$ 559,974	\$ 631,339	\$ 676,074	\$ 670,704	\$ 710,829	\$ 749,538	\$ 620,393	\$ 808,367	\$ 645,198
COMMERCIAL	\$ 144,086	\$ 202,524	\$ 316,007	\$ 229,347	\$ 222,294	\$ 185,153	\$ 188,623	\$ 199,337	\$ 254,416	\$ 218,738	\$ 181,491	\$ 204,841	\$ 304,163	\$ 219,309
WORK COMP	\$ 10,340	\$ 14,240	\$ 4,843	\$ 3,414	\$ 10,258	\$ 8,879	\$ 12,311	\$ 6,889	\$ 6,454	\$ 6,147	\$ 1,698	\$ 14,805	\$ 15,345	\$ 8,894
SELF PAY	\$ 120,951	\$ 153,177	\$ 111,825	\$ 111,801	\$ 121,591	\$ 113,045	\$ 97,212	\$ 101,982	\$ 81,299	\$ 91,154	\$ 114,603	\$ 78,345	\$ 58,989	\$ 104,306
TOTAL	\$ 1,250,010	\$ 1,508,417	\$ 1,639,879	\$ 1,350,122	\$ 1,639,234	\$ 1,384,159	\$ 1,464,711	\$ 1,474,557	\$ 1,510,151	\$ 1,582,735	\$ 1,637,530	\$ 1,525,240	\$ 1,947,165	\$ 1,531,839
AVERAGE DAILY REVENUE	\$ 45,669	\$ 44,976	\$ 47,808	\$ 49,982	\$ 51,436	\$ 49,141	\$ 48,784	\$ 47,510	\$ 48,363	\$ 49,646	\$ 51,418	\$ 51,582	\$ 56,153	\$ 49,421

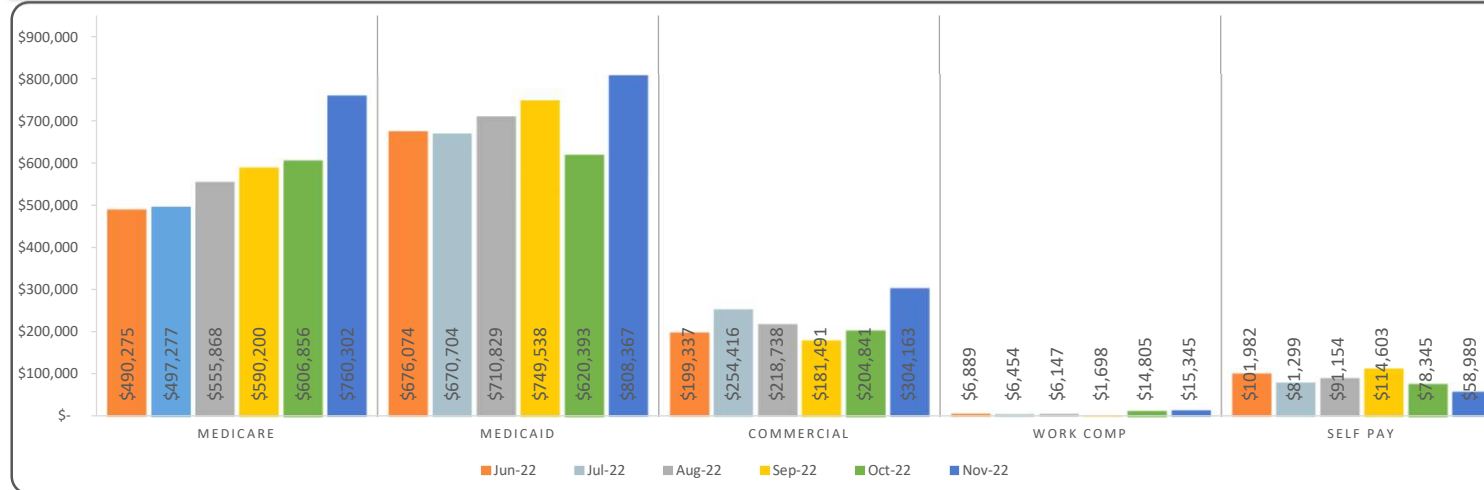
Gross Revenue



Payer Mix



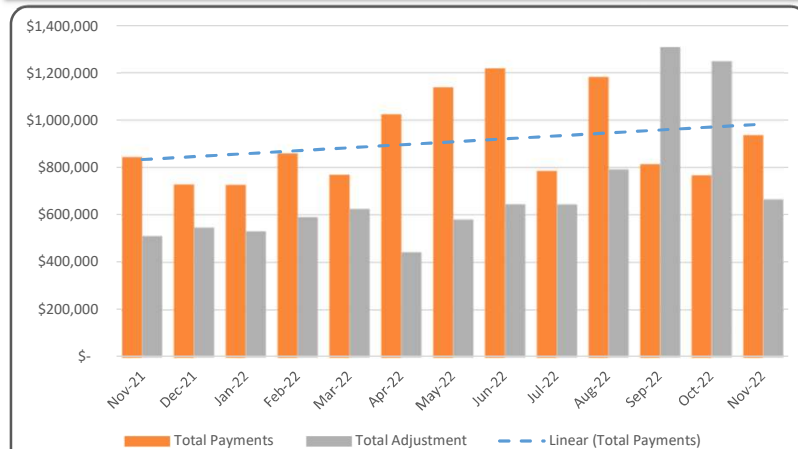
Revenue Trending By Payer



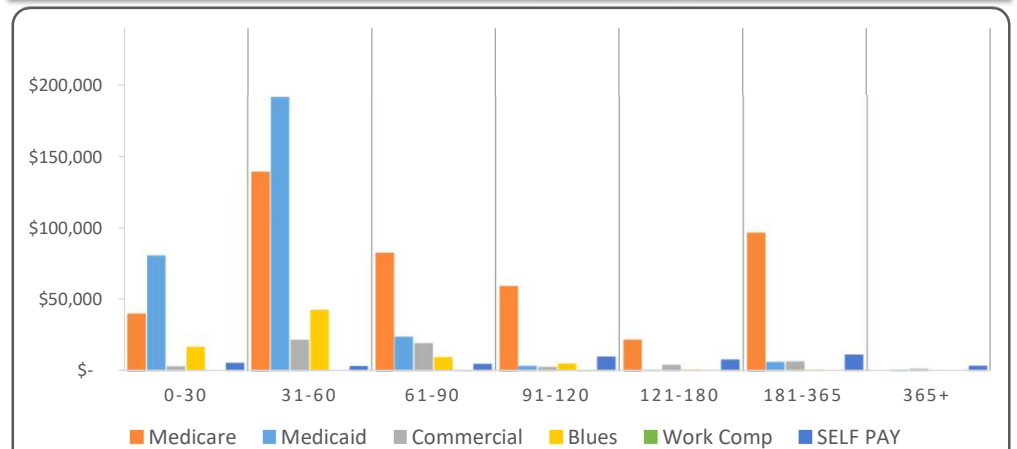
CASH DETAIL

PAYER	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
MEDICARE														
Payments	\$ 505,109	\$ 382,225	\$ 353,842	\$ 398,314	\$ 450,962	\$ 491,736	\$ 653,772	\$ 743,061	\$ 450,340	\$ 268,672	\$ 272,770	\$ 313,604	\$ 441,248	\$ 440,435
Adjustments	\$ (103,551)	\$ 97,705	\$ 66,441	\$ 65,484	\$ 85,982	\$ (48,508)	\$ (48,202)	\$ (155,707)	\$ 20,576	\$ 186,886	\$ 153,735	\$ 163,209	\$ 59,652	\$ 41,823
Collection %	126%	80%	84%	86%	84%	111%	108%	127%	96%	59%	64%	66%	88%	91%
MEDICAID														
Payments	\$ 173,863	\$ 200,547	\$ 212,315	\$ 275,251	\$ 131,928	\$ 327,277	\$ 306,596	\$ 243,359	\$ 137,465	\$ 623,479	\$ 319,979	\$ 247,066	\$ 308,165	\$ 269,791
Adjustments	\$ 273,521	\$ 338,117	\$ 396,591	\$ 445,733	\$ 311,968	\$ 296,009	\$ 471,305	\$ 476,678	\$ 288,197	\$ 355,444	\$ 456,542	\$ 502,029	\$ 451,692	\$ 389,525
Collection %	39%	37%	35%	38%	30%	53%	39%	34%	32%	64%	41%	33%	41%	40%
COMMERCIAL														
Payments	\$ 23,057	\$ 32,890	\$ 42,329	\$ 45,115	\$ 55,397	\$ 94,255	\$ 35,661	\$ 49,987	\$ 78,377	\$ 90,192	\$ 83,210	\$ 61,199	\$ 61,572	\$ 57,942
Adjustments	\$ 15,162	\$ 11,202	\$ 12,751	\$ 9,930	\$ 27,215	\$ 34,954	\$ 19,183	\$ 15,330	\$ 67,108	\$ 37,478	\$ 26,028	\$ 33,117	\$ 38,841	\$ 26,792
Collection %	60%	75%	77%	82%	67%	73%	65%	77%	54%	71%	76%	65%	61%	69%
BLUES														
Payments	\$ 109,199	\$ 88,547	\$ 95,349	\$ 107,252	\$ 95,023	\$ 66,073	\$ 86,067	\$ 125,891	\$ 74,430	\$ 127,658	\$ 75,087	\$ 95,374	\$ 76,431	\$ 94,029
Adjustments	\$ 46,032	\$ 35,632	\$ 34,181	\$ 58,967	\$ 39,602	\$ 35,755	\$ 42,946	\$ 57,868	\$ 40,415	\$ 54,789	\$ 40,371	\$ 41,878	\$ 42,420	\$ 43,912
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	65%	70%	65%	69%	64%	67%
WORK COMP														
Payments	\$ 8,873	\$ 5,181	\$ 4,469	\$ 1,631	\$ 7,429	\$ 1,482	\$ 9,756	\$ 7,723	\$ 6,841	\$ 6,504	\$ 6,931	\$ 6,447	\$ 1,565	\$ 5,756
Adjustments	\$ 5,576	\$ 3,131	\$ 1,731	\$ 1,688	\$ 3,695	\$ 1,463	\$ 4,651	\$ 5,630	\$ 2,719	\$ 4,325	\$ 2,288	\$ 3,708	\$ 879	\$ 3,191
Collection %	61%	62%	72%	49%	67%	50%	68%	58%	72%	60%	75%	63%	64%	63%
SELF PAY														
Payments	\$ 24,686	\$ 17,085	\$ 18,553	\$ 29,302	\$ 29,539	\$ 42,539	\$ 45,773	\$ 47,380	\$ 38,993	\$ 65,640	\$ 57,009	\$ 43,947	\$ 48,022	\$ 39,113
Bad Debt Recoveries	\$ 291	\$ 2,711	\$ 751	\$ 3,090	\$ 174	\$ 739	\$ 144	\$ 179	\$ 57	\$ 44	\$ 288	\$ 21	\$ 44	\$ 656
Adjustments	\$ 8,579	\$ 23,588	\$ 12,037	\$ 7,658	\$ 29,539	\$ 36,623	\$ 18,153	\$ 26,050	\$ 160,625	\$ 50,805	\$ 43,691	\$ 30,031	\$ 14,039	\$ 35,494
Charity Care	\$ 107,586	\$ 6,325	\$ 7,646	\$ 2,062	\$ 92,241	\$ 87,222	\$ 45,909	\$ 199,419	\$ 53,600	\$ 81,379	\$ 72,800	\$ 54,563	\$ 36,963	\$ 65,209
Bad Debt	\$ 158,775	\$ 31,967	\$ -	\$ -	\$ 35,941	\$ -	\$ 27,754	\$ 21,026	\$ 11,557	\$ 21,643	\$ 512,826	\$ 419,473	\$ 22,287	\$ 97,173
Total SP Adjustments	\$ 274,940	\$ 61,879	\$ 19,682	\$ 9,721	\$ 157,722	\$ 123,845	\$ 91,816	\$ 246,494	\$ 225,781	\$ 153,827	\$ 629,317	\$ 504,067	\$ 73,289	\$ 197,876
Collection %	8%	22%	49%	75%	16%	26%	33%	16%	15%	30%	8%	8%	40%	27%
TOTAL														
Total Payments	\$ 845,077	\$ 729,186	\$ 727,607	\$ 859,954	\$ 770,454	\$ 1,024,101	\$ 1,137,769	\$ 1,217,580	\$ 786,503	\$ 1,182,187	\$ 815,275	\$ 767,658	\$ 937,047	\$ 907,723
Total Adjustment	\$ 511,680	\$ 547,667	\$ 531,378	\$ 591,522	\$ 626,184	\$ 443,517	\$ 581,700	\$ 646,293	\$ 644,797	\$ 792,749	\$ 1,308,282	\$ 1,248,008	\$ 666,773	\$ 505,244
Total Collection %	62%	57%	58%	59%	55%	70%	66%	65%	55%	60%	38%	38%	58%	57%

Cash & Adjustment Trending

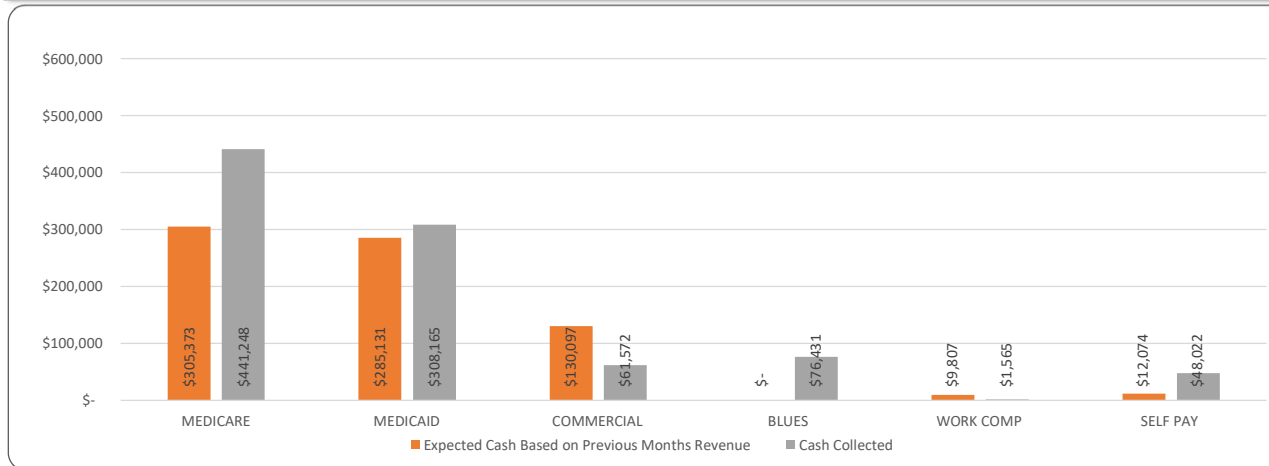


Cash Collections by Discharge Date

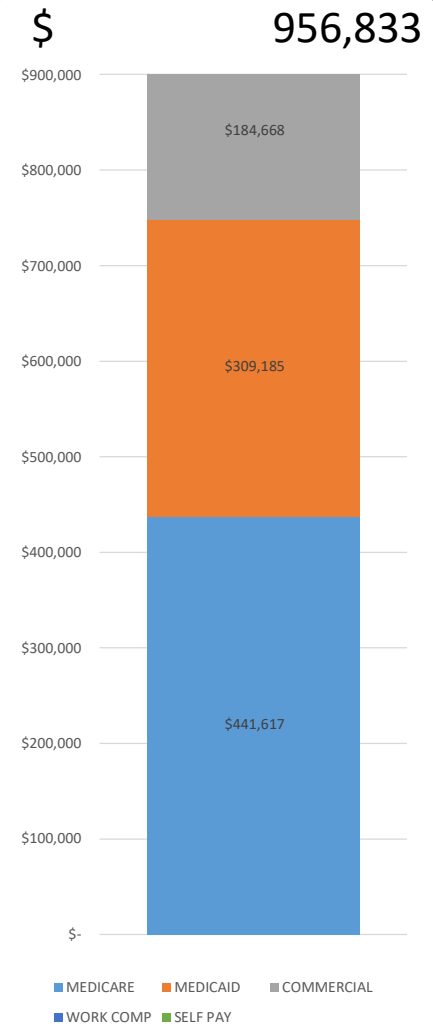


CASH FORECASTING

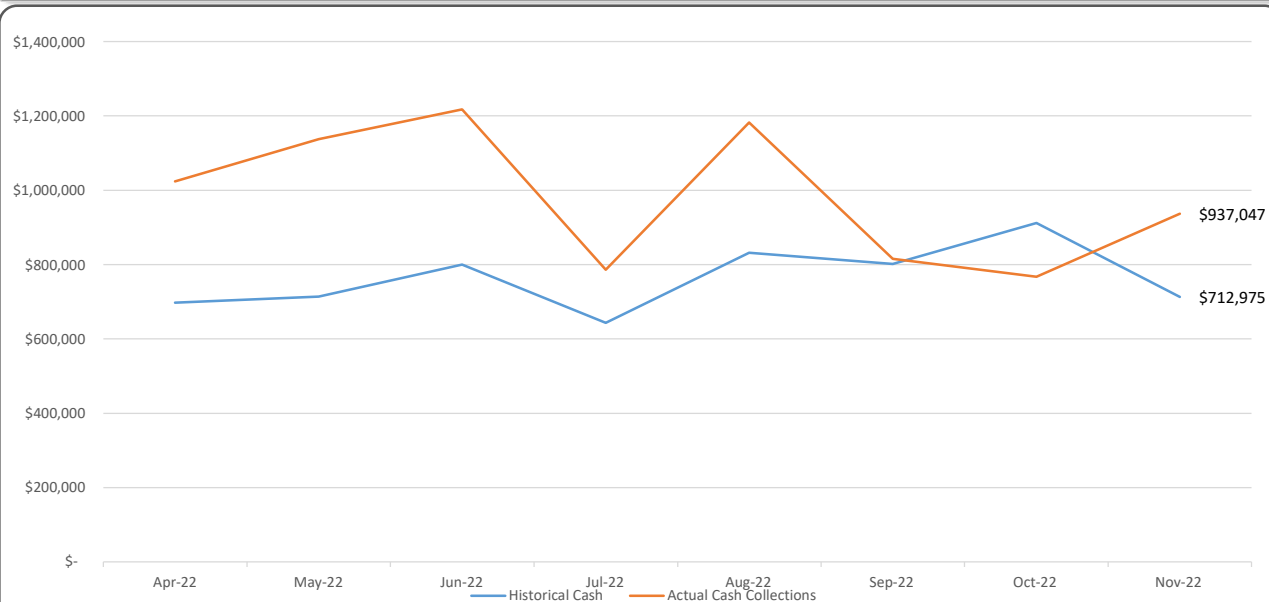
Expected Last Month vs Cash Collected (Based on Previous Months Revenue)



Cash Expected Next Month
(Based on this Months Revenue)



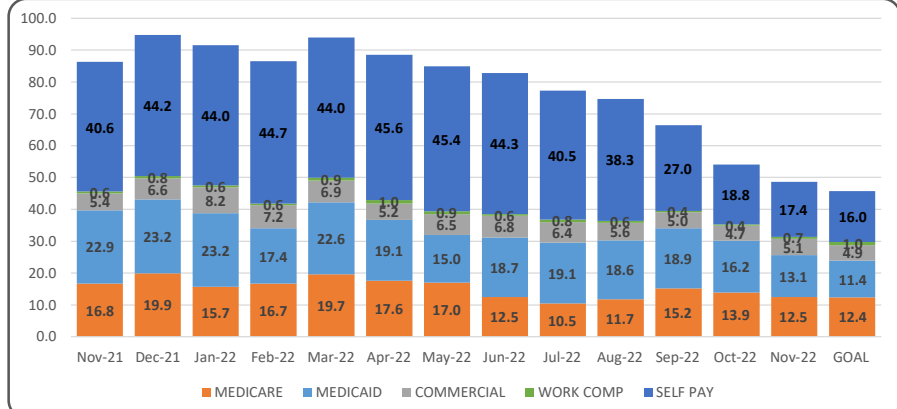
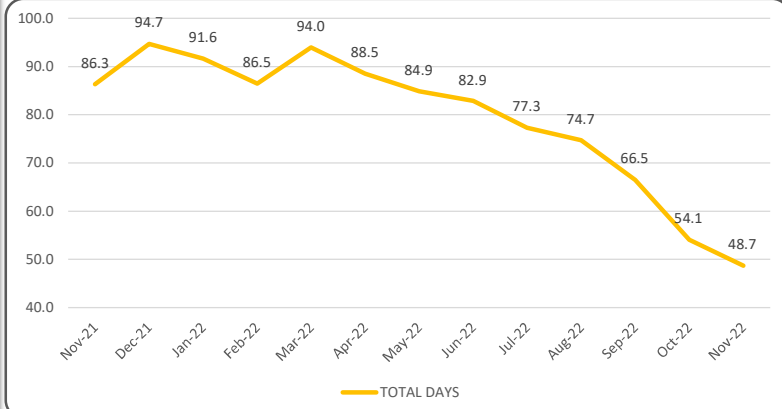
Actual Cash Based on Historical Collections



ACCOUNTS RECEIVABLE

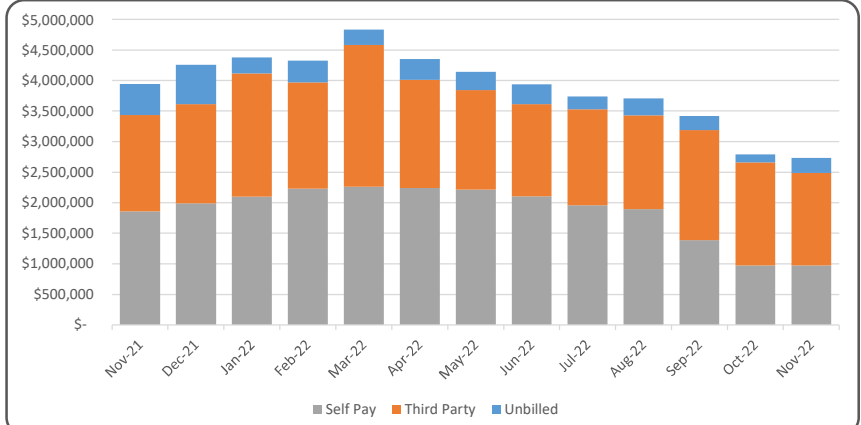
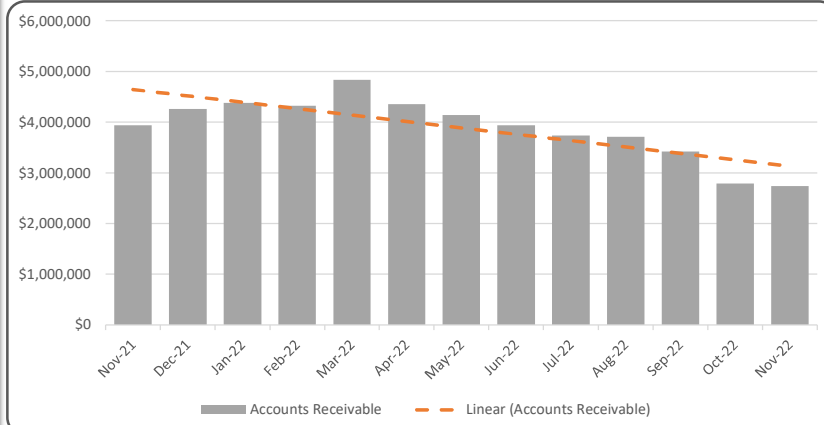
AR Days

PAYER	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
MEDICARE	16.8	19.9	15.7	16.7	19.7	17.6	17.0	12.5	10.5	11.7	15.2	13.9	12.5	15.4
MEDICAID	22.9	23.2	23.2	17.4	22.6	19.1	15.0	18.7	19.1	18.6	18.9	16.2	13.1	19.1
COMMERCIAL	5.4	6.6	8.2	7.2	6.9	5.2	6.5	6.8	6.4	5.6	5.0	4.7	5.1	6.1
WORK COMP	0.6	0.8	0.6	0.6	0.9	1.0	0.9	0.6	0.8	0.6	0.4	0.4	0.7	0.7
SELF PAY	40.6	44.2	44.0	44.7	44.0	45.6	45.4	44.3	40.5	38.3	27.0	18.8	17.4	38.1
TOTAL DAYS	86.3	94.7	91.6	86.5	94.0	88.5	84.9	82.9	77.3	74.7	66.5	54.1	48.7	79.3



AR Balance

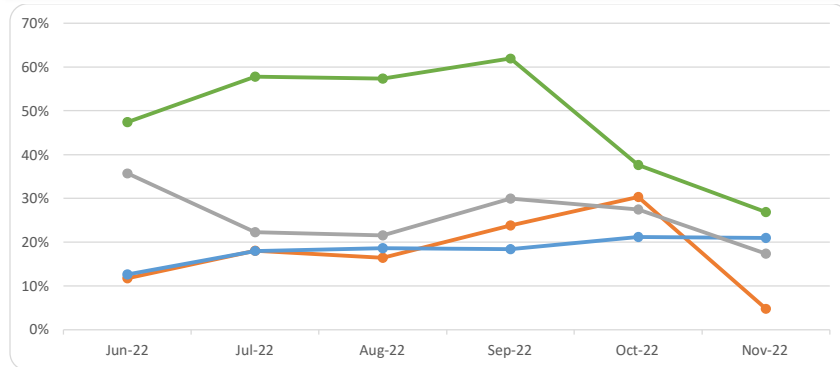
PAYER	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
MEDICARE	\$ 765,280	\$ 895,860	\$ 748,436	\$ 834,221	\$ 1,011,373	\$ 864,590	\$ 828,105	\$ 593,780	\$ 507,839	\$ 582,895	\$ 783,406	\$ 715,189	\$ 702,322	\$ 756,408
MEDICAID	\$ 1,047,831	\$ 1,043,932	\$ 1,106,825	\$ 870,378	\$ 1,159,997	\$ 939,475	\$ 733,511	\$ 888,101	\$ 921,687	\$ 921,244	\$ 969,381	\$ 837,689	\$ 737,438	\$ 936,730
COMMERCIAL	\$ 245,343	\$ 297,214	\$ 390,942	\$ 357,842	\$ 352,803	\$ 255,074	\$ 319,138	\$ 321,984	\$ 311,717	\$ 275,712	\$ 258,102	\$ 244,212	\$ 284,569	\$ 301,127
WORK COMP	\$ 26,812	\$ 34,458	\$ 29,721	\$ 28,217	\$ 44,031	\$ 50,949	\$ 42,910	\$ 27,858	\$ 36,591	\$ 28,844	\$ 19,071	\$ 23,134	\$ 37,379	\$ 33,075
SELF PAY	\$ 1,855,738	\$ 1,987,106	\$ 2,103,148	\$ 2,232,314	\$ 2,264,662	\$ 2,240,554	\$ 2,216,895	\$ 2,105,043	\$ 1,959,428	\$ 1,899,559	\$ 1,388,640	\$ 970,309	\$ 974,408	\$ 1,861,370
TOTAL	\$ 3,941,004	\$ 4,258,570	\$ 4,379,072	\$ 4,322,972	\$ 4,832,867	\$ 4,350,642	\$ 4,140,558	\$ 3,936,767	\$ 3,737,262	\$ 3,708,255	\$ 3,418,601	\$ 2,790,532	\$ 2,736,117	\$ 3,888,709



ACCOUNTS RECEIVABLE AGING

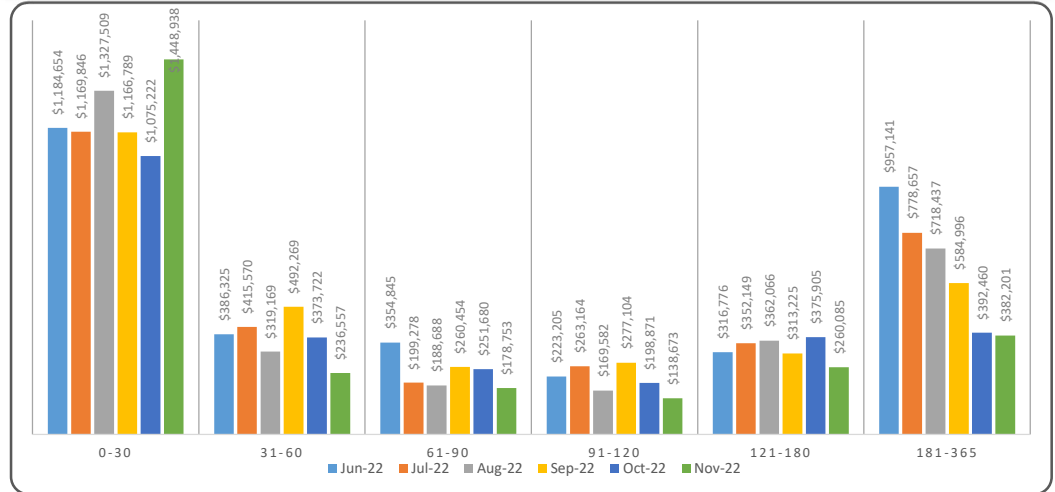
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
MEDICARE																
Non-Credit	360	\$ 608,149	56	\$ 55,385	20	\$ 12,459	5	\$ 1,128	9	\$ 2,520	37	\$ 19,642	6	\$ 10,587	493	\$ 709,870
Credit	0	\$ -	1	\$ (134)	0	\$ -	1	\$ (20)	0	\$ -	1	\$ (3,741)	2	\$ (3,652)	5	\$ (7,548)
TOTAL	360	\$ 608,149	57	\$ 55,250	20	\$ 12,459	6	\$ 1,108	9	\$ 2,520	38	\$ 15,900	8	\$ 6,935	498	\$ 702,322
MEDICAID																
Non-Credit	309	\$ 489,285	92	\$ 56,799	113	\$ 38,362	67	\$ 17,278	66	\$ 58,725	59	\$ 64,957	24	\$ 14,095	730	\$ 739,502
Credit	2	\$ (352)	1	\$ (122)	2	\$ (252)	4	\$ (519)	1	\$ (189)	0	\$ -	10	\$ (628)	20	\$ (2,064)
TOTAL	311	\$ 488,932	93	\$ 56,677	115	\$ 38,110	71	\$ 16,759	67	\$ 58,536	59	\$ 64,957	34	\$ 13,467	750	\$ 737,438
COMMERCIAL																
Non-Credit	274	\$ 219,753	91	\$ 36,890	85	\$ 17,952	55	\$ 10,006	21	\$ 3,984	44	\$ 26,419	31	\$ 17,258	601	\$ 332,262
Credit	1	\$ (15)	3	\$ (283)	3	\$ (558)	1	\$ (273)	9	\$ (2,254)	34	\$ (7,843)	305	\$ (36,467)	356	\$ (47,692)
TOTAL	275	\$ 219,738	94	\$ 36,607	88	\$ 17,394	56	\$ 9,733	30	\$ 1,730	78	\$ 18,576	336	\$ (19,209)	957	\$ 284,569
WORK COMP																
Non-Credit	26	\$ 15,867	14	\$ 11,687	6	\$ 1,280	12	\$ 1,744	2	\$ 241	6	\$ 8,072	2	\$ 535	68	\$ 39,426
Credit	1	\$ (214)	0	\$ -	0	\$ -	0	\$ -	0	\$ -	2	\$ (328)	7	\$ (1,505)	10	\$ (2,047)
TOTAL	27	\$ 15,653	14	\$ 11,687	6	\$ 1,280	12	\$ 1,744	2	\$ 241	8	\$ 7,744	9	\$ (970)	78	\$ 37,379
SELF PAY																
Non-Credit	126	\$ 117,312	190	\$ 76,628	186	\$ 110,011	236	\$ 109,758	319	\$ 198,242	472	\$ 283,057	240	\$ 117,712	1769	\$ 1,012,720
Credit	9	\$ (846)	2	\$ (293)	3	\$ (502)	9	\$ (429)	11	\$ (1,184)	47	\$ (8,034)	238	\$ (27,025)	319	\$ (38,313)
TOTAL	135	\$ 116,466	192	\$ 76,335	189	\$ 109,510	245	\$ 109,329	330	\$ 197,058	519	\$ 275,023	478	\$ 90,687	2088	\$ 974,408
ACCOUNTS RECEIVABLE																
Non-Credit	1095	\$ 1,450,365	443	\$ 237,389	410	\$ 180,064	375	\$ 139,914	417	\$ 263,712	618	\$ 402,148	303	\$ 160,187	3661	\$ 2,833,780
Credit	13	\$ (1,428)	7	\$ (832)	8	\$ (1,311)	15	\$ (1,241)	21	\$ (3,627)	84	\$ (19,947)	562	\$ (69,277)	710	\$ (97,664)
GRAND TOTAL	1108	\$ 1,448,938	450	\$ 236,557	418	\$ 178,753	390	\$ 138,673	438	\$ 260,085	702	\$ 382,201	865	\$ 90,911	4371	\$ 2,736,117

Aged Over 90 Days Trending (excluding Credits)



	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22
Medicare	11.8%	18.0%	16.5%	23.8%	30.3%	4.8%
Medicaid	12.7%	18.0%	18.6%	18.4%	21.2%	21.0%
Commercial	35.7%	22.3%	21.5%	29.9%	27.4%	17.4%
Work Comp	47.4%	57.8%	57.4%	61.9%	37.6%	26.9%

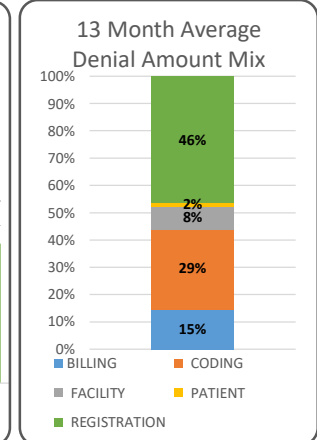
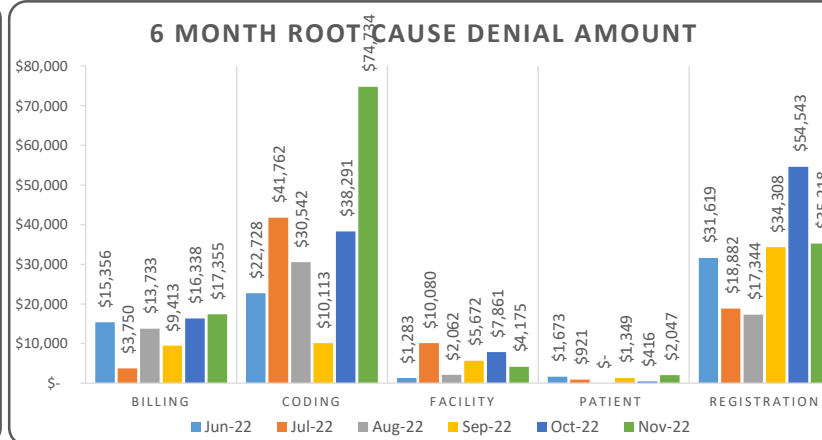
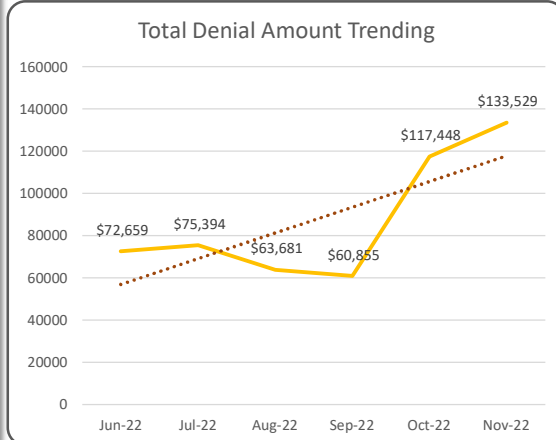
6 Month Aging



DENIAL MANAGEMENT

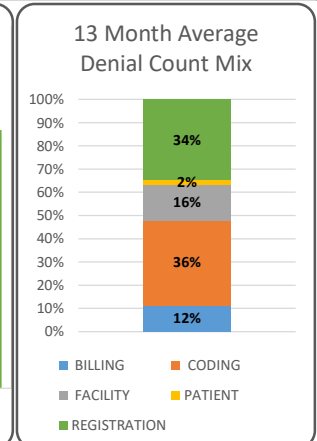
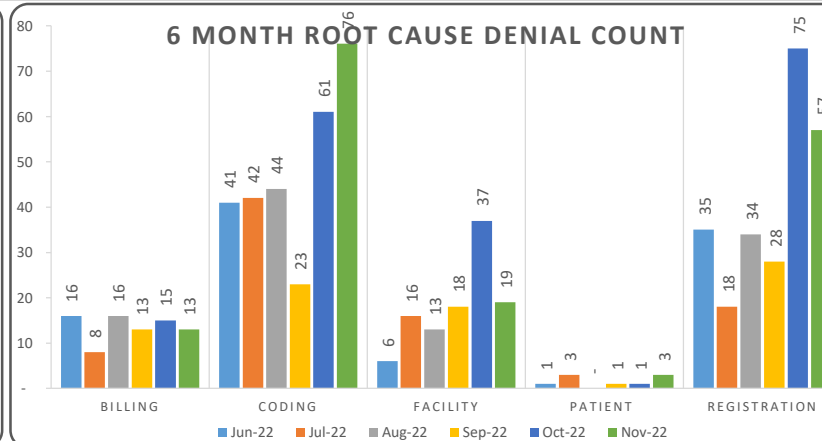
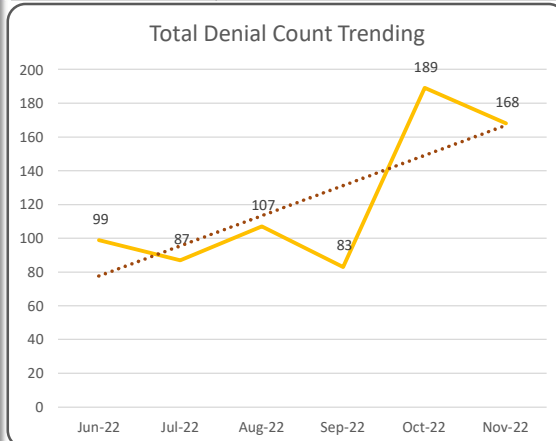
Denial Amount

AMOUNT	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
BILLING	\$ 10,145	\$ 1,101	\$ 25,646	\$ 23,601	\$ 8,260	\$ 5,104	\$ 17,472	\$ 15,356	\$ 3,750	\$ 13,733	\$ 9,413	\$ 16,338	\$ 17,355	\$ 12,867
CODING	\$ 15,242	\$ 8,452	\$ 14,335	\$ 11,494	\$ 9,388	\$ 17,413	\$ 31,262	\$ 22,728	\$ 41,762	\$ 30,542	\$ 10,113	\$ 38,291	\$ 74,734	\$ 25,058
FACILITY	\$ 14,464	\$ 1,136	\$ 6,063	\$ 10,921	\$ 6,806	\$ 14,777	\$ 4,172	\$ 1,283	\$ 10,080	\$ 2,062	\$ 5,672	\$ 7,861	\$ 4,175	\$ 6,882
PATIENT	\$ -	\$ 427	\$ 2,818	\$ 5,884	\$ -	\$ 553	\$ 1,303	\$ 1,673	\$ 921	\$ -	\$ 1,349	\$ 416	\$ 2,047	\$ 1,338
REGISTRATION	\$ 25,601	\$ 53,474	\$ 65,613	\$ 26,347	\$ 25,983	\$ 61,130	\$ 58,259	\$ 31,619	\$ 18,882	\$ 17,344	\$ 34,308	\$ 54,543	\$ 35,218	\$ 39,102
TOTAL	\$ 65,452	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 85,247



Denial Count

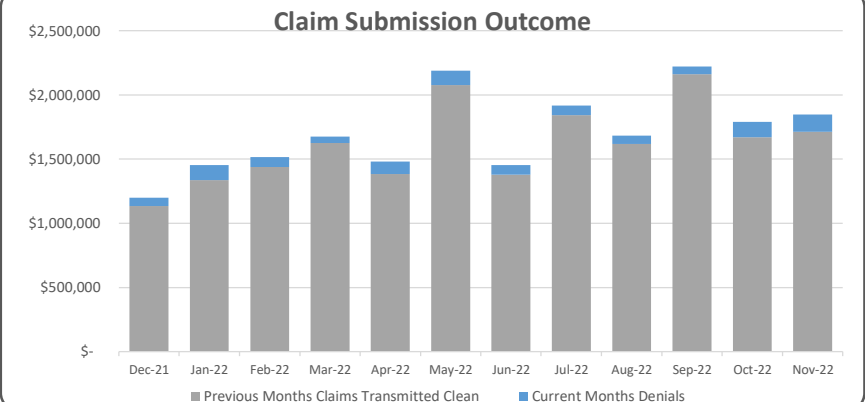
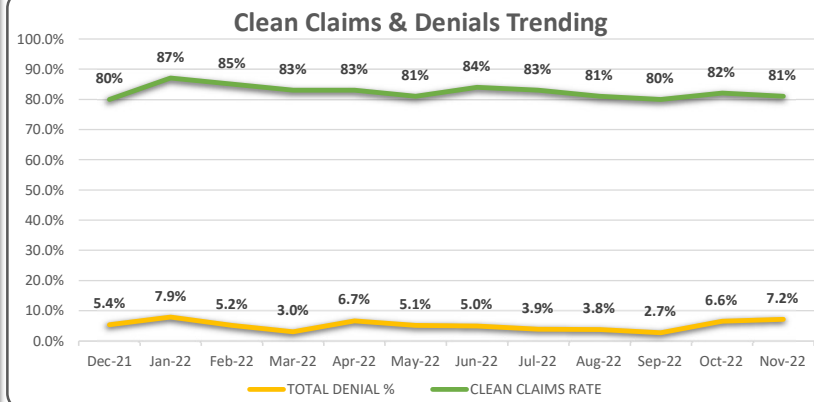
COUNT	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
BILLING	13	7	18	11	11	15	13	16	8	16	13	15	13	13
CODING	28	22	31	28	28	43	43	41	42	44	23	61	76	39
FACILITY	12	5	20	16	17	29	13	6	16	13	18	37	19	17
PATIENT	-	1	9	6	-	3	2	1	3	-	1	1	3	2
REGISTRATION	37	26	28	24	23	46	49	35	18	34	28	75	57	37
TOTAL	90	61	106	85	79	136	120	99	87	107	83	189	168	108



CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

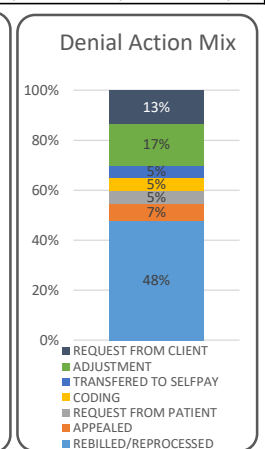
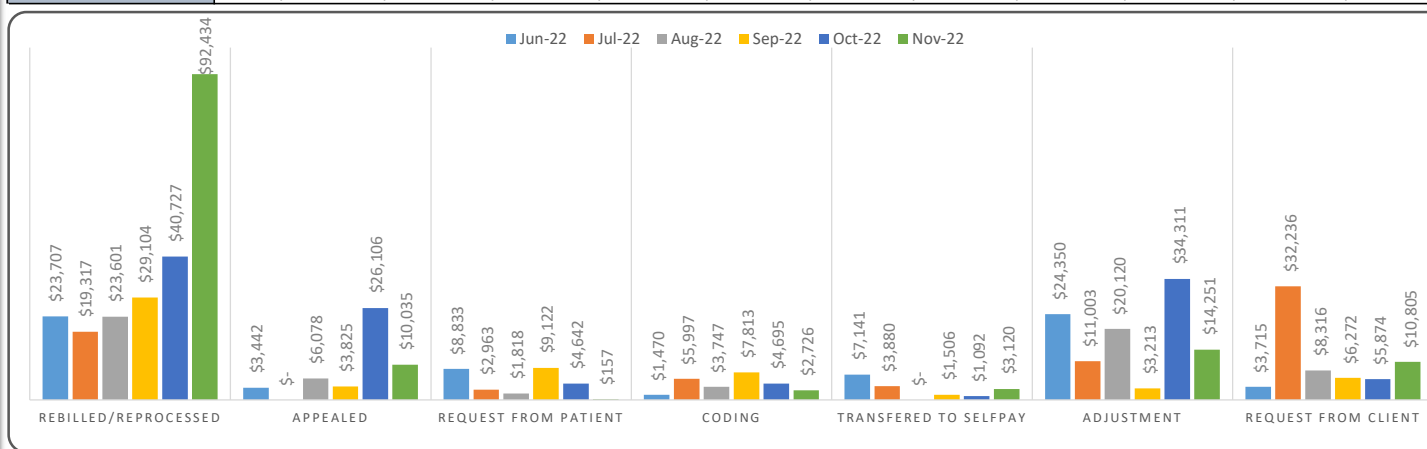
Denial & Clean Claim Trending

	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
DENIAL AMOUNT	\$ 65,452	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 85,247
PREVIOUS MONTH'S TRANSMITTED CLAIMS	\$ 1,164,069	\$ 1,198,525	\$ 1,451,836	\$ 1,516,636	\$ 1,676,470	\$ 1,481,392	\$ 2,189,220	\$ 1,451,713	\$ 1,918,330	\$ 1,682,882	\$ 2,222,145	\$ 1,789,190	\$ 1,847,952	\$ 1,660,797
TOTAL DENIAL %	5.6%	5.4%	7.9%	5.2%	3.0%	6.7%	5.1%	5.0%	3.9%	3.8%	2.7%	6.6%	7.2%	5.2%
CLEAN CLAIMS RATE	81%	80%	87%	85%	83%	83%	81%	84%	83%	81%	80%	82%	81%	82%



Action Taken on Denials

DENIAL ACTION	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
REBILLED/REPROCESSED	\$ 35,679	\$ 52,815	\$ 75,335	\$ 47,694	\$ 22,109	\$ 39,285	\$ 32,702	\$ 23,707	\$ 19,317	\$ 23,601	\$ 29,104	\$ 40,727	\$ 92,434	\$ 41,116
APPEALED	\$ 937	\$ 2,706	\$ 7,000	\$ 33	\$ 4,633	\$ 2,540	\$ 8,584	\$ 3,442	\$ -	\$ 6,078	\$ 3,825	\$ 26,106	\$ 10,035	\$ 5,840
REQUEST FROM PATIENT	\$ -	\$ 939	\$ 3,802	\$ 14,761	\$ -	\$ 5,482	\$ 4,956	\$ 8,833	\$ 2,963	\$ 1,818	\$ 9,122	\$ 4,642	\$ 157	\$ 4,421
CODING	\$ 4,435	\$ 109	\$ 2,332	\$ 3,148	\$ 2,615	\$ 4,052	\$ 16,472	\$ 1,470	\$ 5,997	\$ 3,747	\$ 7,813	\$ 4,695	\$ 2,726	\$ 4,586
TRANSFERRED TO SELFPAY	\$ 2,757	\$ 509	\$ 3,184	\$ 1,775	\$ 2,978	\$ 6,985	\$ 17,507	\$ 7,141	\$ 3,880	\$ -	\$ 1,506	\$ 1,092	\$ 3,120	\$ 4,033
ADJUSTMENT	\$ 13,772	\$ 6,476	\$ 10,909	\$ 9,913	\$ 14,337	\$ 6,842	\$ 16,510	\$ 24,350	\$ 11,003	\$ 20,120	\$ 3,213	\$ 34,311	\$ 14,251	\$ 14,308
REQUEST FROM CLIENT	\$ 7,873	\$ 1,034	\$ 12,220	\$ 922	\$ 3,765	\$ 33,792	\$ 15,736	\$ 3,715	\$ 32,236	\$ 8,316	\$ 6,272	\$ 5,874	\$ 10,805	\$ 10,966
TOTAL	\$ 65,452	\$ 64,589	\$ 114,782	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 85,271

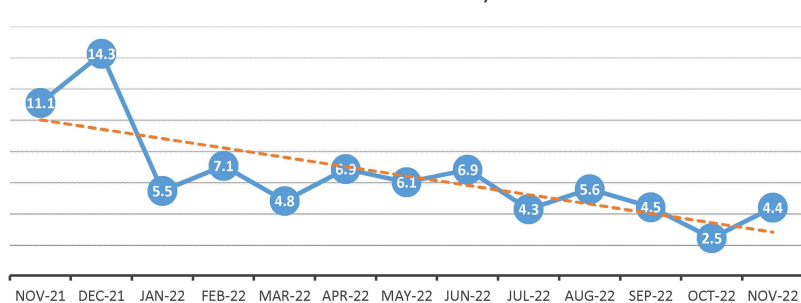


UNBILLED & INVENTORY

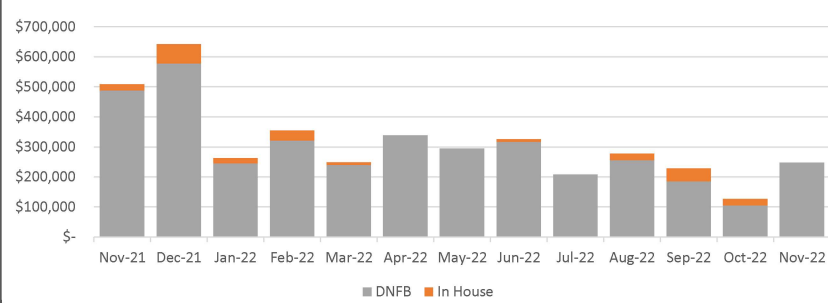
Unbilled

	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
In House	\$ 20,857	\$ 64,355	\$ 17,753	\$ 34,167	\$ 10,466	\$ -	\$ -	\$ 9,182	\$ -	\$ 22,251	\$ 43,554	\$ 22,609	\$ -	\$ 18,861
DNFB	\$ 487,338	\$ 577,901	\$ 245,224	\$ 320,765	\$ 238,954	\$ 338,650	\$ 295,441	\$ 316,709	\$ 208,502	\$ 255,911	\$ 185,499	\$ 104,807	\$ 248,431	\$ 294,164
Total Unbilled	\$ 508,195	\$ 642,256	\$ 262,978	\$ 354,932	\$ 249,420	\$ 338,650	\$ 295,441	\$ 325,891	\$ 208,502	\$ 278,162	\$ 229,053	\$ 127,416	\$ 248,431	\$ 313,025
Unbilled Days	11.1	14.3	5.5	7.1	4.8	6.9	6.1	6.9	4.3	5.6	4.5	2.5	4.4	6.5

Total Unbilled Days



Unbilled Dollars

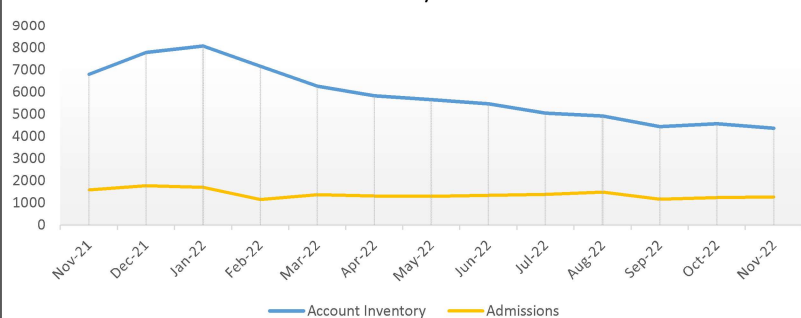


Admissions & Account Inventory

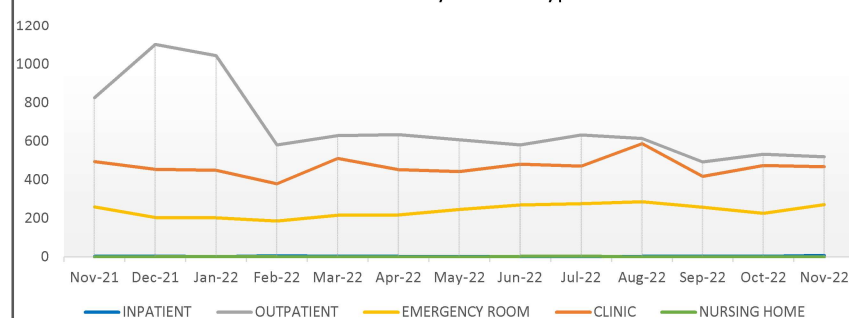
ADMISSIONS	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
INPATIENT	2	5	1	7	4	2	1	3	1	2	3	2	8	3
SWINGBED	2	3	1	4	5	5	1	1	1	2	2	4	5	3
OUTPATIENT	826	1,102	1,043	581	630	634	607	582	633	615	492	532	520	677
EMERGENCY ROOM	260	205	202	186	217	218	246	270	276	287	259	226	271	240
CLINIC	495	454	449	380	510	453	442	482	472	588	418	474	467	468
NURSING HOME	0	1	1	1	0	1	0	2	4	0	0	1	0	1
TOTAL	1,585	1,770	1,697	1,159	1,366	1,313	1,297	1,340	1,387	1,494	1,174	1,239	1,271	1392

ACCOUNT INVENTORY	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	13 Month Average
MEDICARE	869	1,543	1,294	662	578	556	561	468	362	394	388	687	498	682
MEDICAID	862	911	1,073	799	1,010	714	726	731	656	700	678	804	750	801
COMMERCIAL	1,119	1,193	1,339	1,214	1,046	964	938	1,020	997	904	909	1,006	957	1047
WORK COMP	83	80	81	82	95	95	85	71	70	57	48	60	78	76
SELF PAY	3,872	4,058	4,293	4,408	3,527	3,505	3,344	3,173	2,957	2,855	2,425	2,016	2,088	3271
TOTAL	6805	7785	8080	7165	6256	5834	5654	5463	5042	4910	4448	4573	4371	5876

Account Inventory & Admissions



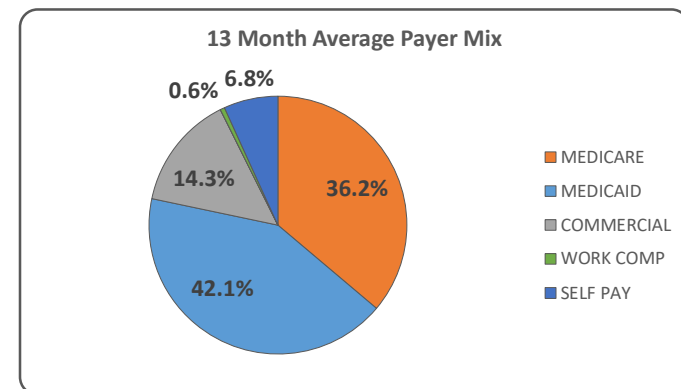
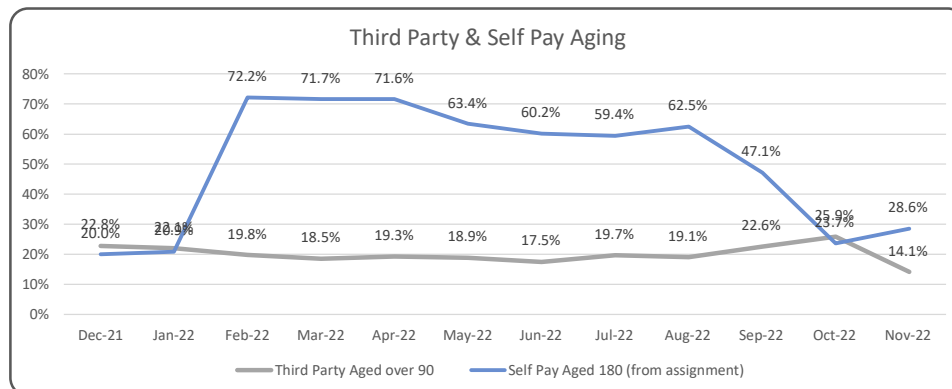
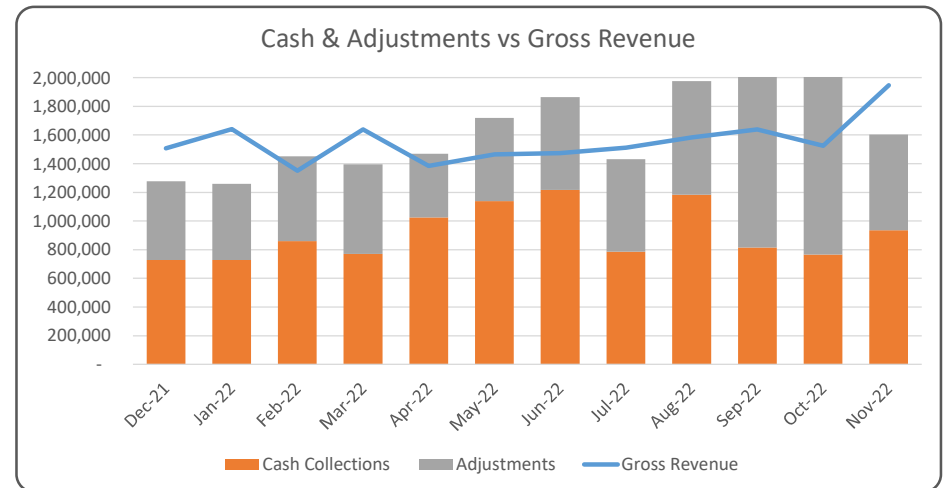
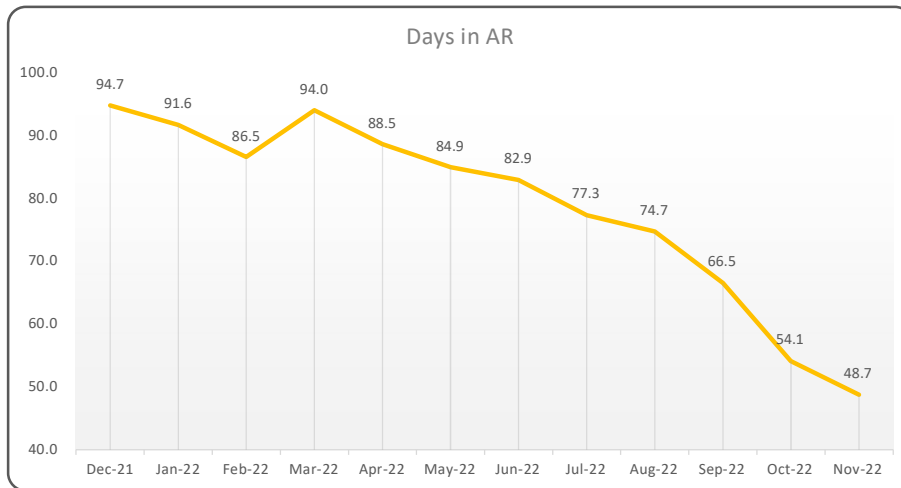
Admissions by Service Type



Southern Humboldt Community Healthcare District

Executive Dashboard

	TARGET	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22
Days in AR	45.8	94.7	91.6	86.5	94.0	88.5	84.9	82.9	77.3	74.7	66.5	54.1	48.7
Gross AR		4,258,570	4,379,072	4,322,972	4,832,867	4,350,642	4,140,558	3,936,767	3,737,262	3,708,255	3,418,601	2,790,532	2,736,117
Gross Revenue		1,508,417	1,639,879	1,350,122	1,639,234	1,384,159	1,464,711	1,474,557	1,510,151	1,582,735	1,637,530	1,525,240	1,947,165
Cash Collections		729,186	727,607	859,954	770,454	1,024,101	1,137,769	1,217,580	786,503	1,182,187	815,275	767,658	937,047
Adjustments		547,667	531,378	591,522	626,184	443,517	581,700	646,293	644,797	792,749	1,308,282	1,248,008	666,773
Collection %		57.1%	57.8%	59.2%	55.2%	69.8%	66.2%	65.3%	55.0%	59.9%	38.4%	38.1%	58.4%
Late Charges	1%	1.4%	0.3%	1.2%	0.0%	2.6%	0.6%	0.1%	1.6%	0.6%	1.1%	0.0%	0.0%
Bad Debt	3%	2.1%	0.0%	0.0%	2.2%	0.0%	1.9%	1.4%	0.8%	1.4%	31.3%	27.5%	1.1%
Charity Care	3%	0.4%	0.5%	0.2%	5.6%	6.3%	3.1%	13.5%	3.5%	5.1%	4.4%	3.6%	1.9%
Third Party Aged over 90	13%	22.8%	22.1%	19.8%	18.5%	19.3%	18.9%	17.5%	19.7%	19.1%	22.6%	25.9%	14.1%
Self Pay Aged 180 (from assignment)	25%	20.0%	20.9%	72.2%	71.7%	71.6%	63.4%	60.2%	59.4%	62.5%	47.1%	23.7%	28.6%



Southern Humboldt Community Healthcare District

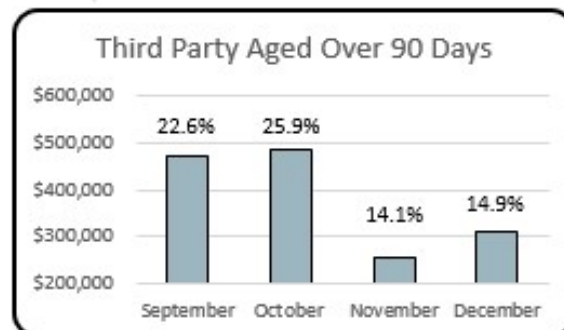
December 2022



SoHum Health

Key Items

- ➔ Cash totaled \$1.4M, 144% of net revenue
- ➔ AR increased to 54.9 days or \$3M
- ➔ Third Party aging increased \$55K, to 14.9%
- ➔ Unbilled AR decreased by 0.1 days, ending at 4.3 days



Detailed Initiatives & Obstacles

- **Overall AR:** December closed with \$3M in gross AR or 54.9 days. This is an overall increase of 6.2 days. Revenue came in at \$1.6M, a decrease of \$361K that was reported in November. Gross AR was also increased by \$281K. Third Party AR increased 5.7 days, coming in at 32.6 days. Unbilled AR decreased slightly by 0.1 days coming in at 4.3 AR days for the month of December. Unbilled AR continues to be a topic that is discussed in the bi-weekly conference calls between SHCHD and HRG. Cash collections came in significantly higher than we typically see—coming in at \$1.4K, or 144% of November's net revenue. The AR targets were updated in October 2022, based on the previous quarter's average payer mix, average days to pay and current AR. The AR goals are now set at 3 days for unbilled, 27 days for third party, and 16 days for self-pay. The total days in AR have been updated to 46 days. We are now just 8.9 days away from the new target.
- **Self Pay:** Self Pay AR saw a slight increase of 0.5 AR days. This is the first time in three months where we did not see a decrease in AR days. We are now just 1.9 days away from the new target that was set in October. In the past four months (September, October, November, and December) there has been an overall decrease of 20.4 AR days. Self Pay collections came in roughly \$19K less than what was seen in November, to \$29K. SHCHD was able to send just under \$6K to collections. It is anticipated that there will be a larger file sent to collections in the month of January. Self Pay AR has been a hurdle and focal point in recent months, and will continue to be until our new target is met and surpassed.
- **Third Party Aging:** December closed with \$312K in Third Party balances aged over 90 days, totaling 14.9%. This is an increase of \$55K or 0.8% from last month in November. Medicare increased by just \$244.00 (dollars), and increased 0.1% to 4.9%. Medi-Cal aging increased by \$55K, at 20%. Commercial aging decreased by \$4K and ended December at 17.6%. Workers Compensation also increased by \$3K, to 32.9%. Third Party aging is now 1.9% away from our goal and will continue to be an area of focus until that goal is met.

Industry Updates

Rural Health Clinic All Inclusive Rate (AIR) Payment Limit for CY2023

As authorized by section 1833(f) of the Social Security Act (the Act), Medicare Part B payment to RHCs is 80 percent of the AIR, subject to a payment limit for medically necessary medical, and qualified preventive face-to-face visits with a practitioner and a Medicare beneficiary for RHC services. For independent RHC's and provider based RHCs in a hospital with 50 or more beds, the RHC payment limit per visit for CY 2023 is \$126.00. For specified provider-based RHCs that continue to meet the qualifications in section 1833(f)(3)(B) of the Act, the payment limit per visit for CY 2023 is an amount equal to the greater of:

- The payment limit per visit beginning January 1, 2022, increased by the percentage increase in MEI applicable to primary care services furnished as of the first day of CY 2023 (that is, 3.8 percent*), or



- the RHC national statutory payment limit per visit for CY 2023 (that is, \$126 per visit).

For specified provider based RHCs that no longer meet the qualifications in section 1833(f)(3)(B) of the Act, the payment limit per visit for CY 2023 is national statutory payment limit per visit for CY 2023 (that is, \$126 per visit).

Please visit [CMS.gov R11718CP](https://www.cms.gov/R11718CP) to review the full CMS transmittal.

If you have any questions, concerns, or points you wish to discuss after reviewing the enclosed information, please feel free to contact me.

Sydni Thomas | Revenue Cycle Supervisor

Healthcare Resource Group

Office 509-703-4920 | sythomas@hrgpros.com

Southern Humboldt Community Healthcare District

MONTH END FINANCE REPORT



SoHum Health

December 2022

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FINANCE DASHBOARD

Revenue Cycle Performance	Target	July-22		August-22		September-22		October-22		November-22		December-22		
	REVENUE													
	Net Revenue		\$866,287		\$898,039		\$831,489		\$742,483		\$956,833		\$861,257	
	Gross Revenue		\$1,510,151		\$1,582,735		\$1,637,530		\$1,525,240		\$1,947,165		\$1,586,113	
	CASH													
	Cash Collections as a % of Net Revenue	100%	86%		136%		91%		92%		126%		144%	
	Cash Collections		\$786,503		\$1,182,187		\$815,275		\$767,658		\$937,047		\$1,373,812	
	ACCOUNTS RECEIVABLE													
	Net AR		\$1,416,249		\$1,422,763		\$1,329,887		\$1,076,184		\$1,085,157		\$1,433,557	
	Gross AR		\$3,737,262		\$3,708,255		\$3,418,601		\$2,790,532		\$2,736,117		\$3,016,738	
Unbilled	3	4.3		5.6		4.5		2.5		4.4		4.3		
Third Party	27	32.4		30.8		35.0		32.8		26.9		32.6		
Self Pay	16	40.5		38.3		27.0		18.8		17.4		17.9		
Total Days in AR	46	77.3		74.7		66.5		54.1		48.7		54.9		
Days in AR - Credit Balances	< 1	1.93		1.98		1.80		1.79		1.74		1.78		
UNBILLED														
In-house	< 2 Days	0.0		0.4		0.8		0.4		0.0		0.3		
DNFB	< 1 Day	4.3		5.2		3.6		2.0		4.4		4.1		
Total Unbilled	<3 Days	4.3		5.6		4.5		2.5		4.4		4.3		

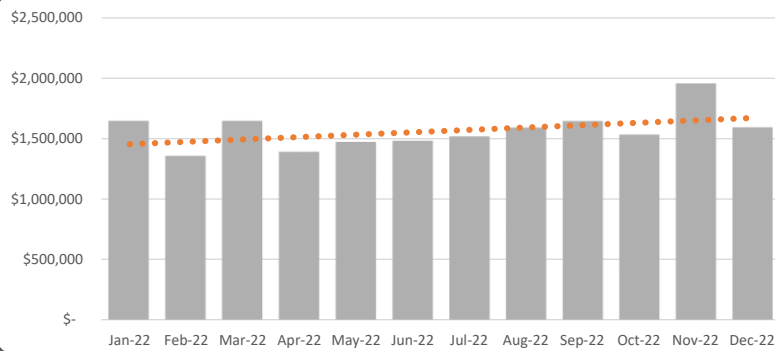
Third Party	Target	July-22		August-22		September-22		October-22		November-22		December-22		
	AGING (excluding credits)													
	Medicare Aging > 90 Days	11%	18.0%	\$ 92,227	16.5%	\$ 97,731	23.8%	\$ 187,548	30.3%	\$ 217,965	4.8%	\$ 33,877	4.9%	\$ 34,121
	Medicaid Aging > 90 Days	12%	18.0%	\$ 165,977	18.6%	\$ 171,806	18.4%	\$ 178,375	21.2%	\$ 177,556	21.0%	\$ 155,056	20.0%	\$ 210,268
	Commercial Aging > 90 Days	20%	22.3%	\$ 81,128	21.5%	\$ 69,362	29.9%	\$ 91,726	27.4%	\$ 80,217	17.4%	\$ 57,667	17.6%	\$ 54,079
	Work Comp Aging > 90 Days	35%	57.8%	\$ 22,197	57.4%	\$ 17,596	61.9%	\$ 12,949	37.6%	\$ 9,393	26.9%	\$ 10,592	32.9%	\$ 13,486
	Total Third Party Aging > 90 Days	13%	19.7%	\$ 361,528	19.1%	\$ 356,496	22.6%	\$ 470,598	25.9%	\$ 485,130	14.1%	\$ 257,193	14.9%	\$ 311,954
	CLAIM SUBMISSION EFFICIENCY													
	Claims Submission		1,486	\$ 1,682,882	1,380	\$ 2,222,145	1,350	\$ 1,789,190	1,934	\$ 1,847,952	1,974	\$ 2,012,812	1,847	\$ 2,232,303
	Clean Claims	85%	83%		81%		80%		82%		81%		77%	
Denial Percent	5%	4%		4%		3%		7%		7%		5%		
Total Denial Rate	Count Amt	87	\$ 75,394	107	\$ 63,681	83	\$ 60,855	189	\$ 117,448	168	\$ 133,529	156	\$ 108,174	
Late Charges	Count Amt	66	\$ 24,528	42	\$ 9,335	99	\$ 18,532	16	\$ 230	10	\$ 94	49	\$ 438	
Communication Log Backlog		50	\$ 70,186	79	\$ 58,426	44	\$ 50,450	41	\$ 69,888	12	\$ 26,345	49	\$ 85,257	

Self Pay	Target	July-22		August-22		September-22		October-22		November-22		December-22		
	INVENTORY & QUALITY													
	Total Inventory		2,957	\$ 1,959,428	2,855	\$ 1,899,559	2,425	\$ 1,388,640	2,016	\$ 970,309	2,088	\$ 974,408	2,136	\$ 986,852
	New		317	\$ 93,596	374	\$ 122,268	297	\$ 146,884	338	\$ 134,608	383	\$ 113,046	321	\$ 124,494
	Resolved		524	\$ 223,952	447	\$ 173,344	707	\$ 622,665	762	\$ 512,299	276	\$ 67,863	253	\$ 91,261
	Aged >180 days from Assignment	< 25%	59.4%	\$ 1,164,657	62.5%	\$ 1,187,446	47.1%	\$ 654,076	23.7%	\$ 229,604	28.6%	\$ 278,517	35.4%	\$ 348,985
	Total Payment Plans over 120 days		\$24,661		\$39,557		\$25,127		\$23,960		\$15,425		\$21,273	
	Average Speed to Answer	< 60 seconds	145		32		48		135		124		211	
	STATEMENTS & LETTERS													
	Statements & Letters		1,850		1,492		970		518		697		648	
Charity Care Applications In Process		7	\$ 12,385	29	\$ 32,537	37	\$ 46,793	15	\$ 10,652	27	\$ 27,564	0	\$ -	
Inbound and Outbound Calls	In Out	184	310	284	847	269	461	158	185	147	348	24	120	
WRITE OFFS														
Bad Debt as a % of Gross Revenue	< 2%	0.8%	\$ 11,557	1.4%	\$ 21,643	31.3%	\$ 512,826	27.5%	\$ 419,473	1.1%	\$ 22,287	0.4%	\$ 5,920	
Charity as a % of Gross Revenue	< 2%	3.5%	\$ 53,600	5.1%	\$ 81,379	4.4%	\$ 72,800	3.6%	\$ 54,563	1.9%	\$ 36,963	2.1%	\$ 33,516	

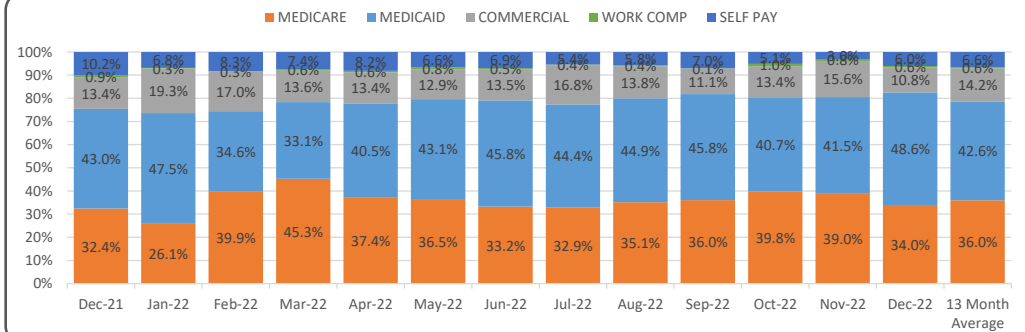
GROSS REVENUE

PAYER	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
MEDICARE	\$ 489,231	\$ 427,748	\$ 538,639	\$ 742,459	\$ 517,108	\$ 535,226	\$ 490,275	\$ 497,277	\$ 555,868	\$ 590,200	\$ 606,856	\$ 760,302	\$ 539,320	\$ 560,808
MEDICAID	\$ 649,245	\$ 779,456	\$ 466,921	\$ 542,632	\$ 559,974	\$ 631,339	\$ 676,074	\$ 670,704	\$ 710,829	\$ 749,538	\$ 620,393	\$ 808,367	\$ 770,467	\$ 664,303
COMMERCIAL	\$ 202,524	\$ 316,007	\$ 229,347	\$ 222,294	\$ 185,153	\$ 188,623	\$ 199,337	\$ 254,416	\$ 218,738	\$ 181,491	\$ 204,841	\$ 304,163	\$ 170,862	\$ 221,369
WORK COMP	\$ 14,240	\$ 4,843	\$ 3,414	\$ 10,258	\$ 8,879	\$ 12,311	\$ 6,889	\$ 6,454	\$ 6,147	\$ 1,698	\$ 14,805	\$ 15,345	\$ 9,587	\$ 8,836
SELF PAY	\$ 153,177	\$ 111,825	\$ 111,801	\$ 121,591	\$ 113,045	\$ 97,212	\$ 101,982	\$ 81,299	\$ 91,154	\$ 114,603	\$ 78,345	\$ 58,989	\$ 95,876	\$ 102,377
TOTAL	\$ 1,508,417	\$ 1,639,879	\$ 1,350,122	\$ 1,639,234	\$ 1,384,159	\$ 1,464,711	\$ 1,474,557	\$ 1,510,151	\$ 1,582,735	\$ 1,637,530	\$ 1,525,240	\$ 1,947,165	\$ 1,586,113	\$ 1,557,693
AVERAGE DAILY REVENUE	\$ 44,976	\$ 47,808	\$ 49,982	\$ 51,436	\$ 49,141	\$ 48,784	\$ 47,510	\$ 48,363	\$ 49,646	\$ 51,418	\$ 51,582	\$ 56,153	\$ 54,984	\$ 50,137

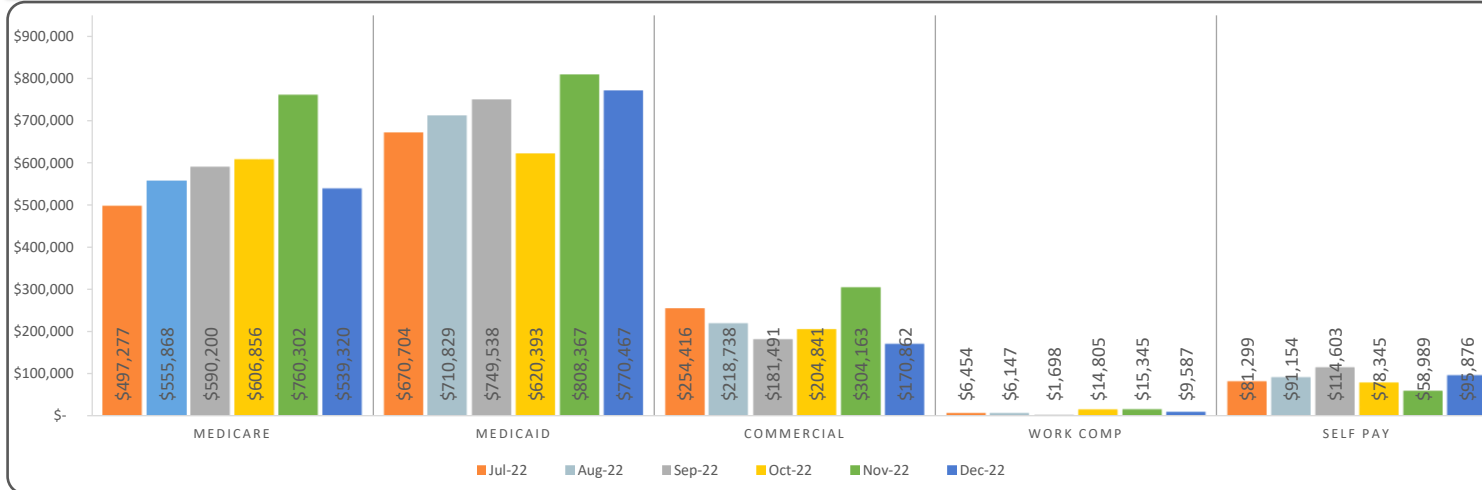
Gross Revenue



Payer Mix



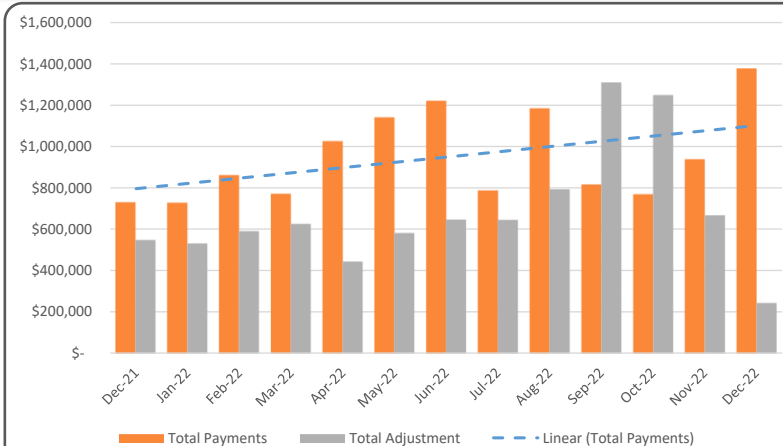
Revenue Trending By Payer



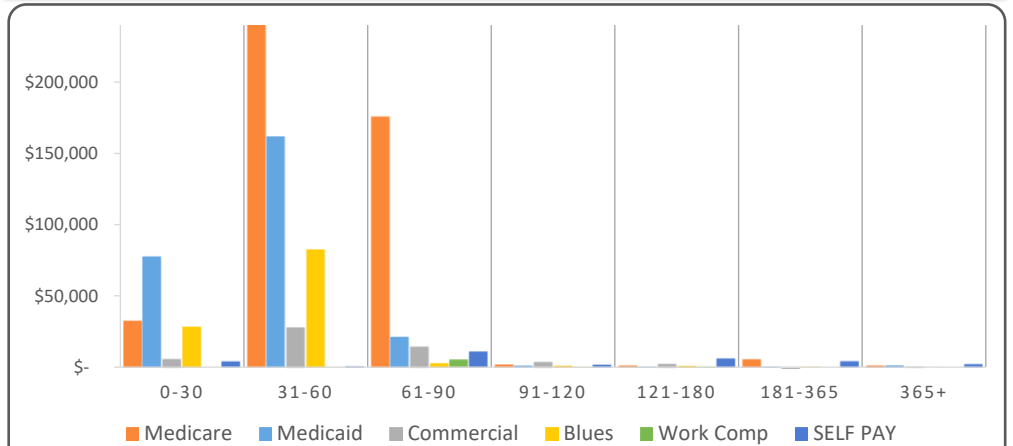
CASH DETAIL

PAYER	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
MEDICARE														
Payments	\$ 382,225	\$ 353,842	\$ 398,314	\$ 450,962	\$ 491,736	\$ 653,772	\$ 743,061	\$ 450,340	\$ 268,672	\$ 272,770	\$ 313,604	\$ 441,248	\$ 904,435	\$ 471,152
Adjustments	\$ 97,705	\$ 66,441	\$ 65,484	\$ 85,982	\$ (48,508)	\$ (48,202)	\$ (155,707)	\$ 20,576	\$ 186,886	\$ 153,735	\$ 163,209	\$ 59,652	\$ (305,051)	\$ 26,323
Collection %	80%	84%	86%	84%	111%	108%	127%	96%	59%	64%	66%	88%	151%	92%
MEDICAID														
Payments	\$ 200,547	\$ 212,315	\$ 275,251	\$ 131,928	\$ 327,277	\$ 306,596	\$ 243,359	\$ 137,465	\$ 623,479	\$ 319,979	\$ 247,066	\$ 308,165	\$ 264,924	\$ 276,796
Adjustments	\$ 338,117	\$ 396,591	\$ 445,733	\$ 311,968	\$ 296,009	\$ 471,305	\$ 476,678	\$ 288,197	\$ 355,444	\$ 456,542	\$ 502,029	\$ 451,692	\$ 433,745	\$ 401,850
Collection %	37%	35%	38%	30%	53%	39%	34%	32%	64%	41%	33%	41%	38%	40%
COMMERCIAL														
Payments	\$ 32,890	\$ 42,329	\$ 45,115	\$ 55,397	\$ 94,255	\$ 35,661	\$ 49,987	\$ 78,377	\$ 90,192	\$ 83,210	\$ 61,199	\$ 61,572	\$ 52,160	\$ 60,180
Adjustments	\$ 11,202	\$ 12,751	\$ 9,930	\$ 27,215	\$ 34,954	\$ 19,183	\$ 15,330	\$ 67,108	\$ 37,478	\$ 26,028	\$ 33,117	\$ 38,841	\$ 16,336	\$ 26,883
Collection %	75%	77%	82%	67%	73%	65%	77%	54%	71%	76%	65%	61%	76%	71%
BLUES														
Payments	\$ 88,547	\$ 95,349	\$ 107,252	\$ 95,023	\$ 66,073	\$ 86,067	\$ 125,891	\$ 74,430	\$ 127,658	\$ 75,087	\$ 95,374	\$ 76,431	\$ 116,673	\$ 94,604
Adjustments	\$ 35,632	\$ 34,181	\$ 58,967	\$ 39,602	\$ 35,755	\$ 42,946	\$ 57,868	\$ 40,415	\$ 54,789	\$ 40,371	\$ 41,878	\$ 42,420	\$ 44,446	\$ 43,790
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	70%	65%	69%	64%	72%	68%
WORK COMP														
Payments	\$ 5,181	\$ 4,469	\$ 1,631	\$ 7,429	\$ 1,482	\$ 9,756	\$ 7,723	\$ 6,841	\$ 6,504	\$ 6,931	\$ 6,447	\$ 1,565	\$ 5,615	\$ 5,506
Adjustments	\$ 3,131	\$ 1,731	\$ 1,688	\$ 3,695	\$ 1,463	\$ 4,651	\$ 5,630	\$ 2,719	\$ 4,325	\$ 2,288	\$ 3,708	\$ 879	\$ 2,189	\$ 2,930
Collection %	62%	72%	49%	67%	50%	68%	58%	72%	60%	75%	63%	64%	72%	64%
SELF PAY														
Payments	\$ 17,085	\$ 18,553	\$ 29,302	\$ 29,539	\$ 42,539	\$ 45,773	\$ 47,380	\$ 38,993	\$ 65,640	\$ 57,009	\$ 43,947	\$ 48,022	\$ 29,312	\$ 39,469
Bad Debt Recoveries	\$ 2,711	\$ 751	\$ 3,090	\$ 174	\$ 739	\$ 144	\$ 179	\$ 57	\$ 44	\$ 288	\$ 21	\$ 44	\$ 694	\$ 687
Adjustments	\$ 23,588	\$ 12,037	\$ 7,658	\$ 29,539	\$ 36,623	\$ 18,153	\$ 26,050	\$ 160,625	\$ 50,805	\$ 43,691	\$ 30,031	\$ 14,039	\$ 13,402	\$ 35,865
Charity Care	\$ 6,325	\$ 7,646	\$ 2,062	\$ 92,241	\$ 87,222	\$ 45,909	\$ 199,419	\$ 53,600	\$ 81,379	\$ 72,800	\$ 54,563	\$ 36,963	\$ 33,516	\$ 59,511
Bad Debt	\$ 31,967	\$ -	\$ -	\$ 35,941	\$ -	\$ 27,754	\$ 21,026	\$ 11,557	\$ 21,643	\$ 512,826	\$ 419,473	\$ 22,287	\$ 5,920	\$ 85,415
Total SP Adjustments	\$ 61,879	\$ 19,682	\$ 9,721	\$ 157,722	\$ 123,845	\$ 91,816	\$ 246,494	\$ 225,781	\$ 153,827	\$ 629,317	\$ 504,067	\$ 73,289	\$ 52,838	\$ 180,791
Collection %	22%	49%	75%	16%	26%	33%	16%	15%	30%	8%	8%	40%	36%	29%
TOTAL														
Total Payments	\$ 729,186	\$ 727,607	\$ 859,954	\$ 770,454	\$ 1,024,101	\$ 1,137,769	\$ 1,217,580	\$ 786,503	\$ 1,182,187	\$ 815,275	\$ 767,658	\$ 937,047	\$ 1,373,812	\$ 948,395
Total Adjustment	\$ 547,667	\$ 531,378	\$ 591,522	\$ 626,184	\$ 443,517	\$ 581,700	\$ 646,293	\$ 644,797	\$ 792,749	\$ 1,308,282	\$ 1,248,008	\$ 666,773	\$ 244,503	\$ 501,777
Total Collection %	57%	58%	59%	55%	70%	66%	65%	55%	60%	38%	38%	58%	85%	59%

Cash & Adjustment Trending

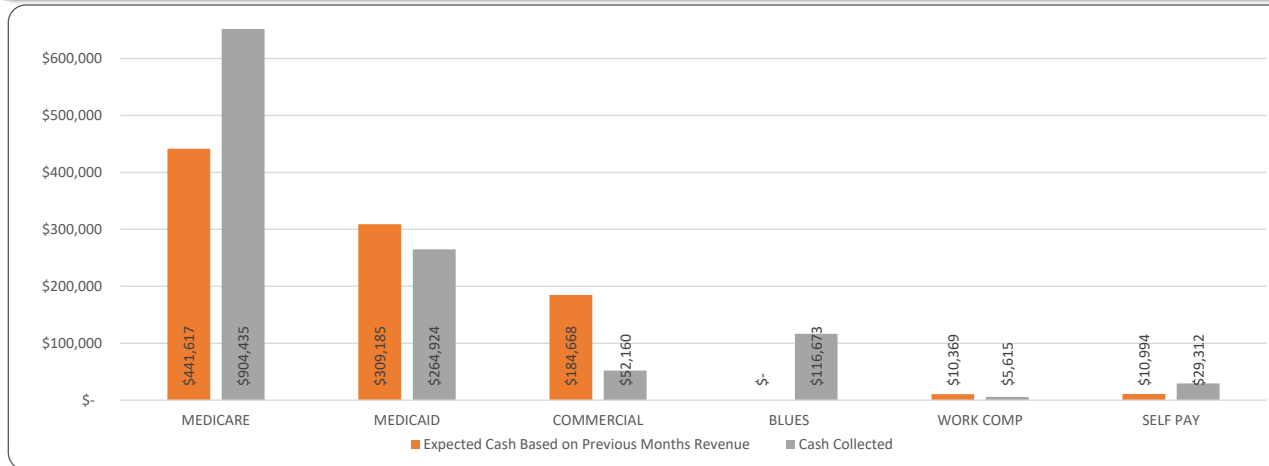


Cash Collections by Discharge Date

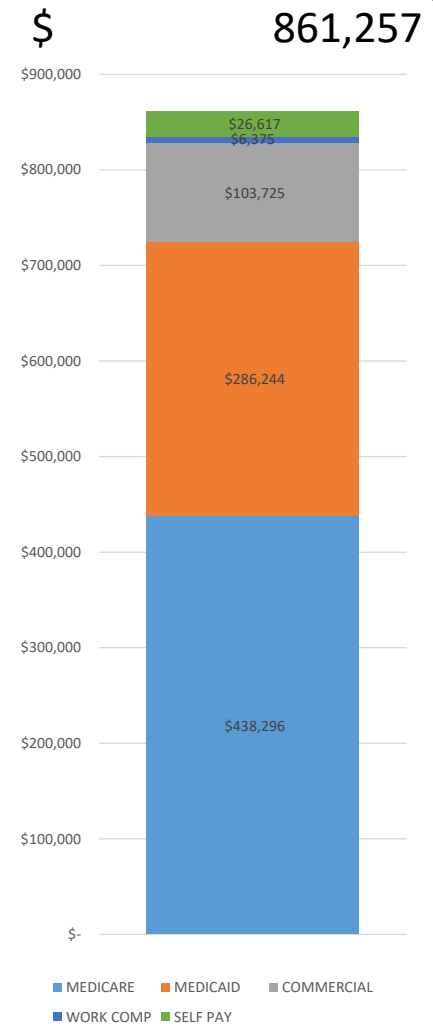


CASH FORECASTING

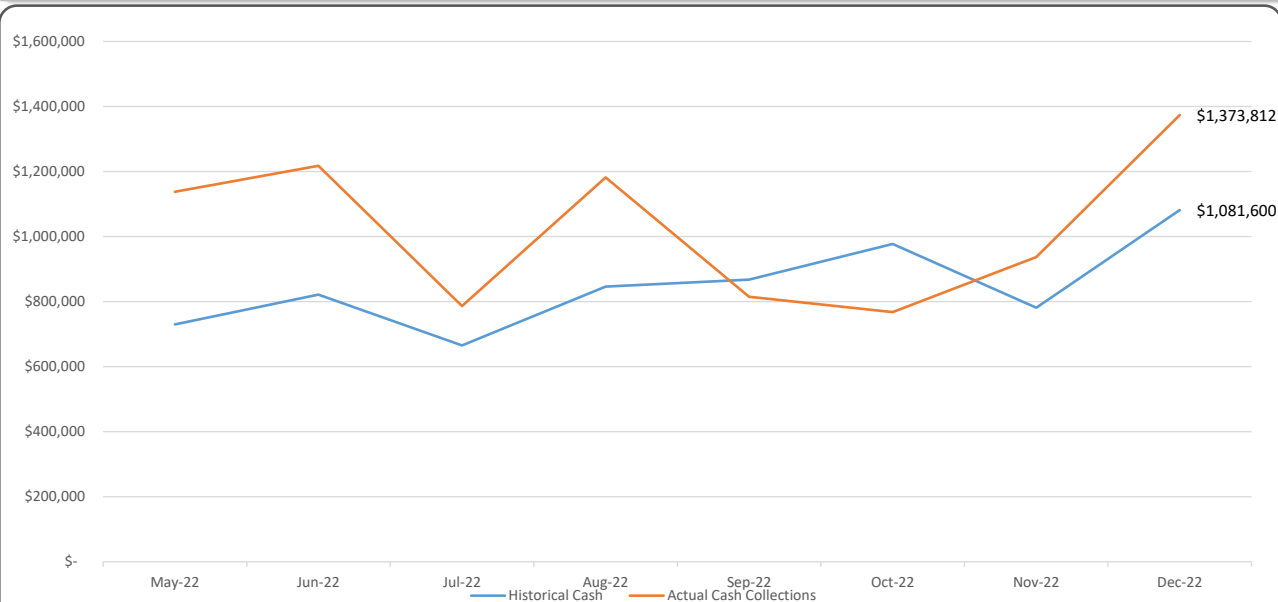
Expected Last Month vs Cash Collected (Based on Previous Months Revenue)



Cash Expected Next Month
(Based on this Months Revenue)



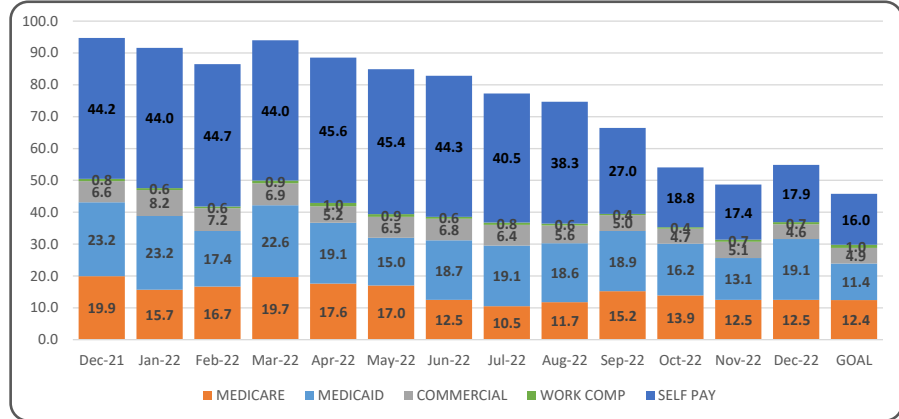
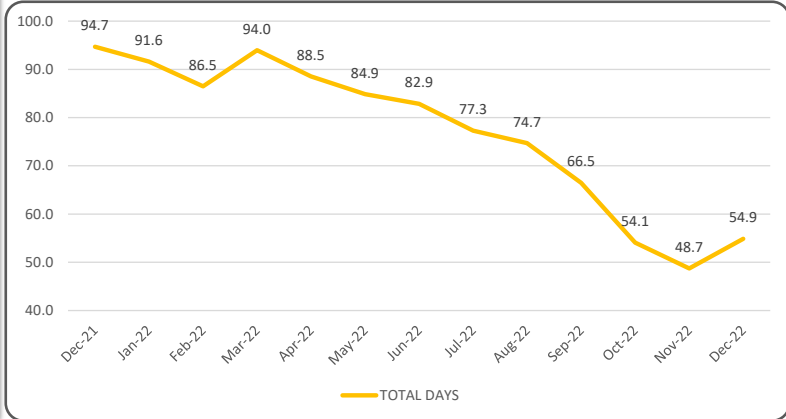
Actual Cash Based on Historical Collections



ACCOUNTS RECEIVABLE

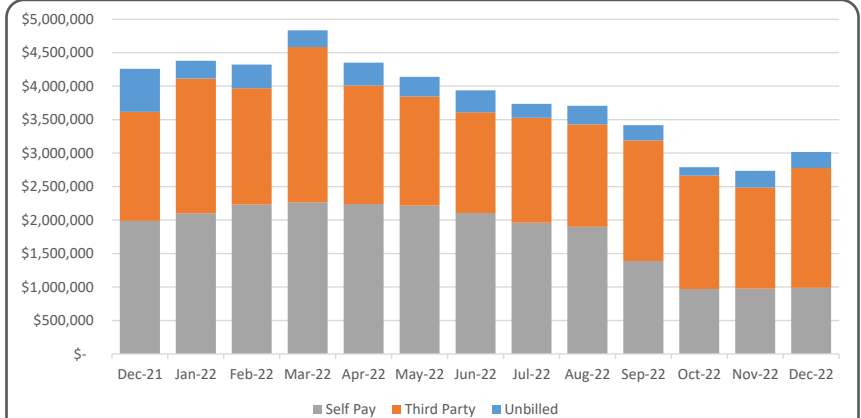
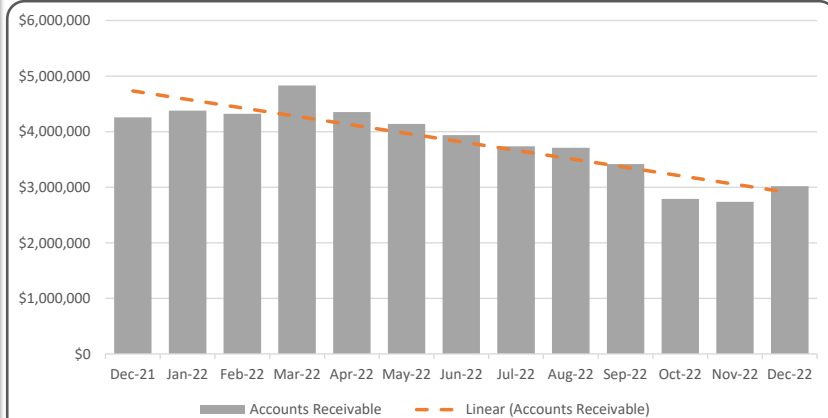
AR Days

PAYER	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
MEDICARE	19.9	15.7	16.7	19.7	17.6	17.0	12.5	10.5	11.7	15.2	13.9	12.5	12.5	15.0
MEDICAID	23.2	23.2	17.4	22.6	19.1	15.0	18.7	19.1	18.6	18.9	16.2	13.1	19.1	18.8
COMMERCIAL	6.6	8.2	7.2	6.9	5.2	6.5	6.8	6.4	5.6	5.0	4.7	5.1	4.6	6.1
WORK COMP	0.8	0.6	0.6	0.9	1.0	0.9	0.6	0.8	0.6	0.4	0.4	0.7	0.7	0.7
SELF PAY	44.2	44.0	44.7	44.0	45.6	45.4	44.3	40.5	38.3	27.0	18.8	17.4	17.9	36.3
TOTAL DAYS	94.7	91.6	86.5	94.0	88.5	84.9	82.9	77.3	74.7	66.5	54.1	48.7	54.9	76.9



AR Balance

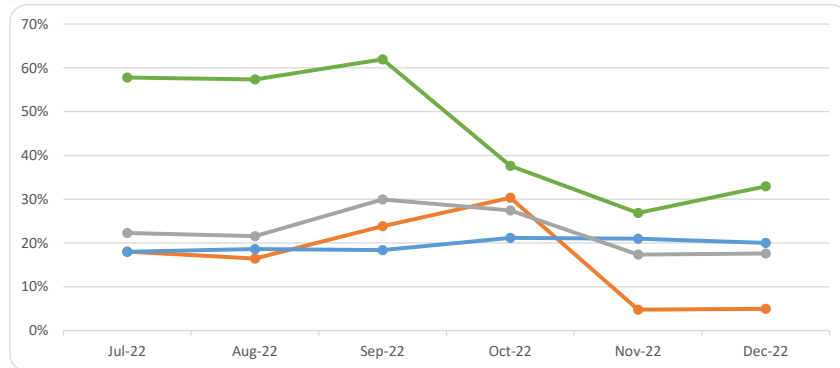
PAYER	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
MEDICARE	\$ 895,860	\$ 748,436	\$ 834,221	\$ 1,011,373	\$ 864,590	\$ 828,105	\$ 593,780	\$ 507,839	\$ 582,895	\$ 783,406	\$ 715,189	\$ 702,322	\$ 685,997	\$ 750,309
MEDICAID	\$ 1,043,932	\$ 1,106,825	\$ 870,378	\$ 1,159,997	\$ 939,475	\$ 733,511	\$ 888,101	\$ 921,687	\$ 921,244	\$ 969,381	\$ 837,689	\$ 737,438	\$ 1,050,271	\$ 936,918
COMMERCIAL	\$ 297,214	\$ 390,942	\$ 357,842	\$ 352,803	\$ 255,074	\$ 319,138	\$ 321,984	\$ 311,717	\$ 275,712	\$ 258,102	\$ 244,212	\$ 284,569	\$ 254,521	\$ 301,833
WORK COMP	\$ 34,458	\$ 29,721	\$ 28,217	\$ 44,031	\$ 50,949	\$ 27,858	\$ 36,591	\$ 28,844	\$ 19,071	\$ 23,134	\$ 37,379	\$ 39,097	\$ 39,097	\$ 34,020
SELF PAY	\$ 1,987,106	\$ 2,103,148	\$ 2,232,314	\$ 2,264,662	\$ 2,240,554	\$ 2,216,895	\$ 2,105,043	\$ 1,959,428	\$ 1,899,559	\$ 1,388,640	\$ 970,309	\$ 974,408	\$ 986,852	\$ 1,794,532
TOTAL	\$ 4,258,570	\$ 4,379,072	\$ 4,322,972	\$ 4,832,867	\$ 4,350,642	\$ 4,140,558	\$ 3,936,767	\$ 3,737,262	\$ 3,708,255	\$ 3,418,601	\$ 2,790,532	\$ 2,736,117	\$ 3,016,738	\$ 3,817,612



ACCOUNTS RECEIVABLE AGING

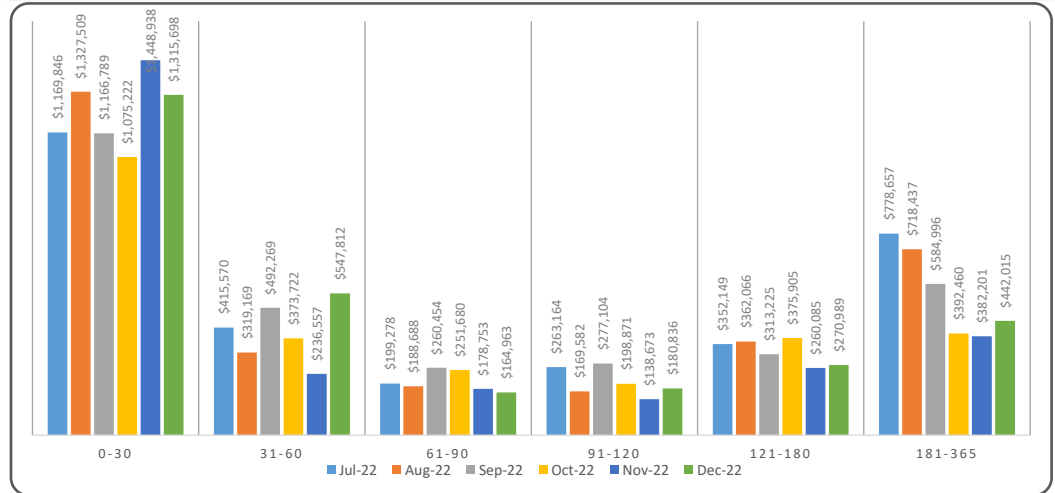
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
MEDICARE																
Non-Credit	294	\$ 482,985	76	\$ 138,863	40	\$ 34,023	11	\$ 6,530	7	\$ 1,112	14	\$ 15,756	7	\$ 10,723	449	\$ 689,991
Credit	0	\$ -	1	\$ (208)	1	\$ (134)	0	\$ -	0	\$ -	0	\$ -	2	\$ (3,652)	4	\$ (3,994)
TOTAL	294	\$ 482,985	77	\$ 138,655	41	\$ 33,888	11	\$ 6,530	7	\$ 1,112	14	\$ 15,756	9	\$ 7,071	453	\$ 685,997
MEDICAID																
Non-Credit	347	\$ 610,779	183	\$ 207,540	56	\$ 22,497	62	\$ 54,949	82	\$ 55,185	71	\$ 83,270	28	\$ 16,863	829	\$ 1,051,084
Credit	1	\$ (185)	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	10	\$ (628)	11	\$ (813)
TOTAL	348	\$ 610,594	183	\$ 207,540	56	\$ 22,497	62	\$ 54,949	82	\$ 55,185	71	\$ 83,270	38	\$ 16,235	840	\$ 1,050,271
COMMERCIAL																
Non-Credit	212	\$ 113,340	126	\$ 109,610	67	\$ 30,134	28	\$ 10,105	32	\$ 6,941	49	\$ 20,339	29	\$ 16,694	543	\$ 307,163
Credit	14	\$ (617)	0	\$ -	3	\$ (283)	3	\$ (558)	5	\$ (1,094)	34	\$ (12,234)	310	\$ (37,857)	369	\$ (52,643)
TOTAL	226	\$ 112,722	126	\$ 109,610	70	\$ 29,851	31	\$ 9,547	37	\$ 5,846	83	\$ 8,105	339	\$ (21,162)	912	\$ 254,521
WORK COMP																
Non-Credit	15	\$ 10,191	16	\$ 9,737	9	\$ 7,516	4	\$ 965	11	\$ 3,756	6	\$ 7,952	3	\$ 813	64	\$ 40,930
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	2	\$ (328)	7	\$ (1,505)	9	\$ (1,833)
TOTAL	15	\$ 10,191	16	\$ 9,737	9	\$ 7,516	4	\$ 965	11	\$ 3,756	8	\$ 7,624	10	\$ (692)	73	\$ 39,097
SELF PAY																
Non-Credit	146	\$ 100,130	191	\$ 82,572	163	\$ 72,438	174	\$ 109,251	383	\$ 206,427	519	\$ 333,238	236	\$ 121,648	1812	\$ 1,025,704
Credit	10	\$ (924)	4	\$ (302)	4	\$ (1,228)	2	\$ (407)	16	\$ (1,337)	44	\$ (5,976)	244	\$ (28,677)	324	\$ (38,852)
TOTAL	156	\$ 99,207	195	\$ 82,270	167	\$ 71,210	176	\$ 108,843	399	\$ 205,089	563	\$ 327,262	480	\$ 92,972	2136	\$ 986,852
ACCOUNTS RECEIVABLE																
Non-Credit	1014	\$ 1,317,424	592	\$ 548,322	335	\$ 166,608	279	\$ 181,801	515	\$ 273,421	659	\$ 460,553	303	\$ 166,742	3697	\$ 3,114,873
Credit	25	\$ (1,726)	5	\$ (510)	8	\$ (1,645)	5	\$ (965)	21	\$ (2,432)	80	\$ (18,538)	573	\$ (72,319)	717	\$ (98,135)
GRAND TOTAL	1039	\$ 1,315,698	597	\$ 547,812	343	\$ 164,963	284	\$ 180,836	536	\$ 270,989	739	\$ 442,015	876	\$ 94,423	4414	\$ 3,016,738

Aged Over 90 Days Trending (excluding Credits)



	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22
Medicare	18.0%	16.5%	23.8%	30.3%	4.8%	4.9%
Medicaid	18.0%	18.6%	18.4%	21.2%	21.0%	20.0%
Commercial	22.3%	21.5%	29.9%	27.4%	17.4%	17.6%
Work Comp	57.8%	57.4%	61.9%	37.6%	26.9%	32.9%

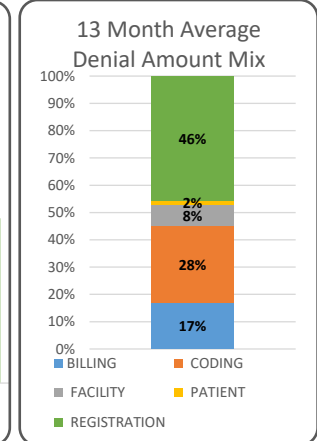
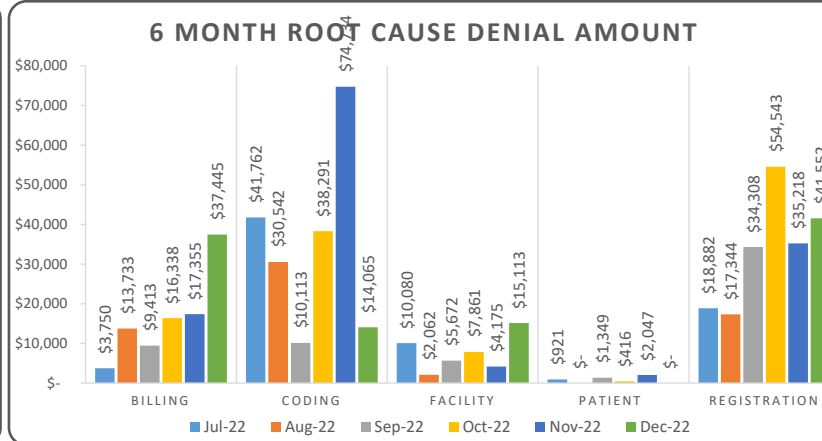
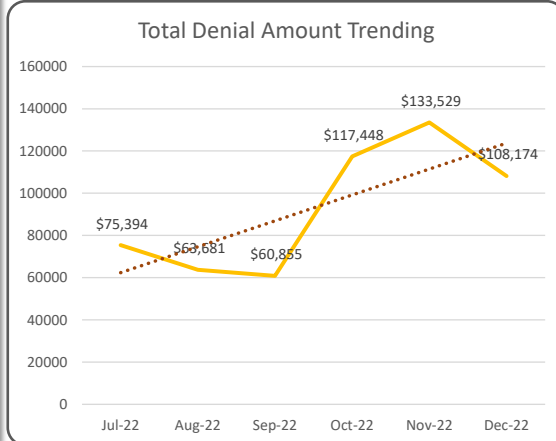
6 Month Aging



DENIAL MANAGEMENT

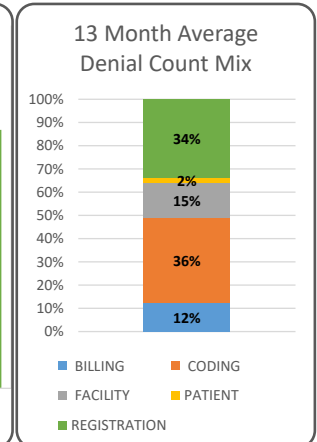
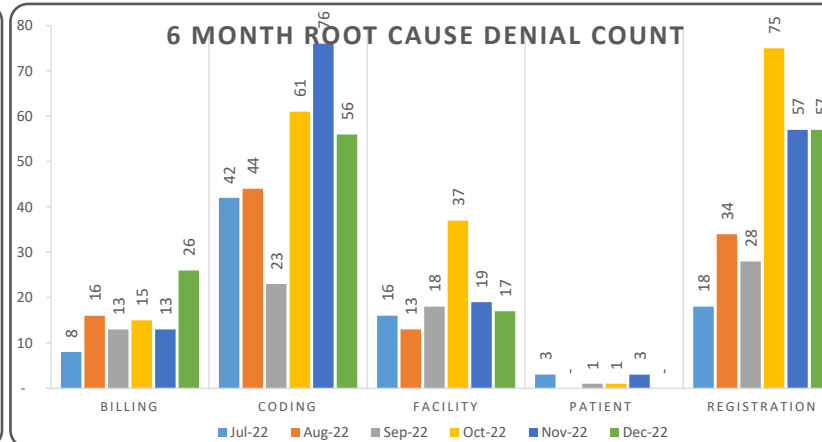
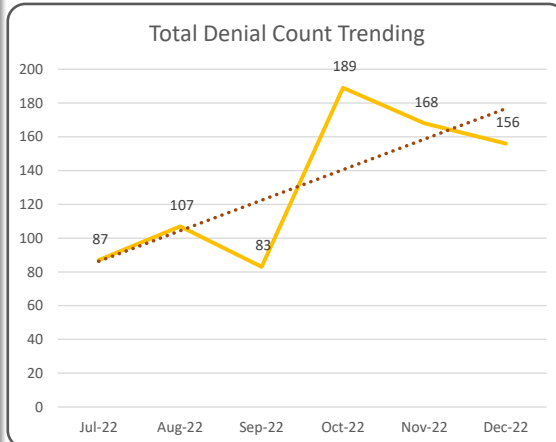
Denial Amount

AMOUNT	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
BILLING	\$ 1,101	\$ 25,646	\$ 23,601	\$ 8,260	\$ 5,104	\$ 17,472	\$ 15,356	\$ 3,750	\$ 13,733	\$ 9,413	\$ 16,338	\$ 17,355	\$ 37,445	\$ 14,967
CODING	\$ 8,452	\$ 14,335	\$ 11,494	\$ 9,388	\$ 17,413	\$ 31,262	\$ 22,728	\$ 41,762	\$ 30,542	\$ 10,113	\$ 38,291	\$ 74,734	\$ 14,065	\$ 24,967
FACILITY	\$ 1,136	\$ 6,063	\$ 10,921	\$ 6,806	\$ 14,777	\$ 4,172	\$ 1,283	\$ 10,080	\$ 2,062	\$ 5,672	\$ 7,861	\$ 4,175	\$ 15,113	\$ 6,932
PATIENT	\$ 427	\$ 2,818	\$ 5,884	\$ -	\$ 553	\$ 1,303	\$ 1,673	\$ 921	\$ -	\$ 1,349	\$ 416	\$ 2,047	\$ -	\$ 1,338
REGISTRATION	\$ 53,474	\$ 65,613	\$ 26,347	\$ 25,983	\$ 61,130	\$ 58,259	\$ 31,619	\$ 18,882	\$ 17,344	\$ 34,308	\$ 54,543	\$ 35,218	\$ 41,552	\$ 40,329
TOTAL	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 88,533



Denial Count

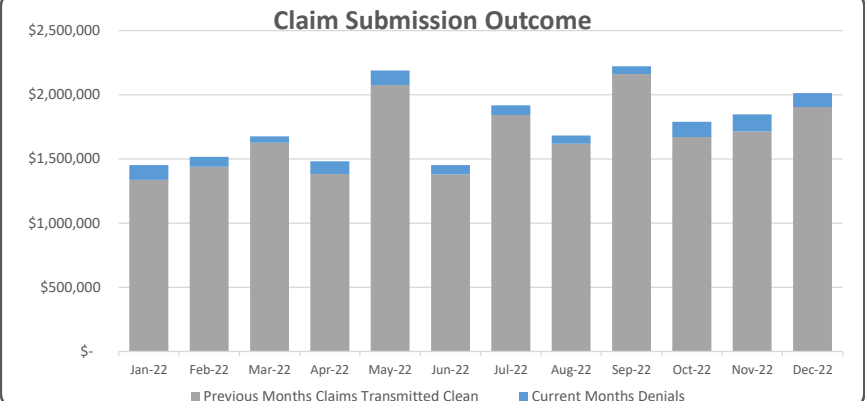
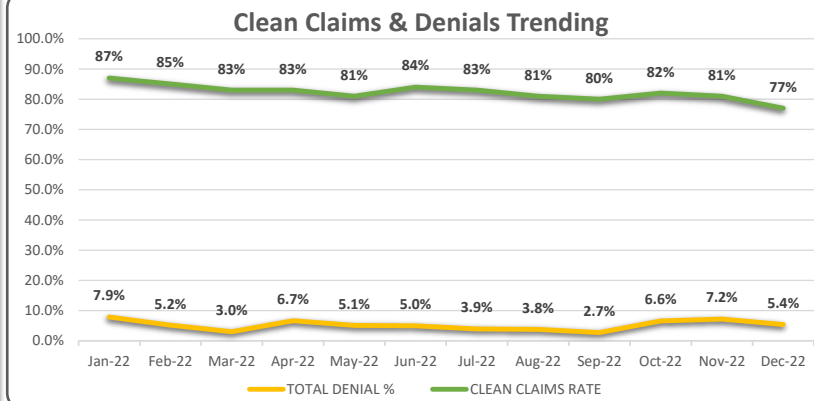
COUNT	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
BILLING	7	18	11	11	15	13	16	8	16	13	15	13	26	14
CODING	22	31	28	28	43	43	41	42	44	23	61	76	56	41
FACILITY	5	20	16	17	29	13	6	16	13	18	37	19	17	17
PATIENT	1	9	6	-	3	2	1	3	-	1	1	3	-	2
REGISTRATION	26	28	24	23	46	49	35	18	34	28	75	57	57	38
TOTAL	61	106	85	79	136	120	99	87	107	83	189	168	156	114



CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

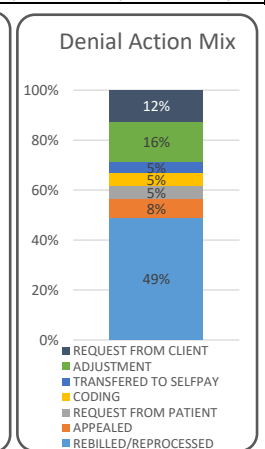
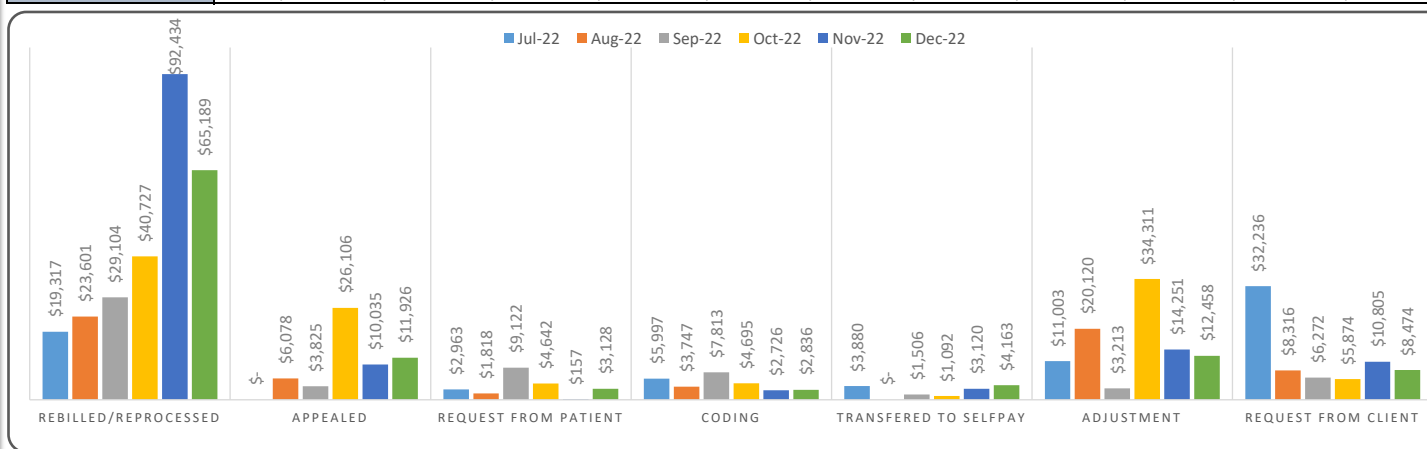
Denial & Clean Claim Trending

	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
DENIAL AMOUNT	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 88,533
PREVIOUS MONTH'S TRANSMITTED CLAIMS	\$ 1,198,525	\$ 1,451,836	\$ 1,516,636	\$ 1,676,470	\$ 1,481,392	\$ 2,189,220	\$ 1,451,713	\$ 1,918,330	\$ 1,682,882	\$ 2,222,145	\$ 1,789,190	\$ 1,847,952	\$ 2,012,812	\$ 1,726,085
TOTAL DENIAL %	5.4%	7.9%	5.2%	3.0%	6.7%	5.1%	5.0%	3.9%	3.8%	2.7%	6.6%	7.2%	5.4%	5.2%
CLEAN CLAIMS RATE	80%	87%	85%	83%	83%	81%	84%	83%	81%	80%	82%	81%	77%	82%



Action Taken on Denials

DENIAL ACTION	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
REBILLED/REPROCESSED	\$ 52,815	\$ 75,335	\$ 47,694	\$ 22,109	\$ 39,285	\$ 32,702	\$ 23,707	\$ 19,317	\$ 23,601	\$ 29,104	\$ 40,727	\$ 92,434	\$ 65,189	\$ 43,386
APPEALED	\$ 2,706	\$ 7,000	\$ 33	\$ 4,633	\$ 2,540	\$ 8,584	\$ 3,442	\$ -	\$ 6,078	\$ 3,825	\$ 26,106	\$ 10,035	\$ 11,926	\$ 6,685
REQUEST FROM PATIENT	\$ 939	\$ 3,802	\$ 14,761	\$ -	\$ 5,482	\$ 4,956	\$ 8,833	\$ 2,963	\$ 1,818	\$ 9,122	\$ 4,642	\$ 157	\$ 3,128	\$ 4,662
CODING	\$ 109	\$ 2,332	\$ 3,148	\$ 2,615	\$ 4,052	\$ 16,472	\$ 1,470	\$ 5,997	\$ 3,747	\$ 7,813	\$ 4,695	\$ 2,726	\$ 2,836	\$ 4,463
TRANSFERRED TO SELFPAY	\$ 509	\$ 3,184	\$ 1,775	\$ 2,978	\$ 6,985	\$ 17,507	\$ 7,141	\$ 3,880	\$ -	\$ 1,506	\$ 1,092	\$ 3,120	\$ 4,163	\$ 4,142
ADJUSTMENT	\$ 6,476	\$ 10,909	\$ 9,913	\$ 14,337	\$ 6,842	\$ 16,510	\$ 24,350	\$ 11,003	\$ 20,120	\$ 3,213	\$ 34,311	\$ 14,251	\$ 12,458	\$ 14,207
REQUEST FROM CLIENT	\$ 1,034	\$ 12,220	\$ 922	\$ 3,765	\$ 33,792	\$ 15,736	\$ 3,715	\$ 32,236	\$ 8,316	\$ 6,272	\$ 5,874	\$ 10,805	\$ 8,474	\$ 11,012
TOTAL	\$ 64,589	\$ 114,782	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 60,855	\$ 117,448	\$ 133,529	\$ 108,174	\$ 88,557

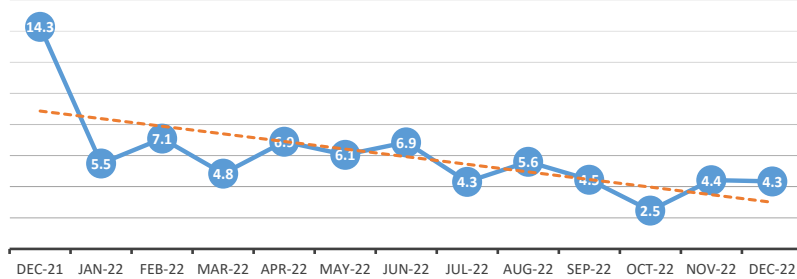


UNBILLED & INVENTORY

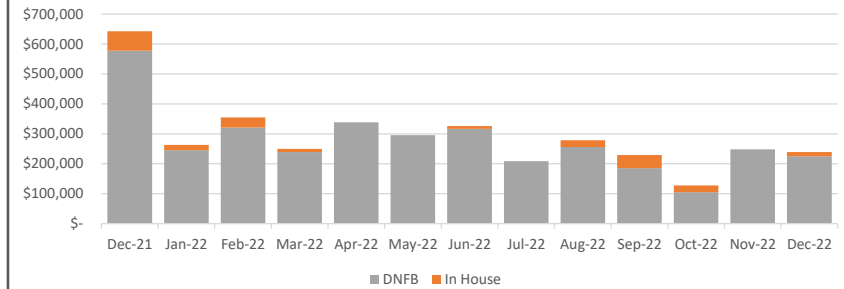
Unbilled

	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
In House	\$ 64,355	\$ 17,753	\$ 34,167	\$ 10,466	\$ -	\$ -	\$ 9,182	\$ -	\$ 22,251	\$ 43,554	\$ 22,609	\$ -	\$ 13,804	\$ 18,319
DNFB	\$ 577,901	\$ 245,224	\$ 320,765	\$ 238,954	\$ 338,650	\$ 295,441	\$ 316,709	\$ 208,502	\$ 255,911	\$ 185,499	\$ 104,807	\$ 248,431	\$ 224,970	\$ 273,982
Total Unbilled	\$ 642,256	\$ 262,978	\$ 354,932	\$ 249,420	\$ 338,650	\$ 295,441	\$ 325,891	\$ 208,502	\$ 278,162	\$ 229,053	\$ 127,416	\$ 248,431	\$ 238,775	\$ 292,300
Unbilled Days	14.3	5.5	7.1	4.8	6.9	6.1	6.9	4.3	5.6	4.5	2.5	4.4	4.3	5.9

Total Unbilled Days



Unbilled Dollars

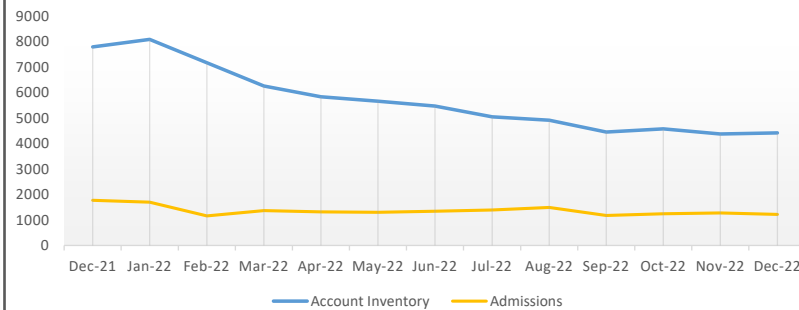


Admissions & Account Inventory

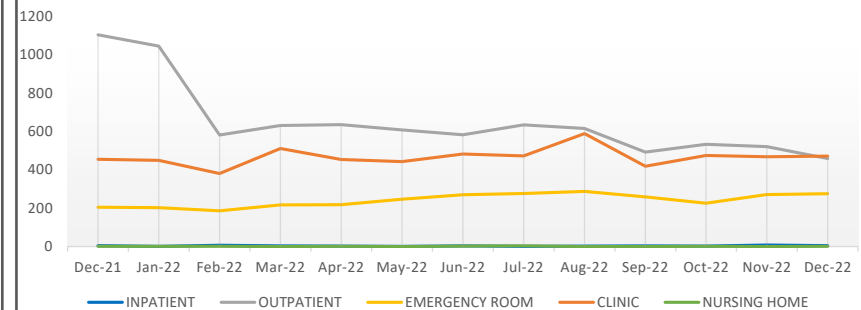
ADMISSIONS	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
INPATIENT	5	1	7	4	2	1	3	1	2	3	2	8	5	3
SWINGBED	3	1	4	5	5	1	1	1	2	2	4	5	4	3
OUTPATIENT	1,102	1,043	581	630	634	607	582	633	615	492	532	520	458	648
EMERGENCY ROOM	205	202	186	217	218	246	270	276	287	259	226	271	275	241
CLINIC	454	449	380	510	453	442	482	472	588	418	474	467	471	466
NURSING HOME	1	1	1	0	1	0	2	4	0	0	1	0	1	1
TOTAL	1,770	1,697	1,159	1,366	1,313	1,297	1,340	1,387	1,494	1,174	1,239	1,271	1,214	1363

ACCOUNT INVENTORY	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	13 Month Average
MEDICARE	1,543	1,294	662	578	556	561	468	362	394	388	687	498	453	650
MEDICAID	911	1,073	799	1,010	714	726	731	656	700	678	804	750	840	799
COMMERCIAL	1,193	1,339	1,214	1,046	964	938	1,020	997	904	909	1,006	957	912	1031
WORK COMP	80	81	82	95	95	85	71	70	57	48	60	78	73	75
SELF PAY	4,058	4,293	4,408	3,527	3,505	3,344	3,173	2,957	2,855	2,425	2,016	2,088	2,136	3137
TOTAL	7785	8080	7165	6256	5834	5654	5463	5042	4910	4448	4573	4371	4414	5692

Account Inventory & Admissions



Admissions by Service Type



Southern Humboldt Community Healthcare District

Executive Dashboard

	TARGET	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22
Days in AR	45.8	91.6	86.5	94.0	88.5	84.9	82.9	77.3	74.7	66.5	54.1	48.7	54.9
Gross AR		4,379,072	4,322,972	4,832,867	4,350,642	4,140,558	3,936,767	3,737,262	3,708,255	3,418,601	2,790,532	2,736,117	3,016,738
Gross Revenue		1,639,879	1,350,122	1,639,234	1,384,159	1,464,711	1,474,557	1,510,151	1,582,735	1,637,530	1,525,240	1,947,165	1,586,113
Cash Collections		727,607	859,954	770,454	1,024,101	1,137,769	1,217,580	786,503	1,182,187	815,275	767,658	937,047	1,373,812
Adjustments		531,378	591,522	626,184	443,517	581,700	646,293	644,797	792,749	1,308,282	1,248,008	666,773	244,503
Collection %		57.8%	59.2%	55.2%	69.8%	66.2%	65.3%	55.0%	59.9%	38.4%	38.1%	58.4%	84.9%
Late Charges	1%	0.3%	1.2%	0.0%	2.6%	0.6%	0.1%	1.6%	0.6%	1.1%	0.0%	0.0%	0.0%
Bad Debt	3%	0.0%	0.0%	2.2%	0.0%	1.9%	1.4%	0.8%	1.4%	31.3%	27.5%	1.1%	0.4%
Charity Care	3%	0.5%	0.2%	5.6%	6.3%	3.1%	13.5%	3.5%	5.1%	4.4%	3.6%	1.9%	2.1%
Third Party Aged over 90	13%	22.1%	19.8%	18.5%	19.3%	18.9%	17.5%	19.7%	19.1%	22.6%	25.9%	14.1%	14.9%
Self Pay Aged 180 (from assignment)	25%	20.9%	72.2%	71.7%	71.6%	63.4%	60.2%	59.4%	62.5%	47.1%	23.7%	28.6%	35.4%

