

**SOUTHERN HUMBOLDT COMMUNITY
HEALTHCARE DISTRICT
FINANCE COMMITTEE
MEETING**

**Tuesday
September 27, 2022
10:00 a.m.**

**286 Sprowel Creek Road
Garberville, CA 95542**



SoHum Health



Date: Tuesday, September 27, 2022
Time: 10:00 a.m.
Location: Sprowel Creek Campus Room 106 and by Webex
Facilitator: Governing Board President Corinne Stromstad
Link:
<https://shchd.webex.com/shchd/j.php?MTID=m977d5271a4b4e80f5a6698c02adb8809>

Agenda

Time*	Page	Item
10:00 a.m.		A. Call to Order
10:01 a.m.		B. Public Comment (3-minute limit per person) See public comment instructions below
10:05 a.m.		C. Announcements
10:10 a.m.	1-3	D. Previous Meeting Minutes 1. Minutes from Friday, August 23, 2022
		E. Discussion and Review
10:15 a.m.	4-7	1. August, 2022 Financials – Paul Eves
10:30 a.m.	8	2. August, 2022 Revenue Cycle Report – Marie Brown
	9-20	3. August, 2022 HRG Report – Remy Quinn
		F. Discussion Items to Report to the Board
		G. Next Meeting: Friday, October 21, 2022
		H. Adjourn



PUBLIC COMMENT ON MATTERS NOT ON THE MEETING AGENDA: Members of the public are welcome to address the Board on items not listed on the agenda and within the jurisdiction of the Board of Directors. The Board is prohibited by law from taking action on matters not on the agenda, but may ask questions to clarify the speaker's comment and/or briefly answer questions. The Board limits testimony on matters not on the agenda to three minutes per person and not more than ten minutes for a particular subject, at the discretion of the Chair of the Board.

PUBLIC COMMENT ON MATTERS THAT ARE ON THE AGENDA: Individuals wishing to address the Board regarding items on the agenda may do so after the Board has completed their initial discussion of the item and before the matter is voted on, so that the Board may have the benefit of these comments before making their decision. Please remember that it is the Board's responsibility to discuss matters thoroughly amongst themselves and that, because of Brown Act constraints, the Board meeting is their only opportunity to do so.

OTHER OPPORTUNITIES FOR PUBLIC COMMENT: Members of the public are encouraged to submit written comments to the Board at any time by writing to Board of Directors, SHCHD, 733 Cedar Street, Garberville, CA 95542. Writers who identify themselves may, at their discretion, ask that their comments be shared publicly. All other comments shall be kept confidential to the Board and appropriate staff.

**Times are estimated/Posted: Wednesday, September 21, 2022*



Finance Committee

Date: Tuesday, August 23, 2022

Time: 10:00 a.m.

Location: Sprowel Creek Campus Rm 106 and via Webex

Facilitator: Governing Board Member Barbara Truitt

Minutes

Finance Committee Present: Matt Rees (Webex), Corinne Stromstad, Barbara Truitt and Paul Eves

Also Present: Kevin Church, Marie Brown, Remy Quinn and Darrin Guerra

By Webex: Adela Yanez, Karen Johnson, and Kent Scown

Not Present: None

- A. Call to Order – Barbara Truitt called the meeting to order at 10:01 a.m.
- B. Public Comment (3-minute limit per person) – none
- C. Announcements - none
- D. Previous Meeting Minutes – Minutes from Friday, July 22, 2022.

Motion: Barbara Truitt moved to approve the July 22 Finance minutes.

Second: Matt Rees

Motion Carried

E. Discussion and Review

1. July 2022 Financials – CFO Paul Eves– see reports
 - This month we had only 3 swing beds days for the 2nd month in a row. We anticipate that if we hire a full-time discharge planner, we will then be able to increase those days by accepting new referrals. We currently have a nurse that would be willing to take on the position but due to the rise in covid cases and understaffing they currently cannot fill that role.
 - Outpatient labs remain high due to Covid testing and have stayed consistent through the summer months.
 - The previous 3 months of AR cash collections exceeded 1 million each month and have sense returned to our average.
 - The pharmacy filled 3,512 prescriptions in the month of July.

- Total patient revenue was \$1.4M in July, \$250,000 from the Pharmacy, the most the Pharmacy has made in 1 month so far! The Pharmacy continues to grow each month.
- Interest income is listed every 3 months. It's posted at the month's end after a quarter.
- Salaries and benefits are incredibly high for the month. The state offered a bonus to all hospital employees in California offering each employee \$1,000. If the hospital offered another \$500 the state would match it and some of the initial \$1,000 will be refunded through the state and cost reimbursement. Costing around \$440,000. Matt believes this will be budget neutral after reimbursement.
- Humboldt County Property Tax account remains inaccurate. It's been years since we've been able to get a figure from the county. Paul has said he will be sending them a monthly letter asking for the correct amount.
- We continue to pay down the Medicare accelerated payment and expect to pay it off within the next 2 years. We have paid more than \$200,000 off the last few months in a row.
- The line on the balance sheet "Medicare Contingency" under current liabilities should be named "Bridge Loan". This correction will be made for the next meeting.

Motion: Barbara Truitt moved to approve the July 2022 Financial Statements to share with the Governing Board.

Second: Matt Rees

Motion carried

2. July 2022 Revenue Cycle Reports – Marie Brown – see report

- PFS continues to make improvements in processes. This continues to show lower AR days.
- Both new PFS representatives are continuing to excel, and we are hoping to be able to start cross training in September.
- The idea to split Treatment Authorization between PFS and HIM has turned out to be a positive change. Marie mentioned that one of the HIM employees was able to



get a paid claim that they had been fighting for 16 months!

3. July 2022 HRG Reports – Remy Quinn – see report
 - Remy Believes we need to hire a full time Case Manager, every week HIM and PFS representatives spend their time and resources to try to fill that missing clinical role. They do not have the staff to help support this need and are hopeful that if we can manage to hire more nurses, then we can fill this much needed role.
 - The HIM audit is currently underway, and we should have the data back for the September meeting.
 - On the final page of the HRG report in the “Third Party Aging & Self Pay Aging” graph continues to show a downward trend, Remy believes this is reaching a point of stabilization.
- F. Discussion Items to Report to the Board – A summary of today’s reports will be taken to the Board.
- G. Next Meeting: Tuesday September 27, 2022, at 10:00 a.m. in person at Sprowel Creek Campus Room 106 and by Webex.
- H. Adjourned at 10:34 a.m.

Minutes by Darrin Guerra

**Southern Humboldt Community
Healthcare District**

	Sept 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	March 22	April 22	May 22	June 22	July 22	Aug 22	Current 12 Month AVG	Year to Date-Current Year
In Patient Statistics														
Total Acute Patient Days	16	9	5	11	3	18	15	5	3	7	6	6	9	12
Total Swing Patient Days	56	66	30	39	35	65	95	98	54	3	3	26	48	29
Total SNF Patient Days	240	231	191	237	223	190	217	228	221	215	248	248	224	496
Total Patient Days	312	306	226	287	261	273	327	331	278	225	257	280	280	537
Total Acute Discharges	5	4	2	5	1	7	3	3	1	3	1	2	3	3
Total Swing Discharges	4	5	0	2	2	2	5	5	3	2	1	1	3	2
Total SNF Discharges	0	1	1	2	1	1	0	0	2	0	4	0	1	4
	9	10	3	9	4	10	8	8	6	5	6	3	7	9
Acute Length of Stay	3.20	2.25	2.50	2.20	3.00	2.57	5.00	1.67	3.00	2.33	6.00	3.00	2.89	6
ER Admits	5	4	2	5	1	7	4	3	2	3	1	2	3	3
I/P Lab Visits	23	14	7	10	23	26	14	17	22	23	41	61	23	102
I/P Radiology Visits	3	2	2	4	2	5	6	6	10	3	3	5	4	8
I/P EKG's	0	0	0	1	0	0	0	0	0	0	0	0	0	0
Out Patient Statistics														
ER Visits	250	220	260	206	233	188	218	219	248	270	278	287	240	565
Clinic Visits	459	471	495	453	449	380	509	452	500	479	466	581	475	1,047
SLS Visits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Outpatient Medical	1570	1871	1302	1644	2278	2597	1042	1049	1453	1853	1859	2005	1,710	3,864
Laboratory Visits	740	546	640	839	1009	455	589	574	681	702	753	1351	740	2,104
Radiology	209	152	167	179	121	182	170	161	154	193	162	160	168	322
Mammography	6	11	19	9	17	9	14	13	28	9	18	30	15	48
CT Scans	76	63	70	66	73	77	88	72	80	88	63	80	75	143
EKG's	42	38	25	44	48	55	37	34	59	64	28	47	43	75
Total O/P Visits	3,352	3,372	2,978	3,440	4,228	3,943	2,667	2,574	3,203	3,658	3,627	4,541	-	8,168
Retail Pharmacy Rx's Sold	2,001	2,358	2,566	2,249	2,573	2,455	2,999	2,983	3,237	3,279	3,512	3,693	2,611	
Salary Statistics														
Productive FTE's	76.8	79.2	80.5	79.2	71.7	79.1	77.4	79.7	81.1	81.2	81.2	80.2	79	
Paid FTE's	85.0	87.1	87.8	87.9	85.4	87.0	88.0	87.8	88.2	92.0	91.8	94.5	88	
Salaries & Ben as % of Net Rev	59.2%	77.6%	64.5%	66.4%	50.1%	72.8%	56.79%	70.03%	71.65%	48.15%	2867.64%	#DIV/0!	297.77%	
Benefits as % of Salaries	32.0%	64.4%	32.2%	23.9%	28.1%	43.9%	23.93%	43.42%	47.12%	-24.13%	11.55%	#DIV/0!	31.06%	
Revenue Statistics														
Gross A/R > 120 Days	1,336,739	1,505,869	1,451,996	1,746,576	2,040,686	2,152,505	2,071,508	2,181,976	1,997,956	1,799,059	1,676,234		1,772,854	
A/R > 120 Days as % of Total A/R	34%	34%		42%	42%	42%	42%	42%	42%	42%	42%	42%	0	
Gross Days in A/R	85.1	85.9	86.3	94.7	91.6	86.5	86.5	88.5	84.9	82.9	83.4	83.4	86	
Net Days in A/R	79.8	81.6	79.8	87.5	84.4	79.9	79.9	80.0	78.6	75.0	77.3	74.7	80	
A/R Cash Collections	782,980	847,125	845,077	729,186	727,607	859,954	770,454	1,024,101	1,137,769	1,227,309	801,517	1,182,187	897,974	
Collections as % of Net Rev	67.2%	70.8%	68.8%	63.1%	58.0%	59.5%	69.3%	69.8%	91.6%	95.1%	54.9%	2860.8%	69.9%	
Accounts Payable Days	9.3	2.1	1.9	0.8	6.4	6.2	6.9	7.4	8.0	3.9	2.1	0.0	4.9	
Cash Collections per Cal Day	25,257	27,327	27,261	23,522	23,471	27,740	24,853	33,036	36,702	39,591	25,855	38,135	28,967	347,603
Cash Disburs. per Cal Day	41,262	458,718	40,600	42,521	41,846	54,626	50,307	46,099	53,257	53,859	58,544	-	81,687	918,145
DATA Entry/Details/Calcs														
Calendar Days	30	31	30	31	31	28	31	30	31	30	31	31		

**Southern Humboldt Community
Healthcare District
Income Statement
August 2022**

Current Month			Year to Date				
\$ Variance	Budget	Actual		Actual	Budget	\$ Variance	% Variance
			GROSS PATIENT REVENUE				
(41,970)	237,500	195,530	INPATIENT	399,024	475,000	(75,976)	-16%
4,904	41,670	46,574	INPATIENT ANCILLARY	109,369	83,340	26,029	31%
382,932	1,202,080	1,585,012	OUTPATIENT ANCILLARY	3,079,277	2,404,160	675,117	28%
345,866	1,481,250	1,827,116	TOTAL PATIENT REVENUE	3,587,670	2,962,500	625,170	21%
			DEDUCTIONS FROM REVENUE				
78,421	515,630	594,051	CONTRACTUAL ALLOWANCES	738,269	1,031,260	(292,991)	-28%
(59,382)	71,670	12,288	PROVISION FOR BAD DEBTS	88,477	143,340	(54,863)	-38%
37,992	36,000	73,992	OTHER ALLOWANCES/DEDUCTIONS	265,912	72,000	193,912	269%
	-300,000	(300,000)	OTHER OPERATING IGTs & SUPPLEMENTAL	(600,000)	(600,000)		
57,031	323,300	380,331	TOTAL DEDUCTIONS	492,658	646,600	(153,942)	-24%
288,835	1,157,950	1,446,785	NET PATIENT REVENUE	3,095,012	2,315,900	779,112	34%
8,822	12,000	20,822	OTHER OPERATING REVENUE	36,271	24,000	12,271	51%
297,657	1,169,950	1,467,607	TOTAL OPERATING REVENUE	3,131,283	2,339,900	791,383	34%
(59,152)	731,670	672,518	SALARIES & WAGES	1,734,800	1,463,340	271,460	19%
2,594	158,330	160,924	EMPLOYEE BENEFITS	283,666	316,660	(32,994)	-10%
100,945	123,330	224,275	PROFESSIONAL FEES	399,690	246,660	153,030	62%
20,386	112,500	132,886	SUPPLIES	236,873	225,000	11,873	5%
(6,587)	21,670	15,083	REPAIRS & MAINTENANCE	63,434	43,340	20,094	46%
92,305	110,000	202,305	PURCHASED SERVICES	391,918	220,000	171,918	78%
3,387	14,170	17,557	UTILITIES	26,748	28,340	(1,592)	-6%
(10,213)	23,330	13,117	INSURANCE	26,234	46,660	(20,426)	-44%
0		0	INTEREST	0	0	0	#DIV/0!
8,880	38,330	47,210	DEPRECIATION/ AMORTIZATION	94,420	76,660	17,760	23%
40,321	33,330	73,651	OTHER	116,595	66,660	49,935	75%
192,866	1,366,660	1,559,526	TOTAL OPERATING EXPENSES	3,374,378	2,733,320	641,058	23%
104,791	(196,710)	(91,919)	OPERATING PROFIT (LOSS)	(243,095)	(393,420)	150,325	-38%
(2,500)	95,000	92,500	TAX REVENUE	185,000	190,000	(5,000)	-3%
(27,965)	40,000	12,035	OTHER NONOPERATING REV (EXP)	112,035	80,000	32,035	40%
		0	INTEREST INCOME	0			
(30,465)	135,000	104,535	NET NON OPERATING REV (EXP)	297,035	270,000	27,035	10%
74,326	(61,710)	12,616	NET INCOME (LOSS)	53,940	(123,420)	177,360	-144%

**Southern Humboldt
Community Healthcare District
Income Statement Trend**

	Sept 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	March 22	April 22	May 22	June 22	July 22	Aug 22	12 Month AVG: Mar '21-Feb 22	YTD - Current Year
Inpatient Daily Hospital Services	244,718	219,424	170,256	217,954	170,724	226,213	263,867	217,261	192,011	175,686	203,494	195,530	203,300	399,024
Ancillary Revenue	72,321	45,472	40,036	51,743	54,178	57,688	86,204	71,057	64,210	41,791	62,795	46,574	57,628	109,369
Outpatient Revenue	1,364,347	1,273,369	1,162,271	1,356,271	1,577,499	1,208,326	1,472,842	1,285,791	1,414,753	1,463,561	1,494,265	1,585,012	1,402,059	3,079,277
Total Hospital Revenue	1,681,386	1,538,265	1,372,563	1,625,968	1,802,401	1,492,227	1,822,913	1,574,109	1,670,974	1,681,038	1,760,554	1,827,116	1,662,986	3,587,670
Contractual Allowances	404,071	324,712	415,578	447,106	501,660	508,013	761,987	556,716	615,921	472,276	144,218	594,051	501,753	738,269
Provision for Bad Debts	48,684	140,689	54,169	137,821	117,448	118,631	10,157	49,676	17,220	43,045	76,189	12,288	63,664	88,477
Other Allowances/Deductions	4,829	39,931	63,107	100,622	38,322	67,521	90,994	52,827	61,168	21,290	191,920	73,992	76,176	265,912
Other Operating: IGTs & Supplemental	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(600,000)
Total Deductions	157,584	205,332	232,854	385,549	357,430	394,165	563,138	359,219	394,309	236,611	112,327	380,331	341,593	492,658
Contractual %													21%	14%
Net Patient Revenue	1,523,802	1,332,933	1,139,709	1,240,419	1,444,971	1,098,062	1,259,775	1,214,890	1,276,665	1,444,427	1,648,227	1,446,785	1,314,490	3,095,012
Net Revenue %	91%	87%	83%	76%	80%	74%	69%	77%	76%	86%	94%	79%	79%	86%
Other Operating Revenue	15,318	14,551	15,668	14,753	34,137	14,219	14,964	26,619	14,215	15,242	15,449	20,822	18,609	36,271
Total Revenue	1,539,120	1,347,484	1,155,377	1,255,172	1,479,108	1,112,281	1,274,739	1,241,509	1,290,880	1,459,669	1,663,676	1,467,607	1,333,099	3,131,283
Salaries & Wages	536,284	579,710	564,028	627,862	565,381	562,777	634,230	606,216	628,652	926,391	1,062,282	672,518	685,034	1,734,800
Employee Benefits	171,366	373,211	181,430	134,580	159,058	247,085	271,899	263,210	296,245	(223,582)	122,742	160,924	161,359	283,666
Professional Fees	112,847	112,883	180,917	109,637	112,547	278,975	310,402	178,201	228,761	214,234	175,415	224,275	201,336	399,690
Supplies	61,224	106,131	109,659	101,501	182,616	107,907	93,932	68,106	119,328	64,935	103,987	132,886	108,486	236,873
Repairs & Maintenance	25,766	20,930	13,640	8,884	12,666	27,885	16,373	43,108	21,161	24,467	48,351	15,083	23,162	63,434
Purchased Services	140,865	125,499	70,442	66,996	132,609	159,060	109,754	87,732	221,948	427,722	189,613	202,305	166,818	391,918
Utilities	24,502	30,677	5,875	6,943	4,079	39,491	6,414	32,704	18,898	42,146	9,191	17,557	18,330	26,748
Insurance	11,755	12,982	12,703	13,521	13,112	13,112	13,112	13,112	13,112	13,111	13,117	13,117	13,113	26,234
Interest														0
Depreciation	45,896	37,258	45,975	37,021	38,614	49,177	48,603	48,603	48,603	48,603	47,210	47,210	45,962	94,420
Other Expense	152,351	30,170	33,332	211,206	76,536	44,049	55,565	41,975	54,246	77,739	42,944	73,651	72,027	116,595
Total Expenses	1,282,856	1,429,451	1,218,001	1,318,151	1,297,218	1,529,518	1,560,284	1,382,967	1,650,954	1,615,766	1,814,852	1,559,526	1,495,627	3,374,378
Expenses %	83%	106%	105%	105%	88%	138%	122%	111%	128%	111%	109%	106%	112%	4%
Profit/Loss from Operations	256,264	(81,967)	(62,624)	(62,979)	181,890	(417,237)	(285,545)	(141,458)	(360,074)	(156,097)	(151,176)	(91,919)	(162,528)	(243,095)
Tax Revenue	95,000	92,500	92,500	92,500	100,855	92,500	92,500	92,500	92,500	92,500	92,500	92,500	93,336	185,000
Other Non Operating Rev (Exp)	1,574,676	311,075	40,160	244,733	327,636	347,670	383,116	301,936	365,465	724,752	100,000	12,035	284,750	112,035
Interest Income	14,173	31	1,064	6,789	6,789			9,031					6,218	0
Net Non-operating Rev/(Exp)	1,683,849	403,606	133,724	337,233	435,280	440,170	475,616	403,467	457,965	817,252	192,500	104,535	384,303	297,035
NET INCOME/ (LOSS)	1,940,113	321,639	71,100	274,254	617,170	22,933	190,071	262,009	97,891	661,155	41,324	12,616	221,775	53,940

**Southern Humboldt Community Healthcare District
Balance Sheet
August 2022**

ASSETS	
Current Assets	
Cash- Checking & Investments	1,159,001
LAIF Account	9,599,344
Humboldt County Property Tax Acct	1,119,622
Patient Accounts Receivable	3,708,255
Less Allowances	2,285,492
Accounts Receivable- Net	1,422,763
Other Receivables	3,861,072
Inventories	201,537
Estimated 3rd Party Settlements	
Prepaid expenses and Deposits	1,267,767
Total current assets	18,631,106
Property and Equipment	
Land	959,877
Land improvements	553,251
Buildings	2,465,451
Equipment	6,315,822
Construction in progress	2,449,971
Total property and equipment	12,744,372
Less : accumulated depreciation	(6,409,113)
Net property and equipment	6,335,259
Other Assets	
Investments	5,852
Total Other Assets	5,852
Total Assets	24,972,217

LIABILITIES & FUND BALANCE	
Current Liabilities	
Accounts Payable	60,091
Accrued Payroll & Related costs	3,609,863
Other Current Liabilities	
Deferred revenue IGT	
A/R Credit balances	
Medicare Accelerated Payments	1,746,296
Medicare Contingency	2,000,000
Current Portion-Long Term Debt	
Other Short Term Debt - PPP Loan	
Accrued interest	
Total current Liabilities	7,416,250
Long Term Debt, Less Current Portion	
CHFFA Bridge Loan	511,000
Total Long-term debt	511,000
Less: Current Portion-Long Term Debt	
Net Long Term Debt	511,000
Equity	
Unrestricted Fund Balance--Prior Years	16,991,026
Net Income (Loss)--Current Year	53,940
Restricted Fund Balance	
Total fund balance	17,044,966
Total Liabilities and Fund Balance	24,972,217

Revenue Cycle / Patient Financial Services

August 2022 Finance Committee Report

HRG - Key Items:

- Cash collections totaled \$1.2M, 140% of July's net revenue
- August closed at 74.7 AR days or \$3.7M in Gross AR
- Gross AR reduced by 2.6 days or \$29K
- Third Party Aging decreased by \$5K, down to 19.1%
- Unbilled AR increased by 1.3 days; Self-Pay decreased 2.2

Accounts Receivable – The AR days continue their downward trend, moving from 77.3 days in July to 74.7 days in August, remaining at the lowest point since August 2021.

Self-Pay & Bad Debt – As reflected in the HRG report we were able to do two bad debt pulls in August, for a total of \$22K. Due to the account 'boomerang' issue we reported earlier in the year, which caused patient statements to recycle within the HRG system, combined with the implementation of AB 1020, resulted in a disproportionately large # of accounts moving to Bad Debt eligible this coming month. There are over 700 accounts we will be processing in two batches; the first half will be the highest dollar accounts followed by the rest.

We anticipate seeing a drastic reduction in the Self-pay AR inventory by the time of our next report, moving further toward our goal of 25 days.

Aging – Our continued efforts to reduce aging in all Financial Classes has been successful overall. With the exception of Medicare due to technical issues with CMS, and Medicaid due to authorizations pending for paperwork. HRG is working with CMS for resolution on the technical issue, but it is holding up a significant amount of revenue in the Medicare FC aged over 90 days. The paperwork for the Medicaid authorizations were completed and these are now set to be paid. As noted in the HRG report, Commercial aging is at a record low of 21.5%. We continue to close the gap toward our overall Third-Party aging goal of 14%.

Training – We have reached a point of stabilization with our new PFS trainees working in the Clinic and the Hospital. This has allowed us to begin the planned cross training in the business office that was on hold for over a year. This will ensure that we avoid any future charge posting delays when we have staff out.

OCHIN Epic – Our Pivot Point Project Manager Giridhar was able to join us on-site for three weeks, and staff have reported having a very positive and productive experience. He was able to help with numerous ongoing data calls, projects, and other areas where progress had stalled. Everyone welcomed his help and look forward to continuing their work with his assistance.

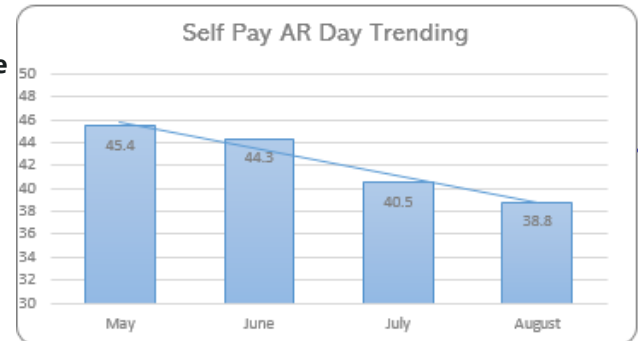
Treatment Authorization – After a year and a half long initiative to restructure how we capture and submit Treatment Authorizations, bringing in and training two additional staff to assist, we have seen tremendous outcomes. When we inherited this process in February of 2021 the outstanding balances pending authorizations was \$176,000.00. We are happy to report that as of the end of August 2022, we have reduced that balance to \$15,157 over 4 current accounts for all IP and OP authorizations.

Southern Humboldt August 2022



Key Items

- ➔ Cash collections totaled \$1.2M, 140% of July's net revenue
- ➔ August closed at 74.7 AR days or \$3.7M in Gross AR
- ➔ Gross AR reduced by 2.6 days or \$29K
- ➔ Third Party Aging decreased by \$5K, down to 19.1%
- ➔ Unbilled AR increased by 1.3 days, Self Pay decreased 2.2



Detailed Initiatives & Obstacles

- **Overall AR:** August closed with \$3.7M in Gross AR or 74.7 AR days. Revenue came in strong at \$1.58M and despite the \$72.5K increase to revenue, Gross AR was reduced by \$29K. Third Party AR came in at 30.8 AR days, which is a decrease of 1.6 days since July. Unbilled AR increased 1.3 AR days coming in at 5.6 AR days for the month of August and is now 2.6 days from goal which is set at 3 days. Unbilled AR is a topic that is discussed in the bi-weekly conference calls between SHCHD and HRG. It was known fairly early on in the month that the unbilled would increase due to charges not being added as the person responsible for adding charges was out. Self Pay AR continues to decrease and ended August at 38.3 days in AR which is just 13.3 days from goal. Cash collections came in high at \$1.2M, or 140% of July's net revenue.
- **Self Pay (SP) AR:** The month ended with 2,855 accounts for \$1.9M in Self Pay equating to 38.3 days in AR. The amount of accounts in Self Pay went down by 102 and collections were strong. Self Pay collections came in at \$66K; which is an increase of \$27K since July and record cash for 2022. SHCHD was able to complete two bad debt pulls for the month of August and sent nearly \$22K to collections. Self Pay AR has been a focal point in recent months and will continue to be until we reach goal of 25 days.
- **Third Party Aging:** August closed with \$356K in Third Party balances aged over 90 days, totaling 19.1%. There was a decrease of \$5K from July, decreasing the total percentage of aged accounts by 0.6%. Medicare aging increased by \$6K, but the overall percentage aged over 90 days decreased from 18% down to 16.5%. There is currently an issue with Medicare in regards to the Swingbed (SB) PTAN/NPI. Medicare is stating the effective date for PTAN 05Z309 is 8/3/22. There are currently two SB claims for \$27K that are aged over 90 days that Medicare will not process as the date of service is prior to this effective date. HRG is currently trying to get this issue resolved with Medicare so all SB claims are processed accordingly. Medi-Cal aging increased by \$6K, and is at 18.6%. There were 3 NH accounts pending TARs, all of which have since been billed and are still pending for payment. Commercial aging decreased by \$12K and ended August at 21.5%. The commercial aging is at an all time record low. Workers Compensation decreased by \$5K ending at 57.4%. Overall, Third Party aging is now 5.1% from goal which is set at 14%.

Industry Updates

Medicare Releases Updated Cost Report Instructions for RHCs

Medicare's Provider Reimbursement Manual, Chapter 46 has been updated to provide additional guidance for Rural Health Clinic cost reporting.

Effective for cost reporting periods ending on or after July 31st, 2022, the instructions include additional and revised edits as well as clarified instructions regarding rounding standards for fractional computations.

To review the full transmittal, please visit [CMS.gov R3P246i](https://www.cms.gov/R3P246i)

Amanda Hornby | Revenue Cycle Director

Healthcare Resource Group

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Patient Financial Services (PFS) | Health Information Management (HIM) | Revenue Cycle Integrity (RCI)

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Largest employee-owned revenue cycle management company in the nation.



**Southern Humboldt Community
Healthcare District**



MONTH END FINANCE REPORT

August 2022

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FINANCE DASHBOARD

Revenue Cycle Performance	Target	March-22	April-22	May-22	June-22	July-22	August-22	
	REVENUE							
	Net Revenue		\$956,179	\$818,902	\$860,466	\$892,707	\$844,388	\$878,488
	Gross Revenue		\$1,639,234	\$1,384,159	\$1,464,711	\$1,474,557	\$1,510,151	\$1,582,735
	CASH							
	Cash Collections as a % of Net Revenue	100%	98%	107%	139%	142%	88%	140%
	Cash Collections		\$770,454	\$1,024,101	\$1,137,769	\$1,217,580	\$786,503	\$1,182,187
	ACCOUNTS RECEIVABLE							
	Net AR		\$2,466,209	\$2,143,062	\$1,774,113	\$1,696,446	\$1,416,249	\$1,422,763
	Gross AR		\$4,832,867	\$4,350,642	\$4,140,558	\$3,936,767	\$3,737,262	\$3,708,255
Unbilled	3	4.8	6.9	6.1	6.9	4.3	5.6	
Third Party	38	45.1	36.0	33.4	31.7	32.4	30.8	
Self Pay	25	44.0	45.6	45.4	44.3	40.5	38.3	
Total Days in AR	66	94.0	88.5	84.9	82.9	77.3	74.7	
Days in AR - Credit Balances	< 1	2.10	2.25	1.87	1.90	1.93	1.98	
UNBILLED								
In-house	< 2 Days	0.2	0.0	0.0	0.2	0.0	0.4	
DNFB	< 1 Day	4.6	6.9	6.1	6.7	4.3	5.2	
Total Unbilled	<3 Days	4.8	6.9	6.1	6.9	4.3	5.6	

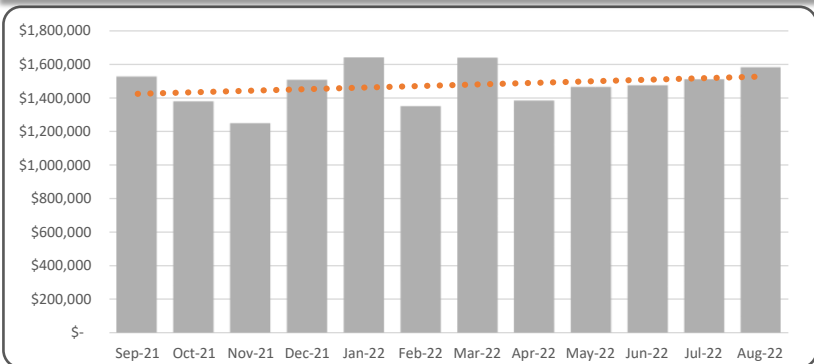
Third Party	Target	March-22	April-22	May-22	June-22	July-22	August-22	
	AGING (excluding credits)							
	Medicare Aging > 90 Days	9%	11.5% \$ 117,577	11.6% \$ 100,944	12.6% \$ 104,764	11.8% \$ 70,384	18.0% \$ 92,227	16.5% \$ 97,731
	Medicaid Aging > 90 Days	14%	18.7% \$ 217,453	21.0% \$ 198,832	17.9% \$ 131,848	12.7% \$ 112,593	18.0% \$ 165,977	18.6% \$ 171,806
	Commercial Aging > 90 Days	18%	31.0% \$ 131,036	30.0% \$ 95,549	33.5% \$ 123,298	35.7% \$ 132,930	22.3% \$ 81,128	21.5% \$ 69,362
	Work Comp Aging > 90 Days	36%	56.4% \$ 25,652	49.9% \$ 26,297	33.5% \$ 14,992	47.4% \$ 14,065	57.8% \$ 22,197	57.4% \$ 17,596
	Total Third Party Aging > 90 Days	14%	18.5% \$ 491,718	19.3% \$ 421,622	18.9% \$ 374,902	17.5% \$ 329,972	19.7% \$ 361,528	19.1% \$ 356,496
	CLAIM SUBMISSION EFFICIENCY							
	Claims Submission		1,501 \$ 1,481,392	2,003 \$ 2,189,220	1,263 \$ 1,451,713	1,794 \$ 1,918,330	1,486 \$ 1,682,882	1,380 \$ 2,222,145
	Clean Claims	85%	83%	83%	81%	84%	83%	81%
Denial Percent	5%	3%	7%	5%	5%	4%	4%	
Total Denial Rate	Count Amt	79 \$ 50,437	136 \$ 98,978	120 \$ 112,468	99 \$ 72,659	87 \$ 75,394	107 \$ 63,681	
Late Charges	Count Amt	3 \$ 186	150 \$ 35,391	76 \$ 8,701	28 \$ 902	66 \$ 24,528	42 \$ 9,335	
Communication Log Backlog		26 \$ 146,746	21 \$ 58,931	77 \$ 154,303	100 \$ 157,069	50 \$ 70,186	79 \$ 58,426	

Self Pay	Target	March-22	April-22	May-22	June-22	July-22	August-22	
	INVENTORY & QUALITY							
	Total Inventory		3,527 \$ 2,264,662	3,505 \$ 2,240,554	3,344 \$ 2,216,895	3,173 \$ 2,105,043	2,957 \$ 1,959,428	2,855 \$ 1,899,559
	New		313 \$ 110,984	384 \$ 129,050	364 \$ 123,986	422 \$ 196,662	317 \$ 93,596	374 \$ 122,268
	Resolved		485 \$ 152,376	1,103 \$ 66,875	459 \$ 114,812	610 \$ 332,592	524 \$ 223,952	447 \$ 173,344
	Aged >180 days from Assignment	< 25%	71.7% \$ 1,623,121	71.6% \$ 1,605,165	63.4% \$ 1,405,722	60.2% \$ 1,266,992	59.4% \$ 1,164,657	62.5% \$ 1,187,446
	Total Payment Plans over 120 days		\$8,967	\$9,637	\$23,479	\$28,312	\$24,661	\$39,557
	Average Speed to Answer	< 60 seconds	150	137	112	129	145	32
	STATEMENTS & LETTERS							
	Statements & Letters		1,380	897	394	1,110	1,850	1,492
Charity Care Applications In Process		0 \$ -	33 \$ 19,674	14 \$ 16,699	37 \$ 26,461	7 \$ 12,385	29 \$ 32,537	
Inbound and Outbound Calls	In Out	326 154	305 455	260 800	231 770	184 310	284 847	
WRITE OFFS								
Bad Debt as a % of Gross Revenue	< 2%	2.2% \$ 35,941	0.0% \$ -	1.9% \$ 27,754	1.4% \$ 21,026	0.8% \$ 11,557	1.4% \$ 21,643	
Charity as a % of Gross Revenue	< 2%	5.6% \$ 92,241	6.3% \$ 87,222	3.1% \$ 45,909	13.5% \$ 199,419	3.5% \$ 53,600	5.1% \$ 81,379	

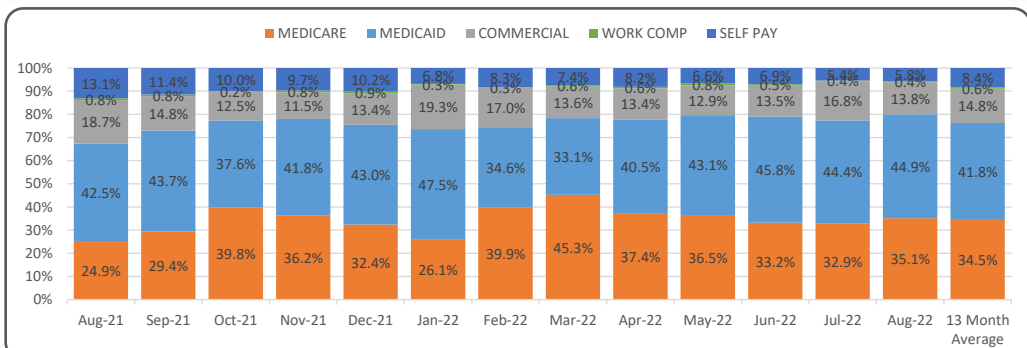
GROSS REVENUE

PAYER	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	13 Month Average
MEDICARE	\$ 370,915	\$ 448,301	\$ 548,436	\$ 452,536	\$ 489,231	\$ 427,748	\$ 538,639	\$ 742,459	\$ 517,108	\$ 535,226	\$ 490,275	\$ 497,277	\$ 555,868	\$ 508,771
MEDICAID	\$ 632,322	\$ 666,353	\$ 518,532	\$ 522,097	\$ 649,245	\$ 779,456	\$ 466,921	\$ 542,632	\$ 559,974	\$ 631,339	\$ 676,074	\$ 670,704	\$ 710,829	\$ 617,421
COMMERCIAL	\$ 277,534	\$ 225,873	\$ 172,566	\$ 144,086	\$ 202,524	\$ 316,007	\$ 229,347	\$ 222,294	\$ 185,153	\$ 188,623	\$ 199,337	\$ 254,416	\$ 218,738	\$ 218,192
WORK COMP	\$ 12,495	\$ 12,387	\$ 2,285	\$ 10,340	\$ 14,240	\$ 4,843	\$ 3,414	\$ 10,258	\$ 8,879	\$ 12,311	\$ 6,889	\$ 6,454	\$ 6,147	\$ 8,534
SELF PAY	\$ 194,690	\$ 173,622	\$ 137,550	\$ 120,951	\$ 153,177	\$ 111,825	\$ 111,801	\$ 121,591	\$ 113,045	\$ 97,212	\$ 101,982	\$ 81,299	\$ 91,154	\$ 123,838
TOTAL	\$ 1,487,956	\$ 1,526,536	\$ 1,379,368	\$ 1,250,010	\$ 1,508,417	\$ 1,639,879	\$ 1,350,122	\$ 1,639,234	\$ 1,384,159	\$ 1,464,711	\$ 1,474,557	\$ 1,510,151	\$ 1,582,735	\$ 1,476,757
AVERAGE DAILY REVENUE	\$ 50,096	\$ 50,049	\$ 47,759	\$ 45,669	\$ 44,976	\$ 47,808	\$ 49,982	\$ 51,436	\$ 49,141	\$ 48,784	\$ 47,510	\$ 48,363	\$ 49,646	\$ 48,555

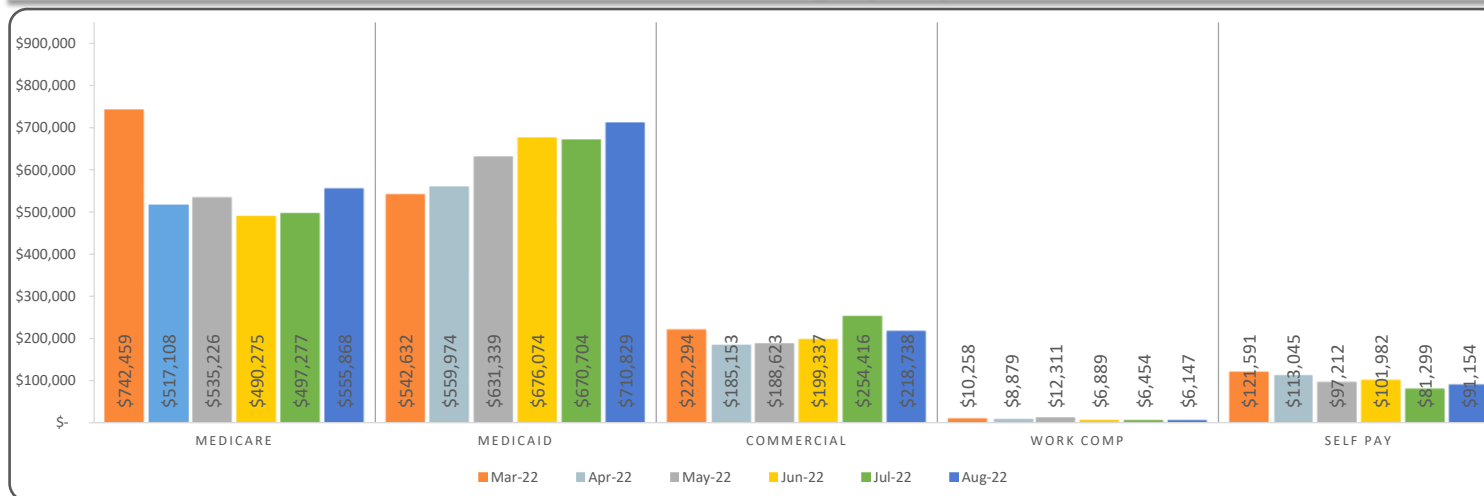
Gross Revenue



Payer Mix



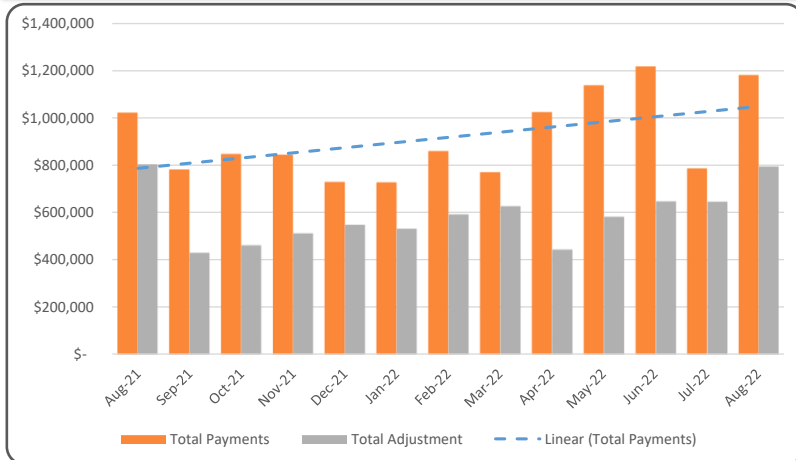
Revenue Trending By Payer



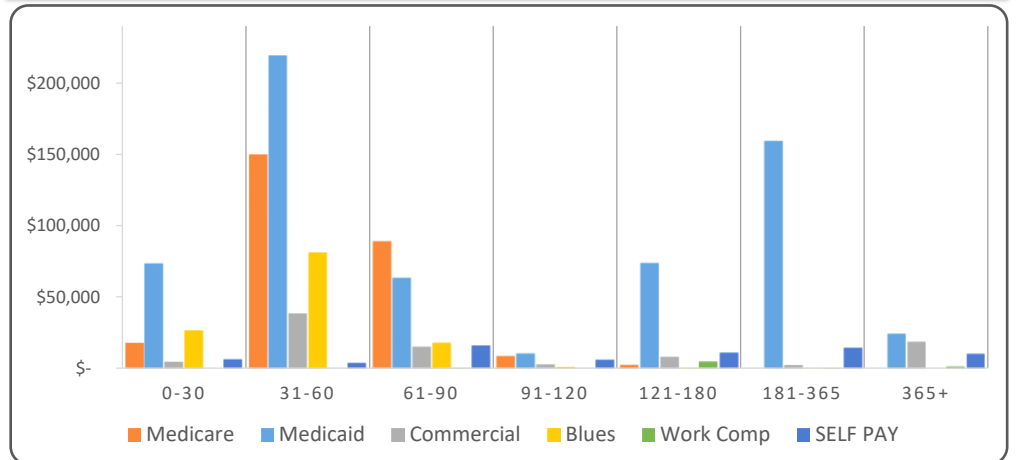
CASH DETAIL

PAYER	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	13 Month Average
MEDICARE														
Payments	\$ 434,639	\$ 302,872	\$ 324,436	\$ 505,109	\$ 382,225	\$ 353,842	\$ 398,314	\$ 450,962	\$ 491,736	\$ 653,772	\$ 743,061	\$ 450,340	\$ 268,672	\$ 443,075
Adjustments	\$ (43,612)	\$ (9,988)	\$ 6,310	\$ (103,551)	\$ 97,705	\$ 66,441	\$ 65,484	\$ 85,982	\$ (48,508)	\$ (48,202)	\$ (155,707)	\$ 20,576	\$ 186,886	\$ 9,217
Collection %	111%	103%	98%	126%	80%	84%	86%	84%	111%	108%	127%	96%	59%	98%
MEDICAID														
Payments	\$ 347,502	\$ 253,418	\$ 317,123	\$ 173,863	\$ 200,547	\$ 212,315	\$ 275,251	\$ 131,928	\$ 327,277	\$ 306,596	\$ 243,359	\$ 137,465	\$ 623,479	\$ 273,086
Adjustments	\$ 482,578	\$ 353,823	\$ 360,075	\$ 273,521	\$ 338,117	\$ 396,591	\$ 445,733	\$ 311,968	\$ 296,009	\$ 471,305	\$ 476,678	\$ 288,197	\$ 355,444	\$ 373,080
Collection %	42%	42%	47%	39%	37%	35%	38%	30%	53%	39%	34%	32%	64%	41%
COMMERCIAL														
Payments	\$ 79,233	\$ 73,099	\$ 90,785	\$ 23,057	\$ 32,890	\$ 42,329	\$ 45,115	\$ 55,397	\$ 94,255	\$ 35,661	\$ 49,987	\$ 78,377	\$ 90,192	\$ 60,798
Adjustments	\$ 30,259	\$ 22,192	\$ 38,548	\$ 15,162	\$ 11,202	\$ 12,751	\$ 9,930	\$ 27,215	\$ 34,954	\$ 19,183	\$ 15,330	\$ 67,108	\$ 37,478	\$ 26,255
Collection %	72%	77%	70%	60%	75%	77%	82%	67%	73%	65%	77%	54%	71%	71%
BLUES														
Payments	\$ 115,131	\$ 97,873	\$ 71,400	\$ 109,199	\$ 88,547	\$ 95,349	\$ 107,252	\$ 95,023	\$ 66,073	\$ 86,067	\$ 125,891	\$ 74,430	\$ 127,658	\$ 96,915
Adjustments	\$ 48,423	\$ 37,614	\$ 31,797	\$ 46,032	\$ 35,632	\$ 34,181	\$ 58,967	\$ 39,602	\$ 35,755	\$ 42,946	\$ 57,868	\$ 40,415	\$ 54,789	\$ 43,386
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	65%	67%	69%	65%	70%	67%
WORK COMP														
Payments	\$ 2,674	\$ 12,018	\$ 7,004	\$ 8,873	\$ 5,181	\$ 4,469	\$ 1,631	\$ 7,429	\$ 1,482	\$ 9,756	\$ 7,723	\$ 6,841	\$ 6,504	\$ 6,276
Adjustments	\$ 4,080	\$ 2,958	\$ 3,282	\$ 5,576	\$ 3,131	\$ 1,731	\$ 1,688	\$ 3,695	\$ 1,463	\$ 4,651	\$ 5,630	\$ 2,719	\$ 4,325	\$ 3,456
Collection %	40%	80%	68%	61%	62%	72%	49%	67%	50%	68%	58%	72%	60%	62%
SELF PAY														
Payments	\$ 39,318	\$ 40,860	\$ 32,085	\$ 24,686	\$ 17,085	\$ 18,553	\$ 29,302	\$ 29,539	\$ 42,539	\$ 45,773	\$ 47,380	\$ 38,993	\$ 65,640	\$ 36,289
Bad Debt Recoveries	\$ 4,111	\$ 1,927	\$ 4,291	\$ 291	\$ 2,711	\$ 751	\$ 3,090	\$ 174	\$ 739	\$ 144	\$ 179	\$ 57	\$ 44	\$ 1,424
Adjustments	\$ 24,880	\$ 10,968	\$ 11,569	\$ 8,579	\$ 23,588	\$ 12,037	\$ 7,658	\$ 29,539	\$ 36,623	\$ 18,153	\$ 26,050	\$ 160,625	\$ 50,805	\$ 32,390
Charity Care	\$ 210,892	\$ 5,495	\$ 3,409	\$ 107,586	\$ 6,325	\$ 7,646	\$ 2,062	\$ 92,241	\$ 87,222	\$ 45,909	\$ 199,419	\$ 53,600	\$ 81,379	\$ 69,476
Bad Debt	\$ 43,004	\$ 7,470	\$ 6,828	\$ 158,775	\$ 31,967	\$ -	\$ -	\$ 35,941	\$ -	\$ 27,754	\$ 21,026	\$ 11,557	\$ 21,643	\$ 28,151
Total SP Adjustments	\$ 278,776	\$ 23,933	\$ 21,806	\$ 274,940	\$ 61,879	\$ 19,682	\$ 9,721	\$ 157,722	\$ 123,845	\$ 91,816	\$ 246,494	\$ 225,781	\$ 153,827	\$ 130,017
Collection %	12%	63%	60%	8%	22%	49%	75%	16%	26%	33%	16%	15%	30%	33%
TOTAL														
Total Payments	\$ 1,022,607	\$ 782,067	\$ 847,125	\$ 845,077	\$ 729,186	\$ 727,607	\$ 859,954	\$ 770,454	\$ 1,024,101	\$ 1,137,769	\$ 1,217,580	\$ 786,503	\$ 1,182,187	\$ 917,863
Total Adjustment	\$ 800,505	\$ 430,532	\$ 461,817	\$ 511,680	\$ 547,667	\$ 531,378	\$ 591,522	\$ 626,184	\$ 443,517	\$ 581,700	\$ 646,293	\$ 644,797	\$ 792,749	\$ 455,394
Total Collection %	56%	64%	65%	62%	57%	58%	59%	55%	70%	66%	65%	55%	60%	61%

Cash & Adjustment Trending

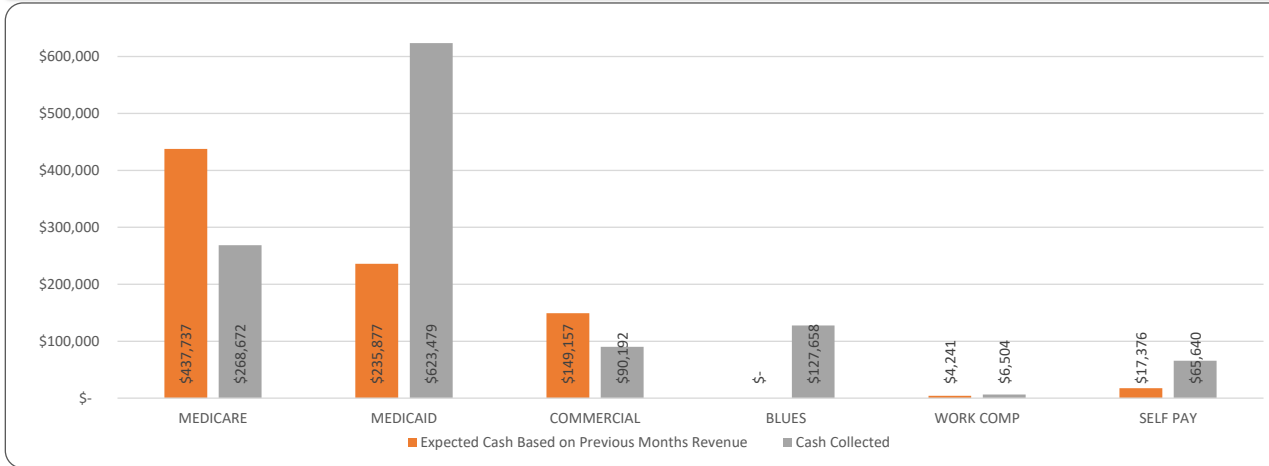


Cash Collections by Discharge Date

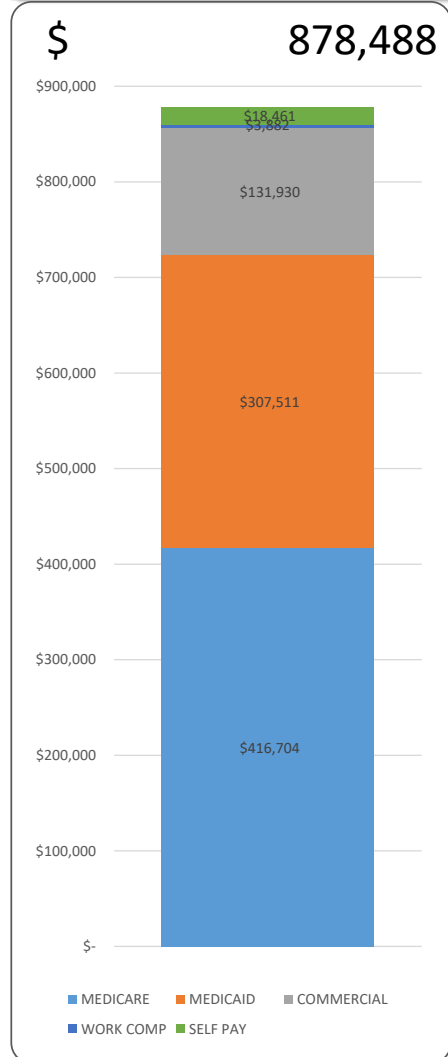


CASH FORECASTING

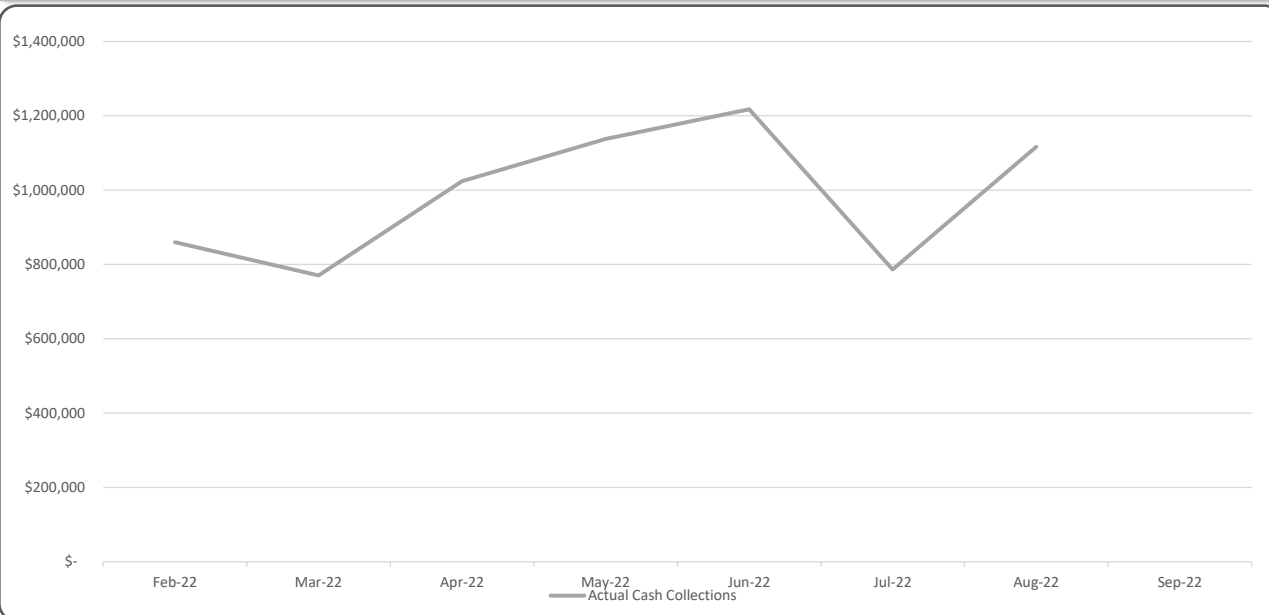
Expected Last Month vs Cash Collected (Based on Previous Months Revenue)



Cash Expected Next Month (Based on this Months Revenue)



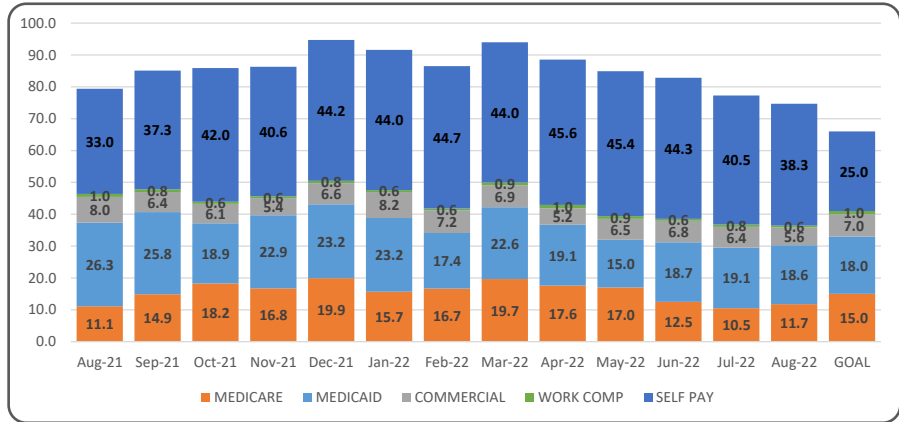
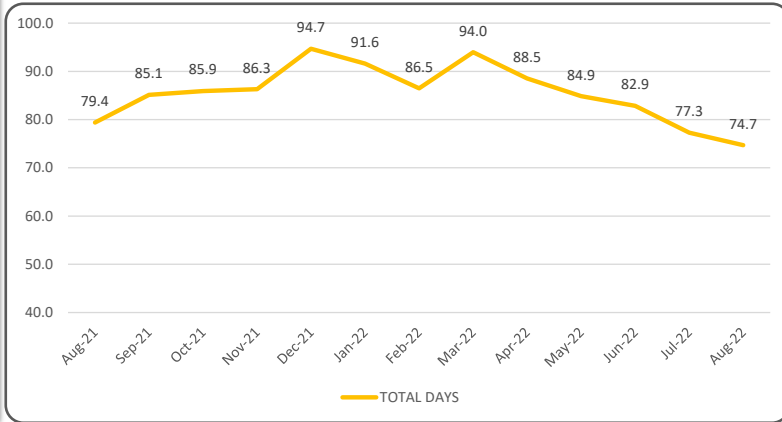
Expected Cash Based on Claim Submissions and Historical Collections



ACCOUNTS RECEIVABLE

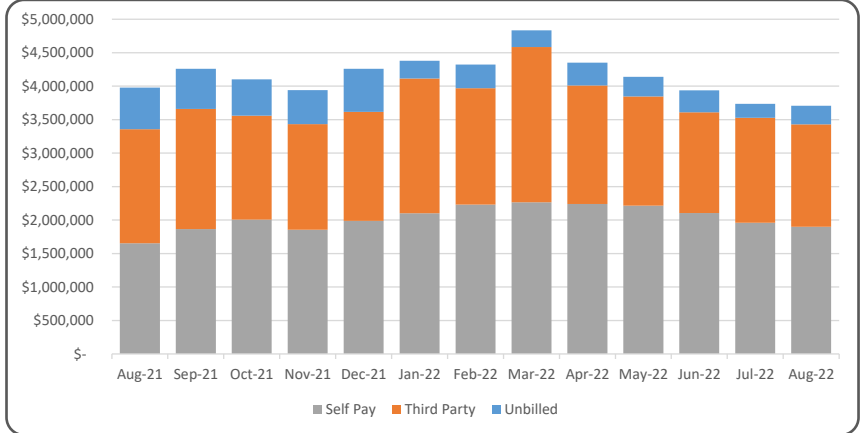
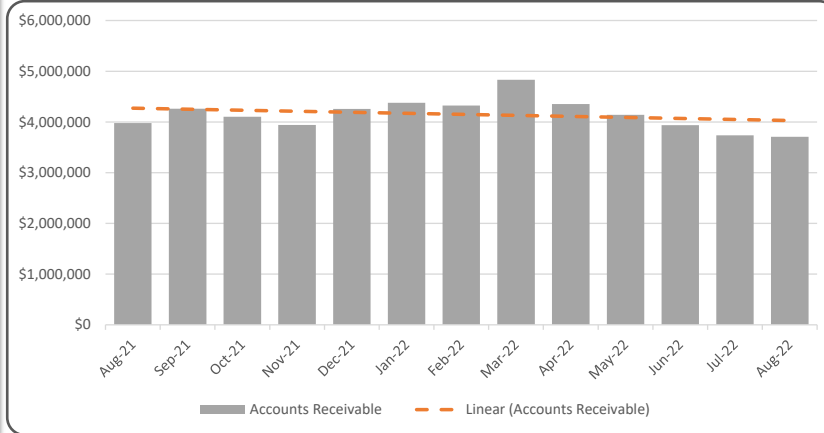
AR Days

PAYER	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	13 Month Average
MEDICARE	11.1	14.9	18.2	16.8	19.9	15.7	16.7	19.7	17.6	17.0	12.5	10.5	11.7	15.6
MEDICAID	26.3	25.8	18.9	22.9	23.2	23.2	17.4	22.6	19.1	15.0	18.7	19.1	18.6	20.8
COMMERCIAL	8.0	6.4	6.1	5.4	6.6	8.2	7.2	6.9	5.2	6.5	6.8	6.4	5.6	6.6
WORK COMP	1.0	0.8	0.6	0.6	0.8	0.6	0.6	0.9	1.0	0.9	0.6	0.8	0.6	0.7
SELF PAY	33.0	37.3	42.0	40.6	44.2	44.0	44.7	44.0	45.6	45.4	44.3	40.5	38.3	41.8
TOTAL DAYS	79.4	85.1	85.9	86.3	94.7	91.6	86.5	94.0	88.5	84.9	82.9	77.3	74.7	85.5



AR Balance

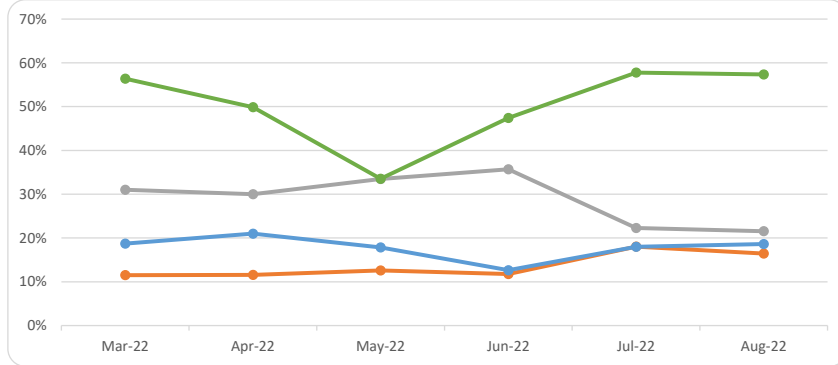
PAYER	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	13 Month Average
MEDICARE	\$ 557,543	\$ 744,813	\$ 871,052	\$ 765,280	\$ 895,860	\$ 748,436	\$ 834,221	\$ 1,011,373	\$ 864,590	\$ 828,105	\$ 593,780	\$ 507,839	\$ 582,895	\$ 754,291
MEDICAID	\$ 1,315,195	\$ 1,289,536	\$ 904,985	\$ 1,047,831	\$ 1,043,932	\$ 1,106,825	\$ 870,378	\$ 1,159,997	\$ 939,475	\$ 733,511	\$ 888,101	\$ 921,687	\$ 921,244	\$ 1,010,977
COMMERCIAL	\$ 403,116	\$ 318,247	\$ 290,697	\$ 245,343	\$ 297,214	\$ 390,942	\$ 357,842	\$ 352,803	\$ 255,074	\$ 319,138	\$ 321,984	\$ 311,717	\$ 275,712	\$ 318,448
WORK COMP	\$ 48,151	\$ 42,074	\$ 30,405	\$ 26,812	\$ 34,458	\$ 29,721	\$ 28,217	\$ 44,031	\$ 50,949	\$ 42,910	\$ 27,858	\$ 36,591	\$ 28,844	\$ 36,232
SELF PAY	\$ 1,653,468	\$ 1,866,174	\$ 2,006,398	\$ 1,855,738	\$ 1,987,106	\$ 2,103,148	\$ 2,232,314	\$ 2,264,662	\$ 2,240,554	\$ 2,216,895	\$ 2,105,043	\$ 1,959,428	\$ 1,899,559	\$ 2,030,037
TOTAL	\$ 3,977,473	\$ 4,260,844	\$ 4,103,537	\$ 3,941,004	\$ 4,258,570	\$ 4,379,072	\$ 4,322,972	\$ 4,832,867	\$ 4,350,642	\$ 4,140,558	\$ 3,936,767	\$ 3,737,262	\$ 3,708,255	\$ 4,149,986



ACCOUNTS RECEIVABLE AGING

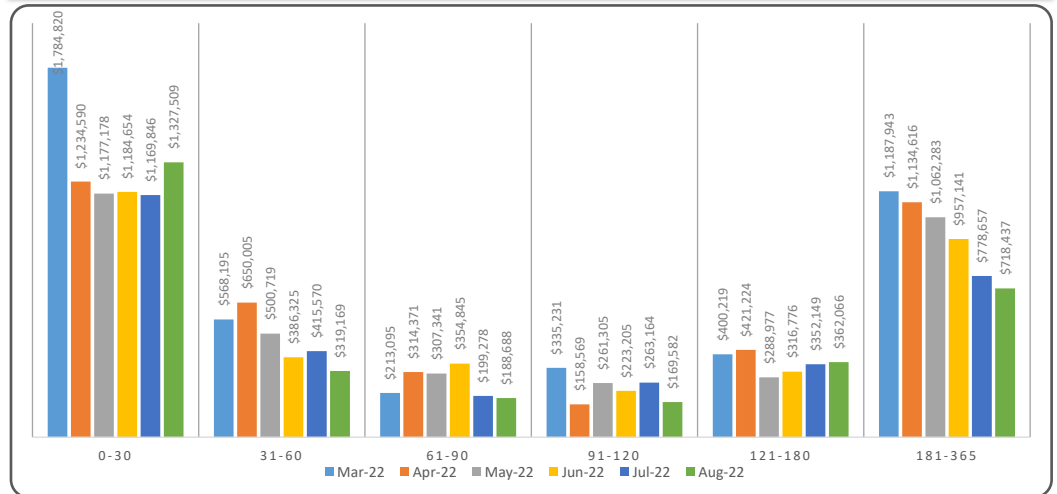
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
MEDICARE																
Non-Credit	262	\$ 426,853	59	\$ 58,553	22	\$ 10,298	14	\$ 31,984	16	\$ 36,344	10	\$ 12,091	6	\$ 17,313	389	\$ 593,435
Credit	1	\$ (20)	0	\$ -	0	\$ -	0	\$ -	0	\$ -	1	\$ (167)	3	\$ (10,353)	5	\$ (10,540)
TOTAL	263	\$ 426,833	59	\$ 58,553	22	\$ 10,298	14	\$ 31,984	16	\$ 36,344	11	\$ 11,924	9	\$ 6,959	394	\$ 582,895
MEDICAID																
Non-Credit	331	\$ 619,103	113	\$ 90,539	89	\$ 41,746	46	\$ 24,953	46	\$ 90,468	39	\$ 32,892	20	\$ 23,493	684	\$ 923,195
Credit	3	\$ (312)	0	\$ -	2	\$ (888)	0	\$ -	1	\$ (122)	1	\$ (15)	9	\$ (613)	16	\$ (1,950)
TOTAL	334	\$ 618,792	113	\$ 90,539	91	\$ 40,858	46	\$ 24,953	47	\$ 90,345	40	\$ 32,877	29	\$ 22,879	700	\$ 921,244
COMMERCIAL																
Non-Credit	268	\$ 168,448	74	\$ 55,061	75	\$ 29,056	18	\$ 10,866	24	\$ 13,172	31	\$ 21,248	32	\$ 24,077	522	\$ 321,927
Credit	24	\$ (650)	11	\$ (948)	3	\$ (495)	2	\$ (366)	10	\$ (1,718)	34	\$ (6,056)	298	\$ (35,982)	382	\$ (46,215)
TOTAL	292	\$ 167,798	85	\$ 54,113	78	\$ 28,561	20	\$ 10,500	34	\$ 11,454	65	\$ 15,192	330	\$ (11,905)	904	\$ 275,712
WORK COMP																
Non-Credit	9	\$ 6,014	4	\$ 2,881	15	\$ 4,186	2	\$ 350	13	\$ 14,920	3	\$ 1,790	2	\$ 535	48	\$ 30,677
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	1	\$ (33)	3	\$ (478)	5	\$ (1,322)	9	\$ (1,833)
TOTAL	9	\$ 6,014	4	\$ 2,881	15	\$ 4,186	2	\$ 350	14	\$ 14,887	6	\$ 1,313	7	\$ (787)	57	\$ 28,844
SELF PAY																
Non-Credit	136	\$ 110,435	191	\$ 113,780	209	\$ 105,247	139	\$ 102,314	305	\$ 211,884	826	\$ 667,708	716	\$ 625,937	2522	\$ 1,937,306
Credit	28	\$ (2,364)	7	\$ (698)	5	\$ (462)	7	\$ (519)	21	\$ (2,848)	43	\$ (10,577)	222	\$ (20,279)	333	\$ (37,747)
TOTAL	164	\$ 108,072	198	\$ 113,083	214	\$ 104,785	146	\$ 101,795	326	\$ 209,036	869	\$ 657,131	938	\$ 605,658	2855	\$ 1,899,559
ACCOUNTS RECEIVABLE																
Non-Credit	1006	\$ 1,330,854	441	\$ 320,815	410	\$ 190,533	219	\$ 170,467	404	\$ 366,788	909	\$ 735,730	776	\$ 691,354	4165	\$ 3,806,540
Credit	56	\$ (3,345)	18	\$ (1,646)	10	\$ (1,845)	9	\$ (885)	33	\$ (4,722)	82	\$ (17,292)	537	\$ (68,550)	745	\$ (98,285)
GRAND TOTAL	1062	\$ 1,327,509	459	\$ 319,169	420	\$ 188,688	228	\$ 169,582	437	\$ 362,066	991	\$ 718,437	1313	\$ 622,804	4910	\$ 3,708,255

Aged Over 90 Days Trending (excluding Credits)



	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22
Medicare	11.5%	11.6%	12.6%	11.8%	18.0%	16.5%
Medicaid	18.7%	21.0%	17.9%	12.7%	18.0%	18.6%
Commercial	31.0%	30.0%	33.5%	35.7%	22.3%	21.5%
Work Comp	56.4%	49.9%	33.5%	47.4%	57.8%	57.4%

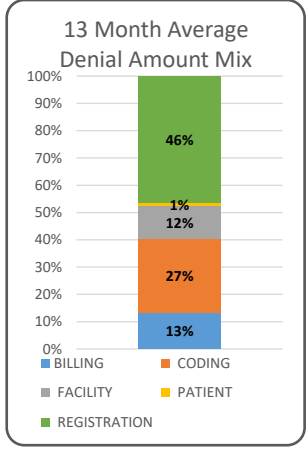
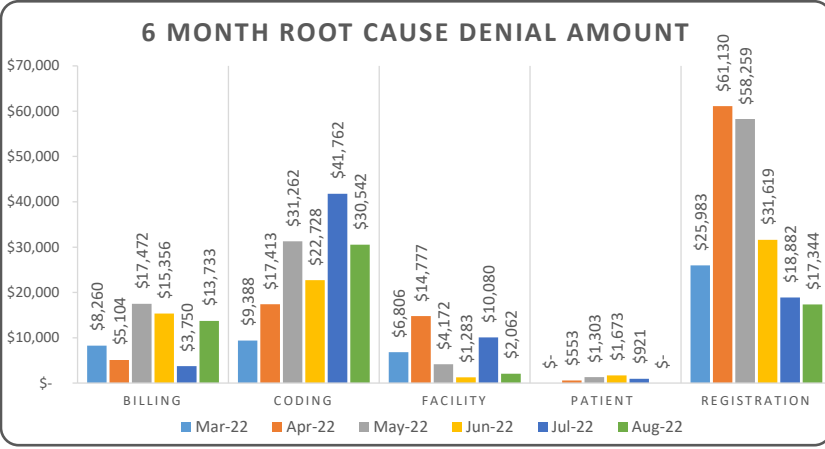
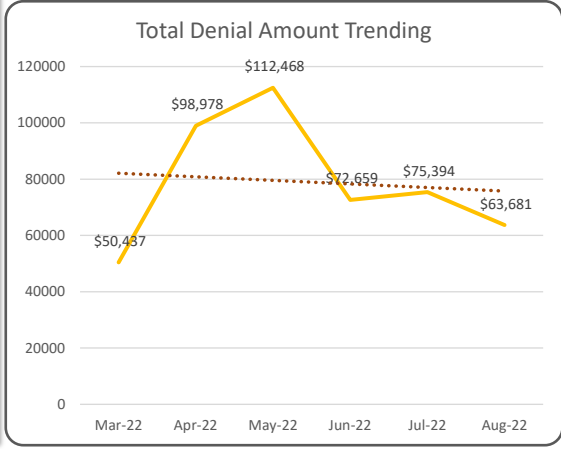
6 Month Aging



DENIAL MANAGEMENT

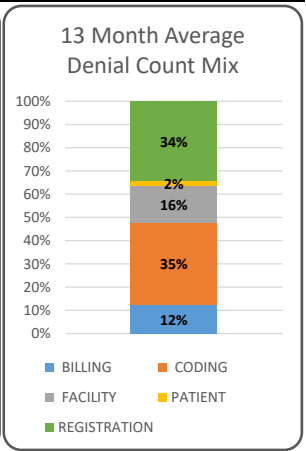
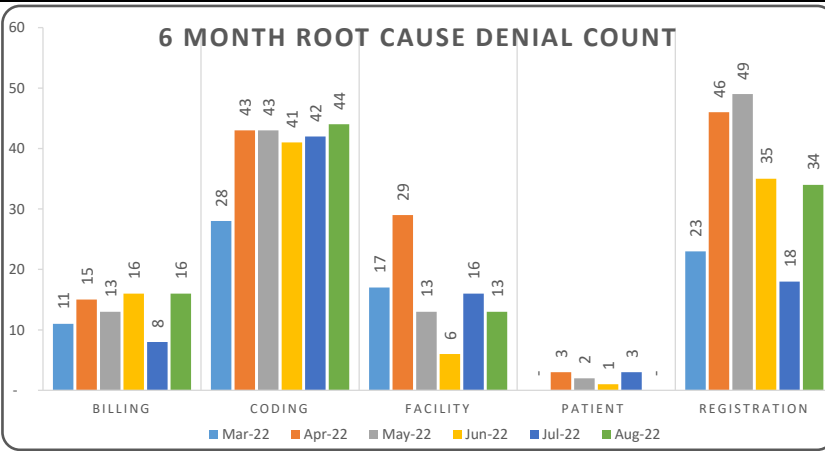
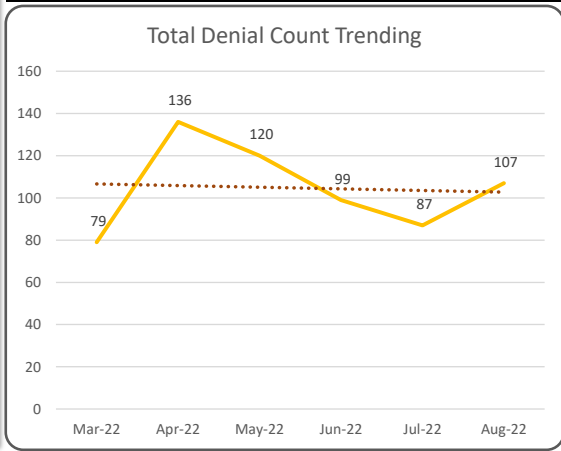
Denial Amount

AMOUNT	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	13 Month Average
BILLING	\$ 3,398	\$ 117	\$ 2,474	\$ 10,145	\$ 1,101	\$ 25,646	\$ 23,601	\$ 8,260	\$ 5,104	\$ 17,472	\$ 15,356	\$ 3,750	\$ 13,733	\$ 10,012
CODING	\$ 14,195	\$ 21,686	\$ 21,682	\$ 15,242	\$ 8,452	\$ 14,335	\$ 11,494	\$ 9,388	\$ 17,413	\$ 31,262	\$ 22,728	\$ 41,762	\$ 30,542	\$ 20,014
FACILITY	\$ 4,483	\$ 14,765	\$ 25,690	\$ 14,464	\$ 1,136	\$ 6,063	\$ 10,921	\$ 6,806	\$ 14,777	\$ 4,172	\$ 1,283	\$ 10,080	\$ 2,062	\$ 8,977
PATIENT	\$ -	\$ -	\$ -	\$ -	\$ 427	\$ 2,818	\$ 5,884	\$ -	\$ 553	\$ 1,303	\$ 1,673	\$ 921	\$ -	\$ 1,045
REGISTRATION	\$ 9,177	\$ 37,299	\$ 16,405	\$ 25,601	\$ 53,474	\$ 65,613	\$ 26,347	\$ 25,983	\$ 61,130	\$ 58,259	\$ 31,619	\$ 18,882	\$ 17,344	\$ 34,395
TOTAL	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 74,442



Denial Count

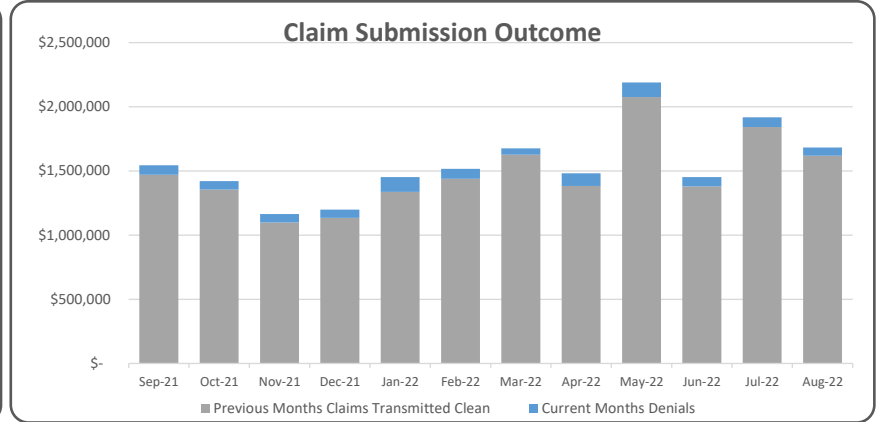
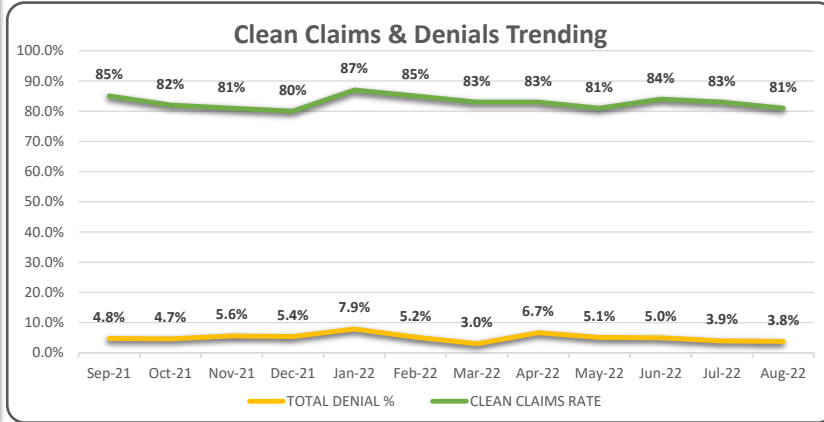
COUNT	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	13 Month Average
BILLING	16	1	11	13	7	18	11	11	15	13	16	8	16	12
CODING	39	22	31	28	22	31	28	28	43	43	41	42	44	34
FACILITY	14	21	15	12	5	20	16	17	29	13	6	16	13	15
PATIENT	-	-	-	-	1	9	6	-	3	2	1	3	-	2
REGISTRATION	37	49	24	37	26	28	24	23	46	49	35	18	34	33
TOTAL	106	93	81	90	61	106	85	79	136	120	99	87	107	96



CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

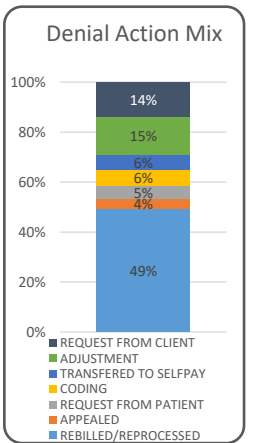
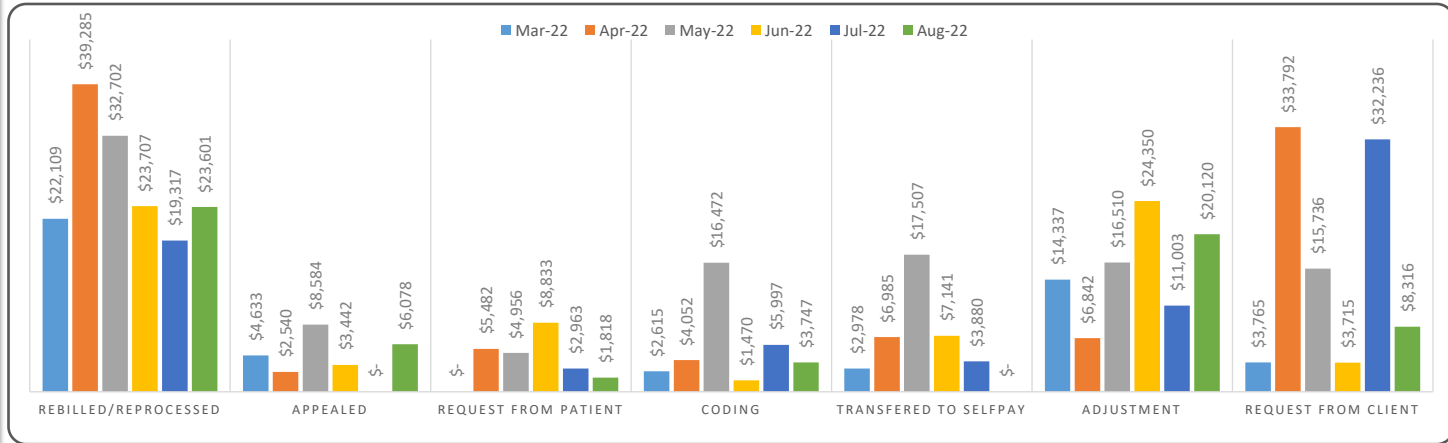
Denial & Clean Claim Trending

	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	13 Month Average
DENIAL AMOUNT	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 74,442
PREVIOUS MONTH'S TRANSMITTED CLAIMS	\$ 1,568,158	\$ 1,543,681	\$ 1,421,703	\$ 1,164,069	\$ 1,198,525	\$ 1,451,836	\$ 1,516,636	\$ 1,676,470	\$ 1,481,392	\$ 2,189,220	\$ 1,451,713	\$ 1,918,330	\$ 1,682,882	\$ 1,558,817
TOTAL DENIAL %	2.0%	4.8%	4.7%	5.6%	5.4%	7.9%	5.2%	3.0%	6.7%	5.1%	5.0%	3.9%	3.8%	4.8%
CLEAN CLAIMS RATE	87%	85%	82%	81%	80%	87%	85%	83%	83%	81%	84%	83%	81%	83%



Action Taken on Denials

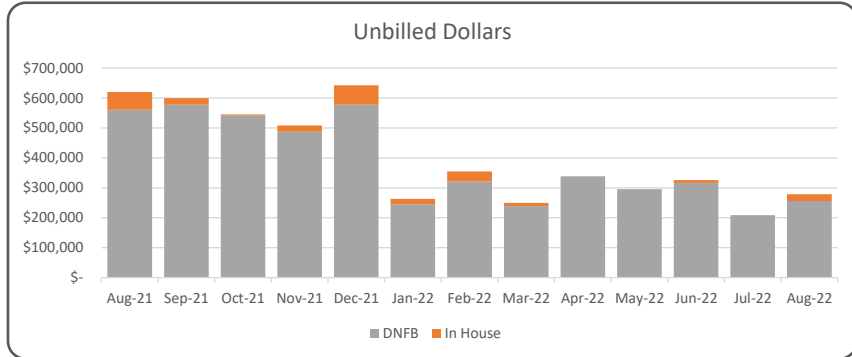
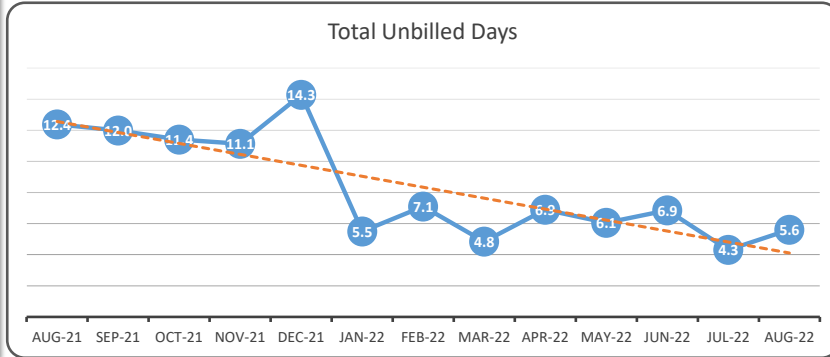
DENIAL ACTION	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	13 Month Average
REBILLED/REPROCESSED	\$ 14,702	\$ 51,694	\$ 38,681	\$ 35,679	\$ 52,815	\$ 75,335	\$ 47,694	\$ 22,109	\$ 39,285	\$ 32,702	\$ 23,707	\$ 19,317	\$ 23,601	\$ 36,717
APPEALED	\$ 2,365	\$ 330	\$ 388	\$ 937	\$ 2,706	\$ 7,000	\$ 33	\$ 4,633	\$ 2,540	\$ 8,584	\$ 3,442	\$ -	\$ 6,078	\$ 3,003
REQUEST FROM PATIENT	\$ -	\$ 267	\$ 8,508	\$ -	\$ 939	\$ 3,802	\$ 14,761	\$ -	\$ 5,482	\$ 4,956	\$ 8,833	\$ 2,963	\$ 1,818	\$ 4,025
CODING	\$ 844	\$ 13,297	\$ 3,478	\$ 4,435	\$ 109	\$ 2,332	\$ 3,148	\$ 2,615	\$ 4,052	\$ 16,472	\$ 1,470	\$ 5,997	\$ 3,747	\$ 4,769
TRANSFERRED TO SELFPAY	\$ 3,224	\$ 2,706	\$ 2,064	\$ 2,757	\$ 509	\$ 3,184	\$ 1,775	\$ 2,978	\$ 6,985	\$ 17,507	\$ 7,141	\$ 3,880	\$ -	\$ 4,208
ADJUSTMENT	\$ 4,031	\$ 3,538	\$ 7,752	\$ 13,772	\$ 6,476	\$ 10,909	\$ 9,913	\$ 14,337	\$ 6,842	\$ 16,510	\$ 24,350	\$ 11,003	\$ 20,120	\$ 11,504
REQUEST FROM CLIENT	\$ 6,086	\$ 2,034	\$ 5,379	\$ 7,873	\$ 1,034	\$ 12,220	\$ 922	\$ 3,765	\$ 33,792	\$ 15,736	\$ 3,715	\$ 32,236	\$ 8,316	\$ 10,239
TOTAL	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,782	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 63,681	\$ 74,466



UNBILLED & INVENTORY

Unbilled

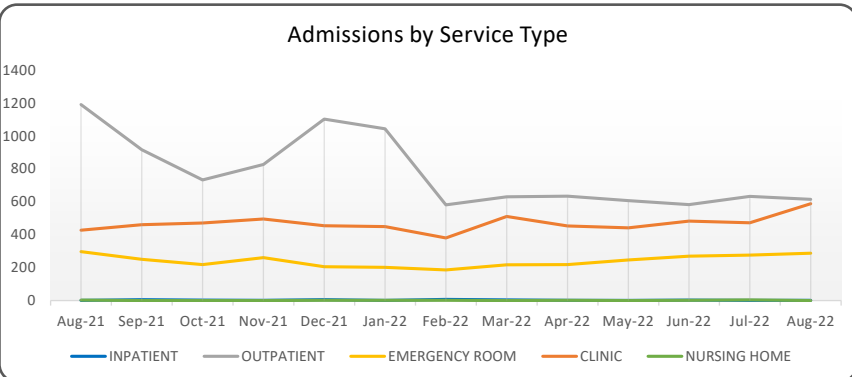
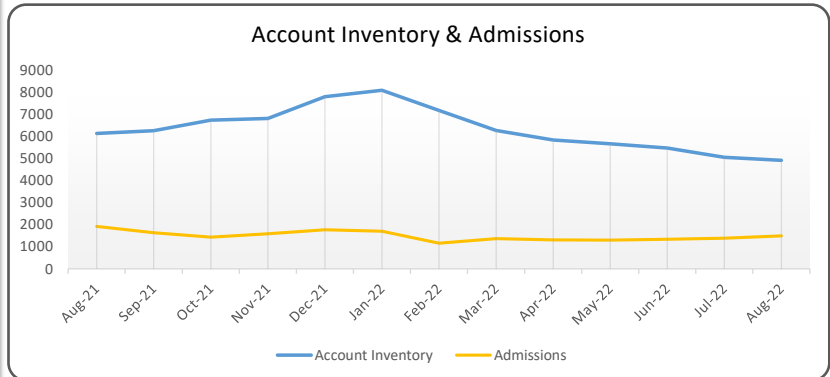
	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	13 Month Average
In House	\$ 59,277	\$ 22,170	\$ 3,706	\$ 20,857	\$ 64,355	\$ 17,753	\$ 34,167	\$ 10,466	\$ -	\$ -	\$ 9,182	\$ -	\$ 22,251	\$ 20,322
DNFB	\$ 560,649	\$ 577,639	\$ 541,096	\$ 487,338	\$ 577,901	\$ 245,224	\$ 320,765	\$ 238,954	\$ 338,650	\$ 295,441	\$ 316,709	\$ 208,502	\$ 255,911	\$ 381,906
Total Unbilled	\$ 619,925	\$ 599,809	\$ 544,802	\$ 508,195	\$ 642,256	\$ 262,978	\$ 354,932	\$ 249,420	\$ 338,650	\$ 295,441	\$ 325,891	\$ 208,502	\$ 278,162	\$ 402,228
Unbilled Days	12.4	12.0	11.4	11.1	14.3	5.5	7.1	4.8	6.9	6.1	6.9	4.3	5.6	8.3



Admissions & Account Inventory

ADMISSIONS	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	13 Month Average
INPATIENT	1	6	3	2	5	1	7	4	2	1	3	1	2	3
SWINGBED	2	3	5	2	3	1	4	5	5	1	1	1	2	3
OUTPATIENT	1,190	916	733	826	1,102	1,043	581	630	634	607	582	633	615	776
EMERGENCY ROOM	297	250	218	260	205	202	186	217	218	246	270	276	287	241
CLINIC	427	461	471	495	454	449	380	510	453	442	482	472	588	468
NURSING HOME	3	0	0	0	1	1	1	0	1	0	2	4	0	1
TOTAL	1,920	1,636	1,430	1,585	1,770	1,697	1,159	1,366	1,313	1,297	1,340	1,387	1,494	1492

ACCOUNT INVENTORY	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	13 Month Average
MEDICARE	632	657	886	869	1,543	1,294	662	578	556	561	468	362	394	728
MEDICAID	922	832	779	862	911	1,073	799	1,010	714	726	731	656	700	824
COMMERCIAL	1,201	1,117	1,111	1,119	1,193	1,339	1,214	1,046	964	938	1,020	997	904	1089
WORK COMP	103	100	89	83	80	81	82	95	95	85	71	70	57	84
SELF PAY	3,271	3,545	3,862	3,872	4,058	4,293	4,408	3,527	3,505	3,344	3,173	2,957	2,855	3590
TOTAL	6129	6251	6727	6805	7785	8080	7165	6256	5834	5654	5463	5042	4910	6315



Southern Humboldt Community Healthcare District Executive Dashboard

	TARGET	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22
Days in AR	66.0	85.1	85.9	86.3	94.7	91.6	86.5	94.0	88.5	84.9	82.9	77.3	74.7
Gross AR		4,260,844	4,103,537	3,941,004	4,258,570	4,379,072	4,322,972	4,832,867	4,350,642	4,140,558	3,936,767	3,737,262	3,708,255
Gross Revenue		1,526,536	1,379,368	1,250,010	1,508,417	1,639,879	1,350,122	1,639,234	1,384,159	1,464,711	1,474,557	1,510,151	1,582,735
Cash Collections		782,067	847,125	845,077	729,186	727,607	859,954	770,454	1,024,101	1,137,769	1,217,580	786,503	1,182,187
Adjustments		430,532	461,817	511,680	547,667	531,378	591,522	626,184	443,517	581,700	646,293	644,797	792,749
Collection %		64.5%	64.7%	62.3%	57.1%	57.8%	59.2%	55.2%	69.8%	66.2%	65.3%	55.0%	59.9%
Late Charges	1%	0.0%	0.0%	2.2%	1.4%	0.3%	1.2%	0.0%	2.6%	0.6%	0.1%	1.6%	0.6%
Bad Debt	3%	0.5%	0.5%	12.7%	2.1%	0.0%	0.0%	2.2%	0.0%	1.9%	1.4%	0.8%	1.4%
Charity Care	3%	0.4%	0.2%	8.6%	0.4%	0.5%	0.2%	5.6%	6.3%	3.1%	13.5%	3.5%	5.1%
Third Party Aged over 90	14%	25.8%	20.5%	23.3%	22.8%	22.1%	19.8%	18.5%	19.3%	18.9%	17.5%	19.7%	19.1%
Self Pay Aged 180 (from assignment)	25%	34.8%	33.1%	22.7%	20.0%	20.9%	72.2%	71.7%	71.6%	63.4%	60.2%	59.4%	62.5%

