

**SOUTHERN HUMBOLDT COMMUNITY
HEALTHCARE DISTRICT
FINANCE COMMITTEE
MEETING**

**Tuesday
July 22, 2022
10:00 a.m.**

**286 Sprowel Creek Road
Garberville, CA 95542**



SoHum Health



Date: Friday, July 22, 2022

Time: 10:00 a.m.

Location: Sprowel Creek Campus Room 106 and by Webex

Facilitator: Governing Board President Corinne Stromstad

Link: <https://shchd.webex.com/shchd/j.php?MTID=m283f882726c92081853fb59050e365d7>

Agenda

Time*	Page	Item
10:00 a.m.		A. Call to Order
10:01 a.m.		B. Public Comment (3 minute limit per person)
		See public comment instructions below
10:05 a.m.		C. Announcements
10:10 a.m.	1-3	D. Previous Meeting Minutes
		1. Minutes from Tuesday, June 21, 2022
		E. Discussion and Review
10:15 a.m.	4-8	1. June, 2022 Financials – Paul Eves
10:30 a.m.	9	2. June, 2022 Revenue Cycle Report – Marie Brown
	10-21	3. June, 2022 HRG Report – Remy Quinn
		F. Discussion Items to Report to the Board
		G. Next Meeting: Tuesday, August 23, 2022
		H. Adjourn



PUBLIC COMMENT ON MATTERS NOT ON THE MEETING AGENDA: Members of the public are welcome to address the Board on items not listed on the agenda and within the jurisdiction of the Board of Directors. The Board is prohibited by law from taking action on matters not on the agenda, but may ask questions to clarify the speaker's comment and/or briefly answer questions. The Board limits testimony on matters not on the agenda to three minutes per person and not more than ten minutes for a particular subject, at the discretion of the Chair of the Board.

PUBLIC COMMENT ON MATTERS THAT ARE ON THE AGENDA: Individuals wishing to address the Board regarding items on the agenda may do so after the Board has completed their initial discussion of the item and before the matter is voted on, so that the Board may have the benefit of these comments before making their decision. Please remember that it is the Board's responsibility to discuss matters thoroughly amongst themselves and that, because of Brown Act constraints, the Board meeting is their only opportunity to do so.

OTHER OPPORTUNITIES FOR PUBLIC COMMENT: Members of the public are encouraged to submit written comments to the Board at any time by writing to Board of Directors, SHCHD, 733 Cedar Street, Garberville, CA 95542. Writers who identify themselves may, at their discretion, ask that their comments be shared publicly. All other comments shall be kept confidential to the Board and appropriate staff.

**Times are estimated/Posted: Wednesday, July 20, 2022*



Finance Committee

Date: Tuesday, June 28, 2022

Time: 10:00 a.m.

Location: Sprowel Creek Campus Rm 106 and via Webex

Facilitator: Governing Board President Corinne Stromstad

Minutes

Finance Committee Present: Matt Rees (Webex), Corinne Stromstad, Barbara Truitt and Paul Eves

Also Present: Paul Eves, Kevin Church, Marie Brown, Karen Johnson, Remy Quinn and Darrin Guerra

By Webex:

Not Present: None

- A. Call to Order – Corinne Stromstad called the meeting to order at 10:00 a.m.
- B. Public Comment (3-minute limit per person) – none
- C. Announcements - none
- D. Previous Meeting Minutes – Minutes from Tuesday, May 24, 2022.

Motion: Barbara Truitt moved to approve the May 24 Finance minutes With Corrections to a clerical error.

Second: Matt Rees

Motion Carried

- Remy pointed out that on the May 24 Finance minutes under the HRG report, Darrin had marked Marie's name instead of Remy's. This error has been corrected.

E. Discussion and Review

1. April 2022 Financials – CFO Paul Eves– see reports
 - Outpatient labs remain high due to Covid and are starting to rise. We anticipate this may be do to all of the events in the area and summer starting.
 - Total patient revenue was \$1.4M in April,
 - Interest income is listed every 3 months. It's posted at the month's end after a quarter.
 - Humboldt County Property Tax account remains inaccurate. It's been months since we've been able to get a figure from the county.
 - We continue to pay down the Medicare accelerated payment and expect to pay it off within the next 3 years. We paid \$220,000 in May.

- The Pharmacy is Still continuing to do well. They have added both a pharmacist and a new technician to help meet the increasing demand. With the addition of Humana we expect about a 30% increase in prescriptions.
- About 8 months ago Paul was researching the CARES Act and discovered that we could apply for an Employee Payroll Tax Credit for the calendar year of 2020 and in 2021 we could receive a refundable tax credit of around \$5,000 per employee. We just received a few letters in the mail notifying us that we will be receiving a little over \$1 million. In the next 8 months through this same program we are expecting another \$1 million.
- Paul created an operating budget that he believes is “pretty conservative.” He acknowledges that the district is doing very well but doesn’t want to over spend. He believes the budget should be accurate through the year even with new hires and allotted projects.
- This was the end of the fiscal year

Motion: Barbara Truitt moved to approve the May, 2022 Financial Statements to share with the Governing Board.

Second: Matt Rees

Motion carried

2. March 2022 Revenue Cycle Reports – Marie Brown – see report

- PFS continues to make improvements in processes. This continues to show lower AR days.
- PFS has 2 more interviews scheduled in the following weeks with some Garberville locals. Unfortunately the 2 interviews from last month were not viable candidates.
- We have received 1 payer to allow Katy to see Medicare patients, for her preference she will schedule her own patients at first.
- We are working to enroll our facility in the behavioral health program Beacon. This will allow the facility to bill out different health codes under our providers without having to enroll the specific providers.
- The Ochin/Epic teams were here in the last week and have been helping different departments build up their systems. Remy and Marie anticipate to start building their HER system soon.

3. March 2022 HRG Reports – Remy Quinn – see report

- Self Pay Aging now shows over 180 days instead of over 120 to help us better track it due to the new “Bad Debt” laws.

F. Discussion Items to Report to the Board – A summary of today’s reports will be taken to

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the Board.

- The line Item “Financials- Operating Budget” has been moved to the Thursday June 23, 2022 SHCHD Governing Board Meeting.
- G. Next Meeting: Friday, July 22, 2022, at 10:00 a.m. in person at Sprowel Creek Campus Room 106 and by Webex.
- H. Adjourned at 11:27 a.m.

Minutes by Karen Johnson

**Southern Humboldt Community
Healthcare District**

	July 21	Aug 21	Sept 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	March 22	April 22	May 22	June 22	Current 12 Month AVG	Year to Date- Current Year
In Patient Statistics														
Total Acute Patient Days	8	1	16	9	5	11	3	18	15	5	3	7	8	101
Total Swing Patient Days	38	25	56	66	30	39	35	65	95	98	54	3	50	604
Total SNF Patient Days	236	229	240	231	191	237	223	190	217	228	221	215	222	2,658
Total Patient Days	282	255	312	306	226	287	261	273	327	331	278	225	280	3,363
Total Acute Discharges	3	1	5	4	2	5	1	7	3	3	1	3	3	38
Total Swing Discharges	3	1	4	5	0	2	2	2	5	5	3	2	3	34
Total SNF Discharges	1	2	0	1	1	2	1	1	0	0	2	0	1	11
	7	4	9	10	3	9	4	10	8	8	6	5	7	83
Acute Length of Stay	2.67	1.00	3.20	2.25	2.50	2.20	3.00	2.57	5.00	1.67	3.00	2.33	2.62	
ER Admits	3	1	5	4	2	5	1	7	4	3	2	3	3	40
I/P Lab Visits	12	12	23	14	7	10	23	26	14	17	22	23	17	203
I/P Radiology Visits	6	4	3	2	2	4	2	5	6	6	10	3	4	53
I/P EKG's	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Out Patient Statistics														
ER Visits	335	298	250	220	260	206	233	188	218	219	248	270	245	2,945
Clinic Visits	414	427	459	471	495	453	449	380	509	452	500	479	457	5,488
SLS Visits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Outpatient Medical	1134	1143	1570	1871	1302	1644	2278	2597	1042	1049	1453	1853	1,578	18,936
Laboratory Visits	682	1041	740	546	640	839	1009	455	589	574	681	702	708	8,498
Radiology	206	156	209	152	167	179	121	182	170	161	154	193	171	2,050
Mammography	27	25	6	11	19	9	17	9	14	13	28	9	16	187
CT Scans	89	55	76	63	70	66	73	77	88	72	80	88	75	897
EKG's	40	23	42	38	25	44	48	55	37	34	59	64	42	509
Total O/P Visits	2,927	3,168	3,352	3,372	2,978	3,440	4,228	3,943	2,667	2,574	3,203	3,658	-	39,510
Retail Pharmacy Rx's Sold	1,040	1,607	2,001	2,358	2,566	2,249	2,573	2,455	2,999	2,983	3,237	3,279	2,446	29,347
Salary Statistics														
Productive FTE's	75.1	75.1	76.8	79.2	80.5	79.2	71.7	79.1	77.4	79.7	81.1	81.2	78	
Paid FTE's	85.0	84.9	85.0	87.1	87.8	87.9	85.4	87.0	88.0	87.8	88.2	92.0	85	
Salaries & Ben as % of Net Rev	21.4%	68.4%	59.2%	77.6%	64.5%	56.0%	50.1%	72.8%	48.15%	70.03%	71.65%	48.15%	58.01%	
Benefits as % of Salaries	-41.9%	46.4%	32.0%	64.4%	32.2%	-24.1%	28.1%	43.9%	-24.13%	43.42%	47.12%	-24.13%	20.17%	
Revenue Statistics														
Gross A/R > 120 Days	1,022,868	1,313,144	1,336,739	1,505,869	1,451,996	1,746,576	2,040,686	2,152,505	2,071,508	2,181,976	1,997,956	1,799,059	1,671,326	
A/R>120 Days as % of Total AR	41%	41%	34%	34%	42%	42%	42%	42%	42%	42%	42%	42%	40%	
Gross Days in A/R	75.6	79.2	85.1	85.9	86.3	94.7	91.6	86.5	86.5	88.5	84.9	82.9	84.2	
Net Days in A/R	69.8	73.4	79.8	81.6	79.8	87.5	84.4	79.9	79.9	80.0	78.6	75.0	78.0	
A/R Cash Collections	667,778	1,022,607	782,980	847,125	845,077	729,186	727,607	859,954	770,454	1,024,101	1,137,769	1,227,309	861,171	
Collections as % of Net Rev	32.7%	70.8%	67.2%	70.8%	68.8%	63.1%	58.0%	59.5%	69.3%	70.2%	91.6%	95.1%	66.3%	
Accounts Payable Days	0.7	4.0	9.2	2.1	1.9	0.8	6.4	6.2	6.8	7.3	7.9	3.9	6	
Cash Collections per Cal Day	21,541	32,987	25,257	27,327	27,261	23,522	23,471	27,740	24,853	33,036	36,702	39,591	27,780	303,698
Cash Disburs. per Cal Day	52,121	38,603	41,262	458,718	40,600	42,521	41,846	54,626	52,121	46,099	53,257	53,859	80,134	921,774

**Southern Humboldt Community
Healthcare District
Income Statement
June 2022**

Current Month			Year to Date				
\$ Variance	Budget	Actual		Actual	Budget	\$ Variance	% Variance
			GROSS PATIENT REVENUE				
(61,814)	237,500	175,686	INPATIENT	2,476,244	2,850,000	(373,756)	-13%
121	41,670	41,791	INPATIENT ANCILLARY	683,854	500,040	183,814	37%
261,481	1,202,080	1,463,561	OUTPATIENT ANCILLARY	16,317,764	14,424,960	1,892,804	13%
199,788	1,481,250	1,681,038	TOTAL PATIENT REVENUE	19,477,862	17,775,000	1,702,862	10%
			DEDUCTIONS FROM REVENUE				
(43,354)	515,630	472,276	CONTRACTUAL ALLOWANCES	5,690,484	6,187,560	(497,076)	-8%
(28,625)	71,670	43,045	PROVISION FOR BAD DEBTS	1,104,249	860,040	244,209	28%
(14,710)	36,000	21,290	OTHER ALLOWANCES/DEDUCTIONS	700,263	432,000	268,263	62%
	-300,000	(300,000)	OTHER OPERATING IGTs & SUPPLEMENTAL	(3,600,000)	(3,600,000)		
(86,689)	323,300	236,611	TOTAL DEDUCTIONS	3,894,996	3,879,600	15,396	0%
286,477	1,157,950	1,444,427	NET PATIENT REVENUE	15,582,866	13,895,400	1,687,466	12%
3,242	12,000	15,242	OTHER OPERATING REVENUE	208,305	144,000	64,305	45%
289,719	1,169,950	1,459,669	TOTAL OPERATING REVENUE	15,791,171	14,039,400	1,751,771	12%
194,721	731,670	926,391	SALARIES & WAGES	7,308,744	8,780,040	(1,471,296)	-17%
(381,912)	158,330	(223,582)	EMPLOYEE BENEFITS	2,182,796	1,899,960	282,836	15%
90,904	123,330	214,234	PROFESSIONAL FEES	2,100,058	1,479,960	620,098	42%
(47,565)	112,500	64,935	SUPPLIES	1,281,672	1,350,000	(68,328)	-5%
2,797	21,670	24,467	REPAIRS & MAINTENANCE	238,403	260,040	(21,637)	-8%
317,722	110,000	427,722	PURCHASED SERVICES	1,776,516	1,320,000	456,516	35%
27,976	14,170	42,146	UTILITIES	247,577	170,040	77,537	46%
(10,219)	23,330	13,111	INSURANCE	163,137	279,960	(116,823)	-42%
0		0	INTEREST	0	0	0	#DIV/0!
10,273	38,330	48,603	DEPRECIATION/ AMORTIZATION	540,145	459,960	80,185	17%
44,409	33,330	77,739	OTHER	942,432	399,960	542,472	136%
249,106	1,366,660	1,615,766	TOTAL OPERATING EXPENSES	16,781,480	16,399,920	381,560	2%
40,613	(196,710)	(156,097)	OPERATING PROFIT (LOSS)	(990,309)	(2,360,520)	1,370,211	-58%
(2,500)	95,000	92,500	TAX REVENUE	1,125,855	1,140,000	(14,145)	-1%
684,752	40,000	724,752	OTHER NONOPERATING REV (EXP)	4,631,161	480,000	4,151,161	865%
		0	INTEREST INCOME	31,088			
682,252	135,000	817,252	NET NON OPERATING REV (EXP)	5,788,104	1,620,000	4,168,104	257%
722,865	(61,710)	661,155	NET INCOME (LOSS)	4,797,794	(740,520)	5,538,314	-748%

**Southern Humboldt
Community Healthcare District
Income Statement Trend**

	July 21	Aug 21	Sept 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	March 22	April 22	May 22	June 22	12 Month AVG: Mar '21-Feb 22	YTD - Current Year
Inpatient Daily Hospital Services	223,673	154,457	244,718	219,424	170,256	217,954	170,724	226,213	263,867	217,261	192,011	175,686	206,354	2,476,244
Ancillary Revenue	44,799	54,355	72,321	45,472	40,036	51,743	54,178	57,688	86,204	71,057	64,210	41,791	56,988	683,854
Outpatient Revenue	1,352,452	1,386,282	1,364,347	1,273,369	1,162,271	1,356,271	1,577,499	1,208,326	1,472,842	1,285,791	1,414,753	1,463,561	1,359,814	16,317,764
Total Hospital Revenue	1,620,924	1,595,094	1,681,386	1,538,265	1,372,563	1,625,968	1,802,401	1,492,227	1,822,913	1,574,109	1,670,974	1,681,038	1,623,155	19,477,862
Contractual Allowances	224,877	457,567	404,071	324,712	415,578	447,106	501,660	508,013	761,987	556,716	615,921	472,276	474,207	5,690,484
Provision for Bad Debts	155,817	210,892	48,684	140,689	54,169	137,821	117,448	118,631	10,157	49,676	17,220	43,045	92,021	1,104,249
Other Allowances/Deductions	83,017	76,635	4,829	39,931	63,107	100,622	38,322	67,521	90,994	52,827	61,168	21,290	58,355	700,263
Other Operating: IGTs & Supplemental	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(3,600,000)
Total Deductions	163,711	445,094	157,584	205,332	232,854	385,549	357,430	394,165	563,138	359,219	394,309	236,611	324,583	3,894,996
Contractual %													20%	20%
Net Patient Revenue	1,457,213	1,150,000	1,523,802	1,332,933	1,139,709	1,240,419	1,444,971	1,098,062	1,259,775	1,214,890	1,276,665	1,444,427	1,351,435	15,582,866
Net Revenue %	90%	72%	91%	87%	83%	76%	80%	74%	69%	77%	76%	86%	83%	80%
Other Operating Revenue	14,004	14,615	15,318	14,551	15,668	14,753	34,137	14,219	14,964	26,619	14,215	15,242	17,359	208,305
Total Revenue	1,471,217	1,164,615	1,539,120	1,347,484	1,155,377	1,255,172	1,479,108	1,112,281	1,274,739	1,241,509	1,290,880	1,459,669	1,368,794	15,791,171
Salaries & Wages	533,278	543,935	536,284	579,710	564,028	627,862	565,381	562,777	634,230	606,216	628,652	926,391	609,062	7,308,744
Employee Benefits	149,686	158,608	171,366	373,211	181,430	134,580	159,058	247,085	271,899	263,210	296,245	(223,582)	181,900	2,182,796
Professional Fees	142,301	118,353	112,847	112,883	180,917	109,637	112,547	278,975	310,402	178,201	228,761	214,234	175,005	2,100,058
Supplies	157,223	109,110	61,224	106,131	109,659	101,501	182,616	107,907	93,932	68,106	119,328	64,935	106,806	1,281,672
Repairs & Maintenance	16,885	6,638	25,766	20,930	13,640	8,884	12,666	27,885	16,373	43,108	21,161	24,467	19,867	238,403
Purchased Services	139,826	94,063	140,865	125,499	70,442	66,996	132,609	159,060	109,754	87,732	221,948	427,722	148,043	1,776,516
Utilities	17,771	18,077	24,502	30,677	5,875	6,943	4,079	39,491	6,414	32,704	18,898	42,146	20,631	247,577
Insurance	23,430	10,075	11,755	12,982	12,703	13,521	13,112	13,112	13,112	13,112	13,112	13,111	13,595	163,137
Interest														
Depreciation	45,896	45,896	45,896	37,258	45,975	37,021	38,614	49,177	48,603	48,603	48,603	48,603	45,012	540,145
Other Expense	121,049	44,214	152,351	30,170	33,332	211,206	76,536	44,049	55,565	41,975	54,246	77,739	78,536	942,432
Total Expenses	1,347,345	1,148,969	1,282,856	1,429,451	1,218,001	1,318,151	1,297,218	1,529,518	1,560,284	1,382,967	1,650,954	1,615,766	1,398,457	16,781,480
Expenses %	92%	99%	83%	106%	105%	105%	88%	138%	122%	111%	128%	111%	102%	6%
Profit/Loss from Operations	123,872	15,646	256,264	(81,967)	(62,624)	(62,979)	181,890	(417,237)	(285,545)	(141,458)	(360,074)	(156,097)	(29,663)	(990,309)
Tax Revenue	95,000	95,000	95,000	92,500	92,500	92,500	100,855	92,500	92,500	92,500	92,500	92,500	93,821	1,125,855
Other Non Operating Rev (Exp)	6,039	3,903	1,574,676	311,075	40,160	244,733	327,636	347,670	383,116	301,936	365,465	724,752	385,930	4,631,161
Interest Income			14,173	31	1,064		6,789			9,031			6,218	31,088
Net Non-operating Rev/(Exp)	101,039	98,903	1,683,849	403,606	133,724	337,233	435,280	440,170	475,616	403,467	457,965	817,252	485,969	5,788,104
NET INCOME/ (LOSS)	224,911	114,549	1,940,113	321,639	71,100	274,254	617,170	22,933	190,071	262,009	97,891	661,155	456,306	4,797,794

Southern Humboldt Community Healthcare District
Balance Sheet
June 2022

ASSETS		LIABILITIES & FUND BALANCE	
Current Assets		Current Liabilities	
Cash- Checking & Investments	1,227,309	Accounts Payable	197,742
LAIF Account	10,599,344	Accrued Payroll & Related costs	379,621
Humboldt County Property Tax Acct	1,119,622		
Patient Accounts Receivable	3,936,767	Other Current Liabilities	
Less Allowances	2,240,321	Deferd revenue IGT	
Accounts Receivable- Net	1,696,446	A/R Credit balances	
		Medicare Accelerated Payments	2,030,889
		Medicare Contingency	2,000,000
Other Receivables	1,019,903	Current Portion-Long Term Debt	
Inventories	184,022	Other Short Term Debt - PPP Loan	
Estimated 3rd Party Settlements		Accrued interest	
Prepaid expenses and Deposits	1,169,245		
Total current assets	17,015,891	Total current Liabilities	4,608,252
Property and Equipment		Long Term Debt, Less Current Portion	
Land	959,877	Bonds payable	
Land improvements	553,251	HELP II Loan	511,000
Buildings	2,516,797	Patient Monitor	
Equipment	6,117,944	GE Finance - CT Scanner	
Construction in progress	3,901,331	Total Long-term debt	511,000
Total property and equipment	14,049,200	Less: Current Portion-Long Term Debt	
Less : accumulated depreciation	(6,345,119)	Net Long Term Debt	511,000
Net property and equipment	7,704,081		
Other Assets		Equity	
Investments	5,852	Unrestricted Fund Balance--Prior Years	14,808,778
Total Other Assets	5,852	Net Income (Loss)--Current Year	4,797,794
		Restricted Fund Balance	
Total Assets	24,725,824	Total fund balance	19,606,573
		Total Liabilities and Fund Balance	24,725,824

Revenue Cycle / Patient Financial Services

June 2022 Finance Committee Report

HRG - Key Items:

- May closed at 82.9 AR days or \$3.9M in Gross AR
- Gross AR reduced by 2.0 days or \$204K
- Cash collections totaled \$1.2M, or 146% of May's net revenue
- Third Party Aging decreased by \$45K, down to 17.5%
- Unbilled AR increased by 0.8 days

Accounts Receivable – We are excited to see multiple aspects of the AR trending in a positive direction toward our goals. Notably the reduction in Gross AR, as well as third-party AR which is now under goal and the lowest it has been since last year. Unbilled AR also saw a reduction, and focus is now on the self-pay AR as we try to move that closer to goal.

Coding Review — All records have been uploaded for review by third-party coding company. We should have the results of the audit back for our August report as we anticipated.

Registration Update – We sent offer letters out to two very promising new PFS staff members and they both accepted. They will begin training simultaneously in the Clinic and the Hospital over the next 6 to 8 weeks. This will allow us to improve our cross-training initiatives and start meeting some of the internal benchmarks we established at the beginning of the year.

Evening shift - We have seen the expected improvement in data collection during the added registration shift. This is going help with red flags in our state reporting and gaps in our quality initiatives. The addition of this position has also notability improved process and workflow concerns for Hospital Registration during our day shift.

OCHIN Epic Update – Revenue Cycle leadership has completed the required EPIC Hospital Billing (HB) and Cadence/Scheduling training for certification. We will still need to sit for the HB certification exam in the coming weeks. Dr. Marshall is also on course to complete the required physician component which will help us move into the next phase of our training timeline. We are working through some data collection issues and technical concerns, but our project is still on track. We will be inviting our PivotPoint Project Manager to join us on site sometime in July / August and he is looking forward to meeting with the staff to better familiarize himself with their needs.

Behavioral Health – The program has officially started, and we saw our first Medicare patient before the end of the fiscal year. Medi-cal and PHC enrollments are still pending, but we should see those within the next month.

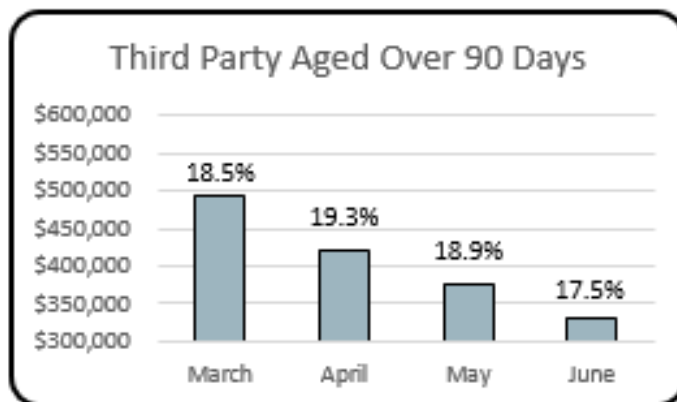
Mobile Clinic – The schedule for the mobile clinic has been built and we will begin scheduling for our first Shelter Cove visit in the coming weeks. We will work with the Clinic and Outreach on this project and ensure they have everything they need to be successful.

Southern Humboldt June 2022



Key Items

- ➔ May closed at 82.9 AR days or \$3.9M in Gross AR
- ➔ Gross AR reduced by 2.0 days or \$204K
- ➔ Cash collections totaled \$1.2M, or 146% of May's net revenue
- ➔ Third Party Aging decreased by \$45K, down to 17.5%
- ➔ Unbilled AR increased by 0.8 days



Detailed Initiatives & Obstacles

- **Overall AR:** June closed with \$3.9M in Gross AR or 82.9 AR days. AR is down 2 days from last month and 11.1 days compared to March where AR was up to 94 days. Third Party AR is now well under goal closing with 31.7 days. Unbilled AR is just under 7 days and 4 days outside of goal. Self Pay AR is at 44.3 days and is nearly 20 days from goal. Cash collections came in at \$1.2M, exceeding net revenue by \$382K. Medicare and Blues cash collections both came in well over goal. Based off of the \$1.47M in revenue from June, cash collections are expected to reach \$893K in July.
- **Self Pay (SP) AR:** June closed with 3,173 accounts for \$2.1M in Self Pay equating to 44.3 days in AR. Self Pay collections exceeded \$47K; which is the highest on record this fiscal year. SHCHD sent \$21K to collections and adjusted \$199K off to charity in June. HRG identified nearly 3 days in AR that may be eligible for untimely adjustments due to lack of recent statements, these account are currently under review. Self Pay AR has been a focal point in recent months and will continue to be until we reach goal of 26 days.
- **Third Party Aging:** June closed with \$330K in Third Party balances aged over 90 days, totaling 17.5%. There was a decrease of \$45K from May, decreasing the total percentage of aged accounts by 1.4%. Medicare aging decreased by \$34K, and currently sits at 11.8%. Medi-Cal aging decreased by \$19K, and is at 12.7%. This is the lowest we have seen in well over 6 months, and we are within the Medi-Cal goal of 16%. Commercial aging increased by \$10K and ended June at 35.7%. Workers Compensation slightly decreased by about \$1K. Overall, Third Party aging is only now only 2.5% from goal which is set at 15%.

Industry Updates CMS Terminates Several Waivers Under 1135 Blanket Waiver

In response to the COVID-19 PHE and under the Secretary's authority set out at section 1135 of the Social Security Act, CMS enacted several temporary emergency declaration blanket waivers which were intended to provide health care providers with extra flexibilities required to respond to the COVID-19 pandemic. CMS continues to evaluate the impact of these waivers on patient care and providers along with corresponding data

In May and June, CMS released additional revisions to the COVID-19 Emergency Declaration Blanket Waivers for Health Care Providers document terminating several waivers related to Long-Term Care, Skilled Nursing and End-Stage Renal Dialysis facilities.

To review the full changes, please visit <https://www.cms.gov/files/document/qso-22-15-nh-nltc-lsc.pdf>

Amanda Hornby | Revenue Cycle Director

Healthcare Resource Group

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Southern Humboldt Community Healthcare District



MONTH END FINANCE REPORT

June 2022

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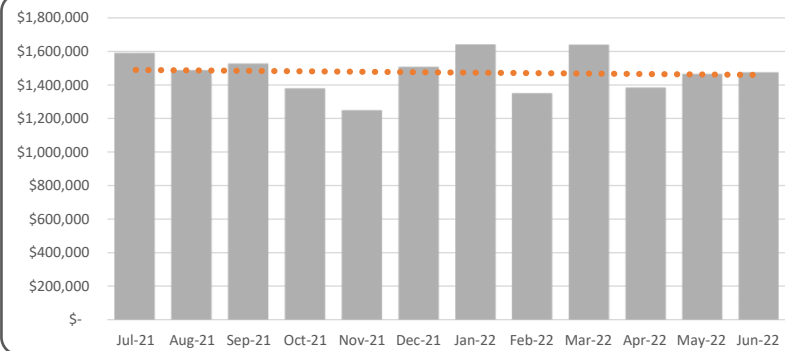
FINANCE DASHBOARD

Revenue Cycle Performance	Target		January-22		February-22		March-22		April-22		May-22		June-22	
	REVENUE													
	Net Revenue		\$874,317		\$789,633		\$956,179		\$784,060		\$836,078		\$892,707	
	Gross Revenue		\$1,639,879		\$1,350,122		\$1,639,234		\$1,384,159		\$1,464,711		\$1,474,557	
	CASH													
	Cash Collections as a % of Net Revenue		100%		84%		98%		98%		107%		145%	
	Cash Collections		\$727,607		\$859,954		\$770,454		\$1,024,101		\$1,137,769		\$1,217,580	
	ACCOUNTS RECEIVABLE													
	Net AR		\$1,835,655		\$2,279,087		\$2,466,209		\$2,143,062		\$1,774,113		\$1,696,446	
	Gross AR		\$4,379,072		\$4,322,972		\$4,832,867		\$4,350,642		\$4,140,558		\$3,936,767	
Third Party	Unbilled		3		5.5		7.1		4.8		6.9		6.9	
	Third Party		34		42.1		34.7		45.1		33.4		31.7	
	Self Pay		26		44.0		44.7		44.0		45.4		44.3	
	Total Days in AR		63		91.6		86.5		94.0		88.5		84.9	
	Days in AR - Credit Balances		< 1		2.04		2.09		2.10		2.25		1.87	
	UNBILLED													
	In-house		< 2 Days		0.4		0.7		0.2		0.0		0.2	
	DNFB		< 1 Day		5.1		6.4		4.6		6.9		6.1	
	Total Unbilled		<3 Days		5.5		7.1		4.8		6.9		6.1	
Self Pay	Target		January-22		February-22		March-22		April-22		May-22		June-22	
	AGING (excluding credits)													
	Medicare Aging > 90 Days		9%		28.4%		\$ 215,914		17.6%		\$ 148,883		11.5%	
	Medicaid Aging > 90 Days		16%		18.3%		\$ 202,918		20.9%		\$ 182,375		18.7%	
	Commercial Aging > 90 Days		18%		20.1%		\$ 89,062		19.3%		\$ 81,095		31.0%	
	Work Comp Aging > 90 Days		36%		29.7%		\$ 9,351		53.5%		\$ 16,105		56.4%	
	Total Third Party Aging > 90 Days		15%		22.1%		\$ 517,245		19.8%		\$ 428,458		18.5%	
	CLAIM SUBMISSION EFFICIENCY													
	Claims Submission		2,717		\$ 1,516,636		1,790		\$ 1,676,470		1,501		\$ 1,481,392	
	Clean Claims		85%		87%		85%		83%		83%		81%	
Self Pay	Denial Percent		5%		8%		5%		3%		7%		5%	
	Total Denial Rate		Count Amt		106		\$ 114,475		85		\$ 78,246		79	
	Late Charges		Count Amt		16		\$ 4,924		0		\$ 15,617		3	
	Communication Log Backlog		144		\$ 276,915		90		\$ 156,568		26		\$ 146,746	
Self Pay	Target		January-22		February-22		March-22		April-22		May-22		June-22	
	INVENTORY & QUALITY													
	Total Inventory		4,293		\$ 2,103,148		4,408		\$ 2,232,314		3,527		\$ 2,264,662	
	New		463		\$ 98,347		271		\$ 110,187		313		\$ 110,984	
	Resolved		128		\$ 13,825		219		\$ 27,153		485		\$ 152,376	
	Aged >120 days from Assignment		< 25%		20.9%		\$ 439,319		72.2%		\$ 1,611,788		71.7%	
	Total Payment Plans over 120 days		\$19,934		\$18,425		\$8,967		\$9,637		\$23,479		\$28,312	
	Average Speed to Answer		< 60 seconds		206		134		150		137		112	
	STATEMENTS & LETTERS													
	Statements & Letters		248		270		1,380		897		394		1,110	
Self Pay	Charity Care Applications In Process		0		\$ -		0		\$ -		33		\$ 19,674	
	Inbound and Outbound Calls		In Out		80		67		99		152		326	
	WRITE OFFS													
	Bad Debt as a % of Gross Revenue		< 2%		0.0%		\$ -		0.0%		\$ -		2.2%	
	Charity as a % of Gross Revenue		< 2%		0.5%		\$ 7,646		0.2%		\$ 2,062		5.6%	

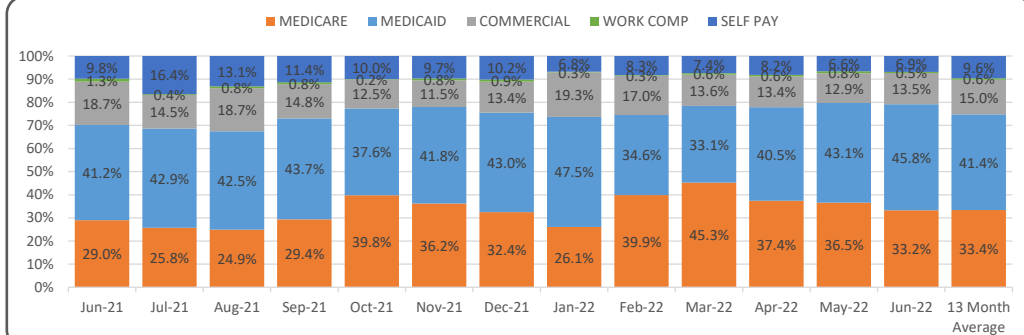
GROSS REVENUE

PAYER	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	13 Month Average
MEDICARE	\$ 443,866	\$ 409,439	\$ 370,915	\$ 448,301	\$ 548,436	\$ 452,536	\$ 489,231	\$ 427,748	\$ 538,639	\$ 742,459	\$ 517,108	\$ 535,226	\$ 490,275	\$ 493,398
MEDICAID	\$ 630,039	\$ 681,573	\$ 632,322	\$ 666,353	\$ 518,532	\$ 522,097	\$ 649,245	\$ 779,456	\$ 466,921	\$ 542,632	\$ 559,974	\$ 631,339	\$ 676,074	\$ 612,043
COMMERCIAL	\$ 286,590	\$ 230,932	\$ 277,534	\$ 225,873	\$ 172,566	\$ 144,086	\$ 202,524	\$ 316,007	\$ 229,347	\$ 222,294	\$ 185,153	\$ 188,623	\$ 199,337	\$ 221,605
WORK COMP	\$ 19,930	\$ 6,551	\$ 12,495	\$ 12,387	\$ 2,285	\$ 10,340	\$ 14,240	\$ 4,843	\$ 3,414	\$ 10,258	\$ 8,879	\$ 12,311	\$ 6,889	\$ 9,602
SELF PAY	\$ 150,492	\$ 261,501	\$ 194,690	\$ 173,622	\$ 137,550	\$ 120,951	\$ 153,177	\$ 111,825	\$ 111,801	\$ 121,591	\$ 113,045	\$ 97,212	\$ 101,982	\$ 142,265
TOTAL	\$ 1,530,917	\$ 1,589,996	\$ 1,487,956	\$ 1,526,536	\$ 1,379,368	\$ 1,250,010	\$ 1,508,417	\$ 1,639,879	\$ 1,350,122	\$ 1,639,234	\$ 1,384,159	\$ 1,464,711	\$ 1,474,557	\$ 1,478,912
AVERAGE DAILY REVENUE	\$ 45,612	\$ 47,594	\$ 50,096	\$ 50,049	\$ 47,759	\$ 45,669	\$ 44,976	\$ 47,808	\$ 49,982	\$ 51,436	\$ 49,141	\$ 48,784	\$ 47,510	\$ 48,186

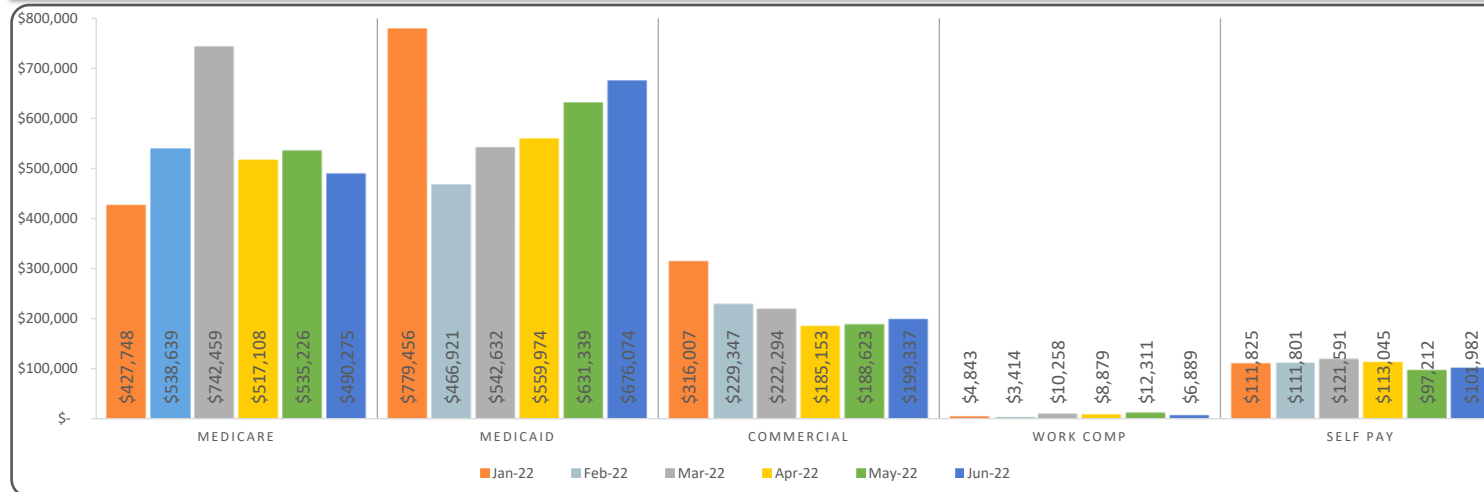
Gross Revenue



Payer Mix



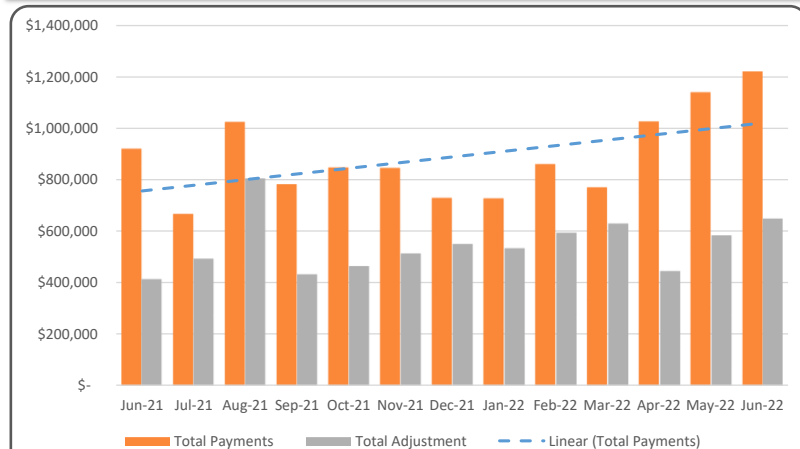
Revenue Trending By Payer



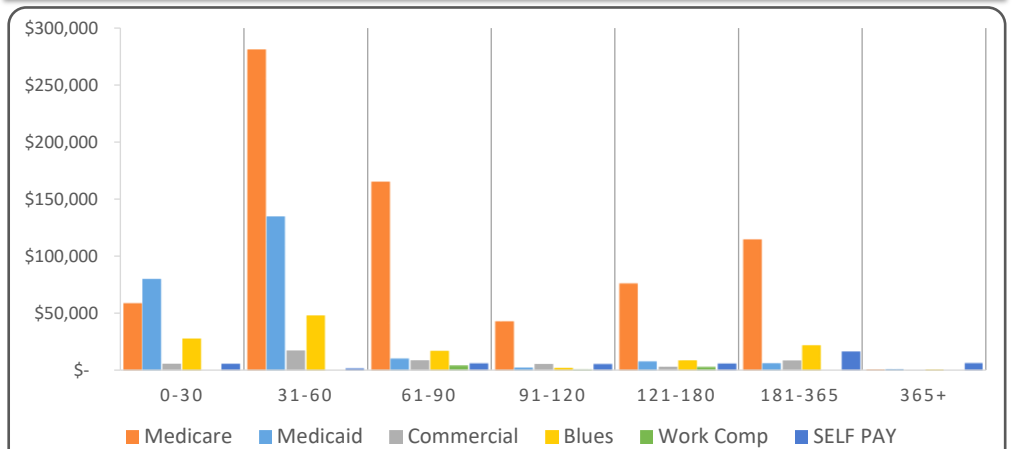
CASH DETAIL

PAYER	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	13 Month Average
MEDICARE														
Payments	\$ 453,734	\$ 312,313	\$ 434,639	\$ 302,872	\$ 324,436	\$ 505,109	\$ 382,225	\$ 353,842	\$ 398,314	\$ 450,962	\$ 491,736	\$ 653,772	\$ 743,061	\$ 446,693
Adjustments	\$ (85,608)	\$ 2,174	\$ (43,612)	\$ (9,988)	\$ 6,310	\$ (103,551)	\$ 97,705	\$ 66,441	\$ 65,484	\$ 85,982	\$ (48,508)	\$ (48,202)	\$ (155,707)	\$ (13,160)
Collection %	123%	99%	111%	103%	98%	126%	80%	84%	86%	84%	111%	108%	127%	103%
MEDICAID														
Payments	\$ 217,061	\$ 200,717	\$ 347,502	\$ 253,418	\$ 317,123	\$ 173,863	\$ 200,547	\$ 212,315	\$ 275,251	\$ 131,928	\$ 327,277	\$ 306,596	\$ 243,359	\$ 246,689
Adjustments	\$ 314,982	\$ 303,594	\$ 482,578	\$ 353,823	\$ 360,075	\$ 273,521	\$ 338,117	\$ 396,591	\$ 445,733	\$ 311,968	\$ 296,009	\$ 471,305	\$ 476,678	\$ 371,152
Collection %	41%	40%	42%	42%	47%	39%	37%	35%	38%	30%	53%	39%	34%	40%
COMMERCIAL														
Payments	\$ 79,894	\$ 44,139	\$ 79,233	\$ 73,099	\$ 90,785	\$ 23,057	\$ 32,890	\$ 42,329	\$ 45,115	\$ 55,397	\$ 94,255	\$ 35,661	\$ 49,987	\$ 57,372
Adjustments	\$ 40,773	\$ 11,792	\$ 30,259	\$ 22,192	\$ 38,548	\$ 15,162	\$ 11,202	\$ 12,751	\$ 9,930	\$ 27,215	\$ 34,954	\$ 19,183	\$ 15,330	\$ 22,253
Collection %	66%	79%	72%	77%	70%	60%	75%	77%	82%	67%	73%	65%	77%	72%
BLUES														
Payments	\$ 118,932	\$ 75,666	\$ 115,131	\$ 97,873	\$ 71,400	\$ 109,199	\$ 88,547	\$ 95,349	\$ 107,252	\$ 95,023	\$ 66,073	\$ 86,067	\$ 125,891	\$ 96,339
Adjustments	\$ 26,324	\$ 51,912	\$ 48,423	\$ 37,614	\$ 31,797	\$ 46,032	\$ 35,632	\$ 34,181	\$ 58,967	\$ 39,602	\$ 35,755	\$ 42,946	\$ 57,868	\$ 42,081
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	65%	71%	65%	67%	69%	67%
WORK COMP														
Payments	\$ 5,617	\$ 2,700	\$ 2,674	\$ 12,018	\$ 7,004	\$ 8,873	\$ 5,181	\$ 4,469	\$ 1,631	\$ 7,429	\$ 1,482	\$ 9,756	\$ 7,723	\$ 5,889
Adjustments	\$ 1,441	\$ 1,073	\$ 4,080	\$ 2,958	\$ 3,282	\$ 5,576	\$ 3,131	\$ 1,731	\$ 1,688	\$ 3,695	\$ 1,463	\$ 4,651	\$ 5,630	\$ 3,108
Collection %	80%	72%	40%	80%	68%	61%	62%	72%	49%	67%	50%	68%	58%	64%
SELF PAY														
Payments	\$ 37,654	\$ 25,468	\$ 39,318	\$ 40,860	\$ 32,085	\$ 24,686	\$ 17,085	\$ 18,553	\$ 29,302	\$ 29,539	\$ 42,539	\$ 45,773	\$ 47,380	\$ 33,096
Bad Debt Recoveries	\$ 6,515	\$ 6,775	\$ 4,111	\$ 1,927	\$ 4,291	\$ 291	\$ 2,711	\$ 751	\$ 3,090	\$ 174	\$ 739	\$ 144	\$ 179	\$ 2,438
Adjustments	\$ 25,627	\$ 39,124	\$ 24,880	\$ 10,968	\$ 11,569	\$ 8,579	\$ 23,588	\$ 12,037	\$ 7,658	\$ 29,539	\$ 36,623	\$ 18,153	\$ 26,050	\$ 21,107
Charity Care	\$ 9,813	\$ 5,845	\$ 210,892	\$ 5,495	\$ 3,409	\$ 107,586	\$ 6,325	\$ 7,646	\$ 2,062	\$ 92,241	\$ 87,222	\$ 45,909	\$ 199,419	\$ 60,297
Bad Debt	\$ 78,584	\$ 75,234	\$ 43,004	\$ 7,470	\$ 6,828	\$ 158,775	\$ 31,967	\$ -	\$ -	\$ 35,941	\$ -	\$ 27,754	\$ 21,026	\$ 37,430
Total SP Adjustments	\$ 114,024	\$ 120,203	\$ 278,776	\$ 23,933	\$ 21,806	\$ 274,940	\$ 61,879	\$ 19,682	\$ 9,721	\$ 157,722	\$ 123,845	\$ 91,816	\$ 246,494	\$ 118,834
Collection %	25%	17%	12%	63%	60%	8%	22%	49%	75%	16%	26%	33%	16%	32%
TOTAL														
Total Payments	\$ 919,408	\$ 667,778	\$ 1,022,607	\$ 782,067	\$ 847,125	\$ 845,077	\$ 729,186	\$ 727,607	\$ 859,954	\$ 770,454	\$ 1,024,101	\$ 1,137,769	\$ 1,217,580	\$ 888,516
Total Adjustment	\$ 411,937	\$ 490,749	\$ 800,505	\$ 430,532	\$ 461,817	\$ 511,680	\$ 547,667	\$ 531,378	\$ 591,522	\$ 626,184	\$ 443,517	\$ 581,700	\$ 646,293	\$ 425,434
Total Collection %	69%	58%	56%	64%	65%	62%	57%	58%	59%	55%	70%	66%	65%	62%

Cash & Adjustment Trending

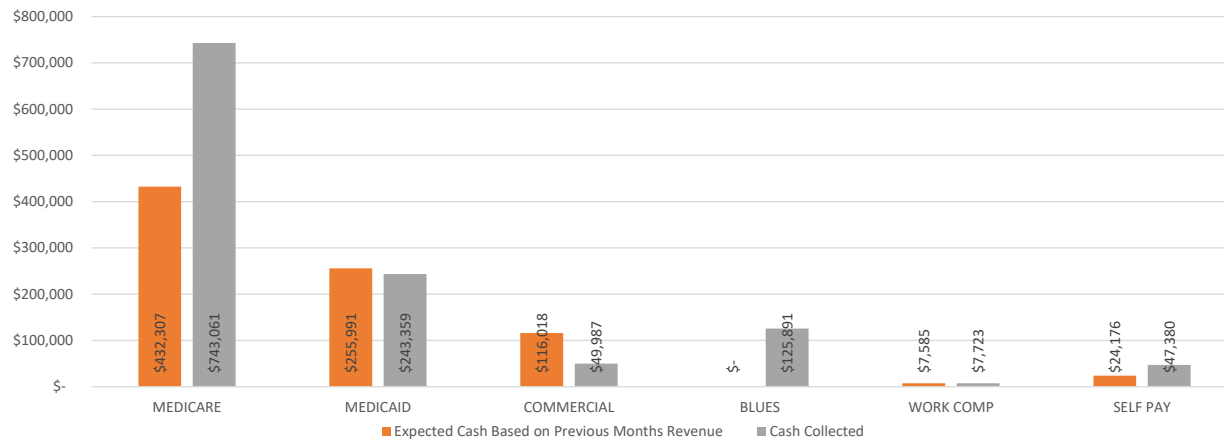


Cash Collections by Discharge Date

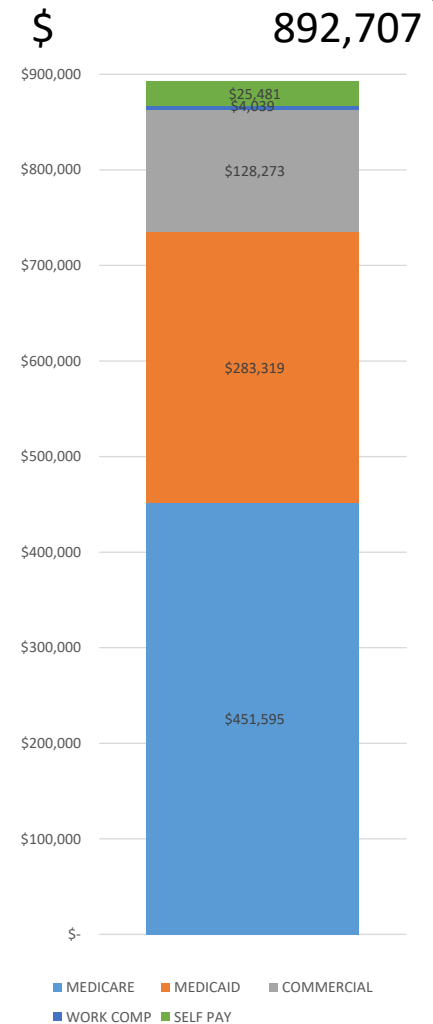


CASH FORECASTING

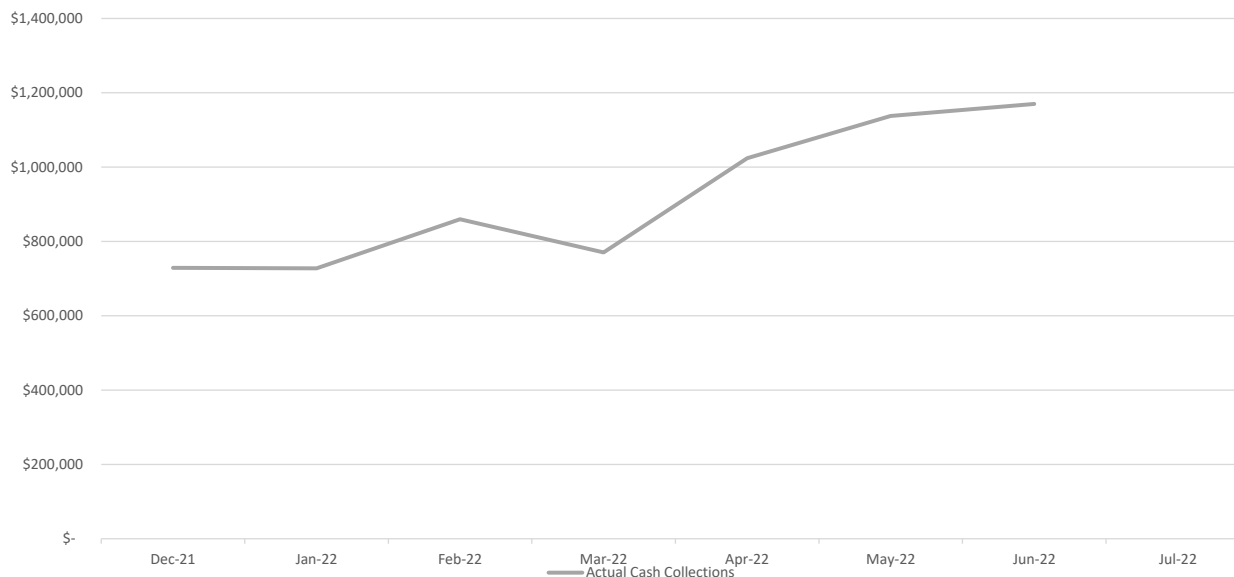
Expected Last Month vs Cash Collected (Based on Previous Months Revenue)



Cash Expected Next Month
(Based on this Months Revenue)



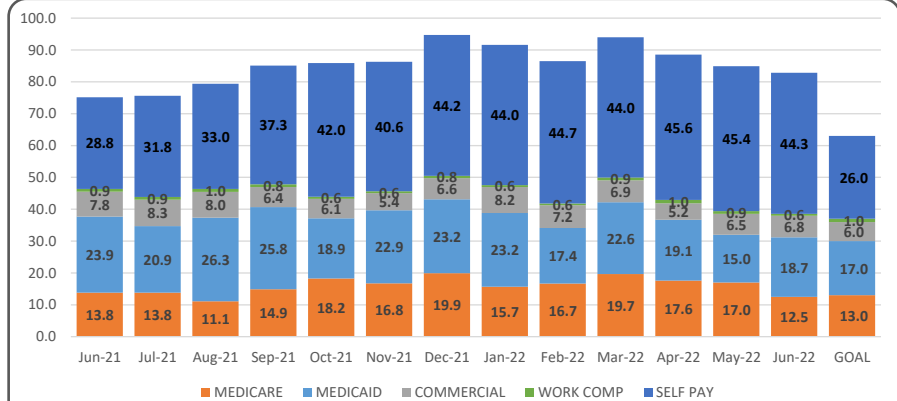
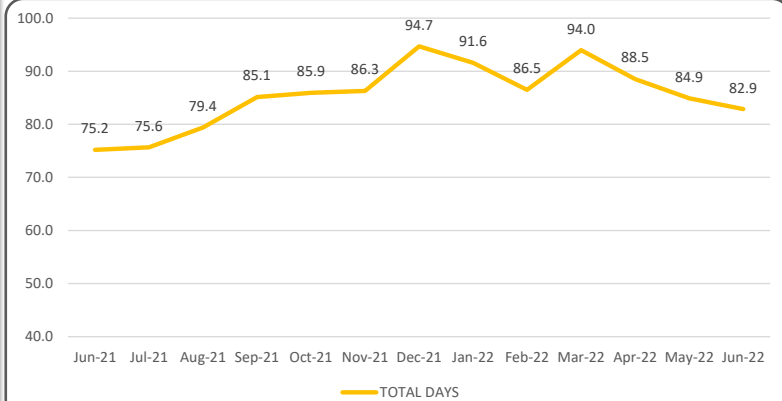
Expected Cash Based on Claim Submissions and Historical Collections



ACCOUNTS RECEIVABLE

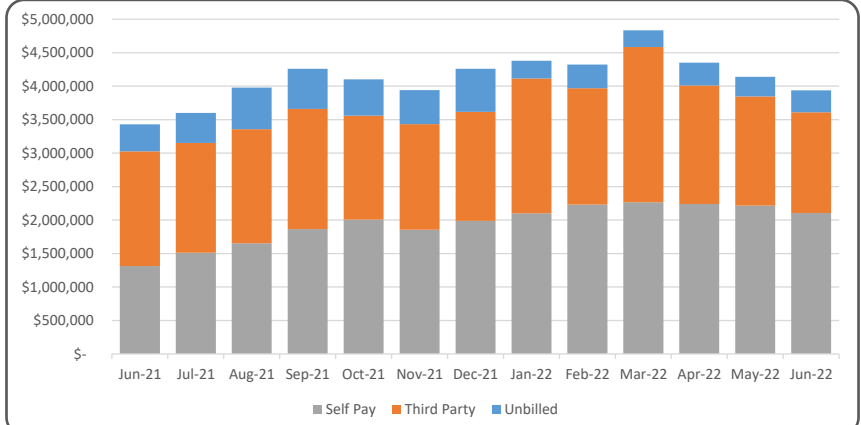
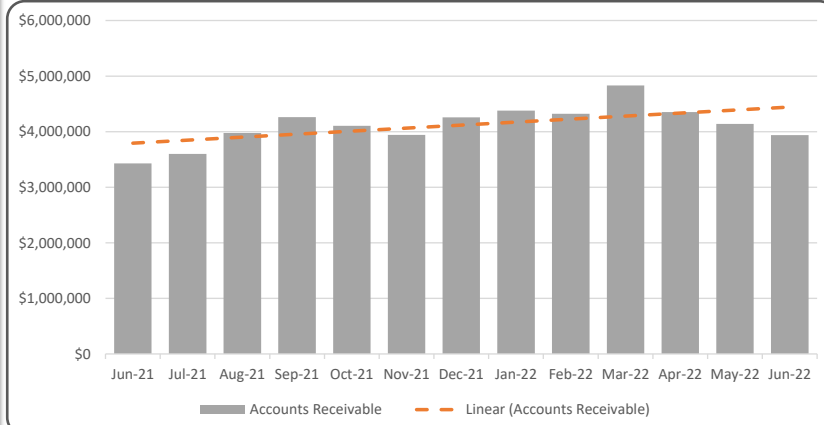
AR Days

PAYER	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	13 Month Average
MEDICARE	13.8	13.8	11.1	14.9	18.2	16.8	19.9	15.7	16.7	19.7	17.6	17.0	12.5	16.0
MEDICAID	23.9	20.9	26.3	25.8	18.9	22.9	23.2	23.2	17.4	22.6	19.1	15.0	18.7	21.4
COMMERCIAL	7.8	8.3	8.0	6.4	6.1	5.4	6.6	8.2	7.2	6.9	5.2	6.5	6.8	6.9
WORK COMP	0.9	0.9	1.0	0.8	0.6	0.6	0.8	0.6	0.6	0.9	1.0	0.9	0.6	0.8
SELF PAY	28.8	31.8	33.0	37.3	42.0	40.6	44.2	44.0	44.7	44.0	45.6	45.4	44.3	40.4
TOTAL DAYS	75.2	75.6	79.4	85.1	85.9	86.3	94.7	91.6	86.5	94.0	88.5	84.9	82.9	85.4



AR Balance

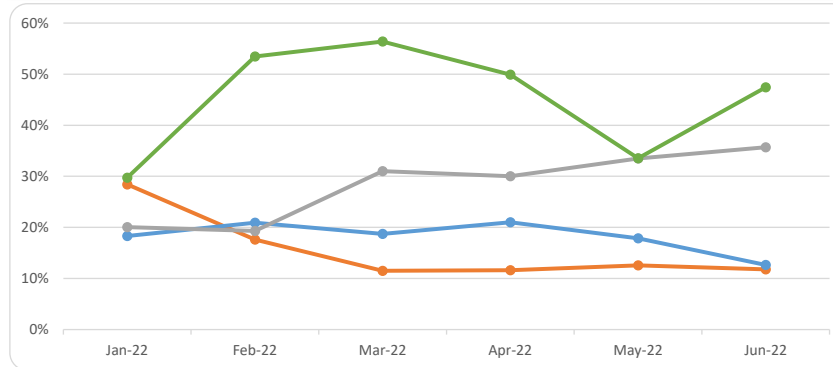
PAYER	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	13 Month Average
MEDICARE	\$ 630,044	\$ 658,291	\$ 557,543	\$ 744,813	\$ 871,052	\$ 765,280	\$ 895,860	\$ 748,436	\$ 834,221	\$ 1,011,373	\$ 864,590	\$ 828,105	\$ 593,780	\$ 769,491
MEDICAID	\$ 1,090,509	\$ 992,726	\$ 1,315,195	\$ 1,289,536	\$ 904,985	\$ 1,047,831	\$ 1,043,932	\$ 1,106,825	\$ 870,378	\$ 1,159,997	\$ 939,475	\$ 733,511	\$ 888,101	\$ 1,029,462
COMMERCIAL	\$ 355,123	\$ 396,231	\$ 403,116	\$ 318,247	\$ 290,697	\$ 245,343	\$ 297,214	\$ 390,942	\$ 357,842	\$ 352,803	\$ 255,074	\$ 319,138	\$ 321,984	\$ 331,058
WORK COMP	\$ 40,405	\$ 41,719	\$ 48,151	\$ 42,074	\$ 30,405	\$ 26,812	\$ 34,458	\$ 29,721	\$ 28,217	\$ 44,031	\$ 50,949	\$ 42,910	\$ 27,858	\$ 37,516
SELF PAY	\$ 1,313,186	\$ 1,511,345	\$ 1,653,468	\$ 1,866,174	\$ 2,006,398	\$ 1,855,738	\$ 1,987,106	\$ 2,103,148	\$ 2,232,314	\$ 2,264,662	\$ 2,240,554	\$ 2,216,895	\$ 2,105,043	\$ 1,950,464
TOTAL	\$ 3,429,267	\$ 3,600,312	\$ 3,977,473	\$ 4,260,844	\$ 4,103,537	\$ 3,941,004	\$ 4,258,570	\$ 4,379,072	\$ 4,322,972	\$ 4,832,867	\$ 4,350,642	\$ 4,140,558	\$ 3,936,767	\$ 4,117,991



ACCOUNTS RECEIVABLE AGING

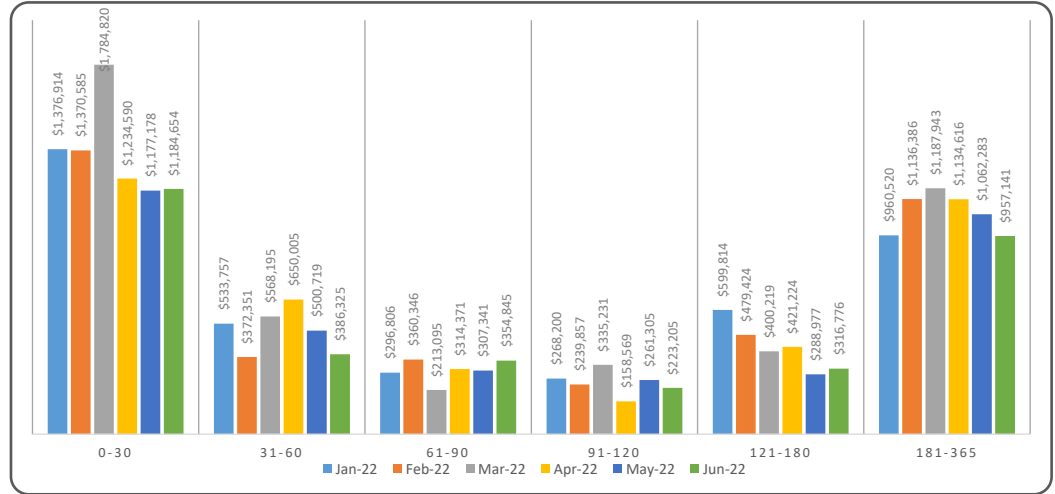
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
MEDICARE																
Non-Credit	297	\$ 352,454	87	\$ 77,193	48	\$ 97,690	10	\$ 48,248	7	\$ 4,431	5	\$ 13,363	8	\$ 4,342	462	\$ 597,722
Credit	0	\$ -	0	\$ -	0	\$ -	1	\$ (10)	2	\$ (183)	1	\$ (97)	2	\$ (3,652)	6	\$ (3,941)
TOTAL	297	\$ 352,454	87	\$ 77,193	48	\$ 97,690	11	\$ 48,238	9	\$ 4,248	6	\$ 13,267	10	\$ 690	468	\$ 593,780
MEDICAID																
Non-Credit	317	\$ 548,888	174	\$ 144,899	119	\$ 83,510	33	\$ 16,213	22	\$ 32,653	29	\$ 33,478	24	\$ 30,250	718	\$ 889,890
Credit	1	\$ (198)	1	\$ (81)	0	\$ -	0	\$ -	0	\$ -	2	\$ (897)	9	\$ (613)	13	\$ (1,789)
TOTAL	318	\$ 548,691	175	\$ 144,818	119	\$ 83,510	33	\$ 16,213	22	\$ 32,653	31	\$ 32,580	33	\$ 29,637	731	\$ 888,101
COMMERCIAL																
Non-Credit	284	\$ 169,409	164	\$ 45,614	53	\$ 24,492	28	\$ 30,721	41	\$ 48,236	50	\$ 29,331	37	\$ 24,642	657	\$ 372,445
Credit	12	\$ (270)	3	\$ (108)	5	\$ (1,153)	6	\$ (579)	13	\$ (3,531)	27	\$ (2,858)	297	\$ (41,961)	363	\$ (50,461)
TOTAL	296	\$ 169,139	167	\$ 45,506	58	\$ 23,338	34	\$ 30,142	54	\$ 44,705	77	\$ 26,473	334	\$ (17,320)	1020	\$ 321,984
WORK COMP																
Non-Credit	18	\$ 3,612	13	\$ 8,926	9	\$ 3,055	3	\$ 4,331	4	\$ 1,127	9	\$ 6,116	6	\$ 2,492	62	\$ 29,658
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	1	\$ (295)	4	\$ (282)	4	\$ (1,224)	9	\$ (1,801)
TOTAL	18	\$ 3,612	13	\$ 8,926	9	\$ 3,055	3	\$ 4,331	5	\$ 832	13	\$ 5,833	10	\$ 1,269	71	\$ 27,858
SELF PAY																
Non-Credit	145	\$ 112,473	217	\$ 110,191	222	\$ 147,966	237	\$ 124,586	338	\$ 234,950	1043	\$ 888,382	698	\$ 518,887	2900	\$ 2,137,435
Credit	9	\$ (1,714)	2	\$ (310)	6	\$ (714)	3	\$ (303)	9	\$ (612)	30	\$ (9,394)	214	\$ (19,343)	273	\$ (32,391)
TOTAL	154	\$ 110,759	219	\$ 109,881	228	\$ 147,252	240	\$ 124,282	347	\$ 234,338	1073	\$ 878,988	912	\$ 499,544	3173	\$ 2,105,043
ACCOUNTS RECEIVABLE																
Non-Credit	1061	\$ 1,186,836	655	\$ 386,824	451	\$ 356,713	311	\$ 224,098	412	\$ 321,397	1136	\$ 970,669	773	\$ 580,613	4799	\$ 4,027,150
Credit	22	\$ (2,182)	6	\$ (499)	11	\$ (1,868)	10	\$ (893)	25	\$ (4,621)	64	\$ (13,528)	526	\$ (66,793)	664	\$ (90,383)
GRAND TOTAL	1083	\$ 1,184,654	661	\$ 386,325	462	\$ 354,845	321	\$ 223,205	437	\$ 316,776	1200	\$ 957,141	1299	\$ 513,820	5463	\$ 3,936,767

Aged Over 90 Days Trending (excluding Credits)



	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22
Medicare	28.4%	17.6%	11.5%	11.6%	12.6%	11.8%
Medicaid	18.3%	20.9%	18.7%	21.0%	17.9%	12.7%
Commercial	20.1%	19.3%	31.0%	30.0%	33.5%	35.7%
Work Comp	29.7%	53.5%	56.4%	49.9%	33.5%	47.4%

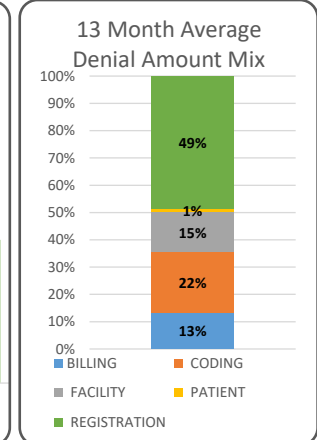
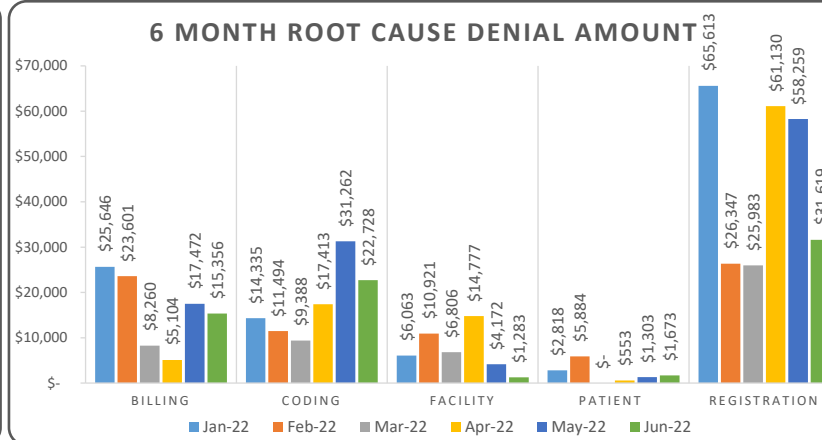
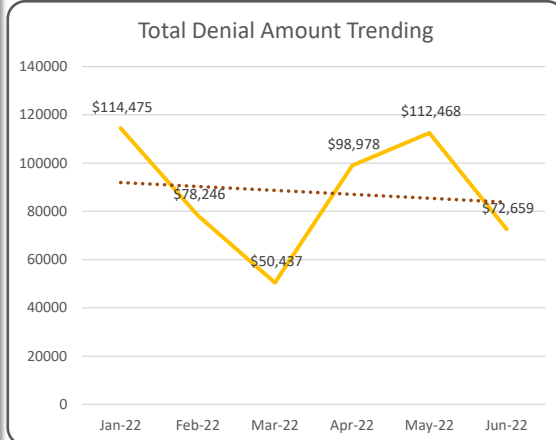
6 Month Aging



DENIAL MANAGEMENT

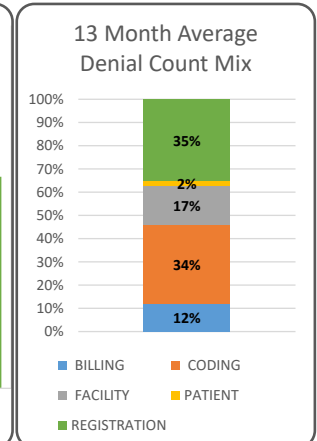
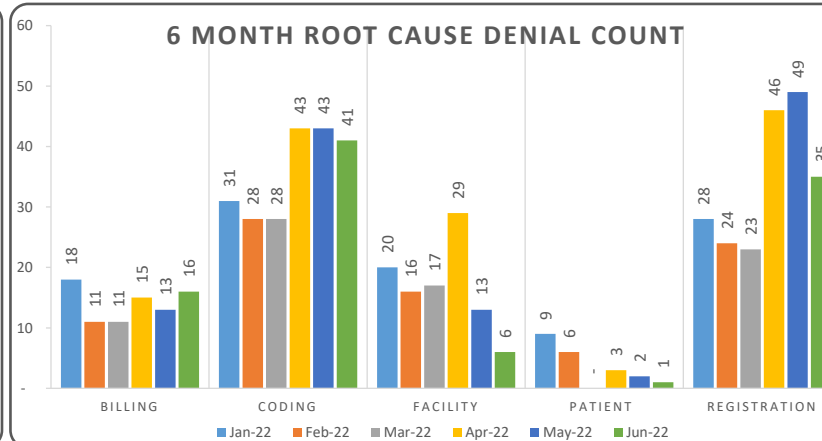
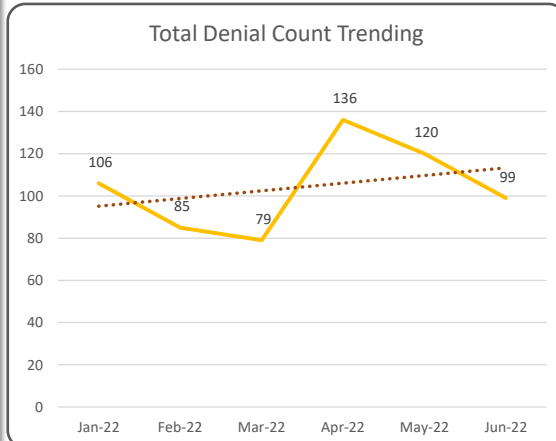
Denial Amount

AMOUNT	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	13 Month Average
BILLING	\$ 11,792	\$ 1,998	\$ 3,398	\$ 117	\$ 2,474	\$ 10,145	\$ 1,101	\$ 25,646	\$ 23,601	\$ 8,260	\$ 5,104	\$ 17,472	\$ 15,356	\$ 9,728
CODING	\$ 12,287	\$ 9,608	\$ 14,195	\$ 21,686	\$ 21,682	\$ 15,242	\$ 8,452	\$ 14,335	\$ 11,494	\$ 9,388	\$ 17,413	\$ 31,262	\$ 22,728	\$ 16,136
FACILITY	\$ 16,009	\$ 17,957	\$ 4,483	\$ 14,765	\$ 25,690	\$ 14,464	\$ 1,136	\$ 6,063	\$ 10,921	\$ 6,806	\$ 14,777	\$ 4,172	\$ 1,283	\$ 10,656
PATIENT	\$ 133	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 427	\$ 2,818	\$ 5,884	\$ -	\$ 553	\$ 1,303	\$ 1,673	\$ 984
REGISTRATION	\$ 11,848	\$ 37,102	\$ 9,177	\$ 37,299	\$ 16,405	\$ 25,601	\$ 53,474	\$ 65,613	\$ 26,347	\$ 25,983	\$ 61,130	\$ 58,259	\$ 31,619	\$ 35,374
TOTAL	\$ 52,070	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 72,877



Denial Count

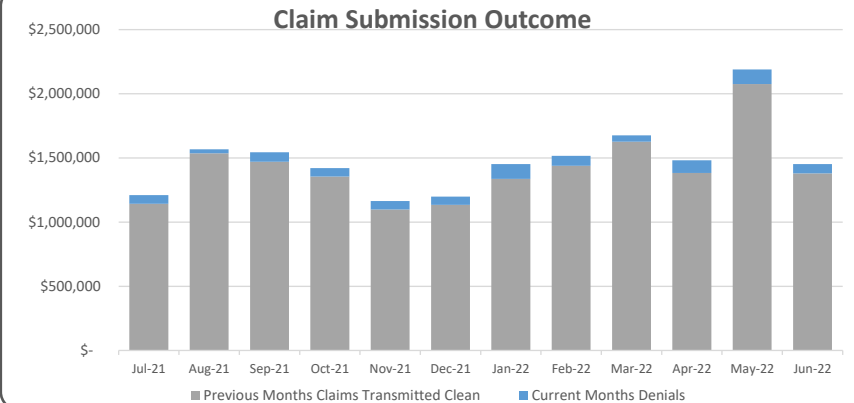
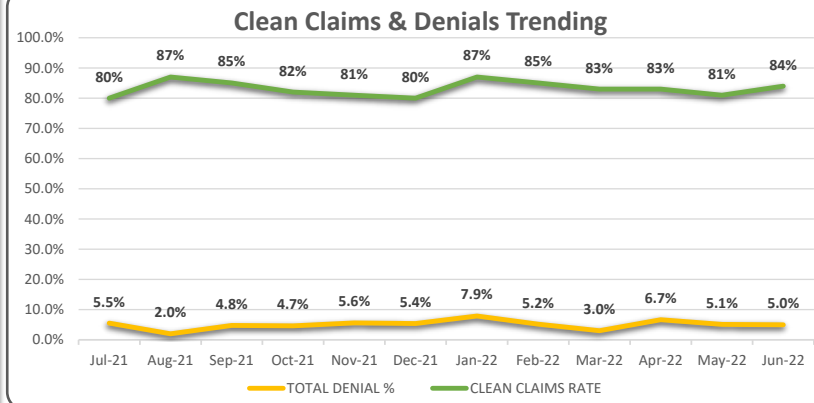
COUNT	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	13 Month Average
BILLING	6	7	16	1	11	13	7	18	11	11	15	13	16	11
CODING	31	24	39	22	31	28	22	31	28	28	43	43	41	32
FACILITY	19	18	14	21	15	12	5	20	16	17	29	13	6	16
PATIENT	1	-	-	-	-	-	1	9	6	-	3	2	1	2
REGISTRATION	22	27	37	49	24	37	26	28	24	23	46	49	35	33
TOTAL	79	76	106	93	81	90	61	106	85	79	136	120	99	93



CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

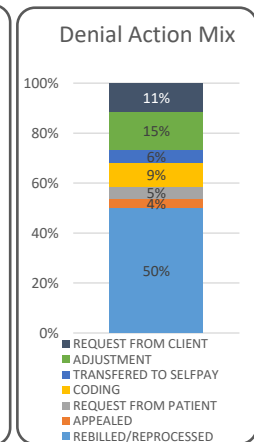
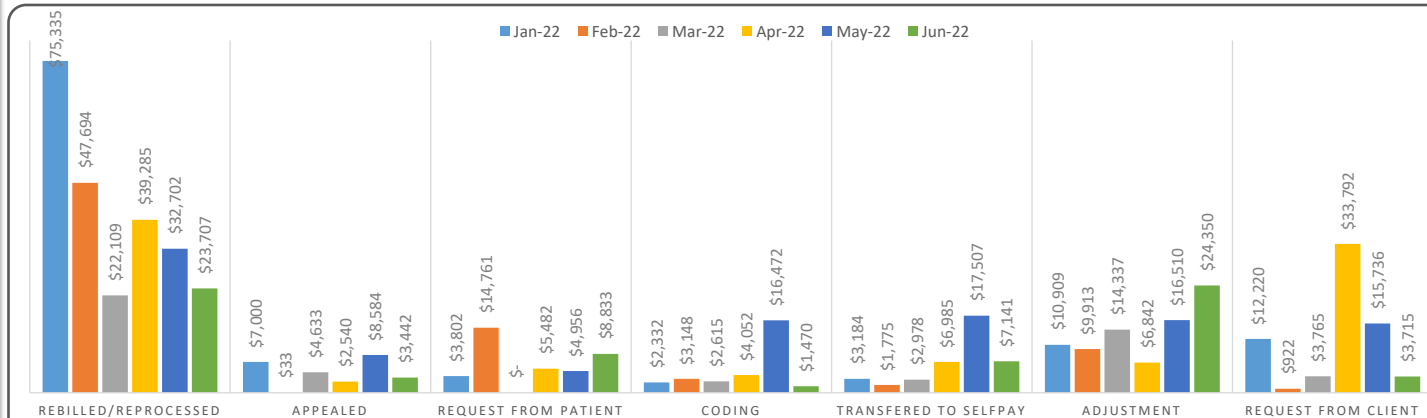
Denial & Clean Claim Trending

	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	13 Month Average
DENIAL AMOUNT	\$ 52,070	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 72,877
PREVIOUS MONTH'S TRANSMITTED CLAIMS	\$ 1,403,286	\$ 1,210,063	\$ 1,568,158	\$ 1,543,681	\$ 1,421,703	\$ 1,164,069	\$ 1,198,525	\$ 1,451,836	\$ 1,516,636	\$ 1,676,470	\$ 1,481,392	\$ 2,189,220	\$ 1,451,713	\$ 1,482,827
TOTAL DENIAL %	3.7%	5.5%	2.0%	4.8%	4.7%	5.6%	5.4%	7.9%	5.2%	3.0%	6.7%	5.1%	5.0%	5.0%
CLEAN CLAIMS RATE	86%	80%	87%	85%	82%	81%	80%	87%	85%	83%	83%	81%	84%	83%



Action Taken on Denials

DENIAL ACTION	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	13 Month Average
REBILLED/REPROCESSED	\$ 10,611	\$ 30,251	\$ 14,702	\$ 51,694	\$ 38,681	\$ 35,679	\$ 52,815	\$ 75,335	\$ 47,694	\$ 22,109	\$ 39,285	\$ 32,702	\$ 23,707	\$ 36,559
APPEALED	\$ 207	\$ 366	\$ 2,365	\$ 330	\$ 388	\$ 937	\$ 2,706	\$ 7,000	\$ 33	\$ 4,633	\$ 2,540	\$ 8,584	\$ 3,442	\$ 2,579
REQUEST FROM PATIENT	\$ 133	\$ -	\$ -	\$ 267	\$ 8,508	\$ -	\$ 939	\$ 3,802	\$ 14,761	\$ -	\$ 5,482	\$ 4,956	\$ 8,833	\$ 3,668
CODING	\$ 18,699	\$ 16,350	\$ 844	\$ 13,297	\$ 3,478	\$ 4,435	\$ 109	\$ 2,332	\$ 3,148	\$ 2,615	\$ 4,052	\$ 16,472	\$ 1,470	\$ 6,715
TRANSFERRED TO SELFPAY	\$ 220	\$ 1,586	\$ 3,224	\$ 2,706	\$ 2,064	\$ 2,757	\$ 509	\$ 3,184	\$ 1,775	\$ 2,978	\$ 6,985	\$ 17,507	\$ 7,141	\$ 4,049
ADJUSTMENT	\$ 17,602	\$ 9,083	\$ 4,031	\$ 3,538	\$ 7,752	\$ 13,772	\$ 6,476	\$ 10,909	\$ 9,913	\$ 14,337	\$ 6,842	\$ 16,510	\$ 24,350	\$ 11,163
REQUEST FROM CLIENT	\$ 4,598	\$ 9,030	\$ 6,086	\$ 2,034	\$ 5,379	\$ 7,873	\$ 1,034	\$ 12,220	\$ 922	\$ 3,765	\$ 33,792	\$ 15,736	\$ 3,715	\$ 8,168
TOTAL	\$ 52,070	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,782	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 72,901

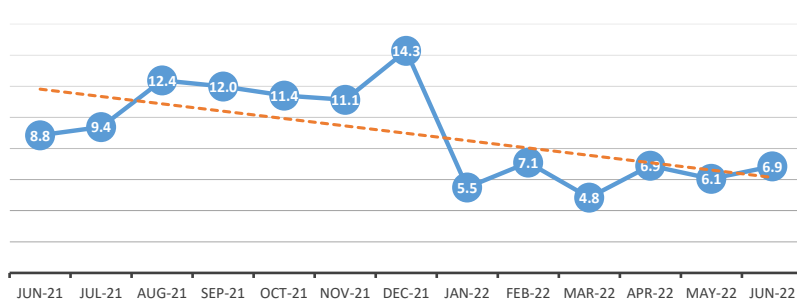


UNBILLED & INVENTORY

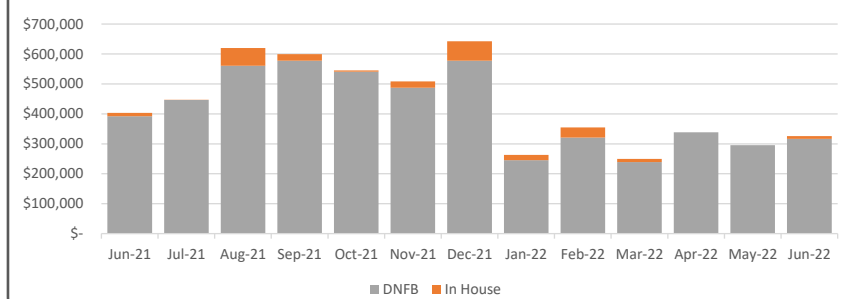
Unbilled

	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	13 Month Average
In House	\$ 11,541	\$ 267	\$ 59,277	\$ 22,170	\$ 3,706	\$ 20,857	\$ 64,355	\$ 17,753	\$ 34,167	\$ 10,466	\$ -	\$ -	\$ 9,182	\$ 19,519
DNFB	\$ 392,046	\$ 446,371	\$ 560,649	\$ 577,639	\$ 541,096	\$ 487,338	\$ 577,901	\$ 245,224	\$ 320,765	\$ 238,954	\$ 338,650	\$ 295,441	\$ 316,709	\$ 410,676
Total Unbilled	\$ 403,587	\$ 446,637	\$ 619,925	\$ 599,809	\$ 544,802	\$ 508,195	\$ 642,256	\$ 262,978	\$ 354,932	\$ 249,420	\$ 338,650	\$ 295,441	\$ 325,891	\$ 430,194
Unbilled Days	8.8	9.4	12.4	12.0	11.4	11.1	14.3	5.5	7.1	4.8	6.9	6.1	6.9	9.0

Total Unbilled Days



Unbilled Dollars

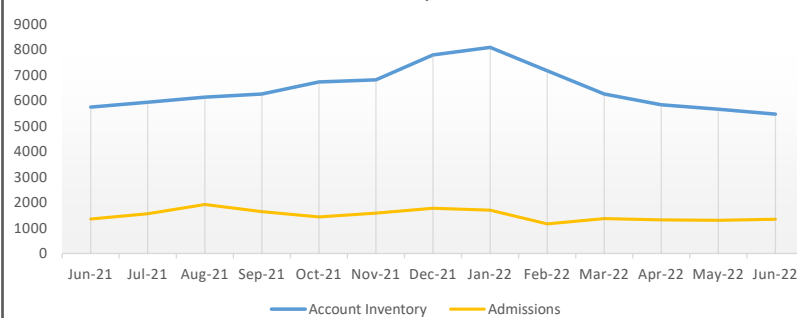


Admissions & Account Inventory

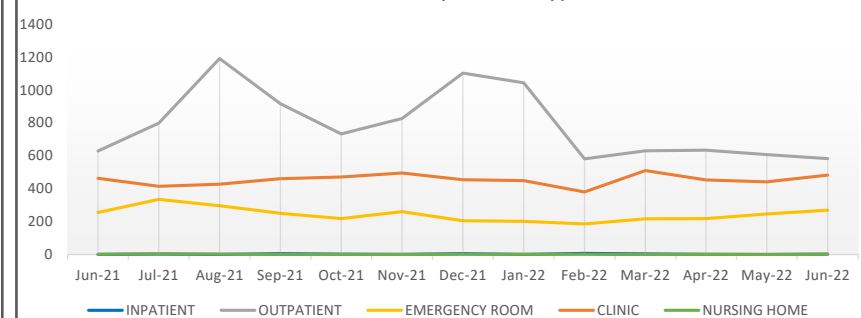
ADMISSIONS	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	13 Month Average
INPATIENT	1	3	1	6	3	2	5	1	7	4	2	1	3	3
SWINGBED	2	2	2	3	5	2	3	1	4	5	5	1	1	3
OUTPATIENT	629	798	1,190	916	733	826	1,102	1,043	581	630	634	607	582	790
EMERGENCY ROOM	256	335	297	250	218	260	205	202	186	217	218	246	270	243
CLINIC	463	414	427	461	471	495	454	449	380	510	453	442	482	454
NURSING HOME	1	5	3	0	0	0	1	1	1	0	1	0	2	1
TOTAL	1,352	1,557	1,920	1,636	1,430	1,585	1,770	1,697	1,159	1,366	1,313	1,297	1,340	1494

ACCOUNT INVENTORY	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	13 Month Average
MEDICARE	1,434	796	632	657	886	869	1,543	1,294	662	578	556	561	468	841
MEDICAID	808	856	922	832	779	862	911	1,073	799	1,010	714	726	731	848
COMMERCIAL	1,039	1,377	1,201	1,117	1,111	1,119	1,193	1,339	1,214	1,046	964	938	1,020	1,129
WORK COMP	113	99	103	100	89	83	80	81	82	95	95	85	71	90
SELF PAY	2,344	2,805	3,271	3,545	3,862	3,872	4,058	4,293	4,408	3,527	3,505	3,344	3,173	3,539
TOTAL	5,738	5,933	6,129	6,251	6,727	6,805	7,785	8,080	7,165	6,256	5,834	5,654	5,463	6,448

Account Inventory & Admissions



Admissions by Service Type



Southern Humboldt Community Healthcare District

Executive Dashboard

	TARGET	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22
Days in AR	63.0	75.6	79.4	85.1	85.9	86.3	94.7	91.6	86.5	94.0	88.5	84.9	82.9
Gross AR		3,600,312	3,977,473	4,260,844	4,103,537	3,941,004	4,258,570	4,379,072	4,322,972	4,832,867	4,350,642	4,140,558	3,936,767
Gross Revenue		1,589,996	1,487,956	1,526,536	1,379,368	1,250,010	1,508,417	1,639,879	1,350,122	1,639,234	1,384,159	1,464,711	1,474,557
Cash Collections		667,778	1,022,607	782,067	847,125	845,077	729,186	727,607	859,954	770,454	1,024,101	1,137,769	1,217,580
Adjustments		490,749	800,505	430,532	461,817	511,680	547,667	531,378	591,522	626,184	443,517	581,700	646,293
Collection %		57.6%	56.1%	64.5%	64.7%	62.3%	57.1%	57.8%	59.2%	55.2%	69.8%	66.2%	65.3%
Late Charges	1%	0.1%	-0.1%	0.0%	0.0%	2.2%	1.4%	0.3%	1.2%	0.0%	2.6%	0.6%	0.1%
Bad Debt	3%	4.7%	2.9%	0.5%	0.5%	12.7%	2.1%	0.0%	0.0%	2.2%	0.0%	1.9%	1.4%
Charity Care	3%	0.4%	14.2%	0.4%	0.2%	8.6%	0.4%	0.5%	0.2%	5.6%	6.3%	3.1%	13.5%
Third Party Aged over 90	15%	19.9%	16.1%	25.8%	20.5%	23.3%	22.8%	22.1%	19.8%	18.5%	19.3%	18.9%	17.5%
Self Pay Aged 180 (from assignment)	25%	44.1%	39.3%	34.8%	33.1%	22.7%	20.0%	20.9%	72.2%	71.7%	71.6%	63.4%	60.2%

