

**SOUTHERN HUMBOLDT COMMUNITY
HEALTHCARE DISTRICT
FINANCE COMMITTEE
MEETING**

**Tuesday
August 23, 2022
10:00 a.m.**

**286 Sprowel Creek Road
Garberville, CA 95542**



SoHum Health



Date: Tuesday, August 23, 2022
Time: 10:00 a.m.
Location: Sprowel Creek Campus Room 106 and by Webex
Facilitator: Governing Board President Corinne Stromstad
Link: <https://shchd.webex.com/shchd/j.php?MTID=m283f882726c92081853fb59050e365d7>

Agenda

Time*	Page	Item
10:00 a.m.		A. Call to Order
10:01 a.m.		B. Public Comment (3 minute limit per person)
		See public comment instructions below
10:05 a.m.		C. Announcements
10:10 a.m.	1-3	D. Previous Meeting Minutes
		1. Minutes from Friday, July 22, 2022
		E. Discussion and Review
10:15 a.m.	4-7	1. July, 2022 Financials – Paul Eves
10:30 a.m.	8	2. July, 2022 Revenue Cycle Report – Marie Brown
	9-20	3. July, 2022 HRG Report – Remy Quinn
		F. Discussion Items to Report to the Board
		G. Next Meeting: Tuesday, September 27, 2022
		H. Adjourn



PUBLIC COMMENT ON MATTERS NOT ON THE MEETING AGENDA: Members of the public are welcome to address the Board on items not listed on the agenda and within the jurisdiction of the Board of Directors. The Board is prohibited by law from taking action on matters not on the agenda, but may ask questions to clarify the speaker's comment and/or briefly answer questions. The Board limits testimony on matters not on the agenda to three minutes per person and not more than ten minutes for a particular subject, at the discretion of the Chair of the Board.

PUBLIC COMMENT ON MATTERS THAT ARE ON THE AGENDA: Individuals wishing to address the Board regarding items on the agenda may do so after the Board has completed their initial discussion of the item and before the matter is voted on, so that the Board may have the benefit of these comments before making their decision. Please remember that it is the Board's responsibility to discuss matters thoroughly amongst themselves and that, because of Brown Act constraints, the Board meeting is their only opportunity to do so.

OTHER OPPORTUNITIES FOR PUBLIC COMMENT: Members of the public are encouraged to submit written comments to the Board at any time by writing to Board of Directors, SHCHD, 733 Cedar Street, Garberville, CA 95542. Writers who identify themselves may, at their discretion, ask that their comments be shared publicly. All other comments shall be kept confidential to the Board and appropriate staff.

**Times are estimated/Posted: Friday, August 19, 2022*



Finance Committee

Date: Friday, July 22, 2022

Time: 10:00 a.m.

Location: Sprowel Creek Campus Rm 106 and via Webex

Facilitator: Governing Board Member Barbara Truitt

Minutes

Finance Committee Present: Matt Rees (Webex), Corinne Stromstad (webex), Barbara Truitt and Paul Eves

Also Present: Kevin Church, Marie Brown, and Darrin Guerra

By Webex: Kevin Church, Karen Johnson, and Kent Scown

Not Present: None

- A. Call to Order – Barbara Truitt called the meeting to order at 10:11 a.m.
- B. Public Comment (3-minute limit per person) – none
- C. Announcements - none
- D. Previous Meeting Minutes – Minutes from Tuesday, June 21, 2022.

Motion: Matt Rees moved to approve the June 21 Finance minutes.

Second: Barbara Truitt

Motion Carried

E. Discussion and Review

1. April 2022 Financials – CFO Paul Eves– see reports
 - This month we had only 3 swing beds days which is a major reduction from previous years. We anticipate that if we hire a full time discharge planner we will then be able to increase those days by accepting new referrals.
 - Outpatient labs remain high due to Covid and are starting to rise. We anticipate this may be due to all the events in the area and summer starting.
 - June also saw a large number of EKGs in comparison to previous months
 - Coincidentally the EKG machine went down, and we are currently using a replacement until we receive a new machine.
 - June was the third month in a row that we collected more than 1 million dollars in patient AR
 - The pharmacy filled 3,279 prescriptions in the month of June.
 - Total patient revenue was \$1.4M in June, \$200,000 from the Pharmacy



- Interest income is listed every 3 months. It's posted at the month's end after a quarter.
- Humboldt County Property Tax account remains inaccurate. It's been years since we've been able to get a figure from the county. Paul has had a response in the past month and he's hopeful that it is a sign that they are catching up.
- We continue to pay down the Medicare accelerated payment and expect to pay it off within the next 2 years. We have paid more than \$200,000 off the last few months in a row.
- Our net income for the year is 4.797 million!

Motion: Matt Rees moved to approve the July, 2022 Financial Statements to share with the Governing Board.

Second: Barbara Truitt

Motion carried

2. June 2022 Revenue Cycle Reports – Marie Brown – see report

- There is an error on the 1st page of the PFS report. The 1st bullet should note June not May.
- PFS continues to make improvements in processes. This continues to show lower AR days.
- PFS has offered two letters of employment both of which have been accepted. The 1st PFS rep is already training in the ED and the 2nd will begin at the beginning of August.
- Additionally, the nighttime PFS rep in the ED had requested some time off and we finally got to see the outcome of the new position. Overall, it seemed to affect workflow all the way into the day. Marie feels confident that the evening position has proven to be a valuable asset to the team and there has been a clear increase in patient information received, reducing billing errors.
- The Ochin/Epic teams continue to make improvements but have shown to be very time demanding, with some members of the team being in 11 hours of meetings weekly. It will be a lot of work from different members in the District, but we know that these steps are crucial to building a personalized system.
- PFS is now finally fully staffed. There are plans to potentially move some of the staff members around and train them on more of the back office work. Roles and daily workflows will change after the integration and PFS is waiting to see how these processes play out.

3. June 2022 HRG Reports – Remy Quinn – see report



- We were surprised to find out that coding was behind significantly. We anticipated that they were at least 5 days behind. Unfortunately, the clinic was month behind, and other areas were 2-3 weeks behind. The reason they have been backed up has been attributed to a combination of new management, lack of staffing, and they claim that they had multiple people out on vacation. We have had a meeting with them and set expectations We will reevaluate in a few months and if there isn't much improvement we may have to seek other coding agencies.
- F. Discussion Items to Report to the Board – A summary of today's reports will be taken to the Board.
- G. Next Meeting: Tuesday August 23, 2022, at 10:00 a.m. in person at Sprowel Creek Campus Room 106 and by Webex.
- H. Adjourned at 10:46 a.m.

Minutes by Darrin Guerra

**Southern Humboldt Community
Healthcare District**

	Aug 21	Sept 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	March 22	April 22	May 22	June 22	July 22	Current 12 Month AVG	Year to Date- Current Year
In Patient Statistics														
Total Acute Patient Days	1	16	9	5	11	3	18	15	5	3	7	6	8	6
Total Swing Patient Days	25	56	66	30	39	35	65	95	98	54	3	3	47	3
Total SNF Patient Days	229	240	231	191	237	223	190	217	228	221	215	248	223	248
Total Patient Days	255	312	306	226	287	261	273	327	331	278	225	257	278	257
Total Acute Discharges	1	5	4	2	5	1	7	3	3	1	3	1	3	1
Total Swing Discharges	1	4	5	0	2	2	2	5	5	3	2	1	3	1
Total SNF Discharges	2	0	1	1	2	1	1	0	0	2	0	4	1	4
	4	9	10	3	9	4	10	8	8	6	5	6	7	6
Acute Length of Stay	1.00	3.20	2.25	2.50	2.20	3.00	2.57	5.00	1.67	3.00	2.33	6.00	2.89	6
ER Admits	1	5	4	2	5	1	7	4	3	2	3	1	3	1
I/P Lab Visits	12	23	14	7	10	23	26	14	17	22	23	41	19	41
I/P Radiology Visits	4	3	2	2	4	2	5	6	6	10	3	3	4	3
I/P EKG's	0	0	0	0	1	0	0	0	0	0	0	0	0	0
Out Patient Statistics														
ER Visits	298	250	220	260	206	233	188	218	219	248	270	278	241	278
Clinic Visits	427	459	471	495	453	449	380	509	452	500	479	466	462	466
SLS Visits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Outpatient Medical	1143	1570	1871	1302	1644	2278	2597	1042	1049	1453	1853	1859	1,638	1,859
Laboratory Visits	1041	740	546	640	839	1009	455	589	574	681	702	753	714	753
Radiology	156	209	152	167	179	121	182	170	161	154	193	162	167	162
Mammography	25	6	11	19	9	17	9	14	13	28	9	18	15	18
CT Scans	55	76	63	70	66	73	77	88	72	80	88	63	73	63
EKG's	23	42	38	25	44	48	55	37	34	59	64	28	41	28
Total O/P Visits	3,168	3,352	3,372	2,978	3,440	4,228	3,943	2,667	2,574	3,203	3,658	3,627	-	3,627
Retail Pharmacy Rxs Sold	1,607	2,001	2,358	2,566	2,249	2,573	2,455	2,999	2,983	3,237	3,279		2,446	
Salary Statistics														
Productive FTE's	75.1	76.8	79.2	80.5	79.2	71.7	79.1	77.4	79.7	81.1	81.2	81.2	79	
Paid FTE's	84.9	85.0	87.1	87.8	87.9	85.4	87.0	88.0	87.8	88.2	92.0	91.8	88	
Salaries & Ben as % of Net Rev	68.4%	59.2%	77.6%	64.5%	94.4%	50.1%	72.8%	71.23%	70.03%	71.65%	48.15%	2867.64%	301.31%	
Benefits as % of Salaries	46.4%	32.0%	64.4%	32.2%	11.6%	28.1%	43.9%	11.55%	43.42%	47.12%	-24.13%	11.55%	29.00%	
Revenue Statistics														
Gross A/R > 120 Days	1,313,144	1,336,739	1,505,869	1,451,996	1,746,576	2,040,686	2,152,505	2,071,508	2,181,976	1,997,956	1,799,059	1,676,234	1,772,854	
A/R>120 Days as % of Total AR	41%	34%	34%		42%	42%	42%	42%	42%	42%	42%	42%	0	
Gross Days in A/R	79.2	85.1	85.9	86.3	94.7	91.6	86.5	86.5	88.5	84.9	82.9	83.4	86	
Net Days in A/R	73.4	79.8	81.6	79.8	87.5	84.4	79.9	79.9	80.0	78.6	75.0	77.3	80	
A/R Cash Collections	1,022,607	782,980	847,125	845,077	729,186	727,607	859,954	770,454	1,024,101	1,137,769	1,227,309	801,517	897,974	
Collections as % of Net Rev	62.0%	67.2%	70.8%	68.8%	63.1%	58.0%	59.5%	69.3%	61.6%	91.6%	95.1%	54.9%	68.5%	
Accounts Payable Days	3.8	8.8	2.1	1.9	0.8	6.4	6.2	6.5	7.0	7.6	3.9	2.1	4.8	
Cash Collections per Cal Day	32,987	25,257	27,327	27,261	23,522	23,471	27,740	24,853	33,036	36,702	39,591	25,855	28,967	347,603
Cash Disburs. per Cal Day	38,603	41,262	458,718	40,600	42,521	41,846	54,626	58,544	46,099	53,257	53,859	58,544	82,373	934,618

**Southern Humboldt Community
Healthcare District
Income Statement
July 2022**

Current Month			Year to Date				
\$ Variance	Budget	Actual		Actual	Budget	\$ Variance	% Variance
			GROSS PATIENT REVENUE				
(34,006)	237,500	203,494	INPATIENT	203,494	237,500	(34,006)	-14%
21,125	41,670	62,795	INPATIENT ANCILLARY	62,795	41,670	21,125	51%
292,185	1,202,080	1,494,265	OUTPATIENT ANCILLARY	1,494,265	1,202,080	292,185	24%
279,304	1,481,250	1,760,554	TOTAL PATIENT REVENUE	1,760,554	1,481,250	279,304	19%
			DEDUCTIONS FROM REVENUE				
(371,412)	515,630	144,218	CONTRACTUAL ALLOWANCES	144,218	515,630	(371,412)	-72%
4,519	71,670	76,189	PROVISION FOR BAD DEBTS	76,189	71,670	4,519	6%
155,920	36,000	191,920	OTHER ALLOWANCES/DEDUCTIONS	191,920	36,000	155,920	433%
	-300,000	(300,000)	OTHER OPERATING IGTs & SUPPLEMENTAL	(300,000)	(300,000)		
(210,973)	323,300	112,327	TOTAL DEDUCTIONS	112,327	323,300	(210,973)	-65%
490,277	1,157,950	1,648,227	NET PATIENT REVENUE	1,648,227	1,157,950	490,277	42%
3,449	12,000	15,449	OTHER OPERATING REVENUE	15,449	12,000	3,449	29%
493,726	1,169,950	1,663,676	TOTAL OPERATING REVENUE	1,663,676	1,169,950	493,726	42%
330,612	731,670	1,062,282	SALARIES & WAGES	1,062,282	731,670	330,612	45%
(35,588)	158,330	122,742	EMPLOYEE BENEFITS	122,742	158,330	(35,588)	-22%
52,085	123,330	175,415	PROFESSIONAL FEES	175,415	123,330	52,085	42%
(8,513)	112,500	103,987	SUPPLIES	103,987	112,500	(8,513)	-8%
26,681	21,670	48,351	REPAIRS & MAINTENANCE	48,351	21,670	26,681	123%
79,613	110,000	189,613	PURCHASED SERVICES	189,613	110,000	79,613	72%
(4,979)	14,170	9,191	UTILITIES	9,191	14,170	(4,979)	-35%
(10,213)	23,330	13,117	INSURANCE	13,117	23,330	(10,213)	-44%
0	0	0	INTEREST	0	0	0	#DIV/0!
8,880	38,330	47,210	DEPRECIATION/ AMORTIZATION	47,210	38,330	8,880	23%
9,614	33,330	42,944	OTHER	42,944	33,330	9,614	29%
448,192	1,366,660	1,814,852	TOTAL OPERATING EXPENSES	1,814,852	1,366,660	448,192	33%
45,534	(196,710)	(151,176)	OPERATING PROFIT (LOSS)	(151,176)	(196,710)	45,534	-23%
(2,500)	95,000	92,500	TAX REVENUE	92,500	95,000	(2,500)	-3%
60,000	40,000	100,000	OTHER NONOPERATING REV (EXP)	100,000	40,000	60,000	150%
		0	INTEREST INCOME	0			
57,500	135,000	192,500	NET NON OPERATING REV (EXP)	192,500	135,000	57,500	43%
103,034	(61,710)	41,324	NET INCOME (LOSS)	41,324	(61,710)	103,034	-167%

**Southern Humboldt
Community Healthcare District
Income Statement Trend**

	Aug 21	Sept 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	March 22	April 22	May 22	June 22	July 22	12 Month AVG: Mar '21-Feb 22	YTD - Current Year
Inpatient Daily Hospital Services	154,457	244,718	219,424	170,256	217,954	170,724	226,213	263,867	217,261	192,011	175,686	203,494	204,672	203,494
Ancillary Revenue	54,355	72,321	45,472	40,036	51,743	54,178	57,688	86,204	71,057	64,210	41,791	62,795	58,488	62,795
Outpatient Revenue	1,386,282	1,364,347	1,273,369	1,162,271	1,356,271	1,577,499	1,208,326	1,472,842	1,285,791	1,414,753	1,463,561	1,494,265	1,371,631	1,494,265
Total Hospital Revenue	1,595,094	1,681,386	1,538,265	1,372,563	1,625,968	1,802,401	1,492,227	1,822,913	1,574,109	1,670,974	1,681,038	1,760,554	1,634,791	1,760,554
Contractual Allowances	457,567	404,071	324,712	415,578	447,106	501,660	508,013	761,987	556,716	615,921	472,276	144,218	467,485	144,218
Provision for Bad Debts	210,892	48,684	140,689	54,169	137,821	117,448	118,631	10,157	49,676	17,220	43,045	76,189	85,385	76,189
Other Allowances/Deductions	76,635	4,829	39,931	63,107	100,622	38,322	67,521	90,994	52,827	61,168	21,290	191,920	67,431	191,920
Other Operating: IGTs & Supplemental	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)
Total Deductions	445,094	157,584	205,332	232,854	385,549	357,430	394,165	563,138	359,219	394,309	236,611	112,327	320,301	112,327
Contractual %													20%	6%
Net Patient Revenue	1,150,000	1,523,802	1,332,933	1,139,709	1,240,419	1,444,971	1,098,062	1,259,775	1,214,890	1,276,665	1,444,427	1,648,227	1,314,490	1,648,227
Net Revenue %	72%	91%	87%	83%	76%	80%	74%	69%	77%	76%	86%	94%	80%	94%
Other Operating Revenue	14,615	15,318	14,551	15,668	14,753	34,137	14,219	14,964	26,619	14,215	15,242	15,449	17,479	15,449
Total Revenue	1,164,615	1,539,120	1,347,484	1,155,377	1,255,172	1,479,108	1,112,281	1,274,739	1,241,509	1,290,880	1,459,669	1,663,676	1,331,969	1,663,676
Salaries & Wages	543,935	536,284	579,710	564,028	627,862	565,381	562,777	634,230	606,216	628,652	926,391	1,062,282	653,146	1,062,282
Employee Benefits	158,608	171,366	373,211	181,430	134,580	159,058	247,085	271,899	263,210	296,245	(223,582)	122,742	179,654	122,742
Professional Fees	118,353	112,847	112,883	180,917	109,637	112,547	278,975	310,402	178,201	228,761	214,234	175,415	177,764	175,415
Supplies	109,110	61,224	106,131	109,659	101,501	182,616	107,907	93,932	68,106	119,328	64,935	103,987	102,370	103,987
Repairs & Maintenance	6,638	25,766	20,930	13,640	8,884	12,666	27,885	16,373	43,108	21,161	24,467	48,351	22,489	48,351
Purchased Services	94,063	140,865	125,499	70,442	66,996	132,609	159,060	109,754	87,732	221,948	427,722	189,613	152,192	189,613
Utilities	18,077	24,502	30,677	5,875	6,943	4,079	39,491	6,414	32,704	18,898	42,146	9,191	19,916	9,191
Insurance	10,075	11,755	12,982	12,703	13,521	13,112	13,112	13,112	13,112	13,112	13,111	13,117	12,735	13,117
Interest													0	0
Depreciation	45,896	45,896	37,258	45,975	37,021	38,614	49,177	48,603	48,603	48,603	48,603	47,210	45,122	47,210
Other Expense	44,214	152,351	30,170	33,332	211,206	76,536	44,049	55,565	41,975	54,246	77,739	42,944	72,027	42,944
Total Expenses	1,148,969	1,282,856	1,429,451	1,218,001	1,318,151	1,297,218	1,529,518	1,560,284	1,382,967	1,650,954	1,615,766	1,814,852	1,437,416	1,814,852
Expenses %	99%	83%	106%	105%	105%	88%	138%	122%	111%	128%	111%	109%	108%	3%
Profit/Loss from Operations	15,646	256,264	(81,967)	(62,624)	(62,979)	181,890	(417,237)	(285,545)	(141,458)	(360,074)	(156,097)	(151,176)	(105,446)	(151,176)
Tax Revenue	95,000	95,000	92,500	92,500	92,500	100,855	92,500	92,500	92,500	92,500	92,500	92,500	93,613	92,500
Other Non Operating Rev (Exp)	3,903	1,574,676	311,075	40,160	244,733	327,636	347,670	383,116	301,936	365,465	724,752	100,000	393,760	100,000
Interest Income		14,173	31	1,064		6,789			9,031				6,218	0
Net Non-operating Rev/(Exp)	98,903	1,683,849	403,606	133,724	337,233	435,280	440,170	475,616	403,467	457,965	817,252	192,500	493,591	192,500
NET INCOME/ (LOSS)	114,549	1,940,113	321,639	71,100	274,254	617,170	22,933	190,071	262,009	97,891	661,155	41,324	388,144	41,324

**Southern Humboldt Community Healthcare District
Balance Sheet
July 2022**

ASSETS	
Current Assets	
Cash- Checking & Investments	824,853
LAIF Account	9,599,344
Humboldt County Property Tax Acct	1,119,622
Patient Accounts Receivable	3,737,262
Less Allowances	2,261,149
Accounts Receivable- Net	<u>1,476,113</u>
Other Receivables	2,519,903
Inventories	165,420
Estimated 3rd Party Settlements	
Prepaid expenses and Deposits	<u>1,192,142</u>
Total current assets	<u><u>16,897,397</u></u>
Property and Equipment	
Land	959,877
Land improvements	553,251
Buildings	2,516,797
Equipment	6,117,944
Construction in progress	2,175,021
Total property and equipment	<u>12,322,890</u>
Less : accumulated depreciation	<u>(6,839,367)</u>
Net property and equipment	5,483,523
Other Assets	
Investments	5,852
Total Other Assets	<u>5,852</u>
Total Assets	<u><u>22,386,772</u></u>

LIABILITIES & FUND BALANCE	
Current Liabilities	
Accounts Payable	117,291
Accrued Payroll & Related costs	3,162,083
Other Current Liabilities	
Deferd revenue IGT	
A/R Credit balances	
Medicare Accelerated Payments	1,746,296
Medicare Contingency	2,000,000
Current Portion-Long Term Debt	
Other Short Term Debt - PPP Loan	
Accrued interest	
Total current Liabilities	<u><u>7,025,670</u></u>
Long Term Debt, Less Current Portion	
HELP II Loan	511,000
Total Long-term debt	<u>511,000</u>
Less: Current Portion-Long Term Debt	
Net Long Term Debt	<u><u>511,000</u></u>
Equity	
Unrestricted Fund Balance--Prior Years	14,808,778
Net Income (Loss)--Current Year	41,324
Restricted Fund Balance	
Total fund balance	<u><u>14,850,102</u></u>
Total Liabilities and Fund Balance	<u><u>22,386,771</u></u>

Revenue Cycle / Patient Financial Services

July 2022 Finance Committee Report

HRG - Key Items:

- July closed at 77.3 AR days or \$3.7M in Gross AR
- Gross AR reduced by 5.6 days or \$200K
- Cash collections totaled \$787K, 88% of June's net revenue
- Third Party Aging increased by \$32K, up to 19.7%
- Unbilled AR decreased by 2.6 days

Accounts Receivable – AR days are now at their lowest since August 2021 and we continue to see improvement. We hope to see this trend continue in a positive direction.

Third Party Aging – Accounts aged over 90 days have been identified and have either been resolved and billed or are in process. There were some delays on the payer side with several nursing home authorizations that prevented billing. These have since been billed.

Training – We have hired two new PFS staff members that have begun training in the Clinic and the Hospital registration areas. They both are local and have prior experience, we are very fortunate to have added them to our team. With this we are looking to resume planning on some of our cross-training initiatives.

We also conducted some ad-hoc training with our evening shift staff regarding EMTALA, communication after hours, and ran through a variety of situational issues and best practice responses.

OCHIN Epic – We continue to spend time weekly in Design Team sessions with OCHIN and Epic staff. We will transition from the build phase to the testing phase toward the end of the year. We will have our new Pivot Point PM join us on site in August.

Treatment Authorization – The changes we have made to the treatment authorization process and the FTE split responsibility between PFS and HIM staff has continued to show positive improvement. The amount of revenue pending for authorizations remains at an all time low and requests are processed timely and in line with payer requirements.

OSHPD ED REPORT – The quarterly ED OSHPD Report was completed, submitted, and accepted by the state for the reporting period of 4/1/22 – 6/30/22.

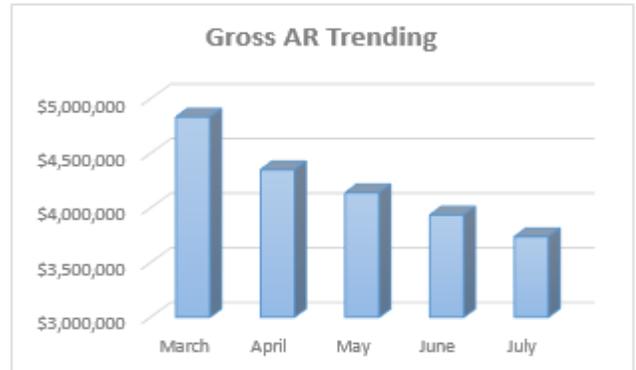
UR - PFS Management continues to work with the UR team on SWG and SNF placement. We continue to advocate for full time case management staff, as on the days we have no case manager this responsibility falls to other staff members who are already spread thin and wearing multiple hats. This is an ongoing issue that presents new and complex challenges every week.

Southern Humboldt July 2022



Key Items

- ➔ July closed at 77.3 AR days or \$3.7M in Gross AR
- ➔ Gross AR reduced by 5.6 days or \$200K
- ➔ Cash collections totaled \$787K, 88% of June's net revenue
- ➔ Third Party Aging increased by \$32K, up to 19.7%
- ➔ Unbilled AR decreased by 2.6 days



Detailed Initiatives & Obstacles

- **Overall AR:** July closed with \$3.7M in Gross AR or 77.3 AR days. AR is down 5.6 days from last month and 16.7 days compared to March where AR was up to 94 days. Third Party AR came in at 32.4 AR days, which is an increase of 0.7 days since June. Although Third Party AR did rise, we are still under our goal of 34 AR days for the second month in a row. Unbilled AR decreased 2.6 AR days coming in at 4.3 AR days for the month of July and is now only 1.3 days from hitting goal which is set at 3 days. Self Pay AR continues to decrease and ended July at 40.5 days in AR which is 14.5 days from goal. Cash collections came in at \$787K, falling short of net revenue by \$106K. The Medi-Cal/PHC cash came in low as there were a few Nursing Home (NH) accounts that were pending for coding to be finalized before the claims could be billed. The delay in coding created a delay in cash collections. The NH accounts that were pending coding in July have since been billed and payment is expected in August.
- **Self Pay (SP) AR:** July closed with 2,957 accounts for \$1.95M in Self Pay equating to 40.5 days in AR. Self Pay collections came in at \$39K; which is a decrease of 8K since June. SHCHD sent nearly \$12K to collections and adjusted \$148K to untimely in July. HRG identified nearly 3 days in AR that was eligible for untimely adjustments due to lack of recent statements. The issue has been corrected and will be monitored going forward. Self Pay AR has been a focal point in recent months and will continue to be until we reach goal of 26 days.
- **Third Party Aging:** July closed with \$362K in Third Party balances aged over 90 days, totaling 19.7%. There was an increase of \$32K from June, increasing the total percentage of aged accounts by 2.2%. Medicare aging increased by \$22K, and currently sits at 18%. Two high dollar Medicare claims aged in July, one for overlapping charges and another for delayed coding. Medi-Cal aging increased by \$54K, and is at 18%. There were 3 NH accounts pending TARs, all of which have since been billed. Commercial aging decreased by \$52K and ended July at 22.3%. Workers Compensation increased by \$8K ending at 57.8%. Overall, Third Party aging is now 4.7% from goal which is set at 15%.

Industry Updates CMS Confirms Delay on In-person Visit Requirements for Mental Health Telehealth

Effective January 1, 2022, mental health visits can be provided using interactive, real-time telecommunications technology. RHCs and FQHCs can provide telecommunications for mental health visits using both audio-video technology and audio-only technology.

In-person visit requirements apply only to a patient getting mental health visits via telecommunications at home:

There must be an in-person mental health visit 6 months before the telecommunications visit

In general, there must be an in-person mental health visit at least every 12 months while the patient is getting services from you via telecommunications to diagnose, evaluate, or treat mental health disorders

In June, CMS clarified section 304 of the Consolidated Appropriations Act (CAA), 2022, delaying in-person visit requirements under Medicare for mental health visits that RHCs and FQHCs provide via telecommunications technology. For RHCs and FQHCs, in-person visits won't be required until the 152nd day after the end of the COVID-19 PHE.

To review the full article, please visit [MLN SE22001](#).

Amanda Hornby | Revenue Cycle Director

Healthcare Resource Group

Office 509.209.2078 | ahornby@hrgpros.com



Southern Humboldt Community Healthcare District



MONTH END FINANCE REPORT

July 2022

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FINANCE DASHBOARD

	Target	February-22	March-22	April-22	May-22	June-22	July-22
REVENUE							
Net Revenue		\$789,633	\$956,179	\$818,902	\$836,078	\$892,707	\$790,511
Gross Revenue		\$1,350,122	\$1,639,234	\$1,384,159	\$1,464,711	\$1,474,557	\$1,510,151
CASH							
Cash Collections as a % of Net Revenue	100%	98%	98%	107%	139%	146%	88%
Cash Collections		\$859,954	\$770,454	\$1,024,101	\$1,137,769	\$1,217,580	\$786,503
ACCOUNTS RECEIVABLE							
Net AR		\$2,279,087	\$2,466,209	\$2,143,062	\$1,774,113	\$1,696,446	\$1,476,113
Gross AR		\$4,322,972	\$4,832,867	\$4,350,642	\$4,140,558	\$3,936,767	\$3,737,262
Unbilled	3	7.1	4.8	6.9	6.1	6.9	4.3
Third Party	34	34.7	45.1	36.0	33.4	31.7	32.4
Self Pay	26	44.7	44.0	45.6	45.4	44.3	40.5
Total Days in AR	63	86.5	94.0	88.5	84.9	82.9	77.3
Days in AR - Credit Balances	< 1	2.09	2.10	2.25	1.87	1.90	1.93
UNBILLED							
In-house	< 2 Days	0.7	0.2	0.0	0.0	0.2	0.0
DNFB	< 1 Day	6.4	4.6	6.9	6.1	6.7	4.3
Total Unbilled	<3 Days	7.1	4.8	6.9	6.1	6.9	4.3

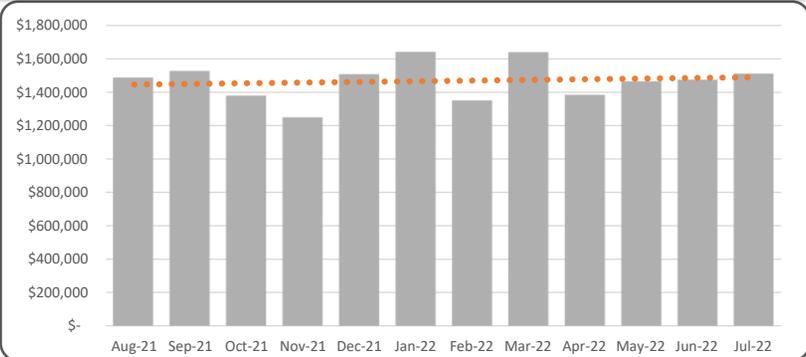
	Target	February-22	March-22	April-22	May-22	June-22	July-22
AGING (excluding credits)							
Medicare Aging > 90 Days	9%	17.6% \$ 148,883	11.5% \$ 117,577	11.6% \$ 100,944	12.6% \$ 104,764	11.8% \$ 70,384	18.0% \$ 92,227
Medicaid Aging > 90 Days	16%	20.9% \$ 182,375	18.7% \$ 217,453	21.0% \$ 198,832	17.9% \$ 131,848	12.7% \$ 112,593	18.0% \$ 165,977
Commercial Aging > 90 Days	18%	19.3% \$ 81,095	31.0% \$ 131,036	30.0% \$ 95,549	33.5% \$ 123,298	35.7% \$ 132,930	22.3% \$ 81,128
Work Comp Aging > 90 Days	36%	53.5% \$ 16,105	56.4% \$ 25,652	49.9% \$ 26,297	33.5% \$ 14,992	47.4% \$ 14,065	57.8% \$ 22,197
Total Third Party Aging > 90 Days	15%	19.8% \$ 428,458	18.5% \$ 491,718	19.3% \$ 421,622	18.9% \$ 374,902	17.5% \$ 329,972	19.7% \$ 361,528
CLAIM SUBMISSION EFFICIENCY							
Claims Submission		1,790 \$ 1,676,470	1,501 \$ 1,481,392	2,003 \$ 2,189,220	1,263 \$ 1,451,713	1,794 \$ 1,918,330	1,486 \$ 1,682,882
Clean Claims	85%	85%	83%	83%	81%	84%	83%
Denial Percent	5%	5%	3%	7%	5%	5%	4%
Total Denial Rate	Count Amt	85 \$ 78,246	79 \$ 50,437	136 \$ 98,978	120 \$ 112,468	99 \$ 72,659	87 \$ 75,394
Late Charges	Count Amt	0 \$ 15,617	3 \$ 186	150 \$ 35,391	76 \$ 8,701	28 \$ 902	66 \$ 24,528
Communication Log Backlog		90 \$ 156,568	26 \$ 146,746	21 \$ 58,931	77 \$ 154,303	100 \$ 157,069	50 \$ 70,186

	Target	February-22	March-22	April-22	May-22	June-22	July-22
INVENTORY & QUALITY							
Total Inventory		4,408 \$ 2,232,314	3,527 \$ 2,264,662	3,505 \$ 2,240,554	3,344 \$ 2,216,895	3,173 \$ 2,105,043	2,957 \$ 1,959,428
New		271 \$ 110,187	313 \$ 110,984	384 \$ 129,050	364 \$ 123,986	422 \$ 196,662	317 \$ 93,596
Resolved		219 \$ 27,153	485 \$ 152,376	1,103 \$ 66,875	459 \$ 114,812	610 \$ 332,592	524 \$ 223,952
Aged >180 days from Assignment	< 25%	72.2% \$ 1,611,788	71.7% \$ 1,623,121	71.6% \$ 1,605,165	63.4% \$ 1,405,722	60.2% \$ 1,266,992	59.4% \$ 1,164,657
Total Payment Plans over 120 days		\$18,425	\$8,967	\$9,637	\$23,479	\$28,312	\$24,661
Average Speed to Answer	< 60 seconds	134	150	137	112	129	145
STATEMENTS & LETTERS							
Statements & Letters		270	1,380	897	394	1,110	1,850
Charity Care Applications In Process		0 \$ -	0 \$ -	33 \$ 19,674	14 \$ 16,699	37 \$ 26,461	7 \$ 12,385
Inbound and Outbound Calls	In Out	99 152	326 154	305 455	260 800	231 770	184 310
WRITE OFFS							
Bad Debt as a % of Gross Revenue	< 2%	0.0% \$ -	2.2% \$ 35,941	0.0% \$ -	1.9% \$ 27,754	1.4% \$ 21,026	0.8% \$ 11,557
Charity as a % of Gross Revenue	< 2%	0.2% \$ 2,062	5.6% \$ 92,241	6.3% \$ 87,222	3.1% \$ 45,909	13.5% \$ 199,419	3.5% \$ 53,600

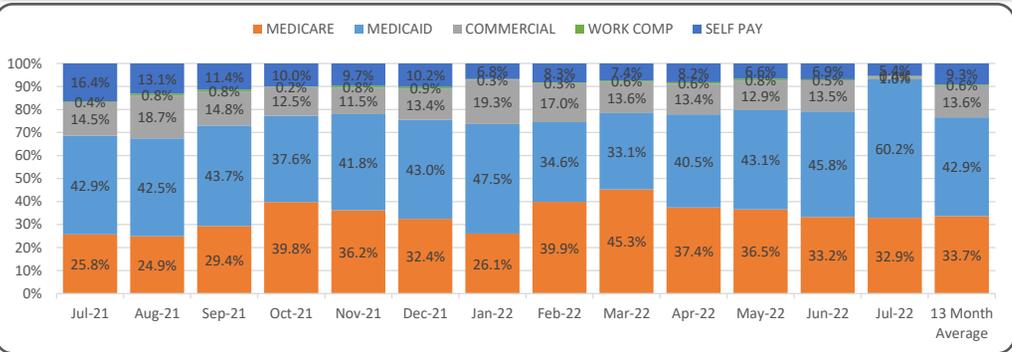
GROSS REVENUE

PAYER	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	13 Month Average
MEDICARE	\$ 409,439	\$ 370,915	\$ 448,301	\$ 548,436	\$ 452,536	\$ 489,231	\$ 427,748	\$ 538,639	\$ 742,459	\$ 517,108	\$ 535,226	\$ 490,275	\$ 497,277	\$ 497,507
MEDICAID	\$ 681,573	\$ 632,322	\$ 666,353	\$ 518,532	\$ 522,097	\$ 649,245	\$ 779,456	\$ 466,921	\$ 542,632	\$ 559,974	\$ 631,339	\$ 676,074	\$ 909,474	\$ 633,538
COMMERCIAL	\$ 230,932	\$ 277,534	\$ 225,873	\$ 172,566	\$ 144,086	\$ 202,524	\$ 316,007	\$ 229,347	\$ 222,294	\$ 185,153	\$ 188,623	\$ 199,337	\$ 15,645	\$ 200,763
WORK COMP	\$ 6,551	\$ 12,495	\$ 12,387	\$ 2,285	\$ 10,340	\$ 14,240	\$ 4,843	\$ 3,414	\$ 10,258	\$ 8,879	\$ 12,311	\$ 6,889	\$ 6,454	\$ 8,565
SELF PAY	\$ 261,501	\$ 194,690	\$ 173,622	\$ 137,550	\$ 120,951	\$ 153,177	\$ 111,825	\$ 111,801	\$ 121,591	\$ 113,045	\$ 97,212	\$ 101,982	\$ 81,299	\$ 136,942
TOTAL	\$ 1,589,996	\$ 1,487,956	\$ 1,526,536	\$ 1,379,368	\$ 1,250,010	\$ 1,508,417	\$ 1,639,879	\$ 1,350,122	\$ 1,639,234	\$ 1,384,159	\$ 1,464,711	\$ 1,474,557	\$ 1,510,151	\$ 1,477,315
AVERAGE DAILY REVENUE	\$ 47,594	\$ 50,096	\$ 50,049	\$ 47,759	\$ 45,669	\$ 44,976	\$ 47,808	\$ 49,982	\$ 51,436	\$ 49,141	\$ 48,784	\$ 47,510	\$ 48,363	\$ 48,398

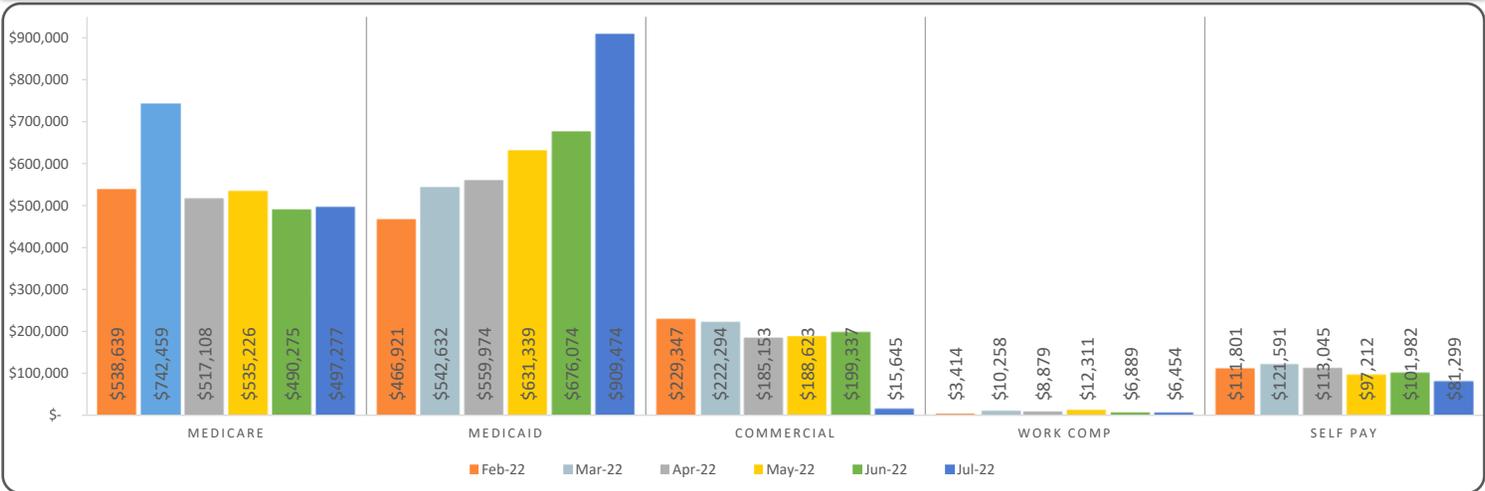
Gross Revenue



Payer Mix



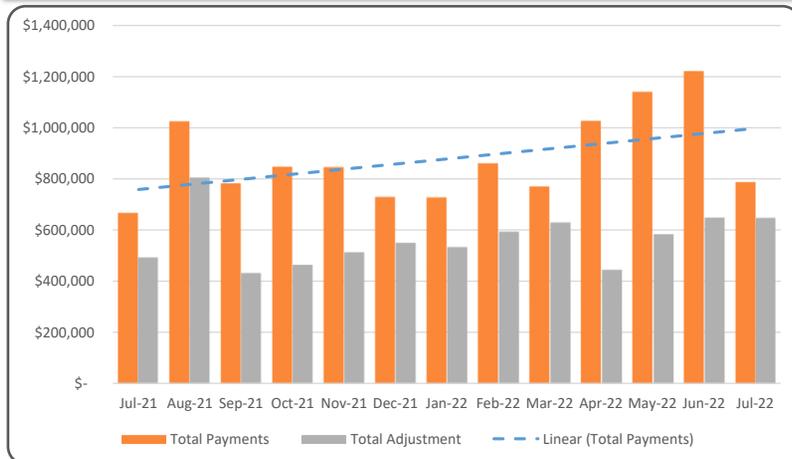
Revenue Trending By Payer



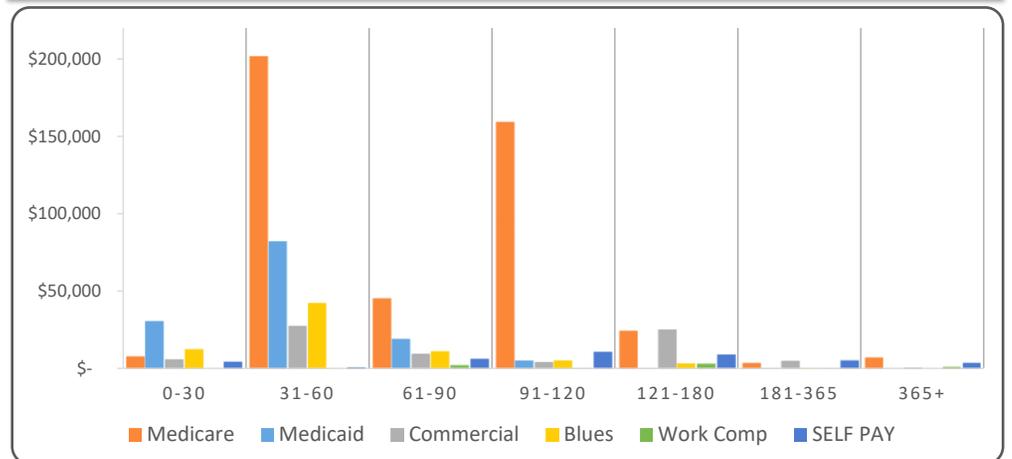
CASH DETAIL

PAYER	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	13 Month Average
MEDICARE														
Payments	\$ 312,313	\$ 434,639	\$ 302,872	\$ 324,436	\$ 505,109	\$ 382,225	\$ 353,842	\$ 398,314	\$ 450,962	\$ 491,736	\$ 653,772	\$ 743,061	\$ 450,340	\$ 446,432
Adjustments	\$ 2,174	\$ (43,612)	\$ (9,988)	\$ 6,310	\$ (103,551)	\$ 97,705	\$ 66,441	\$ 65,484	\$ 85,982	\$ (48,508)	\$ (48,202)	\$ (155,707)	\$ 20,576	\$ (4,992)
Collection %	99%	111%	103%	98%	126%	80%	84%	86%	84%	111%	108%	127%	96%	101%
MEDICAID														
Payments	\$ 200,717	\$ 347,502	\$ 253,418	\$ 317,123	\$ 173,863	\$ 200,547	\$ 212,315	\$ 275,251	\$ 131,928	\$ 327,277	\$ 306,596	\$ 243,359	\$ 137,465	\$ 240,566
Adjustments	\$ 303,594	\$ 482,578	\$ 353,823	\$ 360,075	\$ 273,521	\$ 338,117	\$ 396,591	\$ 445,733	\$ 311,968	\$ 296,009	\$ 471,305	\$ 476,678	\$ 288,197	\$ 369,091
Collection %	40%	42%	42%	47%	39%	37%	35%	38%	30%	53%	39%	34%	32%	39%
COMMERCIAL														
Payments	\$ 44,139	\$ 79,233	\$ 73,099	\$ 90,785	\$ 23,057	\$ 32,890	\$ 42,329	\$ 45,115	\$ 55,397	\$ 94,255	\$ 35,661	\$ 49,987	\$ 78,377	\$ 57,256
Adjustments	\$ 11,792	\$ 30,259	\$ 22,192	\$ 38,548	\$ 15,162	\$ 11,202	\$ 12,751	\$ 9,930	\$ 27,215	\$ 34,954	\$ 19,183	\$ 15,330	\$ 186,466	\$ 33,460
Collection %	79%	72%	77%	70%	60%	75%	77%	82%	67%	73%	65%	77%	30%	69%
BLUES														
Payments	\$ 75,666	\$ 115,131	\$ 97,873	\$ 71,400	\$ 109,199	\$ 88,547	\$ 95,349	\$ 107,252	\$ 95,023	\$ 66,073	\$ 86,067	\$ 125,891	\$ 74,430	\$ 92,915
Adjustments	\$ 51,912	\$ 48,423	\$ 37,614	\$ 31,797	\$ 46,032	\$ 35,632	\$ 34,181	\$ 58,967	\$ 39,602	\$ 35,755	\$ 42,946	\$ 57,868	\$ 40,415	\$ 43,165
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	71%	65%	67%	69%	65%	67%
WORK COMP														
Payments	\$ 2,700	\$ 2,674	\$ 12,018	\$ 7,004	\$ 8,873	\$ 5,181	\$ 4,469	\$ 1,631	\$ 7,429	\$ 1,482	\$ 9,756	\$ 7,723	\$ 6,841	\$ 5,983
Adjustments	\$ 1,073	\$ 4,080	\$ 2,958	\$ 3,282	\$ 5,576	\$ 3,131	\$ 1,731	\$ 1,688	\$ 3,695	\$ 1,463	\$ 4,651	\$ 5,630	\$ 2,719	\$ 3,206
Collection %	72%	40%	80%	68%	61%	62%	72%	49%	67%	50%	68%	58%	72%	63%
SELF PAY														
Payments	\$ 25,468	\$ 39,318	\$ 40,860	\$ 32,085	\$ 24,686	\$ 17,085	\$ 18,553	\$ 29,302	\$ 29,539	\$ 42,539	\$ 45,773	\$ 47,380	\$ 38,993	\$ 33,199
Bad Debt Recoveries	\$ 6,775	\$ 4,111	\$ 1,927	\$ 4,291	\$ 291	\$ 2,711	\$ 751	\$ 3,090	\$ 174	\$ 739	\$ 144	\$ 179	\$ 57	\$ 1,942
Adjustments	\$ 39,124	\$ 24,880	\$ 10,968	\$ 11,569	\$ 8,579	\$ 23,588	\$ 12,037	\$ 7,658	\$ 29,539	\$ 36,623	\$ 18,153	\$ 26,050	\$ 41,268	\$ 22,310
Charity Care	\$ 5,845	\$ 210,892	\$ 5,495	\$ 3,409	\$ 107,586	\$ 6,325	\$ 7,646	\$ 2,062	\$ 92,241	\$ 87,222	\$ 45,909	\$ 199,419	\$ 53,600	\$ 63,666
Bad Debt	\$ 75,234	\$ 43,004	\$ 7,470	\$ 6,828	\$ 158,775	\$ 31,967	\$ -	\$ -	\$ 35,941	\$ -	\$ 27,754	\$ 21,026	\$ 11,557	\$ 32,274
Total SP Adjustments	\$ 120,203	\$ 278,776	\$ 23,933	\$ 21,806	\$ 274,940	\$ 61,879	\$ 19,682	\$ 9,721	\$ 157,722	\$ 123,845	\$ 91,816	\$ 246,494	\$ 106,424	\$ 118,249
Collection %	17%	12%	63%	60%	8%	22%	49%	75%	16%	26%	33%	16%	27%	33%
TOTAL														
Total Payments	\$ 667,778	\$ 1,022,607	\$ 782,067	\$ 847,125	\$ 845,077	\$ 729,186	\$ 727,607	\$ 859,954	\$ 770,454	\$ 1,024,101	\$ 1,137,769	\$ 1,217,580	\$ 786,503	\$ 878,293
Total Adjustment	\$ 490,749	\$ 800,505	\$ 430,532	\$ 461,817	\$ 511,680	\$ 547,667	\$ 531,378	\$ 591,522	\$ 626,184	\$ 443,517	\$ 581,700	\$ 646,293	\$ 644,797	\$ 443,931
Total Collection %	58%	56%	64%	65%	62%	57%	58%	59%	55%	70%	66%	65%	55%	61%

Cash & Adjustment Trending

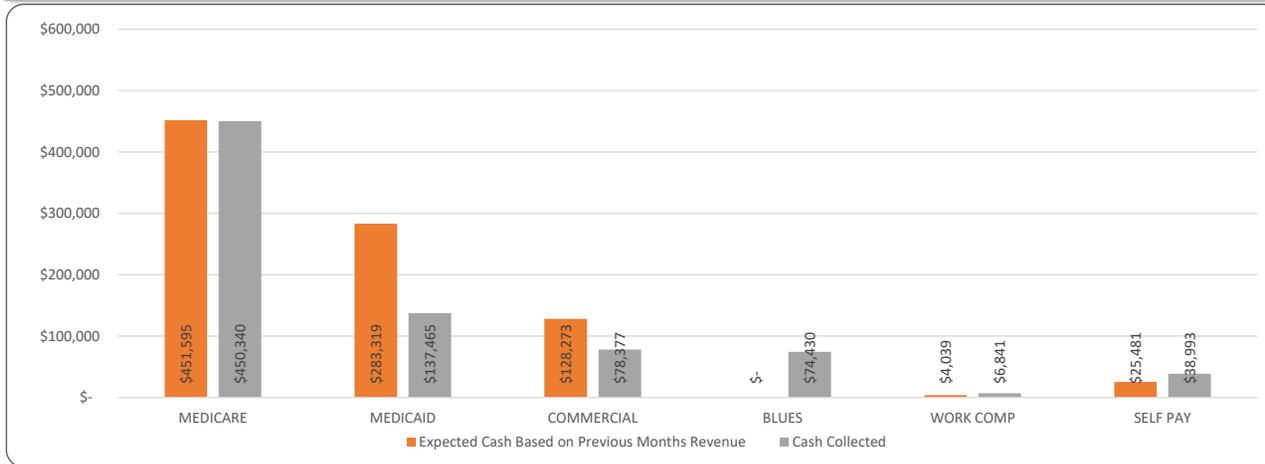


Cash Collections by Discharge Date

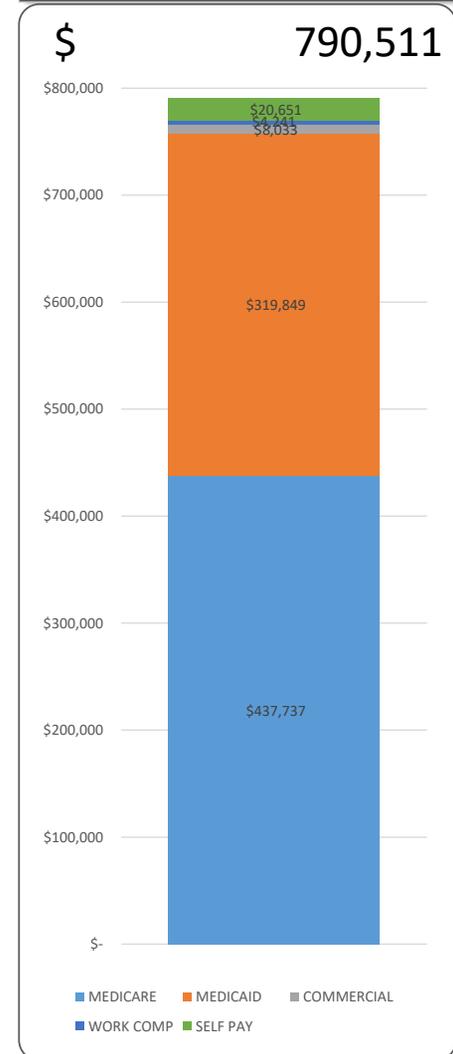


CASH FORECASTING

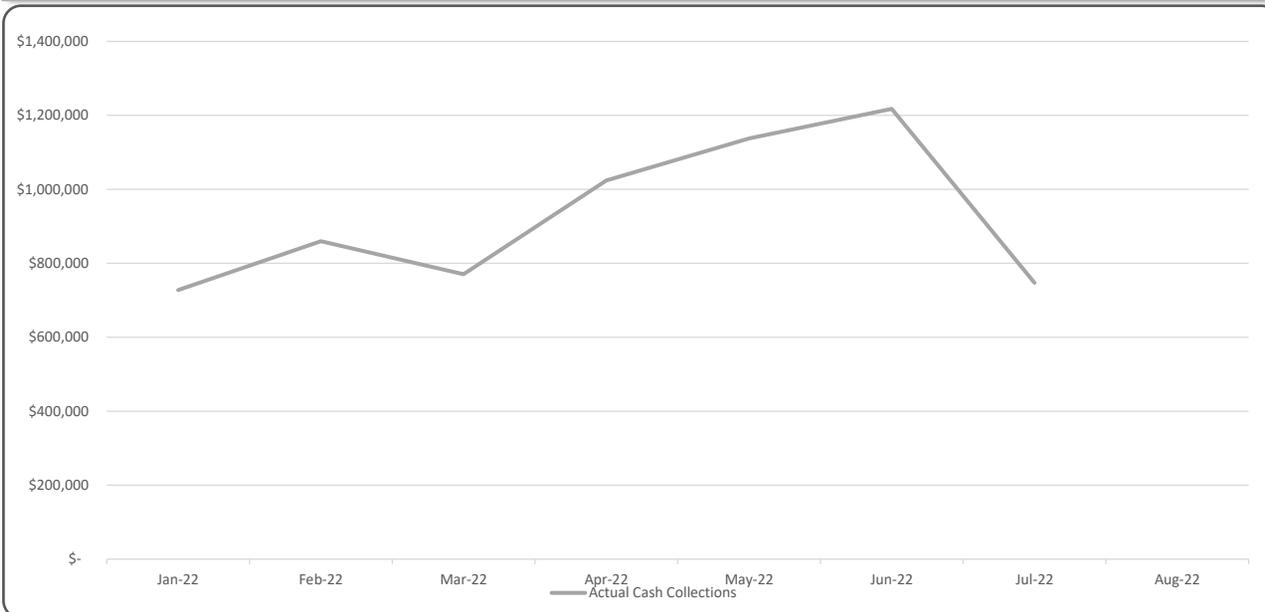
Expected Last Month vs Cash Collected (Based on Previous Months Revenue)



Cash Expected Next Month (Based on this Months Revenue)



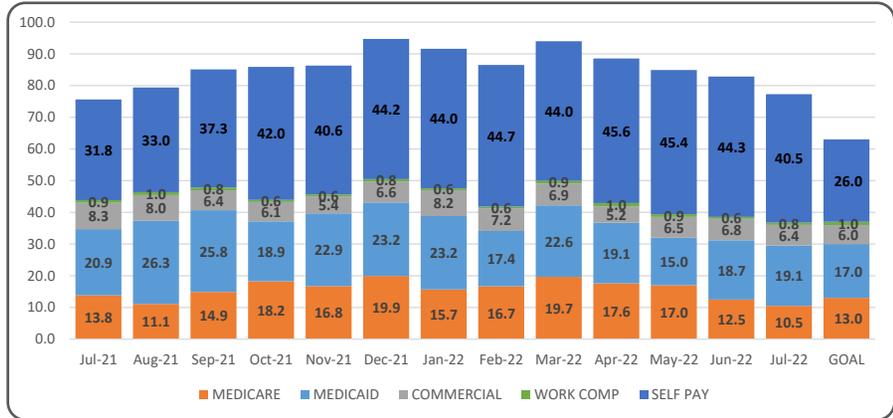
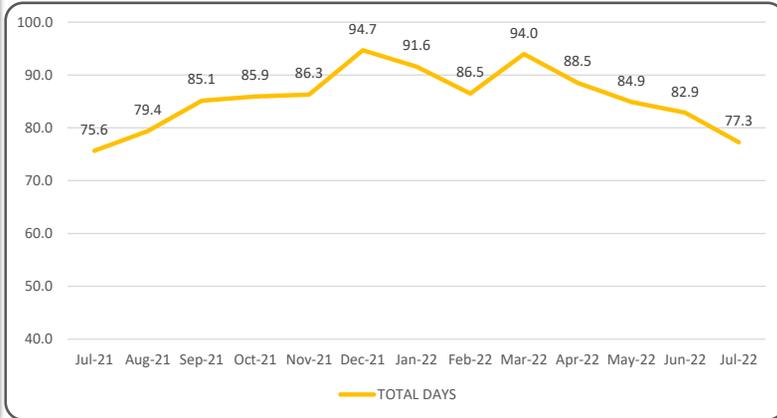
Expected Cash Based on Claim Submissions and Historical Collections



ACCOUNTS RECEIVABLE

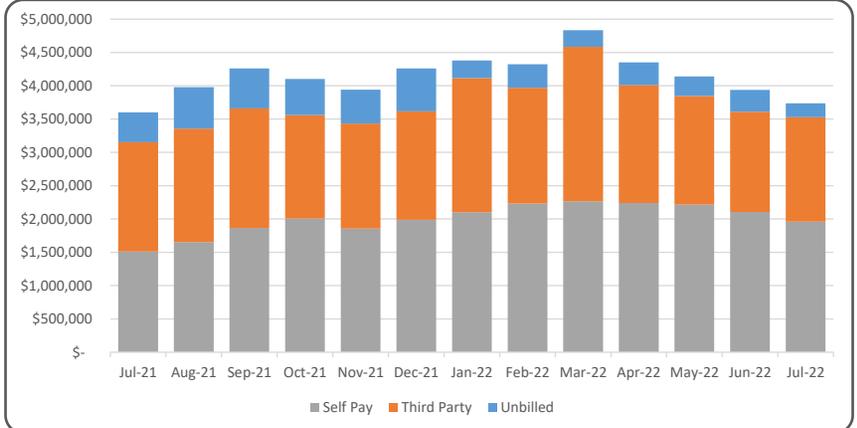
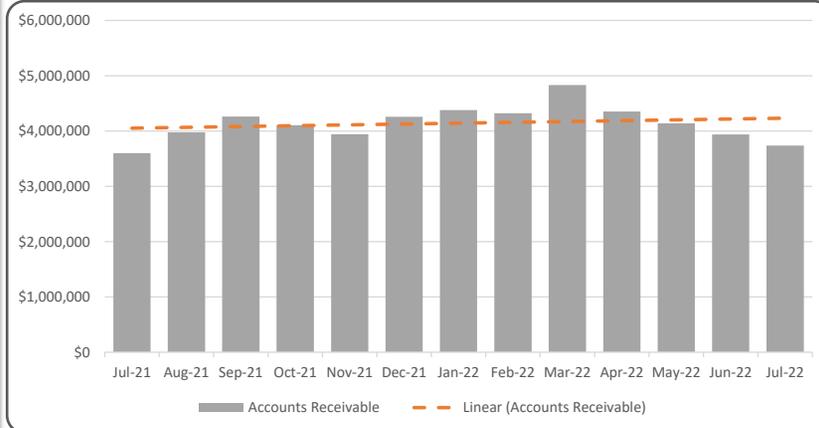
PAYER	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	13 Month Average
MEDICARE	13.8	11.1	14.9	18.2	16.8	19.9	15.7	16.7	19.7	17.6	17.0	12.5	10.5	15.7
MEDICAID	20.9	26.3	25.8	18.9	22.9	23.2	23.2	17.4	22.6	19.1	15.0	18.7	19.1	21.0
COMMERCIAL	8.3	8.0	6.4	6.1	5.4	6.6	8.2	7.2	6.9	5.2	6.5	6.8	6.4	6.8
WORK COMP	0.9	1.0	0.8	0.6	0.6	0.8	0.6	0.6	0.9	1.0	0.9	0.6	0.8	0.8
SELF PAY	31.8	33.0	37.3	42.0	40.6	44.2	44.0	44.7	44.0	45.6	45.4	44.3	40.5	41.3
TOTAL DAYS	75.6	79.4	85.1	85.9	86.3	94.7	91.6	86.5	94.0	88.5	84.9	82.9	77.3	85.6

AR Days



PAYER	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	13 Month Average
MEDICARE	\$ 658,291	\$ 557,543	\$ 744,813	\$ 871,052	\$ 765,280	\$ 895,860	\$ 748,436	\$ 834,221	\$ 1,011,373	\$ 864,590	\$ 828,105	\$ 593,780	\$ 507,839	\$ 760,091
MEDICAID	\$ 992,726	\$ 1,315,195	\$ 1,289,536	\$ 904,985	\$ 1,047,831	\$ 1,043,932	\$ 1,106,825	\$ 870,378	\$ 1,159,997	\$ 939,475	\$ 733,511	\$ 888,101	\$ 921,687	\$ 1,016,475
COMMERCIAL	\$ 396,231	\$ 403,116	\$ 318,247	\$ 290,697	\$ 245,343	\$ 297,214	\$ 390,942	\$ 357,842	\$ 352,803	\$ 255,074	\$ 319,138	\$ 321,984	\$ 311,717	\$ 327,719
WORK COMP	\$ 41,719	\$ 48,151	\$ 42,074	\$ 30,405	\$ 26,812	\$ 34,458	\$ 29,721	\$ 28,217	\$ 44,031	\$ 50,949	\$ 42,910	\$ 27,858	\$ 36,591	\$ 37,223
SELF PAY	\$ 1,511,345	\$ 1,653,468	\$ 1,866,174	\$ 2,006,398	\$ 1,855,738	\$ 1,987,106	\$ 2,103,148	\$ 2,232,314	\$ 2,264,662	\$ 2,240,554	\$ 2,216,895	\$ 2,105,043	\$ 1,959,428	\$ 2,000,175
TOTAL	\$ 3,600,312	\$ 3,977,473	\$ 4,260,844	\$ 4,103,537	\$ 3,941,004	\$ 4,258,570	\$ 4,379,072	\$ 4,322,972	\$ 4,832,867	\$ 4,350,642	\$ 4,140,558	\$ 3,936,767	\$ 3,737,262	\$ 4,141,683

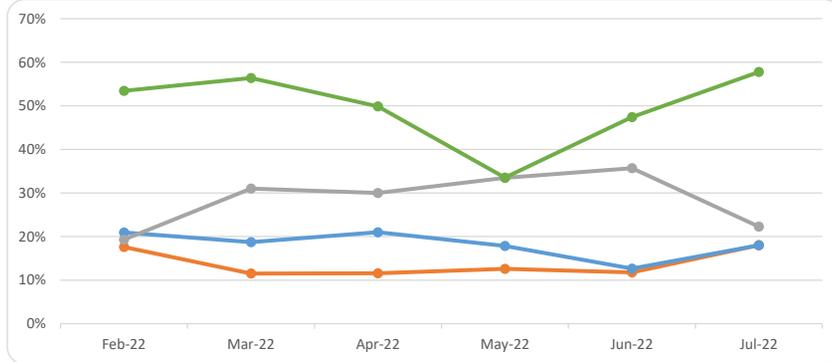
AR Balance



ACCOUNTS RECEIVABLE AGING

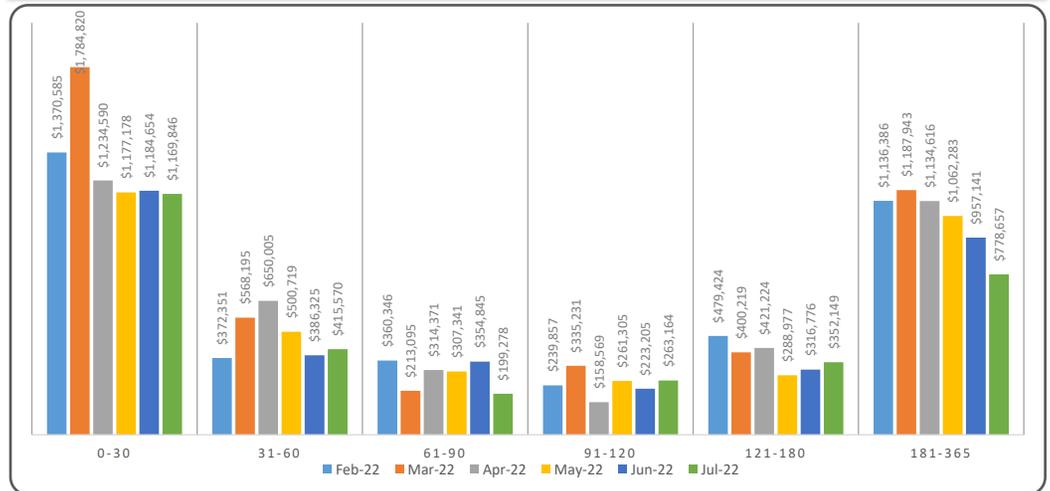
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
MEDICARE																
Non-Credit	206	\$ 314,863	103	\$ 71,845	14	\$ 32,722	12	\$ 18,394	10	\$ 42,210	5	\$ 7,944	9	\$ 23,680	359	\$ 511,657
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	1	\$ (167)	0	\$ -	2	\$ (3,652)	3	\$ (3,819)
TOTAL	206	\$ 314,863	103	\$ 71,845	14	\$ 32,722	12	\$ 18,394	11	\$ 42,043	5	\$ 7,944	11	\$ 20,027	362	\$ 507,839
MEDICAID																
Non-Credit	256	\$ 561,730	166	\$ 156,969	84	\$ 37,825	58	\$ 95,998	26	\$ 14,906	34	\$ 34,919	20	\$ 20,153	644	\$ 922,500
Credit	1	\$ (63)	0	\$ -	0	\$ -	1	\$ (122)	0	\$ -	1	\$ (15)	9	\$ (613)	12	\$ (814)
TOTAL	257	\$ 561,667	166	\$ 156,969	84	\$ 37,825	59	\$ 95,876	26	\$ 14,906	35	\$ 34,904	29	\$ 19,540	656	\$ 921,687
COMMERCIAL																
Non-Credit	322	\$ 215,431	129	\$ 50,020	48	\$ 17,090	23	\$ 14,971	32	\$ 17,546	34	\$ 20,278	38	\$ 28,332	626	\$ 363,670
Credit	20	\$ (1,148)	3	\$ (237)	1	\$ (8)	5	\$ (1,153)	14	\$ (3,634)	30	\$ (3,233)	298	\$ (42,539)	371	\$ (51,952)
TOTAL	342	\$ 214,283	132	\$ 49,784	49	\$ 17,083	28	\$ 13,818	46	\$ 13,913	64	\$ 17,045	336	\$ (14,207)	997	\$ 311,717
WORK COMP																
Non-Credit	6	\$ 3,172	25	\$ 6,818	7	\$ 6,238	9	\$ 11,921	8	\$ 6,577	4	\$ 3,164	2	\$ 535	61	\$ 38,424
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	1	\$ (33)	3	\$ (478)	5	\$ (1,322)	9	\$ (1,833)
TOTAL	6	\$ 3,172	25	\$ 6,818	7	\$ 6,238	9	\$ 11,921	9	\$ 6,544	7	\$ 2,686	7	\$ (787)	70	\$ 36,591
SELF PAY																
Non-Credit	132	\$ 78,406	221	\$ 130,522	186	\$ 105,859	191	\$ 124,564	344	\$ 275,770	949	\$ 725,681	638	\$ 553,761	2661	\$ 1,994,563
Credit	21	\$ (2,545)	1	\$ (367)	5	\$ (448)	7	\$ (1,409)	7	\$ (1,027)	39	\$ (9,602)	216	\$ (19,736)	296	\$ (35,135)
TOTAL	153	\$ 75,861	222	\$ 130,155	191	\$ 105,411	198	\$ 123,156	351	\$ 274,743	988	\$ 716,079	854	\$ 534,025	2957	\$ 1,959,428
ACCOUNTS RECEIVABLE																
Non-Credit	922	\$ 1,173,602	644	\$ 416,173	339	\$ 199,734	293	\$ 265,849	420	\$ 357,010	1026	\$ 791,986	707	\$ 626,461	4351	\$ 3,830,814
Credit	42	\$ (3,756)	4	\$ (604)	6	\$ (456)	13	\$ (2,685)	23	\$ (4,861)	73	\$ (13,329)	530	\$ (67,863)	691	\$ (93,553)
GRAND TOTAL	964	\$ 1,169,846	648	\$ 415,570	345	\$ 199,278	306	\$ 263,164	443	\$ 352,149	1099	\$ 778,657	1237	\$ 558,597	5042	\$ 3,737,262

Aged Over 90 Days Trending (excluding Credits)



	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22
Medicare	17.6%	11.5%	11.6%	12.6%	11.8%	18.0%
Medicaid	20.9%	18.7%	21.0%	17.9%	12.7%	18.0%
Commercial	19.3%	31.0%	30.0%	33.5%	35.7%	22.3%
Work Comp	53.5%	56.4%	49.9%	33.5%	47.4%	57.8%

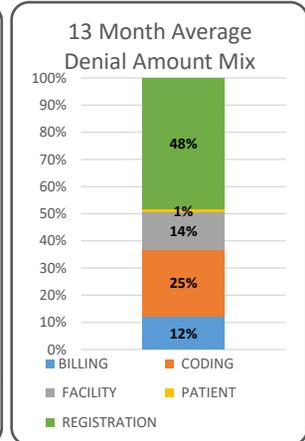
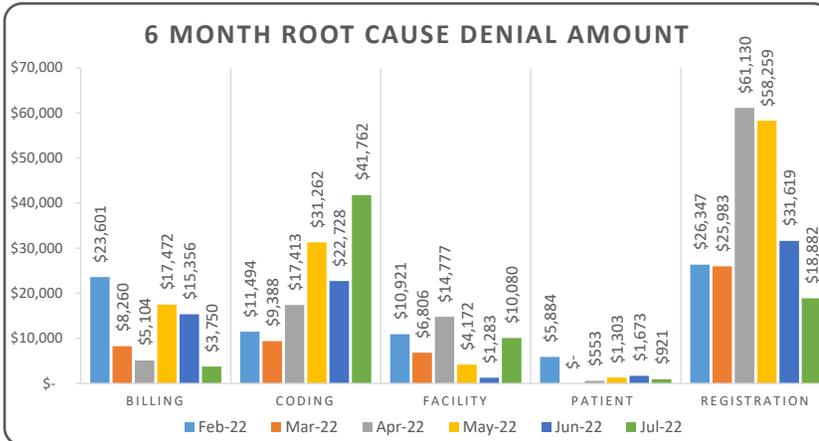
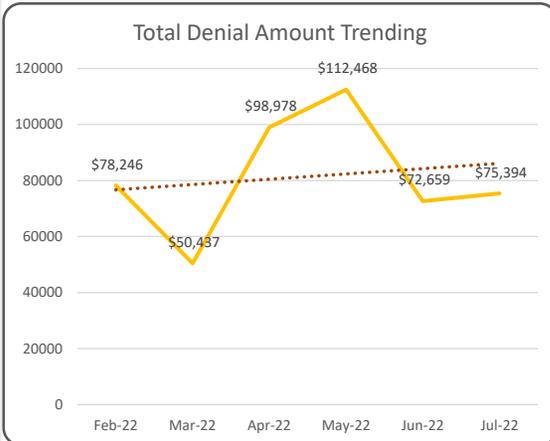
6 Month Aging



DENIAL MANAGEMENT

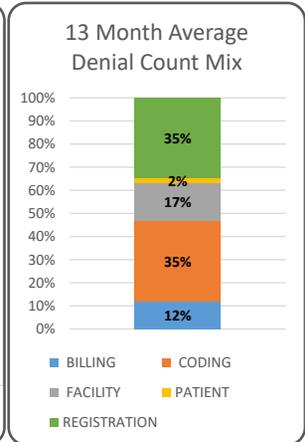
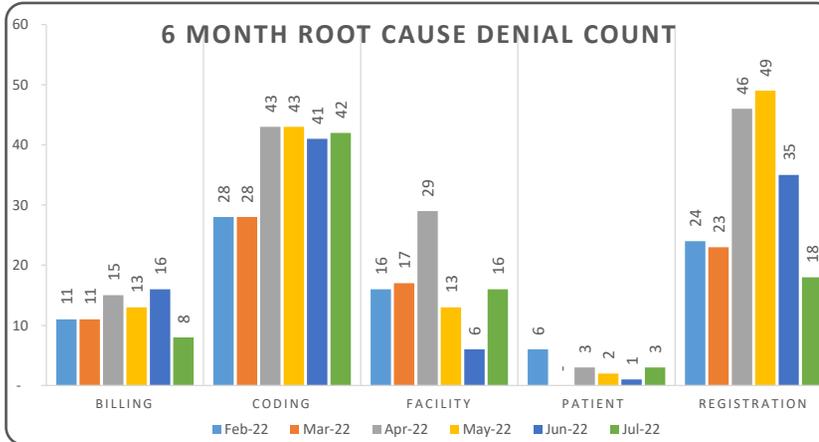
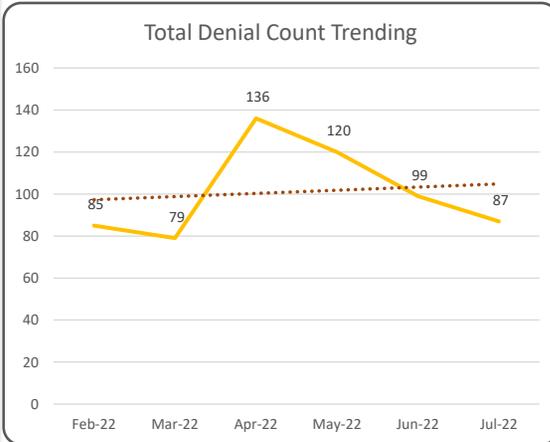
Denial Amount

AMOUNT	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	13 Month Average
BILLING	\$ 1,998	\$ 3,398	\$ 117	\$ 2,474	\$ 10,145	\$ 1,101	\$ 25,646	\$ 23,601	\$ 8,260	\$ 5,104	\$ 17,472	\$ 15,356	\$ 3,750	\$ 9,109
CODING	\$ 9,608	\$ 14,195	\$ 21,686	\$ 21,682	\$ 15,242	\$ 8,452	\$ 14,335	\$ 11,494	\$ 9,388	\$ 17,413	\$ 31,262	\$ 22,728	\$ 41,762	\$ 18,404
FACILITY	\$ 17,957	\$ 4,483	\$ 14,765	\$ 25,690	\$ 14,464	\$ 1,136	\$ 6,063	\$ 10,921	\$ 6,806	\$ 14,777	\$ 4,172	\$ 1,283	\$ 10,080	\$ 10,200
PATIENT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 427	\$ 2,818	\$ 5,884	\$ -	\$ 553	\$ 1,303	\$ 1,673	\$ 921	\$ 1,045
REGISTRATION	\$ 37,102	\$ 9,177	\$ 37,299	\$ 16,405	\$ 25,601	\$ 53,474	\$ 65,613	\$ 26,347	\$ 25,983	\$ 61,130	\$ 58,259	\$ 31,619	\$ 18,882	\$ 35,915
TOTAL	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 74,672



Denial Count

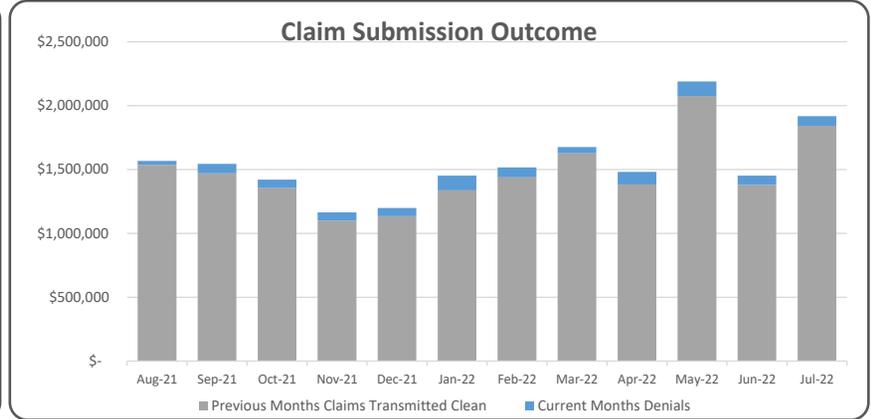
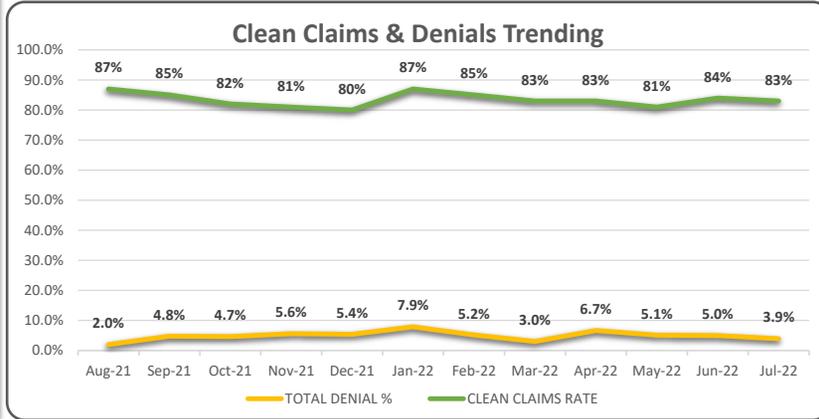
COUNT	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	13 Month Average
BILLING	7	16	1	11	13	7	18	11	11	15	13	16	8	11
CODING	24	39	22	31	28	22	31	28	28	43	43	41	42	32
FACILITY	18	14	21	15	12	5	20	16	17	29	13	6	16	16
PATIENT	-	-	-	-	-	1	9	6	-	3	2	1	3	2
REGISTRATION	27	37	49	24	37	26	28	24	23	46	49	35	18	33
TOTAL	76	106	93	81	90	61	106	85	79	136	120	99	87	94



CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

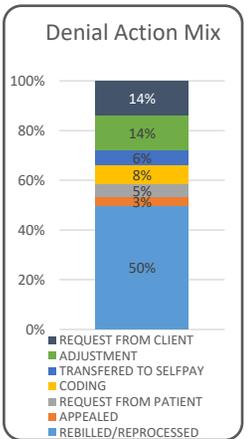
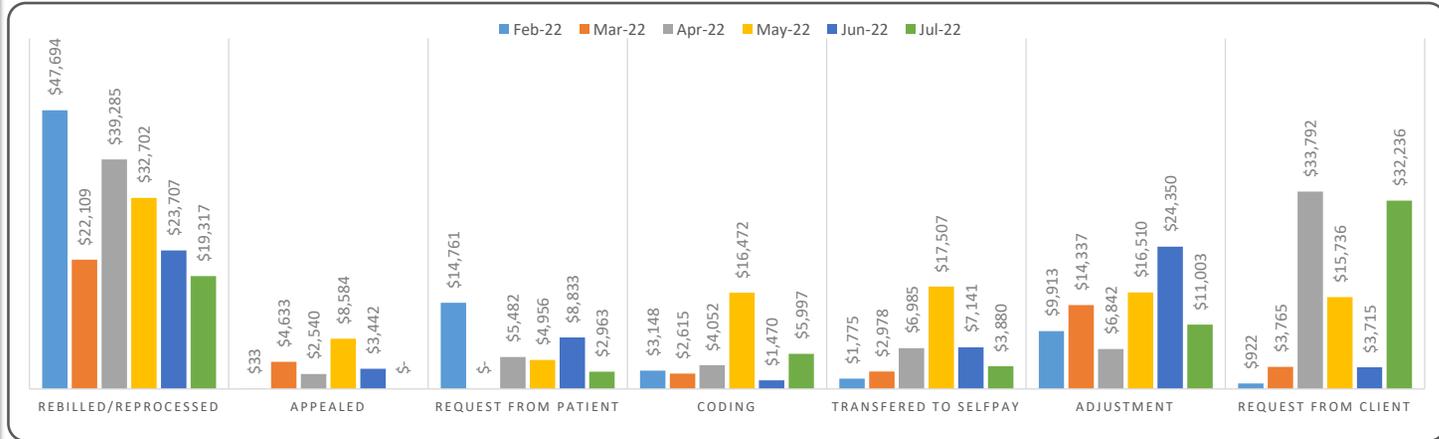
Denial & Clean Claim Trending

	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	13 Month Average
DENIAL AMOUNT	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 74,672
PREVIOUS MONTH'S TRANSMITTED CLAIMS	\$ 1,210,063	\$ 1,568,158	\$ 1,543,681	\$ 1,421,703	\$ 1,164,069	\$ 1,198,525	\$ 1,451,836	\$ 1,516,636	\$ 1,676,470	\$ 1,481,392	\$ 2,189,220	\$ 1,451,713	\$ 1,918,330	\$ 1,522,446
TOTAL DENIAL %	5.5%	2.0%	4.8%	4.7%	5.6%	5.4%	7.9%	5.2%	3.0%	6.7%	5.1%	5.0%	3.9%	5.0%
CLEAN CLAIMS RATE	80%	87%	85%	82%	81%	80%	87%	85%	83%	83%	81%	84%	83%	83%



Action Taken on Denials

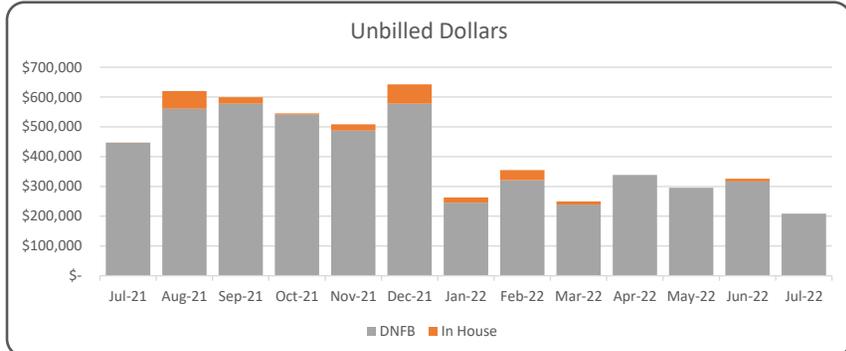
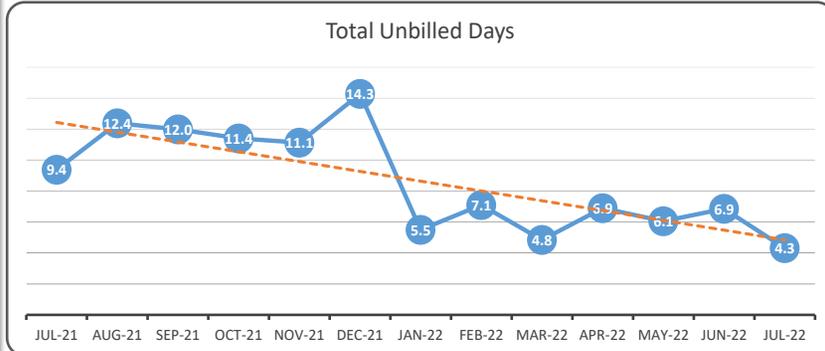
DENIAL ACTION	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	13 Month Average
REBILLED/REPROCESSED	\$ 30,251	\$ 14,702	\$ 51,694	\$ 38,681	\$ 35,679	\$ 52,815	\$ 75,335	\$ 47,694	\$ 22,109	\$ 39,285	\$ 32,702	\$ 23,707	\$ 19,317	\$ 37,229
APPEALED	\$ 366	\$ 2,365	\$ 330	\$ 388	\$ 937	\$ 2,706	\$ 7,000	\$ 33	\$ 4,633	\$ 2,540	\$ 8,584	\$ 3,442	\$ -	\$ 2,563
REQUEST FROM PATIENT	\$ -	\$ -	\$ 267	\$ 8,508	\$ -	\$ 939	\$ 3,802	\$ 14,761	\$ -	\$ 5,482	\$ 4,956	\$ 8,833	\$ 2,963	\$ 3,885
CODING	\$ 16,350	\$ 844	\$ 13,297	\$ 3,478	\$ 4,435	\$ 109	\$ 2,332	\$ 3,148	\$ 2,615	\$ 4,052	\$ 16,472	\$ 1,470	\$ 5,997	\$ 5,738
TRANSFERRED TO SELFPAY	\$ 1,586	\$ 3,224	\$ 2,706	\$ 2,064	\$ 2,757	\$ 509	\$ 3,184	\$ 1,775	\$ 2,978	\$ 6,985	\$ 17,507	\$ 7,141	\$ 3,880	\$ 4,330
ADJUSTMENT	\$ 9,083	\$ 4,031	\$ 3,538	\$ 7,752	\$ 13,772	\$ 6,476	\$ 10,909	\$ 9,913	\$ 14,337	\$ 6,842	\$ 16,510	\$ 24,350	\$ 11,003	\$ 10,655
REQUEST FROM CLIENT	\$ 9,030	\$ 6,086	\$ 2,034	\$ 5,379	\$ 7,873	\$ 1,034	\$ 12,220	\$ 922	\$ 3,765	\$ 33,792	\$ 15,736	\$ 3,715	\$ 32,236	\$ 10,294
TOTAL	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,782	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 72,659	\$ 75,394	\$ 74,695



UNBILLED & INVENTORY

Unbilled

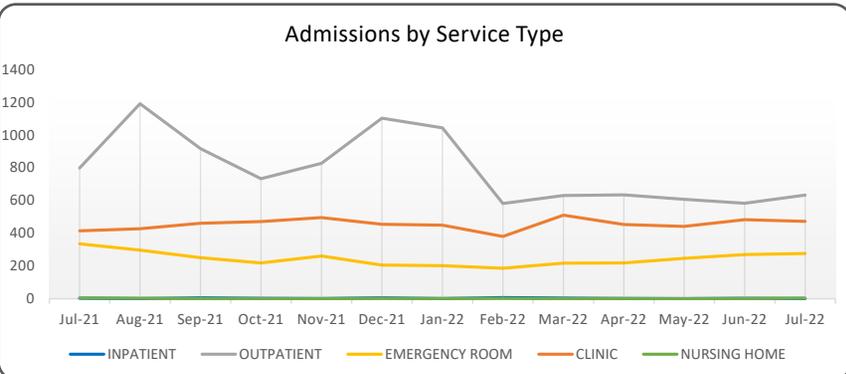
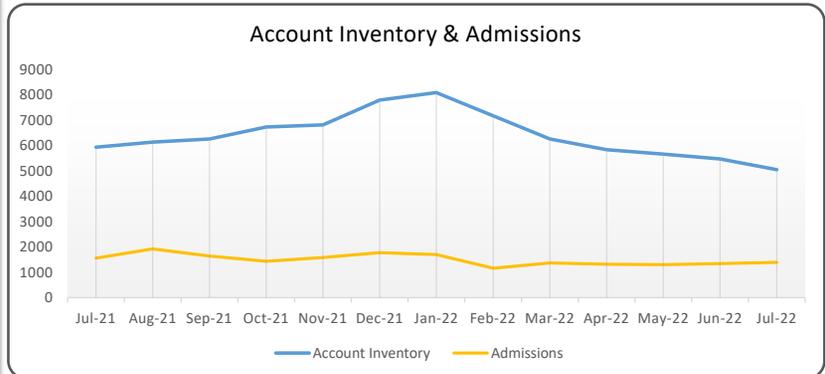
	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	13 Month Average
In House	\$ 267	\$ 59,277	\$ 22,170	\$ 3,706	\$ 20,857	\$ 64,355	\$ 17,753	\$ 34,167	\$ 10,466	\$ -	\$ -	\$ 9,182	\$ -	\$ 18,631
DNFB	\$ 446,371	\$ 560,649	\$ 577,639	\$ 541,096	\$ 487,338	\$ 577,901	\$ 245,224	\$ 320,765	\$ 238,954	\$ 338,650	\$ 295,441	\$ 316,709	\$ 208,502	\$ 396,557
Total Unbilled	\$ 446,637	\$ 619,925	\$ 599,809	\$ 544,802	\$ 508,195	\$ 642,256	\$ 262,978	\$ 354,932	\$ 249,420	\$ 338,650	\$ 295,441	\$ 325,891	\$ 208,502	\$ 415,188
Unbilled Days	9.4	12.4	12.0	11.4	11.1	14.3	5.5	7.1	4.8	6.9	6.1	6.9	4.3	8.6



Admissions & Account Inventory

ADMISSIONS	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	13 Month Average
INPATIENT	3	1	6	3	2	5	1	7	4	2	1	3	1	3
SWINGBED	2	2	3	5	2	3	1	4	5	5	1	1	1	3
OUTPATIENT	798	1,190	916	733	826	1,102	1,043	581	630	634	607	582	633	790
EMERGENCY ROOM	335	297	250	218	260	205	202	186	217	218	246	270	276	245
CLINIC	414	427	461	471	495	454	449	380	510	453	442	482	472	455
NURSING HOME	5	3	0	0	0	1	1	1	0	1	0	2	4	1
TOTAL	1,557	1,920	1,636	1,430	1,585	1,770	1,697	1,159	1,366	1,313	1,297	1,340	1,387	1497

ACCOUNT INVENTORY	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	13 Month Average
MEDICARE	796	632	657	886	869	1,543	1,294	662	578	556	561	468	362	759
MEDICAID	856	922	832	779	862	911	1,073	799	1,010	714	726	731	656	836
COMMERCIAL	1,377	1,201	1,117	1,111	1,119	1,193	1,339	1,214	1,046	964	938	1,020	997	1,126
WORK COMP	99	103	100	89	83	80	81	82	95	95	85	71	70	87
SELF PAY	2,805	3,271	3,545	3,862	3,872	4,058	4,293	4,408	3,527	3,505	3,344	3,173	2,957	3,586
TOTAL	5933	6129	6251	6727	6805	7785	8080	7165	6256	5834	5654	5463	5042	6394



Southern Humboldt Community Healthcare District Executive Dashboard

	TARGET	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22
Days in AR	63.0	79.4	85.1	85.9	86.3	94.7	91.6	86.5	94.0	88.5	84.9	82.9	77.3
Gross AR		3,977,473	4,260,844	4,103,537	3,941,004	4,258,570	4,379,072	4,322,972	4,832,867	4,350,642	4,140,558	3,936,767	3,737,262
Gross Revenue		1,487,956	1,526,536	1,379,368	1,250,010	1,508,417	1,639,879	1,350,122	1,639,234	1,384,159	1,464,711	1,474,557	1,510,151
Cash Collections		1,022,607	782,067	847,125	845,077	729,186	727,607	859,954	770,454	1,024,101	1,137,769	1,217,580	786,503
Adjustments		800,505	430,532	461,817	511,680	547,667	531,378	591,522	626,184	443,517	581,700	646,293	644,797
Collection %		56.1%	64.5%	64.7%	62.3%	57.1%	57.8%	59.2%	55.2%	69.8%	66.2%	65.3%	55.0%
Late Charges	1%	-0.1%	0.0%	0.0%	2.2%	1.4%	0.3%	1.2%	0.0%	2.6%	0.6%	0.1%	1.6%
Bad Debt	3%	2.9%	0.5%	0.5%	12.7%	2.1%	0.0%	0.0%	2.2%	0.0%	1.9%	1.4%	0.8%
Charity Care	3%	14.2%	0.4%	0.2%	8.6%	0.4%	0.5%	0.2%	5.6%	6.3%	3.1%	13.5%	3.5%
Third Party Aged over 90	15%	16.1%	25.8%	20.5%	23.3%	22.8%	22.1%	19.8%	18.5%	19.3%	18.9%	17.5%	19.7%
Self Pay Aged 180 (from assignment)	25%	39.3%	34.8%	33.1%	22.7%	20.0%	20.9%	72.2%	71.7%	71.6%	63.4%	60.2%	59.4%

