

**SOUTHERN HUMBOLDT COMMUNITY
HEALTHCARE DISTRICT
FINANCE COMMITTEE
MEETING**

**Tuesday
June 21, 2022
10:00 a.m.**

**286 Sprowel Creek Road
Garberville, CA 95542**



SoHum Health



Date: Tuesday, June 21, 2022
Time: 10:00 a.m.
Location: Sprowel Creek Campus Room 106 and by Webex
Facilitator: Governing Board President Corinne Stromstad
Link: <https://shchd.webex.com/shchd/j.php?MTID=m36b5acf0fa870b3f93b7dc00fbe1fd06>

Agenda

Time*	Page	Item
10:00 a.m.		A. Call to Order
10:01 a.m.		B. Public Comment (3 minute limit per person)
		See public comment instructions below
10:05 a.m.		C. Announcements
10:10 a.m.		D. Previous Meeting Minutes
	1-2	1. Minutes from Tuesday, May 24, 2022
		E. Discussion and Review
10:15 a.m.	3-6	1. May 2022 Financials – Paul Eves
10:30 a.m.	7	2. May 2022 Revenue Cycle Report – Marie Brown
	8-19	3. May 2022 HRG Report – Remy Quinn
		4. Financials – Operating Budget -See separate packet
		F. Discussion Items to Report to the Board
		G. Next Meeting: Tuesday, July 26, 2022



PUBLIC COMMENT ON MATTERS NOT ON THE MEETING AGENDA: Members of the public are welcome to address the Board on items not listed on the agenda and within the jurisdiction of the Board of Directors. The Board is prohibited by law from taking action on matters not on the agenda, but may ask questions to clarify the speaker's comment and/or briefly answer questions. The Board limits testimony on matters not on the agenda to three minutes per person and not more than ten minutes for a particular subject, at the discretion of the Chair of the Board.

PUBLIC COMMENT ON MATTERS THAT ARE ON THE AGENDA: Individuals wishing to address the Board regarding items on the agenda may do so after the Board has completed their initial discussion of the item and before the matter is voted on, so that the Board may have the benefit of these comments before making their decision. Please remember that it is the Board's responsibility to discuss matters thoroughly amongst themselves and that, because of Brown Act constraints, the Board meeting is their only opportunity to do so.

OTHER OPPORTUNITIES FOR PUBLIC COMMENT: Members of the public are encouraged to submit written comments to the Board at any time by writing to Board of Directors, SHCHD, 733 Cedar Street, Garberville, CA 95542. Writers who identify themselves may, at their discretion, ask that their comments be shared publicly. All other comments shall be kept confidential to the Board and appropriate staff.

**Times are estimated/Posted: Monday, June 21, 2022*



Finance Committee

Date: Tuesday, May 24, 2022

Time: 10:00 a.m.

Location: Sprowel Creek Campus Rm 106 and via Webex

Facilitator: Governing Board President Corinne Stromstad

Minutes

Finance Committee Present: Matt Rees (Webex), Corinne Stromstad, Barbara Truitt and Paul Eves

Also Present: Marie Brown, Karen Johnson, Remy Quinn and Darrin Guerra

By Webex: Kent Scown

Not Present: None

- A. Call to Order – Corinne Stromstad called the meeting to order at 10:01 a.m.
- B. Public Comment (3-minute limit per person) – none
- C. Announcements - none
- D. Previous Meeting Minutes – Minutes from Tuesday, April 26, 2022.

Motion: Matt Rees moved to approve the April 26 Finance minutes

Second: Barbara Truitt

Motion Carried

E. Discussion and Review

- 1. April 2022 Financials – CFO Paul Eves– see reports
 - Outpatient labs remain high due to Covid but are Starting to even out. We anticipate this may be our new average.
 - Total patient revenue was \$1.6M in April, of which \$190K was from pharmacy sales.
 - Interest income is listed every 3 months. It's posted at the month's end after a quarter.
 - Humboldt County Property Tax account remains inaccurate. It's been months since we've been able to get a figure from the county.
 - We continue to pay down the Medicare accelerated payment and expect to pay it off within the next 3 years.
 - The Pharmacy is Still continuing to do well, and we recently received the contract to start accepting Humana. The pharmacy is still working on acquiring Medicare part B.



Motion: Barbara Truitt moved to approve the March, 2022 Financial Statements and share with the Governing Board.

Second: Matt Rees

Motion carried

2. March 2022 Revenue Cycle Reports – Marie Brown – see report
 - PFS continues to make improvements in processes. This continues to show lower AR days.
 - PFS has 2 more interviews scheduled in the following weeks.
3. March 2022 HRG Reports – Marie Brown – see report
 - HRG experienced a technical Error which caused specific claims to get recycled in their system instead of being sent to self-pay. This affected over 1,000 statements which after the problem was resolved all entered the system at the same time.
 - We are Currently working with HRG on a few processes to help solve this problem and potentially prevent it from happening in the future.
 - Do to HRG dropping 3 months worth of self pay patients at once our “self pay and third party aging” chart on Page 19 shows a dramatic up trend.
 - HRG has also sent us 12 pages of scripting to use to improve our phone calls with patients regarding collecting self pay depts and notifying patients of over due payments.
- F. Discussion Items to Report to the Board – A summary of today’s reports will be taken to the Board.
 - The line Item “Financials- Capital Budget” has been moved to the Thursday May 26, 2022 SHCHD Governing Board Meeting.
- G. Next Meeting: Tuesday, May 24, 2022, at 10:00 a.m. in person at Sprowel Creek Campus Room 106 and by Webex.
- H. Adjourned at 10:40 a.m.

Minutes by Karen Johnson

**Southern Humboldt Community
Healthcare District**

	June 21	July 21	Aug 21	Sept 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	March 22	April 22	May 22	Current 12 Month AVG	Year to Date- Current Year
In Patient Statistics														
Total Acute Patient Days	4	8	1	16	9	5	11	3	18	15	5	3	8	94
Total Swing Patient Days	70	38	25	56	66	30	39	35	65	95	98	54	56	601
Total SNF Patient Days	240	236	229	240	231	191	237	223	190	217	228	221	224	2,443
Total Patient Days	314	282	255	312	306	226	287	261	273	327	331	278	288	3,138
Total Acute Discharges	1	3	1	5	4	2	5	1	7	3	3	1	3	35
Total Swing Discharges	3	3	1	4	5	0	2	2	2	5	5	3	3	32
Total SNF Discharges	1	1	2	0	1	1	2	1	1	0	0	2	1	11
	5	7	4	9	10	3	9	4	10	8	8	6	7	78
Acute Length of Stay	4.00	2.67	1.00	3.20	2.25	2.50	2.20	3.00	2.57	5.00	1.67	3.00	2.75	29.05
ER Admits	1	3	1	5	4	2	5	1	7	4	3	2	3	37
I/P Lab Visits	20	12	12	23	14	7	10	23	26	14	17	22	17	180
I/P Radiology Visits	2	6	4	3	2	2	4	2	5	6	6	10	4	50
I/P EKG's	0	0	0	0	0	0	1	0	0	0	0	0	0	1
Out Patient Statistics														
ER Visits	257	335	298	250	220	260	206	233	188	218	219	248	244	2,675
Clinic Visits	463	414	427	459	471	495	453	449	380	509	452	500	456	5,009
SLS Visits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Outpatient Medical	1611	1134	1143	1570	1871	1302	1644	2278	2597	1042	1049	1453	1,558	17,083
Laboratory Visits	476	682	1041	740	546	640	839	1009	455	589	574	681	689	7,796
Radiology	219	206	156	209	152	167	179	121	182	170	161	154	173	1,857
Mammography	4	27	25	6	11	19	9	17	9	14	13	28	15	178
CT Scans	71	89	55	76	63	70	66	73	77	88	72	80	73	809
EKG's	46	40	23	42	38	25	44	48	55	37	34	59	41	445
Total O/P Visits	3,147	2,927	3,168	3,352	3,372	2,978	3,440	4,228	3,943	2,667	2,574	3,203	1,279	35,852
Retail Pharmacy Rx's Sold		1,040	1,607	2,001	2,358	2,566	2,249	2,573	2,455	2,999	2,983	3,237	2,370	26,068
Salary Statistics														
Productive FTE's	76.6	75.1	75.1	76.8	79.2	80.5	79.2	71.7	79.1	77.4	79.7	81.1	78	
Paid FTE's	71.4	85.0	84.9	85.0	87.1	87.8	87.9	85.4	87.0	88.0	87.8	88.2	83	
Salaries & Ben as % of Net Rev	60.4%	65.0%	68.4%	59.2%	77.6%	64.5%	73.7%	50.1%	72.8%	71.65%	70.03%	71.65%	65.69%	
Benefits as % of Salaries	19.7%	55.6%	46.4%	32.0%	64.4%	32.2%	47.1%	28.1%	43.9%	47.12%	43.42%	47.12%	40.17%	
Revenue Statistics														
Gross A/R > 120 Days	1,234,083	1,022,868	1,313,144	1,336,739	1,505,869	1,451,996	1,746,576	2,040,686	2,152,505	2,071,508	2,181,976	1,997,956	1,606,252	
A/R>120 Days as % of Total AR	41%	41%	41%	34%	34%		42%	42%	42%	42%	42%	42%	40%	
Gross Days in A/R	75.2	75.6	79.2	85.1	85.9	86.3	94.7	91.6	86.5	86.5	88.5	84.9	84.2	
Net Days in A/R	69.9	69.8	73.4	79.8	81.6	79.8	87.5	84.4	79.9	79.9	80.0	78.6	78.0	
A/R Cash Collections	919,408	667,778	1,022,607	782,980	847,125	845,077	729,186	727,607	859,954	770,454	1,024,101	1,137,769	829,479	
Collections as % of Net Rev	72.0%	32.7%	80.1%	67.2%	70.8%	68.8%	63.1%	58.0%	59.5%	69.3%	79.3%	91.6%	67.8%	
Accounts Payable Days	15.9	0.7	4.0	9.1	2.1	1.9	0.8	6.4	6.2	6.7	7.3	7.9	5.5	
Cash Collections per Cal Day	29,658	21,541	32,987	25,257	27,327	27,261	23,522	23,471	27,740	24,853	33,036	36,702	27,780	303,698
Cash Disburs. per Cal Day	39,838	53,257	38,603	41,262	458,718	40,600	42,521	41,846	54,626	53,257	46,099	53,257	80,324	924,044

**Southern Humboldt Community
Healthcare District
Income Statement
May 2022**

Current Month			Year to Date				
\$ Variance	Budget	Actual		Actual	Budget	\$ Variance	% Variance
(45,489)	237,500	192,011	GROSS PATIENT REVENUE				
22,540	41,670	64,210	INPATIENT	2,300,558	2,612,500	(311,942)	-12%
212,673	1,202,080	1,414,753	INPATIENT ANCILLARY	642,063	458,370	183,693	40%
189,724	1,481,250	1,670,974	OUTPATIENT ANCILLARY	14,854,203	13,222,880	1,631,323	12%
			TOTAL PATIENT REVENUE	17,796,824	16,293,750	1,503,074	9%
			DEDUCTIONS FROM REVENUE				
100,291	515,630	615,921	CONTRACTUAL ALLOWANCES	5,218,208	5,671,930	(453,722)	-8%
(54,450)	71,670	17,220	PROVISION FOR BAD DEBTS	1,061,204	788,370	272,834	35%
25,168	36,000	61,168	OTHER ALLOWANCES/DEDUCTIONS	678,973	396,000	282,973	71%
	-300,000	(300,000)	OTHER OPERATING IGTs & SUPPLEMENTAL	(3,300,000)	(3,300,000)		
71,009	323,300	394,309	TOTAL DEDUCTIONS	3,658,385	3,556,300	102,085	3%
118,715	1,157,950	1,276,665	NET PATIENT REVENUE	14,138,439	12,737,450	1,400,989	11%
2,215	12,000	14,215	OTHER OPERATING REVENUE	193,063	132,000	61,063	46%
120,930	1,169,950	1,290,880	TOTAL OPERATING REVENUE	14,331,502	12,869,450	1,462,052	11%
(103,018)	731,670	628,652	SALARIES & WAGES	6,382,353	8,048,370	(1,666,017)	-21%
137,915	158,330	296,245	EMPLOYEE BENEFITS	2,406,378	1,741,630	664,748	38%
105,431	123,330	228,761	PROFESSIONAL FEES	1,885,824	1,356,630	529,194	39%
6,828	112,500	119,328	SUPPLIES	1,216,737	1,237,500	(20,763)	-2%
(509)	21,670	21,161	REPAIRS & MAINTENANCE	213,936	238,370	(24,434)	-10%
111,948	110,000	221,948	PURCHASED SERVICES	1,348,794	1,210,000	138,794	11%
4,728	14,170	18,898	UTILITIES	205,431	155,870	49,561	32%
(10,218)	23,330	13,112	INSURANCE	150,026	256,630	(106,604)	-42%
0		0	INTEREST	0	0	0	#DIV/0!
10,273	38,330	48,603	DEPRECIATION/ AMORTIZATION	491,542	421,630	69,912	17%
20,916	33,330	54,246	OTHER	864,693	333,300	531,393	159%
284,294	1,366,660	1,650,954	TOTAL OPERATING EXPENSES	15,165,714	14,999,930	165,784	1%
(163,364)	(196,710)	(360,074)	OPERATING PROFIT (LOSS)	(834,212)	(2,130,480)	1,296,268	-61%
(2,500)	95,000	92,500	TAX REVENUE	1,033,355	1,045,000	(11,645)	-1%
325,465	40,000	365,465	OTHER NONOPERATING REV (EXP)	3,906,409	440,000	3,466,409	788%
		0	INTEREST INCOME	31,088			
322,965	135,000	457,965	NET NON OPERATING REV (EXP)	4,970,852	1,485,000	3,485,852	235%
159,601	(61,710)	97,891	NET INCOME (LOSS)	4,136,639	(645,480)	4,782,119	-741%

**Southern Humboldt
Community Healthcare District
Income Statement Trend**

	June 21	July 21	Aug 21	Sept 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	March 22	April 22	May 22	12 Month AVG: Mar '21-Feb 22	YTD - Current Year
Inpatient Daily Hospital Services	231,202	223,673	154,457	244,718	219,424	170,256	217,954	170,724	226,213	263,867	217,261	192,011	210,980	2,300,558
Ancillary Revenue	40,690	44,799	54,355	72,321	45,472	40,036	51,743	54,178	57,688	86,204	71,057	64,210	56,896	642,063
Outpatient Revenue	1,283,956	1,352,452	1,386,282	1,364,347	1,273,369	1,162,271	1,356,271	1,577,499	1,208,326	1,472,842	1,285,791	1,414,753	1,344,847	14,854,203
Total Hospital Revenue	1,555,848	1,620,924	1,595,094	1,681,386	1,538,265	1,372,563	1,625,968	1,802,401	1,492,227	1,822,913	1,574,109	1,670,974	1,612,723	17,796,824
Contractual Allowances	388,721	224,877	457,567	404,071	324,712	415,578	447,106	501,660	508,013	761,987	556,716	615,921	467,244	5,218,208
Provision for Bad Debts	84,411	155,817	210,892	48,684	140,689	54,169	137,821	117,448	118,631	10,157	49,676	17,220	95,468	1,061,204
Other Allowances/Deductions	34,185	83,017	76,635	4,829	39,931	63,107	100,622	38,322	67,521	90,994	52,827	61,168	59,430	678,973
Other Operating: IGTs & Supplemental	(996,499)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(358,042)	(3,300,000)
Total Deductions	(489,182)	163,711	445,094	157,584	205,332	232,854	385,549	357,430	394,165	563,138	359,219	394,309	264,100	3,658,385
Contractual %													16%	21%
Net Patient Revenue	2,045,030	1,457,213	1,150,000	1,523,802	1,332,933	1,139,709	1,240,419	1,444,971	1,098,062	1,259,775	1,214,890	1,276,665	1,351,435	14,138,439
Net Revenue %	131%	90%	72%	91%	87%	83%	76%	80%	74%	69%	77%	76%	84%	79%
Other Operating Revenue	14,595	14,004	14,615	15,318	14,551	15,668	14,753	34,137	14,219	14,964	26,619	14,215	17,305	193,063
Total Revenue	2,059,625	1,471,217	1,164,615	1,539,120	1,347,484	1,155,377	1,255,172	1,479,108	1,112,281	1,274,739	1,241,509	1,290,880	1,368,740	14,331,502
Salaries & Wages	1,030,764	533,278	543,935	536,284	579,710	564,028	627,862	565,381	562,777	634,230	606,216	628,652	617,760	6,382,353
Employee Benefits	203,497	149,686	158,608	171,366	373,211	181,430	134,580	159,058	247,085	271,899	263,210	296,245	217,490	2,406,378
Professional Fees	173,721	142,301	118,353	112,847	112,883	180,917	109,637	112,547	278,975	310,402	178,201	228,761	171,629	1,885,824
Supplies	131,829	157,223	109,110	61,224	106,131	109,659	101,501	182,616	107,907	93,932	68,106	119,328	112,381	1,216,737
Repairs & Maintenance	42,013	16,885	6,638	25,766	20,930	13,640	8,884	12,666	27,885	16,373	43,108	21,161	21,329	213,936
Purchased Services	161,073	139,826	94,063	140,865	125,499	70,442	66,996	132,609	159,060	109,754	87,732	221,948	125,822	1,348,794
Utilities	13,427	17,771	18,077	24,502	30,677	5,875	6,943	4,079	39,491	6,414	32,704	18,898	18,238	205,431
Insurance	11,878	23,430	10,075	11,755	12,982	12,703	13,521	13,112	13,112	13,112	13,112	13,112	13,492	150,026
Interest														0
Depreciation	45,896	45,896	45,896	45,896	37,258	45,975	37,021	38,614	49,177	48,603	48,603	48,603	44,787	491,542
Other Expense	57,639	121,049	44,214	152,351	30,170	33,332	211,206	76,536	44,049	55,565	41,975	54,246	76,861	864,693
Total Expenses	1,871,737	1,347,345	1,148,969	1,282,856	1,429,451	1,218,001	1,318,151	1,297,218	1,529,518	1,560,284	1,382,967	1,650,954	1,419,788	15,165,714
Expenses %	91%	92%	99%	83%	106%	105%	105%	88%	138%	122%	111%	128%	104%	6%
Profit/Loss from Operations	187,888	123,872	15,646	256,264	(81,967)	(62,624)	(62,979)	181,890	(417,237)	(285,545)	(141,458)	(360,074)	(51,048)	(834,212)
Tax Revenue	92,500	95,000	95,000	95,000	92,500	92,500	92,500	100,855	92,500	92,500	92,500	92,500	93,821	1,033,355
Other Non Operating Rev (Exp)	19,949	6,039	3,903	1,574,676	311,075	40,160	244,733	327,636	347,670	383,116	301,936	365,465	327,197	3,906,409
Interest Income	12,005			14,173	31	1,064		6,789			9,031		7,182	31,088
Net Non-operating Rev/(Exp)	124,454	101,039	98,903	1,683,849	403,606	133,724	337,233	435,280	440,170	475,616	403,467	457,965	428,200	4,970,852
NET INCOME/ (LOSS)	312,342	224,911	114,549	1,940,113	321,639	71,100	274,254	617,170	22,933	190,071	262,009	97,891	377,152	4,136,639

Southern Humboldt Community Healthcare District
Balance Sheet
May 2022

ASSETS	
Current Assets	
Cash- Checking & Investments	1,003,494
LAIF Account	10,599,344
Humboldt County Property Tax Acct	1,119,622
Patient Accounts Receivable	4,140,558
Less Allowances	2,366,445
Accounts Receivable- Net	1,774,113
Other Receivables	676,171
Inventories	211,800
Estimated 3rd Party Settlements	
Prepaid expenses and Deposits	1,092,843
Total current assets	16,477,387
Property and Equipment	
Land	959,877
Land improvements	553,251
Buildings	2,516,797
Equipment	6,117,944
Construction in progress	3,901,331
Total property and equipment	14,049,200
Less : accumulated depreciation	(6,085,913)
Net property and equipment	7,963,287
Other Assets	
Investments	5,852
Total Other Assets	5,852
Total Assets	24,446,526

LIABILITIES & FUND BALANCE	
Current Liabilities	
Accounts Payable	399,998
Accrued Payroll & Related costs	676,581
Other Current Liabilities	
Deferd revenue IGT	
A/R Credit balances	
Medicare Accelerated Payments	2,424,530
Medicare Contingency	2,000,000
Current Portion-Long Term Debt	
Other Short Term Debt - PPP Loan	
Accrued interest	
Total current Liabilities	5,501,109
Long Term Debt, Less Current Portion	
Bonds payable	
HELP II Loan	
Patient Monitor	
GE Finance - CT Scanner	
Total Long-term debt	-
Less: Current Portion-Long Term Debt	
Net Long Term Debt	-
Equity	
Unrestricted Fund Balance--Prior Years	14,808,778
Net Income (Loss)--Current Year	4,136,639
Restricted Fund Balance	
Total fund balance	18,945,418
Total Liabilities and Fund Balance	24,446,526

Revenue Cycle / Patient Financial Services May 2022 Finance Committee Report

HRG - Key Items:

- Gross AR reduced by 3.6 days or \$210K
- Cash collections totaled \$1.1M, or 145% of April's net revenue
- May closed at 84.9 AR days or \$4.1M in Gross AR
- Third Party Aging decreased by \$47K, down to 18.9%
- Unbilled AR decreased by 0.8 days

Coding Review — We have finalized the contract with a 3rd party vendor to do a coding audit. As stated in previous report, this is recommended annually. They will provide a criteria list of about 50 charts of different types, we have 30 days to retrieve and supply the records, and they have 45 days to complete the audit and prepare the report. We project having the final results available in our August report.

Registration Update — We have finalized transition of one PFS FTE to the new evening shift in Hospital Registration. We have conducted multiple interviews in an attempt to fill our two open registration positions but have yet to find a suitable candidate. We have several more applications pending and will continue to schedule interviews.

OCHIN Epic Update — The on-site team visit from Epic and OCHIN went very well. They did interviews with staff in all departments, studied workflows, and finalized scoping documents. We are now moving into the next phase of our project with OCHIN. We will begin design team weekly meetings to work on the system build with the other 3 acute pilot sites and the OCHIN and Epic teams. These meetings will continue until September with various department managers and subject matter experts.

Refunds — After resolution of a few system issues, and further process refinement, we have now caught up on all 3rd party and self-pay refunds.

Behavioral Health — We have coordinated with our new LCSW on items we will need to complete for her to start seeing patients. We are still working on credentialing her with the payors and setting up her schedule in the system. Billing codes, rates, and services have been reviewed and added to the charge master.

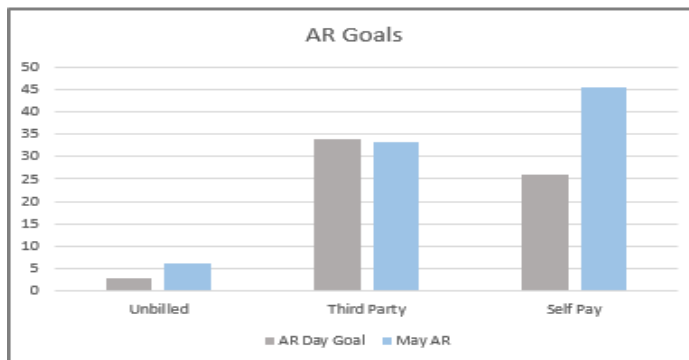
OSHPD / SIERA ED Quarterly Report — Was submitted and approved for 1/1/22 – 3/31/22.

Southern Humboldt May 2022



Key Items

- ➔ **Gross AR reduced by 3.6 days or \$210K**
- ➔ **Cash collections totaled \$1.1M, or 145% of April's net revenue**
- ➔ **May closed at 84.9 AR days or \$4.1M in Gross AR**
- ➔ **Third Party Aging decreased by \$47K, down to 18.9%**
- ➔ **Unbilled AR decreased by 0.8 days**



Detailed Initiatives & Obstacles

- **Overall AR:** May closed with \$4.1M in Gross AR or 84.9 AR days, decreasing the total AR by 3.6 days. Gross Revenue increased by \$81K coming in at just under \$1.5M in new services. Cash collections well exceeded net revenue by \$354K. With cash collections in May being so high, this helped reduce the overall third party AR by 2.6 days, closing with 33.4 third party AR days. With this reduction, this puts the third party AR within the goal of 34 AR days. .
- **Self Pay (SP) AR:** In January 2022, a new bill (AB1020) went into effect for CA facilities and SHCHD has had to comply to these changes. This bill requires that uninsured patients with high medical costs who are at or below 400% of the federal poverty level be eligible for charity care or discount payments. Prior to AB1020 going into place, there would be a 120 day hold on the patient account before it became eligible for bad debt if no payments were received from the patient. After the AB1020 went into effect, this figure changed and now patients can't be sent to collections before 180 days and must receive an additional statement and formal Goodbye letter before they can become eligible to be sent to collections. These new requirements have made it more difficult to refer accounts to collections while also adding administrative work to ensure compliance. We were able to successfully turn \$27.7K to collections in May and \$46K was adjusted to charity. Self Pay AR has been a main focus area for HRG in order to bring the AR closer to goal.
- **Third Party Aging:** May closed with \$375K in Third Party balances aged over 90 days, totaling 18.9%. There was a decrease of \$47K from May, decreasing the total percentage of aged accounts by 0.4%. Medicare aging increased by \$4K and is up slightly to 12.6%. Medi-Cal aging decreased by \$67K, and is the lowest we have seen in well over 6 months. We are 1.9% away from the Medi-Cal goal of 16%. Commercial aging increase by \$28K. There is still an outstanding inpatient Blues claims just rolled over 90 days for \$25K is still outstanding in May, however, this claim paid in June which will help more with the commercial aging in June. Workers Compensation decreased by \$11K. Overall, Third Party aging is only 3.9% from goal which is set at 15%.
- **Unbilled AR:** Unbilled balances decreased by 0.8 days, closing the month with 6.1 days in AR. HRG and SHCHD continue to monitor and discuss the unbilled AR to ensure accounts are coded and released timely for billing. Unbilled AR goal has been set at 3 days and we are currently 3 days from goal.

Industry Updates No Surprises Act: Additional Remittance Codes Released

Under the federal No Surprises Act (NSA), out of network payers are required to process claims using state or federal NSA reimbursement methodology. Using specific Remittance Advise Remark Codes (RARC), payers will indicate when claims process under these provisions. Last November, three codes were available and an additional 17 codes added in April 2022. These new codes, approved by the RARC Committee are effective March 1, 2022 and include initial and final payment, cost share, denial and consent, and miscellaneous categories.

To view the full list, please visit <https://www.cms.gov/CCIIO/Programs-and-Initiatives/Other-Insurance-Protections/CAA-NSA-RARC-Codes.pdf>

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Southern Humboldt Community Healthcare District



MONTH END FINANCE REPORT

May 2022

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FINANCE DASHBOARD

Revenue Cycle Performance

	Target	December-21	January-22	February-22	March-22	April-22	May-22
REVENUE							
Net Revenue		\$868,700	\$874,317	\$789,633	\$902,438	\$784,060	\$836,078
Gross Revenue		\$1,508,417	\$1,639,879	\$1,350,122	\$1,639,234	\$1,384,159	\$1,464,711
CASH							
Cash Collections as a % of Net Revenue	100%	91%	84%	98%	98%	113%	145%
Cash Collections		\$729,186	\$727,607	\$859,954	\$770,454	\$1,024,101	\$1,137,769
ACCOUNTS RECEIVABLE							
Net AR		\$1,993,772	\$1,835,655	\$2,279,087	\$2,466,209	\$2,143,062	\$1,774,113
Gross AR		\$4,258,570	\$4,379,072	\$4,322,972	\$4,832,867	\$4,350,642	\$4,140,558
Unbilled	3	14.3	5.5	7.1	4.8	6.9	6.1
Third Party	34	36.2	42.1	34.7	45.1	36.0	33.4
Self Pay	26	44.2	44.0	44.7	44.0	45.6	45.4
Total Days in AR	63	94.7	91.6	86.5	94.0	88.5	84.9
Days in AR - Credit Balances	< 1	2.08	2.04	2.09	2.10	2.25	1.87
UNBILLED							
In-house	< 2 Days	1.4	0.4	0.7	0.2	0.0	0.0
DNFB	< 1 Day	12.8	5.1	6.4	4.6	6.9	6.1
Total Unbilled	<3 Days	14.3	5.5	7.1	4.8	6.9	6.1

Third Party

	Target	December-21	January-22	February-22	March-22	April-22	May-22
AGING (excluding credits)							
Medicare Aging > 90 Days	9%	27.1% \$ 246,065	28.4% \$ 215,914	17.6% \$ 148,883	11.5% \$ 117,577	11.6% \$ 100,944	12.6% \$ 104,764
Medicaid Aging > 90 Days	16%	17.6% \$ 183,535	18.3% \$ 202,918	20.9% \$ 182,375	18.7% \$ 217,453	21.0% \$ 198,832	17.9% \$ 131,848
Commercial Aging > 90 Days	18%	26.5% \$ 92,817	20.1% \$ 89,062	19.3% \$ 81,095	31.0% \$ 131,036	30.0% \$ 95,549	33.5% \$ 123,298
Work Comp Aging > 90 Days	36%	30.9% \$ 11,187	29.7% \$ 9,351	53.5% \$ 16,105	56.4% \$ 25,652	49.9% \$ 26,297	33.5% \$ 14,992
Total Third Party Aging > 90 Days	15%	22.8% \$ 533,604	22.1% \$ 517,245	19.8% \$ 428,458	18.5% \$ 491,718	19.3% \$ 421,622	18.9% \$ 374,902
CLAIM SUBMISSION EFFICIENCY							
Claims Submission		1,365 \$ 1,451,836	2,717 \$ 1,516,636	1,790 \$ 1,676,470	1,501 \$ 1,481,392	2,003 \$ 2,189,220	1,263 \$ 1,451,713
Clean Claims	85%	80%	87%	85%	83%	83%	81%
Denial Percent	5%	5%	8%	5%	3%	7%	5%
Total Denial Rate	Count Amt	61 \$ 64,589	106 \$ 114,475	85 \$ 78,246	79 \$ 50,437	136 \$ 98,978	120 \$ 112,468
Late Charges	Count Amt	65 \$ 20,619	16 \$ 4,924	0 \$ 15,617	3 \$ 186	150 \$ 35,391	76 \$ 8,701
Communication Log Backlog		77 \$ 138,984	144 \$ 276,915	90 \$ 156,568	26 \$ 146,746	21 \$ 58,931	77 \$ 154,303

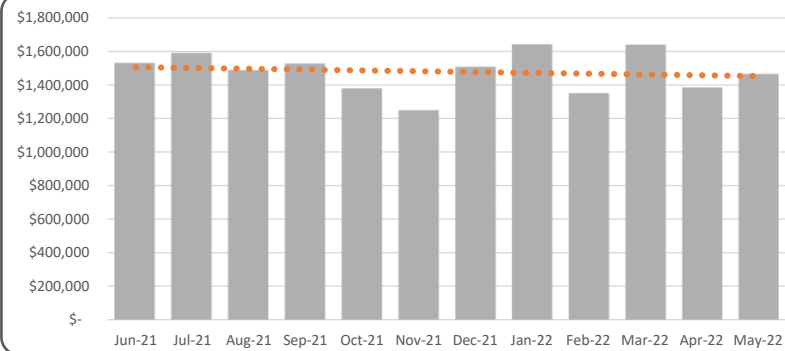
Self Pay

	Target	December-21	January-22	February-22	March-22	April-22	May-22
INVENTORY & QUALITY							
Total Inventory		4,058 \$ 1,987,106	4,293 \$ 2,103,148	4,408 \$ 2,232,314	3,527 \$ 2,264,662	3,505 \$ 2,240,554	3,344 \$ 2,216,895
New		35 \$ 100,641	463 \$ 98,347	271 \$ 110,187	313 \$ 110,984	384 \$ 129,050	364 \$ 123,986
Resolved		372 \$ 308,580	128 \$ 13,825	219 \$ 27,153	485 \$ 152,376	1,103 \$ 66,875	459 \$ 114,812
Aged >120 days from Assignment	< 25%	20.0% \$ 397,548	20.9% \$ 439,319	72.2% \$ 1,611,788	71.7% \$ 1,623,121	71.6% \$ 1,605,165	63.4% \$ 1,405,722
Total Payment Plans over 120 days		\$18,185	\$19,934	\$18,425	\$8,967	\$9,637	\$23,479
Average Speed to Answer	< 60 seconds	221	206	134	150	137	112
STATEMENTS & LETTERS							
Statements & Letters		217	248	270	1,380	897	394
Charity Care Applications In Process		0 \$ -	0 \$ -	0 \$ -	0 \$ -	33 \$ 19,674	14 \$ 16,699
Inbound and Outbound Calls	In Out	86 85	80 67	99 152	326 154	305 455	260 800
WRITE OFFS							
Bad Debt as a % of Gross Revenue	< 2%	2.1% \$ 31,967	0.0% \$ -	0.0% \$ -	2.2% \$ 35,941	0.0% \$ -	1.9% \$ 27,754
Charity as a % of Gross Revenue	< 2%	0.4% \$ 6,325	0.5% \$ 7,646	0.2% \$ 2,062	5.6% \$ 92,241	6.3% \$ 87,222	3.1% \$ 45,909

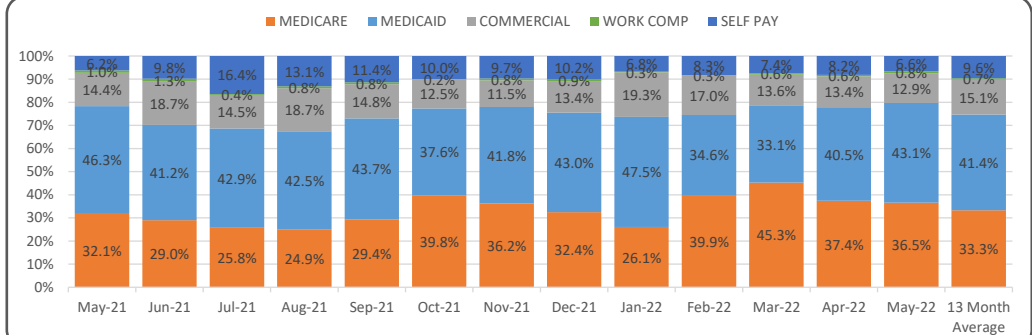
GROSS REVENUE

PAYER	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	13 Month Average
MEDICARE	\$ 403,310	\$ 443,866	\$ 409,439	\$ 370,915	\$ 448,301	\$ 548,436	\$ 452,536	\$ 489,231	\$ 427,748	\$ 538,639	\$ 742,459	\$ 517,108	\$ 535,226	\$ 486,709
MEDICAID	\$ 582,132	\$ 630,039	\$ 681,573	\$ 632,322	\$ 666,353	\$ 518,532	\$ 522,097	\$ 649,245	\$ 779,456	\$ 466,921	\$ 542,632	\$ 559,974	\$ 631,339	\$ 604,816
COMMERCIAL	\$ 180,952	\$ 286,590	\$ 230,932	\$ 277,534	\$ 225,873	\$ 172,566	\$ 144,086	\$ 202,524	\$ 316,007	\$ 229,347	\$ 222,294	\$ 185,153	\$ 188,623	\$ 220,191
WORK COMP	\$ 13,119	\$ 19,930	\$ 6,551	\$ 12,495	\$ 12,387	\$ 2,285	\$ 10,340	\$ 14,240	\$ 4,843	\$ 3,414	\$ 10,258	\$ 8,879	\$ 12,311	\$ 10,081
SELF PAY	\$ 78,203	\$ 150,492	\$ 261,501	\$ 194,690	\$ 173,622	\$ 137,550	\$ 120,951	\$ 153,177	\$ 111,825	\$ 111,801	\$ 121,591	\$ 113,045	\$ 97,212	\$ 140,435
TOTAL	\$ 1,257,716	\$ 1,530,917	\$ 1,589,996	\$ 1,487,956	\$ 1,526,536	\$ 1,379,368	\$ 1,250,010	\$ 1,508,417	\$ 1,639,879	\$ 1,350,122	\$ 1,639,234	\$ 1,384,159	\$ 1,464,711	\$ 1,462,232
AVERAGE DAILY REVENUE	\$ 41,548	\$ 45,612	\$ 47,594	\$ 50,096	\$ 50,049	\$ 47,759	\$ 45,669	\$ 44,976	\$ 47,808	\$ 49,982	\$ 51,436	\$ 49,141	\$ 48,784	\$ 47,727

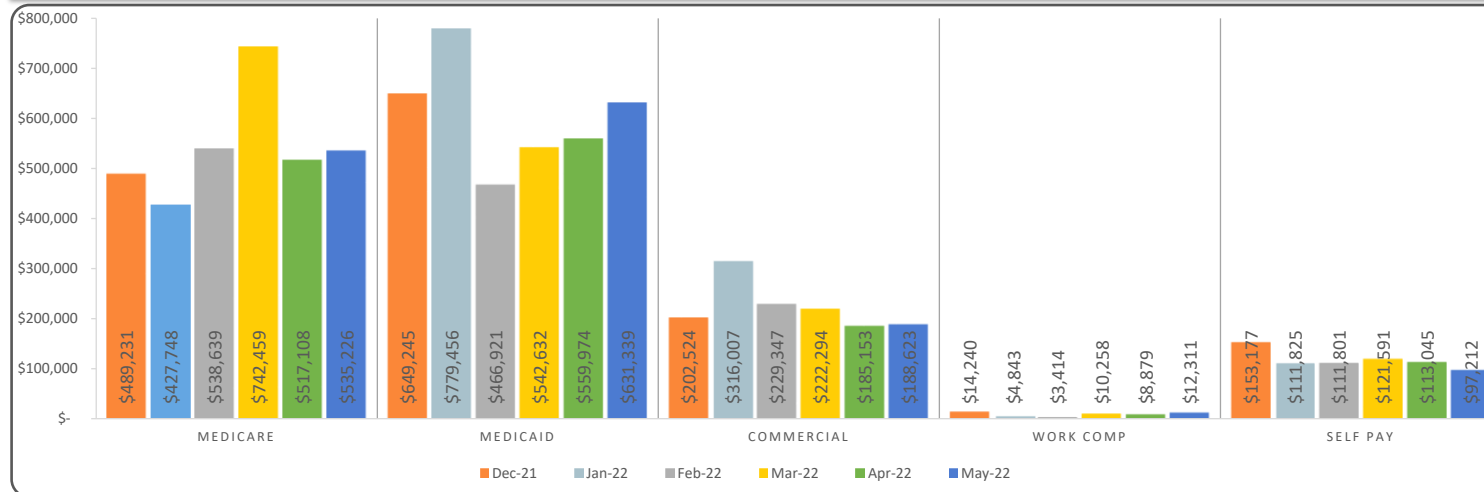
Gross Revenue



Payer Mix



Revenue Trending By Payer



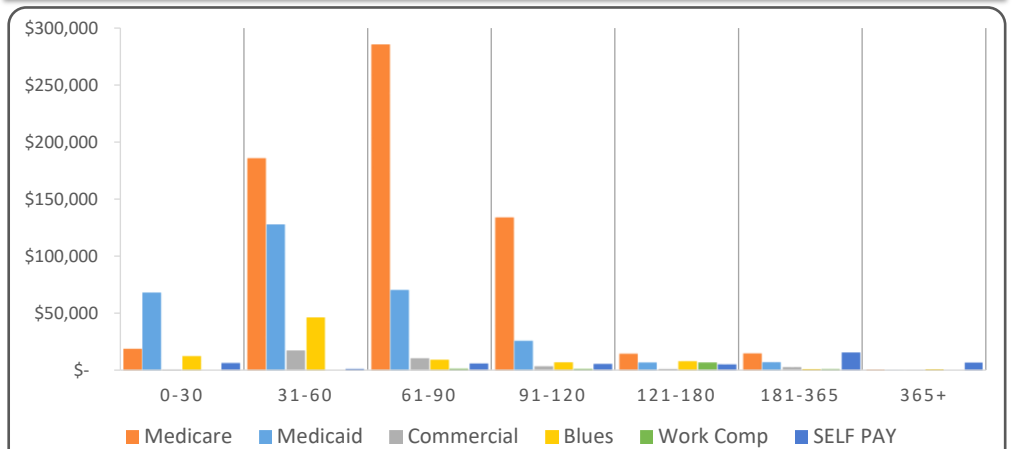
CASH DETAIL

PAYER	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	13 Month Average
MEDICARE														
Payments	\$ 406,006	\$ 453,734	\$ 312,313	\$ 434,639	\$ 302,872	\$ 324,436	\$ 505,109	\$ 382,225	\$ 353,842	\$ 398,314	\$ 450,962	\$ 491,736	\$ 653,772	\$ 420,766
Adjustments	\$ (53,574)	\$ (85,608)	\$ 2,174	\$ (43,612)	\$ (9,988)	\$ 6,310	\$ (103,551)	\$ 97,705	\$ 66,441	\$ 65,484	\$ 85,982	\$ (48,508)	\$ (48,202)	\$ (5,304)
Collection %	115%	123%	99%	111%	103%	98%	126%	80%	84%	86%	84%	111%	108%	102%
MEDICAID														
Payments	\$ 164,512	\$ 217,061	\$ 200,717	\$ 347,502	\$ 253,418	\$ 317,123	\$ 173,863	\$ 200,547	\$ 212,315	\$ 275,251	\$ 131,928	\$ 327,277	\$ 306,596	\$ 240,624
Adjustments	\$ 235,943	\$ 314,982	\$ 303,594	\$ 482,578	\$ 353,823	\$ 360,075	\$ 273,521	\$ 338,117	\$ 396,591	\$ 445,733	\$ 311,968	\$ 296,009	\$ 471,305	\$ 352,634
Collection %	41%	41%	40%	42%	42%	47%	39%	37%	35%	38%	30%	53%	39%	40%
COMMERCIAL														
Payments	\$ 50,004	\$ 79,894	\$ 44,139	\$ 79,233	\$ 73,099	\$ 90,785	\$ 23,057	\$ 32,890	\$ 42,329	\$ 45,115	\$ 55,397	\$ 94,255	\$ 35,661	\$ 57,374
Adjustments	\$ 20,617	\$ 40,773	\$ 11,792	\$ 30,259	\$ 22,192	\$ 38,548	\$ 15,162	\$ 11,202	\$ 12,751	\$ 9,930	\$ 27,215	\$ 34,954	\$ 19,183	\$ 22,660
Collection %	71%	66%	79%	72%	77%	70%	60%	75%	77%	82%	67%	73%	65%	72%
BLUES														
Payments	\$ 86,510	\$ 118,932	\$ 75,666	\$ 115,131	\$ 97,873	\$ 71,400	\$ 109,199	\$ 88,547	\$ 95,349	\$ 107,252	\$ 95,023	\$ 66,073	\$ 86,067	\$ 93,309
Adjustments	\$ 38,598	\$ 26,324	\$ 51,912	\$ 48,423	\$ 37,614	\$ 31,797	\$ 46,032	\$ 35,632	\$ 34,181	\$ 58,967	\$ 39,602	\$ 35,755	\$ 42,946	\$ 40,599
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	74%	65%	71%	65%	67%	68%
WORK COMP														
Payments	\$ 7,073	\$ 5,617	\$ 2,700	\$ 2,674	\$ 12,018	\$ 7,004	\$ 8,873	\$ 5,181	\$ 4,469	\$ 1,631	\$ 7,429	\$ 1,482	\$ 9,756	\$ 5,839
Adjustments	\$ 2,464	\$ 1,441	\$ 1,073	\$ 4,080	\$ 2,958	\$ 3,282	\$ 5,576	\$ 3,131	\$ 1,731	\$ 1,688	\$ 3,695	\$ 1,463	\$ 4,651	\$ 2,864
Collection %	74%	80%	72%	40%	80%	68%	61%	62%	72%	49%	67%	50%	68%	65%
SELF PAY														
Payments	\$ 40,142	\$ 37,654	\$ 25,468	\$ 39,318	\$ 40,860	\$ 32,085	\$ 24,686	\$ 17,085	\$ 18,553	\$ 29,302	\$ 29,539	\$ 42,539	\$ 45,773	\$ 32,539
Bad Debt Recoveries	\$ 3,226	\$ 6,515	\$ 6,775	\$ 4,111	\$ 1,927	\$ 4,291	\$ 291	\$ 2,711	\$ 751	\$ 3,090	\$ 174	\$ 739	\$ 144	\$ 2,673
Adjustments	\$ 7,216	\$ 25,627	\$ 39,124	\$ 24,880	\$ 10,968	\$ 11,569	\$ 8,579	\$ 23,588	\$ 12,037	\$ 7,658	\$ 29,539	\$ 36,623	\$ 18,153	\$ 19,659
Charity Care	\$ 1,973	\$ 9,813	\$ 5,845	\$ 210,892	\$ 5,495	\$ 3,409	\$ 107,586	\$ 6,325	\$ 7,646	\$ 2,062	\$ 92,241	\$ 87,222	\$ 45,909	\$ 45,109
Bad Debt	\$ 141,507	\$ 78,584	\$ 75,234	\$ 43,004	\$ 7,470	\$ 6,828	\$ 158,775	\$ 31,967	\$ -	\$ -	\$ 35,941	\$ -	\$ 27,754	\$ 46,697
Total SP Adjustments	\$ 150,696	\$ 114,024	\$ 120,203	\$ 278,776	\$ 23,933	\$ 21,806	\$ 274,940	\$ 61,879	\$ 19,682	\$ 9,721	\$ 157,722	\$ 123,845	\$ 91,816	\$ 111,465
Collection %	21%	25%	17%	12%	63%	60%	8%	22%	49%	75%	16%	26%	33%	33%
TOTAL														
Total Payments	\$ 757,474	\$ 919,408	\$ 667,778	\$ 1,022,607	\$ 782,067	\$ 847,125	\$ 845,077	\$ 729,186	\$ 727,607	\$ 859,954	\$ 770,454	\$ 1,024,101	\$ 1,137,769	\$ 853,124
Total Adjustment	\$ 394,744	\$ 411,937	\$ 490,749	\$ 800,505	\$ 430,532	\$ 461,817	\$ 511,680	\$ 547,667	\$ 531,378	\$ 591,522	\$ 626,184	\$ 443,517	\$ 581,700	\$ 413,453
Total Collection %	66%	69%	58%	56%	64%	65%	62%	57%	58%	59%	55%	70%	66%	62%

Cash & Adjustment Trending

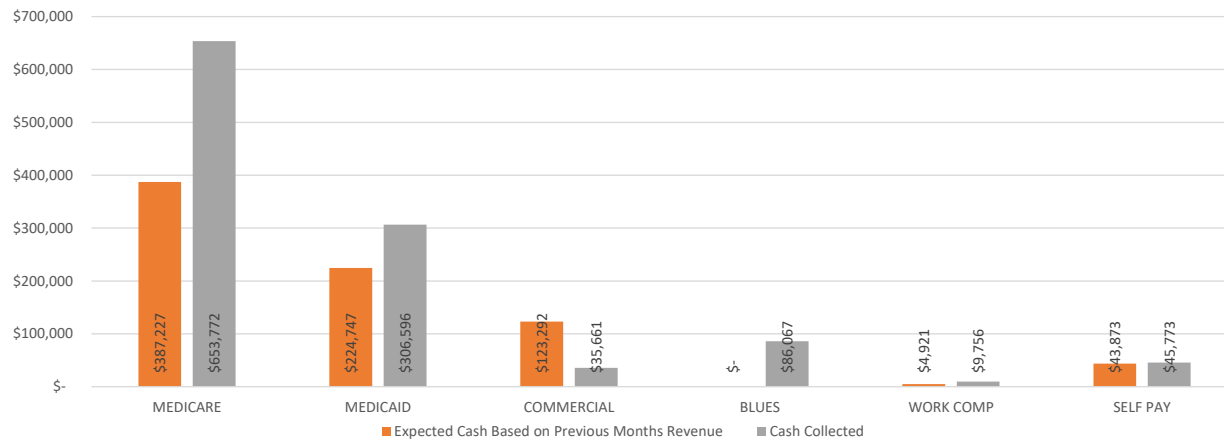


Cash Collections by Discharge Date

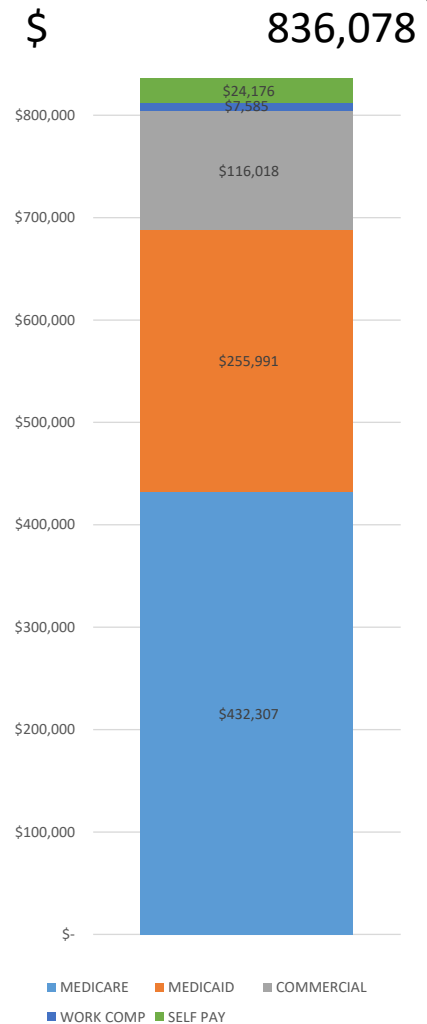


CASH FORECASTING

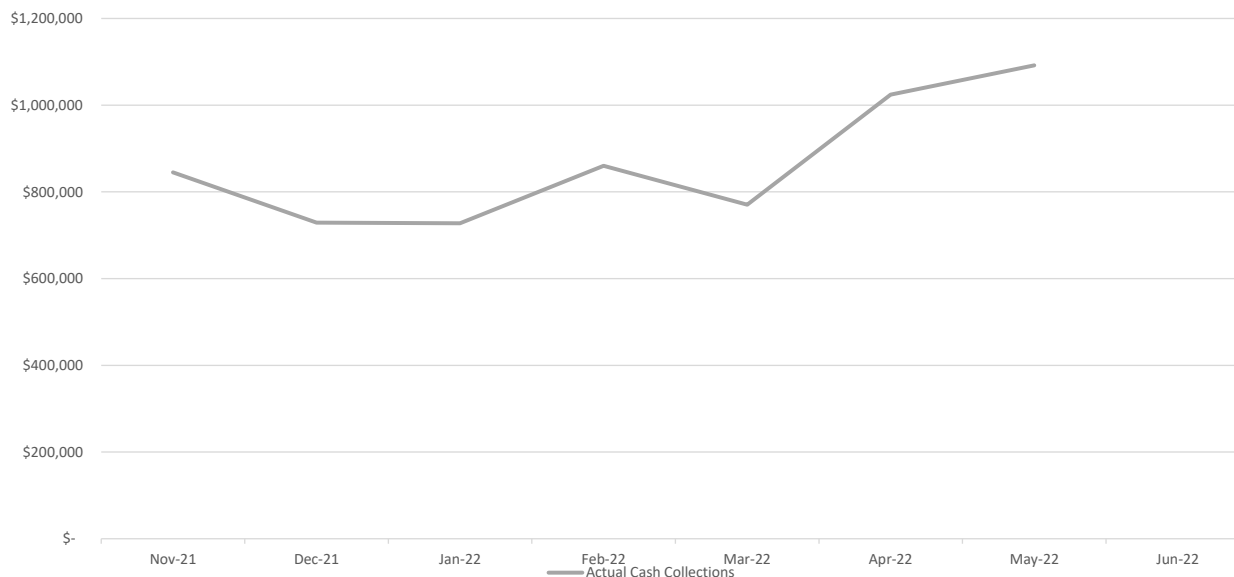
Expected Last Month vs Cash Collected (Based on Previous Months Revenue)



Cash Expected Next Month
(Based on this Months Revenue)



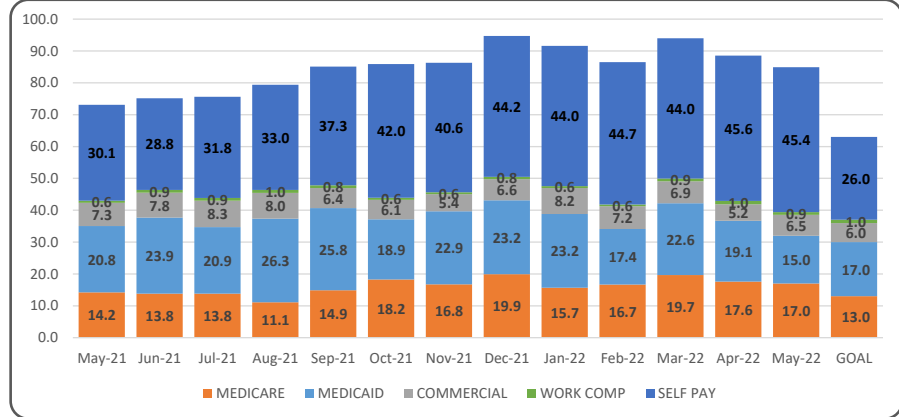
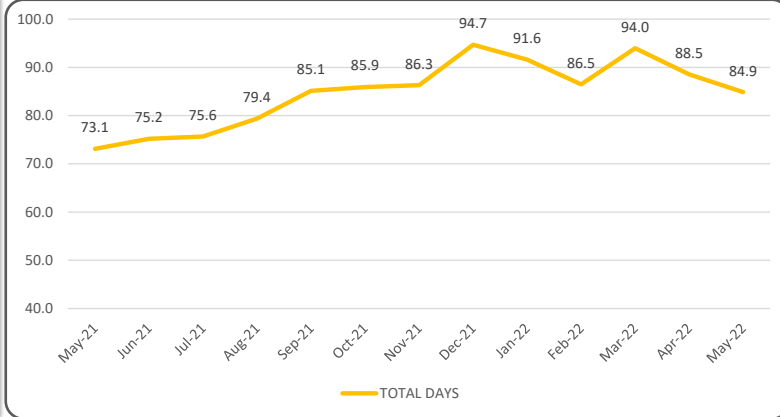
Expected Cash Based on Claim Submissions and Historical Collections



ACCOUNTS RECEIVABLE

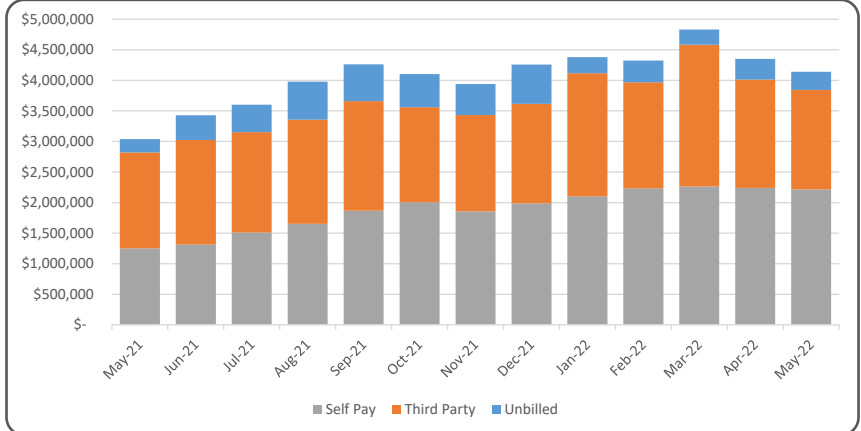
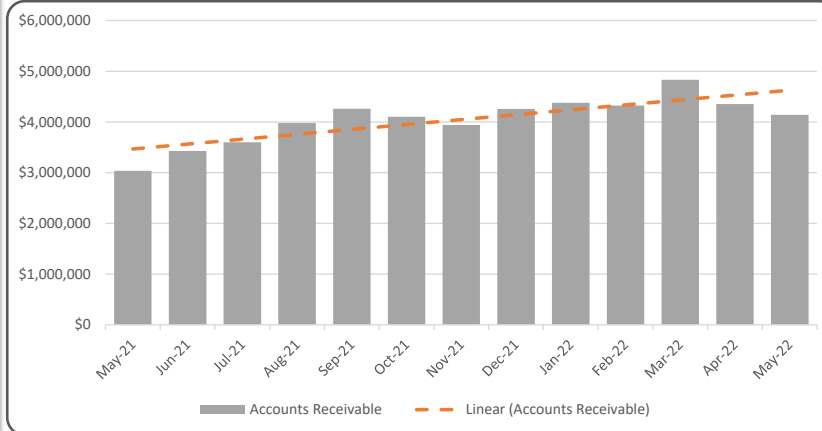
AR Days

PAYER	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	13 Month Average
MEDICARE	14.2	13.8	13.8	11.1	14.9	18.2	16.8	19.9	15.7	16.7	19.7	17.6	17.0	16.1
MEDICAID	20.8	23.9	20.9	26.3	25.8	18.9	22.9	23.2	23.2	17.4	22.6	19.1	15.0	21.5
COMMERCIAL	7.3	7.8	8.3	8.0	6.4	6.1	5.4	6.6	8.2	7.2	6.9	5.2	6.5	6.9
WORK COMP	0.6	0.9	0.9	1.0	0.8	0.6	0.6	0.8	0.6	0.6	0.9	1.0	0.9	0.8
SELF PAY	30.1	28.8	31.8	33.0	37.3	42.0	40.6	44.2	44.0	44.7	44.0	45.6	45.4	39.3
TOTAL DAYS	73.1	75.2	75.6	79.4	85.1	85.9	86.3	94.7	91.6	86.5	94.0	88.5	84.9	84.7



AR Balance

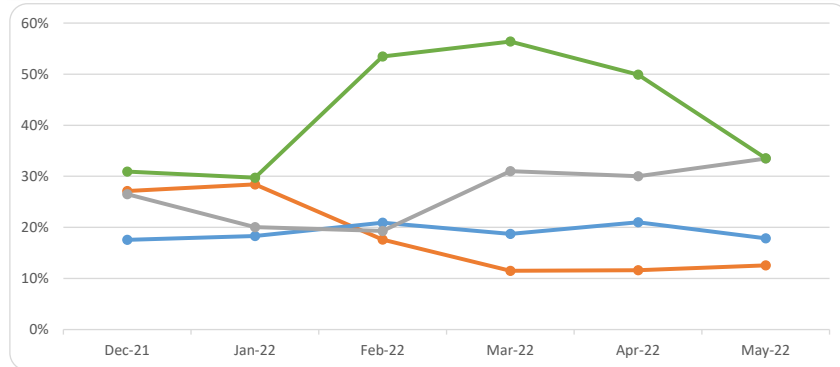
PAYER	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	13 Month Average
MEDICARE	\$ 591,567	\$ 630,044	\$ 658,291	\$ 557,543	\$ 744,813	\$ 871,052	\$ 765,280	\$ 895,860	\$ 748,436	\$ 834,221	\$ 1,011,373	\$ 864,590	\$ 828,105	\$ 769,321
MEDICAID	\$ 863,638	\$ 1,090,509	\$ 992,726	\$ 1,315,195	\$ 1,289,536	\$ 904,985	\$ 1,047,831	\$ 1,043,932	\$ 1,106,825	\$ 870,378	\$ 1,159,997	\$ 939,475	\$ 733,511	\$ 1,027,580
COMMERCIAL	\$ 304,915	\$ 355,123	\$ 396,231	\$ 403,116	\$ 318,247	\$ 290,697	\$ 245,343	\$ 297,214	\$ 390,942	\$ 357,842	\$ 352,803	\$ 255,074	\$ 319,138	\$ 329,745
WORK COMP	\$ 26,567	\$ 40,405	\$ 41,719	\$ 48,151	\$ 42,074	\$ 30,405	\$ 26,812	\$ 34,458	\$ 29,721	\$ 28,217	\$ 44,031	\$ 50,949	\$ 42,910	\$ 37,417
SELF PAY	\$ 1,250,914	\$ 1,313,186	\$ 1,511,345	\$ 1,653,468	\$ 1,866,174	\$ 2,006,398	\$ 1,855,738	\$ 1,987,106	\$ 2,103,148	\$ 2,232,314	\$ 2,264,662	\$ 2,240,554	\$ 2,216,895	\$ 1,884,762
TOTAL	\$ 3,037,601	\$ 3,429,267	\$ 3,600,312	\$ 3,977,473	\$ 4,260,844	\$ 4,103,537	\$ 3,941,004	\$ 4,258,570	\$ 4,379,072	\$ 4,322,972	\$ 4,832,867	\$ 4,350,642	\$ 4,140,558	\$ 4,048,825



ACCOUNTS RECEIVABLE AGING

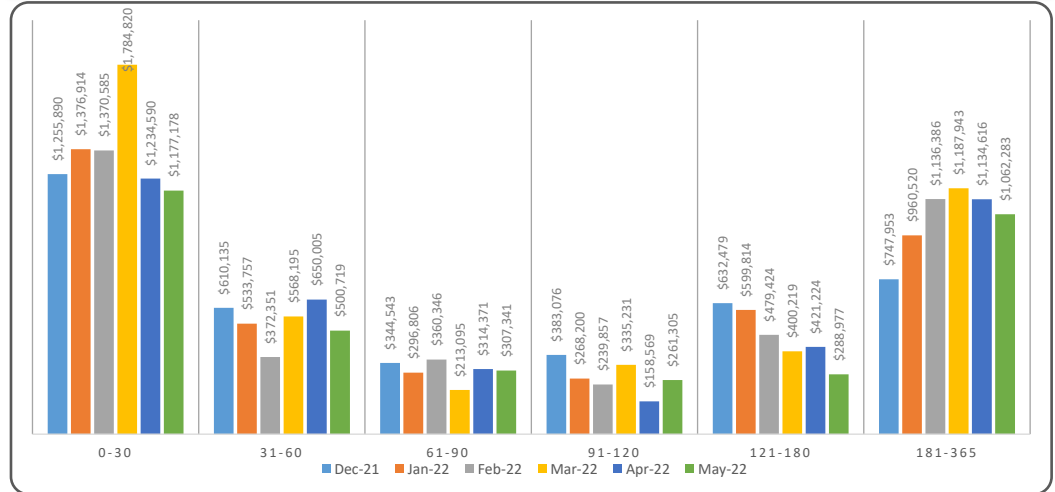
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
MEDICARE																
Non-Credit	349	\$ 449,056	145	\$ 183,584	27	\$ 95,015	11	\$ 37,867	3	\$ 31,226	10	\$ 30,999	9	\$ 4,672	554	\$ 832,419
Credit	1	\$ (208)	0	\$ -	1	\$ (10)	2	\$ (360)	1	\$ (84)	0	\$ -	2	\$ (3,652)	7	\$ (4,315)
TOTAL	350	\$ 448,849	145	\$ 183,584	28	\$ 95,005	13	\$ 37,506	4	\$ 31,141	10	\$ 30,999	11	\$ 1,020	561	\$ 828,105
MEDICAID																
Non-Credit	306	\$ 474,779	129	\$ 102,078	104	\$ 29,869	73	\$ 20,278	45	\$ 46,666	31	\$ 37,624	21	\$ 27,280	709	\$ 738,574
Credit	0	\$ -	1	\$ (168)	2	\$ (2,431)	1	\$ (650)	0	\$ -	3	\$ (1,180)	10	\$ (633)	17	\$ (5,063)
TOTAL	306	\$ 474,779	130	\$ 101,910	106	\$ 27,437	74	\$ 19,628	45	\$ 46,666	34	\$ 36,443	31	\$ 26,647	726	\$ 733,511
COMMERCIAL																
Non-Credit	270	\$ 149,761	129	\$ 55,855	49	\$ 39,411	24	\$ 46,625	23	\$ 17,453	52	\$ 37,303	36	\$ 21,918	583	\$ 368,327
Credit	16	\$ (388)	3	\$ (819)	4	\$ (164)	7	\$ (1,075)	11	\$ (1,133)	26	\$ (12,835)	288	\$ (32,774)	355	\$ (49,188)
TOTAL	286	\$ 149,373	132	\$ 55,036	53	\$ 39,248	31	\$ 45,550	34	\$ 16,320	78	\$ 24,468	324	\$ (10,857)	938	\$ 319,138
WORK COMP																
Non-Credit	14	\$ 10,207	15	\$ 8,734	11	\$ 10,778	1	\$ 400	5	\$ 2,177	10	\$ 5,799	20	\$ 6,616	76	\$ 44,710
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	1	\$ (295)	4	\$ (282)	4	\$ (1,224)	9	\$ (1,801)
TOTAL	14	\$ 10,207	15	\$ 8,734	11	\$ 10,778	1	\$ 400	6	\$ 1,882	14	\$ 5,516	24	\$ 5,392	85	\$ 42,910
SELF PAY																
Non-Credit	109	\$ 95,494	234	\$ 152,126	288	\$ 135,000	196	\$ 158,360	345	\$ 194,154	1156	\$ 972,752	749	\$ 539,836	3077	\$ 2,247,723
Credit	8	\$ (1,523)	4	\$ (672)	1	\$ (127)	2	\$ (140)	13	\$ (1,188)	27	\$ (7,896)	212	\$ (19,283)	267	\$ (30,829)
TOTAL	117	\$ 93,971	238	\$ 151,455	289	\$ 134,873	198	\$ 158,220	358	\$ 192,967	1183	\$ 964,855	961	\$ 520,553	3344	\$ 2,216,895
ACCOUNTS RECEIVABLE																
Non-Credit	1048	\$ 1,179,298	652	\$ 502,378	479	\$ 310,073	305	\$ 263,530	421	\$ 291,676	1259	\$ 1,084,476	835	\$ 600,322	4999	\$ 4,231,753
Credit	25	\$ (2,119)	8	\$ (1,658)	8	\$ (2,732)	12	\$ (2,226)	26	\$ (2,700)	60	\$ (22,194)	516	\$ (57,566)	655	\$ (91,195)
GRAND TOTAL	1073	\$ 1,177,178	660	\$ 500,719	487	\$ 307,341	317	\$ 261,305	447	\$ 288,977	1319	\$ 1,062,283	1351	\$ 542,755	5654	\$ 4,140,558

Aged Over 90 Days Trending (excluding Credits)



	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
Medicare	27.1%	28.4%	17.6%	11.5%	11.6%	12.6%
Medicaid	17.6%	18.3%	20.9%	18.7%	21.0%	17.9%
Commercial	26.5%	20.1%	19.3%	31.0%	30.0%	33.5%
Work Comp	30.9%	29.7%	53.5%	56.4%	49.9%	33.5%

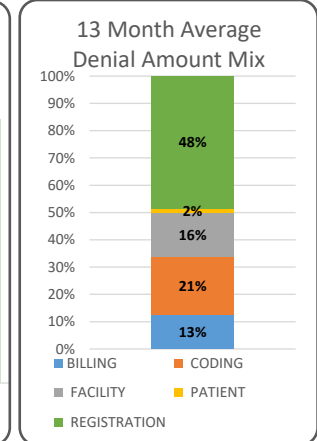
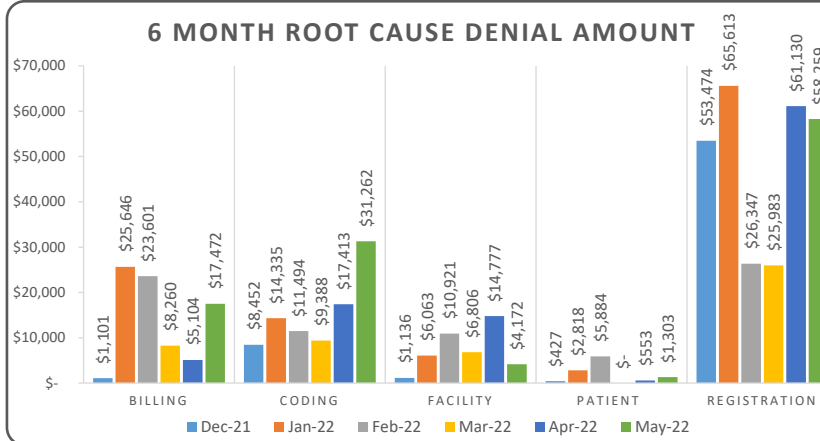
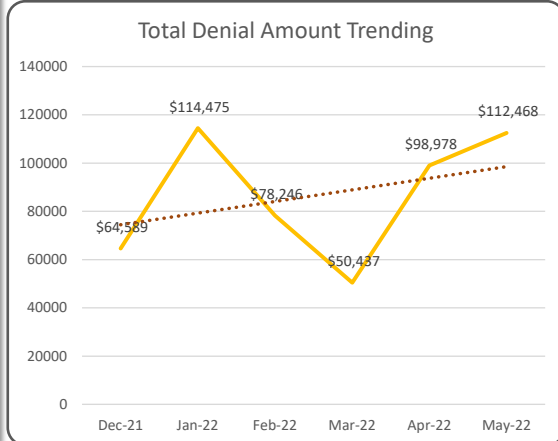
6 Month Aging



DENIAL MANAGEMENT

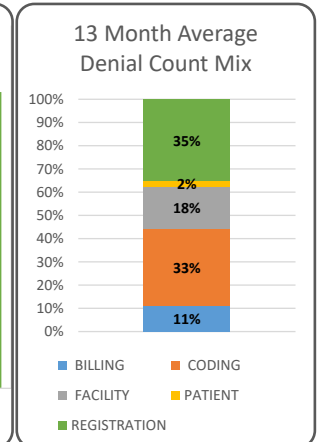
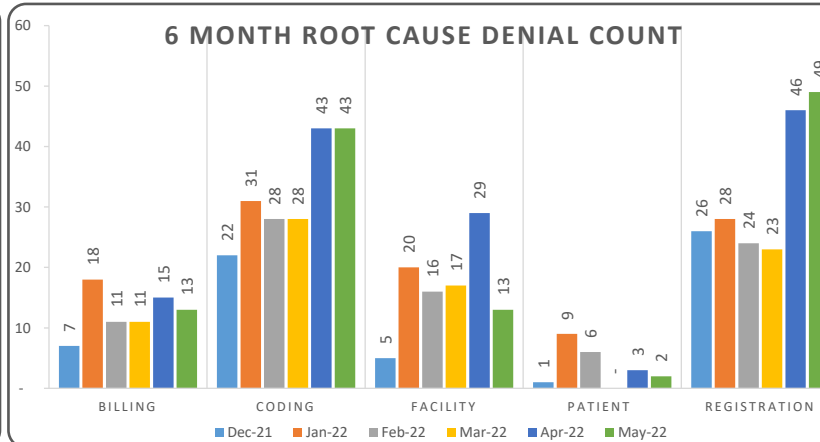
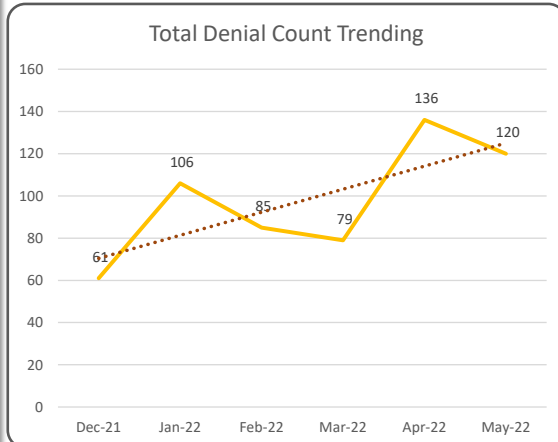
Denial Amount

AMOUNT	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	13 Month Average
BILLING	\$ 2,881	\$ 11,792	\$ 1,998	\$ 3,398	\$ 117	\$ 2,474	\$ 10,145	\$ 1,101	\$ 25,646	\$ 23,601	\$ 8,260	\$ 5,104	\$ 17,472	\$ 8,768
CODING	\$ 4,375	\$ 12,287	\$ 9,608	\$ 14,195	\$ 21,686	\$ 21,682	\$ 15,242	\$ 8,452	\$ 14,335	\$ 11,494	\$ 9,388	\$ 17,413	\$ 31,262	\$ 14,725
FACILITY	\$ 8,265	\$ 16,009	\$ 17,957	\$ 4,483	\$ 14,765	\$ 25,690	\$ 14,464	\$ 1,136	\$ 6,063	\$ 10,921	\$ 6,806	\$ 14,777	\$ 4,172	\$ 11,193
PATIENT	\$ 3,871	\$ 133	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 427	\$ 2,818	\$ 5,884	\$ -	\$ 553	\$ 1,303	\$ 1,153
REGISTRATION	\$ 7,953	\$ 11,848	\$ 37,102	\$ 9,177	\$ 37,299	\$ 16,405	\$ 25,601	\$ 53,474	\$ 65,613	\$ 26,347	\$ 25,983	\$ 61,130	\$ 58,259	\$ 33,553
TOTAL	\$ 27,346	\$ 52,070	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 69,392



Denial Count

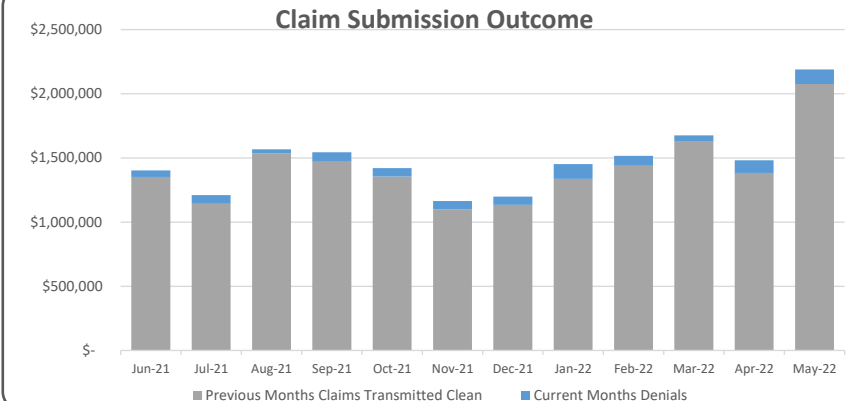
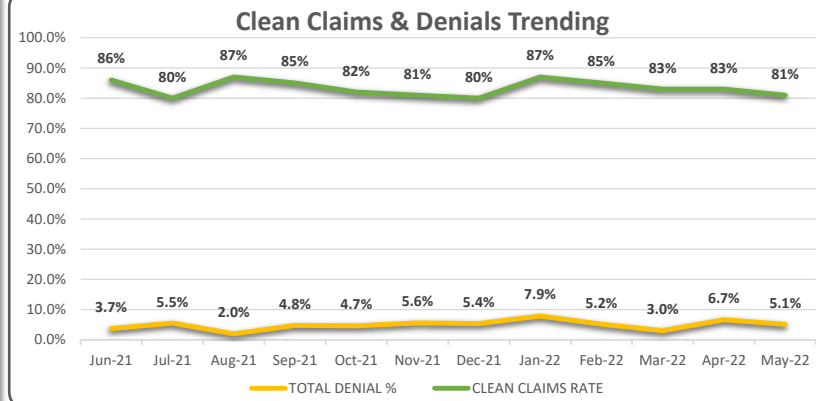
COUNT	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	13 Month Average
BILLING	3	6	7	16	1	11	13	7	18	11	11	15	13	10
CODING	10	31	24	39	22	31	28	22	31	28	28	43	43	29
FACILITY	15	19	18	14	21	15	12	5	20	16	17	29	13	16
PATIENT	6	1	-	-	-	-	-	1	9	6	-	3	2	2
REGISTRATION	16	22	27	37	49	24	37	26	28	24	23	46	49	31
TOTAL	50	79	76	106	93	81	90	61	106	85	79	136	120	89



CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

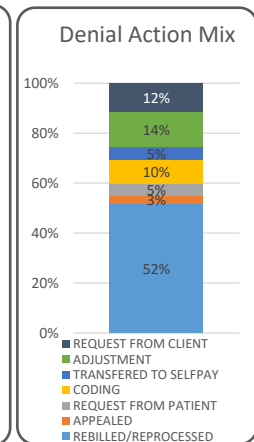
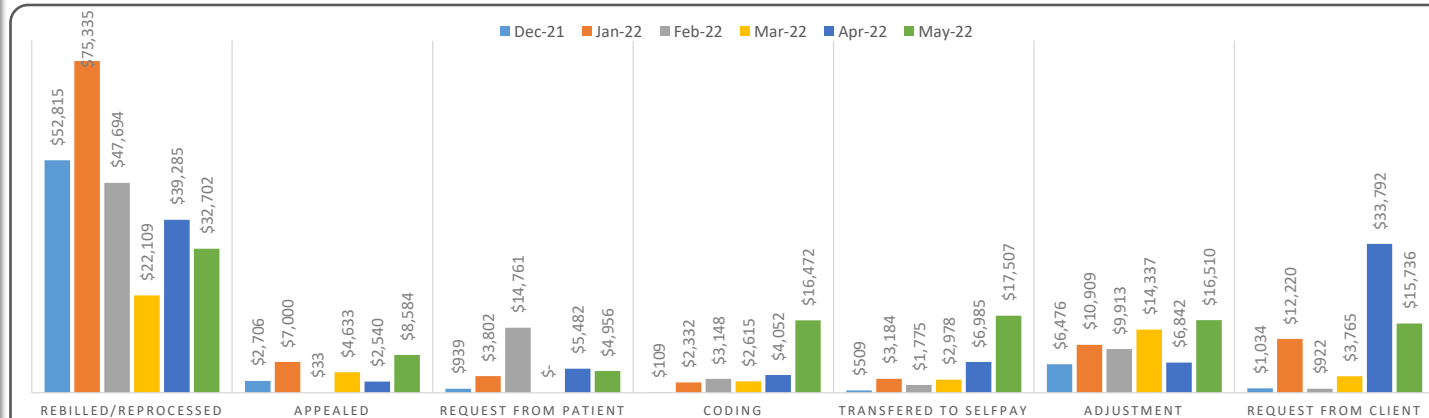
Denial & Clean Claim Trending

	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	13 Month Average
DENIAL AMOUNT	\$ 27,346	\$ 52,070	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,475	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 69,392
PREVIOUS MONTH'S TRANSMITTED CLAIMS	\$ 1,084,803	\$ 1,403,286	\$ 1,210,063	\$ 1,568,158	\$ 1,543,681	\$ 1,421,703	\$ 1,164,069	\$ 1,198,525	\$ 1,451,836	\$ 1,516,636	\$ 1,676,470	\$ 1,481,392	\$ 2,189,220	\$ 1,454,603
TOTAL DENIAL %	2.5%	3.7%	5.5%	2.0%	4.8%	4.7%	5.6%	5.4%	7.9%	5.2%	3.0%	6.7%	5.1%	4.8%
CLEAN CLAIMS RATE	84%	86%	80%	87%	85%	82%	81%	80%	87%	85%	83%	83%	81%	83%



Action Taken on Denials

DENIAL ACTION	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	13 Month Average
REBILLED/REPROCESSED	\$ 14,118	\$ 10,611	\$ 30,251	\$ 14,702	\$ 51,694	\$ 38,681	\$ 35,679	\$ 52,815	\$ 75,335	\$ 47,694	\$ 22,109	\$ 39,285	\$ 32,702	\$ 35,821
APPEALED	\$ -	\$ 207	\$ 366	\$ 2,365	\$ 330	\$ 388	\$ 937	\$ 2,706	\$ 7,000	\$ 33	\$ 4,633	\$ 2,540	\$ 8,584	\$ 2,315
REQUEST FROM PATIENT	\$ 3,871	\$ 133	\$ -	\$ -	\$ 267	\$ 8,508	\$ -	\$ 939	\$ 3,802	\$ 14,761	\$ -	\$ 5,482	\$ 4,956	\$ 3,286
CODING	\$ 1,679	\$ 18,699	\$ 16,350	\$ 844	\$ 13,297	\$ 3,478	\$ 4,435	\$ 109	\$ 2,332	\$ 3,148	\$ 2,615	\$ 4,052	\$ 16,472	\$ 6,732
TRANSFERRED TO SELFPAY	\$ 500	\$ 220	\$ 1,586	\$ 3,224	\$ 2,706	\$ 2,064	\$ 2,757	\$ 509	\$ 3,184	\$ 1,775	\$ 2,978	\$ 6,985	\$ 17,507	\$ 3,538
ADJUSTMENT	\$ 5,009	\$ 17,602	\$ 9,083	\$ 4,031	\$ 3,538	\$ 7,752	\$ 13,772	\$ 6,476	\$ 10,909	\$ 9,913	\$ 14,337	\$ 6,842	\$ 16,510	\$ 9,675
REQUEST FROM CLIENT	\$ 2,168	\$ 4,598	\$ 9,030	\$ 6,086	\$ 2,034	\$ 5,379	\$ 7,873	\$ 1,034	\$ 12,220	\$ 922	\$ 3,765	\$ 33,792	\$ 15,736	\$ 8,049
TOTAL	\$ 27,346	\$ 52,070	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,782	\$ 78,246	\$ 50,437	\$ 98,978	\$ 112,468	\$ 69,416

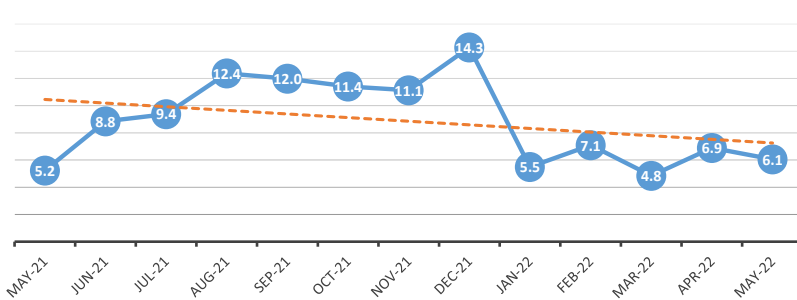


UNBILLED & INVENTORY

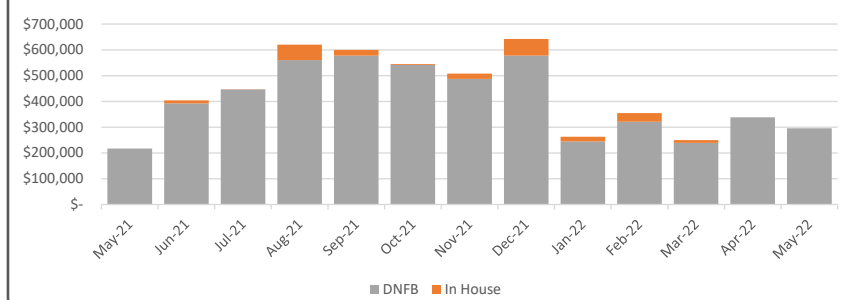
Unbilled

	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	13 Month Average
In House	\$ -	\$ 11,541	\$ 267	\$ 59,277	\$ 22,170	\$ 3,706	\$ 20,857	\$ 64,355	\$ 17,753	\$ 34,167	\$ 10,466	\$ -	\$ -	\$ 18,812
DNFB	\$ 217,275	\$ 392,046	\$ 446,371	\$ 560,649	\$ 577,639	\$ 541,096	\$ 487,338	\$ 577,901	\$ 245,224	\$ 320,765	\$ 238,954	\$ 338,650	\$ 295,441	\$ 403,027
Total Unbilled	\$ 217,275	\$ 403,587	\$ 446,637	\$ 619,925	\$ 599,809	\$ 544,802	\$ 508,195	\$ 642,256	\$ 262,978	\$ 354,932	\$ 249,420	\$ 338,650	\$ 295,441	\$ 421,839
Unbilled Days	5.2	8.8	9.4	12.4	12.0	11.4	11.1	14.3	5.5	7.1	4.8	6.9	6.1	8.8

Total Unbilled Days



Unbilled Dollars

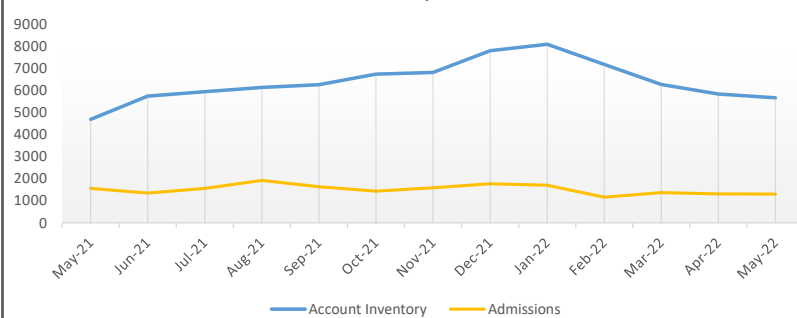


Admissions & Account Inventory

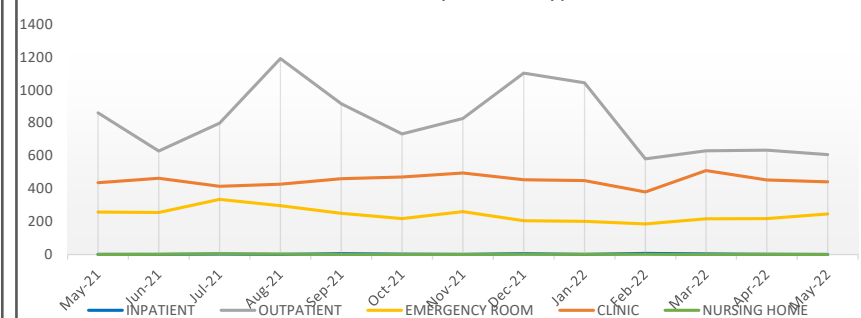
ADMISSIONS	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	13 Month Average
INPATIENT	2	1	3	1	6	3	2	5	1	7	4	2	1	3
SWINGBED	3	2	2	2	3	5	2	3	1	4	5	5	1	3
OUTPATIENT	861	629	798	1,190	916	733	826	1,102	1,043	581	630	634	607	812
EMERGENCY ROOM	258	256	335	297	250	218	260	205	202	186	217	218	246	242
CLINIC	436	463	414	427	461	471	495	454	449	380	510	453	442	450
NURSING HOME	0	1	5	3	0	0	0	1	1	1	0	1	0	1
TOTAL	1,560	1,352	1,557	1,920	1,636	1,430	1,585	1,770	1,697	1,159	1,366	1,313	1,297	1511

ACCOUNT INVENTORY	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	13 Month Average
MEDICARE	578	1,434	796	632	657	886	869	1,543	1,294	662	578	556	561	850
MEDICAID	656	808	856	922	832	779	862	911	1,073	799	1,010	714	726	842
COMMERCIAL	1,018	1,039	1,377	1,201	1,117	1,111	1,119	1,193	1,339	1,214	1,046	964	938	1129
WORK COMP	81	113	99	103	100	89	83	80	81	82	95	95	85	91
SELF PAY	2,349	2,344	2,805	3,271	3,545	3,862	3,872	4,058	4,293	4,408	3,527	3,505	3,344	3476
TOTAL	4682	5738	5933	6129	6251	6727	6805	7785	8080	7165	6256	5834	5654	6388

Account Inventory & Admissions



Admissions by Service Type



Southern Humboldt Community Healthcare District

Executive Dashboard

	TARGET	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22
Days in AR	63.0	75.2	75.6	79.4	85.1	85.9	86.3	94.7	91.6	86.5	94.0	88.5	84.9
Gross AR		3,429,267	3,600,312	3,977,473	4,260,844	4,103,537	3,941,004	4,258,570	4,379,072	4,322,972	4,832,867	4,350,642	4,140,558
Gross Revenue		1,530,917	1,589,996	1,487,956	1,526,536	1,379,368	1,250,010	1,508,417	1,639,879	1,350,122	1,639,234	1,384,159	1,464,711
Cash Collections		919,408	667,778	1,022,607	782,067	847,125	845,077	729,186	727,607	859,954	770,454	1,024,101	1,137,769
Adjustments		411,937	490,749	800,505	430,532	461,817	511,680	547,667	531,378	591,522	626,184	443,517	581,700
Collection %		69.1%	57.6%	56.1%	64.5%	64.7%	62.3%	57.1%	57.8%	59.2%	55.2%	69.8%	66.2%
Late Charges	1%	-1.1%	0.1%	-0.1%	0.0%	0.0%	2.2%	1.4%	0.3%	1.2%	0.0%	2.6%	0.6%
Bad Debt	3%	5.1%	4.7%	2.9%	0.5%	0.5%	12.7%	2.1%	0.0%	0.0%	2.2%	0.0%	1.9%
Charity Care	3%	0.6%	0.4%	14.2%	0.4%	0.2%	8.6%	0.4%	0.5%	0.2%	5.6%	6.3%	3.1%
Third Party Aged over 90	15%	18.7%	19.9%	16.1%	25.8%	20.5%	23.3%	22.8%	22.1%	19.8%	18.5%	19.3%	18.9%
Self Pay Aged 180 (from assignment)	25%	0.4%	44.1%	39.3%	34.8%	33.1%	22.7%	20.0%	20.9%	72.2%	71.7%	71.6%	63.4%

