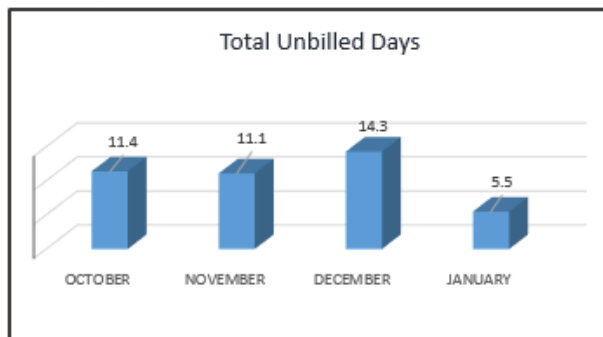


Southern Humboldt January 2022



Key Items

- ➔ January closed at 91.6 AR Days or \$4.4M in Gross AR
- ➔ Cash collections totaled \$728K, or 86% of December's net revenue
- ➔ Third Party Aging decreased by \$16K, and is now at 22.1%
- ➔ Unbilled AR dropped 8.8 days



Detailed Initiatives & Obstacles

- **Overall AR:** January closed with 91.6 AR days or \$4.4M in Gross AR. Gross AR increased by \$121K, decreasing the total AR by 3.1 days. Revenue is highest we have seen since August of 2020 and came in \$131K above Decembers revenue. The Unbilled AR decreased for the first time in months and ended January at 5.5 AR days or \$245K. Third Party AR increased by 5.9 days and is sitting at 42.1 AR days which puts us 8.1 AR days above the goal of 34 days. Self-pay AR ended at 44 AR days which is a slight decrease of 0.2 AR days since December and puts us 18 days from goal. Cash collections totaled \$728K or 86% of net revenue. The cash deficit was split between Medicare and Medi-Cal but is expected to rebound in February as the unbilled balances were reduced by over \$370K.
- **Third Party Aging:** Third Party Aging decreased by \$16K in January leaving \$517K in aged balances. Medicare saw a decrease of \$30K which put the Medicare financial class at 28.4% aged over 90 days in January. The overall Medicare percentage did increase by 1.3%. There were nearly 590 Medicare COVID Vaccine accounts all near a year old that were recently just coded and billed. Medi-Cal saw an increase of \$19K, leaving the overall percentage in January at 18.3%. This was a 0.7% increase since December, putting us 2.3% from our goal of 16%. Authorizations/TAR's continue to be a hurdle, but we have continuously been seeing improvement on these since December. Commercial aging also saw a decrease of \$4K, with the overall percentage dropping to 20.1% due to the increase in revenue. This puts the commercial financial class 2.1% away from goal; this is the closest to goal we have been since August 2021. The workers comp financial class also decreased by \$2K leaving the overall percentage in January at 29.7%.; which is below goal.
- **Unbilled AR:** Unbilled AR saw significant improvement closing January with only 5.5 days or \$245K in unbilled balances. With a decrease of 8.8 days or \$379K, we have already seen increases to the claim submission totals. There were over 2.7K claims for \$1.5M billed in January and we have already billed over \$1M thus far in February. With the progress made on the unbilled charges, cash collections are on track to surpass net revenue. The unbilled AR remains a topic of discussion on all of our bi-weekly conference calls.

Industry Updates RHC's Can Now Furnish Mental Health Visits Via Telehealth

CMS has announced that beginning January 1, 2022, RHCs can report and get payment for mental health visits furnished via real-time telecommunication technology in the same way they currently do when visits take place in-person, including audio-only visits when the patient isn't capable of, or doesn't consent to, using video technology.

For more information, please review [CMS.gov SE20016](https://www.cms.gov/SE20016)

Amanda Hornby | Revenue Cycle Director

Healthcare Resource Group

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**Southern Humboldt Community
Healthcare District**



MONTH END FINANCE REPORT

January 2022

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FINANCE DASHBOARD

	Target	August-21	September-21	October-21	November-21	December-21	January-22
REVENUE							
Net Revenue		\$828,034	\$893,497	\$905,763	\$766,278	\$841,382	\$851,804
Gross Revenue		\$1,487,956	\$1,526,536	\$1,379,368	\$1,250,010	\$1,508,417	\$1,639,879
CASH							
Cash Collections as a % of Net Revenue	100%	117%	94%	95%	93%	95%	86%
Cash Collections		\$1,022,607	\$782,067	\$847,125	\$845,077	\$729,186	\$727,607
ACCOUNTS RECEIVABLE							
Net AR		\$1,646,539	\$2,015,550	\$2,298,768	\$2,152,522	\$1,993,772	\$1,835,655
Gross AR		\$3,977,473	\$4,260,844	\$4,103,537	\$3,941,004	\$4,258,570	\$4,379,072
Unbilled	3	12.4	12.0	11.4	11.1	14.3	5.5
Third Party	34	34.0	35.9	32.5	34.5	36.2	42.1
Self Pay	26	33.0	37.3	42.0	40.6	44.2	44.0
Total Days in AR	63	79.4	85.1	85.9	86.3	94.7	91.6
Days in AR - Credit Balances	< 1	1.72	1.94	1.99	2.10	2.08	2.04
UNBILLED							
In-house	< 2 Days	1.2	0.4	0.1	0.5	1.4	0.4
DNFB	< 1 Day	11.2	11.5	11.3	10.7	12.8	5.1
Total Unbilled	<3 Days	12.4	12.0	11.4	11.1	14.3	5.5

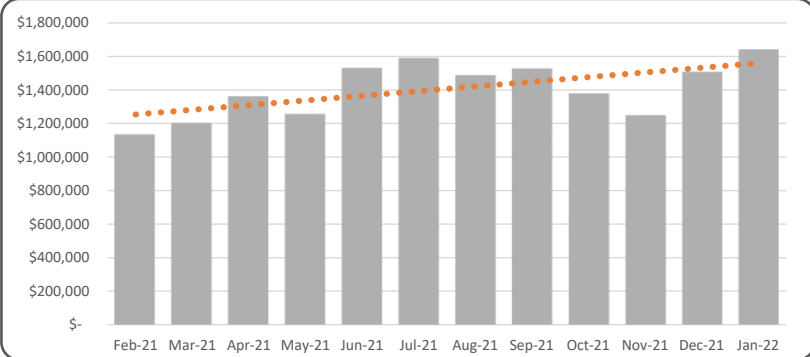
	Target	August-21	September-21	October-21	November-21	December-21	January-22
AGING (excluding credits)							
Medicare Aging > 90 Days	9%	16.8% \$ 94,348	11.7% \$ 88,085	11.8% \$ 103,070	15.6% \$ 120,983	27.1% \$ 246,065	28.4% \$ 215,914
Medicaid Aging > 90 Days	16%	23.8% \$ 166,192	29.6% \$ 381,545	22.1% \$ 202,685	26.3% \$ 276,293	17.6% \$ 183,535	18.3% \$ 202,918
Commercial Aging > 90 Days	18%	23.8% \$ 109,064	39.2% \$ 149,793	35.4% \$ 121,430	30.1% \$ 90,713	26.5% \$ 92,817	20.1% \$ 89,062
Work Comp Aging > 90 Days	36%	29.6% \$ 14,392	37.6% \$ 16,007	55.1% \$ 17,005	48.9% \$ 13,827	30.9% \$ 11,187	29.7% \$ 9,351
Total Third Party Aging > 90 Days	15%	16.1% \$ 383,996	25.8% \$ 635,430	20.5% \$ 444,190	23.3% \$ 501,816	22.8% \$ 533,604	22.1% \$ 517,245
CLAIM SUBMISSION EFFICIENCY							
Claims Submission		2,357 \$ 1,543,681	1,820 \$ 1,421,703	1,579 \$ 1,164,069	1,488 \$ 1,198,525	1,365 \$ 1,451,836	2,717 \$ 1,516,636
Clean Claims	85%	87%	85%	82%	81%	80%	87%
Denial Percent	5%	2%	5%	5%	6%	5%	8%
Total Denial Rate	Count Amt	106 \$ 31,251	93 \$ 73,865	81 \$ 66,251	90 \$ 65,452	61 \$ 64,589	106 \$ 114,475
Late Charges	Count Amt	14 \$ (888)	59 \$ (179)	4 \$ 442	50 \$ 27,619	65 \$ 20,619	16 \$ 4,924
Communication Log Backlog		196 \$ 178,436	177 \$ 163,425	152 \$ 280,519	201 \$ 300,643	77 \$ 138,984	144 \$ 276,915

	Target	August-21	September-21	October-21	November-21	December-21	January-22
INVENTORY & QUALITY							
Total Inventory		3,271 \$ 1,653,468	3,545 \$ 1,866,174	3,862 \$ 2,006,398	3,872 \$ 1,855,738	4,058 \$ 1,987,106	4,293 \$ 2,103,148
New		742 \$ 119,678	328 \$ 117,508	501 \$ 120,469	423 \$ 116,312	35 \$ 100,641	463 \$ 98,347
Resolved		222 \$ 65,720	184 \$ 19,746	198 \$ 34,137	147 \$ 16,190	372 \$ 308,580	128 \$ 13,825
Aged >120 days from Assignment	< 25%	39.3% \$ 649,510	34.8% \$ 650,082	33.1% \$ 664,210	22.7% \$ 421,465	20.0% \$ 397,548	20.9% \$ 439,319
Total Payment Plans over 120 days		\$14,093	\$19,364	\$12,744	\$18,274	\$18,185	\$19,934
Average Speed to Answer	< 60 seconds	134	139	225	119	221	206
STATEMENTS & LETTERS							
Statements & Letters		314	247	262	312	217	248
Charity Care Applications In Process		0 \$ -	0 \$ -	0 \$ -	16 \$ 3,509	0 \$ -	0 \$ -
Inbound and Outbound Calls	In Out	156 152	139 29	119 39	125 147	86 85	80 67
WRITE OFFS							
Bad Debt as a % of Gross Revenue	< 2%	2.9% \$ 43,004	0.5% \$ 7,470	0.5% \$ 6,828	12.7% \$ 158,775	2.1% \$ 31,967	0.0% \$ -
Charity as a % of Gross Revenue	< 2%	14.2% \$ 210,892	0.4% \$ 5,495	0.2% \$ 3,409	8.6% \$ 107,586	0.4% \$ 6,325	0.5% \$ 7,646

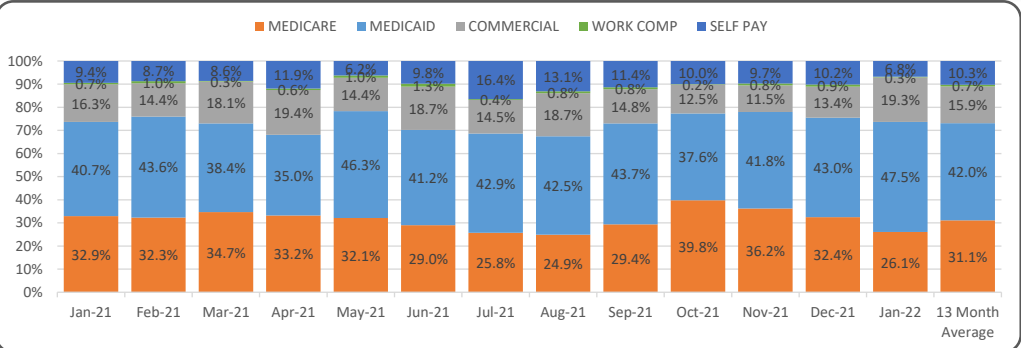
GROSS REVENUE

PAYER	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	13 Month Average
MEDICARE	\$ 397,801	\$ 366,846	\$ 416,998	\$ 451,623	\$ 403,310	\$ 443,866	\$ 409,439	\$ 370,915	\$ 448,301	\$ 548,436	\$ 452,536	\$ 489,231	\$ 427,748	\$ 432,850
MEDICAID	\$ 491,997	\$ 495,282	\$ 461,354	\$ 476,146	\$ 582,132	\$ 630,039	\$ 681,573	\$ 632,322	\$ 666,353	\$ 518,532	\$ 522,097	\$ 649,245	\$ 779,456	\$ 583,579
COMMERCIAL	\$ 196,588	\$ 163,035	\$ 217,456	\$ 263,926	\$ 180,952	\$ 286,590	\$ 230,932	\$ 277,534	\$ 225,873	\$ 172,566	\$ 144,086	\$ 202,524	\$ 316,007	\$ 221,390
WORK COMP	\$ 7,988	\$ 11,290	\$ 3,431	\$ 7,980	\$ 13,119	\$ 19,930	\$ 6,551	\$ 12,495	\$ 12,387	\$ 2,285	\$ 10,340	\$ 14,240	\$ 4,843	\$ 9,760
SELF PAY	\$ 113,949	\$ 98,464	\$ 103,453	\$ 162,349	\$ 78,203	\$ 150,492	\$ 261,501	\$ 194,690	\$ 173,622	\$ 137,550	\$ 120,951	\$ 153,177	\$ 111,825	\$ 143,094
TOTAL	\$ 1,208,323	\$ 1,134,917	\$ 1,202,691	\$ 1,362,024	\$ 1,257,716	\$ 1,530,917	\$ 1,589,996	\$ 1,487,956	\$ 1,526,536	\$ 1,379,368	\$ 1,250,010	\$ 1,508,417	\$ 1,639,879	\$ 1,390,673
AVERAGE DAILY REVENUE	\$ 37,802	\$ 38,518	\$ 39,399	\$ 41,569	\$ 41,548	\$ 45,612	\$ 47,594	\$ 50,096	\$ 50,049	\$ 47,759	\$ 45,669	\$ 44,976	\$ 47,808	\$ 44,492

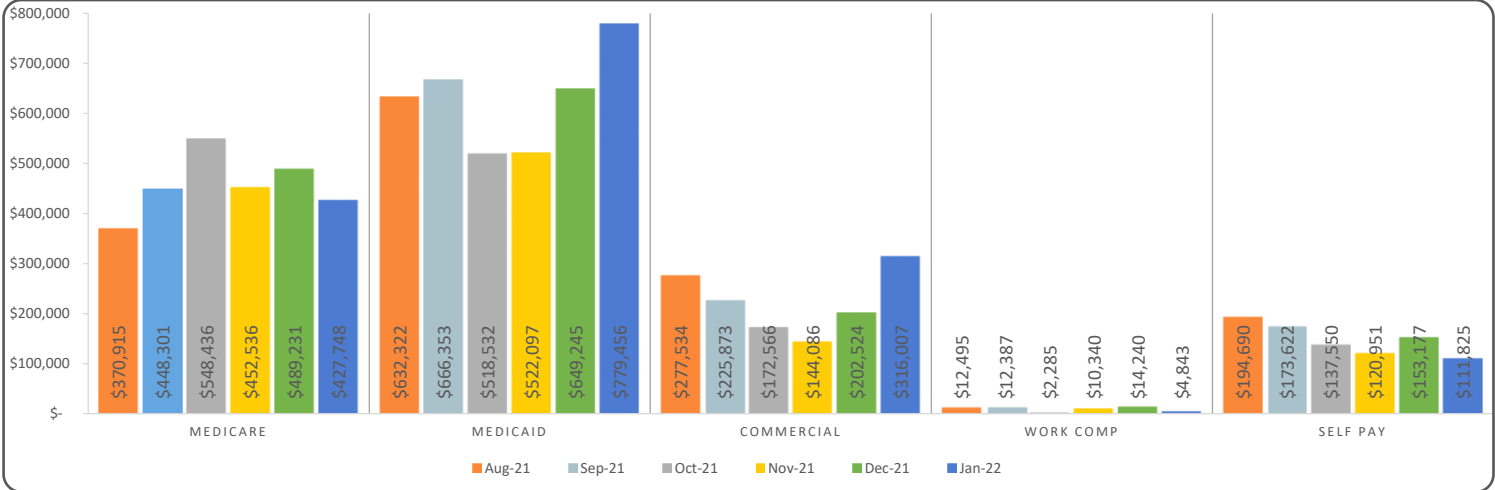
Gross Revenue



Payer Mix



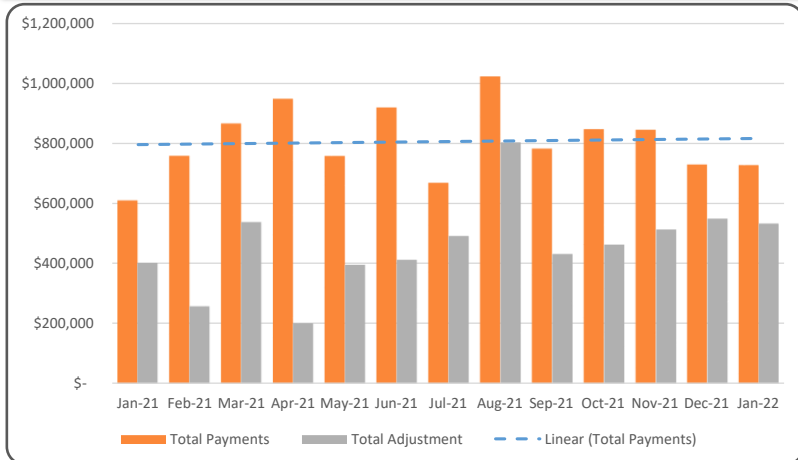
Revenue Trending By Payer



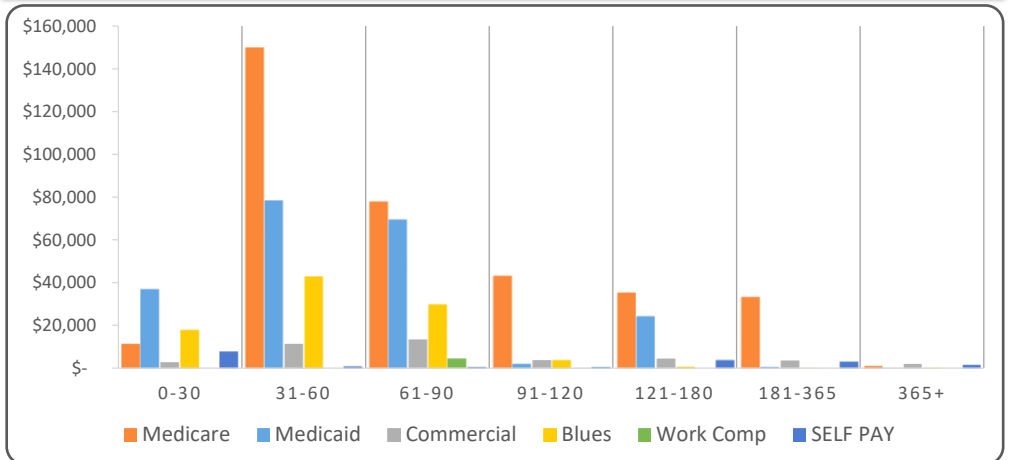
CASH DETAIL

PAYER	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	13 Month Average
MEDICARE														
Payments	\$ 257,268	\$ 406,285	\$ 463,695	\$ 571,263	\$ 406,006	\$ 453,734	\$ 312,313	\$ 434,639	\$ 302,872	\$ 324,436	\$ 505,109	\$ 382,225	\$ 353,842	\$ 397,976
Adjustments	\$ (77,684)	\$ (74,352)	\$ (93,462)	\$ (255,470)	\$ (53,574)	\$ (85,608)	\$ 2,174	\$ (43,612)	\$ (9,988)	\$ 6,310	\$ (103,551)	\$ 97,705	\$ 66,441	\$ (48,052)
Collection %	143%	122%	125%	181%	115%	123%	99%	111%	103%	98%	126%	80%	84%	116%
MEDICAID														
Payments	\$ 171,139	\$ 199,789	\$ 235,677	\$ 182,937	\$ 164,512	\$ 217,061	\$ 200,717	\$ 347,502	\$ 253,418	\$ 317,123	\$ 173,863	\$ 200,547	\$ 212,315	\$ 221,277
Adjustments	\$ 237,643	\$ 237,317	\$ 366,205	\$ 274,829	\$ 235,943	\$ 314,982	\$ 303,594	\$ 482,578	\$ 353,823	\$ 360,075	\$ 273,521	\$ 338,117	\$ 396,591	\$ 321,171
Collection %	42%	46%	39%	40%	41%	41%	40%	42%	42%	47%	39%	37%	35%	41%
COMMERCIAL														
Payments	\$ 48,563	\$ 51,231	\$ 49,668	\$ 62,265	\$ 50,004	\$ 79,894	\$ 44,139	\$ 79,233	\$ 73,099	\$ 90,785	\$ 23,057	\$ 32,890	\$ 42,329	\$ 55,935
Adjustments	\$ 29,750	\$ 16,833	\$ 22,668	\$ 34,791	\$ 20,617	\$ 40,773	\$ 11,792	\$ 30,259	\$ 22,192	\$ 38,548	\$ 15,162	\$ 11,202	\$ 12,751	\$ 23,642
Collection %	62%	75%	69%	64%	71%	66%	79%	72%	77%	70%	60%	75%	77%	71%
BLUES														
Payments	\$ 67,970	\$ 71,767	\$ 64,062	\$ 78,665	\$ 86,510	\$ 118,932	\$ 75,666	\$ 115,131	\$ 97,873	\$ 71,400	\$ 109,199	\$ 88,547	\$ 95,349	\$ 87,775
Adjustments	\$ 31,616	\$ 35,361	\$ 31,343	\$ 36,462	\$ 38,598	\$ 26,324	\$ 51,912	\$ 48,423	\$ 37,614	\$ 31,797	\$ 46,032	\$ 35,632	\$ 34,181	\$ 37,330
Collection %	0%	0%	0%	0%	0%	0%	0%	0%	72%	69%	70%	71%	74%	71%
WORK COMP														
Payments	\$ 10,193	\$ 2,303	\$ 1,166	\$ 10,873	\$ 7,073	\$ 5,617	\$ 2,700	\$ 2,674	\$ 12,018	\$ 7,004	\$ 8,873	\$ 5,181	\$ 4,469	\$ 6,165
Adjustments	\$ 6,318	\$ 4,051	\$ 1,093	\$ 6,398	\$ 2,464	\$ 1,441	\$ 1,073	\$ 4,080	\$ 2,958	\$ 3,282	\$ 5,576	\$ 3,131	\$ 1,731	\$ 3,353
Collection %	62%	36%	52%	63%	74%	80%	72%	40%	80%	68%	61%	62%	72%	63%
SELF PAY														
Payments	\$ 47,532	\$ 25,429	\$ 47,003	\$ 37,376	\$ 40,142	\$ 37,654	\$ 25,468	\$ 39,318	\$ 40,860	\$ 32,085	\$ 24,686	\$ 17,085	\$ 18,553	\$ 33,322
Bad Debt Recoveries	\$ 7,298	\$ 1,602	\$ 5,126	\$ 4,903	\$ 3,226	\$ 6,515	\$ 6,775	\$ 4,111	\$ 1,927	\$ 4,291	\$ 291	\$ 2,711	\$ 751	\$ 3,810
Adjustments	\$ 32,351	\$ 23,114	\$ 2,051	\$ 26,379	\$ 7,216	\$ 25,627	\$ 39,124	\$ 24,880	\$ 10,968	\$ 11,569	\$ 8,579	\$ 23,588	\$ 12,037	\$ 19,037
Charity Care	\$ 15,633	\$ 14,071	\$ 5,744	\$ 580	\$ 1,973	\$ 5,845	\$ 9,813	\$ 5,845	\$ 210,892	\$ 3,409	\$ 107,586	\$ 6,325	\$ 7,646	\$ 30,386
Bad Debt	\$ 125,709	\$ -	\$ 200,583	\$ 76,235	\$ 141,507	\$ 78,584	\$ 75,234	\$ 43,004	\$ 7,470	\$ 6,828	\$ 158,775	\$ 31,967	\$ -	\$ 72,761
Total SP Adjustments	\$ 173,693	\$ 37,185	\$ 208,378	\$ 103,194	\$ 150,696	\$ 114,024	\$ 120,203	\$ 278,776	\$ 23,933	\$ 21,806	\$ 274,940	\$ 61,879	\$ 19,682	\$ 122,184
Collection %	21%	41%	18%	27%	21%	25%	17%	12%	63%	60%	8%	22%	49%	30%
TOTAL														
Total Payments	\$ 609,963	\$ 758,406	\$ 866,398	\$ 948,282	\$ 757,474	\$ 919,408	\$ 667,778	\$ 1,022,607	\$ 782,067	\$ 847,125	\$ 845,077	\$ 729,186	\$ 727,607	\$ 806,260
Total Adjustment	\$ 401,336	\$ 256,395	\$ 536,225	\$ 200,204	\$ 394,744	\$ 411,937	\$ 490,749	\$ 800,505	\$ 430,532	\$ 461,817	\$ 511,680	\$ 547,667	\$ 531,378	\$ 337,445
Total Collection %	60%	75%	62%	83%	66%	69%	58%	56%	64%	65%	62%	57%	58%	64%

Cash & Adjustment Trending

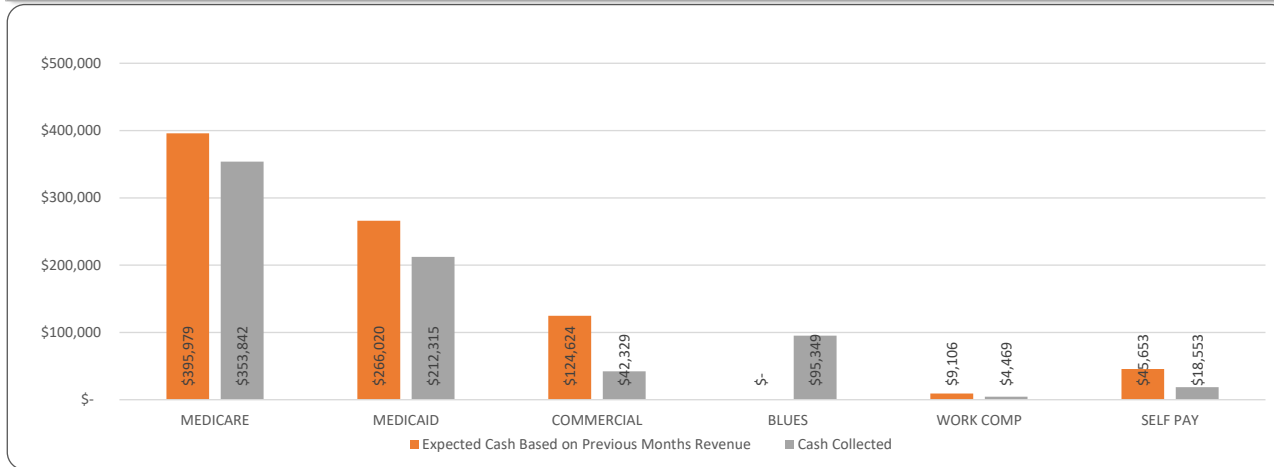


Cash Collections by Discharge Date

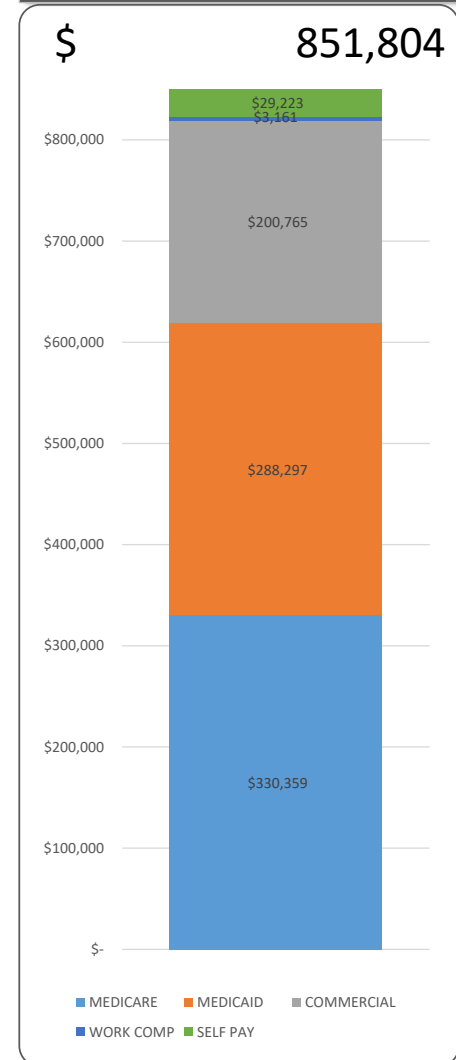


CASH FORECASTING

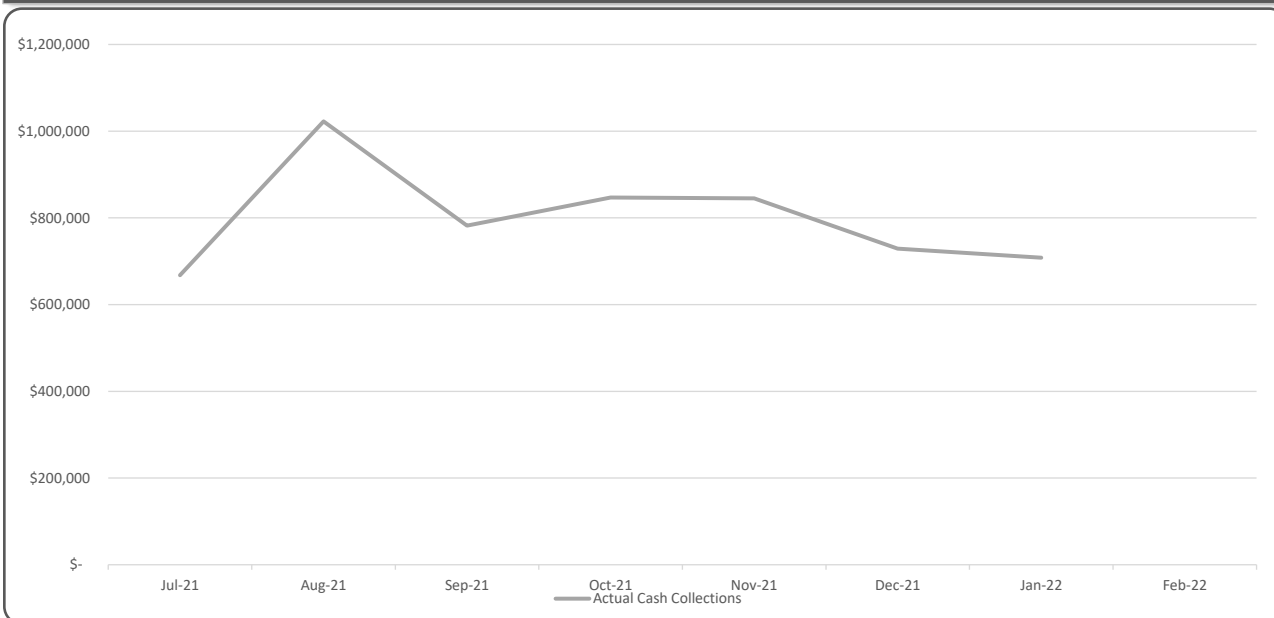
Expected Last Month vs Cash Collected (Based on Previous Months Revenue)



Cash Expected Next Month (Based on this Months Revenue)



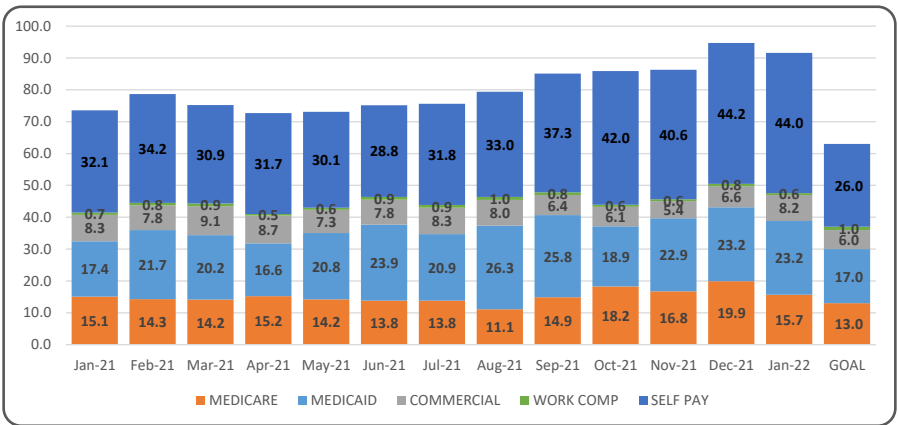
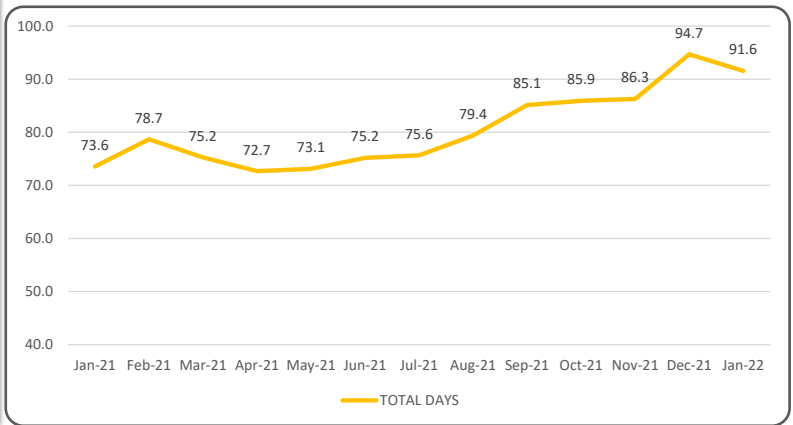
Expected Cash Based on Claim Submissions and Historical Collections



ACCOUNTS RECEIVABLE

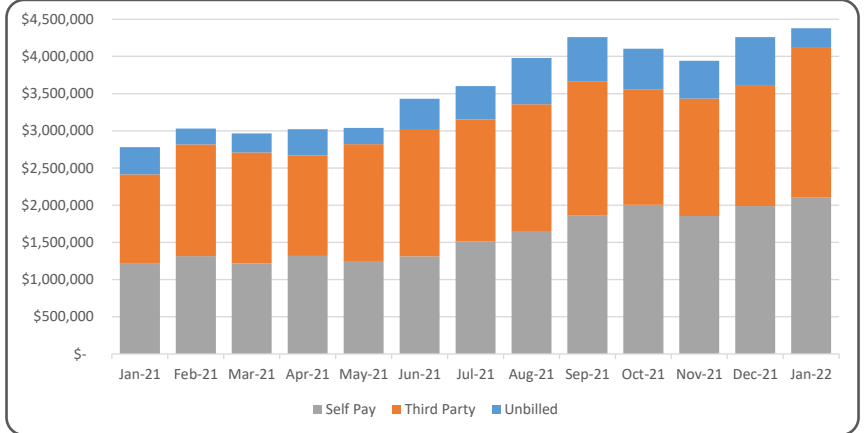
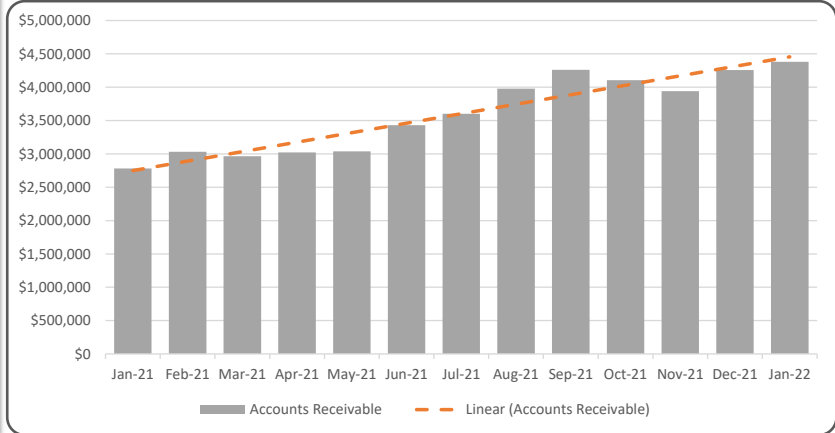
AR Days

PAYER	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	13 Month Average
MEDICARE	15.1	14.3	14.2	15.2	14.2	13.8	13.8	11.1	14.9	18.2	16.8	19.9	15.7	15.2
MEDICAID	17.4	21.7	20.2	16.6	20.8	23.9	20.9	26.3	25.8	18.9	22.9	23.2	23.2	21.7
COMMERCIAL	8.3	7.8	9.1	8.7	7.3	7.8	8.3	8.0	6.4	6.1	5.4	6.6	8.2	7.5
WORK COMP	0.7	0.8	0.9	0.5	0.6	0.9	0.9	1.0	0.8	0.6	0.6	0.8	0.6	0.7
SELF PAY	32.1	34.2	30.9	31.7	30.1	28.8	31.8	33.0	37.3	42.0	40.6	44.2	44.0	35.4
TOTAL DAYS	73.6	78.7	75.2	72.7	73.1	75.2	75.6	79.4	85.1	85.9	86.3	94.7	91.6	80.5



AR Balance

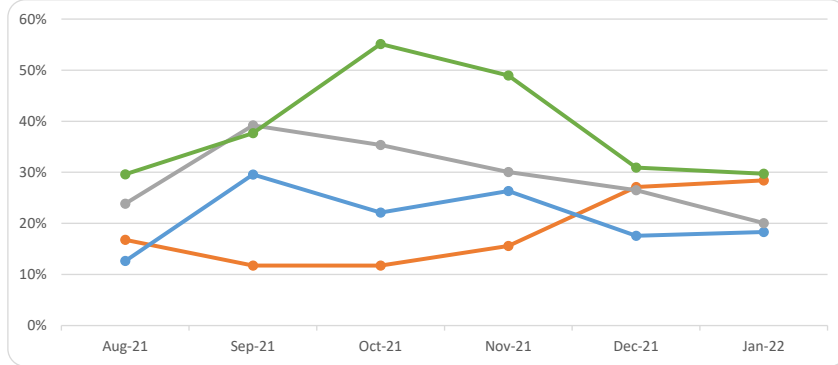
PAYER	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	13 Month Average
MEDICARE	\$ 570,425	\$ 550,291	\$ 557,849	\$ 633,863	\$ 591,567	\$ 630,044	\$ 658,291	\$ 557,543	\$ 744,813	\$ 871,052	\$ 765,280	\$ 895,860	\$ 748,436	\$ 675,024
MEDICAID	\$ 656,521	\$ 834,503	\$ 795,784	\$ 688,724	\$ 863,638	\$ 1,090,509	\$ 992,726	\$ 1,315,195	\$ 1,289,536	\$ 904,985	\$ 1,047,831	\$ 1,043,932	\$ 1,106,825	\$ 971,593
COMMERCIAL	\$ 313,456	\$ 300,566	\$ 357,604	\$ 361,943	\$ 304,915	\$ 355,123	\$ 396,231	\$ 403,116	\$ 318,247	\$ 290,697	\$ 245,343	\$ 297,214	\$ 390,942	\$ 333,492
WORK COMP	\$ 27,222	\$ 29,092	\$ 35,071	\$ 19,610	\$ 26,567	\$ 40,405	\$ 41,719	\$ 48,151	\$ 42,074	\$ 30,405	\$ 26,812	\$ 34,458	\$ 29,721	\$ 33,177
SELF PAY	\$ 1,212,804	\$ 1,316,087	\$ 1,218,382	\$ 1,317,199	\$ 1,250,914	\$ 1,313,186	\$ 1,511,345	\$ 1,653,468	\$ 1,866,174	\$ 2,006,398	\$ 1,855,738	\$ 1,987,106	\$ 2,103,148	\$ 1,585,535
TOTAL	\$ 2,780,428	\$ 3,030,539	\$ 2,964,690	\$ 3,021,339	\$ 3,037,601	\$ 3,429,267	\$ 3,600,312	\$ 3,977,473	\$ 4,260,844	\$ 4,103,537	\$ 3,941,004	\$ 4,258,570	\$ 4,379,072	\$ 3,598,821



ACCOUNTS RECEIVABLE AGING

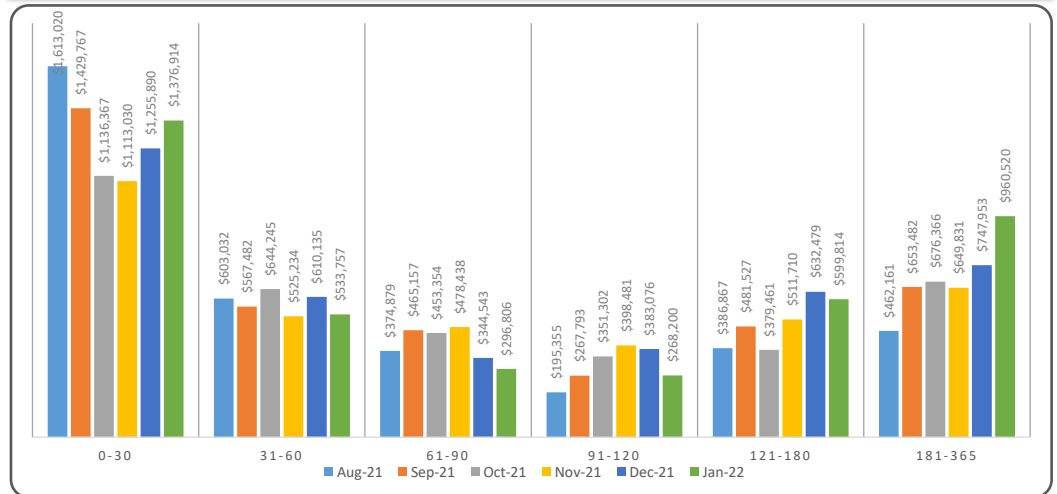
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
MEDICARE																
Non-Credit	424	\$ 376,742	153	\$ 130,016	16	\$ 37,088	13	\$ 60,209	22	\$ 107,503	646	\$ 41,623	10	\$ 6,579	1284	\$ 759,760
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	1	\$ (5,946)	0	\$ -	9	\$ (5,378)	10	\$ (11,324)
TOTAL	424	\$ 376,742	153	\$ 130,016	16	\$ 37,088	13	\$ 60,209	23	\$ 101,557	646	\$ 41,623	19	\$ 1,201	1294	\$ 748,436
MEDICAID																
Non-Credit	514	\$ 634,414	177	\$ 202,884	137	\$ 67,730	43	\$ 45,190	35	\$ 74,030	132	\$ 50,875	21	\$ 32,823	1059	\$ 1,107,946
Credit	2	\$ (108)	1	\$ (133)	0	\$ -	0	\$ -	2	\$ (363)	2	\$ (77)	7	\$ (440)	14	\$ (1,121)
TOTAL	516	\$ 634,306	178	\$ 202,751	137	\$ 67,730	43	\$ 45,190	37	\$ 73,667	134	\$ 50,798	28	\$ 32,383	1073	\$ 1,106,825
COMMERCIAL																
Non-Credit	486	\$ 259,156	144	\$ 65,556	102	\$ 30,048	28	\$ 16,599	37	\$ 24,517	101	\$ 22,306	34	\$ 25,640	932	\$ 443,822
Credit	2	\$ (55)	2	\$ (55)	1	\$ (45)	3	\$ (354)	10	\$ (729)	19	\$ (12,044)	370	\$ (39,598)	407	\$ (52,880)
TOTAL	488	\$ 259,101	146	\$ 65,501	103	\$ 30,003	31	\$ 16,245	47	\$ 23,788	120	\$ 10,262	404	\$ (13,958)	1339	\$ 390,942
WORK COMP																
Non-Credit	11	\$ 2,469	13	\$ 10,356	20	\$ 9,274	0	\$ -	5	\$ 882	20	\$ 5,169	6	\$ 3,300	75	\$ 31,450
Credit	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	4	\$ (1,285)	2	\$ (444)	6	\$ (1,729)
TOTAL	11	\$ 2,469	13	\$ 10,356	20	\$ 9,274	0	\$ -	5	\$ 882	24	\$ 3,884	8	\$ 2,856	81	\$ 29,721
SELF PAY																
Non-Credit	165	\$ 105,237	210	\$ 125,606	311	\$ 153,016	304	\$ 146,719	698	\$ 400,857	1686	\$ 860,271	582	\$ 341,887	3956	\$ 2,133,593
Credit	8	\$ (941)	3	\$ (473)	7	\$ (305)	3	\$ (163)	11	\$ (937)	26	\$ (6,318)	279	\$ (21,308)	337	\$ (30,445)
TOTAL	173	\$ 104,296	213	\$ 125,133	318	\$ 152,711	307	\$ 146,556	709	\$ 399,920	1712	\$ 853,953	861	\$ 320,579	4293	\$ 2,103,148
ACCOUNTS RECEIVABLE																
Non-Credit	1600	\$ 1,378,018	697	\$ 534,418	586	\$ 297,156	388	\$ 268,717	797	\$ 607,789	2585	\$ 980,244	653	\$ 410,229	7306	\$ 4,476,571
Credit	12	\$ (1,104)	6	\$ (661)	8	\$ (350)	6	\$ (517)	24	\$ (7,975)	51	\$ (19,724)	667	\$ (67,168)	774	\$ (97,499)
GRAND TOTAL	1612	\$ 1,376,914	703	\$ 533,757	594	\$ 296,806	394	\$ 268,200	821	\$ 599,814	2636	\$ 960,520	1320	\$ 343,061	8080	\$ 4,379,072

Aged Over 90 Days Trending (excluding Credits)



	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22
Medicare	16.8%	11.7%	11.8%	15.6%	27.1%	28.4%
Medicaid	12.6%	29.6%	22.1%	26.3%	17.6%	18.3%
Commercial	23.8%	39.2%	35.4%	30.1%	26.5%	20.1%
Work Comp	29.6%	37.6%	55.1%	48.9%	30.9%	29.7%

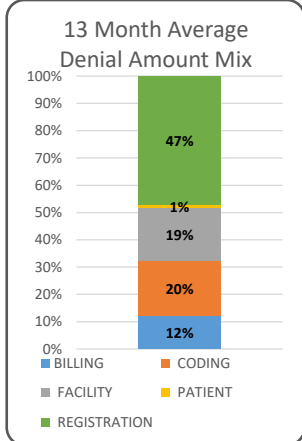
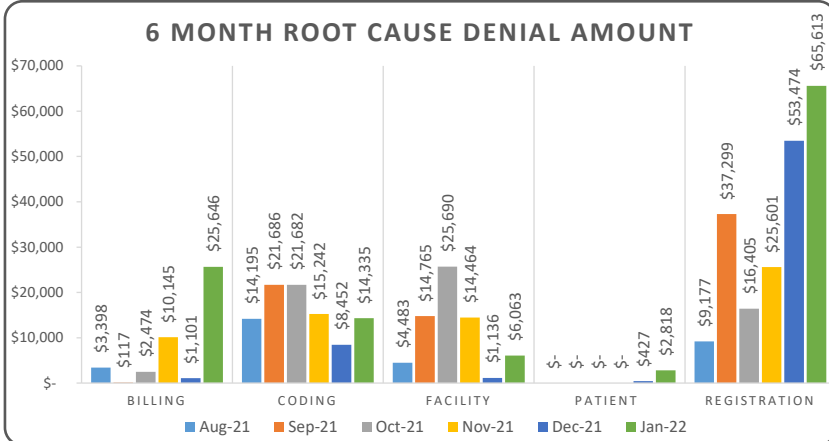
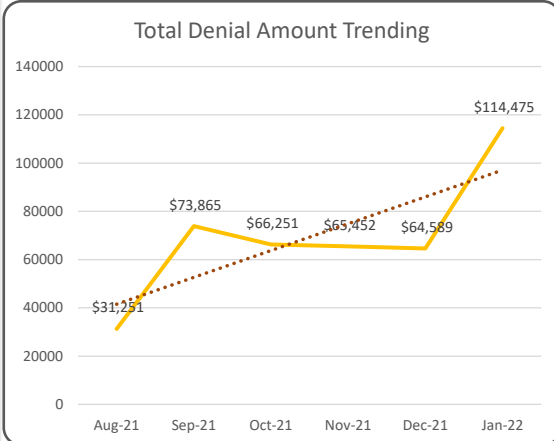
6 Month Aging



DENIAL MANAGEMENT

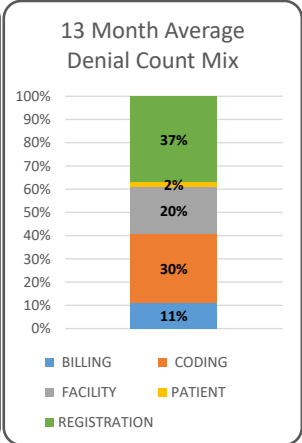
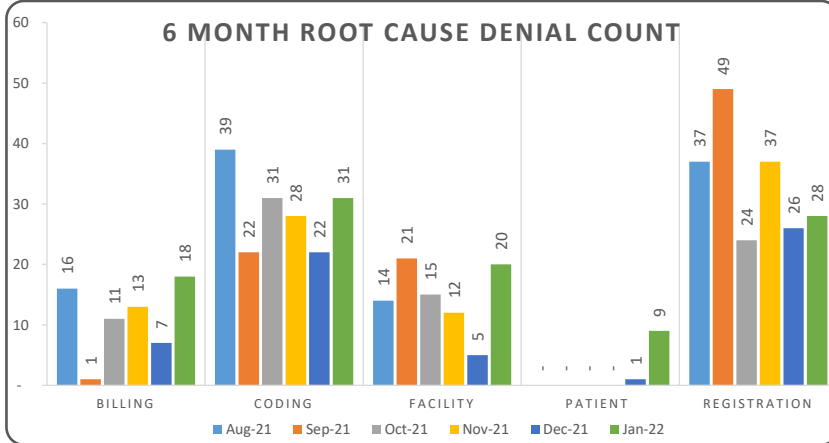
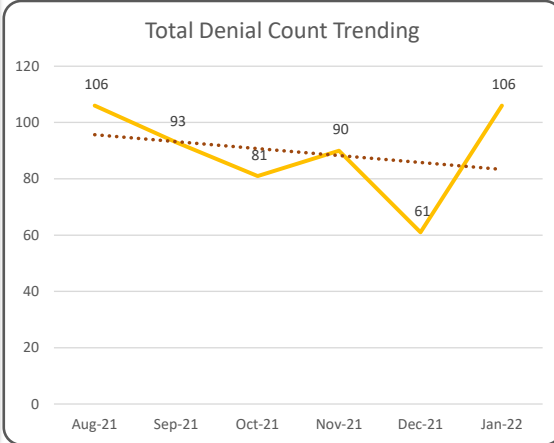
Denial Amount

AMOUNT	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	13 Month Average
BILLING	\$ 1,496	\$ 5,392	\$ 19,523	\$ 4,792	\$ 2,881	\$ 11,792	\$ 1,998	\$ 3,398	\$ 117	\$ 2,474	\$ 10,145	\$ 1,101	\$ 25,646	\$ 6,981
CODING	\$ 1,751	\$ 8,456	\$ 17,039	\$ 6,192	\$ 4,375	\$ 12,287	\$ 9,608	\$ 14,195	\$ 21,686	\$ 21,682	\$ 15,242	\$ 8,452	\$ 14,335	\$ 11,946
FACILITY	\$ 17,199	\$ 1,339	\$ 7,082	\$ 12,419	\$ 8,265	\$ 16,009	\$ 17,957	\$ 4,483	\$ 14,765	\$ 25,690	\$ 14,464	\$ 1,136	\$ 6,063	\$ 11,298
PATIENT	\$ -	\$ 238	\$ -	\$ -	\$ 3,871	\$ 133	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 427	\$ 2,818	\$ 576
REGISTRATION	\$ 32,929	\$ 11,944	\$ 23,606	\$ 25,658	\$ 7,953	\$ 11,848	\$ 37,102	\$ 9,177	\$ 37,299	\$ 16,405	\$ 25,601	\$ 53,474	\$ 65,613	\$ 27,585
TOTAL	\$ 53,375	\$ 27,370	\$ 67,250	\$ 49,060	\$ 27,346	\$ 52,070	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,475	\$ 58,386



Denial Count

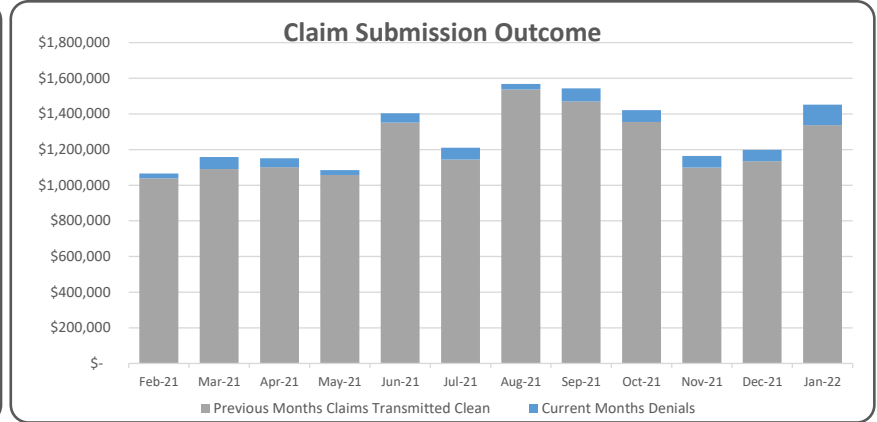
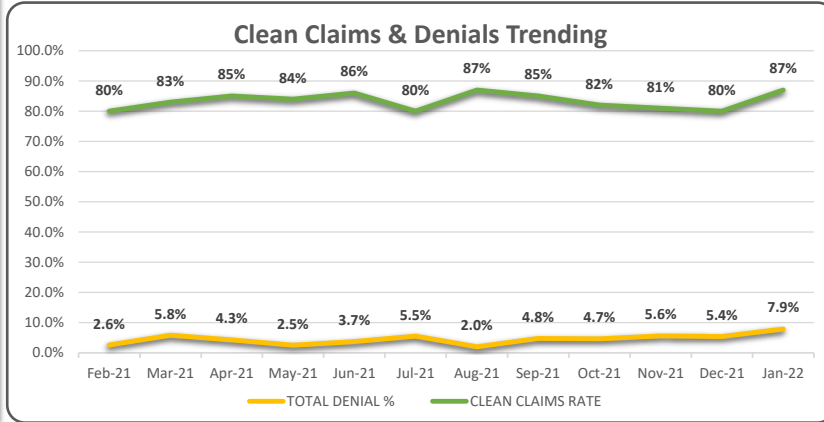
COUNT	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	13 Month Average
BILLING	4	5	4	16	3	6	7	16	1	11	13	7	18	9
CODING	12	11	20	22	10	31	24	39	22	31	28	22	31	23
FACILITY	14	17	15	21	15	19	18	14	21	15	12	5	20	16
PATIENT	-	2	-	-	6	1	-	-	-	-	-	1	9	1
REGISTRATION	25	16	35	33	16	22	27	37	49	24	37	26	28	29
TOTAL	55	51	74	92	50	79	76	106	93	81	90	61	106	78



CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

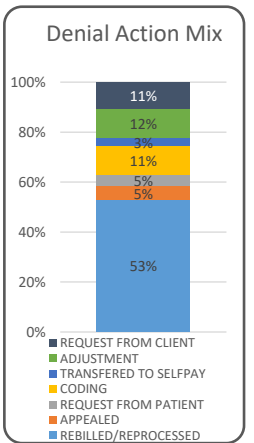
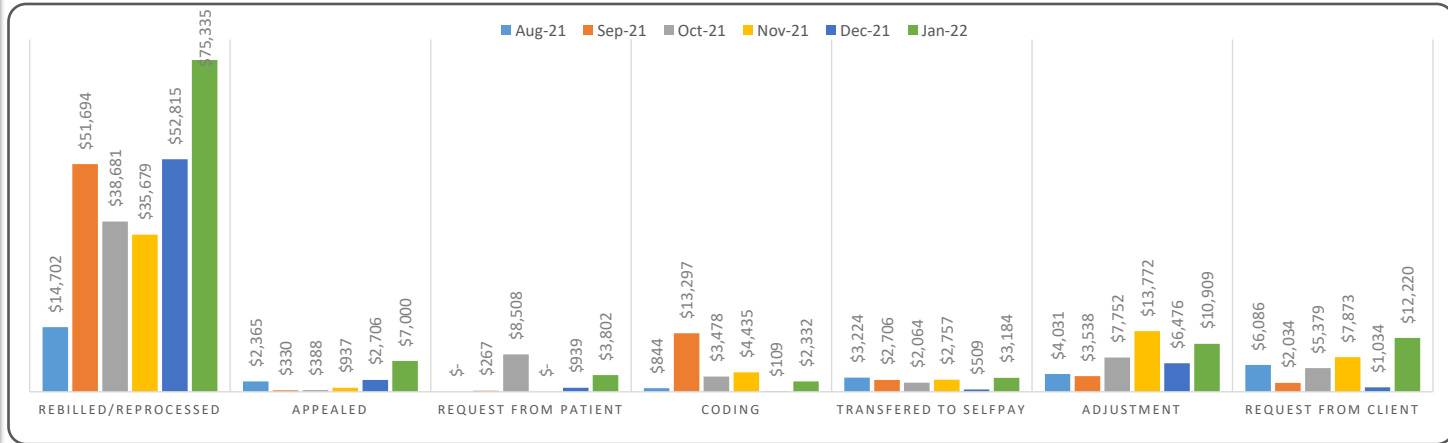
Denial & Clean Claim Trending

	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	13 Month Average
DENIAL AMOUNT PREVIOUS MONTH'S TRANSMITTED CLAIMS	\$ 53,375	\$ 27,370	\$ 67,250	\$ 49,060	\$ 27,346	\$ 52,070	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,475	\$ 58,386
PREVIOUS MONTH'S TRANSMITTED CLAIMS TOTAL DENIAL %	5.1%	2.6%	5.8%	4.3%	2.5%	3.7%	5.5%	2.0%	4.8%	4.7%	5.6%	5.4%	7.9%	4.6%
CLEAN CLAIMS RATE	82%	80%	83%	85%	84%	86%	80%	87%	85%	82%	81%	80%	87%	83%



Action Taken on Denials

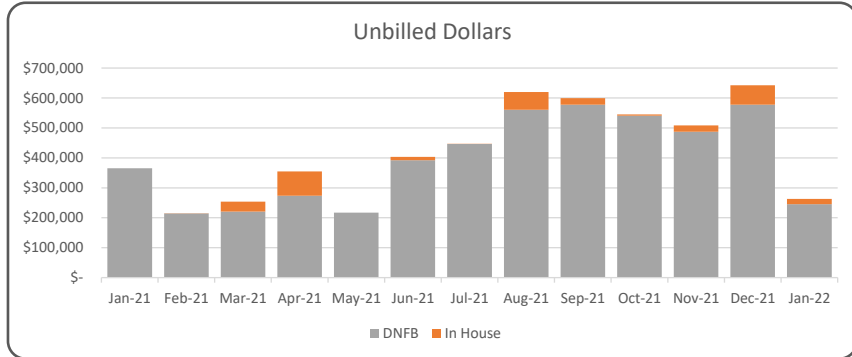
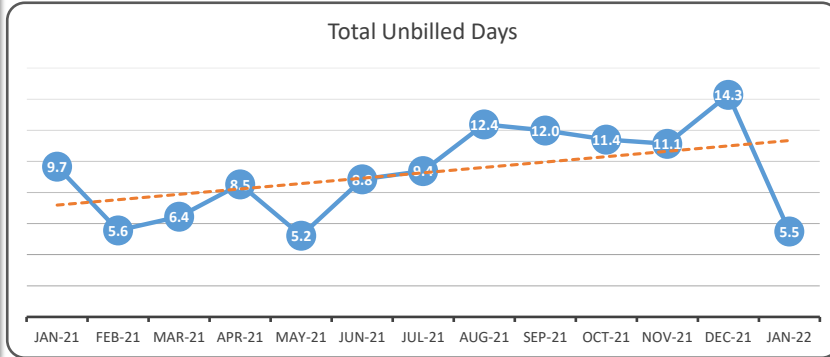
DENIAL ACTION	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	13 Month Average
REBILLED/REPROCESSED	\$ 3,123	\$ 13,267	\$ 29,439	\$ 32,078	\$ 14,118	\$ 10,611	\$ 30,251	\$ 14,702	\$ 51,694	\$ 38,681	\$ 35,679	\$ 52,815	\$ 75,335	\$ 30,907
APPEALED	\$ 23,761	\$ 1,172	\$ -	\$ 2,391	\$ -	\$ 207	\$ 366	\$ 2,365	\$ 330	\$ 388	\$ 937	\$ 2,706	\$ 7,000	\$ 3,202
REQUEST FROM PATIENT	\$ 252	\$ 568	\$ 15,192	\$ 1,853	\$ 3,871	\$ 133	\$ -	\$ -	\$ 267	\$ 8,508	\$ -	\$ 939	\$ 3,802	\$ 2,722
CODING	\$ 19,231	\$ 637	\$ 2,790	\$ 2,954	\$ 1,679	\$ 18,699	\$ 16,350	\$ 844	\$ 13,297	\$ 3,478	\$ 4,435	\$ 109	\$ 2,332	\$ 6,680
TRANSFERRED TO SELFPAY	\$ 3,057	\$ 433	\$ 931	\$ 2,072	\$ 500	\$ 220	\$ 1,586	\$ 3,224	\$ 2,706	\$ 2,064	\$ 2,757	\$ 509	\$ 3,184	\$ 1,788
ADJUSTMENT	\$ 3,179	\$ 1,992	\$ 4,018	\$ 2,783	\$ 5,009	\$ 17,602	\$ 9,083	\$ 4,031	\$ 3,538	\$ 7,752	\$ 13,772	\$ 6,476	\$ 10,909	\$ 6,934
REQUEST FROM CLIENT	\$ 772	\$ 9,302	\$ 14,880	\$ 4,929	\$ 2,168	\$ 4,598	\$ 9,030	\$ 6,086	\$ 2,034	\$ 5,379	\$ 7,873	\$ 1,034	\$ 12,220	\$ 6,177
TOTAL	\$ 53,375	\$ 27,370	\$ 67,250	\$ 49,060	\$ 27,346	\$ 52,070	\$ 66,666	\$ 31,251	\$ 73,865	\$ 66,251	\$ 65,452	\$ 64,589	\$ 114,782	\$ 58,410



UNBILLED & INVENTORY

Unbilled

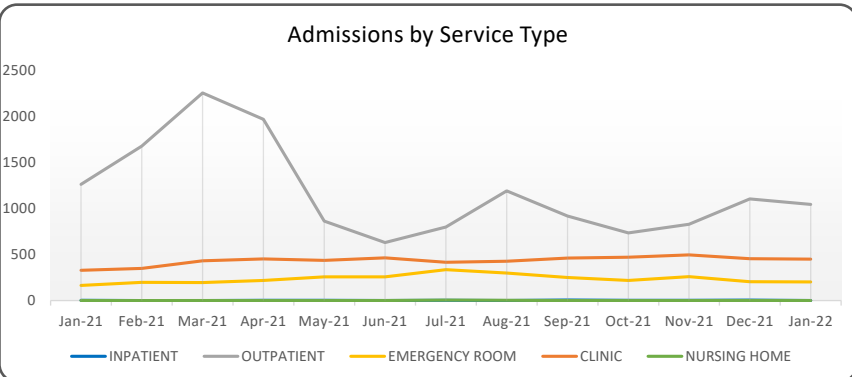
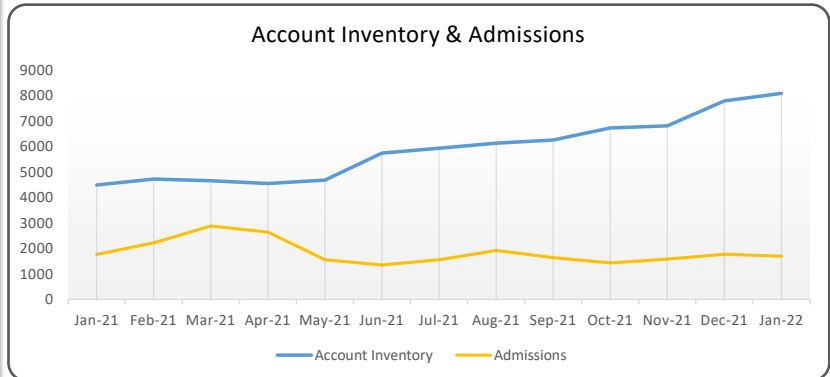
	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	13 Month Average
In House	\$ -	\$ 254	\$ 32,930	\$ 80,746	\$ -	\$ 11,541	\$ 267	\$ 59,277	\$ 22,170	\$ 3,706	\$ 20,857	\$ 64,355	\$ 17,753	\$ 24,143
DNFB	\$ 365,354	\$ 214,269	\$ 220,951	\$ 273,604	\$ 217,275	\$ 392,046	\$ 446,371	\$ 560,649	\$ 577,639	\$ 541,096	\$ 487,338	\$ 577,901	\$ 245,224	\$ 393,824
Total Unbilled	\$ 365,354	\$ 214,523	\$ 253,881	\$ 354,350	\$ 217,275	\$ 403,587	\$ 446,637	\$ 619,925	\$ 599,809	\$ 544,802	\$ 508,195	\$ 642,256	\$ 262,978	\$ 417,967
Unbilled Days	9.7	5.6	6.4	8.5	5.2	8.8	9.4	12.4	12.0	11.4	11.1	14.3	5.5	9.3



Admissions & Account Inventory

ADMISSIONS	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	13 Month Average
INPATIENT	3	0	0	2	2	1	3	1	6	3	2	5	1	2
SWINGBED	4	1	2	2	3	2	2	2	3	5	2	3	1	2
OUTPATIENT	1,260	1,675	2,251	1,965	861	629	798	1,190	916	733	826	1,102	1,043	1173
EMERGENCY ROOM	164	197	194	219	258	256	335	297	250	218	260	205	202	235
CLINIC	328	348	432	451	436	463	414	427	461	471	495	454	449	433
NURSING HOME	1	0	1	0	0	1	5	3	0	0	0	1	1	1
TOTAL	1,760	2,221	2,880	2,639	1,560	1,352	1,557	1,920	1,636	1,430	1,585	1,770	1,697	1847

ACCOUNT INVENTORY	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	13 Month Average
MEDICARE	1,092	1,161	475	523	578	1,434	796	632	657	886	869	1,543	1,294	918
MEDICAID	542	585	864	686	656	808	856	922	832	779	862	911	1,073	798
COMMERCIAL	730	687	1,107	1,029	1,018	1,039	1,377	1,201	1,117	1,111	1,119	1,193	1,339	1082
WORK COMP	72	63	72	55	81	113	99	103	100	89	83	80	81	84
SELF PAY	2,053	2,225	2,135	2,255	2,349	2,344	2,805	3,271	3,545	3,862	3,872	4,058	4,293	3005
TOTAL	4489	4721	4653	4548	4682	5738	5933	6129	6251	6727	6805	7785	8080	5888



Southern Humboldt Community Healthcare District Executive Dashboard

	TARGET	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22
Days in AR	63.0	78.7	75.2	72.7	73.1	75.2	75.6	79.4	85.1	85.9	86.3	94.7	91.6
Gross AR		3,030,539	2,964,690	3,021,339	3,037,601	3,429,267	3,600,312	3,977,473	4,260,844	4,103,537	3,941,004	4,258,570	4,379,072
Gross Revenue		1,134,917	1,202,691	1,362,024	1,257,716	1,530,917	1,589,996	1,487,956	1,526,536	1,379,368	1,250,010	1,508,417	1,639,879
Cash Collections		758,406	866,398	948,282	757,474	919,408	667,778	1,022,607	782,067	847,125	845,077	729,186	727,607
Adjustments		256,395	536,225	200,204	394,744	411,937	490,749	800,505	430,532	461,817	511,680	547,667	531,378
Collection %		74.7%	61.8%	82.6%	65.7%	69.1%	57.6%	56.1%	64.5%	64.7%	62.3%	57.1%	57.8%
Late Charges	1%	0.1%	0.1%	0.0%	0.0%	-1.1%	0.1%	-0.1%	0.0%	0.0%	2.2%	1.4%	0.3%
Bad Debt	3%	0.0%	16.7%	5.6%	11.3%	5.1%	4.7%	2.9%	0.5%	0.5%	12.7%	2.1%	0.0%
Charity Care	3%	1.2%	0.5%	0.0%	0.2%	0.6%	0.4%	14.2%	0.4%	0.2%	8.6%	0.4%	0.5%
Third Party Aged over 90	15%	18.4%	22.3%	23.4%	18.2%	18.7%	19.9%	16.1%	25.8%	20.5%	23.3%	22.8%	22.1%
Self Pay Aged 120 (from assignment)	25%	56.4%	53.3%	54.8%	52.5%	52.4%	44.1%	39.3%	34.8%	33.1%	20.0%	20.9%	20.9%

